



Winning Plans

2020





Contents

Overview: Winning Plans	3
How can I navigate this report?	4
Step 1: Select your Market	
• 1.1 Select your State	5
• 1.2 Select Plan type	6
• 1.3 Select SNP/Non-SNP Plans	7
Step 2: Select your Top Plans definition	8
Step 3: Select Time Period	9
Step 4: Select Top (Winning) plans	10
Step 5: Select your county	11
Step 6: View Winning Plans	12
Step 7: View Plan Summary	13
Step 8: View Market Summary	14
Step 9: Compare your plan with the market	15



Overview: Winning Plans

Overview

Winning Plans report allows users to understand the characteristics of plans that are winning the market. Winning(Top) plans can be defined as plans with most enrollments/ enrolment growth/ net new enrolments. This definition can be configured as per requirement. This report compares the costs and benefits of Winning Plans with the summarized view of the market (county or state) and that of the Other Plans (plans not included in top plans). It provides an average summarized view of winning plans costs like Premium, Deductible, MOOP, OOPC at a county level and compares the same with the average of the other plans. Compare the number of winning plans that offer a supplemental benefit with the percentage of other plans that offer the same benefit .For each of these benefits, you can also compare the cost information of your plans and other plans.

What data is available in this report and when is it refreshed?

This report is created with a combination of enrolment and PBP files that CMS releases. Data is available at a Plan county level and a summarized view of plan costs and benefit costs is presented in the report. This report is refreshed every month with the CMS release of enrolment data.

What decisions can I make using this report?

With CMS' flexible benefit features policy, Medicare Payer Organizations are introducing innovative plan benefits to make their plans stand out in the marketplace. Use this report to quickly understand what are the prevailing benefits and their costs in the market and compare them with characteristics of plans that are winning the market.



How can I navigate this report?

Default view for your state, county and plans will be pre-set for this report. Follow these steps to navigate this report:

Winning Plans
(Data updated till Apr'20)

*Zero enrollment plans are excluded from Top Plans and included in Other Plans
* Plans with no-negative change (growth) in enrollment are excluded from Top Plans and included in Other Plans for respective selections

1 State: New York Plan Type: (All) SNP Type: (All) 2 Top Plans (defined by): Enrollment Number 3 From: Mar'20 To: Apr'20 4 Top Plans: 10

5 County (Select to view data by county): (All) 6 Top Plans by Plan Names (sorted by Enrollment Number) 7 Plan Summary

8 Market Summary - Supplemental Benefits 9 Cost Information - Medicare Covered/Supplemental (Hover over benefits to see details)

Plan Name Enrollment (Apr'20) Growth Net New

UnitedHealthcare Dual Complet..	107,522	-1.04%	-1,133
Healthfirst Life Improvement Pla..	105,667	2.53%	2,609
UnitedHealthcare Medicare Adv..	85,673	0.42%	362
Healthfirst 65 Plus Plan (HMO)..	44,706	-0.06%	-27
Fidelis Dual Advantage Flex (H..	39,672	0.60%	236
Medicare Blue Choice Select (H..	33,843	0.08%	26
Aetna Medicare Elite Plan (PPO..	32,998	0.55%	180
EmblemHealth VIP Essential (H..	31,275	0.21%	66
Healthfirst Increased Benefits Pl..	30,306	0.56%	168
AARP Medicare Advantage Pla..	26,013	-0.69%	-182

Plan Summary

	Top Plans (Average)	Other Plans (Average)
Monthly Premium	\$19.49	\$47.94
Annual Deductible	\$332.50	\$234.02
Star Rating	3.9	3.7
MOOP	\$6,370.00	\$6,259.58
OOPC	\$263.19	\$240.20

Market Summary - Supplemental Benefits

Plan Benefits	Top Plans	Other Plans
Inpatient	9 of 10 plans	71.14%
SNF	0 of 10 plans	0.41%
Cardiac	0 of 10 plans	0.41%
Emergency	10 of 10 plans	80.49%
Transportation	3 of 10 plans	22.36%

Cost Information - Medicare Covered/Supplemental (Hover over benefits to see details)

Your Plan: CDPHP Choice (HMO)H3388-001-000 Select Plan: Aetna Medicare Premier Plan (PPO)H... Select Plan: UnitedHealthcare Medicare Advanta...

MC stay: \$260 for days 1 through 6, \$0 for days 7 thr... MC stay: \$390 for days 1 through 5, \$0 for days 6 thr... MC stay: \$375 for days 1 through 5, \$0 for days 6 thr...

\$0 for day(s) 1 through 20, \$120 for day(s) 21 throug... \$0 for day(s) 1 through 20, \$178 for day(s) 21 throug... \$0 for day(s) 1 through 20, \$160 for day(s) 21 throug...

MC Cardiac Rehabilitation: \$10, MC Intensive Cardia... MC Cardiac Rehabilitation: \$35, MC Intensive Cardia... MC Cardiac Rehabilitation: \$20, MC Intensive Cardia...

\$90 \$90 \$90

- - -



Step 1: Select your market

Select your geographical market, plan offering (SNP/Non-SNP) and Plan type.

Winning Plans
(Data updated till Apr20)

1 State **New York** Plan Type **(All)** SNP Type **(All)** Plans (defined by) **Enrollment Number** From **Mar20** To **Apr20** Top Plans **10**

Count (All) county) (All)

Alabama
Arizona
Arkansas
California
Colorado
Connecticut
Delaware
Florida
Georgia
Hawaii
Idaho
Illinois
Indiana
Iowa
Kansas
Kentucky
Louisiana
Maine
Maryland
Massachusetts
Michigan
Minnesota
Mississippi
Montana
Nebraska
Nevada
New Hampshire
New Jersey
New Mexico
New York
North Carolina
North Dakota
Ohio
Oklahoma
Oregon
Pennsylvania
Rhode Island
South Carolina
South Dakota
Tennessee
Texas
Utah
Vermont
Virginia
Washington
West Virginia
Wisconsin
Wyoming

Top Plans by Plan Names (sorted by Enrollment Number)

Plan Name	Enrollment (Apr20)	Growth	Net New
UnitedHealthcare Dual Complet...	107,522	-1.04%	-1,133
Healthfirst Life Improvement Pla...	105,667	2.53%	2,609
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Supplemental Benefits

Plans	Other Plans
10 plans	71.14%
10 plans	0.41%
10 plans	0.41%
10 plans	80.49%
3 of 10 plans	22.36%

Cost Information - Medicare Covered/Supplemental (Hover over benefits to see details)

Your Plan **CDPHP Choice (HMO)H3388-001-000** Select Plan **Aetna Medicare Premier Plan (PPO)H...** Select Plan **UnitedHealthcare Medicare Advanta...**

MC stay: \$260 for days 1 through 6, \$0 for days 7 thr... MC stay: \$390 for days 1 through 5, \$0 for days 6 thr... MC stay: \$375 for days 1 through 5, \$0 for days 6 thr...

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MC Cardiac Rehabilitation: \$10, MC Intensive Cardia... MC Cardiac Rehabilitation: \$35, MC Intensive Cardia... MC Cardiac Rehabilitation: \$20, MC Intensive Cardia...

\$90 \$90 \$90

1.1 Select State

Select a state by clicking on the drop-down State filter



Step 1: Select your market

Select your geographical market, plan offering (SNP/Non-SNP) and Plan type.

Winning Plans
(Data updated till Apr20)

1 State **New York** Plan Type **(All)** SNP Type **(All)** Plans (defined by) **Enrollment Number** From **Mar20** To **Apr20** Top Plans **10**

County (Select to view data by county) **(All)**

☒ (All)
☒ Local HMO
☒ Local HMO *
☒ Local PPO
☒ Local PPO *
☒ MMP
☒ MSA *
☒ PFFS
☒ PFFS *
☒ Regional PPO
☒ Regional PPO *
Cancel Apply

Plans by Plan Names (sorted by Enrollment Number)

Name	Enrollment (Apr20)	Growth	Net New
UnitedHealthcare Dual Comple...	107,522	-1.04%	-1,133
Healthfirst Life Improvement Pla...	105,667	2.53%	2,609
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MC Cardiac Rehabilitation: \$10, MC Intensive Cardia...	MC Cardiac Rehabilitation: \$35, MC Intensive Cardia...	MC Cardiac Rehabilitation: \$20, MC Intensive Cardia...
\$90	\$90	\$90
-	-	-

1.2 Select Plan Type

Select your Plan type and click on Apply



Step 1: Select your market

Select your geographical market, plan offering (SNP/Non-SNP) and Plan type.

Winning Plans
(Data updated till Apr20)

1 State **New York** Plan Type **(All)** SNP Type **(All)** Plans (defined by) **Enrollment Number** From **Mar20** To **Apr20** Top Plans **10**

County (Select to view data by county) **(All)**

Top Plans by Plan Name

Plan Name	Number	Growth	Net New
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Healthfirst Life Improvement Pla..	105,667	2.53%	2,609
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\$90	\$90	\$90
-	-	-

1.3 Select SNP, Non-SNP Plans

Select SNP or Non-SNP Plans and click on Apply



Step 2: Select your Top Plans Definition

Winning Plans
(Data updated till Apr20)

State: New York Plan Type: (All) SNP Type: (All) **2** Top Plans (defined by): Enrollment Number From: Mar20 To: Apr20 Top Plans: 10

County (Select to view data by county): (All)

Top Plans by Plan Names (sorted by Enrollment Number)

Plan Name	Enrollment (Apr20)	Growth	Net New
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\$90 \$90 \$90

2. Select Top Plans (defined by)

Select your definition of top plans: Enrollment number/ Enrollment Growth/ Net New Enrollments



Step 3: Select Time Period

Winning Plans
(Data updated till Apr20)

State: New York Plan Type: (All) SNP Type: (All) Top Plans (defined by): Enrollment Number 3 From: Mar20 To: Apr20 Top Plans: 10

County (Select to view data by county): (All)

Top Plans by Plan Names (sorted by Enrollment Number)

Plan Name	Enrollment (Apr20)	Growth	Net New
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\$90	\$90	\$90
-	-	-

3. Select Time Period

Select the required time period from the 'From' and 'To' dropdowns to view the respective data. Note that if you have defined top plans by enrollment number, it considers the month and year as provided in the 'To' dropdown only



Step 4: Select Top (winning) plans

Choose the number of plans to be considered in the Top Plans

Winning Plans
(Data updated till Apr20)

State: New York Plan Type: (All) SNP Type: (All) Top Plans (defined by): Enrollment Number From: Mar20 To: Apr20 **4** Top Plans **10**

County (Select to view data by county): (All)

Top Plans by Plan Names (sorted by Enrollment Number)

Plan Name	Enrollment (Apr20)	Growth	Net New
UnitedHealthcare Dual Complet...	107,522	-1.04%	-1,133
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MC Cardiac Rehabilitation: \$10, MC Intensive Cardia...	MC Cardiac Rehabilitation: \$35, MC Intensive Cardia...	MC Cardiac Rehabilitation: \$20, MC Intensive Cardia...
\$90	\$90	\$90
-	-	-

4. Select Top (winning) plans

Enter number of top plans whose characteristics you would like to summarize and compare. Rest of the plans would be considered under 'Other Plans'.




Step 5: Select your county

Winning Plans
(Data updated till Apr20)

State: Plan Type: SNP Type: Top Plans (defined by): From: To: Top Plans:

5 County (Select to view data by county)



Top Plans by Plan Names (sorted by Enrollment Number)

Plan Name	Enrollment (Apr20)	Growth	Net New
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Your Plan: Select Plan: Select Plan:

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\$90	\$90	\$90
-	-	-

5. Select your County

Select one county to see County-level data or select "All" to see State-level data



Step 6: View Winning Plans

View Winning plans sorted by enrollment number/ enrollment growth/ net new enrollments as per your definition.

Winning Plans
(Data updated till Apr20)

State: New York Plan Type: (All) SNP Type: (All) Top Plans (defined by): Enrollment Number From: Mar20 To: Apr20 Top Plans: 10

County (Select to view data by county): (All)

6 Top Plans by Plan Names (sorted by Enrollment Number)

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MC Cardiac Rehabilitation: \$10, MC Intensive Cardia...	MC Cardiac Rehabilitation: \$35, MC Intensive Cardia...	MC Cardiac Rehabilitation: \$20, MC Intensive Cardia...
\$90	\$90	\$90
-	-	-

6. View Winning Plans

View top Winning plans (based on your selected number of plans). Definition of winning plans can be configured.



Step 7: View Plan Summary

View Plan summary for the selected county and the selected number of Top Plans and Other Plans.

Winning Plans
(Data updated till Apr20)

State: New York Plan Type: (All) SNP Type: (All) Top Plans (defined by): Enrollment Number From: Mar20 To: Apr20 Top Plans: 10

County (Select to view data by county): (All)

Top Plans by Plan Names (sorted by Enrollment Number)

Plan Name	Enrollment (Apr20)	Growth	Net New
UnitedHealthcare Dual Complet...	107,522	-1.04%	-1,133
Healthfirst Life Improvement Pla...	105,667	2.53%	2,609
UnitedHealthcare Medicare Adv...	85,673	0.42%	362
Healthfirst 65 Plus Plan (HMO)...	44,706	-0.06%	-27
Fidelis Dual Advantage Flex (H...	39,672	0.60%	238
Medicare Blue Choice Select (H...	33,843	0.08%	26
Aetna Medicare Elite Plan (PPO)...	32,998	0.55%	180
EmblemHealth VIP Essential (H...	31,275	0.21%	66
Healthfirst Increased Benefits Pl...	30,306	0.56%	168
AARP Medicare Advantage Pla...	26,013	-0.69%	-182

7 Plan Summary

	Top Plans (Average)	Other Plans (Average)
Monthly Premium	\$19.49	\$47.94
Annual Deductible	\$332.50	\$234.02
Star Rating	3.9	3.7
MOOP	\$6,370.00	\$6,259.58
OOPC	\$263.19	\$240.20

Market Summary - Supplemental Benefits

Plan Benefits	Top Plans	Other Plans
Inpatient	9 of 10 plans	71.14%
SNF	0 of 10 plans	0.41%
Cardiac	0 of 10 plans	0.41%
Emergency	10 of 10 plans	80.49%
Transportation	3 of 10 plans	22.36%

Cost Information - Medicare Covered/Supplemental (Hover over benefits to see details)

Your Plan: CDPHP Choice (HMO)H3388-001-000 Select Plan: Aetna Medicare Premier Plan (PPO)H... Select Plan: UnitedHealthcare Medicare Advanta...

MC stay: \$260 for days 1 through 6, \$0 for days 7 thr...	MC stay: \$390 for days 1 through 5, \$0 for days 6 thr...	MC stay: \$375 for days 1 through 5, \$0 for days 6 thr...
\$0 for day(s) 1 through 20, \$120 for day(s) 21 throug...	\$0 for day(s) 1 through 20, \$178 for day(s) 21 throug...	\$0 for day(s) 1 through 20, \$160 for day(s) 21 throug...
MC Cardiac Rehabilitation: \$10, MC Intensive Cardia...	MC Cardiac Rehabilitation: \$35, MC Intensive Cardia...	MC Cardiac Rehabilitation: \$20, MC Intensive Cardia...
\$90	\$90	\$90
-	-	-

7. View Plan Summary

Plan summary are average cost values of Top Plans (based on previous selections) in that county and average values of the Other plans. The average values can be configured to give higher (lower) weight to some type of plans.



Step 8: View Market Summary

View Market Summary of 10 pre-configured Supplemental Benefits.

Winning Plans
(Data updated till Apr20)

State: New York Plan Type: (All) SNP Type: (All) Top Plans (defined by): Enrollment Number From: Mar20 To: Apr20 Top Plans: 10

County (Select to view data by county): (All)

Top Plans by Plan Names (sorted by Enrollment Number)

Plan Name	Enrollment (Apr20)	Growth	Net New
UnitedHealthcare Dual Complet...	107,522	-1.04%	-1,133
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8 Market Summary - Supplemental Benefits

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MC Cardiac Rehabilitation: \$10, MC Intensive Cardia...	MC Cardiac Rehabilitation: \$35, MC Intensive Cardia...	MC Cardiac Rehabilitation: \$20, MC Intensive Cardia...
\$90	\$90	\$90
-	-	-

8. View Market Summary

Market Summary tells us how many of the Top Plans and what percentage of Other Plans have the given Supplemental Benefits



Step 9: Compare your plan with the market

Select your plan and other plans to compare the benefit costs.

Winning Plans
(Data updated till Apr20)

State: New York Plan Type: (All) SNP Type: (All) Top Plans (defined by): Enrollment Number From: Mar20 To: Apr20 Top Plans: 10

County (Select to view data by county): (All)

Top Plans by Plan Names (sorted by Enrollment Number)

Plan Name	Enrollment (Apr20)	Growth	Net New
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9 Cost Information - Medicare Covered/Supplemental (Hover over benefits to see details)

Your Plan: CDPHP Choice (HMO)H3388-001-000 Select Plan: Aetna Medicare Premier Plan (PPO)H... Select Plan: UnitedHealthcare Medicare Advanta...

MC stay: \$260 for days 1 through 6, \$0 for days 7 thr...	MC stay: \$390 for days 1 through 5, \$0 for days 6 thr...	MC stay: \$375 for days 1 through 5, \$0 for days 6 thr...
\$0 for day(s) 1 through 20, \$120 for day(s) 21 throug...	\$0 for day(s) 1 through 20, \$178 for day(s) 21 throug...	\$0 for day(s) 1 through 20, \$160 for day(s) 21 throug...
MC Cardiac Rehabilitation: \$10, MC Intensive Cardia...	MC Cardiac Rehabilitation: \$35, MC Intensive Cardia...	MC Cardiac Rehabilitation: \$20, MC Intensive Cardia...
\$90	\$90	\$90
-	-	-

9. Compare your plan with the market

Select your plan and upto two other plans to compare the cost information of the various Supplemental Benefits

A photograph of an elderly couple sitting on a wooden bench in a park. The woman on the left is wearing a grey patterned dress and is looking down at a newspaper she is holding. The man on the right is wearing a light blue jacket, a red shirt, white pants, a white fedora, and sunglasses. He is smiling and looking towards the camera while holding a newspaper. The background shows trees and a path. The entire image has a semi-transparent purple overlay.

Thank You

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HealthWorks AI