



Date:15-02-2018 DSR : Gazi Telecom Dsr 2(1811730222)

SI M Tar get	EL Tar get	SC Tar get	DSR Index MTD(%)	DSR Index Last Day(%)	Sales achievemen t-C2C (MTD)	Sales achievemen t-C2C (Last day)	EL Stock (MTD)	EL Stock (Last Day)	Strike Rate MTD(%)	Strike Rate (Last Day)(%)	Data POS MTD	Data POS (Last Day)	# of days achieving target	Low stock retailer count (Last Day) (%)	Low stock retailer count MTD (%)
3	637 00	159 25.0	64.0	78.0	318715.0	38865.0	5.77	4.94	61.0	60.0	27.0	20.0	9.0	20.0	19.0

Shop Closed	SC
Cash Shortage	CS
Proprietor Absents	PA
Non Compliant	NC
Transaction Made	TM
Offer Only	OO

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
1	Jarin Telecom (Y)	1811707051	A049154	EL: low stock	22980.0::950 2.0	XXX		5199	5500									Must				
2	Welcome Telecom (Y)	1811707083	A050605	EL: low stock	10876.0::862 2.0	XXX		4039	4500									Must				
3	Mamone Telecom (Y)	1811707126	A029865		1973.0::441.0	XXX		4418	0									Must				
4	Ismail Telecom (Y)	1811707210			2795.0::1447. 0	XXX		3809	0									Important				
5	Jafor Telecom (Y)	1811707224			2941.0::1124. 0	XXX		5313	0									Must				
6	Panna Telecom (Y)	1811730213	A044597	EL: low stock	13990.0::760 0.0	XXX		3195	5400									Must				
7	Halim Store (Y)	1811730363			953.0::347.0	XXX		1627	0									Important				
8	Choose Korner (Y)	1811730369	A027001	EL: low stock	10633.0::738 7.0	XXX		3848	4600									Must				
9	Hannan Store (Y)	1811730379	A104309		2034.0::2572. 0	XXX		2683	0									Must				
10	Sone Telecom (Y)	1811735817	A029866	EL: out of stock	1123.0::145.0	XXX		18	1600									Must				
11	Faruk Store (Y)	1811740241			555.0::181.0	XXX		482	0									Important				
12	Mizan Store (Y)	1811740289			5713.0::3186. 0	XXX		1943	0									Important				
13	Samad Telecom (Y)	1811740356		EL: low stock	4381.0::1615. 0	XXX		1396	1900									Must				
14	Johir Telecom (Y)	1811752040			11222.0::931 5.0	XXX		3926	0									Important				
15	Kobir Telecom (Y)	1820607730			948.0::404.0	XXX		1354	0									Important				
16	Fazlul Telecom (Y)	1820613484	A125493	EL: low stock	1077.0::418.0	XXX		1283	500									Must				
17	Ripon Telecom (Y)	1820613542		EL: low stock	7384.0::3871. 0	XXX		2822	1300									Must				
18	Asma Telecom (Y)	1820624951			316.0::463.0	XXX		3849	0									Important				
19	A Sb Telecom (Y)	1822835844	R0328927	EL: low stock	8674.0::4872. 0	XXX		4166	3400									Must				
20	Sopon Telecom (Y)	1828214700			614.0::155.0	XXX		4857	0									Must				
21	Rafi Telecom (Y)	1828231559			1840.0::1291. 0	XXX		3432	0									Important				
22	Kamal Store (Y)	1833652801		EL: low stock	1558.0::592.0	XXX		840	500									Must				
23	Salim Telecom (Y)	1848084560			555.0::733.0	XXX		1864	0									Must				
24	Jafor Telecom (Y)	1848123800		EL: out of stock	3698.0::802.0	XXX		169	3900									Must				
25	Lotif Telecom (Y)	1848219559			770.0::193.0	XXX		2032	0									Important				
26	Lotif Store (Y)	1848220241	A119559	EL: out of stock	2850.0::938.0	XXX		877	2300									Must				
27	Basher Telecom (N)	1848228968	A119558		3101.0::1238. 0	XXX		8426	0									Important				
28	Rajib Store (Y)	1848241992			316.0::0.0	XXX		181	0									Must				
29	Kader Store (Y)	1848241993	R0326439	SIM/EL: out of stock	63372.0::253 66.0	3		4964	11000									Must				
30	Maa Telecom (Y)	1848261965			249.0::274.0	XXX		1105	0									Voluntary				
31	Mahmud Telecom (Y)	1848406202		EL: out of stock	973.0::334.0	XXX		289	1300									Must				

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
32	Kamal Telecom (Y)	1848414776		EL: out of stock	1141.0::216.0	XXX		580	2200									Must				
33	Namira Telecom (Y)	1848426345		EL: low stock	121639.0::46710.0	XXX		11156	8700									Must				
34	Minhaz Pharmace (Y)	1848426346		EL: low stock	4426.0::1974.0	XXX		1279	1000									Must				
35	Jamal Telecom Telecom(N)	1848458729			11734.0::10751.0	XXX		5798	0									Voluntary				
36	Shahina Telecom(N)	1848467107		EL: out of stock	0.0::0.0	XXX		28	500									Must				
37	Basanti Telecom(N)	1848467108			557.0::442.0	XXX		2184	0									Voluntary				
38	Md Raju Store(N)	1848467131		EL: out of stock	248.0::43.0	XXX		3	700									Must				
39	Tafazzal (N)	1848490468			370.0::154.0	XXX		1306	0									Voluntary				
40	Hosen (N)	1848490469		EL: out of stock	7090.0::766.0	XXX		1297	2900									Must				



Date:15-02-2018 DSR : Gazi Telecom Dsr 1(1811740270)

SI M Tar get	El Tar get	SC Tar get	DSR Index MTD(%)	DSR Index Last Day(%)	Sales achievemen t-C2C (MTD)	Sales achievemen t-C2C (Last day)	EL Stock (MTD)	EL Stock (Last Day)	Strike Rate MTD(%)	Strike Rate (Last Day)(%)	Data POS MTD	Data POS (Last Day)	# of days achieving target	Low stock retailer count (Last Day) (%)	Low stock retailer count MTD (%)
0	669 00	167 25.0	63.0	65.0	456353.0	32902.0	3.66	3.53	61.0	77.0	26.0	29.0	9.0	33.0	25.0

Shop Closed	SC
Cash Shortage	CS
Proprietor Absents	PA
Non Compliant	NC
Transaction Made	TM
Offer Only	OO

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
1	Alamgir Stor (Y)	1811707201	A058687		726.0::37.0	XXX		1548	0									Must				
2	Ms Ahmed Telecom (Y)	1811730225	A026931	EL: out of stock	4316.0::3406.0	XXX		1091	2700									Must				
3	S A Telecom (Y)	1811730456	A044963	EL: out of stock	2154.0::1473.0	XXX		207	2200									Must				
4	Mohima Phone Korner (Y)	1811730492	R0337215	EL: out of stock	9449.0::4791.0	XXX		1385	4400									Must				
5	Iqbal Varites Stor (Y)	1811730499	A056325		3397.0::1039.0	XXX		6300	0									Must				
6	Al Amin Brothers (Y)	1811734027		EL: low stock	3969.0::1233.0	XXX		841	700									Must				
7	Liza Fashion (Y)	1811735823	A057770	EL: low stock	14204.0::7552.0	XXX		3069	4200									Must				
8	Buiyan Store (Y)	1811735826			862.0::152.0	XXX		1399	0									Important				
9	Sahjan Store (Y)	1811746838		EL: out of stock	1989.0::745.0	XXX		625	1900									Must				
10	Haq Phone Korner (Y)	1811747365	A041396	EL: low stock	1698.0::1096.0	XXX		2110	1100									Must				
11	Ala Uddin Store (Y)	1811747507		EL: low stock	1381.0::402.0	XXX		688	500									Must				
12	Bhuiyan Telecom (Y)	1811752029			0.0::101.0	XXX		1010	0									Important				
13	Sumon Suj (Y)	1811780508	A104305		4282.0::865.0	XXX		1698	0									Must				
14	Narayan Medical Hal (Y)	1814601862		EL: low stock	2240.0::1549.0	XXX		468	500									Must				
15	Shopno Chora Point (Y)	1820613393	A049162	EL: out of stock	10233.0::6389.0	XXX		1633	3900									Must				
16	Jakira Suj (Y)	1828205417		EL: low stock	1078.0::557.0	XXX		846	500									Must				
17	Kawsher Telecom (Y)	1828214715	A105882	EL: low stock	4709.0::1593.0	XXX		3375	1800									Must				
18	Yousuf Telecom (Y)	1833652807	A125484	EL: out of stock	11472.0::6473.0	XXX		1998	6000									Must				
19	Jaman Store (Y)	1848050610			723.0::178.0	XXX		971	0									Important				
20	Jahangir Telecom (Y)	1848050611		EL: low stock	0.0::0.0	XXX		260	500									Must				
21	Bishmilla Ph (Y)	1848050622		EL: out of stock	6639.0::3481.0	XXX		1482	4600									Must				
22	Noyun Telecom (Y)	1848123825			1130.0::301.0	XXX		1457	0									Important				
23	S.K Telecom (Y)	1848182213		EL: low stock	3062.0::1495.0	XXX		997	1600									Must				
24	Sadek Baraitig Store (Y)	1848189750	A111589	EL: out of stock	24904.0::10550.0	XXX		2165	7900									Must				
25	Ma Medical Hal (Y)	1848189753		EL: out of stock	2777.0::2290.0	XXX		320	4900									Must				
26	Hafiz Telecom (Y)	1848189784			1682.0::1985.0	XXX		2295	0									Important				
27	Khalil Store (Y)	1848219533		EL: low stock	1073.0::1003.0	XXX		1266	500									Must				
28	Mamun Telecom (Y)	1848219588			362.0::88.0	XXX		459	0									Important				
29	Joynal Telecom (Y)	1848220226			1169.0::582.0	XXX		995	0									Important				

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
30	Molin Telecom (Y)	1848224825		EL: out of stock	2973.0::1771.0	XXX		169	3200									Must				
31	Jamal Telecom (Y)	1848236557		EL: low stock	3204.0::625.0	XXX		1261	500									Must				
32	Shagar Telecom (Y)	1848236559		EL: out of stock	0.0::0.0	XXX		16	800									Must				
33	Noyan Telecom (Y)	1848236572		EL: low stock	4887.0::1473.0	XXX		1921	1000									Must				
34	Sabbir Telecom (Y)	1848236574	A125791	EL: low stock	2092.0::1576.0	XXX		1141	500									Must				
35	Sumi Telecom (Y)	1848247400	R0063930	EL: out of stock	8828.0::2654.0	XXX		529	5000									Must				
36	Sumon Telecom (Y)	1848247414	R0063931	EL: out of stock	2841.0::1980.0	XXX		450	2000									Must				
37	Ma Moni Mobile (Y)	1848261974			1946.0::971.0	XXX		1339	0									Voluntary				
38	Media Computer(N)	1848438440			1191.0::332.0	XXX		1462	0									Voluntary				
39	Golam Telecom 2 Telecom(N)	1848458720			0.0::0.0	XXX		3750	0									Voluntary				
40	Shagarika Verities Store Telecom(N)	1848458745		EL: out of stock	0.0::0.0	XXX		8	900									Must				
41	Mohini Drug Telecom(N)	1848467104		EL: out of stock	0.0::0.0	XXX		3	900									Must				
42	G Net Mobile Center(N)	1848467105			1636.0::680.0	XXX		1704	0									Voluntary				
43	Nurul Huda Store(N)	1848467106			2596.0::2123.0	XXX		1888	0									Voluntary				
44	Haque Telecom (N)	1848467127		EL: low stock	4912.0::3604.0	XXX		1966	500									Must				
45	Md Alamgir Telecom(N)	1848467132			668.0::89.0	XXX		2689	0									Voluntary				
46	Sumon Telecom Telecom(N)	1848467149		EL: out of stock	1279.0::0.0	XXX		4	1200									Must				



Date:15-02-2018 DSR : Rr\_Com\_Cho\_Gaz\_9(1811780501)

SI M Tar get	EL Tar get	SC Tar get	DSR Index MTD(%)	DSR Index Last Day(%)	Sales achievemen t-C2C (MTD)	Sales achievemen t-C2C (Last day)	EL Stock (MTD)	EL Stock (Last Day)	Strike Rate MTD(%)	Strike Rate (Last Day)(%)	Data POS MTD	Data POS (Last Day)	# of days achieving target	Low stock retailer count (Last Day) (%)	Low stock retailer count MTD (%)
5	519 00	129 75.0	74.0	94.0	563261.0	34726.0	5.69	5.44	70.0	81.0	28.0	47.0	12.0	11.0	15.0

Shop Closed	SC
Cash Shortage	CS
Proprietor Absents	PA
Non Compliant	NC
Transaction Made	TM
Offer Only	OO

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
1	Habib Telecom (Y)	1811707086		EL: out of stock	664.0::293.0	XXX		362	1500									Must				
2	Sumon Telecom (Y)	1811707211			2463.0::1294.0	XXX		1728	0									Important				
3	Halim Store (Y)	1811707218		EL: out of stock	1009.0::735.0	XXX		357	1800									Must				
4	Sadek Baraitig Store (N)	1811707223			512.0::254.0	XXX		1020	0									Important				
5	Yamin Telecom (Y)	1811730208	A055176		7058.0::629.0	XXX		41355	0									Must				
6	Tanha Ph (Y)	1811730352		EL: low stock	792.0::101.0	XXX		840	1200									Must				
7	Rakib Telecom (Y)	1811730357	A050599		20553.0::14039.0	XXX		25254	0									Must				
8	Gias Telecom (Y)	1811730371	A057785	EL: out of stock	6414.0::3746.0	XXX		1506	3800									Must				
9	Master Telecom (N)	1811730399	A029864	EL: low stock	1759.0::417.0	XXX		565	700									Must				
10	Bashar Telecom (Y)	1811730691		EL: low stock	110.0::100.0	XXX		1240	500									Must				
11	Azim Store (Y)	1811740024			1142.0::690.0	XXX		1312	0									Must				
12	Alamgir Store (Y)	1811740221		EL: low stock	580.0::45.0	XXX		904	500									Must				
13	Satter Telecom (Y)	1811740231			4087.0::931.0	XXX		2520	0									Must				
14	Masum Store (Y)	1811740255			736.0::880.0	XXX		1801	0									Must				
15	Halim Store (Y)	1811740422		EL: low stock	883.0::380.0	XXX		1316	500									Must				
16	Jakir Telecom (Y)	1811740665		EL: out of stock	23465.0::11908.0	XXX		3604	8300									Must				
17	Sumon Store (Y)	1811746834		EL: out of stock	2507.0::801.0	XXX		951	2600									Must				
18	Al Amin Store (N)	1811747369	A057787		0.0::0.0	XXX		1761	0									Voluntary				
19	Ma Babar Dowa. (Y)	1811758534			1458.0::1096.0	XXX		1365	0									Important				
20	Kamal Store (Y)	1811780842		EL: low stock	1958.0::617.0	XXX		630	900									Must				
21	Nasir Telecom (Y)	1820613313		EL: low stock	10751.0::4744.0	XXX		1987	2400									Must				
22	Rashel Store (Y)	1820613355	A111600		154.0::278.0	XXX		22187	0									Must				
23	Jakir Store (Y)	1820613557		EL: low stock	3297.0::2549.0	XXX		2878	500									Must				
24	Yousuf Store (Y)	1820613564	R0337208	EL: out of stock	3869.0::3758.0	XXX		1141	3800									Must				
25	Tafazzal Telecom (Y)	1820624954		EL: out of stock	3115.0::1798.0	XXX		1303	3000									Must				
26	Borhan Store (Y)	1820634633			876.0::264.0	XXX		4295	0									Must				
27	Sume Telecom (Y)	1820634638	A057766	SIM: low stock	1898.0::663.0	2		3257	0									Must				
28	Apurba Telecom (Y)	1820634644		EL: low stock	367.0::298.0	XXX		1725	600									Must				
29	Mofazzal Pharmace (Y)	1820634650			2211.0::1014.0	XXX		2052	0									Must				
30	Kalam Store (Y)	1828202158	A111602	SIM/EL: Both low stock	21760.0::11142.0	1		5793	5200									Must				
31	Lokman Store (Y)	1828204033	R0337221	EL: low stock	1849.0::1046.0	XXX		1873	1200									Must				
32	Rafi Store (Y)	1833658706	R0328923	EL: low stock	2275.0::1127.0	XXX		1366	800									Must				

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
33	Saiful Telecom (Y)	1848091415			1122.0::396.0	XXX		1414	0									Must				
34	Mahbub Telecom (Y)	1848189774		EL: low stock	2203.0::1755.0	XXX		1423	600									Must				
35	Madina Telecom (Y)	1848189789		EL: low stock	1867.0::710.0	XXX		1051	900									Must				
36	Mamun Telecom (Y)	1848189798	A125792	SIM: low stock	1934.0::3241.0	2		28475	0									Must				
37	Nasrin Store (Y)	1848192234			764.0::114.0	XXX		1540	0									Must				
38	Jonota Store (Y)	1848192236		EL: low stock	2459.0::1593.0	XXX		1755	1700									Must				
39	Abdulla Styore (Y)	1848192248			452.0::58.0	XXX		1028	0									Important				
40	Ma Telecom (Y)	1848219557		EL: out of stock	1584.0::1048.0	XXX		559	1300									Must				
41	Lotif Telecom (Y)	1848219566	A119564		2875.0::1037.0	XXX		4113	0									Important				
42	Ali Store (Y)	1848219585			3028.0::1192.0	XXX		3512	0									Important				
43	Joynal Telecom (Y)	1848220242		EL: out of stock	1491.0::0.0	XXX		109	900									Must				
44	Rahin Telecom Telecom (Y)	1848224847		EL: out of stock	4115.0::1251.0	XXX		287	1200									Must				
45	Masud Telecom (Y)	1848406179			982.0::290.0	XXX		731	0									Voluntary				
46	Anawer Telecom (Y)	1848406180			1205.0::1183.0	XXX		1323	0									Voluntary				
47	Reaid Telecom (Y)	1848406212		EL: low stock	655.0::13.0	XXX		1124	500									Must				
48	Khalak Store (Y)	1848414784			13.0::0.0	XXX		3630	0									Voluntary				
49	Labib Telecom (Y)	1848414785		EL: low stock	599.0::554.0	XXX		286	500									Must				
50	Computer Bazer(2) (Y)	1848414786		EL: low stock	218.0::88.0	XXX		630	1200									Must				
51	Alamgir Store (N)	1848414799		EL: low stock	938.0::314.0	XXX		1187	500									Must				
52	Arifat Degital Studio Arifat Degital Studio(N)	1848438447		EL: low stock	4162.0::1934.0	XXX		1277	500									Must				
53	Kazi Boshir Depurtmantel Store Telecom(N)	1848458732			1815.0::1377.0	XXX		2135	0									Voluntary				
54	Kamrul (N)	1848490479		EL: out of stock	3775.0::2450.0	XXX		821	2300									Must				



Date:15-02-2018 DSR : Rr\_Com\_Cho\_Gaz\_8(1811780502)

SI M Tar get	El Tar get	SC Tar get	DSR Index MTD(%)	DSR Index Last Day(%)	Sales achievemen t-C2C (MTD)	Sales achievemen t-C2C (Last day)	EL Stock (MTD)	EL Stock (Last Day)	Strike Rate MTD(%)	Strike Rate (Last Day)(%)	Data POS MTD	Data POS (Last Day)	# of days achieving target	Low stock retailer count (Last Day) (%)	Low stock retailer count MTD (%)
0	673 00	168 25.0	37.0	6.0	590847.0	54101.0	3.11	3.07	49.0	47.0	20.0	27.0	1.0	25.0	30.0

Shop Closed	SC
Cash Shortage	CS
Proprietor Absents	PA
Non Compliant	NC
Transaction Made	TM
Offer Only	OO

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
1	Kalam Telecom (N)	1811707063			416.0::75.0	XXX		1394	0									Important				
2	Jalal Store (Y)	1811707070	A100771	EL: low stock	7817.0::5278.0	XXX		3319	6800									Must				
3	Arif Telecom Center (Y)	1811730244		EL: out of stock	2577.0::1172.0	XXX		219	3500									Must				
4	Ahasan Telecom (Y)	1811735638		EL: low stock	646.0::31.0	XXX		1296	1100									Must				
5	Sadek Telecom (Y)	1811740247		EL: low stock	697.0::110.0	XXX		484	500									Must				
6	Alauddin Store (Y)	1811740359		EL: out of stock	161.0::0.0	XXX		23	500									Must				
7	Yashin Telecom (Y)	1811740547		EL: out of stock	286.0::190.0	XXX		2	1700									Must				
8	Sohag Telecom (Y)	1811740554		EL: low stock	2416.0::876.0	XXX		1607	3400									Must				
9	Billal Telecom (Y)	1811752051		EL: low stock	43.0::37.0	XXX		726	500									Must				
10	Shiddik Telecom (Y)	1811758429	R0326803	EL: low stock	676.0::261.0	XXX		2134	1700									Must				
11	Ms Farzana Store (Y)	1820613320		EL: low stock	5014.0::2412.0	XXX		2216	3000									Must				
12	Zafor Telecom (Y)	1820613586		EL: out of stock	308.0::37.0	XXX		72	1400									Must				
13	Habib Telecom & Ph (N)	1820624933	A100766		743.0::0.0	XXX		5536	0									Important				
14	Jamal Telecom (Y)	1820624943		EL: low stock	1949.0::647.0	XXX		727	2400									Must				
15	Billal Store (Y)	1820642116		EL: low stock	1650.0::948.0	XXX		1510	2600									Must				
16	Mohoshin Telecom (Y)	1820642117		EL: low stock	0.0::0.0	XXX		312	500									Must				
17	Lotif Store (Y)	1848004927	R0326804	EL: out of stock	4180.0::2010.0	XXX		817	5500									Must				
18	Abdul Store (N)	1848050621		EL: out of stock	7827.0::3301.0	XXX		2610	12000									Must				
19	Malak Telecom (Y)	1848084571		EL: low stock	985.0::0.0	XXX		896	1300									Must				
20	Noyun Telecom (N)	1848123805		EL: out of stock	598.0::199.0	XXX		76	500									Must				
21	Mamun Telecom (Y)	1848189791		EL: low stock	87.0::115.0	XXX		228	700									Must				
22	Hafiz Store (Y)	1848192229		EL: out of stock	345.0::0.0	XXX		8	900									Must				
23	Dakorator Store (Y)	1848219548		EL: out of stock	418.0::0.0	XXX		13	1400									Must				
24	Gayas Telecom (N)	1848220235		EL: low stock	64.0::64.0	XXX		744	500									Must				
25	Gr14 Nazrul Store (N)	1848224835			422.0::13.0	XXX		1132	0									Important				
26	Bhi Telecom (Y)	1848236563			26.0::119.0	XXX		997	0									Must				
27	Reya Telecom (Y)	1848236569		EL: low stock	165.0::283.0	XXX		1873	500									Must				
28	Kader Telecom (Y)	1848247406		EL: low stock	494.0::51.0	XXX		936	500									Must				
29	Babul Telecom (N)	1848406214			3343.0::1714.0	XXX		1178	0									Voluntary				
30	Ali Telecom (N)	1848414777		EL: low stock	1987.0::822.0	XXX		1550	1200									Must				
31	Bahi Bahi Telecom (Y)	1848438419		EL: out of stock	1296.0::471.0	XXX		258	4600									Must				
32	Jashim Telecom(Y)	1848438422		EL: low stock	5857.0::2376.0	XXX		2622	4700									Must				
33	Tree Store Tree Store(N)	1848458706		EL: out of stock	1211.0::498.0	XXX		226	2900									Must				
34	Farhad Telecom(N)	1848467109		EL: out of stock	6.0::0.0	XXX		8	500									Must				
35	Md Masud Telecom(N)	1848467134			0.0::0.0	XXX		1425	0									Voluntary				

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
36	Ali (N)	1848490471			158.0::0.0	XXX		703	0									Voluntary				





Date:15-02-2018 DSR : Gazi Telecom Dsr 5(1820613618)

SI M Tar get	EL Tar get	SC Tar get	DSR Index MTD(%)	DSR Index Last Day(%)	Sales achievemen t-C2C (MTD)	Sales achievemen t-C2C (Last day)	EL Stock (MTD)	EL Stock (Last Day)	Strike Rate MTD(%)	Strike Rate (Last Day)(%)	Data POS MTD	Data POS (Last Day)	# of days achieving target	Low stock retailer count (Last Day) (%)	Low stock retailer count MTD (%)
3	569 00	142 25.0	66.0	78.0	458704.0	32580.0	4.24	4.36	59.0	65.0	22.0	29.0	11.0	18.0	22.0

Shop Closed	SC
Cash Shortage	CS
Proprietor Absents	PA
Non Compliant	NC
Transaction Made	TM
Offer Only	OO

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
1	Mobile Fashion (Y)	1811707080	A029915	EL: low stock	7955.0::2747.0	XXX		2143	3800									Must				
2	Dipu Telecom (N)	1811707091			936.0::537.0	XXX		1567	0									Important				
3	Farid Watch (N)	1811707220	A044966		1084.0::1599.0	XXX		6531	0									Must				
4	Mojid Store (Y)	1811707225			975.0::127.0	XXX		1437	0									Important				
5	Razib Telecom (Y)	1811730366		EL: out of stock	1423.0::860.0	XXX		393	1000									Must				
6	Mostafa Telecom (Y)	1811730382		EL: out of stock	8396.0::3349.0	XXX		475	6600									Must				
7	Trade Point (Y)	1811735807	A029858	EL: out of stock	7609.0::4353.0	XXX		2292	6900									Must				
8	Ma Baba Telecom (Y)	1811740263		EL: out of stock	637.0::495.0	XXX		230	600									Must				
9	Sumon Telecom (Y)	1811740351		EL: out of stock	4313.0::1740.0	XXX		564	1500									Must				
10	Farid Watch 2 (Y)	1811747481	A057767	EL: low stock	101.0::0.0	XXX		192	500									Must				
11	Lia Telecom (Y)	1811752056	A044598	SIM/EL: out of stock	7458.0::5385.0	3		1273	6100									Must				
12	Sylet Tea House (Y)	1814601856			2471.0::969.0	XXX		2282	0									Important				
13	Gauciha Telecom (Y)	1820612522	A104303	EL: low stock	7210.0::2853.0	XXX		3027	2600									Must				
14	Bahar Telecom (N)	1820613431		EL: low stock	0.0::0.0	XXX		124	500									Must				
15	Alomgir Telecom (Y)	1820624937			570.0::329.0	XXX		1940	0									Important				
16	Ashraf Telecom (N)	1820624949	A103511	EL: low stock	856.0::841.0	XXX		1766	500									Must				
17	Bokor Store (Y)	1820634639		EL: low stock	2508.0::1339.0	XXX		927	1500									Must				
18	Anish Telecom (Y)	1822846186	A105879	EL: low stock	2303.0::1832.0	XXX		966	1100									Must				
19	Shakat Telecom (Y)	1822853094	A045547	EL: low stock	4135.0::5378.0	XXX		4475	3300									Must				
20	Gazi Telecom 2 (Y)	1828202105	A052550		1109.0::1136.0	XXX		2921	0									Must				
21	Joshim Telecom (Y)	1828214701			4960.0::2901.0	XXX		4513	0									Important				
22	Sahanara Store (Y)	1828214718		EL: low stock	2652.0::1041.0	XXX		1045	1500									Must				
23	Sumona Store (N)	1828231652			892.0::444.0	XXX		792	0									Important				
24	Mosaraf Telecom (Y)	1833658707			2066.0::1607.0	XXX		5493	0									Important				
25	Hasan Telecom (Y)	1833658708	A103512	EL: low stock	5894.0::3388.0	XXX		1276	1900									Must				
26	Farid Telecom (N)	1848004930		EL: low stock	3320.0::1991.0	XXX		1479	1500									Must				
27	Kazi Telecom (N)	1848050624	A126137		2016.0::688.0	XXX		523	0									Must				
28	Kabir Telecom (Y)	1848123812		EL: low stock	1164.0::507.0	XXX		374	700									Must				
29	Mazumder Ph (Y)	1848189754	A122557	EL: out of stock	4068.0::2629.0	XXX		32	4500									Must				
30	Jamal Store (Y)	1848192249		EL: out of stock	1260.0::259.0	XXX		156	500									Must				

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
31	Dalower Telecom (Y)	1848219547		EL: low stock	2768.0::565.0	XXX		1347	1200									Must				
32	Hasan Telecom (Y)	1848219560		EL: low stock	4291.0::1253.0	XXX		1597	900									Must				
33	Joynal Store (Y)	1848219568			1353.0::165.0	XXX		3092	0									Important				
34	Salamot Telecom (Y)	1848219570			0.0::0.0	XXX		227	0									Important				
35	Maya Store (Y)	1848236562		EL: out of stock	316.0::0.0	XXX		18	500									Must				
36	Rh Telecom Center (Y)	1848247423	A125496		2668.0::1113.0	XXX		2031	0									Important				
37	Ali Telecom (Y)	1848261959		EL: low stock	8577.0::4223.0	XXX		1349	1100									Must				
38	Kader Telecom (Y)	1848261960			1524.0::935.0	XXX		2245	0									Voluntary				
39	Priojon Stor (Y)	1848261968			756.0::359.0	XXX		1958	0									Voluntary				
40	Anik Stor (Y)	1848261969		EL: low stock	1080.0::348.0	XXX		1067	600									Must				
41	Mohin Store (Y)	1848406210			1380.0::270.0	XXX		3618	0									Voluntary				
42	Sumon Telecom (Y)	1848406211		EL: out of stock	0.0::0.0	XXX		4	500									Must				
43	Amran Telecom (Y)	1848414783		EL: low stock	1291.0::261.0	XXX		608	800									Must				
44	Ma Electronic (Y)	1848426342		EL: low stock	785.0::448.0	XXX		427	500									Must				
45	Rasel Telecom (Y)	1848438404			0.0::51.0	XXX		1577	0									Voluntary				
46	Patawory Vearities Telecom(N)	1848458731			986.0::1780.0	XXX		2547	0									Voluntary				
47	Nipa Store(N)	1848467115		EL: out of stock	0.0::0.0	XXX		35	500									Must				
48	Parvez Telecom(N)	1848467116		EL: low stock	5532.0::3037.0	XXX		1708	1800									Must				
49	Md Rasel Store(N)	1848467135		EL: low stock	10378.0::3783.0	XXX		1401	800									Must				
50	Kader (N)	1848490477		EL: out of stock	399.0::0.0	XXX		17	600									Must				
51	Jahid (N)	1848490478			292.0::507.0	XXX		1446	0									Voluntary				



Date:15-02-2018 DSR : Gazi Telecom Dsr 4(1820634634)

SI M Tar get	EL Tar get	SC Tar get	DSR Index MTD(%)	DSR Index Last Day(%)	Sales achievemen t-C2C (MTD)	Sales achievemen t-C2C (Last day)	EL Stock (MTD)	EL Stock (Last Day)	Strike Rate MTD(%)	Strike Rate (Last Day)(%)	Data POS MTD	Data POS (Last Day)	# of days achieving target	Low stock retailer count (Last Day) (%)	Low stock retailer count MTD (%)
8	285 00	712 5.0	77.0	90.0	317309.0	24776.0	7.28	6.97	83.0	100.0	21.0	26.0	12.0	11.0	12.0

Shop Closed	SC
Cash Shortage	CS
Proprietor Absents	PA
Non Compliant	NC
Transaction Made	TM
Offer Only	OO

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
1	Ms Jonnone Telecom (Y)	1811707016	A044602	EL: low stock	5420.0::3017.0	XXX		4814	500									Must				
2	Jotte Telecom (Y)	1811707092	A050597		2992.0::2079.0	XXX		4744	0									Must				
3	Kowaliti Store (Y)	1811707099			162.0::0.0	XXX		1429	0									Important				
4	Gias Telecom (Y)	1811707202			882.0::719.0	XXX		1450	0									Must				
5	Rafi Telecom (Y)	1811707207		EL: low stock	40.0::220.0	XXX		511	600									Must				
6	Miaze Telecom (Y)	1811730234	A102448		1422.0::886.0	XXX		1620	0									Must				
7	Masud Pharmace (Y)	1811730235	A125797	EL: low stock	2929.0::1384.0	XXX		1003	1200									Must				
8	Tanvir Telecom (Y)	1811730247	A041390		265.0::228.0	XXX		1719	0									Important				
9	Peramoun Telecom (Y)	1811730365	A125485	SIM: low stock	4050.0::2440.0	2		5827	0									Must				
10	Kowaliti Baratige St (Y)	1811730373	A058686	SIM: out of stock	1063.0::521.0	3		1371	0									Must				
11	Sahadat Telecom (Y)	1811730393		EL: low stock	951.0::114.0	XXX		2132	500									Must				
12	Suvecha Telecom (Y)	1811730394			237.0::252.0	XXX		762	0									Important				
13	Rex Telecom (Y)	1811730396	A027004	EL: low stock	1714.0::1192.0	XXX		1019	500									Must				
14	Manik Store (Y)	1811734001			89.0::267.0	XXX		2587	0									Must				
15	Moniya Telecom (Y)	1811740267			512.0::222.0	XXX		2927	0									Important				
16	Paru Pharmace (Y)	1811752027		EL: low stock	1693.0::980.0	XXX		538	500									Must				
17	Anower Ph (Y)	1811752054		EL: low stock	794.0::291.0	XXX		468	1000									Must				
18	Chowdhury Store (Y)	1820613325	A058685	EL: low stock	3555.0::2889.0	XXX		1567	1700									Must				
19	Ma Baratige Store (Y)	1820613356		EL: low stock	953.0::826.0	XXX		770	600									Must				
20	Beute Store (Y)	1820613433		EL: low stock	4152.0::1501.0	XXX		1171	1600									Must				
21	Sumiya Telecom (Y)	1820624955	A049167	EL: low stock	3507.0::2024.0	XXX		2195	500									Must				
22	M/S Bondo Telecom St (Y)	1828205405			330.0::287.0	XXX		1491	0									Important				
23	Helal Telecom (Y)	1828205406	A056324	EL: out of stock	7829.0::4780.0	XXX		726	5300									Must				
24	Akushe Telecom (Y)	1828205412	A100769	EL: low stock	2962.0::1058.0	XXX		1127	900									Must				
25	Hasan Telecom (Y)	1833652804	A103505		8588.0::4930.0	XXX		38377	0									Must				
26	Pal Store (Y)	1848050619	R0337212	SIM: out of stock EL: low stock	5609.0::1877.0	3		1110	800									Must				
27	Simla Mobile (Y)	1848084562	R0063939	EL: low stock	2708.0::2348.0	XXX		1891	2400									Must				
28	Fish I Network (Y)	1848084572			206.0::301.0	XXX		1633	0									Important				
29	Saiful Telecom (Y)	1848123803			178.0::51.0	XXX		840	0									Voluntary				
30	Mamun Telecom (Y)	1848123824			0.0::0.0	XXX		4304	0									Important				

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM/MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
31	Ismail Store (Y)	1848123834			778.0::320.0	XXX		1122	0									Important				
32	Sahalom Telecom (Y)	1848192237			262.0::46.0	XXX		838	0									Important				
33	Sohel Store (Y)	1848224830			687.0::534.0	XXX		1729	0									Important				
34	Mohin Telecom (Y)	1848236568	R0328924	EL: low stock	4769.0::2357.0	XXX		1739	2200									Must				
35	Shamim Telecom (Y)	1848247401			121.0::94.0	XXX		1143	0									Important				
36	Bondu Computer (Y)	1848406207		EL: low stock	2698.0::1647.0	XXX		946	500									Must				
37	Mayer Dua Telecom (Y)	1848406208		EL: low stock	2263.0::1380.0	XXX		1295	2200									Must				
38	Maa Baba Telecom (Y)	1848406209			862.0::882.0	XXX		3090	0									Voluntary				
39	Shahid Telecom (Y)	1848414781		EL: low stock	1484.0::1069.0	XXX		1001	500									Must				
40	Mayer Dua Tree Stol Mayer Dua Tree Stol(N)	1848438445		EL: out of stock	2464.0::887.0	XXX		338	1100									Must				
41	Oishe It House Oishe It House(N)	1848438446		EL: low stock	918.0::635.0	XXX		278	500									Must				
42	Zarna Telecom Telecom(N)	1848458746		EL: low stock	4990.0::2405.0	XXX		1353	2100									Must				
43	Hossain Ali Store(N)	1848467113			610.0::89.0	XXX		4243	0									Voluntary				
44	Maa Store(N)	1848467114			1412.0::875.0	XXX		2056	0									Voluntary				
45	Mahide Hassan Telecom(N)	1848467136		EL: out of stock	662.0::380.0	XXX		147	800									Must				
46	Solaman (N)	1848490475			463.0::292.0	XXX		557	0									Voluntary				



Date:15-02-2018 DSR : Gazi Telecom Dsr 7(1828202153)

SI M Tar get	El Tar get	SC Tar get	DSR Index MTD(%)	DSR Index Last Day(%)	Sales achievemen t-C2C (MTD)	Sales achievemen t-C2C (Last day)	EL Stock (MTD)	EL Stock (Last Day)	Strike Rate MTD(%)	Strike Rate (Last Day)(%)	Data POS MTD	Data POS (Last Day)	# of days achieving target	Low stock retailer count (Last Day) (%)	Low stock retailer count MTD (%)
0	282 00	705 0.0	64.0	88.0	619921.0	81936.0	7.39	5.89	61.0	84.0	22.0	28.0	6.0	20.0	22.0

Shop Closed	SC
Cash Shortage	CS
Proprietor Absents	PA
Non Compliant	NC
Transaction Made	TM
Offer Only	OO

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
1	Hazi Telecom (Y)	1811707097	A049153	EL: low stock	1991.0::630.0	XXX		1619	800									Must				
2	Charu Ph (Y)	1811707187			617.0::681.0	XXX		9172	0									Must				
3	M/S Alam & Brothers (Y)	1811707204	A049149	EL: low stock	5146.0::2483. 0	XXX		4206	3000									Must				
4	Rubel Telecom (Y)	1811730215		EL: out of stock	128.0::51.0	XXX		10	500									Must				
5	Ahamadia Telecom (Y)	1811730241			2126.0::639.0	XXX		5014	0									Must				
6	Tanjina Sag Gor (Y)	1811730372			204.0::102.0	XXX		1224	0									Important				
7	Polle Phone (Y)	1811740253		EL: low stock	1923.0::2210. 0	XXX		1369	1700									Must				
8	Mobile Mela (Y)	1811740258			1160.0::375.0	XXX		1218	0									Important				
9	Tanjina Telecom (Y)	1811740354	A058688	EL: low stock	6964.0::3715. 0	XXX		4915	500									Must				
10	Universal Computer (Y)	1811746831	A100768		3071.0::226.0	XXX		1676	0									Important				
11	Munia Telecom (Y)	1811747469		EL: low stock	5290.0::3458. 0	XXX		2206	1100									Must				
12	Easha Telecom (Y)	1820613326	R0063934		3800.0::675.0	XXX		2766	0									Important				
13	Sojit Store (Y)	1820613331		EL: low stock	1307.0::680.0	XXX		1613	5300									Must				
14	Manik Telecom (Y)	1820613491			774.0::279.0	XXX		2501	0									Must				
15	Basher Telecom (Y)	1820613632		EL: low stock	782.0::282.0	XXX		1763	500									Must				
16	Mahabub Telecom (Y)	1820624940		EL: low stock	1522.0::762.0	XXX		1783	500									Must				
17	Mahi Telecom (Y)	1820624956	A125481		2466.0::431.0	XXX		7327	0									Must				
18	Zakir Telecom (Y)	1820634629			826.0::185.0	XXX		1430	0									Important				
19	Mazumder Telecom (Y)	1822853084			333.0::154.0	XXX		5698	0									Important				
20	Jamal Telecom (Y)	1828205407			1414.0::532.0	XXX		1403	0									Important				
21	Sofiq Telecom (Y)	1828205414	A105224		6747.0::3469. 0	XXX		7145	0									Must				
22	Ridoy Telecom (Y)	1828214708		EL: low stock	4268.0::2765. 0	XXX		2383	700									Must				
23	Rakib Varit. Store (Y)	1828231650		EL: low stock	1611.0::872.0	XXX		1091	1000									Must				
24	Mayer Doua Vra. Store (Y)	1828231654		EL: low stock	700.0::51.0	XXX		404	500									Must				
25	Miaza Telecom (Y)	1833654481		EL: low stock	575.0::200.0	XXX		686	500									Must				
26	Mostofa Store (Y)	1833658700		EL: low stock	996.0::98.0	XXX		815	500									Must				
27	Asa Teelecom (Y)	1848084563			483.0::0.0	XXX		1081	0									Must				
28	Roshid Store (Y)	1848084565		EL: low stock	1473.0::322.0	XXX		322	1000									Must				
29	Habib Telecom (Y)	1848123801			444.0::97.0	XXX		1334	0									Important				
30	Khan Telecom (Y)	1848189786			1532.0::974.0	XXX		1732	0									Important				
31	Ma Telecom (Y)	1848224826		EL: low stock	1045.0::254.0	XXX		1204	600									Must				
32	Molin Telecom (Y)	1848224843		EL: low stock	200.0::126.0	XXX		1342	500									Must				
33	Salauddin Telecom (Y)	1848228956	A119573	EL: low stock	7547.0::4155. 0	XXX		1134	2400									Must				
34	Rh Azij Telecom (Y)	1848247422			1129.0::556.0	XXX		5158	0									Important				
35	Zakir Telecom (Y)	1848261951			640.0::163.0	XXX		1854	0									Voluntary				

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
36	Rahmot Telecom (Y)	1848261954		EL: low stock	1182.0::260.0	XXX		1507	900									Must				
37	Shalam Telecom (Y)	1848406182			181.0::267.0	XXX		1101	0									Voluntary				
38	Feria Electronic (Y)	1848406199			243.0::227.0	XXX		3874	0									Voluntary				
39	Amran Telecom (Y)	1848413007			1158.0::92.0	XXX		1802	0									Voluntary				
40	Jahed Telecom (Y)	1848414787		EL: low stock	96.0::0.0	XXX		605	500									Must				
41	Aman Telecom (Y)	1848414788			314.0::242.0	XXX		1860	0									Voluntary				
42	Maa Telecom Maa Telecom(N)	1848458707	R0337213	EL: out of stock	156.0::101.0	XXX		150	1100									Must				
43	Raj Mobile(N)	1848467121		EL: low stock	2523.0::644.0	XXX		2158	500									Must				
44	Proyash Center(N)	1848467122		EL: out of stock	2609.0::624.0	XXX		89	1600									Must				
45	Shamim Papers(N)	1848467137		EL: low stock	2510.0::942.0	XXX		624	1000									Must				
46	Sabbir (N)	1848490483			783.0::187.0	XXX		15051	0									Voluntary				
47	Jahanera (N)	1848490484		EL: low stock	496.0::431.0	XXX		2232	1000									Must				



Date:15-02-2018 DSR : Gazi Telecom Dsr 8(1828202154)

SI M Tar get	EL Tar get	SC Tar get	DSR Index MTD(%)	DSR Index Last Day(%)	Sales achievemen t-C2C (MTD)	Sales achievemen t-C2C (Last day)	EL Stock (MTD)	EL Stock (Last Day)	Strike Rate MTD(%)	Strike Rate (Last Day)(%)	Data POS MTD	Data POS (Last Day)	# of days achieving target	Low stock retailer count (Last Day) (%)	Low stock retailer count MTD (%)
3	762 00	190 50.0	64.0	70.0	482112.0	33314.0	3.61	3.14	57.0	75.0	24.0	21.0	11.0	22.0	21.0

Shop Closed	SC
Cash Shortage	CS
Proprietor Absents	PA
Non Compliant	NC
Transaction Made	TM
Offer Only	OO

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
1	Khan Telecom (Y)	1811707062	A044601	EL: out of stock	4436.0::1720.0	XXX		1912	6800									Must				
2	Kobir Telecom (Y)	1811730220		EL: low stock	4938.0::2165.0	XXX		2859	2100									Must				
3	Sojib Telecom (Y)	1811730355		EL: low stock	2599.0::1432.0	XXX		4463	800									Must				
4	Ma Telecom (Y)	1811730362			1344.0::282.0	XXX		1483	0									Must				
5	Razon Telecom (Y)	1811734054	A055183	EL: low stock	855.0::4115.0	XXX		3308	3700									Must				
6	Podder Store (Y)	1811734055	A041395	EL: low stock	3464.0::3070.0	XXX		2147	1500									Must				
7	Bhuyan Telecom (Y)	1811735806			188.0::921.0	XXX		1578	0									Must				
8	Podder Telecom 2 (Y)	1811740427	A052654		1725.0::888.0	XXX		2011	0									Must				
9	Billal Store (Y)	1811740429	A055781		1224.0::495.0	XXX		2119	0									Must				
10	Yakub Telecom (Y)	1811740564		EL: low stock	3841.0::436.0	XXX		448	800									Must				
11	Islam Telecom (Y)	1811740669			1593.0::189.0	XXX		943	0									Important				
12	Habib Medical Hal (Y)	1811752032		EL: low stock	356.0::1049.0	XXX		1513	1100									Must				
13	Owsod Gor (Y)	1811752037		EL: out of stock	0.0::1109.0	XXX		358	2400									Must				
14	Nag Telecom (Y)	1811752045	A050595	EL: low stock	11342.0::5487.0	XXX		4687	7100									Must				
15	Polash Telecom (Y)	1811752052	A103506	EL: out of stock	17714.0::6519.0	XXX		6270	17700									Must				
16	M/S Bai Bai Telecom (Y)	1814601910	A029972	EL: low stock	3031.0::2669.0	XXX		2176	1100									Must				
17	Molla Store (Y)	1820613517	A105215		4503.0::2366.0	XXX		5640	0									Must				
18	Kalam Telecom (Y)	1822846180		EL: low stock	1917.0::1939.0	XXX		1319	1700									Must				
19	Gazi Telecom 3 (Y)	1828202103	A052551	SIM: out of stock	1695.0::645.0	3		5707	0									Must				
20	Raju Telecom (Y)	1828202156		EL: low stock	986.0::603.0	XXX		1099	800									Must				
21	Sume Telecom (Y)	1828214717		EL: low stock	2754.0::641.0	XXX		1491	2300									Must				
22	Amdad Store (Y)	1837446803		EL: low stock	9300.0::2333.0	XXX		2151	500									Must				
23	Jononi Store (Y)	1848050618		EL: low stock	945.0::379.0	XXX		998	1000									Must				
24	Nuru Store (Y)	1848050631	A104301	EL: out of stock	18253.0::10952.0	XXX		306	4000									Must				
25	Madina Telecom (Y)	1848182216		EL: low stock	27.0::0.0	XXX		324	500									Must				
26	Alaya Telecom (Y)	1848192233		EL: low stock	4273.0::3428.0	XXX		2496	4800									Must				
27	Sabbir Baritige (Y)	1848219530	A125800	EL: low stock	4701.0::3929.0	XXX		4442	3600									Must				
28	Sorif Telecom (Y)	1848224836		EL: low stock	2891.0::1093.0	XXX		3387	900									Must				
29	Ma Madical (Y)	1848224839			813.0::365.0	XXX		1184	0									Must				
30	Feroja Telecom (Y)	1848241998		EL: out of stock	13.0::0.0	XXX		5	500									Must				
31	Amran Telecom (Y)	1848406183			764.0::261.0	XXX		3342	0									Voluntary				

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
32	Mahabub Telecom (Y)	1848406215		EL: out of stock	0.0::0.0	XXX		6	3400									Must				
33	Sharif Telecom (Y)	1848414789		EL: low stock	1107.0::413.0	XXX		1465	500									Must				
34	Ismail Telecom (Y)	1848414790		EL: low stock	3958.0::894.0	XXX		1536	2200									Must				
35	Nasir Telecom Nasir Telecom(N)	1848438443		EL: out of stock	514.0::0.0	XXX		1	1200									Must				
36	Alamgir Enterprise(N)	1848467124		EL: out of stock	88.0::0.0	XXX		37	500									Must				
37	Ali Telecom (N)	1848467128		EL: low stock	73.0::416.0	XXX		1471	500									Must				
38	Farid Ahmed Point(N)	1848467138		EL: low stock	252.0::632.0	XXX		1629	1200									Must				
39	Jasim Telecom(N)	1848490401			702.0::100.0	XXX		501	0									Voluntary				
40	Kamal (N)	1848490487		EL: low stock	838.0::542.0	XXX		609	1000									Must				
41	Habib (N)	1848490488			122.0::13.0	XXX		538	0									Voluntary				





Date:15-02-2018 DSR : Gazi Telecom Dsr 9(1837446797)

SI M Tar get	EL Tar get	SC Tar get	DSR Index MTD(%)	DSR Index Last Day(%)	Sales achievemen t-C2C (MTD)	Sales achievemen t-C2C (Last day)	EL Stock (MTD)	EL Stock (Last Day)	Strike Rate MTD(%)	Strike Rate (Last Day)(%)	Data POS MTD	Data POS (Last Day)	# of days achieving target	Low stock retailer count (Last Day) (%)	Low stock retailer count MTD (%)
0	518 00	129 50.0	68.0	70.0	383005.0	30227.0	3.63	2.85	72.0	74.0	20.0	21.0	11.0	17.0	23.0

Shop Closed	SC
Cash Shortage	CS
Proprietor Absents	PA
Non Compliant	NC
Transaction Made	TM
Offer Only	OO

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
1	Delower Store (Y)	1811707060		EL: low stock	1014.0::797.0	XXX		847	800									Must				
2	Rakib Store (Y)	1811707089	A057769	EL: low stock	10019.0::588 1.0	XXX		2234	1900									Must				
3	M/S Konica Store (Y)	1811730204	A045550	EL: out of stock	12506.0::603 1.0	XXX		815	8300									Must				
4	Confidence Phone Ser (Y)	1811730230			906.0::382.0	XXX		1766	0									Important				
5	Johir Store (Y)	1811730249		EL: low stock	858.0::684.0	XXX		988	1200									Must				
6	Alom Telecom (Y)	1811730358			2009.0::507.0	XXX		1543	0									Important				
7	Bondon Phone Service (Y)	1811735801		EL: out of stock	867.0::319.0	XXX		142	700									Must				
8	Suborna Store (Y)	1811735802	A108415		1646.0::713.0	XXX		2584	0									Must				
9	Jonnone Telecom (Y)	1811735805	A041398	EL: out of stock	614.0::26.0	XXX		183	500									Must				
10	Rayhan Store (Y)	1811735816	A027033	EL: low stock	3244.0::1930. 0	XXX		1590	2600									Must				
11	Jahir Store (Y)	1811735820			923.0::292.0	XXX		882	0									Must				
12	Anower Telecom (Y)	1811735822	A058684	EL: low stock	7893.0::4811. 0	XXX		2550	3400									Must				
13	Rahi Baratige Store (Y)	1811735824	A027038	EL: low stock	1961.0::1047. 0	XXX		2657	500									Must				
14	Shahajan Ph (Y)	1811735828	A026935		0.0::0.0	XXX		444	0									Voluntary				
15	Bahar Store (Y)	1811740223		EL: low stock	3615.0::2984. 0	XXX		1501	600									Must				
16	Hiron Telecom (Y)	1811752022	A056327	EL: low stock	14009.0::749 4.0	XXX		2906	5300									Must				
17	M/S Parsi Tel (Y)	1811752059		EL: low stock	1184.0::267.0	XXX		875	500									Must				
18	Sah Gopur Ph (Y)	1820613322	A053354	EL: low stock	2648.0::577.0	XXX		1259	900									Must				
19	Shopna Libarary (Y)	1820613333	A125798	EL: low stock	12877.0::488 3.0	XXX		1344	1400									Must				
20	Raju Store (Y)	1820613371	A125494		2724.0::718.0	XXX		1504	0									Important				
21	Alomgir Store (Y)	1820624919		EL: low stock	199.0::153.0	XXX		323	500									Must				
22	Sah Gopur Store (Y)	1820634640		EL: low stock	1322.0::470.0	XXX		724	500									Must				
23	Mamun Store (Y)	1822835792		EL: low stock	1696.0::314.0	XXX		3336	1900									Must				
24	Kusume Store (Y)	1822857456		EL: low stock	776.0::830.0	XXX		712	500									Must				
25	Akter Store (Y)	1828205410		EL: low stock	1205.0::993.0	XXX		2010	700									Must				
26	Kalam Store (Y)	1833652802		EL: out of stock	640.0::114.0	XXX		455	1200									Must				
27	Iqbal Telecom (Y)	1848118365		EL: out of stock	10613.0::534 7.0	XXX		1187	2500									Must				
28	Kabir Telecom (Y)	1848123811		EL: low stock	6366.0::7531. 0	XXX		1611	1900									Must				
29	Jonnone Store (Y)	1848189757	A111592	EL: low stock	6580.0::2624. 0	XXX		1093	1700									Must				
30	Mazumder Ph (Y)	1848189759		EL: out of stock	51.0::46.0	XXX		1	800									Must				
31	Johir Store (Y)	1848189765		EL: out of stock	1226.0::818.0	XXX		351	1100									Must				
32	National Telecom (Y)	1848189776			1562.0::549.0	XXX		1116	0									Important				

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
33	Mamun Telecom (Y)	1848189785		EL: low stock	1742.0::288.0	XXX		1475	500									Must				
34	Madina Telecom (Y)	1848189794			622.0::467.0	XXX		1303	0									Must				
35	Billal Store (Y)	1848192238		EL: out of stock	1041.0::381.0	XXX		2	1600									Must				
36	Jonone Telecom (Y)	1848219544			1180.0::1094.0	XXX		1323	0									Important				
37	Amin Telecom (Y)	1848219594		EL: low stock	2035.0::619.0	XXX		1132	800									Must				
38	Lepy Telecom (Y)	1848220249		EL: low stock	70.0::0.0	XXX		524	500									Must				
39	Naznin Telecom (Y)	1848228958		EL: out of stock	4434.0::1982.0	XXX		151	2000									Must				
40	Noyan Telecom (Y)	1848247405			2899.0::1775.0	XXX		3900	0									Important				
41	Anawer Telecom (Y)	1848413004	R0328931	EL: low stock	3689.0::1657.0	XXX		2126	600									Must				
42	S.M Telecom(2) (Y)	1848414791			2988.0::748.0	XXX		4007	0									Voluntary				
43	Sohug Telecom (Y)	1848414792	R0328921	EL: low stock	285.0::0.0	XXX		897	500									Must				
44	M/S Jashim Store (Y)	1848438411			13.0::280.0	XXX		514	0									Voluntary				
45	M/S Biplob Treders M/S Biplob Treders(N)	1848458704		EL: out of stock	259.0::328.0	XXX		125	600									Must				
46	Kazi Boshir Depurtmantel Store Telecom(N)	1848458723			123.0::0.0	XXX		698	0									Voluntary				
47	Habib Telecom Telecom(N)	1848458724		EL: out of stock	287.0::0.0	XXX		8	500									Must				
48	Nurul Amin Telecom(N)	1848467139		EL: low stock	1707.0::725.0	XXX		1172	1300									Must				
49	Mariya Departmental(N)	1848490402			347.0::51.0	XXX		1224	0									Voluntary				
50	Shiblee Corner(N)	1848490403		EL: low stock	0.0::0.0	XXX		319	500									Must				
51	Faruk (N)	1848490489			500.0::254.0	XXX		305	0									Voluntary				
52	Fariyea (N)	1848490494		EL: low stock	591.0::1293.0	XXX		338	500									Must				



Date:15-02-2018 DSR : Rr\_Com\_Cho\_Gaz\_5(1848050632)

SI M Tar get	El Tar get	SC Tar get	DSR Index MTD(%)	DSR Index Last Day(%)	Sales achievemen t-C2C (MTD)	Sales achievemen t-C2C (Last day)	EL Stock (MTD)	EL Stock (Last Day)	Strike Rate MTD(%)	Strike Rate (Last Day)(%)	Data POS MTD	Data POS (Last Day)	# of days achieving target	Low stock retailer count (Last Day) (%)	Low stock retailer count MTD (%)
1	399 00	997 5.0	68.0	85.0	369774.0	31259.0	3.24	3.23	64.0	86.0	21.0	29.0	12.0	23.0	19.0

Shop Closed	SC
Cash Shortage	CS
Proprietor Absents	PA
Non Compliant	NC
Transaction Made	TM
Offer Only	OO

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
1	Boisakhi Telecom (Y)	1811707053			566.0::354.0	XXX		3183	0									Important				
2	Lima Telecom (Y)	1811730353		EL: low stock	421.0::315.0	XXX		497	500									Must				
3	Fahim Telecom (Y)	1811735631	A057776		3787.0::899.0	XXX		3125	0									Must				
4	Bishmilla Store (Y)	1811735811		EL: low stock	2040.0::301.0	XXX		1306	500									Must				
5	Sohel Telecom (Y)	1811740252		EL: out of stock	1301.0::77.0	XXX		292	900									Must				
6	Mirza Telecom (Y)	1811780507	A102450	EL: low stock	782.0::341.0	XXX		1324	500									Must				
7	Mahabub Store (Y)	1820613421		EL: low stock	1512.0::1441.0	XXX		1451	1100									Must				
8	Sawkot Telecom (Y)	1820613470			205.0::203.0	XXX		986	0									Must				
9	Mazid Store (Y)	1820613476			307.0::27.0	XXX		1488	0									Important				
10	Milon Store (Y)	1820634637			591.0::37.0	XXX		1669	0									Important				
11	Mayen Uddin Store (Y)	1822857445	R0328922	EL: out of stock	9186.0::5432.0	XXX		8	5500									Must				
12	Jahangir Store (Y)	1828205411		EL: out of stock	989.0::0.0	XXX		20	700									Must				
13	Satter Telecom (Y)	1828214710			8768.0::3528.0	XXX		6890	0									Important				
14	Patwory Telecom (Y)	1828214719	A103498	EL: out of stock	3202.0::2295.0	XXX		108	3200									Must				
15	Malak Telecom (Y)	1848084559		EL: out of stock	3417.0::1690.0	XXX		636	1700									Must				
16	Feroja Telecom (Y)	1848118362		EL: low stock	3316.0::2484.0	XXX		508	1000									Must				
17	Habib Telecom (Y)	1848123796		EL: low stock	1647.0::1100.0	XXX		672	600									Must				
18	Sumiyea Telecom (Y)	1848123810		EL: low stock	16355.0::7158.0	XXX		2355	1000									Must				
19	Manik Telecom (Y)	1848123840			166.0::51.0	XXX		448	0									Important				
20	Jonnone Store (Y)	1848189752		EL: out of stock	3504.0::810.0	XXX		208	1300									Must				
21	Borsha Telecom (Y)	1848189764			4632.0::2198.0	XXX		3938	0									Must				
22	Madina Telecom (Y)	1848189796		EL: low stock	2807.0::615.0	XXX		969	500									Must				
23	Khan Telecom (Y)	1848189799	A126283	SIM: low stock	11245.0::7131.0	1		3007	0									Must				
24	Forad Store (Y)	1848192242		EL: low stock	3086.0::797.0	XXX		613	700									Must				
25	Masum Store (Y)	1848219562		EL: out of stock	2305.0::1351.0	XXX		69	1000									Must				
26	Borhan Telecom (Y)	1848220240			802.0::278.0	XXX		1382	0									Important				
27	Anowar Telecom (Y)	1848220244	A125497	EL: out of stock	6331.0::3887.0	XXX		1478	3300									Must				
28	Bhi Bhi Telecom (Y)	1848224828			166.0::0.0	XXX		849	0									Important				
29	Shomun Store (Y)	1848224837			641.0::77.0	XXX		1350	0									Must				
30	Kashem Vra. (Y)	1848228950			1165.0::811.0	XXX		2953	0									Must				
31	Ikbal Telecom (Y)	1848228960		EL: low stock	0.0::0.0	XXX		1302	900									Must				
32	Ali Telecom (Y)	1848236561			365.0::177.0	XXX		1296	0									Must				
33	Asif Telecom (Y)	1848236564			276.0::159.0	XXX		2949	0									Important				

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
34	Shamim Telecom (N)	1848406178		EL: low stock	2121.0::614.0	XXX		1158	500									Must				
35	Ahmed Telecom (Y)	1848406185			5409.0::3499.0	XXX		2085	0									Voluntary				
36	Rasel Telecom (Y)	1848413008		EL: low stock	7025.0::3501.0	XXX		990	1800									Must				
37	Ahmed Telecom (Y)	1848413009			1345.0::590.0	XXX		1264	0									Voluntary				
38	Sumon Telecom (Y)	1848414793		EL: low stock	4193.0::1000.0	XXX		618	500									Must				
39	Jame Telecom (Y)	1848414794		EL: out of stock	4425.0::1896.0	XXX		698	2100									Must				
40	Kader Traders (Y)	1848426344	A049168	EL: low stock	2718.0::407.0	XXX		832	900									Must				
41	Degital Studio (Y)	1848426347		EL: low stock	11300.0::6033.0	XXX		1800	2000									Must				
42	Rasel Telecom (Y)	1848438407			566.0::46.0	XXX		395	0									Voluntary				
43	Krishe Thartha Service Krishe Thartha Service(N)	1848438449		EL: low stock	6138.0::3238.0	XXX		1917	1200									Must				
44	Nazrul Telecom Telecom(N)	1848458710		EL: low stock	4746.0::1957.0	XXX		803	1400									Must				
45	Hossain Electronic Telecom(N)	1848458734			1740.0::689.0	XXX		1266	0									Voluntary				
46	Shahid Telecom Telecom(N)	1848458739		EL: low stock	815.0::914.0	XXX		550	900									Must				
47	Rabbi Hannan(N)	1848467140			94.0::12.0	XXX		1003	0									Voluntary				
48	Anik Enterprise(N)	1848490404		EL: out of stock	3203.0::933.0	XXX		650	1600									Must				
49	Computer Mobile(N)	1848490405		EL: low stock	1017.0::1033.0	XXX		751	1300									Must				
50	Shamim (N)	1848490495			1982.0::947.0	XXX		1334	0									Voluntary				
51	Kowshik (N)	1848490496		EL: out of stock	2285.0::3144.0	XXX		331	800									Must				



Date:15-02-2018 DSR : Rr\_Com\_Cho\_Gaz\_6(1848084574)

SI M Tar get	El Tar get	SC Tar get	DSR Index MTD(%)	DSR Index Last Day(%)	Sales achievemen t-C2C (MTD)	Sales achievemen t-C2C (Last day)	EL Stock (MTD)	EL Stock (Last Day)	Strike Rate MTD(%)	Strike Rate (Last Day)(%)	Data POS MTD	Data POS (Last Day)	# of days achieving target	Low stock retailer count (Last Day) (%)	Low stock retailer count MTD (%)
3	249 00	622 5.0	74.0	90.0	266997.0	21558.0	6.79	6.37	71.0	95.0	22.0	25.0	12.0	9.0	11.0

Shop Closed	SC
Cash Shortage	CS
Proprietor Absents	PA
Non Compliant	NC
Transaction Made	TM
Offer Only	OO

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
1	Bai Bai Store (Y)	1811707123			5630.0::3526.0	XXX		1818	0									Important				
2	Manik Store (N)	1811707221			699.0::0.0	XXX		3905	0									Important				
3	Imran Telecom (Y)	1811730206	R0337219	EL: low stock	8986.0::4765.0	XXX		4178	1000									Must				
4	Nasir Telecom (Y)	1811730354	A045548	EL: out of stock	6435.0::4394.0	XXX		1507	3900									Must				
5	Yashin Store (Y)	1811730391	A100772		251.0::292.0	XXX		814	0									Must				
6	Borhan Telecom (Y)	1811739260		EL: low stock	1268.0::292.0	XXX		1013	700									Must				
7	Sohidulla Store (Y)	1811740423			57.0::51.0	XXX		881	0									Important				
8	Softeck Computer (Y)	1811740430			0.0::0.0	XXX		818	0									Must				
9	Sohag Store (N)	1811740434			910.0::616.0	XXX		4824	0									Important				
10	National Telecom (Y)	1811747519		EL: low stock	786.0::343.0	XXX		738	1100									Must				
11	Shorif Store (Y)	1811752065		EL: low stock	598.0::428.0	XXX		424	500									Must				
12	Mobile Mart (Y)	1820613383	A044605		1233.0::129.0	XXX		1096	0									Must				
13	Imran Telecom (Y)	1820613488			267.0::153.0	XXX		1185	0									Important				
14	Haq Telecom (Y)	1820613575		EL: low stock	903.0::88.0	XXX		566	500									Must				
15	Alam Store (Y)	1820613595			140.0::46.0	XXX		1527	0									Must				
16	Jishan Telecom (Y)	1820624944	R0063936	EL: low stock	6155.0::3045.0	XXX		989	1900									Must				
17	Kamal Telecom (Y)	1820624953		EL: low stock	1519.0::1050.0	XXX		250	500									Must				
18	Bishmilla Telecom (Y)	1820634653	A049160	EL: low stock	2365.0::1507.0	XXX		1439	500									Must				
19	Shirin Store (N)	1828202106		EL: low stock	402.0::292.0	XXX		1020	500									Must				
20	Bai Bai Telecom (Y)	1828202368	R0337216		816.0::417.0	XXX		1678	0									Must				
21	Mayer Dowa Store (N)	1828205401	A126282		2267.0::948.0	XXX		69282	0									Must				
22	Tania Telecom (Y)	1828214704	A057786		2615.0::1966.0	XXX		1995	0									Must				
23	Kobir Store (Y)	1828214709	A100773		1300.0::885.0	XXX		3273	0									Must				
24	Hasanat Store (Y)	1833652808			916.0::468.0	XXX		759	0									Important				
25	Jaman Store (Y)	1848004925	R0063935		781.0::437.0	XXX		1771	0									Important				
26	Farid Telecom (Y)	1848050615			0.0::0.0	XXX		11	0									Important				
27	Liza Telecom (Y)	1848123828	R0337211	SIM: out of stock	3373.0::1053.0	3		3127	0									Must				
28	Alom Telecom (N)	1848182214	A126284	EL: low stock	2533.0::1033.0	XXX		1978	1300									Must				
29	Jahangir Telecom (Y)	1848192231	R0326801	EL: low stock	1106.0::456.0	XXX		575	600									Must				
30	Kamal Store (Y)	1848192243			810.0::872.0	XXX		1001	0									Must				
31	Masum Store (Y)	1848219541			0.0::0.0	XXX		2082	0									Must				
32	Golam Store (Y)	1848219590		EL: low stock	2508.0::2285.0	XXX		898	500									Must				
33	Lotif Telecom (Y)	1848228952		EL: low stock	4587.0::2305.0	XXX		1529	500									Must				

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
34	Ikbal Telecom (Y)	1848228973		EL: out of stock	2701.0::1998.0	XXX		556	2100									Must				
35	Rahin Telecom Telecom (Y)	1848236550		EL: low stock	2170.0::1165.0	XXX		1099	800									Must				
36	Sumi Store (Y)	1848236558	A122555		1124.0::717.0	XXX		1549	0									Must				
37	Kader Telecom (Y)	1848236571			46.0::177.0	XXX		2963	0									Important				
38	Badhon Telecom (Y)	1848236573	R0337220	EL: low stock	1720.0::558.0	XXX		1529	900									Must				
39	Jahed Telecom (Y)	1848406187			145.0::13.0	XXX		632	0									Voluntary				
40	Aman Telecom (Y)	1848406188		EL: low stock	1271.0::402.0	XXX		939	500									Must				
41	Computer Bazer(2) (Y)	1848413010		EL: out of stock	141.0::0.0	XXX		24	500									Must				
42	Jahed Telecom (Y)	1848413011		EL: out of stock	355.0::126.0	XXX		18	500									Must				
43	Kahinur Verities (Y)	1848414795		EL: low stock	528.0::440.0	XXX		401	500									Must				
44	Maa Computer (Y)	1848414796		EL: low stock	3051.0::2191.0	XXX		952	600									Must				
45	Mostofa Store(Y)	1848438429		EL: low stock	1039.0::586.0	XXX		670	500									Must				
46	Sohel Store(N)	1848438431			490.0::500.0	XXX		1577	0									Voluntary				
47	Mohin Verities Store(N)	1848438441		EL: low stock	102.0::266.0	XXX		505	500									Must				
48	Somi Verities Store(N)	1848438442		EL: out of stock	2549.0::1489.0	XXX		482	2200									Must				
49	Kamal Telecom Enterprise(N)	1848458718		EL: low stock	1356.0::515.0	XXX		1581	500									Must				
50	Zakir Hossain Service(N)	1848467141			1576.0::770.0	XXX		516	0									Voluntary				
51	Akhi Store(N)	1848490406			448.0::139.0	XXX		1066	0									Voluntary				
52	Labiba Telecom(N)	1848490407			152.0::78.0	XXX		1100	0									Voluntary				
53	Shahidul Telecom(N)	1848490408			0.0::88.0	XXX		756	0									Voluntary				
54	Jahanera (N)	1848490497			696.0::185.0	XXX		769	0									Voluntary				
55	Aklima (N)	1848490498		EL: out of stock	7125.0::4681.0	XXX		320	800									Must				



Date:15-02-2018 DSR : Gazi Telecom Dsr 12(1848084575)

SI M Tar get	El Tar get	SC Tar get	DSR Index MTD(%)	DSR Index Last Day(%)	Sales achievemen t-C2C (MTD)	Sales achievemen t-C2C (Last day)	EL Stock (MTD)	EL Stock (Last Day)	Strike Rate MTD(%)	Strike Rate (Last Day)(%)	Data POS MTD	Data POS (Last Day)	# of days achieving target	Low stock retailer count (Last Day) (%)	Low stock retailer count MTD (%)
9	410 00	102 50.0	71.0	80.0	436904.0	41231.0	7.87	6.59	65.0	76.0	21.0	21.0	12.0	6.0	13.0

Shop Closed	SC
Cash Shortage	CS
Proprietor Absents	PA
Non Compliant	NC
Transaction Made	TM
Offer Only	OO

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
1	Riya Telecom (Y)	1811707056			0.0::0.0	XXX		3425	0									Must				
2	Hazi Telecom (Y)	1811707082		EL: out of stock	293.0::116.0	XXX		4	1100									Must				
3	Anower Store (Y)	1811707087		EL: low stock	404.0::344.0	XXX		404	500									Must				
4	Milon Store (Y)	1811707212			1345.0::669.0	XXX		1236	0									Important				
5	Japor Store (Y)	1811730202			1686.0::825.0	XXX		2666	0									Important				
6	Raisha Telecom (Y)	1811730205	A044595	SIM: out of stock	555.0::571.0	5		3340	0									Must				
7	Khalil Store (Y)	1811730385	R0337218		4737.0::1285.0	XXX		3050	0									Important				
8	Shahadat Store (Y)	1811740120	A104607	SIM/EL: Both low stock	2792.0::1633.0	2		1820	500									Must				
9	Alamgir Store (Y)	1811740165	A105223	EL: low stock	4149.0::1260.0	XXX		1859	1200									Must				
10	Shub Store (Y)	1811740224		EL: low stock	1579.0::909.0	XXX		1544	2200									Must				
11	Samsul Store (Y)	1811740264		EL: low stock	1184.0::616.0	XXX		567	500									Must				
12	Sagor Telecom (Y)	1811740355	A049151		2907.0::899.0	XXX		4068	0									Must				
13	Abid Telecom (Y)	1811740425	A104304	EL: low stock	5123.0::3245.0	XXX		2068	4900									Must				
14	Ridoy General Store (Y)	1811740597		EL: low stock	1734.0::318.0	XXX		2514	900									Must				
15	Bai Bai Telecom (Y)	1811747367			107.0::74.0	XXX		2617	0									Important				
16	Jahangir Store (Y)	1811758759	A104307	EL: low stock	1755.0::1406.0	XXX		1173	2500									Must				
17	Bishmilla Store (Y)	1811780506		EL: low stock	2829.0::695.0	XXX		950	800									Must				
18	Paramaunt Store (Y)	1820613483	A125483	EL: out of stock	7332.0::3968.0	XXX		5	8700									Must				
19	Mayer Doya Stor (Y)	1820624903		EL: low stock	805.0::407.0	XXX		892	500									Must				
20	Moymona Telecom (Y)	1820624941	A052655	EL: low stock	7120.0::2490.0	XXX		2013	500									Must				
21	Shanta Telecom (Y)	1820641192			4152.0::2422.0	XXX		1758	0									Important				
22	Manik Store (Y)	1820642114		EL: low stock	102.0::129.0	XXX		309	500									Must				
23	Fozia Telecom (Y)	1822835963	A056328		536.0::0.0	XXX		1856	0									Must				
24	Ma Matri Bander (Y)	1822857101		EL: low stock	878.0::307.0	XXX		640	500									Must				
25	S.S Medical Hal (Y)	1822857110			374.0::267.0	XXX		1322	0									Important				
26	Moymona Store (Y)	1828202104		EL: out of stock	1469.0::88.0	XXX		29	900									Must				
27	Amran Store (Y)	1828202152		EL: low stock	102.0::13.0	XXX		233	500									Must				
28	Kashem Store (Y)	1828205415		EL: out of stock	166.0::0.0	XXX		9	1100									Must				
29	Homayun Telecom (Y)	1828231596	A104596	SIM: lows stock EL: out of stock	3391.0::1262.0	2		149	1800									Must				
30	Foujia Laibary (Y)	1828231651			316.0::0.0	XXX		4348	0									Must				
31	Rashel Store (Y)	1837446796		EL: low stock	1095.0::730.0	XXX		1290	500									Must				
32	Lotif Store (Y)	1848050612		EL: out of stock	102.0::0.0	XXX		180	1100									Must				
33	Jononi Telecom (Y)	1848084553			1023.0::503.0	XXX		2862	0									Important				

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM/MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
34	Bismilla Store (Y)	1848084556		EL: low stock	1701.0::455.0	XXX		1023	600									Must				
35	Motalab Store (Y)	1848219574		EL: low stock	491.0::615.0	XXX		2322	800									Must				
36	Amin Store (Y)	1848219577		EL: low stock	1058.0::774.0	XXX		519	1500									Must				
37	Sabbir Baritige (Y)	1848219579			220.0::39.0	XXX		1208	0									Important				
38	Salam Store (Y)	1848219598		EL: low stock	434.0::197.0	XXX		236	500									Must				
39	Jamil Telecom (Y)	1848219599			843.0::996.0	XXX		3219	0									Important				
40	Molin Telecom (Y)	1848224844			703.0::223.0	XXX		3314	0									Important				
41	Maya Store (Y)	1848236552		EL: low stock	650.0::193.0	XXX		722	500									Must				
42	Sanjida Telecom (Y)	1848247403			1328.0::561.0	XXX		1941	0									Important				
43	Rahim Telecom (Y)	1848247404			381.0::18.0	XXX		821	0									Important				
44	Mollah Telecom (Y)	1848247412		EL: low stock	592.0::291.0	XXX		994	700									Must				
45	Raihan Telecom (Y)	1848247413			760.0::863.0	XXX		3245	0									Must				
46	Ali Telecom (Y)	1848261961			617.0::751.0	XXX		2158	0									Voluntary				
47	Rasel Telecom (N)	1848276559			555.0::269.0	XXX		1616	0									Voluntary				
48	M B Telecom 2 (Y)	1848406218		EL: low stock	1564.0::651.0	XXX		661	1100									Must				
49	Aman Telecom (Y)	1848413012		EL: low stock	909.0::401.0	XXX		1064	500									Must				
50	Natonal Telecom (Y)	1848414797			915.0::175.0	XXX		1291	0									Voluntary				
51	Nuru Telecom (N)	1848438416		EL: low stock	1091.0::1048.0	XXX		799	600									Must				
52	Kamal Telecom (N)	1848438417		EL: low stock	5417.0::1630.0	XXX		1962	700									Must				
53	Hafsa Feshion(N)	1848438433			422.0::111.0	XXX		1493	0									Voluntary				
54	Al Amin Telecom Telecom(N)	1848458736		EL: out of stock	1007.0::835.0	XXX		2	1000									Must				
55	Nuruzzaman Telecom(N)	1848467142		EL: low stock	3144.0::1796.0	XXX		607	800									Must				
56	Saleh Super Store(N)	1848490411			1981.0::915.0	XXX		1089	0									Voluntary				
57	Shopnopuri Telecom(N)	1848490412			877.0::463.0	XXX		949	0									Voluntary				
58	Talukdar (N)	1851750703			46.0::0.0	XXX		1006	0									Voluntary				





Date:15-02-2018 DSR : Gazi Telecom Dsr 13(1848182218)

SI M Tar get	EL Tar get	SC Tar get	DSR Index MTD(%)	DSR Index Last Day(%)	Sales achievemen t-C2C (MTD)	Sales achievemen t-C2C (Last day)	EL Stock (MTD)	EL Stock (Last Day)	Strike Rate MTD(%)	Strike Rate (Last Day)(%)	Data POS MTD	Data POS (Last Day)	# of days achieving target	Low stock retailer count (Last Day) (%)	Low stock retailer count MTD (%)
9	833 00	208 25.0	53.0	73.0	585687.0	56367.0	3.72	3.6	56.0	93.0	24.0	26.0	0.0	13.0	25.0

Shop Closed	SC
Cash Shortage	CS
Proprietor Absents	PA
Non Compliant	NC
Transaction Made	TM
Offer Only	OO

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
1	Monir Store (Y)	1811707055			439.0::64.0	XXX		1492	0									Important				
2	Madina Telecom (Y)	1811730201	A029940	EL: out of stock	7817.0::3521.0	XXX		1102	6100									Must				
3	Mayer Dowa Eletronic (Y)	1811730218		EL: out of stock	3013.0::907.0	XXX		721	4000									Must				
4	Ma Telecom Center (Y)	1811730229	A044596	EL: low stock	7404.0::3498.0	XXX		5684	2800									Must				
5	Bishmilla Store (Y)	1811730368	A053356	EL: out of stock	4489.0::1628.0	XXX		44	2700									Must				
6	Sume Telecom (Y)	1811730390	A103503	SIM/EL: Both low stock	2308.0::444.0	4		2698	500									Must				
7	Gawcia Store (Y)	1811740668		EL: out of stock	7992.0::3239.0	XXX		1244	6200									Must				
8	Gazi Telecom (Y)	1811747370		EL: low stock	728.0::437.0	XXX		894	500									Must				
9	Saiful Store (Y)	1811747483		EL: out of stock	444.0::0.0	XXX		3	1500									Must				
10	Sume Store (Y)	1811747512			2906.0::1223.0	XXX		4165	0									Must				
11	Maleck Store (Y)	1811752061		EL: low stock	3640.0::1957.0	XXX		2052	3100									Must				
12	National Telecom (Y)	1820613330	A103734	EL: low stock	3072.0::1695.0	XXX		2242	800									Must				
13	Ms Rofiq Store (Y)	1820613406			706.0::426.0	XXX		1577	0									Must				
14	Jonnone Telecom (Y)	1820613541	A041394	EL: low stock	6351.0::2952.0	XXX		3211	500									Must				
15	Khorshed Ph (Y)	1820624935		EL: out of stock	945.0::1304.0	XXX		514	3200									Must				
16	Nasir Store (Y)	1820624946			1036.0::491.0	XXX		1692	0									Must				
17	Mobine Telecom (Y)	1820634645		EL: out of stock	1081.0::472.0	XXX		242	3000									Must				
18	Harun Telecom (Y)	1820634649		EL: low stock	5207.0::4221.0	XXX		1262	4600									Must				
19	Ms Jaber Traders (Y)	1828205419		EL: out of stock	1302.0::605.0	XXX		418	3500									Must				
20	Jononi Store (Y)	1848004933			1101.0::647.0	XXX		1806	0									Must				
21	Madina Telecom (Y)	1848182211		EL: out of stock	97.0::0.0	XXX		6	1800									Must				
22	Mazumder Ph (Y)	1848189751	A111591	SIM: out of stock EL: low stock	6205.0::1364.0	5		3580	1900									Must				
23	Motaher Telecom (Y)	1848192239			4508.0::2867.0	XXX		6665	0									Important				
24	Johir Telecom (Y)	1848219565	A119565	EL: out of stock	4592.0::1906.0	XXX		396	4400									Must				
25	Sayed Telecom (Y)	1848219578		EL: out of stock	2035.0::660.0	XXX		572	3100									Must				
26	Bishmilla Store (Y)	1848219583		EL: low stock	0.0::0.0	XXX		222	500									Must				
27	Motalab Store (Y)	1848219593			1361.0::0.0	XXX		1431	0									Important				
28	Kader Telecom (Y)	1848220228	A119576	EL: out of stock	5331.0::4322.0	XXX		624	4000									Must				
29	Halim Store (Y)	1848220236		EL: out of stock	0.0::2177.0	XXX		81	2500									Must				
30	Gr14 Rone Store (Y)	1848224833		EL: low stock	141.0::13.0	XXX		329	800									Must				

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
31	Jamal Telecom (Y)	1848228955		EL: low stock	303.0::51.0	XXX		497	1800									Must				
32	Sumi Telecom (Y)	1848236565			1659.0::562.0	XXX		1613	0									Important				
33	Moni Soweet (Y)	1848414798		EL: out of stock	6.0::0.0	XXX		15	900									Must				
34	Al Bagdadi Hotel(N)	1848438437		EL: out of stock	11295.0::5357.0	XXX		1820	9900									Must				
35	Mohshin Farmachi Telecom(N)	1848458714		EL: low stock	1328.0::869.0	XXX		2640	500									Must				
36	Bahi Bahi Telecom Telecom(N)	1848458716			1426.0::1372.0	XXX		3810	0									Voluntary				
37	Billal Store Telecom(N)	1848458737			483.0::253.0	XXX		708	0									Voluntary				
38	Mamun Telecom Telecom(N)	1848458738		EL: low stock	2991.0::2348.0	XXX		664	2200									Must				
39	Shahrif Store(N)	1848467143		EL: low stock	886.0::316.0	XXX		702	1800									Must				
40	Al Amin Enterprise(N)	1848490413		EL: low stock	1306.0::765.0	XXX		1198	1400									Must				
41	Wahid Telecom(N)	1848490414		EL: out of stock	481.0::26.0	XXX		1	2000									Must				
42	Shahikat (N)	1859141634		EL: low stock	1095.0::878.0	XXX		419	800									Must				



Date:15-02-2018 DSR : Gazi Telecom Dsr 14(1848192226)

SI M Tar get	EL Tar get	SC Tar get	DSR Index MTD(%)	DSR Index Last Day(%)	Sales achievemen t-C2C (MTD)	Sales achievemen t-C2C (Last day)	EL Stock (MTD)	EL Stock (Last Day)	Strike Rate MTD(%)	Strike Rate (Last Day)(%)	Data POS MTD	Data POS (Last Day)	# of days achieving target	Low stock retailer count (Last Day) (%)	Low stock retailer count MTD (%)
5	562 00	140 50.0	64.0	80.0	416389.0	31594.0	7.15	8.0	63.0	68.0	17.0	22.0	7.0	22.0	25.0

Shop Closed	SC
Cash Shortage	CS
Proprietor Absents	PA
Non Compliant	NC
Transaction Made	TM
Offer Only	OO

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
1	Salim Mobile (Y)	1811707122	A057771	SIM: out of stock	537.0::276.0	3		1037	0									Must				
2	Samota Electronic (Y)	1811730203	A044594	EL: out of stock	9284.0::4974.0	XXX		1861	5700									Must				
3	Raju Store (Y)	1811730211	A026929	EL: out of stock	6638.0::5711.0	XXX		2257	8300									Must				
4	Jemi Telecom (Y)	1811730228	A027042	EL: low stock	3060.0::1434.0	XXX		1241	500									Must				
5	Tamim Ph (Y)	1811730239		EL: low stock	1127.0::374.0	XXX		472	600									Must				
6	Anik Store (Y)	1811730243		EL: low stock	3998.0::1724.0	XXX		1166	500									Must				
7	Businesh Zone (Y)	1811730367	A049163	EL: low stock	4210.0::2823.0	XXX		4514	2600									Must				
8	Shopno Enterprise (Y)	1811735642			268.0::149.0	XXX		691	0									Must				
9	Rashel Store (Y)	1811735803		EL: low stock	3352.0::2107.0	XXX		1036	1500									Must				
10	Jarin Internet (Y)	1811740222	A044600	EL: low stock	3669.0::2986.0	XXX		1335	2500									Must				
11	Panna Telecom (Y)	1811740238			4888.0::2058.0	XXX		1614	0									Must				
12	Hayet Ph (Y)	1811740262		EL: low stock	6.0::0.0	XXX		221	500									Must				
13	Roze Balle Telecom (Y)	1811740352	A044962	EL: low stock	7030.0::2268.0	XXX		1958	3200									Must				
14	Ms Monir Library (Y)	1811752053			594.0::280.0	XXX		1302	0									Important				
15	Ms Farzana Telecom (Y)	1811752070	A055177	SIM: lows stock EL: out of stock	1505.0::850.0	1		312	1900									Must				
16	Zaman Traders (Y)	1814601858		EL: low stock	713.0::633.0	XXX		1133	1500									Must				
17	Nobel Telecom (Y)	1820613394		EL: low stock	179.0::282.0	XXX		1015	1200									Must				
18	Anower Store (Y)	1820613588		EL: low stock	2121.0::1215.0	XXX		1319	500									Must				
19	Sah International (Y)	1820634654		EL: out of stock	0.0::0.0	XXX		23	500									Must				
20	Rafi Store (Y)	1822801884	A126285	SIM/EL: Both low stock	6753.0::2731.0	1		2774	1700									Must				
21	Gazi Telecom 1 (Y)	1828202100	A052549		6.0::364.0	XXX		6845	0									Must				
22	Ms Lavone Enter (Y)	1828205416		EL: low stock	4409.0::1919.0	XXX		2353	3000									Must				
23	Mahi Enterprishe (Y)	1828214713			312.0::149.0	XXX		3251	0									Important				
24	Rafi Store (Y)	1833652800		EL: low stock	1768.0::1578.0	XXX		1807	500									Must				
25	Nasir Telecom (Y)	1833654485		EL: low stock	3278.0::2292.0	XXX		1023	600									Must				
26	Lokman Store (Y)	1848050620		EL: low stock	529.0::138.0	XXX		1245	500									Must				
27	The Matri Bander (Y)	1848084552			83.0::0.0	XXX		608	0									Important				
28	Sojib Telecom (Y)	1848084557	A105883	EL: out of stock	3874.0::2693.0	XXX		398	7400									Must				
29	Kabir Telecom (Y)	1848123794		EL: low stock	396.0::0.0	XXX		177	500									Must				

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
30	Nova Telecom (Y)	1848123826		EL: low stock	2251.0::753.0	XXX		2239	3200									Must				
31	S.K Telecom (N)	1848182219	A111580		48.0::101.0	XXX		50914	0									Voluntary				
32	Sagor Telecom (Y)	1848189773	A115948		0.0::0.0	XXX		10345	0									Must				
33	Kashem Store (Y)	1848219587			89.0::447.0	XXX		1482	0									Important				
34	Josim Telecom (Y)	1848220243	A119555	EL: low stock	3586.0::841.0	XXX		1604	1600									Must				
35	Samira Telecom (Y)	1848236566			417.0::203.0	XXX		2632	0									Important				
36	Rahman Telecom (Y)	1848241994		EL: low stock	1428.0::1116.0	XXX		1566	500									Must				
37	Relax Store (Y)	1848406191			0.0::0.0	XXX		1789	0									Voluntary				
38	Kazi Veritiers (Y)	1848406192		EL: out of stock	547.0::0.0	XXX		6	1700									Must				
39	Hanif Telecom (Y)	1848426325			400.0::177.0	XXX		989	0									Voluntary				
40	Amded Telecom (Y)	1848426326		EL: low stock	1650.0::470.0	XXX		1249	500									Must				
41	Akash Telecom (Y)	1848426348		EL: out of stock	0.0::0.0	XXX		237	1900									Must				
42	Opu Telecom (Y)	1848426349			1037.0::564.0	XXX		2733	0									Voluntary				
43	Opu Telecom (Y)	1848438406		EL: out of stock	733.0::331.0	XXX		164	600									Must				
44	Hossain Electronic Telecom(N)	1848458725			1998.0::2589.0	XXX		3631	0									Voluntary				
45	Sujan Shah Medical Hal(N)	1848467144			406.0::175.0	XXX		1198	0									Voluntary				
46	Shajadi Telecom(N)	1848490417		EL: out of stock	556.0::101.0	XXX		3	500									Must				



Date:15-02-2018 DSR : Rr\_Com\_Cho\_Gaz\_7(1848241990)

SI M Tar get	El Tar get	SC Tar get	DSR Index MTD(%)	DSR Index Last Day(%)	Sales achievemen t-C2C (MTD)	Sales achievemen t-C2C (Last day)	EL Stock (MTD)	EL Stock (Last Day)	Strike Rate MTD(%)	Strike Rate (Last Day)(%)	Data POS MTD	Data POS (Last Day)	# of days achieving target	Low stock retailer count (Last Day) (%)	Low stock retailer count MTD (%)
7	332 00	830 0.0	72.0	88.0	329793.0	31970.0	5.85	5.46	61.0	82.0	18.0	19.0	12.0	12.0	11.0

Shop Closed	SC
Cash Shortage	CS
Proprietor Absents	PA
Non Compliant	NC
Transaction Made	TM
Offer Only	OO

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
1	Jonota Telecom (Y)	1811707077	A055180	SIM: out of stock	1492.0::636.0	3		1279	0									Must				
2	Rohim Telecom (Y)	1811707096		EL: low stock	932.0::626.0	XXX		585	600									Must				
3	Mayer Dowa Telecom (Y)	1811707214	A057783	EL: out of stock	20044.0::8959.0	XXX		1248	3900									Must				
4	Sahin Store (Y)	1811730221	A027013	SIM/EL: Both low stock	7970.0::3821.0	2		1957	2600									Must				
5	Patowary Telecom (Y)	1811730250	A050603		0.0::0.0	XXX		814	0									Must				
6	Bishmilla Store (Y)	1811734051		EL: low stock	2458.0::1628.0	XXX		896	500									Must				
7	Shahadat Store (Y)	1811740234	A103513		2077.0::2801.0	XXX		9652	0									Must				
8	Kamal Telecom (Y)	1811740237		EL: low stock	786.0::316.0	XXX		556	500									Must				
9	Alahi Store (Y)	1811747381		EL: low stock	9508.0::6526.0	XXX		1350	600									Must				
10	New Mazumder (Y)	1820613337	A044965	EL: low stock	1844.0::876.0	XXX		1703	500									Must				
11	Mausume Baratige Sto (Y)	1820613348		EL: low stock	904.0::1077.0	XXX		534	600									Must				
12	Rohim Store (Y)	1820613359			0.0::0.0	XXX		1208	0									Must				
13	Manik Store (Y)	1820613492			607.0::291.0	XXX		1744	0									Must				
14	Mofiz Store (Y)	1820613608		EL: low stock	4148.0::2330.0	XXX		1510	700									Must				
15	Bai Bai Store (Y)	1820613635			537.0::545.0	XXX		1517	0									Must				
16	Mobtel (Y)	1820624932	A055179	SIM: low stock	2644.0::1605.0	2		1165	0									Must				
17	Hayder Store (Y)	1820624959	A125793	EL: low stock	6297.0::3277.0	XXX		1366	1100									Must				
18	Samir Telecom (Y)	1820642109	A111606	EL: low stock	6168.0::3243.0	XXX		2561	1600									Must				
19	Mollah Telecom (Y)	1822845912		EL: low stock	2368.0::700.0	XXX		1446	600									Must				
20	Rina Mobile Servicin (Y)	1822857119		EL: low stock	2008.0::1253.0	XXX		700	700									Must				
21	Mayer Dowa Studio (Y)	1822857451			175.0::180.0	XXX		1554	0									Important				
22	Miaze Telecom (Y)	1828202150	A103501	EL: out of stock	7050.0::3319.0	XXX		1397	3100									Must				
23	Raha Fermachi (N)	1828244723			1831.0::958.0	XXX		1241	0									Voluntary				
24	Mamun Store (N)	1837446798		EL: low stock	2009.0::1473.0	XXX		1979	2300									Must				
25	Johir Telecom (Y)	1848050629			6390.0::2053.0	XXX		7175	0									Must				
26	Zakir Telecom (Y)	1848123795			579.0::674.0	XXX		1877	0									Voluntary				
27	Kader Telecom (Y)	1848123841			2534.0::632.0	XXX		990	0									Voluntary				
28	Khalil Telecom (Y)	1848189761		EL: out of stock	802.0::199.0	XXX		119	1100									Must				
29	Khalil Telecom (Y)	1848189767	A125795		3676.0::2991.0	XXX		1514	0									Must				
30	Samir Telecom (Y)	1848189772			343.0::226.0	XXX		1800	0									Must				

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
31	Fahim Store (Y)	1848192240			764.0::304.0	XXX		1529	0									Must				
32	Monir Store (Y)	1848192250			1107.0::454.0	XXX		3762	0									Important				
33	Shahajan Ph (Y)	1848219531		EL: low stock	1873.0::864.0	XXX		1280	500									Must				
34	Fahim Telecom (Y)	1848219532			393.0::150.0	XXX		1759	0									Must				
35	Kazi Telecom (Y)	1848219535			0.0::198.0	XXX		2498	0									Important				
36	Hasan Telecom (Y)	1848219540			1127.0::0.0	XXX		1392	0									Must				
37	Helal Store (Y)	1848219589	R0063932	EL: out of stock	11602.0::454.0	XXX		85	3000									Must				
38	Salauddin Telecom (Y)	1848220246			1082.0::567.0	XXX		1596	0									Important				
39	Arif Telecom (Y)	1848224829			571.0::228.0	XXX		3666	0									Must				
40	Masud Telecom (Y)	1848228965			2600.0::1692.0	XXX		1114	0									Voluntary				
41	Ali Telecom (Y)	1848236551		EL: low stock	835.0::339.0	XXX		1133	500									Must				
42	Jumu Telecom (Y)	1848247408			1535.0::720.0	XXX		1781	0									Voluntary				
43	Raha Fermachi (Y)	1848406220		EL: out of stock	8548.0::5934.0	XXX		336	3500									Must				
44	Kahinur Verities (Y)	1848413019			754.0::37.0	XXX		5113	0									Voluntary				
45	Bhuiya Varieties Store (N)	1848438400			1147.0::906.0	XXX		2125	0									Voluntary				
46	Zerin Traders (N)	1848438401			471.0::480.0	XXX		1270	0									Voluntary				
47	Janoni Verities Store (N)	1848438418		EL: low stock	2272.0::1210.0	XXX		1292	800									Must				
48	M/S New Medical Hal(N)	1848438420			3836.0::2829.0	XXX		4282	0									Voluntary				
49	Shayem Telecom Telecom(N)	1848458741		EL: low stock	864.0::839.0	XXX		918	500									Must				
50	Center Point Verities Store (N)	1848467126			193.0::142.0	XXX		419	0									Voluntary				
51	Titu Farmachi(N)	1848467145		EL: low stock	4733.0::3720.0	XXX		1173	500									Must				
52	Amin Telecom(N)	1848490410			1105.0::1694.0	XXX		1585	0									Voluntary				
53	Maa Store(N)	1848490422			2572.0::316.0	XXX		2397	0									Voluntary				
54	Jamal Store(N)	1848490423		EL: low stock	3961.0::1976.0	XXX		2009	700									Must				
55	Hossain Telecom(N)	1848490424		EL: low stock	703.0::280.0	XXX		372	500									Must				
56	Shapnil (N)	1864778171		EL: out of stock	397.0::606.0	XXX		20	900									Must				
57	Ismail Hossain (N)	1866711673		EL: out of stock	2225.0::307.0	XXX		1	800									Must				



Date:15-02-2018 DSR : Gazi Telecom Dsr 18(1848241991)

SI M Tar get	El Tar get	SC Tar get	DSR Index MTD(%)	DSR Index Last Day(%)	Sales achievemen t-C2C (MTD)	Sales achievemen t-C2C (Last day)	EL Stock (MTD)	EL Stock (Last Day)	Strike Rate MTD(%)	Strike Rate (Last Day)(%)	Data POS MTD	Data POS (Last Day)	# of days achieving target	Low stock retailer count (Last Day) (%)	Low stock retailer count MTD (%)
3	395 00	987 5.0	70.0	80.0	374057.0	30729.0	5.25	5.46	62.0	78.0	24.0	27.0	11.0	10.0	16.0

Shop Closed	SC
Cash Shortage	CS
Proprietor Absents	PA
Non Compliant	NC
Transaction Made	TM
Offer Only	OO

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
1	Mizan Telecom (Y)	1811707065	A126145	EL: low stock	2074.0::506.0	XXX		1304	800									Must				
2	Bijoy Telecom (Y)	1811707069			304.0::128.0	XXX		1756	0									Important				
3	Ms Nazrul Store (Y)	1811734052			1671.0::187.0	XXX		4188	0									Must				
4	Shiraj Store (Y)	1811735635			734.0::316.0	XXX		1829	0									Important				
5	Joni Medical Hal (Y)	1811735644		EL: low stock	445.0::89.0	XXX		240	500									Must				
6	Bishmilla Ph (N)	1811735827	A026940	SIM: out of stock EL: low stock	4379.0::1017.0	3		1304	700									Must				
7	Papia Telecom (Y)	1811740249	A057782	EL: low stock	3435.0::2087.0	XXX		2429	800									Must				
8	Monir Telecom (Y)	1811740559		EL: low stock	1232.0::919.0	XXX		1858	700									Must				
9	Jadab Store (Y)	1811740565			297.0::26.0	XXX		5362	0									Important				
10	Kamrul Store (Y)	1811752025	A057772	EL: low stock	3566.0::4942.0	XXX		3476	1600									Must				
11	Love Telecom (Y)	1811752050			332.0::431.0	XXX		1547	0									Must				
12	Insaf Telecom (Y)	1820613312	A125490	EL: out of stock	5484.0::2258.0	XXX		2145	4900									Must				
13	Samara Telecom (Y)	1820613317	A050600	EL: low stock	3727.0::2136.0	XXX		2155	1200									Must				
14	Patwory Store (Y)	1820634626		EL: low stock	232.0::0.0	XXX		288	500									Must				
15	Kamal Store (Y)	1820642104		EL: low stock	10983.0::2883.0	XXX		2457	1100									Must				
16	Bishmilla Dacoter (Y)	1820642105			2129.0::625.0	XXX		1708	0									Must				
17	Mamun Telecom (Y)	1822846178	A104302	EL: low stock	2306.0::1597.0	XXX		1173	700									Must				
18	Poran Store (Y)	1828202151		EL: low stock	1977.0::393.0	XXX		1146	500									Must				
19	Papon Telecom (Y)	1833652805		EL: low stock	923.0::114.0	XXX		676	500									Must				
20	M/S Mahi Ant. (Y)	1848084551			17691.0::6915.0	XXX		6791	0									Must				
21	Joshim Telecom (Y)	1848084569	A111601	EL: low stock	7500.0::682.0	XXX		2529	1200									Must				
22	Nova Telecom (Y)	1848118363			91.0::0.0	XXX		2313	0									Important				
23	Mamun Telecom (Y)	1848123809	R0326808	EL: low stock	8210.0::3347.0	XXX		2822	3900									Must				
24	Nasim Store (Y)	1848123815		EL: low stock	2019.0::1615.0	XXX		1240	1300									Must				
25	Iqbal Telecom (Y)	1848123816			565.0::162.0	XXX		3425	0									Important				
26	Nova Telecom (Y)	1848123820			4204.0::2109.0	XXX		1326	0									Important				
27	Harun Telecom (Y)	1848123830			572.0::254.0	XXX		2261	0									Important				
28	Habib Telecom (Y)	1848123831		EL: low stock	4541.0::2178.0	XXX		1405	500									Must				
29	Mahmud Telecom (Y)	1848123832		EL: out of stock	4345.0::1579.0	XXX		1029	2400									Must				
30	Samir Telecom (Y)	1848189766			848.0::64.0	XXX		813	0									Must				
31	Madina Telecom (Y)	1848189777		EL: low stock	996.0::381.0	XXX		1804	600									Must				

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
32	Rone Telecom (Y)	1848189778			11986.0::1369.0	XXX		6620	0									Must				
33	Patwory Telecom (Y)	1848219546		EL: out of stock	3335.0::433.0	XXX		872	2400									Must				
34	Motin Store (Y)	1848219551	R0328925	EL: low stock	1088.0::853.0	XXX		1274	500									Must				
35	Himon Telecom (Y)	1848219555	A126281	EL: out of stock	601.0::1070.0	XXX		210	1300									Must				
36	Jamal Telecom (Y)	1848219563		EL: low stock	2628.0::1607.0	XXX		1343	900									Must				
37	Kashem Telecom (Y)	1848220237	A119563	EL: low stock	36292.0::19388.0	XXX		5430	6600									Must				
38	Tafazzal Telecom (Y)	1848220239		EL: low stock	1727.0::1102.0	XXX		1410	500									Must				
39	Lotif Store (Y)	1848228962		EL: out of stock	252.0::203.0	XXX		37	900									Must				
40	Badhon Telecom (Y)	1848247407		EL: low stock	2958.0::820.0	XXX		1071	500									Must				
41	Mahmud Telecom (Y)	1848261971		EL: out of stock	57.0::51.0	XXX		7	500									Must				
42	Kahinur Verities (Y)	1848426330			715.0::112.0	XXX		1446	0									Voluntary				
43	Arisha Telecom Arisha Telecom(N)	1848438444		EL: low stock	1191.0::622.0	XXX		1772	500									Must				
44	Mamun Telecom Telecom(N)	1848467125		EL: low stock	1107.0::364.0	XXX		1182	500									Must				
45	Masum Billah Farmachi(N)	1848467146			1040.0::380.0	XXX		6589	0									Voluntary				
46	Port Net Store(N)	1848490450			86.0::165.0	XXX		1216	0									Voluntary				
47	Chander Hat (N)	1852531433			215.0::135.0	XXX		1395	0									Voluntary				
48	Jahed (N)	1865394132			217.0::0.0	XXX		2476	0									Voluntary				





Date:15-02-2018 DSR : Gazi Telecom Dsr 15(1848247418)

SI M Tar get	EL Tar get	SC Tar get	DSR Index MTD(%)	DSR Index Last Day(%)	Sales achievemen t-C2C (MTD)	Sales achievemen t-C2C (Last day)	EL Stock (MTD)	EL Stock (Last Day)	Strike Rate MTD(%)	Strike Rate (Last Day)(%)	Data POS MTD	Data POS (Last Day)	# of days achieving target	Low stock retailer count (Last Day) (%)	Low stock retailer count MTD (%)
0	546 00	136 50.0	69.0	85.0	388948.0	28072.0	3.41	3.57	69.0	90.0	24.0	25.0	10.0	23.0	24.0

Shop Closed	SC
Cash Shortage	CS
Proprietor Absents	PA
Non Compliant	NC
Transaction Made	TM
Offer Only	OO

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
1	Chowdhury Telecom (Y)	1811707078	A029868	EL: low stock	7884.0::3572.0	XXX		3425	500									Must				
2	Mahbub Telecom (Y)	1811707079	A104601		0.0::88.0	XXX		1129	0									Important				
3	Sawon Telecom (Y)	1811707085	A029935	EL: out of stock	4247.0::1882.0	XXX		1819	4300									Must				
4	Patwory Telecom (Y)	1811707213		EL: out of stock	1142.0::221.0	XXX		75	900									Must				
5	Kazi Store (Y)	1811730238	A057768	EL: out of stock	3072.0::1293.0	XXX		63	1600									Must				
6	Kamal Telecom (Y)	1811730377	A058690	EL: low stock	3493.0::1434.0	XXX		1534	2200									Must				
7	Firoza Telecom (Y)	1811735814	A027045	EL: out of stock	31298.0::15320.0	XXX		2835	7000									Must				
8	Basher Store (Y)	1811752039		EL: out of stock	13.0::0.0	XXX		15	600									Must				
9	Tipu Store (Y)	1811752049		EL: low stock	2655.0::532.0	XXX		891	500									Must				
10	Yousuf Store (Y)	1811780503		EL: low stock	1776.0::912.0	XXX		1360	500									Must				
11	Monir Telecom (Y)	1820613495		EL: low stock	250.0::37.0	XXX		782	600									Must				
12	Humayon Store (Y)	1820624948	A104611	EL: out of stock	10221.0::4435.0	XXX		1636	3600									Must				
13	Mahbub Telecom (Y)	1820642110	A111595	EL: out of stock	10302.0::3884.0	XXX		1940	4400									Must				
14	Faruk Store (Y)	1822857121		EL: out of stock	5150.0::2837.0	XXX		560	1700									Must				
15	Tania Mobile (Y)	1833654480			501.0::303.0	XXX		591	0									Important				
16	Golden Star (Y)	1833654487	A103762	EL: out of stock	2865.0::4121.0	XXX		807	2600									Must				
17	Liza Telecom (Y)	1833658705		EL: low stock	42516.0::15964.0	XXX		3293	2600									Must				
18	Lotif Store (Y)	1837446800			851.0::304.0	XXX		1274	0									Important				
19	Habib Telecom (Y)	1848123792		EL: out of stock	1164.0::729.0	XXX		230	1000									Must				
20	Sumon Telecom (Y)	1848123808		EL: low stock	3288.0::1416.0	XXX		1858	500									Must				
21	Masud Telecom (Y)	1848189780			227.0::184.0	XXX		1345	0									Must				
22	The Matribander (Y)	1848219545		EL: low stock	3729.0::2584.0	XXX		2237	3400									Must				
23	Solayaman Telecom (Y)	1848219595			1179.0::1124.0	XXX		1820	0									Important				
24	Molin Telecom (N)	1848224846		EL: low stock	2134.0::1433.0	XXX		727	700									Must				
25	Rahin Telecom (Y)	1848236560			828.0::960.0	XXX		1696	0									Voluntary				
26	Kader Telecom (Y)	1848236567		EL: out of stock	2108.0::1520.0	XXX		446	1100									Must				
27	Mobile Mala (Y)	1848247402		EL: low stock	6438.0::3886.0	XXX		1403	1100									Must				
28	Rh Rahian Telecom (Y)	1848247421			0.0::0.0	XXX		1272	0									Must				
29	Keyar Ferma (Y)	1848261950		EL: low stock	35995.0::17008.0	XXX		2267	3400									Must				
30	Rahian Store (Y)	1848261966			1268.0::487.0	XXX		1431	0									Voluntary				

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
31	Bhoiyea Telecom (Y)	1848261967			316.0::278.0	XXX		2237	0									Voluntary				
32	Ismail Telecom (Y)	1848413014		EL: low stock	5474.0::2176.0	XXX		1683	1500									Must				
33	Relax Store (Y)	1848413015			663.0::345.0	XXX		1137	0									Voluntary				
34	K.K Confectionery (Y)	1848438403			1914.0::239.0	XXX		1406	0									Voluntary				
35	M/S Doctors Madical Hal(Y)	1848438432			855.0::672.0	XXX		986	0									Voluntary				
36	Shaj Ghar Shaj Ghar(N)	1848438448		EL: out of stock	0.0::0.0	XXX		26	500									Must				
37	M/S Milon Store Telecom(N)	1848458713		EL: out of stock	32546.0::14675.0	XXX		3178	7300									Must				
38	S S Telecom(N)	1848467117			1316.0::715.0	XXX		776	0									Voluntary				
39	Rakib Telecom(N)	1848467147			2139.0::781.0	XXX		1737	0									Voluntary				
40	Muhin Telecom(N)	1848490418			2084.0::0.0	XXX		1754	0									Voluntary				
41	Maa Library(Y)	1848490419		EL: low stock	3044.0::885.0	XXX		1153	500									Must				
42	Habib Ullah (N)	1854244240			108.0::911.0	XXX		1593	0									Voluntary				
43	Ahsan (N)	1860791091			686.0::202.0	XXX		888	0									Voluntary				



Date:15-02-2018 DSR : Gazi Telecom Dsr 16(1848247419)

SI M Tar get	EL Tar get	SC Tar get	DSR Index MTD(%)	DSR Index Last Day(%)	Sales achievemen t-C2C (MTD)	Sales achievemen t-C2C (Last day)	EL Stock (MTD)	EL Stock (Last Day)	Strike Rate MTD(%)	Strike Rate (Last Day)(%)	Data POS MTD	Data POS (Last Day)	# of days achieving target	Low stock retailer count (Last Day) (%)	Low stock retailer count MTD (%)
1	611 00	152 75.0	71.0	86.0	451711.0	33928.0	4.07	3.87	70.0	96.0	30.0	24.0	11.0	13.0	21.0

Shop Closed	SC
Cash Shortage	CS
Proprietor Absents	PA
Non Compliant	NC
Transaction Made	TM
Offer Only	OO

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
1	Taluckder Confeq (Y)	1811707093	A050601		1849.0::977.0	XXX		2022	0									Must				
2	Bishmilla Watch (Y)	1811707222		EL: low stock	3168.0::735.0	XXX		429	800									Must				
3	Monir Store (Y)	1811735812		EL: out of stock	6448.0::3368.0	XXX		1515	5200									Must				
4	Momin Telecom (Y)	1811740239		EL: out of stock	3890.0::1710.0	XXX		339	2700									Must				
5	Molla Store (Y)	1811740661		EL: out of stock	11540.0::5321.0	XXX		2959	7100									Must				
6	Shamol Store (Y)	1811740663			647.0::228.0	XXX		2242	0									Important				
7	Sayed Telecom (Y)	1820613327			660.0::644.0	XXX		2975	0									Important				
8	Razzak Telecom (Y)	1820613434			2005.0::1278.0	XXX		2153	0									Must				
9	Mohin Telecom (Y)	1820613543		EL: low stock	5602.0::3557.0	XXX		2483	3000									Must				
10	Mazumder Telecom (Y)	1820613545			3841.0::1872.0	XXX		9849	0									Must				
11	Islam Telecom (Y)	1820624931	A103508	EL: low stock	9534.0::3635.0	XXX		2650	3100									Must				
12	Mofiz Telecom (Y)	1820624960		EL: low stock	89.0::0.0	XXX		527	500									Must				
13	Arif Telecom (Y)	1820642106	A103507	SIM/EL: Both low stock	2879.0::1237.0	1		2156	1500									Must				
14	Bishojit Telecom (Y)	1822846191	A057780		2674.0::789.0	XXX		8722	0									Important				
15	Mia Telecom (Y)	1828204034		EL: low stock	4900.0::2452.0	XXX		918	1500									Must				
16	Mayar Doua Mobile (Y)	1833654486	A107209		1532.0::1479.0	XXX		3098	0									Must				
17	Mim Digetal (Y)	1833658702			5298.0::4581.0	XXX		4998	0									Must				
18	Sumon Telecom (Y)	1837446805		EL: low stock	5292.0::3113.0	XXX		2560	3400									Must				
19	Tamim Telecom (Y)	1848004931		EL: out of stock	7690.0::4167.0	XXX		1966	4800									Must				
20	Pal Store (Y)	1848004934	A103516	EL: low stock	12624.0::8548.0	XXX		3401	2500									Must				
21	Hafiz Telecom (Y)	1848189790		EL: low stock	5089.0::2792.0	XXX		1731	1300									Must				
22	National Telecom (Y)	1848189793			0.0::0.0	XXX		2136	0									Important				
23	Molin Telecom (Y)	1848224842			1942.0::819.0	XXX		1602	0									Important				
24	Ali Telecom (Y)	1848224848		EL: low stock	1192.0::699.0	XXX		772	500									Must				
25	Taher Telecom (Y)	1848228961		EL: low stock	3189.0::1374.0	XXX		1830	1200									Must				
26	Jamal Telecom (Y)	1848247410			1978.0::306.0	XXX		1069	0									Important				
27	Rh Sumi Telecom (Y)	1848247420		EL: low stock	1021.0::564.0	XXX		1348	1300									Must				
28	Rahmot Telecom (Y)	1848261955		EL: out of stock	713.0::288.0	XXX		66	700									Must				
29	Zakir Telecom (Y)	1848261956		EL: low stock	1498.0::1093.0	XXX		1183	1100									Must				

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
30	Mithela Telecom (Y)	1848261957	R0063938	EL: low stock	13584.0::6035.0	XXX		1976	3500									Must				
31	Rajon Telecom (Y)	1848261958			90.0::746.0	XXX		4118	0									Voluntary				
32	Salma Stor (Y)	1848261972			1012.0::1427.0	XXX		2521	0									Voluntary				
33	Maa Madicine Bittan (Y)	1848261973		EL: out of stock	3216.0::1476.0	XXX		570	1700									Must				
34	Mobile Bazer(2) (Y)	1848426328		EL: low stock	1288.0::568.0	XXX		759	500									Must				
35	Bismillah Store(2) (Y)	1848426329		EL: low stock	3394.0::1700.0	XXX		1827	500									Must				
36	Bhakto Store (N)	1848438405		EL: low stock	7923.0::4849.0	XXX		1254	2100									Must				
37	Sharif Telecom (Y)	1848438415			4076.0::2582.0	XXX		2129	0									Voluntary				
38	Maa Enterprise(N)	1848438439		EL: low stock	2636.0::2173.0	XXX		1051	500									Must				
39	Shawan Store Shawan Store(N)	1848458703		EL: out of stock	3329.0::2227.0	XXX		941	2000									Must				
40	Maa Enterprise(N)	1848458717			2487.0::1200.0	XXX		1619	0									Voluntary				
41	Fariya Store Telecom(N)	1848458740		EL: out of stock	939.0::469.0	XXX		230	1200									Must				
42	Sohan Mobile Service Telecom(N)	1848458748			884.0::779.0	XXX		1110	0									Voluntary				
43	Arif Hossain Store(N)	1848467148			445.0::13.0	XXX		1164	0									Voluntary				
44	Sahabuddin Telecom(N)	1848490420		EL: out of stock	7058.0::91.0	XXX		60	5500									Must				
45	Shopnil Telecom(N)	1848490421		EL: low stock	0.0::0.0	XXX		236	500									Must				
46	Jashim (N)	1860719942		EL: low stock	2202.0::0.0	XXX		839	900									Must				



Date:15-02-2018 DSR : Rr\_Com\_Cho\_Gaz\_3(1848406175)

SI M Tar get	EL Tar get	SC Tar get	DSR Index MTD(%)	DSR Index Last Day(%)	Sales achievemen t-C2C (MTD)	Sales achievemen t-C2C (Last day)	EL Stock (MTD)	EL Stock (Last Day)	Strike Rate MTD(%)	Strike Rate (Last Day)(%)	Data POS MTD	Data POS (Last Day)	# of days achieving target	Low stock retailer count (Last Day) (%)	Low stock retailer count MTD (%)
6	419 00	104 75.0	68.0	88.0	489094.0	61140.0	7.37	6.64	66.0	81.0	18.0	22.0	11.0	9.0	10.0

Shop Closed	SC
Cash Shortage	CS
Proprietor Absents	PA
Non Compliant	NC
Transaction Made	TM
Offer Only	OO

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
1	Nazrul Store (Y)	1811707054		EL: low stock	566.0::686.0	XXX		1544	600									Must				
2	Nahid Telecom (Y)	1811730226			1090.0::407.0	XXX		1552	0									Important				
3	Jakir Telecom (Y)	1811730245		EL: out of stock	194.0::388.0	XXX		44	600									Must				
4	Jonone Telecom (Y)	1811730246	A049164	SIM/EL: Both low stock	1219.0::868.0	2		1781	500									Must				
5	Al Madina Store (Y)	1811730387	A111605		900.0::582.0	XXX		1512	0									Must				
6	Dastagir Store (Y)	1811730389			2006.0::415.0	XXX		2282	0									Important				
7	Nurjahan Store (Y)	1811735804			1417.0::608.0	XXX		3271	0									Must				
8	Bando Telecom (Y)	1811740227			98.0::0.0	XXX		1332	0									Important				
9	Basher Store (Y)	1811740251		EL: low stock	2512.0::835.0	XXX		964	3000									Must				
10	Gabtole Telecom Cent (Y)	1811740254	A102457	EL: out of stock	5304.0::1610. 0	XXX		967	4900									Must				
11	Sujon Store (Y)	1811740260		EL: out of stock	1509.0::450.0	XXX		215	3200									Must				
12	Iman Telecom (Y)	1811740268	A104595	EL: low stock	5575.0::3278. 0	XXX		5370	2800									Must				
13	Saykot Telecom (Y)	1811740269	A053355	SIM/EL: Both low stock	3297.0::1364. 0	2		2289	1000									Must				
14	Baten Telecom (Y)	1811740357			186.0::0.0	XXX		709	0									Important				
15	Sahrasti Telecom (Y)	1811747368		EL: low stock	1412.0::859.0	XXX		1337	800									Must				
16	Rahman Telecom (Y)	1811752024			1886.0::1147. 0	XXX		2351	0									Must				
17	Mizan Telecom (Y)	1811752034		EL: low stock	1261.0::287.0	XXX		1017	500									Must				
18	Khan Telecom (Y)	1814601870			557.0::37.0	XXX		1165	0									Important				
19	Humayon Madical Hal (Y)	1820613485		EL: low stock	792.0::129.0	XXX		305	500									Must				
20	Sabuz Telecom (Y)	1820613516		EL: low stock	351.0::0.0	XXX		474	500									Must				
21	Sohag Baraytige Stor (Y)	1828202102		EL: low stock	1404.0::704.0	XXX		1498	1100									Must				
22	Shahnaj Telecom (Y)	1828202107	A057773	EL: low stock	3396.0::1540. 0	XXX		1294	4200									Must				
23	Ashraf Telecom (Y)	1828205408		EL: low stock	1823.0::0.0	XXX		1099	500									Must				
24	Gazi Computer (Y)	1828231658	A126150	EL: low stock	1973.0::1474. 0	XXX		796	2400									Must				
25	Kamal Store (Y)	1833654483	A125486	EL: low stock	2992.0::952.0	XXX		382	1500									Must				
26	Eva Telecom (Y)	1833658701	R0063933	EL: low stock	1768.0::412.0	XXX		1158	1100									Must				
27	Awlad (N)	1846809181			442.0::648.0	XXX		1652	0									Voluntary				
28	Samsul Store (Y)	1848050626		EL: low stock	167.0::288.0	XXX		419	500									Must				
29	Hasan Store (Y)	1848050630	R0326807	SIM: low stock	3069.0::1195. 0	2		5196	0									Must				
30	Sumia Telecom (Y)	1848118356			905.0::0.0	XXX		782	0									Must				
31	Yousuf Telecom (Y)	1848118357			734.0::148.0	XXX		1396	0									Must				
32	Faruk Telecom (Y)	1848123818		EL: low stock	760.0::449.0	XXX		955	900									Must				
33	Ma Medical Hal (Y)	1848189758			2888.0::858.0	XXX		3082	0									Important				
34	Sumiya Telecom (Y)	1848192235		EL: low stock	1344.0::212.0	XXX		1002	1000									Must				

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
35	Eivrahim Telecom (Y)	1848219569		EL: out of stock	289.0::231.0	XXX		201	1300									Must				
36	Ma Pupaloy (Y)	1848219597			400.0::102.0	XXX		1857	0									Important				
37	Juwel Store (Y)	1848220231		EL: low stock	3125.0::1312.0	XXX		910	1500									Must				
38	Alamgir Store (Y)	1848413023			926.0::209.0	XXX		978	0									Voluntary				
39	Kalu Store (Y)	1848426336		EL: low stock	338.0::211.0	XXX		883	500									Must				
40	Farid Telecom (Y)	1848426338		EL: low stock	1602.0::1399.0	XXX		1921	1200									Must				
41	Mahi Verities(N)	1848438425		EL: low stock	1331.0::503.0	XXX		1063	500									Must				
42	Masud Telecom Telecom(N)	1848458712		EL: low stock	1781.0::978.0	XXX		829	900									Must				
43	Mizan Store Enterprise(N)	1848458719			388.0::393.0	XXX		6578	0									Voluntary				
44	M/S Bismillah Enter Prize Telecom(N)	1848458721		EL: low stock	2728.0::1374.0	XXX		1170	3400									Must				
45	Hasan Telecom(N)	1848490461			37.0::37.0	XXX		1932	0									Voluntary				
46	Talukdar Telecom(N)	1848490462			502.0::13.0	XXX		1048	0									Voluntary				
47	Hafiz (N)	1853047333		EL: low stock	825.0::216.0	XXX		1682	500									Must				
48	Yeamin (N)	1860329928			0.0::184.0	XXX		2000	0									Voluntary				



Date:15-02-2018 DSR : Rr\_Com\_Cho\_Gaz\_4(1848406176)

SI M Tar get	EL Tar get	SC Tar get	DSR Index MTD(%)	DSR Index Last Day(%)	Sales achievemen t-C2C (MTD)	Sales achievemen t-C2C (Last day)	EL Stock (MTD)	EL Stock (Last Day)	Strike Rate MTD(%)	Strike Rate (Last Day)(%)	Data POS MTD	Data POS (Last Day)	# of days achieving target	Low stock retailer count (Last Day) (%)	Low stock retailer count MTD (%)
2	547 00	136 75.0	70.0	80.0	430782.0	37236.0	3.92	3.24	64.0	50.0	32.0	41.0	10.0	24.0	21.0

Shop Closed	SC
Cash Shortage	CS
Proprietor Absents	PA
Non Compliant	NC
Transaction Made	TM
Offer Only	OO

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
1	Hazi Hadware & Telec (Y)	1811707146	A052547	EL: low stock	8139.0::4979. 0	XXX		4511	2000									Must				
2	Sorker Telecom (Y)	1811730360		EL: low stock	3767.0::1348. 0	XXX		1068	1300									Must				
3	Sikder Telecom (Y)	1811735818	A049165	EL: out of stock	0.0::2210.0	XXX		189	3900									Must				
4	Mobarak Store (Y)	1811740562	A055181	EL: out of stock	4539.0::115.0	XXX		1040	5700									Must				
5	Jahangir Store (Y)	1811752035		EL: low stock	3683.0::2910. 0	XXX		1376	1900									Must				
6	Sathi Telecom (Y)	1820613376			108.0::148.0	XXX		2862	0									Important				
7	Polash Store (Y)	1820613487	A104308	EL: out of stock	13080.0::452 1.0	XXX		678	4900									Must				
8	Amdad Store (Y)	1820613511		EL: low stock	4261.0::2664. 0	XXX		1342	1500									Must				
9	Amin Store (Y)	1820613592		EL: low stock	3696.0::1717. 0	XXX		1957	500									Must				
10	Wozi Ulla Store (Y)	1820624942			1526.0::265.0	XXX		1429	0									Important				
11	Hazi Eletronice & Te (Y)	1820634636	A102453	SIM/EL: Both low stock	7752.0::2666. 0	2		4895	1500									Must				
12	Zia Telecom (Y)	1822846181	A102455	EL: low stock	9477.0::3303. 0	XXX		4016	1200									Must				
13	Hanif Store (Y)	1822857436	A105881		13444.0::104 56.0	XXX		4684	0									Important				
14	Akter Store (Y)	1828204032	A105880		2040.0::669.0	XXX		10908	0									Must				
15	Mohiuddin Store (Y)	1828214702		EL: low stock	2609.0::988.0	XXX		2325	500									Must				
16	Mohammad Store (Y)	1837446804			515.0::1008.0	XXX		1851	0									Must				
17	Milon Telecom (Y)	1848084566		EL: out of stock	2443.0::1328. 0	XXX		236	1900									Must				
18	Manik Telecom (Y)	1848118359		EL: low stock	1806.0::721.0	XXX		1561	500									Must				
19	Faruk Telecom (Y)	1848123839		EL: low stock	1664.0::730.0	XXX		609	500									Must				
20	Sadek Baraitig Store (Y)	1848189755	A115964		4348.0::4557. 0	XXX		2351	0									Important				
21	Mazumder Ph (Y)	1848189756		EL: out of stock	1266.0::0.0	XXX		19	1600									Must				
22	Molla Telecom (Y)	1848189769		EL: out of stock	5029.0::1895. 0	XXX		10	3600									Must				
23	National Telecom (Y)	1848189782		EL: out of stock	1146.0::570.0	XXX		625	2300									Must				
24	Nasrin Store (Y)	1848192241		EL: low stock	6993.0::4370. 0	XXX		1615	1400									Must				
25	Raju Telecom (Y)	1848192245		EL: low stock	1197.0::953.0	XXX		718	600									Must				
26	Mohin Computer (Y)	1848219554			13.0::152.0	XXX		4728	0									Important				
27	Hasan Telecom (Y)	1848219561			2358.0::1181. 0	XXX		1723	0									Must				
28	Shahajan Ph (Y)	1848219580		EL: low stock	2073.0::543.0	XXX		415	500									Must				
29	Kamal Telecom (Y)	1848220233			941.0::207.0	XXX		2049	0									Must				
30	Roni Bosrobitan (Y)	1848220238	A119561	EL: low stock	7951.0::3878. 0	XXX		1829	900									Must				

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
31	Jolil Store (Y)	1848228951			3930.0::1687.0	XXX		4077	0									Must				
32	Imran Telecom (Y)	1848228967	A119556	EL: out of stock	571.0::156.0	XXX		88	800									Must				
33	Salma Telecom (Y)	1848228971			1558.0::721.0	XXX		1740	0									Important				
34	Kader Telecom (Y)	1848261962		EL: low stock	5027.0::3042.0	XXX		983	500									Must				
35	Maa Computer (Y)	1848406196		EL: low stock	2431.0::2331.0	XXX		2191	500									Must				
36	Natonal Telecom (Y)	1848406197		EL: low stock	2889.0::2196.0	XXX		2152	500									Must				
37	Hannan Confectionery (Y)	1848406222		EL: low stock	4937.0::2389.0	XXX		2449	3700									Must				
38	Hanif Telecom (Y)	1848413024			835.0::1301.0	XXX		6097	0									Voluntary				
39	Sohug Telecom (Y)	1848426339		EL: low stock	2745.0::1342.0	XXX		1837	500									Must				
40	Joy Medical Hol (Y)	1848426340		EL: out of stock	395.0::0.0	XXX		6	700									Must				
41	Khaza Heardwer (Y)	1848426341		EL: low stock	3307.0::1538.0	XXX		2214	600									Must				
42	Alamgir Telecom (Y)	1848438408		EL: out of stock	0.0::0.0	XXX		40	1200									Must				
43	Billal Store Telecom(N)	1848458728			3090.0::1296.0	XXX		1267	0									Voluntary				
44	Ismail Store(N)	1848467101		EL: out of stock	3658.0::1061.0	XXX		21	1200									Must				
45	Mela Recording Center(N)	1848490465			238.0::233.0	XXX		918	0									Voluntary				
46	Shihab Enterprise(N)	1848490466		EL: out of stock	978.0::153.0	XXX		185	500									Must				
47	Jahed Telecom(N)	1848490467		EL: out of stock	0.0::1844.0	XXX		422	3700									Must				
48	Ali Verities (N)	1860357663		EL: out of stock	2068.0::13.0	XXX		114	1100									Must				
49	Chander Hat (N)	1864318755		EL: low stock	562.0::244.0	XXX		494	500									Must				





Date:15-02-2018 DSR : Rr\_Com\_Cha\_Gaz\_1(1848406200)

SI M Tar get	EL Tar get	SC Tar get	DSR Index MTD(%)	DSR Index Last Day(%)	Sales achievemen t-C2C (MTD)	Sales achievemen t-C2C (Last day)	EL Stock (MTD)	EL Stock (Last Day)	Strike Rate MTD(%)	Strike Rate (Last Day)(%)	Data POS MTD	Data POS (Last Day)	# of days achieving target	Low stock retailer count (Last Day) (%)	Low stock retailer count MTD (%)
0	101 900	254 75.0	55.0	54.0	804161.0	64638.0	2.88	2.87	63.0	73.0	24.0	22.0	1.0	14.0	22.0

Shop Closed	SC
Cash Shortage	CS
Proprietor Absents	PA
Non Compliant	NC
Transaction Made	TM
Offer Only	OO

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
1	Monir Telecom (Y)	1811707188		EL: low stock	5481.0::1681.0	XXX		2040	4700									Must				
2	Ma Baratige Store (Y)	1811730207	A027052	EL: low stock	16305.0::6929.0	XXX		4639	11800									Must				
3	Muslim Pharmace (N)	1811730210	A029862	EL: low stock	1560.0::2160.0	XXX		871	900									Must				
4	Al Baraka Library (N)	1811730224			521.0::384.0	XXX		1765	0									Must				
5	Ma Bosro Bitan (Y)	1811740228		EL: low stock	2045.0::1419.0	XXX		1647	1400									Must				
6	Mahbub Telecom (Y)	1811740244	A056326	EL: low stock	6581.0::1439.0	XXX		1917	5800									Must				
7	Hosen Telecom (N)	1811740353		EL: low stock	4689.0::2520.0	XXX		2318	4200									Must				
8	Gias Uddin Store (Y)	1811747386	R0337205	EL: out of stock	5501.0::2860.0	XXX		967	6800									Must				
9	Imam Telecom (N)	1811752033		EL: low stock	2033.0::531.0	XXX		1356	1200									Must				
10	Arif Telecom (Y)	1811752066			418.0::126.0	XXX		1092	0									Important				
11	Parvej Store (Y)	1811752068		EL: out of stock	4032.0::2402.0	XXX		380	4600									Must				
12	Johir Store (Y)	1820612424			1058.0::243.0	XXX		2844	0									Must				
13	Borsha Store (Y)	1820613432		EL: low stock	8281.0::3830.0	XXX		1490	5500									Must				
14	Gazi Telecom (Y)	1820624945	A057777	EL: out of stock	6026.0::3817.0	XXX		911	6500									Must				
15	Sohorab Store (Y)	1820634635			436.0::196.0	XXX		1784	0									Important				
16	Jahangir Pharmace (Y)	1820642118		EL: low stock	726.0::414.0	XXX		1689	1200									Must				
17	Rupgar Digital Studi (N)	1820642119	A049166	EL: low stock	7876.0::3048.0	XXX		2449	4600									Must				
18	Jamal Store (Y)	1828202109		EL: out of stock	1710.0::228.0	XXX		356	2900									Must				
19	Wabayed Store (Y)	1828204031	A104600	EL: low stock	0.0::0.0	XXX		166	500									Must				
20	Jahed Telecom (Y)	1828205402		EL: low stock	696.0::782.0	XXX		1342	900									Must				
21	S.A Ph (N)	1828205418			626.0::251.0	XXX		2431	0									Must				
22	Abdul Hai Store (N)	1828214705		EL: low stock	3265.0::1497.0	XXX		781	2500									Must				
23	Azij Store (Y)	1833654489		EL: low stock	636.0::306.0	XXX		2489	1500									Must				
24	Towshin (N)	1845095245			470.0::358.0	XXX		952	0									Voluntary				
25	Darbar (N)	1845928864		EL: low stock	2362.0::1634.0	XXX		1394	900									Must				
26	Jashim Uddin (N)	1848017258		EL: out of stock	0.0::50.0	XXX		62	700									Must				
27	Sujon Telecom (N)	1848050614		EL: out of stock	7899.0::3619.0	XXX		965	4300									Must				
28	Mamun Telecom (Y)	1848050625		EL: out of stock	2692.0::214.0	XXX		0	2000									Must				
29	Kasaham Telecom (N)	1848084570		EL: low stock	8208.0::2895.0	XXX		3436	1700									Must				
30	National Telecom (Y)	1848189788			530.0::135.0	XXX		3408	0									Must				
31	Kashem Store (Y)	1848219538		EL: low stock	1131.0::367.0	XXX		1053	1800									Must				

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
32	Badol Store (N)	1848219558		EL: out of stock	3397.0::2478.0	XXX		431	3900									Must				
33	Khalil Store (N)	1848219582			2032.0::1159.0	XXX		4042	0									Important				
34	Monir Store (N)	1848219592		EL: low stock	1482.0::863.0	XXX		1603	1200									Must				
35	Asif Telecom (N)	1848236554		EL: low stock	3179.0::2127.0	XXX		2037	4500									Must				
36	Kader Telecom (N)	1848247409		EL: low stock	1115.0::786.0	XXX		2218	1900									Must				
37	Kamal Telecom (N)	1848406203		EL: low stock	102.0::89.0	XXX		295	900									Must				
38	Shalam Telecom (N)	1848414782		EL: out of stock	1753.0::1326.0	XXX		14	2100									Must				
39	Alim Telecom (Y)	1848426331		EL: out of stock	382.0::343.0	XXX		111	500									Must				
40	Sumiyea Telecom (Y)	1848426332		EL: low stock	1295.0::37.0	XXX		1087	2800									Must				
41	Shokhin Tailers (Y)	1848438413		EL: low stock	1189.0::819.0	XXX		780	700									Must				
42	Maltimedia Computer (N)	1848438414		EL: low stock	2031.0::456.0	XXX		959	1400									Must				
43	Sohug Telecom(Y)	1848438428			491.0::178.0	XXX		1046	0									Voluntary				
44	Md Ali Telecom Telecom(N)	1848458735		EL: out of stock	1912.0::771.0	XXX		410	1800									Must				
45	Jashim Uddin Telecom(N)	1848467102		EL: low stock	0.0::13.0	XXX		482	500									Must				
46	Towshin Cooling Telecom(N)	1848490454		EL: low stock	1034.0::627.0	XXX		696	800									Must				



Date:15-02-2018 DSR : Rr\_Com\_Cha\_Gaz\_2(1848406201)

SI M Tar get	EL Tar get	SC Tar get	DSR Index MTD(%)	DSR Index Last Day(%)	Sales achievemen t-C2C (MTD)	Sales achievemen t-C2C (Last day)	EL Stock (MTD)	EL Stock (Last Day)	Strike Rate MTD(%)	Strike Rate (Last Day)(%)	Data POS MTD	Data POS (Last Day)	# of days achieving target	Low stock retailer count (Last Day) (%)	Low stock retailer count MTD (%)
0	171 00	427 5.0	54.0	76.0	342894.0	25870.0	3.4	3.23	61.0	64.0	25.0	28.0	8.0	11.0	17.0

Shop Closed	SC
Cash Shortage	CS
Proprietor Absents	PA
Non Compliant	NC
Transaction Made	TM
Offer Only	OO

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
1	Jamal Telecom (Y)	1811706804			627.0::598.0	XXX		1189	0									Important				
2	Sahporan Ph (Y)	1811730397	A125806	EL: low stock	10403.0::567 8.0	XXX		2876	1700									Must				
3	Nure Alam Telecom (Y)	1811735641	A055175	EL: low stock	1863.0::2058. 0	XXX		1817	500									Must				
4	Mojib Store (Y)	1811735645			141.0::0.0	XXX		840	0									Important				
5	Buyan Telecom (Y)	1811740265		EL: low stock	780.0::399.0	XXX		812	500									Must				
6	Jalal Store (Y)	1811740557			265.0::230.0	XXX		507	0									Must				
7	Sofiq Store (Y)	1811740558		EL: low stock	837.0::268.0	XXX		1598	500									Must				
8	Masum Store (Y)	1811740560	A057784		3326.0::898.0	XXX		1996	0									Important				
9	Ma Telecom (Y)	1811752023	A125801	EL: low stock	2080.0::1436. 0	XXX		2013	1800									Must				
10	Halima Telecom (Y)	1811752026			1493.0::512.0	XXX		2070	0									Important				
11	Khorshed Telecom (Y)	1820613314			0.0::88.0	XXX		1006	0									Must				
12	Uttum Telecom (Y)	1820613318			0.0::0.0	XXX		608	0									Must				
13	Halima Telecom (Y)	1820613587	R0328930		1771.0::617.0	XXX		1815	0									Important				
14	Kazi Store (Y)	1820642107		EL: low stock	64.0::70.0	XXX		341	500									Must				
15	Khalil Store (Y)	1820642108	R0328920	EL: low stock	2386.0::1553. 0	XXX		1553	1700									Must				
16	Mosaref Telecom (Y)	1828214716		EL: out of stock	853.0::908.0	XXX		297	2500									Must				
17	Joni Madical Hol (Y)	1833654482		EL: out of stock	649.0::262.0	XXX		89	600									Must				
18	Kamal Telecom (Y)	1848219550			574.0::1234.0	XXX		2055	0									Important				
19	Kalam Store (Y)	1848219556	R0326799		2733.0::696.0	XXX		1841	0									Must				
20	Khokon Telecom (Y)	1848220245			922.0::362.0	XXX		3272	0									Must				
21	Gr14 Nasir Store (Y)	1848224834			928.0::261.0	XXX		876	0									Important				
22	Jame Telecom (Y)	1848406194		EL: low stock	4610.0::828.0	XXX		1251	1000									Must				
23	Moni Soweet (Y)	1848413022		EL: out of stock	320.0::46.0	XXX		480	1200									Must				
24	Anawer Telecom (Y)	1848426333			1275.0::319.0	XXX		1170	0									Voluntary				
25	Meazi Store Meazi Store(N)	1848458709		EL: low stock	1445.0::102.0	XXX		940	700									Must				
26	Mujadia Farmachi Telecom(N)	1848458711			3073.0::912.0	XXX		1119	0									Voluntary				
27	Md Ali Telecom Telecom(N)	1848458726		EL: low stock	1336.0::1709. 0	XXX		936	1800									Must				
28	Al Amin Telecom Telecom(N)	1848458727		EL: low stock	136.0::150.0	XXX		255	500									Must				
29	Abir Telecom Telecom(N)	1848458749			1169.0::853.0	XXX		738	0									Voluntary				
30	Kader Telecom(N)	1848467103			340.0::109.0	XXX		850	0									Voluntary				
31	Sharmin Store(N)	1848490457			51.0::191.0	XXX		729	0									Voluntary				
32	Yusob Store(N)	1848490458		EL: low stock	595.0::359.0	XXX		277	500									Must				
33	Laila Store(N)	1848490459		EL: low stock	993.0::311.0	XXX		1009	500									Must				
34	Shanta Telecom(N)	1848490460		EL: out of stock	0.0::102.0	XXX		28	600									Must				
35	Moniya (N)	1855539790			418.0::51.0	XXX		312	0									Voluntary				

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
36	Liza (N)	1860568001			1425.0::319.0	XXX		934	0									Voluntary				



Date:15-02-2018 DSR : Rr\_Com\_Cho\_Gaz\_10(1848490490)

SI M Tar get	EL Tar get	SC Tar get	DSR Index MTD(%)	DSR Index Last Day(%)	Sales achievemen t-C2C (MTD)	Sales achievemen t-C2C (Last day)	EL Stock (MTD)	EL Stock (Last Day)	Strike Rate MTD(%)	Strike Rate (Last Day)(%)	Data POS MTD	Data POS (Last Day)	# of days achieving target	Low stock retailer count (Last Day) (%)	Low stock retailer count MTD (%)
0	471 00	117 75.0	63.0	61.0	272371.0	22713.0	2.43	2.58	80.0	96.0	23.0	21.0	8.0	38.0	29.0

Shop Closed	SC
Cash Shortage	CS
Proprietor Absents	PA
Non Compliant	NC
Transaction Made	TM
Offer Only	OO

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM/MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
1	Jamal Store (N)	1811707066		EL: low stock	77.0::141.0	XXX		347	500									Must				
2	Sahadat Telecom (N)	1811730227			892.0::267.0	XXX		2538	0									Must				
3	Nurjahan Store (N)	1811730388		EL: low stock	989.0::186.0	XXX		485	800									Must				
4	Mithila Telecom Cent (N)	1811730400		EL: out of stock	2652.0::1170.0	XXX		223	1400									Must				
5	Kuddush Telecom (N)	1811735634	A050602	EL: out of stock	4340.0::5293.0	XXX		694	7200									Must				
6	Patwory Telecom (N)	1811735636	A049159	EL: low stock	4278.0::4663.0	XXX		1333	2500									Must				
7	Music Fair (N)	1811740550	A049158	EL: low stock	1277.0::373.0	XXX		748	500									Must				
8	S.Alam Telecom (N)	1811740552		EL: low stock	0.0::0.0	XXX		245	500									Must				
9	Ma Mone Telecom (N)	1811740664		EL: low stock	2005.0::1379.0	XXX		1650	2300									Must				
10	Mazumder Telecom (N)	1811752021			724.0::395.0	XXX		1939	0									Must				
11	Sumon Store (N)	1811752031		EL: low stock	3672.0::1699.0	XXX		974	1700									Must				
12	Johir Store (N)	1820613469			738.0::412.0	XXX		2006	0									Must				
13	Sohag Telecom Centre (N)	1820613514	A125491	EL: low stock	10142.0::2962.0	XXX		1914	2800									Must				
14	Jononne Store (N)	1820634642		EL: out of stock	1390.0::736.0	XXX		65	1300									Must				
15	Bai Bai Telecom (N)	1822857448	A057781	EL: out of stock	4828.0::2586.0	XXX		1149	3900									Must				
16	Nasima Store (N)	1833658704		EL: out of stock	2735.0::553.0	XXX		145	2300									Must				
17	Towshin (N)	1846879517		EL: low stock	1091.0::538.0	XXX		1950	1300									Must				
18	Rakib Store (N)	1848050617		EL: out of stock	256.0::98.0	XXX		79	900									Must				
19	Ma Telecom (N)	1848050627	A104599	EL: out of stock	6901.0::3227.0	XXX		1792	3700									Must				
20	Rafi Telecom (N)	1848118360		EL: low stock	6200.0::2923.0	XXX		1188	1200									Must				
21	Habib Telecom (N)	1848123838		EL: out of stock	280.0::1467.0	XXX		1089	4700									Must				
22	Samir Telecom (N)	1848189760			627.0::0.0	XXX		1343	0									Important				
23	Johir Store (N)	1848189771		EL: out of stock	2844.0::1618.0	XXX		914	2600									Must				
24	Lotif Telecom (N)	1848192230			611.0::159.0	XXX		2271	0									Important				
25	Sahin Store (N)	1848192232			340.0::152.0	XXX		3494	0									Important				
26	Unit Korner (N)	1848219542			248.0::51.0	XXX		1040	0									Must				
27	Joynal Telecom (N)	1848228963		EL: low stock	1686.0::371.0	XXX		685	700									Must				
28	Baher Telecom (N)	1848228969			1836.0::329.0	XXX		1929	0									Important				
29	Amin Telecom (N)	1848426334		EL: low stock	3232.0::1380.0	XXX		1250	500									Must				
30	Habib Telecom Telecom(N)	1848458733		EL: out of stock	3352.0::3106.0	XXX		186	1400									Must				
31	Ajig Store Telecom(N)	1848458742			0.0::0.0	XXX		28	0									Voluntary				
32	Al-Amin Telecom 2 (N)	1848467130		EL: out of stock	651.0::0.0	XXX		3	800									Must				

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
33	Jashim Telecom(N)	1848490451			814.0::739.0	XXX		799	0									Voluntary				
34	Chander Hat Telecom(N)	1848490452		EL: out of stock	5186.0::2693.0	XXX		235	1600									Must				