वृद्धि

Date:15-02-2018 DSR : Asiya Trading Dsr 11(1811712124)

	Tar	Tar	Index	DSR Index Last Day(%)	t-C2C			(Last	Rate MTD(%)	Rate	Data POS MTD		achieving	retailer	Low stock retailer count MTD (%)
7		119 86.0	39.0	50.0	284179.0	25190.0	8.17	7.31	54.0	49.0	11.0	17.0	2.0	10.0	13.0

Shop Closed	SC
Cash Shortage	CS
Proprietor Absents	PA
Non Compliant	NC
Transaction Made	TM
Offer Only	00

																		Offer Offiy	100	┙
SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued		Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
1	City Enterprise(Y)	1811712791			120.0::63.0	XXX		994	0							Important				
2	Modern Harbal(Y)	1811712846		EL: low stock	3246.0::1754. 0	XXX		634	2700							Must				
3	Mahabub Telecom(Y)	1811717372	R100657	SIM: lows stock EL: out of stock	13588.0::623 5.0	2		2302	10000							Must				
4	Arin Telecom(Y)	1811717392	R043031	EL: low stock	1262.0::620.0	XXX		645	1900							Must				
5	Mobile Fair(Y)	1811720409		EL: out of stock	1073.0::353.0	XXX		2	1300							Must				
6	Prince Telecom(N)	1811723363	R043027		330.0::40.0	XXX		1852	0							Must				
7	Haven Cominication(Y)	1811723459	R133471	EL: low stock	825.0::207.0	XXX		1223	1300							Must				<u> </u>
8	Farid Telecom(Y)	1811723541	R043023	SIM: out of stock	1477.0::712.0	5		4037	0							Must				
9	Shiekh Motors(Y)	1811756255			0.0::0.0	XXX		1347	0							Important				
10	Sopna Store(Y)	1811756273		EL: low stock	251.0::89.0	XXX		770	500							Must				
11	J R Enterprise(N)	1811768477		EL: low stock	516.0::419.0	XXX		394	600							Must				↓
	Jalal Telecom(Y)	1811769136	R043024	EL: low stock	665.0::525.0	XXX		461	1100							Must				
13	Salim Enterprise(N)	1811783136			329.0::221.0	XXX		792	0							Important				
14	Anower Teelcom(Y)	1811783155	R0334913	EL: low stock	25.0::278.0	XXX		161	500							Must				
15	Hafiz Store(Y)	1811783156		EL: out of stock	12.0::0.0	XXX		49	800							Must				
16	Mukul Store(Y)	1811783158	R074909	EL: low stock	1530.0::498.0	XXX		1210	1000							Must				
17	Nitu Communivation(Y)	1820606311			1354.0::729.0	XXX		1456	0							Important				
18	Arvi Telecom(Y)	1820624171		EL: out of stock	5967.0::1758. 0	XXX		734	4000							Must				
19	Kaka Telecom(Y)	1820624173	R053546	EL: low stock	2657.0::1219. 0	XXX		681	2200							Must				
20	Abid Traders(Y)	1820624261			39.0::0.0	XXX		269	0							Important				
21	Siyam Vcd(Y)	1820624314	R043026		784.0::98.0	XXX		562	0							Important				
22	Oli Store(Y)	1820635098		EL: low stock	292.0::220.0	XXX		855	500							Must				
23	Ananda Telecom(Y)	1820635099	R0050525	EL: low stock	416.0::394.0	XXX		1761	1800							Must				
24	Ma Telecom(Y)	1820641826	R075521	EL: low stock	1226.0::782.0	XXX		743	1000							Must				
25	Siam Telecom(Y)	1820643550		EL: low stock	98.0::0.0	XXX		170	500							Must				
26	Mim Store(Y)	1820644789		EL: low stock	1103.0::149.0	XXX		710	500							Must				
27	Hamida Enterprise(Y)	1828203155		EL: out of stock	354.0::77.0	XXX		293	1300							Must				
28	Alamin Store(Y)	1828203308		EL: low stock	753.0::290.0	XXX		264	500							Must				
29	Asiya Triding(Y)	1828210736		EL: out of stock	226.0::117.0	XXX		20	900							Must				
30	Chaudhory Cosmatics(Y)	1828210834			371.0::64.0	XXX		1546	0							Important				
31	Bismillah Enterprise(Y)	1828210836		EL: low stock	147.0::186.0	XXX		304	500							Must				
32	Asiya Triding(Y)	1828210841			313.0::0.0	XXX		835	0							Important				
33	Rahman Store(Y)	1828217934			983.0::247.0	XXX		1195	0							Important				
34	Shamol Telecom(Y)	1828217938		EL: out of stock	790.0::26.0	XXX		93	500							Must				
35	Asiya Trading(Y)	1828217984			1006.0::272.0	XXX		1183	0							Important				

zu Store(Y) ai Bhai Store(Y) raf Telecom(Y) iya Trading(Y) iya Trading(N) 'S Asiya Trading(Y) hin Store(N)	1828217989 1828218022 1828248254 1833652945	R148970	EL: low stock EL: out of stock EL: out of stock	780.0::235.0 4625.0::4309.	XXX XXX		349	700			I										
raf Telecom(Y) iya Trading(Y) iya Trading(N) S Asiya Trading(Y) hin Store(N)	1828218022 1828248254	R148970		4625.0::4309. 0	XXX												Must				
iya Trading(Y) iya Trading(N) 'S Asiya Trading(Y) hin Store(N)	1828248254		EL cout of stools	~			342	5300									Must				
iya Trading(N) (S Asiya Trading(Y) hin Store(N)			EL: Out of Stock	0.0::37.0	XXX		0	500									Must				
'S Asiya Trading(Y) hin Store(N)	1833652945		EL: low stock	858.0::1073.0	XXX		462	1000									Must				
hin Store(N)	1033032743			260.0::37.0	XXX		958	0									Important				
	1837436428		EL: out of stock	13.0::0.0	XXX		55	500									Must				
	1848082580			0.0::0.0	XXX		1993	0									Important				
ash Point(N)	1848120100			0.0::0.0	XXX		3547	0									Important				
onir Store(Y)	1848124445		EL: low stock	1010.0::267.0	XXX		712	500									Must				
tul Store(Y)	1848231295			640.0::551.0	XXX		1012	0									Important				
14 Jahid Store(N)	1848244576			278.0::0.0	XXX		1361	0									Important				
mi Telecom(Y)	1848260653		EL: low stock	1952.0::1778. 0	XXX		986	800									Must				
man Telecom(Y)	1848260656		EL: low stock	119.0::149.0	XXX		160	500									Must				
gor Enterprise(Y)	1848272418			809.0::337.0	XXX		809	0									Voluntary				
wrav Telecom(Y)	1848272419		EL: low stock	200.0::174.0	XXX		316	800									Must				
pon Store(Y)	1848274198		EL: low stock	68.0::0.0	XXX		267	500									Must				
pu Telecom(Y)	1848281174		EL: low stock	264.0::135.0	XXX		374	1100									Must				
zi Telecom (N)	1848293219		EL: low stock	401.0::125.0	XXX		255	500									Must				
astak Store(Y)	1848427513		EL: out of stock	1101.0::713.0	XXX		11	2600									Must				
miya Telecom(N)	1848432890		EL: out of stock	5331.0::278.0	XXX		56	1100									Must				
	1848432893			110.0::89.0	XXX		2559	0									Voluntary				
rid Telecom(N)	1848432894			125.0::98.0	XXX		454	0									Voluntary				
mi Telecom(N)	1848432895		EL: low stock	261.0::85.0	XXX		555	800									Must				
roj Telecom(N)	1848432907		EL: low stock	0.0::0.0	XXX		263	500									Must				
namul Telocom(N)	1848432908			0.0::0.0	XXX		355	0									Voluntary				
ır Mohammad lecom (N)	1848444730			0.0::13.0	XXX		4518	0									Voluntary				
i Vai Telecom (N)	1848475721		EL: low stock	0.0::0.0	XXX		95	500									Must				
S Bappi Veraitis (N)	1848475724		EL: low stock	40.0::50.0	XXX		376	500									Must				
	vongkor Telecom(N) rid Telecom(N) mi Telecom(N) roj Telecom(N) amul Telocom(N) r Mohammad lecom (N) i Vai Telecom (N)	vongkor Telecom(N) 1848432893 rid Telecom(N) 1848432894 mi Telecom(N) 1848432895 roj Telecom(N) 1848432907 amul Telocom(N) 1848432908 r Mohammad lecom (N) 1848444730 i Vai Telecom (N) 1848475721	vongkor Telecom(N) 1848432893 rid Telecom(N) 1848432894 mi Telecom(N) 1848432895 roj Telecom(N) 1848432907 amul Telocom(N) 1848432908 r Mohammad 1848444730 elecom (N) 1848475721	vongkor Telecom(N) 1848432893 rid Telecom(N) 1848432894 mi Telecom(N) 1848432895 EL: low stock roj Telecom(N) 1848432907 EL: low stock amul Telocom(N) 1848432908 EL: low stock r Mohammad lecom (N) 1848444730 EL: low stock i Vai Telecom (N) 1848475721 EL: low stock	vongkor Telecom(N) 1848432893 110.0::89.0 rid Telecom(N) 1848432894 125.0::98.0 mi Telecom(N) 1848432895 EL: low stock 261.0::85.0 roj Telecom(N) 1848432907 EL: low stock 0.0::0.0 amul Telocom(N) 1848432908 0.0::0.0 r Mohammad lecom (N) 1848444730 0.0::13.0 i Vai Telecom (N) 1848475721 EL: low stock 0.0::0.0	vongkor Telecom(N) 1848432893 110.0::89.0 XXX rid Telecom(N) 1848432894 125.0::98.0 XXX mi Telecom(N) 1848432895 EL: low stock 261.0::85.0 XXX roj Telecom(N) 1848432907 EL: low stock 0.0::0.0 XXX amul Telocom(N) 1848432908 0.0::0.0 XXX r Mohammad lecom (N) 1848444730 0.0::13.0 XXX i Vai Telecom (N) 1848475721 EL: low stock 0.0::0.0 XXX	vongkor Telecom(N) 1848432893 110.0::89.0 XXX rid Telecom(N) 1848432894 125.0::98.0 XXX mi Telecom(N) 1848432895 EL: low stock 261.0::85.0 XXX roj Telecom(N) 1848432907 EL: low stock 0.0::0.0 XXX amul Telocom(N) 1848432908 0.0::0.0 XXX r Mohammad lecom (N) 1848444730 0.0::13.0 XXX i Vai Telecom (N) 1848475721 EL: low stock 0.0::0.0 XXX	vongkor Telecom(N) 1848432893 110.0::89.0 XXX 2559 rid Telecom(N) 1848432894 125.0::98.0 XXX 454 mi Telecom(N) 1848432895 EL: low stock 261.0::85.0 XXX 555 roj Telecom(N) 1848432907 EL: low stock 0.0::0.0 XXX 263 amul Telocom(N) 1848432908 0.0::0.0 XXX 355 r Mohammad lecom (N) 1848444730 0.0::13.0 XXX 4518 it Vai Telecom (N) 1848475721 EL: low stock 0.0::0.0 XXX 95	vongkor Telecom(N) 1848432893 110.0::89.0 XXX 2559 0 rid Telecom(N) 1848432894 125.0::98.0 XXX 454 0 mi Telecom(N) 1848432895 EL: low stock 261.0::85.0 XXX 555 800 roj Telecom(N) 1848432907 EL: low stock 0.0::0.0 XXX 263 500 amul Telocom(N) 1848432908 0.0::0.0 XXX 355 0 r Mohammad lecom (N) 1848444730 0.0::13.0 XXX 4518 0 i Vai Telecom (N) 1848475721 EL: low stock 0.0::0.0 XXX 95 500	vongkor Telecom(N) 1848432893 110.0::89.0 XXX 2559 0 rid Telecom(N) 1848432894 125.0::98.0 XXX 454 0 mi Telecom(N) 1848432895 EL: low stock 261.0::85.0 XXX 555 800 roj Telecom(N) 1848432907 EL: low stock 0.0::0.0 XXX 263 500 amul Telocom(N) 1848432908 0.0::0.0 XXX 355 0 r Mohammad lecom (N) 1848444730 0.0::13.0 XXX 4518 0 i Vai Telecom (N) 1848475721 EL: low stock 0.0::0.0 XXX 95 500	vongkor Telecom(N) 1848432893 110.0::89.0 XXX 2559 0 rid Telecom(N) 1848432894 125.0::98.0 XXX 454 0 mi Telecom(N) 1848432895 EL: low stock 261.0::85.0 XXX 555 800 roj Telecom(N) 1848432907 EL: low stock 0.0::0.0 XXX 263 500 amul Telocom(N) 1848432908 0.0::0.0 XXX 355 0 r Mohammad lecom (N) 1848444730 0.0::13.0 XXX 4518 0 i Vai Telecom (N) 18484475721 EL: low stock 0.0::0.0 XXX 95 500	vongkor Telecom(N) 1848432893 110.0::89.0 XXX 2559 0 rid Telecom(N) 1848432894 125.0::98.0 XXX 454 0 mi Telecom(N) 1848432895 EL: low stock 261.0::85.0 XXX 555 800 roj Telecom(N) 1848432907 EL: low stock 0.0::0.0 XXX 263 500 amul Telocom(N) 1848432908 0.0::0.0 XXX 355 0 r Mohammad lecom (N) 1848444730 0.0::13.0 XXX 4518 0 i Vai Telecom (N) 1848475721 EL: low stock 0.0::0.0 XXX 95 500	vongkor Telecom(N) 1848432893 110.0::89.0 XXX 2559 0 rid Telecom(N) 1848432894 125.0::98.0 XXX 454 0 mi Telecom(N) 1848432895 EL: low stock 261.0::85.0 XXX 555 800 roj Telecom(N) 1848432907 EL: low stock 0.0::0.0 XXX 263 500 amul Telocom(N) 1848432908 0.0::0.0 XXX 355 0 r Mohammad lecom (N) 1848444730 0.0::13.0 XXX 4518 0 i Vai Telecom (N) 1848475721 EL: low stock 0.0::0.0 XXX 95 500	vongkor Telecom(N) 1848432893 110.0::89.0 XXX 2559 0 rid Telecom(N) 1848432894 125.0::98.0 XXX 454 0 mi Telecom(N) 1848432895 EL: low stock 261.0::85.0 XXX 555 800 roj Telecom(N) 1848432907 EL: low stock 0.0::0.0 XXX 263 500 amul Telocom(N) 1848432908 0.0::0.0 XXX 355 0 r Mohammad lecom (N) 1848444730 0.0::13.0 XXX 4518 0 i Vai Telecom (N) 1848475721 EL: low stock 0.0::0.0 XXX 95 500	vongkor Telecom(N) 1848432893 110.0::89.0 XXX 2559 0 rid Telecom(N) 1848432894 125.0::98.0 XXX 454 0 mi Telecom(N) 1848432895 EL: low stock 261.0::85.0 XXX 555 800 roj Telecom(N) 1848432907 EL: low stock 0.0::0.0 XXX 263 500 amul Telocom(N) 1848432908 0.0::0.0 XXX 355 0 r Mohammad lecom (N) 1848444730 0.0::13.0 XXX 4518 0 i Vai Telecom (N) 1848475721 EL: low stock 0.0::0.0 XXX 95 500	vongkor Telecom(N) 1848432893 110.0::89.0 XXX 2559 0 rid Telecom(N) 1848432894 125.0::98.0 XXX 454 0 mi Telecom(N) 1848432895 EL: low stock 261.0::85.0 XXX 555 800 roj Telecom(N) 1848432907 EL: low stock 0.0::0.0 XXX 263 500 amul Telocom(N) 1848432908 0.0::0.0 XXX 355 0 r Mohammad lecom (N) 1848444730 0.0::13.0 XXX 4518 0 i Vai Telecom (N) 18484475721 EL: low stock 0.0::0.0 XXX 95 500	vongkor Telecom(N) 1848432893 110.0::89.0 XXX 2559 0 0 1848432894 125.0::98.0 XXX 454 0<	vongkor Telecom(N) 1848432893 110.0::89.0 XXX 2559 0 Voluntary rid Telecom(N) 1848432894 125.0::98.0 XXX 454 0 Voluntary mi Telecom(N) 1848432895 EL: low stock 261.0::85.0 XXX 555 800 Must roj Telecom(N) 1848432907 EL: low stock 0.0::0.0 XXX 263 500 Must amul Telocom(N) 1848432908 0.0::0.0 XXX 355 0 Voluntary r Mohammad lecom (N) 1848444730 0.0::13.0 XXX 4518 0 Voluntary i Vai Telecom (N) 1848475721 EL: low stock 0.0::0.0 XXX 95 500 Must	Voluntary Volu	Voluntary Volu	Voluntary Volu

SL Ret Name (7111 Visit)

Faijul Store(Y)

Monir Store(Y)

Sajol Store(N)

Srtar Telecom(Y)

Siam Telecom(Y)

Yeakub Store(Y)

Mim Cosmatic(Y)

Nurunnabi Store(Y)

Chadpur Telecom(Y)

Kamal Resturent(Y)

Vai Vai Polli Phone(Y

Laucky Telecom(Y)

Nizam Telecom(Y)

Rangdhanu(Y)

Chayti Store(N)

Asiya Trading(N)

Tana Telecom(Y)

Asiya Trading(Y)

Din Islam Mobile(Y)

Tuhin Store(Y)

Jahir Store(Y)

Debu Store(Y)

Shariful Store(Y)

Asiya Trading(Y)

Ma Homeohall(Y)

Tariq Store(Y)

Ezzaz Store(Y)

Asiya Trading(Y)

Asiya Trading(Y)

Asiya Trading(Y)

38 M/S Asiya Trading(Y)

M/S Asiya Trading(Y)

Bul Bul Store(Y)

Shila Telecom(Y)

Sadia Store(Y)

10

11

12

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37

Kamrul Cosmatics(Y)

Trisha General Store(Y)

Al Modina Store(Y)

Date:15-02-2018 DSR: Asiya Trading Dsr 4(1811717360) Tar get

El Tar get

00

446

SC Tar get 979

EL Number

1811712716

1811712734

1811712825

1811712845

1811712855

1811744778

1811756173

1811756177

1811756178

1811756353

1811769202

1820605874

1820606585

1820624346

1820626031

1820626209

1820626216

1820626217

1820636419

1820641898

1828210797

1828213014

1828213028

1828213036

1828213056

1828213059

1828213060

1828213067

1828213072

1828217910

1828218076

1828219984

1828224355

1828224365

1833652915

1833652918

1833652919

1837436403

DSR MTD(%) 22.0

DSR Index Last Day(%) 10.0

POS Code

R100556

R057686

R032643

R052993

R055227

R053002

R008560

R042680

R057685

R148961

R110700

R162211

R111328

Stock Level

EL: low stock

EL: low stock

EL: low stock

EL: out of stock

EL: low stock

EL: low stock

EL: out of stock

EL: low stock

EL: low stock

EL: low stock

EL: out of stock

EL: out of stock

EL: out of stock

EL: low stock

EL: low stock

EL: low stock

achievemen t-C2C (MTD) 185696.0

achievemen (MTD) t-C2C (Last day) 10332.0

Data

LM|MTD

352.0::190.0

1483.0::487.0

401.0::0.0

51.0::98.0

299.0::0.0

18.0::27.0

2291.0::1553.

527.0::216.0

0.0::265.0

159.0::0.0

13.0::0.0

13.0::0.0

222.0::46.0

671.0::188.0

1754.0::1409.

1510.0::292.0

418.0::281.0

91.0::162.0

317.0::74.0

474.0::46.0

315.0::162.0

1360.0::514.0

19.0::100.0

313.0::278.0

891.0::306.0

632.0::89.0

110.0::37.0

235.0::300.0

529.0::40.0

139.0::110.0

3719.0::1460.

64.0::196.0

27.0::101.0

0.0::13.0

0.0::0.0

4168.0::1337

0.0::0.0

13.0::0.0

Sales

7.95 Sim Sim

Target

XXX

Day) 7.47 EL Stock

ssued

985

1091

937

1682

499

207

15

45

4881

78

477

4471

683

932

655

764

568

103

472

867

444

657

927

1304

1173

364

228

388

16

1346

273

577

1307

2018

215

11858

EL Stock | EL Stock | Strike

(Last

Rate

31.0

MTD(%)

EL

Target

2800

500

500

700

500

2000

800

3200

4200

500

500

2200

1700

500

1800

500

500

1700

1900

2100

600

2700

(Last Day)(%) 25.0 EL

Issued

Issued

Strike

Rate

8.0 SC9 SC10 | SC20

MTD

Data POS Data POS # of days

(Last

Day)

8.0

Issued Issued

Low stock

(Last Day)

Must

Must

Must

Must

Must

Must

Must

Must

Important

Important

Voluntary

Important

Important

Must

Voluntary

Important

Important

Important

Important

Important

Important

Issued

retailer

count

(%)

15.0

SC29 SC50 SC100 Promo Vis

Issued

achieving

target

0.0

Issued Issued

1	Low stock retailer cou MTD (%)	nt
1	8.0	
no ! ed	Visit Site	offer 1/1st Page
	Important	
	Important	

Shop Closed

Cash Shortage

Non Compliant

Offer Only

offer 2/2nd Page

Proprietor Absents

Transaction Made

SC

CS

PA

NC

TM

00

Visit

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
39	M/S Asiya Trading(Y)	1837436689	R111324		355.0::89.0	XXX		2243	0									Must				
40	M/S Asiya Trading(Y)	1837436691			50.0::299.0	XXX		2557	0									Important				
41	Asiya Trading(Y)	1837444061		EL: out of stock	453.0::197.0	XXX		175	1200									Must				
42	Asiya Trading(Y)	1837447310		EL: out of stock	2308.0::983.0	XXX		129	2100									Must				
43	Asiya Trading(N)	1845446233			297.0::37.0	XXX		508	0									Important				
44	Asiya Trading(Y)	1848005902		EL: low stock	308.0::265.0	XXX		1015	500									Must				
45	Asiya Trading(Y)	1848005905		EL: low stock	476.0::0.0	XXX		436	500									Must				
46	Sotota Telecom(Y)	1848082570			530.0::593.0	XXX		20157	0									Important				
47	Lakhi Telecom(Y)	1848124465	R008561	EL: low stock	2588.0::1641. 0	XXX		900	2300									Must				
48	Gr14 Laila Store(Y)	1848230709		EL: out of stock	707.0::506.0	XXX		619	3000									Must				
49	M/S Saim Store(Y)	1848244585			491.0::449.0	XXX		6164	0									Important				
50	Juwel Store(Y)	1848250657		EL: low stock	6.0::0.0	XXX		347	500									Must				
51	Borhan Telecom(Y)	1848260887		EL: out of stock	152.0::211.0	XXX		28	500									Must				
52	Tamim Store(Y)	1848260923		EL: out of stock	0.0::0.0	XXX		8	500									Must				
53	Baby Telecom(Y)	1848260924		EL: out of stock	157.0::190.0	XXX		37	1100									Must		•		

SL Ret Name (7111 Visit)

Azizul Telecomn(Y)

Joinal Telecom(Y)

Faruk Telecom(Y)

Sadia Telecom(Y)

Naim Telecom(Y)

M.R. Enterprise(Y)

Sayam Telecom(Y)

Mollah Store(Y)

Lamia Trading(Y)

Shetu Telecom(Y)

Mobile Plus(Y)

Nasir Store(Y)

Rony Store(Y)

Sohel Telecom(Y)

Jewl Enterprise(Y)

Asiva Trading(Y)

M/S Asiya Trading(Y)

Asiya Trading(Y)

Asiya Trading(Y)

Asiya Trading(Y)

Asiya Trading(Y)

Asiya Trading(N)

Asiya Trading(Y)

Josim Telecom(Y)

Norin Telecom(Y)

Mobile Port(Y)

Gr14 Manobas Store(Y

Mojahidul Telecom(Y)

Rina Store(Y)

Azim Store(Y)

S Telecom(Y)

11

13

15

16

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37

38

39

Date:15-02-2018 DSR: Asiya Trading Dsr 1(1811717486) Tar get Rony Mobile Zone(Y) Sajed Enterprise(Y) Emran Store(Y)

El SC DSR

Tar Tar

get get

499 109 42.0

00 54.0

EL Number

1811744637

1811744655

1811744746

1811744752

1811744754

1811744788

1811783192

1820624230

1820624587

1820633258

1820633260

1820635013

1820639248

1828203143

1828203147

1828203168

1828203493

1828210738

1828224359

1828224501

1833652901

1833655161

1833655162

1833655166

1837436380

1837436381

1837436661

1837444056

1837444059

1837444060

1845446209

1845446213

1848009501

1848009502

1848082444

1848231008

1848231391

1848274160

1848274165

DSR

Index

Day(%)

Last

10.0

POS Code

R149019

R051875

R051872

R051871

R116656

R142962

R0053282

R116667

R146139

R152861

R111554

R162184

R0053280

R139834

R162485

MTD(%)

Sales

t-C2C

(MTD)

276313.0

Stock Level

EL: low stock

EL: out of stock

EL: out of stock

EL: low stock

EL: out of stock

EL: low stock

EL: out of stock

EL: low stock

EL: out of stock

EL: out of stock

EL: out of stock

EL: low stock

EL: out of stock

EL: out of stock

SIM: out of

stock
EL: low stock

EL: out of stock

EL: out of stock

EL: out of stock

achievemen

Sales

t-C2C

13611.0

Data

LM|MTD

89.0::48.0

90.0::18.0

252.0::0.0

0.0::27.0

585.0::33.0

389.0::458.0

13.0::254.0

24.0::0.0

0.0::0.0

0.0::0.0

46.0::0.0

0.0::51.0

26.0::13.0

94.0::0.0

744.0::412.0

205.0::172.0

187.0::37.0

46.0::0.0

97.0::13.0

199.0::53.0

1594.0::1049

0.0::0.0

0.0::0.0

46.0::0.0

13.0::0.0

188.0::124.0

189.0::189.0

1060.0::191.0

164.0::61.0

232.0::73.0

13.0::210.0

0.0::37.0

184.0::0.0

1027.0::393.0

129.0::0.0

381.0::6.0

0.0::0.0

77.0::6.0

2125.0::874.0

achievemen

(Last day)

(MTD)

5.96

Sim

Target

XXX

EL Stock | EL Stock | Strike

(Last

Day)

6.26

Sim

ssned

Rate

35.0

EL Stock

803

270

180

283

14

2394

964

758

1549

417

767

2934

12

191

3216

678

2575

514

2450

21

643

6579

895

674

10

474

545

951

29

1525

1547

540

583

382

85

72

8997

1045

MTD(%)

EL

Target

500

1800

1500

500

2500

800

500

800

500

500

2500

600

600

2500

500

500

500

5400

1200

2100

1000

2200

2100

500

500

700

600

1600

900

Strike

Rate

(Last

42.0

EL.

Issued

Day)(%)

MTD

6.0

SC9

Issued

Data POS Data POS # of days

(Last

Day)

9.0

SC10 SC20

Issued Issued

Low stock

(Last Day)

retailer

count

(%)

19.0

Issued

SC29 SC50 SC100 Promo

achieving

target

3.0

Issued Issued

Low stock

MTD (%)

22.0

retailer count

Visit Site

Must

Voluntary

Important

Important

Important

Voluntary

Importan

Important

Important

offer 1/1st Page

Shop Closed

Cash Shortage

Non Compliant

Offer Only

offer 2/2nd Page

Proprietor Absents

Transaction Made

SC

CS

PA

NC

TM

00

Visit

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level		Sim Target	Sim Issued EL Stock	EL Target	EL Issued		SC20 Issued			Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
40	Brohan Telecom(Y)	1848281155			6.0::0.0	XXX	1167	0						Voluntary				
41	Ali Telecom(Y)	1848281156		EL: low stock	1106.0::1134. 0	XXX	1387	3200						Must				
42	Mintaj Telecom(N)	1848293214		EL: low stock	13.0::13.0	XXX	209	800						Must				
43	Sm Telecom(N)	1848293215		EL: low stock	0.0::0.0	XXX	208	500						Must				
44	Jaman Telecom (N)	1848293264		EL: low stock	94.0::98.0	XXX	72	500						Must				
45	Saiful Telecom(N)	1848293267			306.0::296.0	XXX	1136	0						Voluntary				
		1848427516			403.0::0.0	XXX	3632	0						Voluntary				
47	Obaudiul Telecom 2(Y)	1848427538		EL: low stock	46.0::0.0	XXX	39	500						Must				
48	Emarat Telecom(Y)	1848427544			249.0::147.0	XXX	1320	0						Voluntary				
	Khairunnesa Telecom (N)	1848441382		EL: low stock	175.0::53.0	XXX	592	600						Must				
50	Mamun Telecom (N)	1848441384		EL: low stock	220.0::44.0	XXX	983	2100						Must				
51	Firoz Telecom (N)	1848441395		EL: low stock	0.0::74.0	XXX	476	500						Must				
52	Yasin Telecom (N)	1848444720			209.0::0.0	XXX	845	0						Voluntary				
53	Nahar Telecom(N)	1848444745			473.0::411.0	XXX	1026	0						Voluntary				
54	Sumon Store (N)	1848456879		EL: low stock	131.0::19.0	XXX	629	500						Must				
55	Ku Telecom (N)	1848479994		EL: out of stock	19.0::0.0	XXX	28	500						Must				
56	Jaman Telecom (N)	1848480284	R0337987	EL: low stock	89.0::37.0	XXX	743	700						Must				
57	Khulna Light House (N)	1848480286			226.0::403.0	XXX	2988	0						Voluntary				
58	Fahmida Store (N)	1848493904		EL: low stock	32.0::63.0	XXX	300	1000						Must				
59	Godhuli Pharmacy (N)	1860205469		EL: out of stock	278.0::0.0	XXX	1	1600						Must				
60	Mamun Digital Studio (N)	1871794016		EL: low stock	48.0::6.0	XXX	146	500						Must				
													· ·					

Khan Enterprise(Y)

Hotat Talecom(Y)

Emdadul Store(Y)

Archi Spot(Y)

10

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35

Al Modina Bekary(Y)

Mohem Telecom(Y)

Tai Enterprise(Y)

Rani Phone Fax(Y)

Bagmara Telecom(Y)

Mamun Telecom(Y)

Nerala Telecom(Y)

Rahmar Traders(Y)

Mim Telecom(Y)

T H Traders(Y)

Fahim Store(Y)

Coffi House(Y)

Lia Telecom(Y)

Abdulla Traders(Y)

Sabbir Enterprise(Y)

Bastroacba Londry(Y)

Babu C D Corner(Y)

Electro Media(Y)

Hassan Londry(Y)

S.S Telecom(N)

Bodhua Studio(N)

Khan Telecom(Y)

Biswas Enterprise(Y)

Ekbal Enter Prise(Y)

Asiya Triding(Y)

Asiya Trading(Y)

36 Rubel Store(Y)

Shaheed Telecon(Y)

Nahin Enterprise(Y)

Ş	Date:1	5-02-	2018	DSR	: Asiya	a Tra	ding D	sr 5(1820606255
		SI M Tar get	El Tar get	SC Tar get	DSR Index MTD		DSR Index Last Day(%	6)	Sales achievement-C2C (MTD)
		2	729 00	160 03.0	28.0		62.0		318037.0
SL	Ret Name (7111	Visit)	El	L Nun	nber	POS	S Code	S	tock Level
1	Allaherdan Cycle Sto(Y)		1811	71271	11			EL:	low stock
2	Mahabub Telecon	n(Y)	1811	71273	39	R04	3040	EL:	low stock
3	Ajejul Store(N)		1811	71275	52			EL:	low stock

1811712765

1811712804

1811712854

1811717324

1811717493

1811723584

1811744625

1811744717

1811744842

1811744847

1811756355

1811783126

1811783128

1814639843

1820603778

1820603780

1820606560

1820606567

1820624137

1820624483

1820625925

1820625930

1820626212

1820626300

1820636388

1820636415

1820644721

1828203161

1828210785

1828210800

1828210842

1828213005

1828213068

SI	El	SC	DSR	DSR	Sales	ı
M	Tar	Tar	Index	Index	achievemen	
Tar	get	get	MTD(%)	Last	t-C2C	ŀ
get					(MTD)	ŀ
				• •		l

R055193

R104493

R126131

R0329495

R071436

R063698

R106827

R161386

EL: out of stock

EL: out of stock

EL: out of stock

EL: low stock

EL: low stock

EL: low stock

EL: out of stock

EL: low stock

EL: low stock

EL: low stock

EL: out of stock

EL: out of stock

EL: low stock

EL: low stock

EL: out of stock

EL: out of stock

EL: out of stock

EL: low stock

EL: low stock

EL: out of stock

SIM/EL: Both

EL: out of stock | 102.0::37.0

low stock

EL: out of stock

EL: low stock

	EL Stock (MTD)

28481.0

Data

LM|MTD

1222.0::959.0

2031.0::750.0

74.0::199.0

53.0::67.0

0.0::0.0

46.0::0.0

53.0::0.0

178.0::104.0

521.0::443.0

908.0::384.0

0.0::376.0

0.0::0.0

325.0::27.0

2571.0::1435.

377.0::444.0

542.0::611.0

222.0::152.0

46.0::46.0

1785.0::710.0

1036.0::635.0

1649.0::1292.

418.0::140.0

246.0::120.0

2689.0::1035.

535.0::327.0

686.0::459.0

436.0::166.0

1041.0::266.0

2863.0::1818.

850.0::379.0

46.0::0.0

0.0::0.0

3249.0::2214.

3074.0::856.0

613.0::417.0

5.48

Sim

Target

XXX

EL Stock Strike

EL Stock

629

563

468

509

39

927

821

136

76

966

33

353

260

475

732

964

650

10

16

129

329

438

2775

1886

1281

1556

986

707

324

2924

76

2027

MTD(%)

EL

Target

900

2100

500

500

900

2200

5100

1400

500

500

600

500

6600

1700

500

1400

700

500

500

2600

700

2000

700

500

2000

8100

500

51.0

(Last

Day)

5.23

Sim

Issued

Strike

Rate

(Last

60.0

Issued

Day)(%)

MTD

11.0

SC9

Issued

Data POS Data POS # of days

(Last

Day)

13.0

SC10 | SC20

Issued Issued

Low stock

(Last Day)

retailer

count

(%)

17.0

Issued

SC29 SC50 SC100 Promo

achieving

target

0.0

Issued Issued

Low stock

MTD (%)

21.0

retailer count

Visit Site

Must

Important

Important

Important

Must

Must

Must

Must

Important

Important

Important

Important

offer 1/1st Page

Shop Closed

Cash Shortage

Non Compliant

offer 2/2nd Page

Proprietor Absents

Transaction Made Offer Only

SC

CS

PA

NC

TM

00

Visit

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
37	Anika Telecom(Y)	1828213079		EL: low stock	186.0::343.0	XXX	1	145	500]	Must				
38	Raka Telecom(Y)	1828217973		EL: low stock	1321.0::385.0	XXX	4	105	1000]	Must				
39	Anam Enterprise(N)	1828217975			0.0::0.0	XXX	8	30528	0									Important				
40	Asiya Trading(Y)	1828248222		EL: out of stock	0.0::0.0	XXX	2	2	500								1	Must				
41	Asiya Trading(Y)	1833652924			46.0::0.0	XXX	5	506	0]	Important				
42	Asiya Trading(Y)	1833652969		EL: low stock	106.0::0.0	XXX	2	203	500]	Must				
43	Asiya Trading(Y)	1833652987			538.0::297.0	XXX	7	729	0									Must				
_	Asiya Trading(Y)	1837447331	R118631		102.0::0.0	XXX	5	529	0								1 1	Must				
		1837447332		EL: low stock	1168.0::315.0		7	701	900								+ +	Must				
		1837447352		EL: low stock	1507.0::760.0		7	743	1200									Must				
	Asiya Trading(Y)	1848005908				XXX		384	0									Important				
	• • • •	1848120105		EL: low stock		XXX			500								+ +	Must				
	Golder Telecom(Y)	1848124464		EL: low stock	0.0::0.0	XXX			500									Must				
_	Hafij Telecom(Y)	1848124519		EL: out of stock					5500								1 1	Must				
50	rang relectin(1)	101012-1017	10002007	LL. out of stock	0	212171		. 55	2200								1 1					
51	Mozammel Telecom(Y)	1848124534		EL: low stock	188.0::320.0	XXX	5	547	800]	Must				
	Gr14 M/S Babu	1848230704		EL: out of stock	365.0::0.0	XXX	1	17	500									Must				
	Telecom(Y)											\vdash					+					
53	Sordar Store1(Y)	1848230970		EL: low stock	4009.0::1774.	XXX	2	2218	3900									Must				
54	Habib Enterprise(Y)	1848231255		EL: out of stock	134.0::0.0	XXX	1	10	500								+ +	Must				
	Utthom Telecom(Y)	1848231233			968.0::1019.0				1000													
		1848244592		EL: out of stock					0									Must				
	M/S Alom & Brothers(Y)	1848244592			1238.0::256.0	AAA		1697	0									Important				
57	Urme Enterprise(Y)	1848260669			491.0::273.0	XXX	1	1962	0								,	Voluntary				
	Younus Telecom(Y)	1848260888		EL: low stock		XXX	4	153	500									Must				
59	Smart Hadwor Telecom(Y)	1848272444		EL: out of stock	541.0::0.0	XXX	1	13	900								1	Must				
60	Ripon Store(Y)	1848274195			179.0::0.0	XXX	3	338	0								,	Voluntary				
61	Abdullha Telecon(N)	1848281191			52.0::51.0	XXX	1	1499	0									Voluntary				
62	Alom Telecom(Y)	1848281192		EL: low stock	46.0::126.0	XXX	2	205	500								1	Must				
	Salim Telecom(Y)	1848281209			1307.0::586.0				1100								1	Must				
	Yasin Telecom(N)	1848293207		EL: low stock		XXX			500								1 1	Must				
	` '	1848293252		EL: low stock		XXX			500									Must				
66	` '	1848293256		EL: low stock	25.0::0.0	XXX			500									Must				
	Sardar Store(N)	1848293275		EL: low stock	757.0::480.0	XXX	4	121	700								1	Must				
	Sonjit Telecom(N)	1848432899		EL: low stock	437.0::138.0	XXX			500								1 1	Must				
	Rahman Telicom(N)	1848444708		EL: low stock		XXX			700									Must				
	Sahid Stor(N)	1848456885		Stock		XXX		764	0									Voluntary				
		1848479913				XXX			0								1 1	Voluntary				
		1848479914				XXX			500								1 1	Must				
		1848479955		EL: low stock		XXX			500									Must				
		1848479971				XXX			500									Must				
75		1848493929		LL. IOW STOCK		XXX			0									Voluntary				
		1848493930				XXX			0									Voluntary				
	• ' '	1848493931				XXX			0									Voluntary				
		1848493932		EL: low stock		XXX			500			\vdash						Must				
						XXX			500									Must				
		1848493933 1848493949		EL: low stock		XXX			0									Voluntary				
							2					\vdash										
		1848493950		EL: out of stock		XXX			500			 				-		Must				
_		1848493951		TOTAL CO. A		XXX			0									Voluntary				
83	Sagor Telecom (N)	1848493952		EL: out of stock	0.0::27.0	XXX		10	500							1	1 1	Must				

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level		Sim Target	EL Stock		SC9 Issued			Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	Visit Code
84	Ebadul Variety Store (N)	1848493953		EL: low stock	308.0::342.0	XXX	395	500					Must			

वृति

Date:15-02-2018 DSR : Asiya Trading Dsr 2(1820606562)

SI M Tar get	Tar	Tar		DSR Index Last Day(%)	t-C2C		(MTD)	EL Stock (Last Day)	Rate MTD(%)	Rate		(Last	achieving	retailer	Low stock retailer count MTD (%)
4		807 9.0	30.0	8.0	231139.0	21505.0	4.69	4.07	30.0	43.0	8.0	7.0	1.0	18.0	20.0

Shop Closed	SC
Cash Shortage	CS
Proprietor Absents	PA
Non Compliant	NC
Transaction Made	TM
Offer Only	00

																		Offer Only	00	
SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim EL Sto	k EL Target	EL Issued	SC9 Issued	SC10 Issued		SC29 Issued			Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
1	Megla Telecom(Y)	1811712134			0.0::0.0	XXX	254	0								Important				
2	Mk Photostate(Y)	1811712717		EL: low stock	1362.0::1040. 0	XXX	827	500								Must				
3	Taj Electronic(Y)	1811712795			124.0::74.0	XXX	865	0								Must				
4	Janani Cosmatics(Y)	1811712806	R056967	EL: out of stock	3192.0::2072. 0	XXX	7	3800								Must				
5	N Islam(Y)	1811712836		EL: low stock	2483.0::604.0	XXX	2248	500								Must				
6	Nizam Telecom(Y)	1811712861		EL: out of stock	1947.0::866.0	XXX	355	1600								Must				
7	Pritom Enterprise(Y)	1811717323		EL: low stock	1984.0::1169. 0	XXX	1819	1400								Must				
8	Master Enterprise(Y)	1811717330			410.0::314.0	XXX	1433	0								Important				
9	Lucky Enterprise(Y)	1811717337		EL: low stock	1263.0::202.0	XXX	652	800								Must				
10	Mamun Enterprise(Y)	1811717356		EL: low stock	1006.0::331.0	XXX	1077	2500								Must				
11	Rasel Enterprise(Y)	1811723372	R055185	EL: low stock	674.0::363.0	XXX	790	500								Must				
12	Eklas Telecom(Y)	1811723379	R055181	EL: low stock	138.0::0.0	XXX	226	500								Must				
13	Redison(Y)	1811723532		EL: low stock	0.0::0.0	XXX	633	500								Must				
14	Moly Enterprise(Y)	1811723536	R104491	EL: out of stock	0.0::0.0	XXX	46	2700								Must				
15	Mms Traders(N)	1811744622		EL: low stock	441.0::515.0	XXX	300	500								Must				
16	Sundorbon Link(Y)	1811744652	R045548	EL: low stock	51.0::199.0	XXX	374	500								Must				
17	Monir Telecom(Y)	1811744668	R071437		1993.0::729.0	XXX	5659	0								Must				
18	Sobur Store(Y)	1811756189		EL: low stock	1094.0::917.0	XXX	2249	800								Must				
19	Amin Enterrpise(Y)	1820606593	R072824		107.0::131.0	XXX	961	0								Voluntary				
20	Sumon Store(Y)	1820624233	R071501	EL: low stock	2925.0::1109. 0	XXX	1841	500								Must				
21	J R Telecom(Y)	1820624383		EL: out of stock	0.0::0.0	XXX	11	500								Must				
22	Mahbub Telecom(N)	1820624480			0.0::0.0	XXX	6	0								Important				
23	Jahid & Brothers(Y)	1820626134		EL: low stock	560.0::88.0	XXX	706	500								Must				
24	Silver Telecom(Y)	1820626214		EL: low stock	785.0::101.0	XXX	276	800								Must				
25	Alapon Comunication(Y)	1820626215			51.0::111.0	XXX	1062	0								Must				
26	Masud Telecom(Y)	1828203303	R133464	EL: low stock	846.0::291.0	XXX	496	700								Must				
27	Mollah Store(N)	1828210763		EL: out of stock	13.0::37.0	XXX	17	500								Must				
28	Siddikia Telecom(Y)	1828217945		EL: low stock	179.0::63.0	XXX	386	500								Must				
29	Ahahad Store(Y)	1828218035		EL: low stock	0.0::0.0	XXX	315	500								Must				
30	M/S Asiya Trading(Y)	1828224522	R106895	SIM: low stock	166.0::329.0	4	12785	0								Must				
31	Asiya Trading(Y)	1828248212		EL: low stock	4074.0::1408. 0	XXX	975	1100								Must				
32	Asiya Trading(Y)	1828248217			240.0::147.0	XXX	396	0								Important				
33	Asiya Trading(Y)	1833652910	R139825	EL: out of stock	669.0::289.0	XXX	54	1200								Must				
34	Asiya Trading(Y)	1833652921		EL: low stock	750.0::517.0	XXX	1235	500								Must	_			
	Asiya Trading(Y)	1833652984			1104.0::188.0	XXX	2971	0								Important				
36	Asiya Trading(Y)	1833652985		EL: low stock	311.0::0.0	XXX	374	500								Must				
			-	•		-			-	-	•	-	-	-	-	 				

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued			Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
37	Asiya Trading(Y)	1833652989		EL: low stock	1808.0::1507. 0	XXX		1146	1000						Must				
38	M/S Asiya Trading(N)	1837436383			0.0::0.0	XXX		2683	0						Voluntary				
39	M/S Asiya Trading(Y)	1837436396	R108764		552.0::465.0	XXX		1152	0						Important				
	M/S Asiya Trading(Y)	1837436680		EL: low stock	2037.0::699.0	XXX		328	600						Must				
41	Chemist Garden Coacing Center(Y)	1848120127		EL: low stock	149.0::208.0	XXX		244	500						Must				
	Gr14 Jononi Telecom(Y)	1848230956		EL: low stock	320.0::349.0	XXX		506	500						Must				
43	Gr14 Bellal Telecom(Y)	1848230957		EL: out of stock	0.0::0.0	XXX		98	1100						Must				
	Ma Babar Doa Telecom(Y)	1848260660		EL: low stock	1138.0::1043. 0	XXX		571	800						Must				
	Ma Telecom(Y)	1848260663			0.0::0.0	XXX		55	0						Voluntary				
	Computer Jon(Y)	1848272404	R0326177		608.0::168.0	XXX		850	0						Voluntary				
	Jaman Farmecy(N)	1848272567			236.0::178.0	XXX		947	0						Voluntary				
48	Jakir Telecom(N)	1848432906		EL: low stock	1228.0::361.0	XXX		184	500						Must				
49	Jakir Telecom(N)	1848432922			0.0::0.0	XXX		8	0						Voluntary				
50	Khan Tredars(N)	1848432924		EL: out of stock	4876.0::0.0	XXX		28	1800						Must				
51	Ebadul Telecom(N)	1848432927			278.0::0.0	XXX		488	0						Voluntary				
-	Mohin Telecom(N)	1848432942			256.0::92.0	XXX		1054	0						Voluntary				
53	Baten Store (N)	1848456859			0.0::0.0	XXX		57	0						Voluntary				
54	Joy Ma Telecom (N)	1848456860			203.0::151.0	XXX		528	0						Voluntary				
55	Rajesh Store(N)	1848456882		EL: low stock	223.0::288.0	XXX		195	800						Must				
56	Jaman Fish (N)	1848479957			235.0::0.0	XXX		1017	0						Voluntary				
57	Godhuli Pharmacy (N)	1848493954		EL: low stock	77.0::51.0	XXX		196	500						Must				
58	Mohon Enterprise (N)	1848493955			46.0::0.0	XXX		417	0						Voluntary				
59	Fahmida Store (N)	1848493957			12.0::51.0	XXX		595	0						Voluntary				
60	Tomal Point (N)	1848493958		EL: low stock	3429.0::1870. 0	XXX		2981	1700						Must				
61	S. R Telecom (N)	1848493968		EL: out of stock	0.0::0.0	XXX		1	600						Must				
62	Srabony Store (N)	1848493969			98.0::0.0	XXX		786	0						Voluntary				
	M/S Sumon Telecom (N)	1848494195		EL: low stock	0.0::46.0	XXX		108	500						Must				
64	M/S Sujon Electric (N)	1848494199		EL: low stock	475.0::278.0	XXX		516	500						Must				
	M/S Sifat Enterprise (N)	1848494200		EL: low stock	26.0::77.0	XXX		343	500						Must				
	Maar Doa Enterprise (N)	1852367767			190.0::223.0	XXX		520	0						Voluntary				
67	M/S Rajib Telecom (N)	1859714325			195.0::74.0	XXX		683	0						Voluntary				

SL Ret Name (7111 V

M Hosen(Y) Roni Store(N) Farida(Y)

Ekuse Telecom(Y)

Lipu Medicine(Y)

Samiea Enterprise(Y)

Maisha Telecom(Y)

Sahil Telecom(Y)

Salam Telecom(Y)

Khatun & Son'S(Y)

Golden Arona(Y)

Habib Telecom(Y)

Nisha Enterprise(Y)

Duhita Telecom(Y)

Fatama Enterprise(Y)

Photopromise(Y)

Daud Telecom(Y)

Rohomot Store(Y)

Readoean Store(Y)

Faruk Electronic(Y)

Elahi Telecom(Y)

Shotota Store(Y)

Bagerhat Store(Y)

Mahin Store(Y)

Lovelu Store(Y)

Bandue Telecom(Y)

Rahim Telecom(Y)

Asiya Trading(Y)

Asiya Trading(Y)

Asiya Trading(N)

Asiya Trading(Y)

Asiya Trading(Y)

Asiya Trading(Y)

Januin Telecom (N)

M/S Asiya Trading(Y)

New Shulove Store(Y)

Naim Store(Y)

Rb Store(Y)

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1811723427

1811723446

1811723533

1811756192

1811756209

1811768577

1811781917

1820606532

1820606553

1820606578

1820606583

1820606590

1820624229

1820624382

1820624477

1828213023

1828213035

1833652913

1833652928

1833652929

1833652960

1833655180

1837447330

1838427721

1848005904

Date:15-02-2018 DSR: Asiya Trading Dsr 6(1820624134)

R070082

R045545

R066458

R055195

EL: low stock

EL: low stock

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1184.0::787.0 XXX

2415.0::1056. XXX

179.0::101.0

1050.0::577.0

1012.0::326.0

304.0::212.0

51.0::0.0

110.0::0.0

0.0::48.0

598.0::375.0

1323.0::352.0

1248.0::817.0

1962.0::278.0

78.0::0.0

0.0::0.0

354.0::46.0

407.0::178.0

374.0::51.0

5338.0::12.0

663.0::992.0

673.0::153.0

688.0::470.0

1809.0::605.0

665.0::405.0

2533.0::503.0

1025.0::1486.

453.0::37.0

1473.0::729.0

2124.0::599.0

1056.0::346.0

409.0::195.0

393.0::46.0

903.0::224.0

0.0::0.0

1239.0::246.0 XXX

382.0::0.0

	<u> </u>	Tar	Tar	DSR Index MTD(%	DSR Index Last Day(%	ac t-0	C2C	Sales achievemen t-C2C (Last day)	EL Stoc (MTD)	k EL (La Day	st	Rate MTD(%)	Strike Rate (Last Day)(%	M	ata POS TD	Data PC (Last Day)	acl	nieving get	Low sto retailer count (Last I (%)	r I	Low stock retailer cour MTD (%)	ut
0	- 17		114 59.0	18.0	53.0	15	59981.0	20627.0	8.23	7.4		27.0	42.0	7.0	0	9.0	0.0)	14.0	1	17.0	
Vi	sit)	EL	Num	iber Po	OS Code	Stoc	ck Level	Data LM MTD	Sim Target		EL Sto		EL Issued			SC20 Issued			Issued			offer 1/1st Page
		1811	71271	.3		EL: lov	w stock	1193.0::981.0	XXX		1146	500									Must	
		1811	71271	5		EL: lov	w stock	356.0::46.0	XXX		623	500	Ü								Must	
		1811	71272	21				216.0::262.0	XXX		3347	0									Important	

606

983

905

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1516

1189

1225

4186

775

89

181

461

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607

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1082

343

569

50

439

110

978

1027

691

345

520

869

961

3245

2569

3520

971

500

1200

500

700

1800

16200

500

500

2300

1200

500

500

900

600

500

3300

2200

500

2700

Shop Closed		SC	
Cash Shortage		CS	
Proprietor Absen	ts	PA	
Non Compliant		NC	
Transaction Mad	e	TM	
Offer Only		00	
offer 2/2nd Page	offer 3/3rd I	Page	Visit Code

	Snop Closed		SC
	Cash Shortage		CS
	Proprietor Absen	ts	PA
	Non Compliant		NC
	Transaction Mad	e	TM
	Offer Only		00
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Must

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SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
40	Masud Telecom(Y)	1848120102			297.0::48.0	XXX		1473	0									Important				
41	Hamid Store(Y)	1848120133		EL: out of stock	0.0::0.0	XXX		14	500									Must				
42	Shofiul Store(Y)	1848120962	R0336095	EL: low stock	1581.0::1043. 0	XXX		687	500									Must				
43	Gr14 Am Battery House And Sufi Enterprise(Y)	1848231219		EL: out of stock	430.0::316.0	XXX		4	600									Must				
44	Sohel Store(Y)	1848231254			0.0::0.0	XXX		646	0									Important				
45		1848231280		EL: low stock	1384.0::876.0	XXX		1745	700									Must				
46	Naimul Telecom(Y)	1848231299		EL: low stock	601.0::376.0	XXX		851	500									Must				
47	Rohan Cycle Store(Y)	1848260658		EL: out of stock	1832.0::648.0	XXX		98	1700									Must				
	Jolforing Telecom(Y)	1848260843		EL: low stock	0.0::286.0	XXX		262	500									Must				
49	Sabbir& Sajote Enterprise(Y)	1848272432			0.0::98.0	XXX		828	0									Voluntary				
	Hanif Enterprise (N)	1848281165		EL: low stock	0.0::0.0	XXX		263	500									Must				
51	Gazi Enterprise(Y)	1848281170			196.0::0.0	XXX		539	0								1	Voluntary				
	•	1848281185			0.0::37.0	XXX		712	0								1	Voluntary				
	Mama Vagna Enterprise(N)	1848293228			588.0::426.0	XXX		1043	0									Voluntary				
	` '	1848293236		EL: low stock	531.0::0.0	XXX		574	500								1	Must				
55	Mia Drug House(N)	1848293260		EL: out of stock	278.0::0.0	XXX		14	600									Must				
56	C S S Ava Center(N)	1848427518		EL: out of stock	0.0::46.0	XXX		22	500									Must				
57	Sukunto Store(N)	1848427532		EL: out of stock	324.0::0.0	XXX		18	500									Must				
58	Mamun Telecom(N)	1848432905	R0336089	EL: low stock	2747.0::1029. 0	XXX		599	1100									Must				
59	New Kazi Gas Company(N)	1848441375		EL: low stock	1864.0::978.0	XXX		1625	500									Must				
60	Bosudeb Telecom(N)	1848444722			597.0::61.0	XXX		856	0									Voluntary				
61	Raju Telecom(N)	1848444723		EL: low stock	315.0::98.0	XXX		336	500									Must				
	Chistia Food Enterprise (N)	1848456857			1063.0::466.0	XXX		1530	0									Voluntary				
	Spy Cat Telecom (N)	1848479912			0.0::0.0	XXX		755	0									Voluntary				
64	Chaiti Telecom-02 (N)	1848479941			386.0::40.0	XXX		448	0									Voluntary				
	Tanjila Enterprise (N)	1848493959			278.0::0.0	XXX		1028	0									Voluntary				
	M/S Minhaj Telecom (N)	1848493961		EL: low stock	0.0::0.0	XXX		166	500									Must				
	Ds Gallery (N)	1848493963			0.0::0.0	XXX		2056	0							ļ	1	Voluntary				
	Kriti Sundor Enterprise (N)	1848494188		EL: out of stock	0.0::0.0	XXX		0	600									Must				
	(N)	1848494190			0.0::0.0	XXX		322	0									Voluntary				
		1848494192		EL: out of stock	0.0::110.0	XXX		19	2800								1	Must				
71	Musa Telecom (N)	1857484310		EL: low stock	0.0::37.0	XXX		300	500									Must				

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Date:15-02-2018 DSR : Asiya Trading Dsr 10(1820624420)

SI M Tar get	Tar	Tar	DSR Index MTD(%)	DSR Index Last Day(%)	Sales achievemen t-C2C (MTD)			EL Stock (Last Day)	Rate MTD(%)	Rate	Data POS MTD		achieving	Low stock retailer count (Last Day) (%)	Low stock retailer count MTD (%)
2	232 00	509 3.0	38.0	52.0	100151.0	10502.0	9.5	7.68	31.0	65.0	7.0	9.0	2.0	11.0	11.0

Shop Closed	SC
Cash Shortage	CS
Proprietor Absents	PA
Non Compliant	NC
Transaction Made	TM
Offer Only	00

																				Offer Only	00	
SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target		L Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued		SC29 Issued	SC50 Issued			Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
1	Jamal Medical(Y)	1811712127		EL: out of stock	0.0::0.0	XXX	10	0	500									Must				
2	Khan Zahan Ali Telec(Y)	1811712129	R0051015	SIM: low stock	500.0::354.0	2	14	4706	0									Must				
3	Khan Telecom(Y)	1811712177	R058725		2469.0::1056. 0	XXX	10	0244	0									Important				
4	Masud Telecom(Y)	1811717361			0.0::0.0	XXX	20	033	0									Important				
5	Ivy Pharmacy(Y)	1811717363			351.0::348.0	XXX	13	330	0									Important				
6	Joytun Polli Phone(Y)	1811717375		EL: low stock	88.0::27.0	XXX	20	62	500									Must				
7	Khaja Azmare(Y)	1811744723	R063484		263.0::74.0	XXX	4	48	0									Must				
8	Baishakhi Telecom(Y)	1811749539		EL: out of stock	494.0::111.0	XXX	1	11	800									Must				
9	Nayma Telecom(Y)	1811769154	R071484	EL: out of stock	1229.0::530.0	XXX	3'	77	2800									Must				
10	Mintu Store(Y)	1811769158	R116013	EL: low stock	945.0::1013.0	XXX	1	172	600									Must				
11	Lakhe Electronic(Y)	1811783142	R071480		642.0::0.0	XXX	3:	591	0									Voluntary				
12	Anar Trade Link(Y)	1811783198		EL: out of stock	0.0::0.0	XXX	1		500									Must				
13	Onana Enterprise(Y)	1814639856			376.0::145.0	XXX	68	80	0									Important				
14	Md. Salauddin Shohag(Y)	1814639918	R122826		0.0::0.0	XXX	44	46	0									Voluntary				
15	Rowkhan Store(Y)	1820606326			614.0::704.0	XXX	7:	524	0									Must				
16	Shumi Enterprise(Y)	1820606338	R0334914	EL: out of stock	279.0::104.0	XXX	3		1400									Must				
17	Bijed Enternational(Y)	1820624260	R131050		98.0::0.0	XXX	4	47	0									Must				
18	Sudip Enterprise(Y)	1820624355			37.0::0.0	XXX	30	60	0									Important				
19	Business Point(Y)	1820624471			98.0::0.0	XXX	52	25	0									Important				
20	Rony Telecom(Y)	1820624473	R071458		0.0::281.0	XXX	60	656	0									Important				
21	Jahid Enterprise(Y)	1820624489		EL: out of stock	641.0::327.0	XXX	9		1900									Must				
22	Bachu Telecom(Y)	1820636363	R0055164	EL: low stock	561.0::236.0	XXX	38	80	500									Must				
23	Raton Store(Y)	1820641830	R140537		376.0::0.0	XXX	7	110	0									Must				
24	Roman Telecom(Y)	1828203483	R077006	EL: low stock	302.0::234.0	XXX	1'	78	700									Must				
25	Mintu Store(Y)	1828203486		EL: low stock	98.0::78.0	XXX	6	15	500									Must				
	Imran Store(Y)	1828217947			196.0::88.0	XXX	1	127	0									Voluntary				
27	Fatema Medical Hall(Y)	1828217962	R079184	EL: out of stock	0.0::0.0	XXX	1′	7	500									Must				
28	M/S Asiya Trading(Y)	1828224977			776.0::291.0	XXX	20	6676	0									Important				
29		1833652934		EL: low stock	567.0::326.0	XXX	50	62	500									Must				
30	M/S Asiya Trading(Y)	1837436735		EL: low stock	377.0::178.0	XXX	4:	53	500									Must				
31	Asiya Trading(Y)	1837447273			2320.0::603.0	XXX	23	375	0									Important				
32	Asiya Trading(Y)	1837447277			368.0::480.0	XXX	40	686	0									Voluntary				
33	Asiya Trading(Y)	1837447338			480.0::48.0	XXX	64	43	0									Important				
		1848005920		EL: low stock	39.0::0.0	XXX		81	500									Must				
35	Arafath Cosmatic(Y)	1848082470			678.0::566.0	XXX	14	443	0									Important				
36	Aziz Enterprise(Y)	1848082510	R131052	EL: low stock	0.0::101.0	XXX		42	500									Must				
37	Gazi Enterprise(Y)	1848124529		EL: low stock	340.0::37.0	XXX	38	85	500									Must				
	/		•	•	•	•					•		•	•	•	•	•					

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
38	Gr14 Emran Enterprise(Y)	1848231207	R116012		420.0::149.0	XXX	5036	0									Must				
39	Ge14 Hassan Enterprise(Y)	1848231208			6.0::0.0	XXX	663	0									Important				
40	Humaun Telecom(Y)	1848272439		EL: out of stock	423.0::162.0	XXX	14	1500									Must				
41	Robi Telecom(Y)	1848272448			51.0::0.0	XXX	429	0									Voluntary				
42	Robiyul Store(Y)	1848274173			0.0::98.0	XXX	1168	0									Voluntary				
43	Ma Telecom(Y)	1848281179		EL: low stock	0.0::0.0	XXX	229	500									Must				
44	Sani Telecom(N)	1848293216			321.0::359.0	XXX	728	0									Voluntary				
45	Arif Telecom(N)	1848427191		EL: out of stock	107.0::70.0	XXX	14	500									Must				
46	Bodru Telecom(N)	1848427193		EL: low stock	0.0::186.0	XXX	290	500									Must				
47	Uasa Telecom(N)	1848427194			94.0::0.0	XXX	651	0									Voluntary				
48	Godhuli Telecom(N)	1848432867		EL: out of stock	2216.0::1846. 0	XXX	228	1500									Must				
49	Digonto Telecom(N)	1848432869		EL: low stock	46.0::111.0	XXX	320	500									Must				
50	Khan Enterprice(N)	1848432888		EL: out of stock	427.0::225.0	XXX	210	1100									Must				
51	Sumon Telecom(N)	1848432896		EL: low stock	435.0::349.0	XXX	708	500									Must				
52	Papla Medecin (N)	1848460825		EL: low stock	566.0::234.0	XXX	430	600									Must				
53	Shawon Pharmcy(N)	1848460826		EL: out of stock	337.0::0.0	XXX	4	500									Must				
54	Rajesh Store(N)	1848460842		EL: low stock	238.0::146.0	XXX	275	500									Must				
55	M/S. Marufia Enterprise (N)	1848494174		EL: out of stock	376.0::278.0	XXX	137	800									Must				
56	S. R Telecom (N)	1848494177		EL: low stock	0.0::85.0	XXX	197	500									Must				

Įģ.	Date:15-	-02-2	2018	DSR	: Asiy	a Trad	ing Dsi	r 7(1820624440)																			
			El		DSR		DSR	Sales	Sales	EL Stoc	k EL	Stock	Strike	Strike	Data POS	Data I	os #	of days	Low ste	ock I	Low stock	7		Shop Closed		SC	1
			Tar get	Tar get	Inde		Index Last	achievemen t-C2C	achievemen t-C2C	(MTD)	(La Day		Rate MTD(%)	Rate (Last	MTD	(Last Day)	a	chieving arget	retaile count		retailer count MTD (%)			Cash Shortage		CS	1
		et	gei	get	IVIII		Day(%]		(Last day)		Day	,,	W11D(/6)	Day)(%)		Day)	l a	ngei	(Last I		MID (/0)			Proprietor Absen	its	PA	1
	_																		(%)					Non Compliant		NC	1
	0)	228 00	500 5.0	53.0		66.0	229090.0	20300.0	6.96	7.24	1	59.0	83.0	8.0	10.0	2.	.0	9.0	1	2.0			Transaction Mad	le	TM	1
	L		00	5.0																				Offer Only		00	1
SL	Ret Name (7111 Vi	isit)	EI	L Nun	nber	POS	Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stoc			C9 SC10 Issued	SC20 Issued	SC29 Issue			Promo SC Issued	Visit Site	offer 1/1st Page	offer	2/2nd Page	offer 3/3rd P	'age	Visit Code
1	Jahid Telecom(Y)		1811	171272	29				84.0::264.0	XXX		1330	0								Must						
2	Ab Internet(Y)		1811	171739	90	R052	789	EL: low stock	340.0::472.0	XXX		879	500								Must						
3	Mizan Londri(Y)		1811	172358	31				46.0::0.0	XXX		690	0								Important						
4	Samrat Telecom(Y)		1811	175625	52	R141	431		561.0::377.0	XXX		1101	0								Important						
5	Monawr Cosmetic(Y	Y)	1811	176847	72]	EL: low stock	416.0::339.0	XXX		708	800								Must						
6	Tamim Telecom(Y)		1811	176915	52				66.0::12.0	XXX		286	0								Important						
7	Wead Link(Y)		1811	176915	53				0.0::0.0	XXX		952	0								Important						
8	Nazmul Enterprise(Y	Y)	1811	17819	18]	EL: out of stock	0.0::0.0	XXX		5	500								Must						
9	Abdullah Store(Y)		1811	178193	36				0.0::0.0	XXX		5	0								Important						
10	Asiya Trading(Y)		1811	178313	39	R141	134	EL: low stock	975.0::175.0	XXX		519	500								Must						
11	J Enterprise(Y)		1820	060377	76	R053	396		1800.0::620.0	XXX		6712	0								Must						
12	Mahim Telecom(Y)		1820	060378	35				0.0::0.0	XXX		0	0								Important						
13	Brothers International(Y)		1820)60379	95]	EL: low stock	309.0::184.0	XXX		960	500								Must						
14	Mobile Bazar(Y)		1820	060655	51				0.0::0.0	XXX		2286	0								Voluntary						
15	Dada Store(Y)		1820)62417	72]	EL: low stock	1713.0::914.0	XXX		1148	1200								Must						
16			t -)62430					412.0::51.0	XXX		667	0								Important						
17	Sr Telercom(Y)		1820)62603	33				46.0::27.0	XXX		1315	0					_			Important						
	Babu Store(Y)			062603				EL: low stock	2760.0::1462. 0	XXX		921	1700								Must						-
	Uddam Telecom(Y))63502]	EL: low stock	437.0::495.0	XXX		381	500								Must						
20	` ′)63509				EL: low stock	246.0::102.0	XXX		449	500								Must						
	Sultana Telecom(Y))	_	063602				EL: low stock	754.0::196.0	XXX		823	500								Must						
	Sun Telecom(Y)		t)64354		R056			1179.0::502.0			3079	0				-				Must						
	Vai Vai Telecom(Y))		064354		R079		EL: low stock	727.0::51.0	XXX		1008	1300								Must						
24	M/S Mim Store(Y)		_	321086		R142			243.0::101.0	XXX		872	0			1					Must						
25	Asiya Trading(Y)			321308		1		EL: low stock	452.0::511.0	XXX		343	700								Must						
	Asiya Trading(Y)		_	321308		DOZ:		EL: low stock	1145.0::825.0			508	600								Must						
	Rassl Telecom(Y) Shaon Store(Y)		_	32179 321792		R0749		EL: low stock EL: out of stock	200.0::307.0			793 21	500 1600								Must Must						
29	Azmira Telecom(Y))	1828	322435	52]	EL: low stock	0 157.0::135.0	XXX		328	500								Must						
30	M/S Asiya Trading(Y)		322496					328.0::139.0	XXX		797	0								Important						
31	M/S Asiya Trading(Y)	1828	322496	53]	EL: out of stock	1382.0::395.0	XXX		107	1100								Must						
32	Asiya Trading(Y)		1828	324822	20]	EL: low stock	140.0::196.0	XXX		374	500								Must						
33	Asiya Trading(Y)		1828	324822	21				148.0::0.0	XXX		277	0								Important						
	Asiya Trading(Y)		1828	324822	27	R122	193	EL: low stock	701.0::658.0	XXX		191	600								Must						
	Asiya Trading(Y)		1828	324823	39]	EL: low stock	0.0::299.0	XXX		135	500								Must						
	Asiya Trading(Y)		1828	324824	12				6.0::94.0	XXX		744	0								Voluntary						
37	Asiya Trading(Y)		1828	324824	16				0.0::0.0	XXX		16	0								Important		_				
38	Eklas Telecom(Y)		1828	324827	70	1	1	EL: out of stock	137.0::0.0	XXX		24	500	1 1		1	1		1	1	Must						

3882

1863.0::232.0 XXX

1828248295

38 Eklas Telecom(Y)
39 Asiya Trading(Y)

R133481

Must

	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued			Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
40	Asiya Trading(N)	1828248296			0.0::0.0	XXX		528	0								Important				<u> </u>
	Asiya Trading(Y)	1833652999		EL: low stock	325.0::278.0	XXX		397	800								Must				
42	M/S Asiya Trading(Y)	1837436721			616.0::196.0	XXX		1334	0								Important				
43	Asiya Trading(Y)	1837447309			46.0::51.0	XXX		644	0								Important				
	Asiya Trading(Y)	1848009825		EL: low stock	1678.0::1523. 0	XXX		1141	500								Must				
	, ,,	1848009827	R155160	EL: low stock	3515.0::1841. 0	XXX		1056	1800								Must				
46		1848009837		EL: low stock	1088.0::0.0	XXX		1013	500								Must				<u> </u>
47	Uk Telecom (N)	1848061419		EL: out of stock	52.0::0.0	XXX		6	500								Must				<u> </u>
		1848108859		EL: out of stock	0.0::0.0	XXX		49	500								Must				<u> </u>
49	Education House(Y)	1848120122		EL: low stock	455.0::354.0	XXX		180	600								Must				<u> </u>
	Sayful Coacing Center(Y)	1848120129			92.0::138.0	XXX		442	0								Important				
51	Gr14 Borsa Telecom(Y)	1848231037			420.0::216.0	XXX		1094	0								Important				
	A Enterprise(Y)	1848260664			956.0::191.0	XXX		1013	0								Voluntary				<u> </u>
53		1848260666			908.0::120.0	XXX		1645	0								Voluntary				
54	Nur Enterprise(Y)	1848260834			6.0::0.0	XXX		832	0								Voluntary				
	Pranto Enterprise(Y)	1848272409		EL: out of stock	720.0::205.0	XXX		42	500								Must				
56	Jakir Enterprise(Y)	1848272440			1282.0::323.0	XXX		1249	0								Voluntary				
57	Mahin Telecom(Y)	1848281135			131.0::0.0	XXX		2726	0								Voluntary				
58		1848281193		EL: low stock	1221.0::542.0	XXX		739	500								Must				
59	Khulna Univercity(N)	1848293233		EL: low stock	12.0::0.0	XXX		56	500								Must				
	Nusrat Khusbu House(N)	1848427164			181.0::0.0	XXX		2679	0								Voluntary				
61	Jononi Telecom (N)	1848460832			290.0::425.0	XXX		1400	0								Voluntary				
	Raisa Telecom (N)	1848460833			354.0::37.0	XXX		770	0								Voluntary				
	Mollik Store (N)	1848475735			519.0::345.0	XXX		1211	0								Voluntary				<u> </u>
	Ilias Shoe & Tekecom (N)	1848494139		EL: low stock	0.0::0.0	XXX		73	500								Must				
	M/S Asiya Trading(Y)	1855696108			325.0::151.0	XXX		708	0								Important				
66	Raj Telecom (N)	1866448418			40.0::0.0	XXX		413	0								Voluntary				
										•					•		,				

Sayera Telecom(Y)

Kader Store(Y)

Jaman Store(Y)

Mollah Telecom(Y)

Gaidense Telecom(Y)

Nurjahan Telecom(Y)

Mahfuj Mudi Ghor(Y)

Maa Telecom(Y)

Galaxi Media(Y)

17 Digital Computer(Y)

18 Rahman Photoadte(Y)

Nahar Store(Y)

Sagoe Store(Y)

Abul Store(Y)

Star Plus(Y)

26 Khan Store(Y)

Bismillah Store(Y)

Aminur Store(Y)

M A Mony Telecom(Y)

Pride Enterprise(Y)

Asiya Triding(Y)

Al Razi Pharmacy(Y)

M/S Asiya Trading(Y)

M/S Asiya Trading(Y)

M/S Asiya Trading(Y)

Asiya Trading(Y)

37 M/S Asiya Trading(Y)

30 Hapma Telecom(Y)

S K Medical(Y)

19 J S Store(Y)

Shoukhin Enterprise(Y)

Shuvro International(Y) 1811720406

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Date:15-02-2018 DSR : Asiva Trading Der 8(1820626165)

1811717395

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1811723349

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1820603716

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1820641827

1828203167

1828210728

1828217924

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1828217937

1828224966

1828224967

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1837436725

1837436728

5-02-4	2018	DSK	: Asiya 1	rading D	sr 8(1	1820626165)						_									
M	El Tar get	Tar	DSR Index MTD(%	DSR Index Last Day(%		Sales achievemen t-C2C (MTD)	Sales achievemen t-C2C (Last day)	EL Stoc (MTD)	(1	Last	Strike Rate MTD(%)	Strike Rate (Last Day)(%	M	ata POS ITD	Data PO (Last Day)		nieving	Low storetailer count (Last I (%)	r I	Low stock retailer coun ATD (%)	t
	565 00	124 03.0	15.0	6.0		341617.0	31331.0	3.82	3.	.53	43.0	57.0	10	0.0	13.0	0.0		22.0	2	7.0	
/isit)	EI	. Num	iber P	OS Code	St	ock Level	Data LM MTD	Sim Target	Sim Issue			EL Issued	SC9 Issued	SC10 Issued		SC29 ssued					offer
	1811	71220	7 R	071499			0.0::0.0	XXX		19471	0									Important	
)	1811	71277	'8		EL:	out of stock	0.0::0.0	XXX		90	700									Must	
(Y)	1811	71279	19				46.0::101.0	XXX		451	0									Important	

700

500

500

800

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500

700

1200

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4800

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500

700

600

500

1600

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1100

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244

893

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1045

328

417

1369

333

11090

1003

785

610

1103

406

473

490

502

313

519

355

807

1027

269

955

699

4163

1621

930.0::866.0

447.0::183.0

1828.0::739.0

246.0::46.0

332.0::0.0

500.0::720.0

1639.0::432.0

2516.0::1385.

278.0::0.0

0.0::94.0

0.0::0.0

770.0::394.0

1698.0::970.0

800.0::149.0

358.0::152.0

399.0::88.0

183.0::74.0

152.0::0.0

240.0::78.0

5017.0::1836.

814.0::126.0

51.0::139.0

6143.0::570.0

634.0::497.0

1280.0::504.0 XXX

1898.0::677.0 XXX

1135.0::101.0 XXX

1947.0::1359.

2333.0::604.0 XXX

1017.0::839.0 XXX

0.0::0.0

1258.0::656.0 XXX

EL: low stock

SIM: out of stock
EL: low stock

EL: out of stock

EL: out of stock

EL: out of stock

R155272

R060188

R063683

R131042

R071465

R141310

R0052608

R131041

EL: out of stock

EL: out of stock

XXX

Shop Closed	SC	
Cash Shortage	CS	
Proprietor Absen	ts PA	
Non Compliant	NC	
Transaction Mad	e TM	
Offer Only	00	
er 2/2nd Page	offer 3/3rd Page	

		M Tar	Tar get		Index MTD(%)	Index Last	t-C2C	achievemen t-C2C	(MTD)	(Las Day)	st Ra	ate ITD(%)	Rate (Last	MT		(Last Day)	achie targe		retailer count		retailer count MTD (%)			Cash Shortage		CS
		get		_		Day(%)	(MTD)	(Last day)					Day)(%)		-			(Last D	ay)				Proprietor Absen	is	PA
		_							• • •					40.6					(%)			_		Non Compliant		NC
		3	565 00	124 03.0	15.0	6.0	341617.0	31331.0	3.82	3.53	43	3.0	57.0	10.0	0	13.0	0.0	2	22.0	2	27.0			Transaction Mad	2	TM
	,									-								-		-		_		Offer Only		00
SL	Ret Name (7111 V	Visit)	EL	Num	ber POS	S Code	Stock Level	Data LM MTD	Sim Is		EL Stock					SC20 Issued Iss			Issued		Visit Site	offer 1/1st Page	offer	2/2nd Page	offer 3/3rd I	Page
1	Juel Telecom(Y)		1811	71220	7 R07	1499		0.0::0.0	XXX		19471	0									Important					
2	Islamia Telecom(Y	7)	1811	71277	8	Е	L: out of stock	0.0::0.0	XXX	9	90	700									Must					
3	Al Razi Pharmacy	(Y)	1811	71279	9			46.0::101.0	XXX	4	451	0									Important					
4	Badol Telecom(Y))	1811	71280	7 R06	3483 E	L: out of stock	89.0::0.0	XXX		87	8000									Must					
5	Square Drug(Y)		1811	71282	1			176.0::102.0	XXX	8	817	0									Important					

Important

Must

Important

Important

Important

Voluntary

Important

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued			Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
	M/S Asiya Trading(Y)	1837436729	R0052590	EL: low stock	1303.0::534.0	XXX	851	500							Must				
39	Asiya Trading(N)	1837447318			0.0::0.0	XXX	38	0							Must				
40	Asiya Trading(Y)	1848009819		EL: out of stock	288.0::0.0	XXX	17	600							Must				
		1848009822	R007955	EL: low stock	715.0::37.0	XXX	295	500							Must				
	Poras Enterprise(Y)	1848082519		EL: low stock	3334.0::2418. 0	XXX	1433	600							Must				
43	Shakil Telecom(Y)	1848120101			0.0::0.0	XXX	372	0							Important				
44	Mamun Telecom(Y)	1848120135		EL: low stock	1052.0::793.0	XXX	571	500							Must				
45	Mojibar Telecom(Y)	1848120947			744.0::172.0	XXX	1654	0							Important				
46	Nurul Telecom(Y)	1848124539		EL: low stock	556.0::37.0	XXX	932	700							Must				
	Gr14 Haidar Telecom(Y)	1848230997		EL: low stock	603.0::102.0	XXX	116	500							Must				
	Gr14 Faruk Enterprise(Y)	1848231204			547.0::276.0	XXX	440	0							Important				
49	Gr14 Ettadi Store(Y)	1848244575	R162187		245.0::250.0	XXX	972	0							Important				
	Fatema Medicine Corner(Y)	1848260655		EL: out of stock	0.0::0.0	XXX	0	500							Must				
51	Jahan Telecom(Y)	1848260838		EL: low stock	406.0::0.0	XXX	263	500							Must				
52	Kolpona Pharmacy(Y)	1848260913		EL: out of stock	407.0::0.0	XXX	17	500							Must				
53	Ismail Store(Y)	1848260914		EL: low stock	521.0::37.0	XXX	334	500							Must				
54	M/S. Raiyan Enterprise(Y)	1848260922		EL: out of stock	0.0::0.0	XXX	10	500							Must				
55	Rushda Telecom(Y)	1848272417			545.0::101.0	XXX	709	0							Voluntary				
56	Shamim Store(Y)	1848272574		EL: low stock	462.0::135.0	XXX	476	500							Must				
57	Yousuf Telecom(Y)	1848281190			354.0::322.0	XXX	818	0							Voluntary				
58	Kobir Telecom(Y)	1848281210		EL: out of stock	541.0::1036.0	XXX	40	1000							Must				
59	Vobogure Telecom(N)	1848293238		EL: low stock	929.0::371.0	XXX	636	500							Must				
60	Koushik Telecom (N)	1848293242			223.0::37.0	XXX	1228	0							Voluntary				
61	Ruba Store(N)	1848427166		EL: low stock	1782.0::751.0	XXX	429	900							Must				/
62	Nasir Telecom(N)	1848427170			562.0::0.0	XXX	503	0							Voluntary				<u> </u>
63	Moniruzzaman(N)	1848427173		EL: out of stock	1639.0::624.0	XXX	615	4800							Must				<u> </u>
64	• , ,	1848427174		EL: low stock	1336.0::1234. 0	XXX	335	1200							Must				<u> </u>
		1848427525		EL: out of stock	381.0::149.0	XXX	11	900							Must				<u> </u>
	Talukdar Telecom(N)	1848441358			74.0::37.0	XXX	433	0							Voluntary				<u> </u>
	` ′	1848444746		EL: out of stock	653.0::287.0	XXX	245	1200							Must				 -'
	` '	1848456870			0.0::218.0	XXX	1031	0				-			Voluntary				
	` ′	1848460916		EL: out of stock	2271.0::843.0	XXX	57	1800	-						Must				
	Studio (N)	1848479937		-	98.0::0.0	XXX	416	0							Voluntary				+-
	` '	1848479938		EL: out of stock		XXX	39	800							Must				+-
		1848479939		EL: low stock	991.0::545.0	 		500							Must				+-
	(N)	1848493970			0.0::296.0	XXX	5007	0							Voluntary				
74	Torikul Store (N)	1848493971			387.0::0.0	XXX	626	0							Voluntary				 -'
75		1848493973		EL: low stock	1754.0::549.0	XXX	1564	1600							Must				
	(N)	1848493974			111.0::344.0	XXX	1762	0							Voluntary				<u> </u>
		1848493977		EL: low stock	659.0::570.0	XXX		800							Must				
78	Arafa Biddut (N)	1848493978			2625.0::2314. 0	XXX	7058	0							Voluntary				

Date:15-02-2018 DSR: Asiya Trading Dsr 3(1820626288)

R075435

R008555

R055763

R0053320

R063696

R122575

R007922

R043379

R104459

R110680

R113277

			Tar	Tar	DSR Index MTD(%)	DSR Index Last Day(%)	Sales achievemen t-C2C (MTD)	Sales achievemen t-C2C (Last day)	EL Stock (MTD)	EL (La Day	st	Strike Rate MTD(%)	Strike Rate (Last Day)(]	Data POS MTD	Data Po (Last Day)		ieving get	Low storetailer count (Last E (%)	r I	Low stock retailer coun MTD (%)	t
				127 32.0		10.0	242339.0	20249.0	6.92	6.79)	41.0	37.0	,	7.0	9.0	1.0		22.0	2	22.0	
L	Ret Name (7111 V	Visit)	EI	L Num	nber POS	S Code	Stock Level	Data LM MTD	Sim Target I		EL Sto		EL Issued	SC9 Issue	9 SC10 ed Issued				Issued		Visit Site	offer 1/1st Page
	Snakes Telecom(Y	7)	1811	71272	28			276.0::89.0	XXX		736	0									Voluntary	
	Celluer Magic(Y)		1811	71273	37	I	EL: out of stock	575.0::456.0	XXX		420	2800									Must	
	Monowara Jewelan	rs(Y)	1811	71274	17 R12	0157 I	EL: low stock	5771.0::3581. 0	XXX		1865	7100									Must	
	Bismillah Telecom	n(Y)	1811	71275	54 R04	3390 I	EL: low stock	458.0::511.0	XXX	·	301	1000									Must	

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12351

1300

1400

900

600

500

2700

3500

1100

1000

2500

1100

6400

1400

500

1600

900

900

700

700

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500

685.0::174.0

1021.0::324.0

307.0::51.0

461.0::489.0

264.0::246.0

255.0::0.0

92.0::0.0

0.0::0.0

1221.0::691.0

2532.0::844.0

671.0::370.0

596.0::505.0

708.0::587.0

146.0::0.0

98.0::0.0

271.0::0.0

13.0::37.0

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0.0::0.0

0.0::0.0

13.0::189.0

1569.0::1017.

746.0::561.0

575.0::620.0

88.0::295.0

1343.0::227.0

362.0::1515.0

1842.0::858.0

977.0::1857.0 XXX

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EL: out of stock

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EL: out of stock

EL: low stock

1366.0::143.0 XXX

Shop Closed		SC
Cash Shortage		CS
Proprietor Absen	ts	PA
Non Compliant		NC
Transaction Mad	e	TM
Offer Only		00
ffor 2/2nd Page	offer 2/2rd I	2000

	Shop Closed		SC
	Cash Shortage		CS
	Proprietor Absen	ts	PA
	Non Compliant		NC
	Transaction Mad	e	TM
	Offer Only		00
offer	2/2nd Page	offer 3/3rd I	Page

Important

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Snakes Telecom(Y Celluer Magic(Y) Monowara Jewela

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SL Ret Name (7111

Vai Vai Store(Y)

Golden Watch(Y)

Prity Telecom(Y)

Orin Telecom(Y)

Noboni Telecom(Y)

Suprier Service(Y)

Cyber Telecom(Y)

New Brit Telecom(Y)

Sumi Raber Stamp(Y)

Randhanu Telecom(Y)

Anik Telecom(Y)

Igbal Store(Y)

Mayer Doa(Y)

Alif Telecom(Y)

21 Porna Photostate(Y)

Mehadi Store(Y)

Karim Store(Y)

Fatima Store(Y)

Smart Telecom(Y)

Jalal Telecom(N)

Rajib Enterprise(N)

Kusha Telecom(Y)

Midha Telecom(Y)

Faiyed Telecom(Y)

Arun Telecom(Y)

Beg Traders(Y)

Faruk Telecom(Y)

Asiya Trading(Y)

M/S Asiya Trading(Y)

Allar Dan Telecom(Y)

Adhunik Telecom(N)

Akash Store(Y)

Ideal(Y)

Farniture(Y)

Akbor & Brothers(Y)

1811717338

1811723376

1811723530

1811744644

1811744663

1811744672

1811756198

1811756360

1811768580

1811769129

1811783110

1811783113

1811783115

1820606252

1820606538

1820606573

1820625928

1820625946

1820625949

1820626298

1820635025

1820636417

1820641838

1820641895

1828203171

1828203174

1828203179

1828210835

1828213049

1828213050

1828213077

1828213083

1828224399

1828224531

1833652958

	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC29 Issued		Promo SC Issued		offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
40	M/S Asiya Trading(Y)	1837436674		EL: low stock	0.0::278.0	XXX		209	500							Must				
41	M/S Asiya Trading(Y)	1837436683			89.0::0.0	XXX		1130	0							Important				'
		1837447334	R0053288	EL: low stock	388.0::416.0	XXX		267	500							Must				
43	Asiya Trading(Y)	1848005926			0.0::0.0	XXX		323	0							Important				
44	User(N)	1848009805	R008536		0.0::0.0	XXX		9638	0							Must				
45	Asiya Trading(Y)	1848009809	R029002		378.0::64.0	XXX		798	0							Important				
46	Tapan Telecom(Y)	1848120119		EL: low stock	2510.0::947.0	XXX		1498	1700							Must				
47	Akbor Telecom(Y)	1848120140		EL: out of stock	13.0::0.0	XXX		44	600							Must				
48	Aminur Telecom(Y)	1848124528			0.0::0.0	XXX		1	0							Important				
49	Jenuin Telecom(Y)	1848194329	R153111	EL: out of stock	39.0::0.0	XXX		4	500							Must				
50	Akthar Store(Y)	1848231264			750.0::247.0	XXX		836	0							Important				
51	Sristi Telecom(Y)	1848231282		EL: low stock	1602.0::1041. 0	XXX		1784	500							Must				
	Liton Store(Y)	1848250676	R161370	EL: low stock	1037.0::888.0	XXX		1022	600							Must				$\perp \perp'$
	Lakhi Store(Y)	1848250678		EL: out of stock	1425.0::1143. 0	XXX		63	1800							Must				
54	Syed Telecom(Y)	1848260827		EL: low stock	1941.0::165.0	XXX		1214	600							Must				$\perp \perp \rceil$
55	Amir Telecom(Y)	1848260901			0.0::0.0	XXX		665	0							Voluntary				$oxed{oxed}$
	Ripon Telecom(Y)	1848260903		EL: low stock	98.0::0.0	XXX		202	500							Must				
57	Ajim Telecom(Y)	1848260907		EL: low stock	347.0::297.0	XXX		247	500							Must				
58	Siful Telecom(N)	1848281125		EL: low stock	326.0::46.0	XXX		572	500							Must				
59	Sumon Telecom(Y)	1848281138		EL: low stock	486.0::190.0	XXX		300	800							Must				
60	Nurul Telecom(Y)	1848281139			252.0::0.0	XXX		486	0							Voluntary				
61	Golam Telecom(Y)	1848281140		EL: low stock	702.0::392.0	XXX		199	500							Must				
62	Joy Telecom(Y)	1848427189			140.0::147.0	XXX		1693	0							Voluntary				
63	Sohidul Telecom(N)	1848427502			0.0::0.0	XXX		3	0							Voluntary				
64	Mona Telecom(N)	1848441389		EL: out of stock	968.0::830.0	XXX		101	1000							Must				
65	1848444747(N)	1848444747			13.0::139.0	XXX		538	0							Voluntary				
66	1848444751(N)	1848444751		EL: out of stock	526.0::0.0	XXX		35	500							Must				
67	Selim Telicom (N)	1848460829		EL: low stock	560.0::461.0	XXX		549	700							Must				
68	Friends Telecom (N)	1848479922		EL: low stock	0.0::0.0	XXX		103	500							Must				
69	Nur Telecom (N)	1848479924		EL: low stock	83.0::289.0	XXX		153	500							Must				
70	Habib Enterprice (N)	1848494155		EL: out of stock	0.0::0.0	XXX		5	600							Must				
71	Godhuli Farmecy (N)	1848494157		EL: out of stock	0.0::0.0	XXX		5	600							Must				$\perp \perp'$
72	Torikul Telecom (N)	1848494159		EL: out of stock	0.0::0.0	XXX		5	600							Must				$\perp \perp$
73	Biswa Enterprice (N)	1848494161		EL: out of stock	0.0::0.0	XXX		0	600							Must				!
74	A. P. Telecom (N)	1848494163		EL: out of stock	0.0::0.0	XXX		0	700							Must				

Anu Mobile(Y)

Khuse Cd(Y)

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17 Hasan(Y)

Milton Telecom(Y)

Nahed Telecom(Y)

Mintu Telecom(Y)

Koali Telecom(Y)

Mintu Telecom(Y)

Al Modina Store(Y)

Cheraya Caman(Y)

Eajlean Telecom(Y)

Shakel Telecom(Y)

Asiya Triding(Y)

Asiya Trading(Y)

Toni Traders(Y)

Asiya Trading(Y)

M/S Asiya Trading(Y)

M/S Asiya Trading(Y)

Gr14 Rony Telecom(Y)

Farjana Store(Y)

Asiya Trading(Y)

Asiya Trading(Y)

Asiya Trading(Y)

Trivani Tradars(Y)

Faruk Telecom(Y)

Nihon Store(Y)

Sova Store(Y)

Asad Store(Y)

1848293232(N)

39 Rothkhola Shop (N)

Milton Telecom(N)

Gobindo Telecom(Y)

Arshad Store(Y)

Talk Mobile(Y)

Maelectronic(Y)

Papry Store(Y)

1811744636

1811744786

1820624482

1820624498

1820624500

1820624588

1820624593

1820624598

1820625902

1820633161

1820639246

1828203148

1828203293

1828210742

1828210753

1828210844

1828213006

1828217935

1828218073

1828218080

1828224547

1833652908

1837436384

1837444081

1845446204

1848230712

1848230742

1848231374

1848231384

1848244552

1848244553

1848250693

1848293232

1848293254

1848293262

Date:15-02-2018 DSR: Asiya Trading Dsr 16(1820633166)

R046255

R144435

R153348

R069069

R071430

R142960

R119286

SI M Tar get	El Tar get	SC Tar get	DSR Index MTD(DSR Index Last Day(%	Sales achievemen t-C2C (MTD)	Sales achievemen t-C2C (Last day)	EL Stoc (MTD)	ek EL (La Day	st 1	Strike Rate MTD(%)	Strike Rate (Last Day)(%	M		Data POS (Last Day)		ieving	Low storetailer count (Last I (%)	r	Low stock retailer cour MTD (%)	nt
0		928 6.0	39.0	10.0	212190.0	22226.0	6.87	7.22	2 4	18.0	69.0	6.0		7.0	3.0		17.0		12.0	
Visit)	El	L Num	nber	POS Code	Stock Level	Data LM MTD	Sim Target		EL Stoc	k EL Target	EL Issued	SC9 Issued	SC10 Issued				SC100 Issued			off
	1811	71273	36			1164.0::857.0	XXX		1777	0									Important	
7)	1811	72342	26			0.0::0.0	XXX		4	0									Important	
)	1811	72357	79		EL: low stock	135.0::102.0	XXX		79	500									Must	
	1811	74463	31		·	51.0::149.0	XXX	Ť	968	0									Must	

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1284

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4779

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1559

761

1177

376

1479

1134

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504

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69

1548

357

68

356

15500

1300

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500

700

500

700

500

1600

2500

2900

600

500

500

500

500

6700

500

0.0::88.0

0.0::0.0

964.0::177.0

189.0::78.0

440.0::46.0

252.0::13.0

484.0::27.0

209.0::356.0

77.0::13.0

309.0::43.0

747.0::814.0

260.0::388.0

844.0::148.0

4192.0::2870.

288.0::181.0

1149.0::629.0

324.0::292.0

1087.0::245.0

6.0::0.0

0.0::0.0

0.0::0.0

0.0::0.0

0.0::0.0

54.0::0.0

6.0::0.0

0.0::0.0

0.0::0.0

0.0::0.0

135.0::101.0

2036.0::247.0

3839.0::2387.

99.0::136.0

0.0::0.0

83.0::0.0

EL: out of stock

EL: low stock

EL: out of stock

EL: low stock

EL: out of stock

EL: out of stock

EL: out of stock | 999.0::443.0

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Voluntary

Shop Closed	SC	
Cash Shortage	CS	_
Proprietor Absen	ts PA	
Non Compliant	NC	
Transaction Mad	e TM	_
Offer Only	00	_
offer 2/2nd Page	offer 3/3rd Page	=

Visit Code

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level			Sim Issued	EL Stock				SC50 Issued		Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page
1	Tamim Tred(Y)	1811712736			1164.0::857.0	XXX		1777	0					Important			
2	Vai Vai Studio(Y)	1811723426			0.0::0.0	XXX		4	0					Important			
3	Sazin Telecom(Y)	1811723579		EL: low stock	135.0::102.0	XXX		79	500					Must			

			•	•	•	•	•	•				•		•			Offer Only	00	
L	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level		Sim Target		EL Stock				SC29 Issued			Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	V
	Tamim Tred(Y)	1811712736			1164.0::857.0	XXX		1777	0						Important				
	Vai Vai Studio(Y)	1811723426			0.0::0.0	XXX		4	0						Important				
																		ĺ	П

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued				Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
40	Mama Vagna Enterprise(N)	1848293291			105.0::286.0	XXX		1265	0						Voluntary				
41	Jannati Telecom(N)	1848432857			0.0::0.0	XXX		206	0						Voluntary				
42	Jakaria Telicom(N)	1848432858		EL: low stock	392.0::51.0	XXX		816	500						Must				
43	Sundor Telecom(N)	1848432875	R0337990		0.0::57.0	XXX		2272	0						Voluntary				
44	Bismillaha Telecom(N)	1848456895	R0337988	EL: out of stock	98.0::276.0	XXX		166	900						Must				
45	Sojol Stor (N)	1848479932		EL: low stock	706.0::264.0	XXX		815	500						Must				
46	Daveget Farmechy (N)	1848479933			98.0::98.0	XXX		549	0						Voluntary				
47	M/S Hellow Mobail Servicing Store (N)	1848479935		EL: out of stock	89.0::0.0	XXX		6	500						Must				
48	Memon Telecom (N)	1848479983		EL: low stock	406.0::233.0	XXX		475	600						Must				
49	Milon Stor (N)	1848479984		EL: low stock	104.0::0.0	XXX		177	500						Must				
50	Jannaite Telecom (N)	1848479996			0.0::0.0	XXX		563	0						Voluntary				
51	Sky Net (N)	1848480277		EL: out of stock	410.0::160.0	XXX		125	700						Must				
52	Sema Fhotostat(N)	1848480280			0.0::0.0	XXX		365	0						Voluntary				
53	Bisso Telecom(N)	1848480283			402.0::180.0	XXX		1040	0						Voluntary				
	Khan Jhan Ali Telecom (N)	1848493921			455.0::88.0	XXX		439	0						Voluntary				
55	Arafa Biddut (N)	1848493925			0.0::0.0	XXX		986	0						Voluntary				
56	Nil Telecom (N)	1848494088			33.0::0.0	XXX		823	0						Voluntary				
57	Tawhid Telecom (N)	1848494090		EL: low stock	6.0::143.0	XXX		109	500						Must				
58	Raju Telecom (N)	1864901957			89.0::0.0	XXX		719	0						Voluntary				

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Date:15-02-2018 DSR : Asiya Trading Dsr 24(1828219994)

SI M Tar get	Tar	Tar	Index	Last	t-C2C		(MTD)	EL Stock (Last Day)	Rate MTD(%)	Rate	Data POS MTD		achieving target	retailer	Low stock retailer count MTD (%)
4		641 0.0	53.0	50.0	188259.0	11844.0	8.09	11.7	49.0	69.0	8.0	8.0	5.0	9.0	12.0

Shop Closed	SC
Cash Shortage	CS
Proprietor Absents	PA
Non Compliant	NC
Transaction Made	TM
Offer Only	00

SL Ret N	Name (7111 Visit)	EL Number	DOG C 1																	
	(EL Number	POS Code	Stock Level		Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC10 Issued Is			SC50 Issued	SC100 Promo Issued SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
1 New	Audio(Y) 1	1811712158		EL: out of stock	13.0::0.0	XXX	'	18	500							Must				
2 Tuhir			R043014	EL: low stock	1065.0::1410. 0	XXX		1014	700							Must				
3 Molli	lik Enterprise(Y) 1	1811712170 I	R053545	EL: low stock	1463.0::898.0	XXX		468	1300							Must				
	nammad 1 com(Y)	1811712185		EL: low stock	479.0::188.0	XXX		151	600							Must				
5 Aaish	sha Pharmecy(Y) 1	1811712760 I	R071459	`	1141.0::203.0	XXX		2305	0	' <u>_</u>	 \perp		\perp			Must			·	<u> </u>
6 Mim	Telecom(Y)	1811717334		` <u> </u>	744.0::510.0	XXX		574 (0	'						Important	<u></u>			1
7 Alam	min Store(Y)	1811723356		EL: low stock	808.0::355.0	XXX	'	800	500	<u> </u>		\perp				Must			·	1
8 Ashai	· · · · · · · · · · · · · · · · · · ·		R043004			XXX		13357	0	' <u>_</u>			\perp			Important			·	<u> </u>
	Vai Telecom(Y)	1811723585	·	`		XXX		1241	0	' <u> </u>						Voluntary	<u></u>			1
10 Roni	i Telecom(Y)	1811744843		` <u> </u>	0.0::13.0	XXX	'	584	0	'						Important	<u> </u>		·	
	u Enterprise(Y)	1811749532 I	R043000	1	3953.0::2879. 0	XXX	1	3108	0	1						Important				
	` ′		R077013		294.0::189.0	XXX		18332	0	'		\perp				Important			·	1
	s Store(Y)	1811769172 I	R074911		2693.0::1007. 0	XXX		6600	0							Important				
14 Asiya	va Trading(Y)	1811783129		·	39.0::0.0	XXX	<u> </u>	378	0	' <u> </u>	\Box	\Box				Voluntary	i			\bot
15 Chade	der Kona(Y)	1811783151		EL: low stock	1051.0::353.0	XXX	'	800	800	'	\Box					Must				
16 Alom	ngir Store(Y)	1811783153		EL: low stock	274.0::569.0	XXX	ˈ <u> </u>	510	500		\Box	\Box	\Box	\Box		Must				\perp
	Store(Y) 1	1811783157		`	974.0::186.0	XXX	' <u> </u> .	347	0	'	 \perp	\perp				Important				\perp
18 Sheba	oa Medical(Y) 1	1820603714		EL: low stock	755.0::488.0	XXX	' <u> </u>	340	900			\Box	\Box			Must	i			\perp
	• ` ` `	1820605609			2639.0::1069. 0	XXX		5226	0							Important				
Enter	wdhury erprise(Y)	1820606269		EL: low stock	96.0::256.0	XXX		505	500							Must				
		1820606276 I	R077012	SIM: low stock	990.0::486.0	4	' <u> </u>	1494	0		\Box	\Box	\Box	\Box		Must				\perp
22 Police	ce Bitan(Y)	1820606284		` <u></u>	0.0::0.0	XXX		29	0	'	 \perp	\perp				Important				\perp
23 Shoke	kot Store(Y) 1	1820606294			918.0::484.0	XXX		1540	0	' <u> </u>	\Box	\perp				Important				\perp
24 Navy	ygate Canteen(Y) 1	1820606295		EL: low stock	0.0::0.0	XXX	' <u> </u>	208	500		\Box	\Box	\Box	\Box		Must				\perp
	ia Bekary(Y) 1	1820606298	·	EL: low stock	314.0::151.0	XXX	1	68	500	'	 \perp	\perp				Must				\perp
	ni Store(Y)	1820606325		EL: low stock	4329.0::1169. 0	XXX		1316	1800							Must				
	on Store(Y) 1	1820624436		EL: out of stock	862.0::469.0	XXX	'	28	900			\Box	\Box			Must	i			\perp
28 Safi E	Enterprise(Y) 1	1820624437 I	R043002	EL: low stock	444.0::148.0	XXX	'	151 :	500			\Box				Must	i			\perp
		1820624468		EL: out of stock	783.0::275.0	XXX	ˈ <u> </u>].	56	900	'						Must	i			
30 Navy	y Canteen(Y) 1	1820635015		EL: low stock	713.0::192.0	XXX	ˈ <u> </u> ,	633	500	'		\Box	\Box			Must	i			\bot
31 Shrist	sty Store & Stud(Y) 1	1820641725			284.0::293.0	XXX	'I.	11 (600	'		\Box				Must				\bot
	ali Telecom(Y) 1	1820644785				XXX	ˈi	936	0	'						Important	i			
33 Milon	on Store(Y) 1	1820644790	·i	EL: low stock	279.0::250.0	XXX	'I.	164	500							Must	i			
	Corner(Y) 1	1828203153	·i	EL: low stock	294.0::27.0	XXX	<u>ا </u>	404	500							Must	i			\bot
35 Biswa	vas Telecom(Y)	1828203489 I				XXX		1402	900							Must				

	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued EL Stock		EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued	SC50 Issued	SC100 Issued	0 Promo d SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
	Mithun Store(Y)	1828203490			19.0::13.0	XXX	571	0									Important				
	Rakamary(Y)	1828203491	R142948	EL: low stock	2276.0::223.0	XXX	1002	500									Must				
38	Alauddin Phone(Y)	1828210725		EL: low stock	776.0::677.0	XXX	755	500									Must				
39	Billa Enterprise(Y)	1828210773		EL: out of stock	0.0::0.0	XXX	4	500									Must				
	Asiya Triding(Y)	1828210803			265.0::198.0	XXX	2075	0									Important				
41	Anika Pharmecy(Y)	1828217979			990.0::533.0	XXX	2031	0									Important				
42	Asiya Trading(Y)	1828217987		EL: out of stock	417.0::380.0	XXX	83	500									Must				
43	M/S Asiya Trading(Y)	1828224986			255.0::0.0	XXX	516	0									Important				
44	Asiya Trading(Y)	1833652952		EL: low stock	1116.0::710.0	XXX	713	600									Must				
45	Asiya Trading(Y)	1833652953		EL: low stock	379.0::126.0	XXX	135	600									Must				
46	M/S Asiya Trading(Y)	1837436740		EL: low stock	255.0::13.0	XXX	299	500									Must				
47	Asiya Trading(Y)	1837447302		EL: out of stock	1411.0::371.0	XXX	54	1200									Must				
	Asiya Trading(Y)	1848009841			542.0::254.0	XXX	794	0									Important				
49	Nunani Telecom(N)	1848120954		EL: out of stock	298.0::696.0	XXX	89	700									Must				
50	Usuf Store(Y)	1848230731		EL: low stock	1186.0::178.0	XXX	577	600									Must				
51	Hadi Comminucation(Y)	1848230739			0.0::0.0	XXX	7	0									Voluntary				
	Gr14 Mamun Telecom(Y)	1848230988	R161316	EL: low stock	830.0::184.0	XXX	826	500									Must				
53	Firoz Telecom(Y)	1848231290		EL: low stock	424.0::93.0	XXX	646	1100									Must				
	Ikram Store(Y)	1848231292		EL: low stock	303.0::367.0	XXX	692	700									Must				
55	Khalil Telecom(Y)	1848250671		EL: low stock	260.0::98.0	XXX	385	500									Must				
56	Renu-3(Y)	1848272427			1121.0::178.0	XXX	817	0									Voluntary				
57	Rahman Telecom(Y)	1848274150		EL: low stock	292.0::59.0	XXX	307	500									Must				
58	Sumona Telecom(Y)	1848274155			956.0::581.0	XXX	1975	0									Voluntary				
59	Jaman Telecom (N)	1848293297			584.0::217.0	XXX	1311	0									Voluntary				
60	Bismillaha Trading(N)	1848293299			766.0::284.0	XXX	683	0									Voluntary				
61	Korim Telecom(Y)	1848427509		EL: low stock	3152.0::1853. 0	XXX	430	1600									Must				
62	Torikul Telecom(N)	1848432934			259.0::0.0	XXX	550	0									Voluntary				
63	Abul Store(N)	1848432935			392.0::338.0	XXX	689	0									Voluntary				
64	Abdur Telecom(N)	1848444737		EL: low stock	264.0::0.0	XXX	179	700									Must				
$\overline{}$	Ts Telecom(N)	1848444738		EL: low stock	314.0::163.0	XXX	322	500									Must				
66	Gw Telecom(N)	1848444739		EL: out of stock	728.0::265.0	XXX	67	1700									Must				
67	Rana Telecom (N)	1848460834			723.0::158.0	XXX	687	0									Voluntary				$oldsymbol{ol}}}}}}}}}}}}}}}}}}}$
68	Moner Canteen (N)	1848494141		EL: low stock	97.0::314.0	XXX	249	800									Must				

Date:1	5-02-2	2018	DSR	: Asiva Tra	ading Ds	sr 19(1828224994)														
	SI M Tar get		Tar	Index	DSR Index Last Day(%	t-C2C	Sales achievemen t-C2C (Last day)	EL Stoc (MTD)	(La	st	Rate	Rate (Las	t		Data Po (Last Day)	ac	hieving	retaile count	r I	retailer coun	t
	0	573 00	125 79.0	20.0	48.0	233597.0	21068.0	4.97	5.20	5	38.0	37.0		9.0	15.0	0.0	0	17.0	1	17.0	
Ret Name (7111	Visit)	EI	_ Num	iber PO	S Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Sto									SC		offer 1/1
Faruk Telecom(Y)		1811	71274	1		EL: out of stock	2190.0::661.0	XXX		238	1600									Must	
Ononna Enterprise	(Y)	1811	71281	.6			89.0::0.0	XXX		596	0									Important	
Abul Store(Y)		1811	71732	2 R08	33588		0.0::0.0	XXX		1162	0									Important	
Salahuddin Shop(1	N)	1811	71739	8 R00	7948	EL: low stock	1486.0::852.0	XXX		790	3400									Must	
Self Searvic(Y)		1811	71748	19			364.0::291.0	XXX		1086	0									Important	
Bhai Bondhu Telecom(Y)		1811	72040	08			0.0::0.0	XXX		60	0									Important	
Sayed Photostat(Y)	1811	74484	5 R05	53395	EL: low stock	2940.0::1112. 0	XXX		1266	1700									Must	
Haque Oto(Y)		1811	75621	5	·	EL: low stock	0.0::0.0	XXX		107	500									Must	•
Rabbi Telecom(Y))	1811	75625	6		EL: low stock	1083.0::918.0	XXX		958	1500									Must	
	Ret Name (7111 V Faruk Telecom(Y) Ononna Enterprise Abul Store(Y) Salahuddin Shop(I Self Searvic(Y) Bhai Bondhu Telecom(Y) Sayed Photostat(Y Haque Oto(Y)	Date:15-02- SI M Tar get 0 Ret Name (7111 Visit) Faruk Telecom(Y) Ononna Enterprise(Y) Abul Store(Y) Salahuddin Shop(N) Self Searvic(Y) Bhai Bondhu Telecom(Y) Sayed Photostat(Y)	Date:15-02-2018	Date:15-02-2018 DSR SI M	Date:15-02-2018 DSR : Asiya Trace SI Mar get get get Graph G	Date:15-02-2018 DSR : Asiya Trading Description DSR SA DSR Index Day (%) DSR Tar T	Date:15-02-2018 DSR : Asiya Trading Dsr 19(1828224994	Date:15-02-2018 DSR : Asiya Trading Dsr 19(1828224994) SI M Tar get Set Tar Tar get Set DSR Index MTD(%) DSR Index C2C (MTD) 0 573 125 000 79.0 20.0 48.0 233597.0 21068.0 Ret Name (7111 Visit) EL Number POS Code Stock Level Data LM MTD Faruk Telecom(Y) 1811712741 EL: out of stock 2190.0::661.0 Ononna Enterprise(Y) 1811712322 R083588 0.0::0.0 Salahuddin Shop(N) 1811717398 R007948 EL: low stock 1486.0::852.0 Self Searvic(Y) 1811717489 364.0::291.0 Bhai Bondhu Telecom(Y) 18117244845 R053395 EL: low stock 2940.0::1112. Gamma	Date:15-02-2018 DSR : Asiya Trading Dsr 19(1828224994) SI M Tar get	Date:15-02-2018 DSR : Asiya Trading Dsr 19(1828224994) SI M Tar get	Date:15-02-2018 DSR : Asiya Trading Dsr 19(1828224994) SI M Tar get	Date: 15-02-2018 DSR : Asiya Trading Dsr 19(1828224994)	Date: 15-02-2018 DSR : Asiya Trading Dsr 19(1828224994)	Date: 15-02-2018 DSR : A siya Trating Dsr 19(1828224994)	$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	Date: 15-02-2018 DSR: Asiya Tracting Dsr 19(1828224994)	Date: 15-02-2018 DSR : A siya Tracting Dsr 19(1828224994)	$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	Pate: 15-02-701 Pate: 15-02-702 Pate: 15-	

Shop Closed Cash Shortage Proprietor Absents Non Compliant Transaction Made Offer Only /Ist Page offer 2/2nd Page offer 3/3n				
Proprietor Absents Non Compliant Transaction Made Offer Only			Shop Closed	
Non Compliant Transaction Made Offer Only			Cash Shortage	
Transaction Made Offer Only			Proprietor Absen	ts
Offer Only			Non Compliant	
			Transaction Mad	e
/1st Page offer 2/2nd Page offer 3/3nd			Offer Only	
	/1st Page	offer	2/2nd Page	offer 3/3r

Must

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	Cash Shortage		CS
	Proprietor Absen	ts	PA
	Non Compliant		NC
	Transaction Mad	e	TM
	Offer Only		00
offer	2/2nd Page	offer 3/3rd I	Page

Visit Code

SC

SL

Kazi Telecom(Y) Rohima Telecom(Y)

Sazib Store(N)

Shova Telecom(Y)

Refresh Saloon(Y)

Ismail Londree(Y)

Sadia Telecom(Y)

Enam Motor(Y)

Jalal Telecom(Y)

R R Enterprise(Y)

Dara Store(Y)

Bm Telecom(Y)

Belly Garden(Y)

Asiya Trading(Y)

Asiya Trading(Y)

Asiya Trading(Y)

Asiya Trading(N)

Nirodh Store (N)

Joy Telecom (N)

Asiya Trading(Y)

Asiya Trading(Y)

Asiya Trading(N)

Brothers Telecom(Y)

Biswas Telecom(Y)

Mobile Emporioum(Y)

M/S Asiya Trading(Y)

M/S Asiya Trading(Y)

Ayesha Cloth Store(Y)

1820603715

1820603718

1820606293

1820606324

1820606581

1820626158

1820626213

1820626293

1820641900

1820643536

1820644787

1828203162

1828210765

1828210822

1828210832

1828217930

1828217939

1828224537

1828248231

1833652909

1833652939

1837436700

1837447320

1838966159

1846158143

1848005910

1848005923

1848005938

R056986

R070092

R056991

R043052

R104489

R139821

R149006

R058741

EL: low stock

EL: low stock

EL: out of stock

EL: low stock

EL: out of stock

EL: low stock

EL: low stock

EL: out of stock

907.0::392.0

2862.0::1470.

508.0::366.0

778.0::495.0

2989.0::1478.

690.0::314.0

886.0::415.0

894.0::510.0

492.0::50.0

0.0::192.0

0.0::64.0

0.0::0.0

0.0::0.0

2191.0::1423.

1312.0::374.0

1105.0::862.0

1066.0::97.0

437.0::89.0

302.0::78.0

293.0::369.0

0.0::438.0

246.0::100.0

582.0::275.0

6.0::0.0

111.0::184.0

0.0::0.0

179.0::0.0

0.0::0.0

XXX

562

379

4192

2137

102

357

1633

1486

725

7545

814

380

423

1125

2142

1460

897

241

1018

857

1465

324

93

312

2863

959

1619

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1100

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	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 Issued		Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
	Asiya Trading(N)	1848009808		EL: out of stock	278.0::0.0	XXX		9	500								Must				
39		1848108851			439.0::252.0	XXX		944	0								Important				
40	Bossowjit Tea Store(Y)	1848120121		EL: low stock	906.0::658.0	XXX		572	1200								Must				
41	Lokman Tea Stall(Y)	1848120123		EL: low stock	147.0::148.0	XXX		472	500								Must				
42	Ankur Coaching Center(Y)	1848120126			51.0::171.0	XXX		1604	0								Important				
43	Vai Vai Telecom1(Y)	1848230965		EL: low stock	614.0::327.0	XXX		675	500								Must				
44	Alom Enterprise(Y)	1848231250			102.0::37.0	XXX		320	0								Important				
45	Kabir Telecom(Y)	1848231275	R0050883	EL: out of stock	1026.0::1222. 0	XXX		23	2700								Must				
46	Hamida Enterprice(Y)	1848231291	R0051019	EL: low stock	2510.0::1359. 0	XXX		1366	1800								Must				
47	Golder Telecom(Y)	1848231298		EL: low stock	2304.0::1201. 0	XXX		986	1000								Must				
	Habib Farmicy(Y)	1848250697			0.0::0.0	XXX		799	0								Must				
	Jamal Telecom(Y)	1848260875			43.0::51.0	XXX		333	0								Voluntary				
	Rahaman Telecom(Y)	1848260876			59.0::13.0	XXX		863	0								Voluntary				
51	Mehedi Telecom(N)	1848260911		EL: low stock	149.0::463.0	XXX		409	500								Must				
52	Taslim Mobaill Senter(Y)	1848272572			1121.0::659.0	XXX		2708	0								Voluntary				
53	Aminul Telecom(N)	1848281127	R0336088		0.0::0.0	XXX		14694	0								Voluntary				
54	Ismail Londry(Y)	1848281150		EL: out of stock	0.0::0.0	XXX		17	500								Must				
55	Arifa Enterprise (N)	1848427198			0.0::0.0	XXX		2642	0								Voluntary				
56	M.S Bellal Telecom(N)	1848427199		EL: out of stock	0.0::0.0	XXX		31	500								Must				
57	Abul Telecom (N)	1848460910			365.0::0.0	XXX		1932	0								Voluntary				
58	Bikrom Telecom (N)	1848479901		EL: low stock	237.0::284.0	XXX		196	500								Must				
59	Sakib Enterprise (N)	1848494103		EL: low stock	198.0::961.0	XXX		1176	500								Must				
60	Godhuli Pharmacy (N)	1848494104		EL: low stock	202.0::0.0	XXX		101	500								Must				
61	Mobile Palace (N)	1848494136	R0342697	EL: low stock	0.0::0.0	XXX		3967	11300								Must				
62	Sumon Telecom (N)	1857130404		EL: low stock	248.0::269.0	XXX		412	500								Must				
63	Raju Telecom (N)	1859981659		EL: low stock	13.0::128.0	XXX		460	500								Must				
64	Rana Telecom (N)	1866655445		EL: low stock	579.0::37.0	XXX		969	500								Must				



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Ret Name (7111 Visit)

Sahiq Telecom(Y)

Bikolpo Jalani(Y)

Fulbari Store(Y)

Anmika Store(Y)

Saddam Store(N)

Jovma Store(Y)

Skandhu Rany

Dada Store(Y)

Telecom(Y) Shamitro Store(Y)

Savd Telecom(Y)

Adhakary Lader(Y)

M/S Asiya Trading(Y)

M/S Asiya Trading(Y)

Asiya Trading(Y)

Asiya Trading(Y)

Asiya Trading(Y)

Rofiqul Store(Y)

Sohan Store(Y)

Ma Telecom(N)

Goutam Telecom(Y)

Zakir H Telecom(Y)

Shojib Telecom (N)

Suron Telecom(N)

Gopal Telecom(Y)

Samol Telecom(N)

Ripon Telecom(N)

Osime Telecom(N)

Sultan Akon(N)

Rita Farmesi (N)

Mithun Telecom(N)

Tanvir Telecom(N)

Dibakor Telecom(N)

Amirul Telecom(N)

Mostafiz Telecom(N)

Ma Store(Y)

Gobindo Telecom(Y)

Ajharul Telecom(Y)

Rasal Store(Y)

Soykat Telecom(Y)

Abdulla Enterprise(Y)

Date:15-02-2018 DSR: Asiya Trading Dsr 26(1828248274) Tar get 2

El get

Tar 117 00

SC Tar get 256 9.0

1811712810

1811783190

1811783191

1811783197

1820603796

1820624592

1820624595

1820626133

1820626223

1820636485

1820639340

1828210748

1828213087

1828224395

1828224514

1833652979

1837436723

1845446199

1848108882

1848227595

1848231372

1848244504

1848244824

1848250661

1848260894

1848272433

1848281163

1848293274

1848427177

1848427180

1848432886

1848432887

1848432917

1848432921

1848432938

1848432939

1848441388

1848444711

1848444714

1848444727

DSR MTD(%) 34.0 EL Number

DSR Index Last Day(%) 46.0 POS Code

R108770

R046245

R046246

R079363

achievemen t-C2C (MTD) 158439.0 Stock Level

EL: out of stock

EL: out of stock

EL: low stock

EL: low stock

EL: low stock

SIM: low stock

EL: out of stock

EL: out of stock

EL: low stock

EL: out of stock

Sales

achievemen (MTD) t-C2C (Last day) 21325.0 Data LM|MTD

348.0::317.0

507.0::0.0

324.0::0.0

356.0::0.0

278.0::0.0

178.0::51.0

89.0::0.0

0.0::0.0

0.0::0.0

296.0::0.0

133.0::37.0

0.0::46.0

37.0::0.0

254.0::0.0

63.0::72.0

6.0::13.0

0.0::0.0

6.0::0.0

0.0::0.0

0.0::0.0

84.0::0.0

74.0::0.0

82.0::0.0

0.0::0.0

173.0::263.0

273.0::145.0

50.0::102.0

107.0::337.0

184.0::51.0

6.0::0.0

39.0::0.0

85.0::89.0

70.0::26.0

87.0::46.0

113.0::48.0

431.0::242.0

0.0::0.0

0.0::0.0

491.0::348.0

251.0::37.0

6.82

Sim

Target

XXX

Sales

Day) 6.62 Sim EL Stock

13

706

394

106

6728

3944

673

128

6776

1329

2257

303

2543

959

2192

970

352

330

163

210

156

1369

1032

915

328

802

549

496

363

99

778

76

261

3326

EL Stock | EL Stock | Strike

(Last

Rate

30.0

MTD(%)

EL

Target

900

1100

500

500

500

1200

500

500

500

500

500

500

500

500

500

500

500

500

500

Strike

Rate

(Last

40.0

EL.

Issued

Day)(%)

MTD

4.0

SC9

Issued

Data POS Data POS # of days

(Last

Day)

7.0

SC10 | SC20

Issued Issued

Low stock

(Last Day)

retailer

count

(%)

12.0

Issued

SC29 SC50 SC100 Promo

achieving

target

2.0

Issued Issued

Low stock

MTD (%)

18.0

Issued

retailer count

Visit Site

Must

Must

Must

Must

Must

Must

Must

Important

Important

Important

Important

Important

Important

Must

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Voluntary

Voluntary

Important

Important

Important

offer 1/1st Page

Shop Closed

Cash Shortage

Non Compliant

Offer Only

offer 2/2nd Page

Proprietor Absents

Transaction Made

SC

CS

PA

NC

TM

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Visit

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level		Sim Target		EL Target		SC10 Issued	SC29 Issued	SC100 Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	 Visit Code
41	Rajesh Store (N)	1848460845		EL: low stock	0.0::0.0	XXX	148	500						Must			

Bidut Enterprise(Y)

Bazua Book Center(N)

Roma Polli Phone(Y)

Hossain Telecom(Y)

Foir Store(Y)

Skyluck(Y)

Kadi Store(Y)

Shohag Ele.(Y)

Chayon Mistanno

Biswas Store(Y)

Rana Store(Y)

Sati Store(N)

Dip Store(Y)

P. S. Panno

Shamver(Y)

Sr Poltri Feed(Y)

Susmita Heair(Y)

Khadiza Pharmacy(Y)

Badhon Telecom(Y)

Goni Telecom(Y)

Trina Store(Y)

Golder Store(Y)

Liton Telecom(Y)

Sohag Store(N)

Mintu Store(N)

Pranto Telecom(Y)

Modina Enterprise(Y)

S K Telecom(Y)

Himu Telecom(Y)

36 Boni Telecom(N)

Prova Telecom (2)(Y)

Apolo Telecom(Y)

Prova Electronics(Y)

Vand(Y)

Brothers (2)(Y)

Tova Telecom(Y)

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Date:15-02-2018 DSR: Asiva Trading Dsr 25(1828248275)

		SI M Tar get	El Tar get	SC Tar get	DSR Index MTD		DSR Index Last Day(%	6)	Sales achievemen t-C2C (MTD)	Sales achievemen t-C2C (Last day)
		8	313 00	687 1.0	42.0		57.0		129270.0	10896.0
SL	Ret Name (7111	Visit)	El	L Nun	nber	POS	Code	S	tock Level	Data LM MTD
1	Nirupom Electrini	cs(Y)	1811	71217	74	R04	5229	EL:	low stock	153.0::152.0
2	Anonna Cosmatic	(Y)	1811	72351	12			EL:	out of stock	0.0::0.0
		ioilla Cosmanc(1)								

R046202

R142974

R046200

R046187

R046189

R051846

R122508

R0062862

R082816

1811744780

1811744782

1811744785

1811769072

1811769073

1811769167

1811769170

1811769175

1820624209

1820624241

1820624255

1820624499

1820624599

1820624600

1820625903

1820626225

1820626292

1820633171

1820633178

1820633252

1820633270

1820635011

1820636479

1820636482

1820639244

1820639250

1820639253

1820639344

1820640975

1820644764

1820644768

1820644772

1820644776

1828210701

day) 7.57

283.0::0.0

89.0::0.0

0.0::0.0

0.0::0.0

0.0::0.0

942.0::575.0

437.0::661.0

637.0::149.0

549.0::83.0

3430.0::837.0

693.0::619.0

37.0::171.0

370.0::188.0

1271.0::1065.

729.0::364.0

251.0::232.0

1294.0::631.0

254.0::0.0

366.0::257.0

797.0::149.0

0.0::149.0

73.0::73.0

12.0::51.0

48.0::0.0

0.0::13.0

0.0::0.0

0.0::0.0

0.0::0.0

0.0::0.0

13.0::0.0

798.0::1030.0

6.0::149.0

0.0::0.0

0.0::0.0

EL: low stock

EL: low stock

SIM: out of

stock
EL: low stock

EL: low stock

EL: low stock

stock
EL: out of stock

EL: out of stock

EL: out of stock

EL: low stock

EL: out of stock

EL: low stock

EL: low stock

EL: low stock

EL: low stock

EL: out of stock

EL: out of stock

SIM: lows

Sim

(MTD)

Sim

Target

XXX

Day) 8.08

EL Stock

277

61

529

557

955

430

369

333

182

327

114

44

230

330

118

103

1055

353

436

4361

968

370

1978

332

729

157

2032

599

658

582

466

1014

EL Stock | EL Stock | Strike

(Last

Rate

24.0

MTD(%)

EL

500

500

500

2900

700

1400

600

1500

1500

500

500

600

500

500

500

2800

500

500

500

1200

500

500

Target

Strike

Rate

(Last

40.0

EL

Issued

Day)(%)

MTD

5.0

SC9

Issued

Data POS Data POS # of days

(Last

Day)

7.0

SC10 | SC20

Issued Issued

Low stock

(Last Day)

retailer

count

(%)

14.0

Issued

SC29 SC50 SC100 Promo

achieving

target

4.0

Issued Issued

Low stock

MTD (%)

19.0

Issued

retailer count

Visit Site

Must

Voluntary

Voluntary

Important

Important

Voluntary

Voluntary

Important

Important

Important

Important

Voluntary

Important

offer 1/1st Page

Shop Closed

Cash Shortage

Non Compliant

offer 2/2nd Page

Proprietor Absents

Transaction Made Offer Only

SC

CS

PA

NC

TM

00

Visit

	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued			Promo Visit SC Issued	offer 1/2	1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
37	Lipon Store(N)	1828218040		EL: out of stock	0.0::0.0	XXX	1	500						Must					
38	Monosha Telecom(Y)	1828224382		EL: out of stock	0.0::0.0	XXX	3	500						Must					
39	Konkon Roy(Y)	1828224393		EL: low stock	370.0::337.0	XXX	173	500						Must					
	Asiya Trading(Y)	1833652948			44.0::46.0	XXX	1122	0						Impo	rtant				
41	Asutos Telecom(N)	1848120955		EL: out of stock	1036.0::225.0	XXX	48	900						Must					
	Gr14 Mintu Telecom(Y)	1848230714			0.0::0.0	XXX	63	0						Impo	rtant				
43	Hannan Store(Y)	1848230726	R151245	EL: low stock	174.0::250.0	XXX	599	500						Must					
44	Jahangir Telecom(Y)	1848230729			0.0::0.0	XXX	321	0						Impo	rtant				
45	Robi Telecom(Y)	1848244538			0.0::0.0	XXX	514	0						Volu	ntary				
		1848244539			0.0::98.0	XXX	1020	0						Impo	rtant				
47	Rakib Store(Y)	1848244541			40.0::37.0	XXX	703	0						Impo	rtant				
48	Afil Telecom(Y)	1848244542			0.0::0.0	XXX	417	0						Must					
49	Robiul Store(Y)	1848244544	R153109		77.0::27.0	XXX	709	0						Impo	rtant				
50	Liton Store(Y)	1848244821			0.0::0.0	XXX	283	0						Volu	ntary				$\perp \!\!\! \perp \!\!\! \perp$
51	Shuvo Telecom(N)	1848274159		EL: out of stock	0.0::0.0	XXX	8	500						Must					$\perp \!\!\! \perp \!\!\! \perp \!\!\! \perp \!\!\! \perp$
52	Biplop Telecom(Y)	1848281214			426.0::178.0	XXX	546	0						Volu	ntary				$\perp \!\!\! \perp \!\!\! \perp \!\!\! \perp \!\!\! \perp$
	Vai Vai Telecom(Y)	1848281215		EL: low stock	442.0::607.0	XXX	1329	500						Must					$\perp \!\!\! \perp \!\!\! \perp$
	Shanker Stor(Y)	1848281216		EL: low stock	65.0::19.0	XXX	229	600						Must					\bot
55	Jannatul Store (N)	1848293282			658.0::94.0	XXX	723	0						Volu	ntary				
56	Bornali Telecom (N)	1848293283			6.0::46.0	XXX	694	0						Volu	ntary				
	Puja Cosmatics & Computar (N)	1848432852		EL: out of stock	31.0::94.0	XXX	191	1400						Must					
58	Arghi Telecom (N)	1848432853			0.0::0.0	XXX	614	0						Volu	ntary				
59	Friends Studeo(N)	1848432854		EL: low stock	0.0::214.0	XXX	331	500						Must					
60	Lamyea Telecom (N)	1848432855		EL: out of stock	0.0::0.0	XXX	2	500						Must					
	Matri Vandar Telecom(N)	1848432856			38.0::27.0	XXX	393	0						Volu	ntary				
62	Kobirul Telecom(N)	1848432928		EL: out of stock	51.0::37.0	XXX	35	500						Must					
63	Sumaiya Telecom (N)	1848456871			121.0::0.0	XXX	595	0						Volu	ntary				
64	Bikrom Telecom (N)	1848456873		EL: out of stock	0.0::0.0	XXX	11	800						Must					
65	Kabbo Enterprise (N)	1848460923			506.0::324.0	XXX	1345	0						Volu	ntary				
66	Puspita Telecom (N)	1848479942			307.0::88.0	XXX	465	0						Volu	ntary				
67	Liya Store (N)	1848480256			64.0::13.0	XXX	482	0						Volu	ntary				
68	Hisham Service (N)	1848480257		EL: low stock	13.0::13.0	XXX	226	500						Must					
69	Liya Store (N)	1848480258			13.0::0.0	XXX	313	0						Volu	ntary				
70	Bachu Telecom (N)	1848480298			0.0::48.0	XXX	1700	0						Volu	ntary				\perp
71	Humayun Telecom (N)	1848480299		EL: out of stock	1076.0::470.0	XXX	142	900						Must					$\perp \!\!\! \perp \!\!\! \perp \!\!\! \perp \!\!\! \perp$
72	Azmir Telecom (N)	1848493996			148.0::6.0	XXX	713	0						Volu	ntary				$\perp \!\!\! \perp \!\!\! \perp \!\!\! \perp \!\!\! \perp$
		1848493997		EL: low stock		XXX		500						Must					$\perp \!\!\! \perp \!\!\! \perp \!\!\! \perp \!\!\! \perp \!\!\! \perp$
	Dhansiri-2 (N)	1848493998			0.0::361.0	XXX	602	0						Volu	ntary				$\perp \!\!\! \perp \!\!\! \perp \!\!\! \perp \!\!\! \perp$
75	Habibullha Enterprise (N)	1848493999		EL: low stock	46.0::83.0	XXX	153	500						Must					
76	M/S Setu Enterprise (N)	1848494001			31.0::0.0	XXX	504	0						Volu	ntary				
	` '	1860613971			27.0::37.0	XXX	529	0						Volu	ntary				
		1871187824		EL: low stock	13.0::52.0	XXX	327	500						Must					
		1871791582		EL: out of stock	13.0::0.0	XXX	16	500						Must					

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37

Sirsho Mo 11 Ma Ar Do 12

Asiya Tra 13 New B M

M/S Asiya Trading(Y)

Asiya Trading(Y)

Asiya Trading(Y)

24 Asiya Trading(Y)

25 Asiya Trading(Y)

Asiya Trading(Y)

Asiya Trading(Y)

Asiya Trading(Y)

30 Jamil Telecom(Y)

Gr14 Sumon

Telecom(Y) Puspo Telecom(Y)

34 Fahija Telecom(Y)

Mahim Telecom(Y)

Alamgir Business

Center(Y) 38 Noyon Store(Y)

Shahidul Telecom(Y)

Samsar Telecom(Y)

Borsa Telecom(Y)

16 M/S Asiya Trading(Y)

17 M/S Asiya Trading(Y)

1828219981

1833655188

1837436402

1837436405

1837436406

1837436676

1837436688

1837444093

1837444094

1845446227

1845446230

1845446234

1848009824

1848009840

1848227585

1848227586

1848230733

1848231015

1848244555

1848250669

1848260829

1848260896

1848260897

1848260898

R108809

R115427

R138237

R152659

SI El SC DSR

Date:15-02-2018 DSR: Asiya Trading Dsr 27(1828248276)

	S	I E		SC D	SR	DSR Index		Sales achievemen			Strike Rate	Strike Rate	Data PO	S Data PO (Last	# of days			ow stock retailer count		Shop Closed	SC	
		ar ge	et 2	et N	ITD(%)	Last	t-C2C	t-C2C	(MIID)	Day)	MTD(%)	(Last	MID	Day)	target	count		ATD (%)		Cash Shortage	CS	
	g	et	ľ	´		Day(%)		(Last day)				Day)(%)				(Last Da				Proprietor Absents	ts PA	
		-	-	.50 4	0.0	co o	124250.0	1 1002 0	44.45	12.20	62.0	∠= 0	10.0	12.0	4.0	(%)			-	Non Compliant	NC	
	3	25	$\begin{vmatrix} 52 & 5 \\ 2 & 2 \end{vmatrix}$	553 48 2.0	8.0	60.0	134270.0	14902.0	11.47	13.28	62.0	67.0	10.0	13.0	4.0	3.0	7	.0		Transaction Made	e TM	
								•	•	•	•	•	•				•			Offer Only	00	
SL	Ret Name (7111 Vi	sit)	EL l	Numbe	er POS	S Code S	Stock Level	Data LM MTD	Sim S Target Is:	Sim EL Sto	ock EL Target	EL Issued Is	SC9 SC1 sued Issue	SC20 S d Issued Is	SC29 SC50 Issue	d Issued	Promo SC Issued		offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
	Kibria Store(Y)	1	8117:	56186				831.0::435.0	XXX	1357	0							Important				
2	Ovi Telecom(Y)	1	8117	69207	R06	6466		40.0::51.0	XXX	13409	0							Must				
;	Nirob Telecom(Y)	1	82060	06310				74.0::53.0	XXX	398	0							Must				
ļ	Vai Vai Store(Y)	1	82060	06576	R05′	7700 EL	: low stock	320.0::50.0	XXX	556	500							Must				
í	Laucky Telecom(Y)	1	82062	26218		EL	: low stock	609.0::256.0	XXX	311	500							Must				
,	Mina Store(Y)	1	8206	43563	R074	4936		0.0::83.0	XXX	2399	0							Must				
,	Sohel Computer(Y)	1	82820	03144	R072	2664		883.0::345.0	XXX	2722	0							Must				
}	Asiya Triding(Y)	1	82820	03485				0.0::0.0	XXX	1128	0							Important				
)	Asiya Triding(Y)	1	82820	03496				319.0::0.0	XXX	3260	0							Important				
0	Sirsho Mobile(Y)	1	8282	10716	R12	2824 EL	: out of stock	511.0::0.0	XXX	496	5900							Must				
1	Ma Ar Doa Telecom	(Y) 1	8282	10805				0.0::0.0	XXX	250	0							Important				
2	Asiya Trading(Y)	1	8282	13008		EL	: low stock	171.0::149.0	XXX	769	500							Must				
3	New B M Store(Y)	1	8282	13092		EL	: low stock	0.0::88.0	XXX	426	500							Must				
4	Roni Telecom(Y)	1	8282	17906				13.0::51.0	XXX	2547	0							Must				

Important

Important

Important

Must

Important

Important

Voluntary

Important

Voluntary

Voluntary

Important

			-					-						_					(%)			_		Non Compliant		NC
		3	252 00	553 2.0	48.0	60.0	134270.0	14902.0	11.47	13.	28 62	2.0	67.0	10.	0	13.0	4.0		3.0	7.	.0			Transaction Made	e	TM
										<u> </u>							<u>'</u>							Offer Only		00
SL	Ret Name (7111	Visit)	EI	L Num	nber I	POS Code	Stock Level		Sim Target		EL Stock								Issued		Visit Site	offer 1/1st Page	offer	2/2nd Page	offer 3/3rd I	age
1	Kibria Store(Y)		1811	75618	36			831.0::435.0	XXX		1357	0					,	_		_	Important		•			

46.0::92.0

0.0::0.0

104.0::0.0

139.0::46.0

1080.0::399.0

302.0::205.0

330.0::191.0

1547.0::494.0

302.0::72.0

248.0::0.0

691.0::242.0

179.0::65.0

1336.0::1011

159.0::85.0

0.0::37.0

596.0::142.0

321.0::200.0

26.0::13.0

13.0::172.0

1156.0::344.0 XXX

0.0::0.0

0.0::0.0

201.0::557.0

EL: low stock

EL: low stock

EL: low stock

EL: low stock

EL: out of stock

EL: out of stock | 6.0::83.0

EL: low stock

EL: out of stock

EL: low stock

EL: low stock

EL: low stock

SIM: out of

stock

XXX

568

218

898

993

627

364

2013

448

680

349

212

550

430

36

200

559

1019

2362

283

1285

221

664

10745

500

800

1200

500

500

800

500

1800

2000

500

800

0

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock		EL Issued						Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
39	Ma Telecom(Y)	1848260899		EL: low stock	183.0::245.0	XXX		958	500							Must				
40	Ananda Pharmacy(Y)	1848274189		EL: out of stock	237.0::192.0	XXX		91	1200							Must				
41	Update Computers(Y)	1848274191		EL: low stock	1252.0::518.0	XXX		353	1200							Must				
42	Provas Telecom(Y)	1848274193			48.0::0.0	XXX		1036	0							Voluntary				
43	Neseata Telecom(Y)	1848275025			32.0::171.0	XXX		381	0							Voluntary				
44	Basar Telecom(Y)	1848281162		EL: low stock	865.0::494.0	XXX		195	500							Must				
45	Tamanna Telecom (N)	1848293224			131.0::220.0	XXX		826	0							Voluntary				
46	Mujahid Drg House (N)	1848444736			465.0::256.0	XXX		1636	0							Voluntary				
47	Khairul Telecom (N)	1848444750		EL: low stock	2321.0::484.0	XXX		1523	500							Must				
48	Raisa Telecom (N)	1848460933			0.0::0.0	XXX		2043	0							Voluntary				
49	Vai Vai Telecom (N)	1848460935			147.0::37.0	XXX		2695	0							Voluntary				
50	Arpy Telecom (N)	1848479985		EL: out of stock	126.0::156.0	XXX		5	1100							Must				
51	Murad Telecom (N)	1848479986		EL: low stock	421.0::843.0	XXX		288	700							Must				
	Mayer Doa Telecom (N)	1848494152		EL: out of stock	0.0::791.0	XXX		147	1200							Must				
53	Tomal Point (N)	1849425642		EL: low stock	13.0::48.0	XXX		165	500		·	, and the second	·	Ť		Must				
54	Ds Gallery (N)	1854327591			0.0::0.0	XXX		2654	0							Voluntary				
55	Tanjila Enterprise (N)	1866541318			95.0::0.0	XXX		1378	0							Voluntary				

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Date:15-02-2018 DSR : Asiya Trading Dsr 20(1848082474)

SI M Ta ge	10	SC Tar get	DSR Index MTD(%)		Sales achievemen t-C2C (MTD)		EL Stock (MTD)	EL Stock (Last Day)	Rate MTD(%)	Strike Rate (Last Day)(%)	Data POS MTD	Data POS (Last Day)	achieving target	retailer	Low stock retailer count MTD (%)
5	432 00	948 3.0	55.0	60.0	333676.0	27992.0	6.14	6.45	57.0	67.0	11.0	13.0	3.0	3.0	11.0

Shop Closed	SC
Cash Shortage	CS
Proprietor Absents	PA
Non Compliant	NC
Transaction Made	TM
Offer Only	00

																		Offer Only	00	
SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock	EL Target	EL Issued	SC9 Issued	SC10 Issued	SC20 Issued			Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
1	Akungi Complex(Y)	1811712753	R008639		125.0::50.0	XXX		1126	0							Must				
2	Rekha Polli Phone(Y)	1811712776	R008635	EL: low stock	4523.0::46.0	XXX		2486	1600							Must				
3	Nonda Digital Stedio(Y)	1811712785			0.0::0.0	XXX		436	0							Important				
4	Bidhan Traders(Y)	1811717473	R055767		0.0::0.0	XXX		1173	0							Important				
5	R K Fermacy(Y)	1811717485		EL: low stock	991.0::1590.0	XXX		229	900							Must				
6	Anwer Store(Y)	1811717491			0.0::0.0	XXX		618	0							Important				
7	Zayed Store(Y)	1811723583	R0052606	EL: low stock	1871.0::1016. 0	XXX		1339	2000							Must				
8	Shuvo Telecom(Y)	1811744770			0.0::0.0	XXX		294	0							Important				
9	Bismillah Store(Y)	1811744774		EL: low stock	6770.0::3076. 0	XXX		2137	2600							Must				
10	Sohel Telecom(Y)	1811756084			1823.0::1476. 0	XXX		1495	0							Voluntary				
11	Mittun Joy Store(Y)	1811756184			0.0::48.0	XXX		703	0							Important				
12	Sundarban Telecom(Y)	1811756194			0.0::0.0	XXX		525	0							Important				
13	Khan Pharma(Y)	1811768588		EL: low stock	59.0::13.0	XXX		232	500							Must				
14	Liakot Store(Y)	1811769134	R064838		857.0::618.0	XXX		7792	0							Must				
15	Jonony Electronic(Y)	1811769135	R124467		650.0::279.0	XXX		8969	0							Must				
16	Sohel Store(Y)	1811769204	R079349	EL: low stock	3200.0::778.0	XXX		1544	3800							Must				
17	Nejam Store(Y)	1811783102			0.0::192.0	XXX		1573	0							Important				
18	Saiful Store(Y)	1811783105	R074897		967.0::293.0	XXX		2193	0							Must				
19	New Store(Y)	1811783109		EL: low stock	1104.0::638.0	XXX		1020	1100							Must				
20	Maa Medical(Y)	1811783144			0.0::0.0	XXX		594	0							Important				
21	Sordar Communation(Y)	1820605951			27.0::89.0	XXX		1274	0							Important				
22	Sapon Store(Y)	1820606529			0.0::0.0	XXX		424	0							Important				
23	Rahim Nagor Store(Y)	1820606548		EL: low stock	585.0::860.0	XXX		317	600							Must				
24	Kaje Traders(Y)	1820606566			132.0::168.0	XXX		795	0							Important				
25	Kalam Store(Y)	1820624476		EL: out of stock	395.0::162.0	XXX		356	2100							Must				
26	Milton Enterprise(Y)	1820624589			414.0::83.0	XXX		903	0							Voluntary				
27	Vhaivhai Telecom(Y)	1820625936		EL: low stock	1202.0::1052. 0	XXX		1833	2500							Must				
28	Alal Store(Y)	1820625944			0.0::0.0	XXX		814	0							Important				$oxed{oxed}$
29	Jonony Jewelers(Y)	1820643562		EL: low stock	217.0::181.0	XXX		862	600							Must				
30	Asiya Trading(Y)	1828203298		EL: out of stock	72.0::0.0	XXX		101	700							Must				
31	Din Telecom(Y)	1828203394	R081301		48.0::153.0	XXX		4773	0							Must				
32	Sona Varities(Y)	1828210702		EL: low stock	92.0::0.0	XXX		116	500							Must		·		
33	Asiya Trading(Y)	1828213010		EL: low stock	46.0::137.0	XXX		393	500							Must				
34	Sanjoy Store(Y)	1828213016		EL: low stock	6.0::0.0	XXX		282	500							Must				
35	Toshar Cosmatic(Y)	1828213063		EL: low stock	287.0::245.0	XXX		710	2000							Must				

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim Issued	EL Stock		EL Issued	SC9 Issued	SC10 Issued			Promo d SC Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
	Asiya Trading(Y)	1828213075	R121772	SIM: out of stock EL: low stock	1387.0::172.0	5		1144	500							Must				
37	Annada Telecom(Y)	1828213088			215.0::46.0	XXX		1126	0							Important				
38	R R Enterprise(Y)	1828217911		EL: low stock	570.0::100.0	XXX		434	1600							Must				\perp
	Rahat Enterprise(Y)	1828218012		EL: low stock	59.0::241.0	XXX		1263	500							Must				
40	Raka Enterprise(Y)	1828218041			411.0::138.0	XXX		879	0							Important				
	Joher Store(Y)	1828218043		EL: low stock	94.0::83.0	XXX		344	500							Must				
	Shopno Tore(Y)	1828218044			98.0::74.0	XXX		539	0							Voluntary				
	M/S Asiya Trading(Y)	1828224512	R119311	EL: low stock	1735.0::759.0	XXX		1416	1000							Must				/
	M/S Asiya Trading(Y)	1828224516		EL: low stock	63.0::37.0	XXX		703	600							Must				/
	Asiya Trading(Y)	1833652923			333.0::74.0	XXX		1371	0							Important				
	Asiya Trading(Y)	1833652962		EL: low stock	463.0::727.0	XXX		354	500							Must				/
	M/S Asiya Trading(Y)	1837436421			33.0::0.0	XXX		1230	0							Important				/
	M/S Asiya Trading(Y)	1837436664		EL: low stock	378.0::287.0	XXX		683	1100							Must				$\perp \!\!\! \perp \!\!\! \perp \!\!\! \perp \!\!\! \mid$
-	M/S Asiya Trading(Y)	1837436686		EL: out of stock	2342.0::930.0	XXX		375	5500							Must				
	Asiya Trading(Y)	1848005931		EL: low stock	78.0::13.0	XXX		415	500							Must				
	Asiya Trading(Y)	1848009521			0.0::0.0	XXX		908	0							Important				
	Hannan Store(Y)	1848082489			0.0::0.0	XXX		239	0							Must				/
	Rubel Store(Y)	1848082490	R146137	EL: out of stock	841.0::929.0	XXX		267	1500							Must				/
	Shahid Traders(Y)	1848120131			861.0::227.0	XXX		924	0							Important				
-	Mahabub Telecom(Y)	1848120956		EL: low stock	0.0::135.0	XXX		358	500							Must				/
	Gr24 Faria Tea Store(Y)	1848230751		EL: out of stock	548.0::167.0	XXX		2	1400							Must				
	Gr24 Omor Faruk Stoere(Y)	1848230752		EL: low stock	46.0::0.0	XXX		287	500							Must				
	Gr14 Ripon Store(Y)	1848230753		EL: low stock	308.0::323.0	XXX		1154	500							Must				/
	Ettadi Store(Y)	1848230775		EL: low stock	232.0::37.0	XXX		722	800							Must				/
	Mahachan Cosmatic(Y)	1848230777		EL: out of stock	961.0::294.0	XXX		68	600						-	Must				
	Joyma Cd Cornar(Y)	1848230778	R147794	EL: low stock	0.0::27.0	XXX		1554	500							Must				
	Surjo Store(Y)	1848230779			37.0::0.0	XXX		1094	0							Important				
	Mitun Store(Y)	1848230784		EL: out of stock	174.0::40.0	XXX		61	800							Must				$+\!-\!\!\!-\!\!\!\!-$
	Manobas Store1(Y)	1848230967			0.0::0.0	XXX		1094	0							Important				+
	1 /	1848231012	R0336090	EL: low stock	422.0::444.0	XXX		1799	500			-				Must				+
	Nirmol Telecom(Y)	1848231357		EL: low stock	324.0::229.0	XXX		189	800							Must				+
	Khajana Store(Y)	1848231389			717.0::423.0	XXX		1511	0							Voluntary				+-
68	Khalil Telecom(N)	1848231390			0.0::0.0	XXX		3	0					ļ		Voluntary				

SL Ret Name (7111 Visit) Khulna Trading(Y) Safiq Medicine(N) Al Helal(N) Moha Nagor

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Enterpris(Y)

Bazer Telecom(N)

Purobi Telecom(Y)

Afner Telecom(Y)

Syber Zone Net(N)

Anika Telecom(Y)

Giash Telecom(Y)

Ali Telecom(Y)

Mobile Care(Y)

Papular Thai(N)

Mobile Pluse(Y)

Azam Store(N)

Duli Telecom(Y)

Bn Telecom(Y)

Tariq Store(N)

Harvest(N)

New Raju(Y)

Vai Vai Stor(N)

R R Enterprise(Y)

Rifat Telecom(Y)

Atik Telecom(Y)

Asad Telecom(Y)

Sumon Digital(Y)

Asiva Trading(N)

Rabiul Computer(Y)

Afnan Enterprise(Y)

Ig Telecom(Y)

Sim Plaza(N)

Liton Telecom(Y)

Shana Telecom(Y)

Islam Telecom(Y)

Bismillah Thai(Y)

Air Link(Y)

Neo General Store(N)

Soron Enterprise(N)

Smart 7(Y)

Date:15-02-2018 DSR: Asiya Trading Dsr 21(1848194327)

MTD(%)

DSR

Index

Day(%)

Last

10.0

POS Code

R008589

R008538

R007874

R008592

R055161

R115998

R029005

R055165

R077022

R102557

R082836

Sales

t-C2C

(MTD)

176893.0

Stock Level

EL: low stock

SIM: low stock

EL: out of stock

EL: out of stock

EL: out of stock

EL: out of stock

EL: low stock

EL: out of stock

achievemen

Sales

t-C2C

15632.0

Data

LM|MTD

301.0::268.0

1365.0::816.0

0.0::0.0

51.0::0.0

94.0::0.0

0.0::0.0

0.0::0.0

226.0::13.0

806.0::373.0

798.0::138.0

0.0::147.0

52.0::340.0

12.0::37.0

475.0::380.0

64.0::256.0

706.0::262.0

2598.0::2584.

2337.0::540.0

1566.0::807.0

13.0::0.0

0.0::0.0

94.0::98.0

568.0::0.0

1194.0::646.0

623.0::747.0

827.0::585.0

1728.0::410.0

2244.0::863.0

0.0::0.0

475.0::50.0

0.0::199.0

243.0::94.0

141.0::46.0

1512.0::1142.

1043.0::147.0

0.0::0.0

0.0::0.0

0.0::0.0

1528.0::680.0

achievemen

(Last day)

(MTD)

10.05

Sim

Target

XXX

EL Stock | EL Stock | Strike

(Last

Day)

13.24

Sim

ssned

Rate

34.0

EL Stock

1614

103

1076

815

1197

225

191

371

475

579

874

589

211

300

269

113

3917

2201

1008

773

847

1624

577

323

598

628

601

391

490

17

1167

411

1270

7786

61

76

1946

MTD(%)

EL

Target

500

500

500

500

500

500

500

600

500

500

600

1500

3500

2100

500

2000

500

600

800

1300

700

700

500

600

500

Strike

Rate

(Last

35.0

EL.

Issued

Day)(%)

MTD

6.0

SC9

Issued

Data POS Data POS # of days

(Last

Day)

10.0

SC10 | SC20

Issued Issued

Low stock

(Last Day)

retailer

count

(%)

24.0

Issued

SC29 SC50 SC100 Promo

achieving

target

3.0

Issued Issued

Low stock

MTD (%)

21.0

retailer count

Visit Site

Must

Important

Important

Important

Important

Important

Important

Important

Important

offer 1/1st Page

Shop Closed

Cash Shortage

Non Compliant

Offer Only

offer 2/2nd Page

Proprietor Absents

Transaction Made

SC

CS

PA

NC

TM

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Visit

offer 3/3rd Page

El SC DSR

Tar get get

get

Tar Tar

386 847 42.0

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EL Number

1811712772

1811712774

1811712779

1811712797

1811712802

1811712818

1811712833

1811712834

1811712870

1811717329

1811720424

1811744623

1811744626

1811744651

1811756220

1811769126

1814639820

1814639932

1820606316

1820606349

1820606574

1820606580

1820625947

1820626037

1820626220

1820626285

1820626287

1820633162

1820636411

1820641724

1820641893

1828203333

1828210732

1828210813

1828210820

1828210823

1828210829

1828213012

1828213061

e Visit Code

Sikhda Enterprise(Y)

Mahee Enterprise(Y)

Foyez Ali & Son'S(Y)

Progote Enterprise(Y)

Maa Homio Hall(Y)

Hamida Telecom(Y)

15 Hasib Telecom(Y)

16 Rayhan Telecom(Y)

Kamal Store(Y)

20 Riaz Store(Y)

Sayma Electronics(Y)

Joytun Polli Phone(Y)

Bismillah Enterprise(Y)

Zedda Howlader(Y)

Tipu Telecom(Y)

Deba Telecom(Y)

Shohid Telecom(Y)

Mobarok Store(Y)

Asiya Trading(Y)

29 Rahim Telecom(Y)

Alam Enterprise(Y)

Enam Enterprise(Y)

Asiya Trading(Y)

Jahangir Telecom(Y)

19 Shadhona Enterprise(Y) 1820633111

Lipe Store(Y)

Millat Media(Y)

Babu Store(Y)

Nodhe Digital(Y)

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Date:15-02-2018 DSR: Asiya Trading Dsr 23(1848194328)

1811712211

1811712714

1811720402

1811720405

1811723439

1811744724

1811749540

1811769123

1811781954

1811781956

1820603722

1820603723

1820606307

1820624474

1820626265

1820635026

1820640974

1820641779

1820643546

1828210708

1828217963

1828217964

1828218003

1828218008

1828218011

1828218068

1828219997

1828224394

1828248211

1828248255

1833652906

1837447266

1837447298

1837447299

1837447319

	M	Tar	Tar	DSR Index MTD(DSR Index Last Day(t-C2C	Sales achievemen t-C2C (Last day)	EL Stoc (MTD)	EL (Las Day		Strike Rate MTD(%)	Strike Rate (Last Day)(%	M	ata POS TD	Data PO (Last Day)		ieving	Low sto retailer count (Last I (%)	r I	Low stock retailer cour MTD (%)	nt	
			105 81.0	21.0	10.0	165223.0	17812.0	7.74	6.09) :	34.0	44.0	8.0)	8.0	1.0		10.0	1	16.0		
		1					1															_
1	Visit)	EL	. Num	ber	POS Code	Stock Level	Data LM MTD	Sim Target		EL Stoc		EL Issued	SC9 Issued	SC10 Issued	SC20 Issued	SC29 ssued		SC100 Issued			off	eı
)		1811	71214	3 1	R053385	SIM: low stock	1242.0::577.0	2		3736	0								155404	Must		_
		1811	71217	3 1	R053389	EL: out of stock	732.0::815.0	XXX		307	1700									Must		
		1911	71210	1 1	P053382	FI · low stock	1956 0-1283	XXX		10/15	500									Muet		

2601

661

1452

493

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14723

1219

5189

1076

761

59

36

82

430

768

370

133

2862

532

26

321

1504

953

223

191

5126

789

671

831

174

390

428

1318

500

500

500

500

600

900

500

700

500

10600

17600

500

500

500

1300

500

800

451.0::208.0 XXX

803.0::349.0

275.0::94.0

770.0::251.0

7258.0::2060.

528.0::410.0

367.0::192.0

272.0::87.0

165.0::0.0

89.0::0.0

0.0::0.0

300.0::94.0

1033.0::462.0

129.0::122.0

345.0::83.0

0.0::0.0

89.0::0.0

72.0::0.0

284.0::184.0

32.0::110.0

1744.0::897.0

390.0::64.0

848.0::564.0

6.0::0.0

0.0::0.0

0.0::0.0

0.0::37.0

0.0::0.0

102.0::0.0

0.0::37.0

330.0::244.0

327.0::114.0

413.0::147.0

1110.0::404.0 XXX

0.0::196.0

94.0::0.0

EL: low stock

EL: low stock

EL: low stock

EL: out of stock

EL: out of stock

EL: out of stock

EL: out of stock

EL: low stock

EL: out of stock

EL: out of stock

EL: low stock

EL: out of stock

EL: low stock

R146625

R118607

R077004

R124477

R146623

Shop Closed	SC
Cash Shortage	CS
Proprietor Absen	ts PA
Non Compliant	NC
Transaction Mad	e TM
Offer Only	00
offer 2/2nd Page	offer 3/3rd Page

Snop Closed	SC	
Cash Shortage	CS	
Proprietor Abser	nts PA	
Non Compliant	NC	
Transaction Mac	le TM	
Offer Only	00	
offer 2/2nd Page	offer 3/3rd Page	

, ,				LM MTD	Target	Issued		Target	Issued	SC Issued		J	J	(
Delowar Store(Y)	1811712143	R053385	SIM: low stock	1242.0::577.0	2		3736	0									Must			
Nur Traders(Y)	1811712173	R053389	EL: out of stock	732.0::815.0	XXX		307	1700									Must			Γ
Touch Tel(Y)	1811712191	R053382	EL: low stock	1956.0::1283. 0	XXX		1945	500									Must			

Important

Must

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															Offer Only	00	⅃
L	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD		EL Stock			SC20 Issued		Issued	Visit Site	offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Vi Co
	Delowar Store(Y)	1811712143	R053385	SIM: low stock	1242.0::577.0	2	3736	0					Must				i
	Nur Traders(Y)	1811712173	R053389	EL: out of stock	732.0::815.0	XXX	307	1700					Must				i
	Touch Tel(Y)	1811712191	R053382	EL: low stock	1956.0::1283. 0	XXX	1945	500					Must				

	2	00	81.0		10.0	105225.0	17012.0	7.74	0.0	9 3	+.0	44.0	0.0	,	0.0	1.0	10.0	1	.0.0			Transaction Mad	e	TM	
	_					'																Offer Only		00	
SL	Ret Name (7111 Vis.	it)	EL Nun	nber	POS Code	Stock Level	Data LM MTD	Sim Target		EL Stock							SC100 Issued		Visit Site	offer 1/1st Page	offer	2/2nd Page	offer 3/3rd P	'age	V C
1	Delowar Store(Y)	18	117121	43	R053385	SIM: low stock	1242.0::577.0	2		3736	0								Must						
2	Nur Traders(Y)	18	117121	73	R053389	EL: out of stock	732.0::815.0	XXX		307	1700								Must						
	T 1 T 100	1.0	117101	0.1	0.52202	ET 1 . 1	10560 1000	373737		1045	500								M .						Τ

	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target	Sim EL S	ock EL Targ	EL Issued	SC9 Issued	SC10 Issued			Promo		offer 1/1st Page	offer 2/2nd Page	offer 3/3rd Page	Visit Code
	Asiya Trading(Y)	1837447322		EL: out of stock	0.0::0.0	XXX	1	500							Must				
	Badol Laundry (N)	1845092621			144.0::0.0	XXX	631	0							Voluntary				
	Mahadi Store(Y)	1848082466			137.0::37.0	XXX	536	0							Important				/
	Ma Store(Y)	1848082512			0.0::0.0	XXX	715	0							Important				
44	Asraful Telecom(Y)	1848120957		EL: low stock	0.0::0.0	XXX	170	500							Must				
45	Gr14 Habib Enterprise(Y)	1848231205			505.0::376.0	XXX	826	0							Important				
46	Gr14 Islam Telecom(Y)	1848231206	R155161	EL: low stock	365.0::516.0	XXX	1012	500							Must				
47	Gr14 Bilkis Store(Y)	1848231209	R0051027		0.0::94.0	XXX	1189	0							Must				
	Gr14 Sopno Choa Telecom 2(Y)	1848231211		EL: low stock	0.0::46.0	XXX	239	500							Must				
	Gr14 Mastor Telecom(Y)	1848231212			623.0::399.0	XXX	1436	0							Must				
50	Shuvo Telecom(Y)	1848231248			0.0::0.0	XXX	1039	0							Important				ot
51	Akkas Telecom(Y)	1848231296	R116009		187.0::74.0	XXX	488	0							Important				
52	Sadi Farmeci(Y)	1848272445		EL: low stock	412.0::149.0	XXX	212	500							Must				
53	Monjur Store(Y)	1848274171			0.0::0.0	XXX	112	0							Voluntary				
	Choa Telecom(Y)	1848274182		EL: low stock	145.0::51.0	XXX	98	500							Must				
55	Bidhan Telecom(Y)	1848274184			114.0::51.0	XXX	560	0							Voluntary				
	Bissmilla Telecom(Y)	1848275026		EL: low stock	425.0::139.0	XXX	215	500							Must				
57	Arafat Farmaci(Y)	1848275027		EL: low stock	387.0::304.0	XXX	496	1000							Must				
58	Saddik Store(Y)	1848281137		EL: low stock	251.0::168.0	XXX	168	500							Must				
59	Zs Telecom(Y)	1848281149	R149039	EL: low stock	0.0::51.0	XXX	721	500							Must				
60	Rony Telecom(Y)	1848281181			184.0::0.0	XXX	1446	0							Voluntary				
	Hasan Store(N)	1848293243			648.0::541.0	XXX	3044	0							Voluntary				
	Ss Telecom (N)	1848293245			251.0::73.0	XXX	318	0							Voluntary				
	Mostafij Telecom(Y)	1848427510			700.0::121.0	XXX	660	0							Voluntary				
	D.B.S Telecom(N)	1848432874			19.0::37.0	XXX	1082	0							Voluntary				
	Hoque Telecom(N)	1848432910		EL: low stock	39.0::0.0	XXX	109	500							Must				
66	Jannati Telecom(N)	1848432911			114.0::46.0	XXX	972	0							Voluntary				
	Vivi Stor(N)	1848432923			308.0::274.0	XXX	374	0							Voluntary				
	` '	1848432926			485.0::201.0	XXX	607	0							Voluntary				
69	Asrafi Store (N)	1848444719		EL: low stock	0.0::0.0	XXX	120	500							Must				
	Parosh Store (N)	1848475709		EL: low stock	404.0::208.0	XXX	300	500							Must				1 1
	Beacheatra Telecom(N)	1848479988			0.0::0.0	XXX	911	0							Voluntary				\top
	Tonmoy Variety Store (N)	1848493920			297.0::101.0	XXX	606	0							Voluntary				
73	Fahmida Store (N)	1849616326		EL: out of stock	452.0::222.0	XXX	69	1000							Must				1
	Anika Enterprise (N)	1859082325			0.0::0.0	XXX	534	0							Voluntary				
	Godhuli Pharmacy (N)			EL: low stock		XXX		500							Must				

15 M/S Asiya Trading(N)

Shamim Telecom(N)

Anindaro Varaetis(N)

Mostofa Tea Stole(N)

Ahmed Telecom(N)

M/S. Bismillah Traders

& Construction(N)

Mithila Telecom(N)

Masuma Telecom(N)

Shawon Pharmcy(N)

Mamun Telecom (N)

Uttom Telecom (N)

34 Milon Stor (N)

Sojol Stor (N)

Ss Telecom (N)

Monir Store (N)

M/S Setu Enterprise

Oishi Telecom(N)

30 Golam Telecom (N)

Rabbani Store(N)

20 Asiya Trading(Y)

21 Asiya Trading(N)

24 Phone For You(N)

25 Biswas Telecom(N)

16 Palash Telecom(N)

1828203136

1828203287

1828210762

1828213070

1828213076

1833652992

1833652996

1848120117

1848124447

1848260826

1848260912

1848260917

1848293213

1848441352

1848441390

1848444724

1848460837

1848460918

1848479902

1848479951

1848479952

1848479954

1848479972

1848494182

R118625

R122121

EL: out of stock

EL: low stock

EL: out of stock

EL: low stock

EL: out of stock

R0330470 EL: low stock

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418.0::535.0

0.0::0.0

570.0::83.0

6.0::147.0

135.0::102.0

529.0::262.0

1726.0::980.0

502.0::184.0

148.0::46.0

401.0::331.0

496.0::139.0

519.0::144.0

117.0::37.0

815.0::394.0

257.0::37.0

76.0::51.0

19.0::0.0

0.0::0.0

46.0::0.0

1387.0::452.0

3121.0::1227.

358.0::172.0

191.0::374.0

290.0::141.0 XXX

738

786

12474

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459

1015

764

875

2569

320

207

1081

122

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1096

326

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162

2269

117

186

405

529

4000

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2100

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700

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0	Date:	15-02-	-2018	DSR	: M/S Asi	ya Tradir	ng Dsr 35(184843	2913)																			
		SI M	El Tar	SC Tar	DSR Index	DSR Index	Sales achievemen	Sales achievemen	EL Stoc (MTD)	(La	ast	Strike Rate	Strike Rate	Da M'	TD	Data PO	achi	ieving	Low sto	r	Low stock retailer count			Shop Closed Cash Shortage		SC CS	7
		Tar get	get	get	MTD(%)	Last Day(%	(MTD)	t-C2C (Last day)		Ďa	y)	MTD(%)	(Last Day)(%)		Day)	targ	, I	count (Last I (%)		MTD (%)			Proprietor Abser	nts	PA	1
		0	226 00	496 1.0	36.0	59.0	141738.0	22825.0	5.92	4.8		10.0	58.0	9.0)	16.0	3.0		22.0		17.0			Non Compliant Transaction Mad	le	NC TM	1
	_				1							,												Offer Only	1	00	
SL	Ret Name (7111	Visit)	E	L Nun	nber PC	OS Code	Stock Level	Data LM MTD	Sim Target		EL Stoc	k EL Target	EL Issued	SC9 ssued	SC10 Issued	SC20 Issued Is	SC29 ssued	SC50 Issued	Issued	Promo SC Issued	Visit Site	offer 1/1st Page	offe	r 2/2nd Page	offer 3/3rd	Page	Visi Cod
1	Josim Telecom(N	D)	181	171272	22		EL: low stock	204.0::240.0	XXX		404	500									Must						
2	Rahim Telecom(N)	181	171739	99			1819.0::840.0	XXX		2833	0									Important						
3	Sumaiya Enterpri	se(N)	181	174462	28 R0	56957	EL: low stock	1511.0::87.0	XXX		690	800									Must						
4	Jhan Telecom(N)		181	174484	18		EL: out of stock	152.0::0.0	XXX		10	600									Must						
5	Kazi Store(N)		181	175618	30			0.0::0.0	XXX		6	0									Important						
6	Tasmim(N)		181	176912	21 R1	24620	EL: low stock	501.0::37.0	XXX		4536	500									Must						
7	Hello Telecom(Y)	1814	46400€	55 R1	22502	EL: low stock	2526.0::985.0	XXX		933	1900									Must						
8	Lisha Medical(N))	1820	060652	25		EL: low stock	1291.0::588.0	XXX		418	500									Must						
9	Satota Varity Stor	re(N)	1820	062426	56		EL: low stock	128.0::0.0	XXX		182	500									Must						
10	Shohag Book Dip	o(N)	1820	062433	33			0.0::0.0	XXX		689	0									Important						
11	Razu Store(Y)		1820	062615	57 R0	76037		348.0::51.0	XXX		1743	0									Important						
12	Hizrat Store(N)		1820	063922	25			206.0::13.0	XXX		468	0									Important						
13	B.C.T.R. Comput	r(N)	1820	064355	54		EL: low stock	593.0::102.0	XXX		467	500									Must						\perp
14	A M Khan Store(N)	1820	064478	32		EL: low stock	2475.0::1349.	XXX		881	2900									Must						

Must

Voluntary

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	U	226 496 36.0 00 1.0	59.0	141738.0	22825.0	5.92	4.8	40).U	58.0	9.0	16.0	3.0	22.0	1	17.0		_	ransaction Made		TM	-
SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD	Sim Target		EL Stock		EL Issued		SC20 Issued				Visit Site	offer 1/1st Page		Offer Only Ond Page	offer 3/3rd 1	Page	V
1	Josim Telecom(N)	1811712722		EL: low stock	204.0::240.0	XXX		404	500							Must						_
2	Rahim Telecom(N)	1811717399			1819.0::840.0	XXX		2833	0							Important						_
3	Sumaiya Enterprise(N)	1811744628	R056957	EL: low stock	1511.0::87.0	XXX		690	800							Must						
4	Jhan Telecom(N)	1811744848		EL: out of stock	152.0::0.0	XXX		10	600							Must						Ξ
5	Kazi Store(N)	1811756180			0.0::0.0	XXX		6	0							Important						
6	Tasmim(N)	1811769121	R124620	EL: low stock	501.0::37.0	XXX		4536	500							Must						
7	Hello Telecom(Y)	1814640065	R122502	EL: low stock	2526.0::985.0	XXX		933	1900							Must						

SL	Ret Name (7111 Visit)	EL Number	POS Code	Stock Level	Data LM MTD		Sim Issued	EL Stock		SC9 Issued				Visit Site	offer 1/1st Page	offer 2/2nd Page	Visit Code
39	Talukder Enterprise (N)	1848494183		EL: out of stock	0.0::0.0	XXX		11	1500					Must			
	Vai Vai Computer & Stationary (N)	1848494184			340.0::235.0	XXX		409	0					Voluntary			
41	Asma Telecom (N)	1848494185			51.0::0.0	XXX		988	0					Voluntary			
	Bishmillah Telecom (N)	1848494186			101.0::37.0	XXX		628	0					Voluntary			