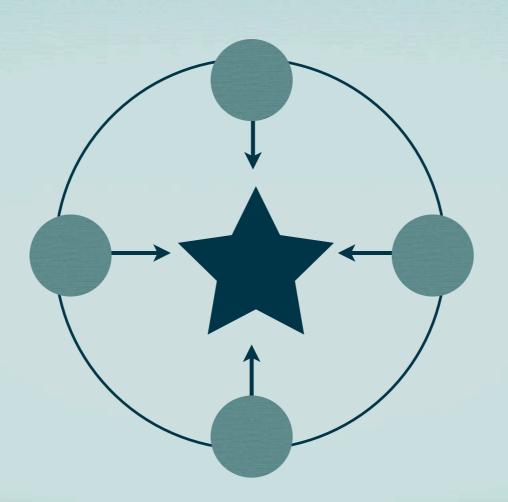
# USING SOCIAL NETWORKS FOR SOCIAL CHANGE



#### Ivan Boothe

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Democracy in Action Community Conference — 27 June 2008

# THE GENOCIDE INTERVENTION NETWORK



#### empowers

members with the tools to prevent and stop genocide.



#### \*empowerment







# Building an anti-genocide constituency

DARF RSCORES ORG



# Members who can think for themselves

Members who can speak for us for themselves for a movement

# THE PURPOSE OF A SOCIAL NETWORK

(What the heck are you doing here?)

# Organizing or Mobilizing?

Many groups use social networks for **mobilizing** — getting members out to an event, getting people to sign a petition, getting people to donate for a cause.

# Organizing or Mobilizing?

GI-Net uses social networks for organizing — creating an educated constituency of people who can think for themselves and motivate others.

# Organizing or Mobilizing?

We're not simply looking for a mailing list or an ATM — we want an educated, active movement of people interested in preventing and stopping genocide.

Social networks are and integral part of this.

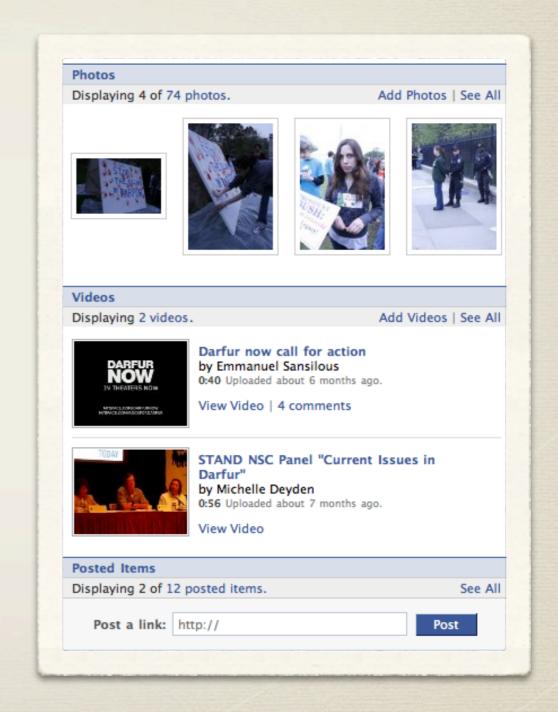
#### The Dynamics of Social Networks

- \* The dynamics and demographics of each network are different what may make sense on MySpace could be seen as annoying on Facebook.
- \* If you have a specific niche, you might try focused networks like BlackPlanet, Eons, GLEE, WiserEarth or The Hub.
- \* You don't have to be everywhere. You have to be able to make a commitment to each network.



#### Social Media & Social Networks

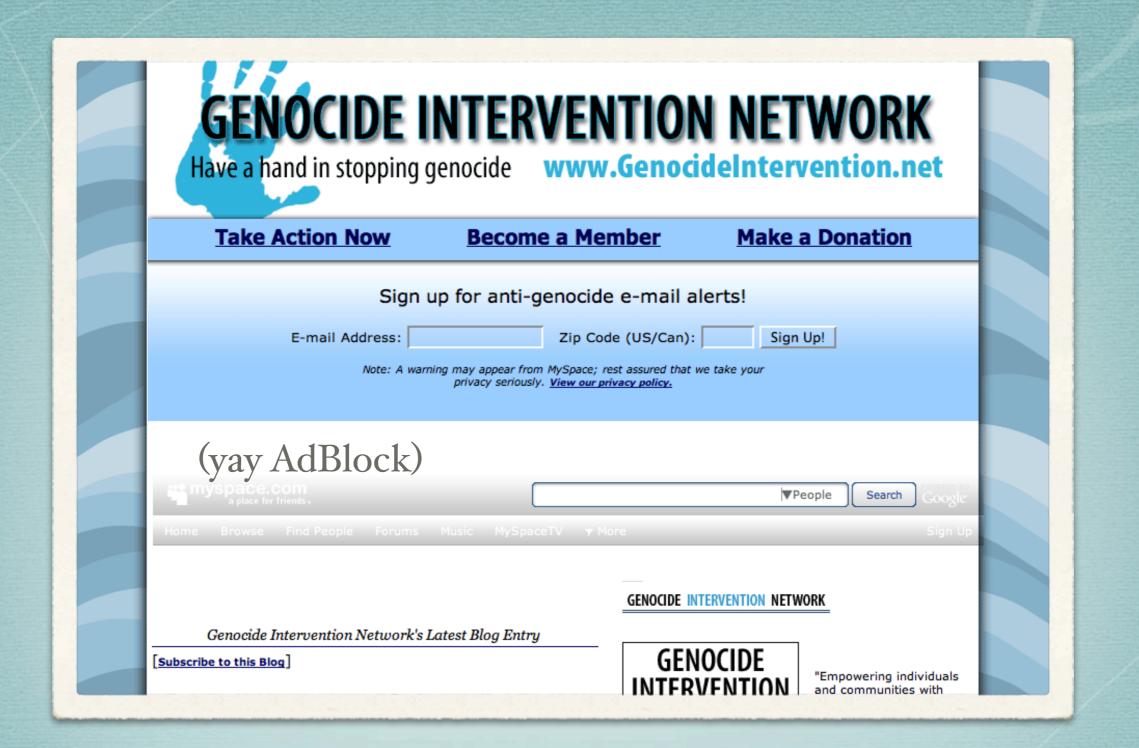
- \* YouTube and Flickr
  vs. Facebook and
  MySpace
- \* Social media is often embedded in social networking profiles in order to help engage members and heighten interest.



# Keys to Success on Social Networks

\*It's about member engagement.

A way to facilitate conversations between you and your members and among your members.



They talk to you,

Thursday, May 15, 2008

Are you an anti-genocide activist? We want you in our top friends!

Category: News and Politics

Are you active in your community on anti-genocide issues? Raising money for civilian protection in Darfur — educating your neighbors about the mass atrocities in Burma — working to pass divestment from Sudan in your state? Leave us a comment and describe what you're doing!

#### We want you in our top friends!

In the coming weeks, we'll be rotating in all of our MySpace friends who are active on anti-genocide issues into our top friends. You've been supporting us, now we want to support you!

Note: This goes for local organizations too — if your chapter or community group is working on these issues, please let us know so we can feature you!

#### You talk to them.

### Success Story #1

Using Student Pressure to Pass Legislation

- \* Bill with bipartisan support being held up by Senate committee chair
- \* Using Facebook, identified and reached out to students in senator's home state
- \* Facilitated identification by students of senator's top donors, using

OpenSecrets.org

## Success Story #2

Raising an Issue's Profile and Engaging Members

- \* GI-Net's student division created "Picture a World Without Genocide" campaign
- \* Encouraged high school students to submit photos on **Facebook** and **MySpace** of their activism on Darfur
- \* Hundreds of pictures were collected and compiled into large poster spelling out "DARFUR"



Facebook Photo Campaign



Rep. Frank Wolf (VA)



Rep. Barbara Lee (CA)



John Prendergast, Enough Project



STAND Presenters



Facebook Photo Campaign



Facebook Photo Campaign

## Success Story #3

Coordinated Fundraising Through Social Networks

- \* Annual "DarfurFast" encourages students to refrain from one luxury item and donate proceeds to GI-Net
- \* Distribution of information happens through both the chapter network and social networks Facebook, MySpace, LiveJournal and Twitter
- \* Social networks are key to keeping individual members engaged and inviting friends on campus to take part
- \* Raised more than \$500,000 in three years of annual events; 2007 saw participation from 450 high schools and 300 colleges

## Final Thoughts

- \* It's long-term. Don't expect immediate results.
- \* It takes effort. You need to be willing to engage.
- \* If you want your members to spread your message, you have to trust them.

#### Nonprofit Social Network Resources

- \* Heather Mansfield writes about best practices for nonprofit use of social networks.
  diosacommunications.blogspot.com
- \* Beth Kanter writes about innovative ways nonprofits are using social media.
  beth.typepad.com
- \* Alexandra Samuel and Rob Cottingham write on the Social Signal blog about ways to build online communities both within and beyond existing social networks.

www.socialsignal.com/blog

#### STAY IN TOUCH!



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www.rootwork.org

twitter.com/rootwork slideshare.net/rootwork