

BONUS

96%

SAY THEIR BONUS PLANS ARE
ALIGNED OR WELL-ALIGNED
TO BUSINESS RESULTS

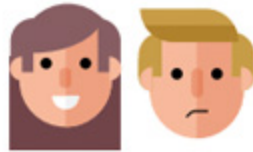


COMPANIES THAT EXCEEDED
THEIR TARGETS WERE MORE
LIKELY TO HAVE WELL-ALIGNED
PLANS THAN THOSE WHO DID
NOT ACHIEVE THEIR GOALS



51%

USE FINANCIAL MEASURES AS
ONE OF THE KEY OBJECTIVES



44%

USE BEHAVIOURAL MEASURES



94%

OF PARTICIPANTS HAVE
A REVIEW PROCESS IN
PLACE TO DETERMINE
THE SUCCESS OF THEIR
BONUS PLANS.

4.3

AVERAGE
NUMBER OF
PERFORMANCE
METRICS



3.3

IN HIGH-ACHIEVING
COMPANIES

