

SKYSPEAR SOLUTIONS

Strategic Cloud Transformation & Enterprise Software Solutions

■ ■ Cloud Architecture	■ ■ DevOps Automation	■ AI/ML Engineering
■ Cyber Security	■ Software Development	■ Data Analytics

AWS Certified	Azure Certified	GCP Certified	8+ Years Experience
---------------	-----------------	---------------	---------------------

8+ Years Experience	50+ Projects Delivered	99.9% Uptime SLA	35% Average Savings
------------------------	---------------------------	---------------------	------------------------

■ +91 9600510846 ✉ skyspearsolutions@gmail.com ■ www.skyspear.in			
--	--	--	--

Remote-First Delivery Model • Serving International Markets: USA, UK, UAE, Canada, Australia, Singapore

WHO WE ARE

Skyspear Solutions is a **remote-first cloud consulting company** specializing in multi-cloud architecture, DevOps automation, and enterprise software development. With **8+ years of hands-on experience** and certifications across AWS, Azure, and GCP, we deliver enterprise-grade solutions at competitive pricing.

Why Choose Skyspear?

3-5x Cost Advantage Premium expertise at offshore pricing	Multi-Cloud Certified AWS, Azure, GCP expertise
Proven Track Record 50+ successful deployments	Agile Delivery 2-week sprint cycles

The Enterprise Challenge

Technology leaders face increasing pressure to deliver digital transformation while managing costs, security risks, and accelerating competitive threats:

- Cloud cost optimization while scaling infrastructure
- Security and compliance across hybrid environments
- AI/ML integration without massive investment
- Accelerating time-to-market without compromising quality
- Modernizing legacy systems with business continuity
- Accessing specialized cloud and DevOps expertise

Our Solution: 6 Integrated Services

We deliver end-to-end technology transformation through: **(1) Cloud Architecture** for cost optimization, **(2) Custom Software Development** for digital transformation, **(3) AI/ML Engineering** for intelligent automation, **(4) DevOps Automation** for rapid delivery, **(5) Cybersecurity** for threat protection, and **(6) Data Analytics** for business intelligence.

CORE SERVICES

1. Cloud Architecture & Optimization

Multi-cloud architecture designed for performance, cost-efficiency, and resilience.

- Multi-cloud strategy (AWS, Azure, GCP) with vendor lock-in prevention
- FinOps: Cost optimization through rightsizing, reserved instances, spot instances
- High availability designs with 99.99% uptime and automated failover
- Cloud governance with policy-as-code and compliance automation
- Migration services: Lift-and-shift, re-platforming, re-architecting

IMPACT: 35% average cost reduction • 99.9% uptime guarantee • Unlimited scalability

2. Custom Software Development

Full-stack development from concept to production, specializing in cloud-native apps.

- Enterprise web apps: React, Angular, Vue.js with Node.js/Python backends
- Mobile development: Native iOS/Android and cross-platform Flutter
- Industry solutions: Hospitality CRM, F&B; management, retail POS
- API-first design with RESTful and GraphQL APIs
- Microservices with event-driven architecture
- Legacy modernization: Monolith-to-microservices transformation

IMPACT: 60% faster delivery • Enhanced UX • Digital transformation

3. AI/ML Engineering & Analytics

Harness AI and machine learning for competitive advantage and automation.

- GenAI integration: Google Gemini, OpenAI, Anthropic Claude
- RAG systems with vector databases (Pinecone, Weaviate)
- ML models: TensorFlow, PyTorch for classification, regression, forecasting
- Computer vision: Image recognition, object detection, OCR
- NLP: Sentiment analysis, chatbots, document processing
- MLOps: Vertex AI, SageMaker for deployment and monitoring

IMPACT: Intelligent automation • Predictive analytics • Personalization

CORE SERVICES (continued)

4. DevOps Automation

Build continuous delivery culture with infrastructure automation and observability.

- CI/CD pipelines: GitHub Actions, GitLab CI, Cloud Build
- Infrastructure as Code: Terraform, Pulumi, CloudFormation
- Kubernetes orchestration (EKS/AKS/GKE) with Helm and GitOps
- Observability: Prometheus, Grafana, ELK for metrics and logs
- Security automation: SAST/DAST scanning, secrets management
- Release management: Blue-green, canary releases, feature flags

IMPACT: Daily deployments • 99.95% success rate • 80% faster incident resolution

5. Cybersecurity

Proactive security architecture with continuous compliance monitoring.

- Zero Trust architecture with micro-segmentation and identity-based access
- Cloud security: WAF, DDoS protection, Cloud Security Posture Management
- Compliance support: Assist with SOC 2, GDPR, HIPAA requirements
- Vulnerability management: Automated scanning, penetration testing
- IAM & SSO: Okta, Auth0, Azure AD with MFA enforcement
- 24/7 monitoring with automated remediation

IMPACT: Proactive defense • Compliance readiness • Threat mitigation

6. Data Engineering & BI

Transform raw data into actionable insights with modern data platforms.

- Data warehousing: BigQuery, Snowflake, Redshift
- ETL pipelines: Apache Airflow, Cloud Composer
- Real-time analytics: Kafka, Pub/Sub for streaming
- BI dashboards: Looker, Tableau, Power BI
- Data governance: Cataloging, lineage, quality monitoring
- Advanced analytics: Predictive models, anomaly detection

IMPACT: Real-time insights • Data-driven decisions • Business intelligence

TECHNOLOGY EXPERTISE

8+ years of hands-on experience across the cloud-native technology stack with certifications and production deployments.

Cloud Platforms	AWS (VPC, EC2, Lambda, EKS, S3, RDS) • Azure (VNet, AKS, Functions) • GC
Containers	Docker • Kubernetes • Helm • ArgoCD • Istio • Kustomize
Languages	Python • TypeScript/JavaScript • Go • Java • Rust • Ruby
Frontend	React • Angular • Vue.js • Next.js • Flutter • React Native
Backend	Node.js/Express • Django/Flask • FastAPI • Spring Boot • .NET
Databases	PostgreSQL • MySQL • MongoDB • Redis • BigQuery • DynamoDB
DevOps	Terraform • Ansible • Jenkins • GitLab CI • GitHub Actions
Monitoring	Prometheus • Grafana • ELK Stack • Datadog • CloudWatch
AI/ML	TensorFlow • PyTorch • Vertex AI • SageMaker • Gemini • Claude
Data Engineering	Airflow • Kafka • Spark • dbt • Looker • Tableau

CLIENT SUCCESS STORIES

Real results from real projects. We measure success by business outcomes: cost savings, operational efficiency, and system reliability.

F&B; Chain: Cloud Transformation

Challenge: 12 locations with fragmented POS systems, \$50K monthly costs, frequent outages.

Solution: Migrated to GCP Cloud Run, built unified CRM, BigQuery analytics, Flutter mobile apps.

40% Cost Reduction	99.9% Uptime	60% Faster Reporting
------------------------------	------------------------	--------------------------------

E-commerce: DevOps Acceleration

Challenge: 2-week deployment cycles, 30% failure rate, 4-hour downtime per release.

Solution: GitHub Actions CI/CD, Kubernetes on GKE, Prometheus monitoring, blue-green deployments.

Daily Deployments	99.95% Uptime	0-min Downtime
-----------------------------	-------------------------	--------------------------

Enterprise: Cost Optimization

Challenge: Uncontrolled AWS/GCP spending (\$120K/month), 45% utilization, no visibility.

Solution: Cloud audit, Terraform IaC, reserved instances, automated cleanup, FinOps dashboard.

35% Savings	78% Utilization	6-mo ROI Payback
-----------------------	---------------------------	----------------------------

ENGAGEMENT OPTIONS

Flexible engagement models designed to minimize risk and maximize value:

DISCOVER	DESIGN	DEVELOP	DEPLOY	OPTIMIZE	SUPPORT
Audit	Architecture	Sprints	CI/CD	Tuning	24/7

FREE CONSULTATION (30 min)

Technology assessment, cost analysis, solution roadmap, ROI projections

PROOF OF CONCEPT (2 weeks)

Working prototype, architecture design, feasibility analysis, cost estimation

FULL ENGAGEMENT

Dedicated team, 2-week sprints, continuous deployment, flexible pricing (Fixed/T&M;/Retainer)

LET'S START YOUR TRANSFORMATION

Ready to optimize your cloud infrastructure and accelerate delivery?

■ +91 9600510846

✉ skyspearsolutions@gmail.com

■ www.skyspear.in

"From concept to cloud, from data to decisions."