

Matt Roshay

Full Stack Engineer | Ruby on Rails Expert | Client Relationship Management

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SUMMARY

Junior Full-Stack Developer with a strong foundation in Ruby on Rails, React.js, and modern web technologies, following a 15+ year career in business development and client relationship management. Skilled in building responsive, user-focused applications, with recent projects including a CMS-enabled portfolio/blog platform and an AI-enhanced recipe app powered by OpenAI's ChatGPT API. Proficient in Agile workflows, RESTful API integration, and tools such as Cloudinary and PostgreSQL. Passionate about creating inclusive and accessible digital experiences, with a strong interest in using technology to solve real-world problems. Currently seeking opportunities to contribute to collaborative teams and continue growing as a developer in dynamic, impact-driven environments.

PROJECTS

MatchMeal

Online
<https://www.matchmeal.eu>

Pitched the idea for and developed MatchMeal - a web/mobile app for users looking for recipes and wanting to make the most of the ingredients they already have

- Used OpenAI's ChatGPT API for image object recognition & a recipe API
- Designed and developed the project in 2 weeks with a team of 4 using Ruby on Rails, JavaScript, APIs, Pundit, PWA and more

Portfolio & Blog Platform (in development)

Online
Building a responsive, client-editable web platform using Ruby on Rails, JavaScript, HTML/CSS, and Cloudinary.

- Includes user authentication, dynamic CV section, rich media blog editing, and planned integrations for analytics and social media cross-posting.
- Designed for scalability and clean UI/UX, with an emphasis on SEO and accessibility.

Flat Rent

Online
<https://airbnb-roshaym-5f0f5ed33d88.herokuapp.com>

Developed an Airbnb clone

- Designed and developed the project in 1 week with a team of 4 using Ruby on Rails, JavaScript, APIs, Pundit and more

EXPERIENCE

Freelance Full-Stack Developer

Company Name
04/2025 - Present Location

- Currently developing a custom portfolio and blog platform for a senior IT infrastructure consultant.
- Responsible for scoping, architecture, and development.
- The platform includes a collapsible CV section with dynamic progress meters, CMS-style blog editor, and integration with LinkedIn and Instagram for cross-posting.
- Focused on delivering a performant, maintainable, and client-editable experience.

Client Relationship Manager

Herbert Smith Freehills
06/2023 - 10/2024 Paris, France

- Managed a portfolio of 4 key financial sector clients along with client relationship partners
- Enhanced account growth by focusing on priority client account management activities
- Led on the preparation of regular client and financial reports, ensuring accuracy and timeliness
- Facilitated key client sessions to drive practice group and sector initiatives
- Improved client satisfaction by understanding their businesses and liaising with internal teams
- Boosted cross-selling revenue by identifying opportunities, managing pitches, panel renewals, and secondment opportunities

FIND ME ONLINE

in LinkedIn
<https://www.linkedin.com/in/mattroshay>

GitHub
<https://github.com/roshaym>

Portfolio
<https://roshaym.github.io/profile/>

SKILLS

Tech
Ruby on Rails, HMTL, CSS, JavaScript, Git, GitHub, PostgreSQL, Heroku, PWA, Figma, REST, OOP, REACT, Stimulus, Node.js, React, Typescript

Business
Client relationship management, Cross-border team management & collaboration, Business strategy & development, Marketing strategies, Corporate communication, Event management

CERTIFICATION

Web Developer (RNCP 39261)

EDUCATION

Advanced CSS and SASS, JavaScript, Node.js, React Native & Typescript

Udemy
Online

Web Development Bootcamp

Le Wagon
10/2024 - 12/2024 Online

- 9-week full-time intensive coding bootcamp
- Learned and used HTML, CSS, Bootstrap, JavaScript ES6, SQL, Git, GitHub, Heroku and Ruby on Rails

Master of Strategic Marketing
University of Wollongong in Dubai

2013 - 2015 Dubai, UAE

Bachelor of Business Administration
University of Wollongong in Dubai
2007 - 2009 Dubai, United Arab Emirates

Bachelor of Business Administration
Oregon State University
2003 - 2005 Oregon, United States

LANGUAGES

Anglais
Native

Français
Native

EXPERIENCE

Business Development Manager

Herbert Smith Freehills

05/2020 - 01/2023 Dubai, UAE

- Led a cross-border team of 4 to support the regional strategy
- Developed and executed regional business development plans at the regional, practice and partner levels
- Identified new opportunities in the region and tracked key projects of interest
- Led the team in relation to all internal and external events for the region

Proposal Manager

Freshfields Bruckhaus Deringer

06/2018 - 06/2020 Dubai, UAE

- Lead pitch writer for the MENA region -Successfully delivered over 150 proposals and presentations over a 12-month period
- Contributed to the team that launched an internal toolkit to streamline pitches
- Collaborated with various internal teams to launch internal and external events

Business Development & Marketing Executive

Covington & Burling

06/2017 - 05/2018 Dubai, UAE

- Responsible for the full spectrum of business development and marketing activities for the Project Finance and Development Practice throughout Europe, the Middle East, and Africa
- Collaborated with partners and attorneys on business development plans

Business Development & Marketing Coordinator

Chadbourne & Parke

01/2014 - 05/2017 Dubai, UAE

- Developed business development and marketing activities for the Project Finance, Corporate and M&A, and Dispute Resolution practices
- Drafted proposals and presentations, and managed events

Administrative Coordinator

Chadbourne & Parke

03/2010 - 12/2013 Dubai, United Arab Emirates

- Business development & marketing activities
- IT support

VOLUNTEERING

Board of directors

United Arabian Ultimate

2013 - 2015

Acted on the board of directors for UAU, a non-profit organization, aiming to promote the sport of ultimate in the Middle East. The organization hosted the World Championship of Beach Ultimate in Dubai, March 2015. The event drew 1,200 players from 25 different countries