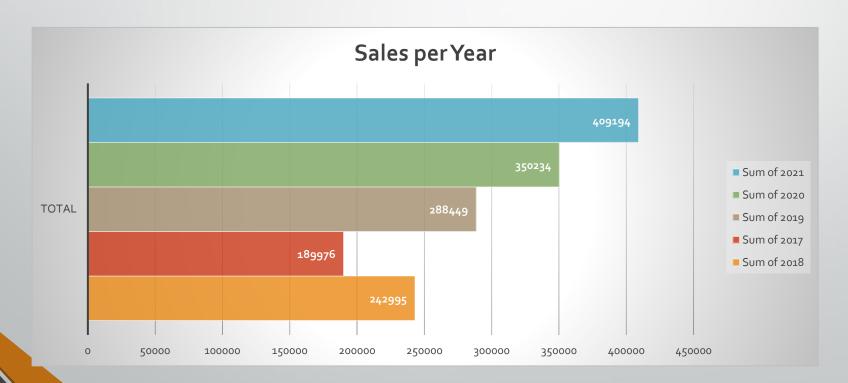
### Data-Driven Storytelling Presentation: Analysis of Account Sales Data

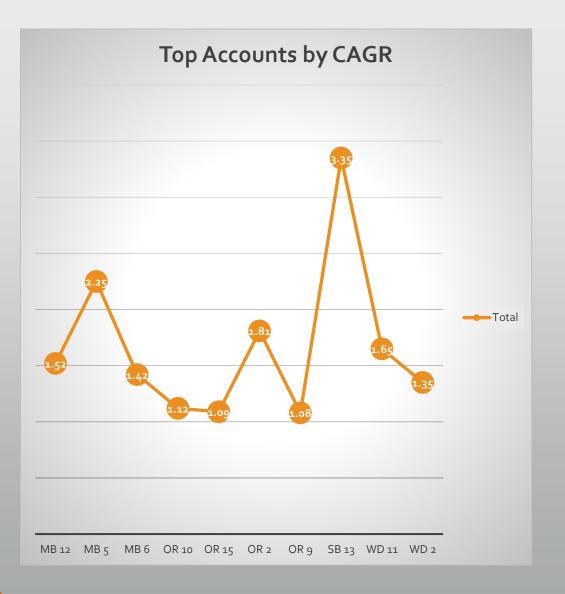


#### **Total Sales Per Year**





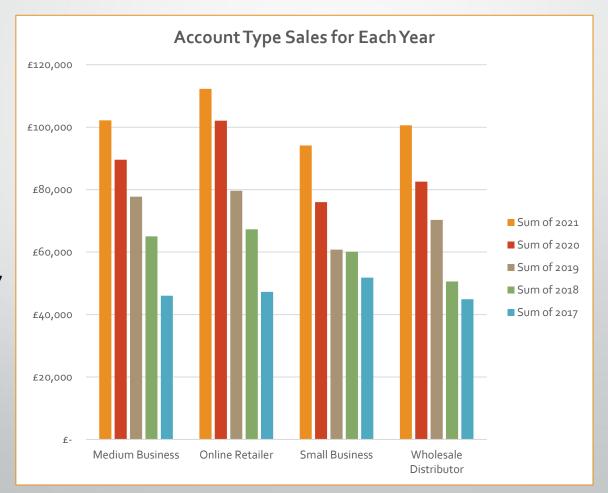
# Top10 Accounts by CAGR





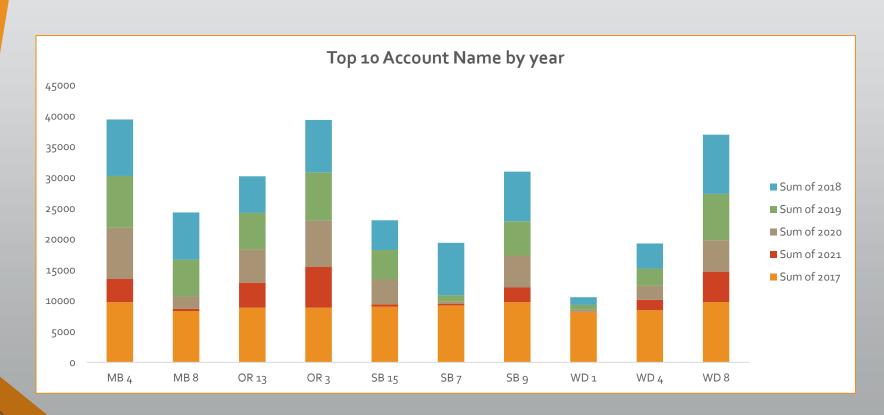
### Sales by Account Type

- Sales increased in year 2021 for all account type.
- Lowest sales in 2017



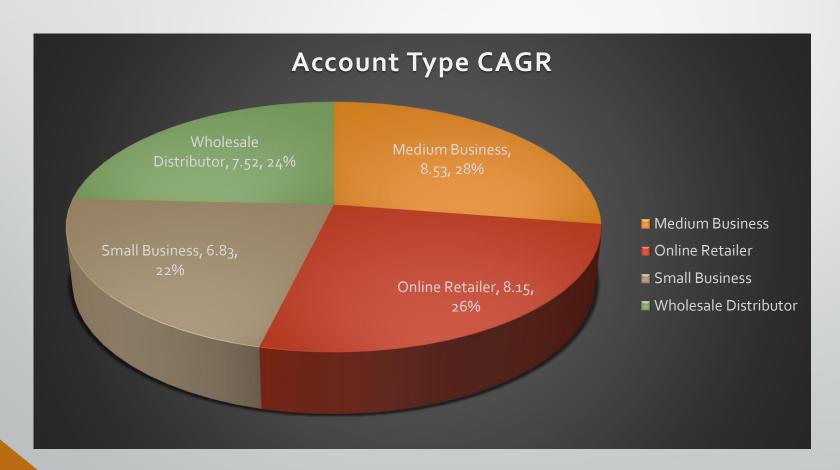


## Top 10 Performing Account Names by Year



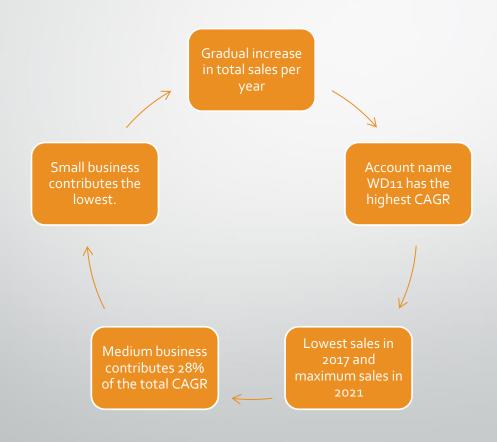


### **Account Type By CAGR**





### **Insights**





### Summary

- Over the analysed period, there has been a consistent upward trend in total sales each year.
- Among all accounts, **WD11** has experienced significant growth over time.
- Sales per year indicates a positive trajectory in sales performance.
- Medium-sized businesses have played a substantial role, their impact on growth is noteworthy.
- Small businesses have the **lowest** contribution to the overall growth rate.



### Thank You!

**Any Questions?** 

