

Rong Si (Rosie) Deng
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EDUCATION

Barnard College of Columbia University, New York, NY

BA in Neuroscience and Behavior, May 2016

Relevant coursework: Evolutionary Biology, Molecular & Cellular Biology, Organic Chemistry I&II, Physics I&II, Calculus I&II, Drug Use and Abuse, Behavioral Neuroscience

White Plains High School, White Plains NY

SAT score: Math-800 Writing-760 Critical Reading-660

2014 National Merit Scholarship Competition Commended Student

CAREER PROFILE

Recent college graduate with research and management experience, seeking to contribute background in neuroscience with an organization focusing on sales. Recognized for collaboration, interpersonal and relationship-building skills, and ability to work under pressure in a fast-paced environment.

PROFESSIONAL EXPERIENCE

MHG Consulting (July 2016- Present)

Account Executive

- Drove sales and customer acquisition for a leading supplier of business supplies
- Expanded customer base within the Westchester, and greater New York City territory
- Drove retention of business accounts through relationship building to increase client market share
- Promoted to leadership in 3 weeks; closed 60+ accounts for client *Quill*
- Ranked #4 in the office nationwide under *Cydcor*
- Interviewed eligible candidates for account representative position, personally trained new reps

NY Psychiatric Institute--Columbia University Medical Center (Jan 2015 - May 2016; part time 15 hrs week during school year)

Research Assistant, Department of Developmental Neuroscience

- Conducted intensive research on *The Effect of Dopaminergic Manipulation during the Critical Adolescent Period on Impulsivity in Adulthood* - behavioral analysis using *Statview* and Microsoft Excel to evaluate results of behavioral experiments
- Performed molecular biology assays such as Rt PCR for mRNA expression, protein purification, PCR amplification, as well as experiments such as operant conditioning, optogenetics, etc
- Gave oral presentations on research project to department faculty and staff

Global Elites Network *XPeed* Learning Academy (June 2014-August 2014)

Private Tutor

- Individually instructed students aged 8-14 on writing and mathematics; assessed and provided feedback on specific students' learning styles to enhance academic performance

White Plains Dental (June 2013-August 2013)

Dental Shadowing Intern

- Assisted dentist with patient care, periodontal charting, etc
- Explained proper tooth care and home care to patients
- Observed dental surgeries, examined patients' head, neck and oral cavity for signs of disease