# Post Open #bcg25



# Open souce

#### https://en.wikipedia.org/wiki/Open\_source

- Open source is source code that is made freely available for possible modification and redistribution.
- Products include permission to
  - use and view the source code,
  - design documents,
  - or content of the product.
- Typically freely available

# Core problem with open source

- Cloud companies offer open source services
- Charge for it beyond their operational costs
- Some do not give back to the open source projects
- (Some do, like sponsorship or renting out developers)

# What can open source money be used for? #JeffBesos

- Build rockets that look like a penis
- Send botox girls into space





By LunchboxLarry - Blue Origin Space, CC BY 2.0, <a href="https://commons.wikimedia.org/w/index.php?">https://commons.wikimedia.org/w/index.php?</a> curid=61394340

# What is Post Open?

#### https://postopen.org/

- Post-Open is an ambitious effort to re-invent the Open Source paradigm,
- addressing the problems we've experienced over 25 years.
- It includes
  - payment for developers,
  - easier compliance for companies,
  - support for all software from one entity,
  - better security,
  - and more.

### Goals of post open?

#### https://postopen.org/about-post-open

- Several, but concerning payment:
  - Preserve software freedom for individuals and small business. They get the software for free, and with similar rights to those of Open Source.
  - Deep-pockets entities (over USD\$5 Million revenue in a year), companies that include the software in a paid-for product, and companies that wish to keep modifications private must pay. Unless they publish enough contributions to the Post Open Collection, in which case we pay them.
  - Compliance simplicity: **once a year, paid users account for their revenue** and their use of software in the Post Open Collection, and **pay a small portion of their revenue** (we're considering 1% for richer corporations, half a percent for ones that make USD\$5M-10M) for all Post-Open software, not just one program. Then compliance is over until next year.
- Other concerning ownership, support, compliance, ...

# Progress so far

https://postopen.org/about-post-open > Progress so far

- Drafts for license and contracts
- Idea:
  - Found non-profit organization that is owned by developer
  - Provide support for accounting, collect revenue, ...

# Example moving towards Post Open

# Example: marker-pdf

#### https://github.com/VikParuchuri/marker

- Open source: GPLv3
- Commercial usage
  - "I want marker to be as widely accessible as possible, while still funding my development/training costs. Research and personal usage is always okay, but there are some restrictions on commercial usage."
  - "The weights for the models are licensed cc-by-nc-sa-4.0, but I will waive that for any organization under \$5M USD in gross revenue in the most recent 12-month period AND under \$5M in lifetime VC/angel funding raised. You also must not be competitive with the Datalab API. If you want to remove the GPL license requirements (dual-license) and/or use the weights commercially over the revenue limit, check out the options here."

# Example: Sentry

#### https://open.sentry.io/licensing/

- "There should be protections from other companies selling our work without giving back."
- Mix of licenses:
  - Apache License, Version 2.0 (Apache-2.0): For most parts
  - The MIT License (MIT): For large audience
  - Functional Source License, Version 1.1, Apache 2.0 Change License (FSL-1.1-Apache-2.0)