

ROSS ARKIN

RossArkin@protonmail.com

305-401-5030

EDUCATION

GEORGIA INSTITUTE OF TECHNOLOGY, Atlanta, GA (Remote)

2021 -

Master of Science in Computer Science (Accepted)

WASHINGTON UNIVERSITY, OLIN BUSINESS SCHOOL, St. Louis, MO

2013 –2017

Bachelor of Science in Business Administration, Majors in Economics & Strategy and Computer Science

EXPERIENCE

ALPHASIGHTS, New York, NY

August 2020 – Present

Product Manager, New Services and Innovation

- Collaborated with key stakeholders to define and prioritize a product roadmap and OKRs for the digital transformation of new service offerings
- Leading discovery and development on digital features to support a new suite of consulting services to clients
- Leading discovery on a feature to proactively recommend sales-pitch opportunities to internal associates

CAPITAL ONE, New York, NY

September 2018 – August 2020

Product Manager, Commercial Credit Solutions

- Led two teams of software engineers through every phase of the product lifecycle in developing features for an internal commercial lending application
- Focused on enhancing the platform to support the Commercial Real Estate and Oil & Gas asset classes
- Managed the stakeholder relationship with the Commercial Real Estate Underwriting team
- Developed and delivered a product roadmap with new capabilities for CRE users such as digital property operating statements, digital rent rolls, and automated market trend data
- Launched a feature that generated digital annual review reports for Commercial Real Estate asset managers, replacing a Word-document report for 24% of the commercial banking portfolio
- Evaluated vendors in an RFP for CRE data providers such as REIS, CoStar, and Axiometrics
- Led the integration of the REIS API into the commercial lending application
- Conducted user research leveraging qualitative interviews and quantitative user analytics
- Collaborated with UX designers to create prototypes based on user research and requirements
- Wrote user stories, prioritized features, and facilitated agile ceremonies (standups, refinement, planning)
- Regularly communicated updates to product roadmap and vision to key stakeholders and senior leaders

August 2017 - September 2018

Business Analyst, Commercial Real Estate Analytics

- Queried and analyzed data to determine performance and profitability of key segments in the Commercial Real Estate portfolio
- Automated monthly and quarterly reporting using Python and SQL by creating scripts to automatically generate BAU reports in PowerPoint and Excel
- Leveraged third party data vendors such as CoStar, REIS, and Prequin and qualitative market reports to provide market analyses for key Commercial Real Estate segments

June 2016 - August 2016

Business Analyst Intern, Small Business Bank

- Aggregated and cleaned SQL data to use as a training set for statistical analysis of account attrition
- Developed a predictive model to highlight consumer behavior that is indicative of account closure
- Interviewed branch associates to receive qualitative feedback on factors that lead to account closure

SKILLS AND INTERESTS

- Programming: Python, C#, Git, Beginner Web Development
- Quantitative Data Analysis: SQL, Numpy, Pandas, Jupyter, Anaconda, PostgreSQL, DBeaver, Periscope
- UX/Design/Analytics: Sketch, Whimsical, Invision, Amplitude, Mixpanel
- Project Management: Jira, Trello

Interests: Online Privacy, Blockchain & NFTs, Video Game Development, Unity Game Engine, Video Editing