# **Ross Haliburton Noble**

Designer, Developer, Online Marketer, Product Guy

#### **EDUCATION AND PERSONAL STRENGTHS**

- McGill University
- Bachelor of Commerce

Montreal, QC Sept 2005-May 2009

- Marketing Major
- English Minor (Cultural Studies)
- Exceptional communication and project management skills
- Ability to work in high-pressure environments
- Strong problem solver and independent thinker
- Work well in teams
- Hands on work and learning style
- Conversational French

#### ACCOMPLISHMENTS AND TECHNICAL SKILLS

- Programming and Markup Languages
  - Strong skills with HTML, CSS, Wordpress
  - Intermediate skills with JavaScript (JQuery), PHP, Python, SQL (MySQL)
- Software Experience
  - Mac OS, Windows, Linux (Ubuntu), MS Office Suite, Adobe Photoshop, Adobe Illustrator
  - Advertising: Google DART for Publishers, Google AdWords, Facebook Advertising Platform
  - o Project Management: FogBugz, Redmine, Trac
  - Version control: Experience with Git
  - o Development tools: Coda for Mac, Vim
- Founding member of Startupifier
  - Montreal organization that encourages student involvement in the Montreal tech startup community
  - Organizes social events and hackathons

#### **EXPERIENCE**

### Le Site

#### Project Manager

Montreal, QC Jan 2010 - Present

- Managed large custom software projects (between 300 and 2000 hours)
- Handled all communications between clients and internal development team
- Practiced a Scrum-Waterfall hybrid Project Management style

#### Mate1.com Inc.

#### Advertising Sales Manager

Montreal, QC Feb 2010 - Jan 2010

Oversaw all activities of Mate1's Advertising Sales department

- Increased monthly advertising revenue from \$15,000 to \$150,000 over four month period
- Designed, built, implemented and maintained the following tools for Mate1:
  - o Daily reporting system (tracked costs, eCPC, eCPM, conversion rates) using MySQL database + Excel
  - Monthly billing system for Accounting dept.
  - Internal ad network compliancy tool (a small PHP CMS)
- Managed relationships with all direct advertisers, ad networks and affiliates
- Optimized targeting and priority settings for entire portfolio of clients

#### Media Buyer

Montreal, QC Oct 2009 – Feb 2010

- Managed a \$50,000 monthly advertising budget at 150% ROI
- Generated traffic for by selecting appropriate advertising creative and landing page combinations
- Experience with the following online advertising platforms:
  - o Affiliate, email, display/banner, social media channels, SEO/SEM
  - o CPM, CPC, and CPA/CPS payout models

# **RHN Web Design and Development**

Self-employed / Designer and Developer

Montreal, QC Jan 2010 - Present

- Part-time web design and development
- Specializing in custom Wordpress themes for personal sites and blogs
- Design, HTML/CSS and PHP Development

#### **Perzoot**

Co-founder / Designer and Product Development

Montreal, QC October 2010 - Present

- Wireframing and user interface design
- HTML/CSS, Front-end JavaScript development

## **Evecom Consulting Ltd.**

Project Manager Vancouver, BC - May 2005-Aug 2008

- Promoted to Manager position in 2007
- Managed a team of four painters

References available upon request