MD.ZAFFAR NIYAZI

65,C.R.AVENUE, KOLKATA 700 012 PHONE 9007-529988

E-MAIL- zaffarniyazi@gmail.com

OBJECTIVE

Looking for a fulfilling career in an organisation, which is growing and would provide me enough opportunity to enhance my skills through knowledge enhancement.

Process Oriented, fast learner and a self-motivator with strong interpersonal communication skills.

PROFESSIONAL EXPERIENCE

January 2008 - till date.

Magma Fincorp Ltd.- State Head – Recovery (Senior Manager)

Responsibilities include:

<u>Collection Process</u>: Monitoring the entire West Bengal 0-90 collections. Through effective monitoring, manpower placement & allocation, target setting, regular reviews.

Monitoring Visit adherence of the FOs, and the Calling activities of the Telecalling Unit.

Branch Audit: Conducting Surprise Audits of the branches. Checking the Branch hygiene in terms of process adherence.

<u>Fraud Control:</u> Investigating and escalating any frauds getting highlighted, to the fraud control unit.

<u>Training:</u> Imparting training to the new joinees as well as conducting refresher training for the existing FOs /BMs etc.

Achievements:

- Best Team Leader Pan India, 2010.
- Best State Head East, 2014.
- Best State Head in collection for continuous 3 Quarters Pan India, 2015.
- Shining Star in Collection continuous for the last Quarter, 2018.

March 2006-January 2008

<u>CitiFinancial – (Officer – Credit & Risk Department)</u>

Responsibilities included:

Handled bucket 1-3 of the PL portfolio, supervising two Collection Agencies.

Achievements:

- Received an award for contribution to business-Collections, in the month of September'07.
- Qualified for a trip to Malaysia in the month of August'07, for outstanding performance in bkt-2.

November 2003-February 2006

H.D.F.C.Bank - (Officer - Debt - Management) - under ADFC payroll

Responsibilities included:

Tele-Calling for X-days and 30-dpd portfolios. (Credit Card- Collections).

Trained the new joinees with the process of collection and providing overall system training.

Maintained close liaison with Fraud & Risk Department regarding Credit Card dues and Customer Service Department.

Handled the overall portfolio for Non Metros like Jamshedpur, Ranchi, in the Eastern region liaising with the Collection Agencies of the respective locations.

Achievements:

• Received an award for the best team, Year 2004-2005.

July 2002-October 2003

<u>Standard Chartered Bank as a Trainee Officer- Customer Assistance (Credit Card Division)- under Agency payroll</u>

Responsibilities included:

Tele-calling for X-days and 30-days Core and Non-Core portfolios.

EDUCATION

<u>2001</u>

M.A (Political Science)
Rabindra Bharati University
Secured Second Division (58%)

<u>1997</u>

B.A. (Political Science Hons)
University Of Calcutta.
Secured Second Division (49%)

<u>1994</u>

H.S.

Maulana Azad College.

Secured Second Division (52%)

<u>1992</u>

I.C.S.E.

Grace Ling Liang High School Secured 1st Division (65%)

Completed certified course in Computer Application from NIIT.

LANGUAGES

English, Hindi, Bengali & Urdu.

NATIONALITY

Indian

DATE OF BIRTH

25th February 1975.

MARITAL STATUS