

Job Description

POSITION DETAILS			
Functional Designation	General Manager - Capital Markets	Department	Treasury
Sub Department	Front Office	HR Grade	General Manager
Location	Corporate office	Reporting Manager	
Job Purpose			
<p>The General Manager - Capital Markets in a Non-Banking Financial Company (NBFC) plays a pivotal role in managing and optimizing the capital market activities of the organization. This position requires a deep understanding of financial markets, regulatory compliance, and risk management to ensure the efficient utilization of the company's capital resources.</p>			
Principal Accountabilities			
<ol style="list-style-type: none">1. Capital Market Strategy: Develop and execute the capital market strategy for the NBFC, aligning it with the company's financial objectives.2. Investment Management: Oversee the management of the company's investment portfolio, including bonds, equities, and other financial instruments, to maximize returns while minimizing risks.3. Fundraising: Plan and execute fundraising activities, including debt and equity offerings, to ensure the organization has access to the required capital for its operations and expansion.4. Risk Management: Implement risk management strategies to safeguard the company's investments, such as hedging, diversification, and compliance with regulatory requirements.5. Market Analysis: Continuously monitor and analyze capital market trends, economic indicators, and regulatory changes to make informed investment decisions.6. Compliance: Ensure compliance with all regulatory and legal requirements related to capital market activities and reporting.7. Team Management: Lead a team of financial analysts, traders, and investment professionals, providing guidance and support in achieving departmental and company goals.			
Desired Profile			
<ul style="list-style-type: none">- Bachelor's degree in finance, economics, or a related field. A master's degree in finance or an MBA is preferred.- A minimum of 8-10 years of relevant experience in capital markets, investment management, or financial services, with a strong track record of success.- In-depth knowledge of financial markets, financial instruments, and regulatory frameworks.- Strong analytical and quantitative skills.- Excellent leadership and team management abilities.- Effective communication and interpersonal skills.- Sound understanding of risk management and compliance practices in the financial industry.			

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