

PRAVEEN VP

TC - 68/843, Sreesylam,

Pachalloor PO,

Trivandrum Pin : 695027

+91 8281018104, 8075483644

Email : praveenkmr042@gmail.com

Dear Sir/Madam:

I am seeking an employment opportunity with your organization where my professional background can be utilized for its continued success. I wish to address my qualifications coupled with extremely challenging environment I had trained on, have strengthened my confidence to learn and understand any assignment assigned to me and effectively execute them.

My diligence, keenness to learn and ability to work in groups and adapt to different environments are my strengths. My Qualification and employment experience have demonstrated my professional reliability and initiative. Given an opportunity to work for your organization, I will strive to be worthy of the confidence reposed in me.

I have enclosed a copy of my curriculum vitae, which will allow you to review my background and qualifications. I thank you for your time and look forward to hearing from you. Please feel free to call me at +91 8281018104, if I can provide you with any additional information.

Again thank you for your consideration.

Sincerely,

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Objective

To pursue a long career in an organization where my qualification, skill and experience would be an asset and where I can add value to my technical as well as managerial skills to attain the greatest possible heights and to establish and carve an identity for myself in the competitive world by my hard work, commitment, determination and sincerity and also to contribute towards the growth of the organization with never give up attitude and positive thinking.

Executive Profile

- Interact well with people of diverse backgrounds and cultures at professional levels with strong team working, leadership and multi-tasking skills.
- A keen planner with competencies in formulating and executing strategies for streamlining operations for business excellence.
- Proven performer who can make vision and strategies with effective communication and writing skills.
- Strong organizational skills, motivate, take initiatives, quick learner & result oriented.
- An energetic, upbeat personality and believe in strong work ethics.

Academic Qualification

Degree - B com	:	Kerala University	:
Pre Degree (Commerce)	:	Kerala University	:
SSLC	:	Board Of Kerala, Thiruvananthapuram	:

Computer Proficiency

Platforms	:	Windows
Packages	:	MS Office & Tally

Extra Curricular Activities

Cricket, Football, Kabadi.

Professional Expertise

Magma Fincorp Ltd (2019 onwards)

Responsible for setting targets and budgets for the sales team as well as Collections implementing various training programs for development of sales force & Collection Teams for the optimum output in time with the market needs and opportunities

- Primarily responsible for managing and operating all activities of each and every clients of Trivandrum branch, Kerala.
- Manage all existing and fresh customers for maximum out put
- Make ensure that we achieve target for every month.
- Planning, organizing, providing leadership and controlling all sales activities

Kotak Mahindra Prime Ltd (2015- 2019)

Relationship Manager

- Responsible for setting targets and budgets for the sale team as well as implementing various training programs for development of sales force for the optimum output in time with the market needs and opportunities.

ICICI Bank Pvt Ltd (2013 – 2015)

Sales Executive, MG Road Branch, Trivandrum.

- Responsible for setting targets and making sure that to achieve target as well as the branch
- Primarily responsible for interacting and operating all activities of our clients.

HDFC Bank Pvt ltd (2005 – 2010)

Sales Executive, MG Road Branch, Trivandrum

- Responsible for setting targets and making sure that to achieve target as well as the branch
- Primarily responsible for interacting and operating all activities of our clients.

City finance (2002 - 2005)

Working as financial executive for consumer loan

- Responsible for setting targets and making sure that to achieve target as well as the branch
- Primarily responsible for interacting and operating all activities of our clients.

Personal details

Age & Date of Birth	:	42 years / May 30th, 1978
Sex	:	Male
Religion& Cast	:	Hindu, Nair
Nationality	:	Indian
Marital Status	:	Married

Languages known

English, Malayalam& Hindi

Declaration

All the information's furnished above are true and correct.

PLACE : Trivandrum
DATE :06/11/21

Praveen V P