

Deepak Zope
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Objective:

To work with an aggressive, goal oriented, growing organization for which I can utilize my experience, skills and managerial capacity as well as to keep on nourishing my skills continuously and believe in team work.

EXPERIENCE:

Oct'2014 onwards

Magma Fincorp Ltd.

Bhopal

Handled Recovery head for Pachore and Bhopal Branches for 0 to 90 & 91 to 180 (Tractor) Bucket.

Ensure Collection @ 98+% in zero bucket month over month

Ensure RF in 1 to 30 Bucket @ 15% consistently

Ensure RF in 31 to 90 Bucket @ 15% in non Bullet and @ 22% in Bullet month

Ensure RB from 90+ Bucket @ 31% .

Handled QC(Quality Control) in MP since 2016 to August 2022

Current handling TC Calling team in MH since August 2022 to current

May'2003 onwards

Reliance Communication Ltd.

Bhopal

Holding a critical position in the organization, Reporting directly into lead heading the regional operations Billing and Credit Control department. Responsible for management of Billing, collection, and recoveries for all buckets for entire circle (M.P.and C.G.).

Currently working as ***Billing & Collection Incharge*** responsible for the Collections, Credit Control, Legal, and MIS for the entire Circle.

- Handling Collection with internal & external agencies for Hard Recovery and Soft Recovery on Daily basis.
- Mainly handling CRO (Cash Recovery operation) Cases with solution of billing details & issues if any.
- Maintaining ,reviewing & tracking Daily MIS for performance tracking & enhancement.
- Visiting Customer with criticality & high ARPU or high pendency for Collection.
- Working on a Daily self target base.
- Organizing & Coordinating for Legal Cases, Lok Adalat & Sec 138 Cases.
- Responsible for Cheque bounce Legal cases.

ACHIEVEMENT

- Winner for BEST CRO PERFORMANCE from consecutive 3 years.
- Won 3 foreign trip in last 2 years.

- Achieved No-1 Position in Billing. & Collection (CRO) Sigham Project at All India Level.
- Achieved a benchmark figure of 97% in the whole circle for FWP Recovered Cases in yr 2004

From Dec'2000 to April'2003

HCL Info systems Ltd.

Bhopal

- Was Responsible for Payment Collections from government, central government, private Companies and Colleges.
- Was responsible for fresh & renewals orders of Annual Maintenance Computer (AMC)
- Was reporting into Regional Manager directly.

From July'1998 to Nov.'2000

Proctor & Gamble Hygiene & Health Care Ltd.

Bhopal

- Logistics In charge
- Responsible for internal management like handling of Team ,Ware house.
- Maintenance FIFO and LIFO Follow-up

ACHIEVEMENT

- Received a Performance Certificate during my Tenure P&G. (C&F).
- Achieved the first position for the test conducted by P&G on the subject Quality_Assurance Key Element Training.

From Jan'1996 to July'1998

Madyanchal prakashan Privated Ltd

Bhopal

- Visit Government & Private office for Collecting Printing order.
- Marketing, Advertising, Logistics Dept. and business development Logistics In charge.

EDUCATION:

MBA – **Marketing**

1999 – 2000 (C.R.I.M ,Bhopal)

Master of Commerce

1998-1999 (BU University, Bhopal)

Bachelor of Commerce

1996- 1998(BU University ,Bhopal)

Personal Details:

Father's Name - Late Shri. Shrikrishna Devchand Zope

Date of Birth - 24th Feb, 1973

Marital Status - Married

Date:

Place: Bhopal

(Deepak Zope)