

Karan Singla

A Competent and versatile professional with 10+ years of commendable Experience and In-depth exposure to the entire spectrum of Collection /Reducing NPA/ Agency Management activities. Seeking a leadership /managerial position to enhance and utilize the current skill towards Attainment of organization Goals.

PROFESSIONAL SNAPSHOT

Channel Management

Team Management

Presentation Abilities

Customer Relationship

- A goal oriented professional with 10+ year of experience in Collection/Remedial
- Proactive leader with refined business intelligence and commendable people skills.
- A performer who has always met targets set by the company.
- Logical thinker with the ability to quickly grasp intricate issues.
- Strong planning and execution skills along with a systematic approach.
- Possesses excellent communication skills that have been honed through interacting with people at various levels.

CARRIER OBJECTIVE

To be a successful professional as per my candidature, to achieve the goal by working in a professionally managed organization, which provide to enhance my knowledge & experience and enable me to grow along with the company for better achievements.

CARREER PATH

Poonawalla Fincorp Ltd
Deputy Manager

Nov-18-Present

Cholamandalam Investment and Finance company Ltd
Manager

June-15-June 18

Shri Ram Equipment finance company Ltd
Manager

Sep-14-May-15

Magma Fincorp Ltd
Assistant Manager

Nov-13-Aug-14

Kotak Mahindra Bank Ltd
Assistant Manager

Dec 2012-Oct-13

SREI Equipment Finance Ltd
Senior executive

July 2011- Nov-12

Tata motor Finance Ltd.
Customer Relationship Executive

Feb 2008 –June 2011

I have gained a good experience in the field of Collection with some of professional organizations. The detail summery is given below.

1) PRESENT ORGANIZATION : Poonawalla Fincorp Ltd

Designation : Deputy Manager
Product : 91-365Bkt (CV,CE,PC,Tractors)
Working Area : Ludhiana,Jalandhar,Amritsar
,Hoshiarpur,Moga,Ferozepur
Duration : Nov-18- Present

Job Profile

- Taking care of all activities of collection pertaining to 91-365 DPD of Ludhiana,Jalandhar,Amritsar ,Hoshiarpur,Moga,Ferozepur.
- Handling team of 8 collection executives of various locations.
- Handling all legal activities like arrange for Sec 9 for repo the vehicle, execution of summons, warrants and arbitration.

2) ORGANIZATION : Chola Mandalam Investment and finance company Ltd

Designation : Area Receivable Manager
Product : 90+ Bkt(Vehicle Finance)
Working Area : Jalandhar,Amritsar & Sri nagar Area Offices
Duration : June-15- June 18

Job Profile

- Taking care of all activities of collection pertaining to 90+ DPD of 3 area offices Jalandhar area office having Branches:-Jalandhar,Kapurthala,Nawanshahr and Hoshiarpur Amritsar area office having branches :-Amritsar,Gurdaspur,Pathankot and Jammu Sri Nagar area office having branches :- Sri nagar and Anantnag total 10 branches.
- Handling team of 4 Branch Recovery Manager and 25 collection executives of various locations.
- Handling all legal activities and repossession of vehicles.

3) ORGANIZATION : Shri Ram Equipment finance company Ltd

Designation : Manager
Product : 90+ Bkt(**Construction Equipment**)
Working Area : Punjab, Chandigarh
Duration : Sep-14- May-15

Job Profile

- Taking care of all activities of collection pertaining to 90+ DPD of Punjab, Chandigarh.
- Handling team of 5 senior collection executives of various locations.
- Handling all legal activities and self repossession of vehicles.

4) ORGANIZATION : Magma Fincorp LTD

Designation : Assistant Manager
Product : Write off (**CV,CE,PC,Housing**)
Working Area : Jalandhar, Pathankot, Amritsar, Nawa shaher
Bhatinda, Moga, Ferozepur and Himachal(Una, Kangra)
Duration : Nov-13- Aug-14

5) ORGANIZATION : Kotak Mahindra Bank LTD

Designation : Assistant Manager
Product : Saral Recovery (**CV,CE,PC**)
Working Area : Jalandhar, Pathankot, Amritsar, Nawa shaher and
Himachal(Una, Kangra)
Duration : Dec-12- Oct-13

6) ORGANIZATION : SREI Equipment Finance (P) LTD

A Growing company in CEQ Finance

Designation : Senior executive
Product : CEQ (**Construction Equipment**)
Working Area : Jalandhar, Ludhiana and Amritsar
Duration : July 2011 – Nov 2012

7) ORGANIZATION : Tata Motor Finance Ltd

A Leader in Vehicle Finance of Commercial vehicle & Passenger Cars

Designation : Customer Relationship Executive
Product : Commercial Vehicle
Working Area : Ludhiana and surrounded areas
Duration : Feb 2008 – June 2011

ACADEMIC PROFILE

Secondary from Board of Punjab	Year – 2003
Senior Secondary from Board of Punjab	Year – 2005
Bachelor of Commerce (B. Com.) From JRN University Rajasthan	Year – 2011

SIGNIFICANT ACHIEVEMENTS

I have been awarded appreciation certificate from National Head –collections in year 2009-2010 for excellent performance for overachieving the targets & standing Second position on PAN India basis. Key contributor for driving the Collection growth & Implementing new process and ideas for better machinisiam of collections.

Personal Dossier

Date of Birth	:	3 rd OCT 1988
Father's Name	:	Shri Ashok Kumar Singla
Marital Status	:	Married
Sex	:	Male
Nationality	:	Indian
Present Postal Address	:	Karan Singla S/o Sh.Ashok Kumar Singla H.no6303,St.no-1/3, New Janta Nagar, Ludhiana
Email Address	:	<u>Karan_singla1@rediffmail.com</u>
Mobile Nos.	:	+91-9915483100
Language known	:	English Hindi & Local (Punjabi)
Hobbies	:	Traveling and make friends