# **Dharamvir Singh**

Address: 19/116 Sector-19

Indira Nagar

Dist- Lucknow (U.P), Pin- 226016 Contact No.: 09308477149 E-mail: dvs rathor@rediffmail.com

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### Seeking assignment in Collections / Team handling with an organization of high repute.

- → A competent professional with more than 15 years of experience in Collections & Compliances with 10 Years in Team Handling
- ★ Expertise in preparing collection targets and developing over all & case specific strategies to recover money.
- ▶ Proven abilities in managing collections & recovery functions.
- → Interpersonal & organisational skills and proven abilities in team management.

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#### **Key Areas Handled**

## **Collection Management / Recovery**

- → Allocating accounts to respective FOS
- → Handling team & DCR updating
- Managing the process and ensuring approval for all settlement accounts.
- ➤ Monitoring customer's accounts & tracking to ensure compliance
- → Making sure that field collection coverage on accounts are met and that follow-ups are initiated on a regular basis
- ➤ Escalating potential skip / dispute / dead / refused to Pay /potential fraud & maintaining adequate data in a uniform format for senior management review.

#### **Team Management**

- → Handling 2 SBU collection team.
- ➤ Leading, managing & monitoring the performance of team members and to ensure efficiency in operations and meeting of individual & group targets.
- → Determining training needs of field executives; developing strategies for improving collections to enhance their operational efficiency leading to increased productivity.

#### **ORGANISATIONAL HIGHLIGHTS**

Presently working as TL at POONAWALLA FINCORP.LTD formally known as (MAGMA Fincorp Ltd) at Lucknow from 13 August'18.

- : Worked with Cholamandlam Investment & Finance co ltd. From March 2016 to May-18 as Area Receivable manager at Saharsa.
- : Worded with Magma fincorp ltd as a TL at Purnea branch from 3 Jan'15 to 15 March'16.
- : Worked with Cholamandlam Investment & Finance co ltd as a Location Collection Officer at Saharsa branch from 14 April 2014 to 31 Dec 2014.

- : Worked with TATA MOTOR FINANCE LTD. As Assistant Manager at Purnea (Bihar) handling collection (CV & PC) soft & hard bucket (0-10) Approx 1300 cases from 23 July'2012 to 12 April 2014.
- : Worked with Citi Financial in (Personal loan) as Collection Supervisor in AGPO Agency Lucknow from March 2009 to June 2012.
- : Worked with ICICI Bank as Collection executive in Total Solution from August 2007 to Feb 2009 in Lucknow.

#### Academic

- M.B.A. with specialization marketing from I I S E Lucknow in. 2011.
- Bachelors in Art from Lucknow University Lucknow in 2002.

## Strengths: -

- Natural Motivator
- Good listener
- Communication

## Personal Profile: -

Name : Dharamvir Singh Father's name : Sri Udaivir Singh Mother's name : Smt. Munni Devi

Date of Birth : 14 July 1982.

Hobbies : Travelling & Meeting People.

Language Known : English, Hindi & Regional Languages.

# Declaration

I here by declare that the information given above this is true to the best of my knowledge and belief.

Date: Signature

Place: Dharamvir Singh

### Reference-

Abhishek Singh (ABM-Chola)- 8294685921 Indrajeet Banerjee(RM- Asix bank)- 9771406321