

Resume

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WORK EXPERIENCE

- ❖ **POONAWALLA FINCORP LIMITED** – March 21 to till date.
➤ Joined as a TL-Telecaller (0-90)HL & SME. Now working as a State Collection Manager (0-90) LAP & SME.
- ❖ **Freelancer** - Oct. 2012 to Sept. 2020
➤ Handling all kinds of loans/collection including Project Financing, LAP, Auto Loans, HL, PL, BL & Properties sale.
- ❖ **MAGMA FINCORP LIMITED** - Oct. 2012 to Sept. 2020
➤ Joined as a TL- Telecaller (0-30) ABF. Handling 20 TC's and 40 FE's till March 2013.
➤ Transferred & working as TL 60+ ABF from April 2013. Handling 60+ collection, Asset repossession, Yard management, Customer Service and Legal tools execution till Sept. 2017.
➤ Transferred & working as a F&F TL From Oct.2017. Handling 60+ SRC's in terms of implements and runs the monitoring mechanism & MIS to ensure that each parameter of KPI is constantly measured, reported, analyses & improved. Educates & trains the team members on the policy requirement. Ensures and checks that collection policies & standards are being implemented at the ground level. Ensures the compliance is followed is rigorously. RCA of non-performers and informed seniors for corrective action.
- ❖ **SHRIRAM EQUIPMENT FINANCE LTD.**
Manager – Collections - Jan.2011 to Oct. 2012
➤ Managing collections of all buckets. Handled 5 BM's & 18 FE's. Responsible for employee development, training and ensure to achieved monthly & yearly targets assigned by the origination. Asset Repossession, disposal. Legal filing and executions. Review with team for daily activity.
- ❖ **MAGMA FINCORP LIMITED**
Team Leader – Collection - Jan. 2008 to Dec. 2010
➤ Responsible for 60+ recovery of ABF & ICICI/CITY pool. Legal filing, Repo & Sale.
- ❖ **ORIX AUTO AND BUSINESS SOLUTION LTD.**
Senior Collection Officer - July. 2001 to Dec. 2007
➤ Responsible for all bucket collection, legal filing, Asset repo & disposals.
- ❖ **GE CPITAL TFS LTD.**
Collection Officer - Nov.1998 to Jun. 2001
➤ Responsible for all bucket collection, legal filing, Asset repo & disposals.
➤ Handled outsourced collection/recovery agency of GE Countrywide also.
- ❖ **Ess Kay Finserve Pvt. Ltd.**
Manager Accounts – May 1997 to Oct. 1998
➤ Responsible for day-to-day accounts, Credit appraisals before disbursement, Coordinate with dealers for asset delivery and admin work.
- ❖ **GLOB TRANSPORT PVT. LTD.**
Assistant – Yard management & Accounts - April 1989 to April.1997
➤ Handled goods loading & unloading inventory. Coordinating with clients and dispatching the goods. Maintenance of goods within in place, prepare report & submit to Senior's.
➤ Supervises and coordinates activities of workers engaged in yard management.

ACHIEVEMENTS

1. Awarded as a Champion of Q2 in 2015 & hold a top position in North Zone at Magma.
2. Achieved 2.position amongst pan India as a target achiever in March 2012 & got special incentive at Shriram Equipment.
3. Achieved foreign trip in March 2011 at Magma.
4. Awarded as a top performer amongst pan India as a target achiever at GE capital.

EDUCATION & PERSONAL DETAILS

- ⌚ B.Com. 1987.
- ⌚ DOB: 12.Dec. 1965
- ⌚ Father's Name: Late Shri B. L. Gupta
- ⌚ Address: C-115, Murlipura, Jaipur-39

IT-SKILLS

- ⌚ Hands on MS Office, Gmail, Outlook, Lotus Note, Oracle.