

CURRICULUM VITAE

Muneet Verma

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OBJECTIVE: -

I seek a long term and challenging career in an esteemed, dynamic and professionally managed organization, which gives the opportunity and scope of professional and personal growth and job security.

KEY FACTOR: -

17+ **years** working experience in Industry & with a Consistent Performer getting best performer reward every year Continually

WORK EXPERIENCE: -

Currently working with **Poonawalla Fincorp Limited** as state Collection Head, Since March 2019 to till date & handling 1-365 DPD (BKT)

AREAS RESPONSIBILITIES: -

Punjab, Himachal & Some part of Haryana

KEY RESPONSIBILITIES: -

- A. To lead the 4 Managers and 25 field collection executives.
- B. To set the daily target for every field executive according to the allocation, also going on field visits.
- C. To compile the daily fed back from every executive and strategies accordingly for effecting recovery.
- D. To handle and motivate different agencies for ensuring safe and speedy possession and od recoveries
- E. To decide and initiate different legal proceedings against problematic cases for early resolution.

Past Experience

A) Worked with **DHFL** as a Regional Recovery Manager, Since Sept 2019 to March 20 handling 02+ Bucket to all Bkt Housing Portfolio for Punjab/Haryana/Himachal and Uttarakhand

AREAS RESPONSIBILITIES: -

Punjab/Haryana/Uttarakhand & Himachal

DHFL Confidential - Collection

KEY RESPONSIBILITIES: -

- A. To lead the 2 ACM's 22 BRM's and 128 field collection executives.
- B. To set the daily target for every field executive according to the allocation, also going on field visits.
- C. To compile the daily fed back from every executive and strategies accordingly for effecting recovery.
- D. To handle and motivate different Collection agencies and Enforcement agencies for ensuring safe and speedy possession and recoveries
- E. To decide and initiate different legal proceedings against problematic cases for early resolution.

- A)** Worked with **Reliance Money** as an Area Manager, Since Jan, 2018 to Sept2019 handling all product (Car/LAP/PL/BL/SME/HL) 90+ DPD along with Lose on sale recoveries. (Period January 2018-Sept 2019)

AREAS RESPONSIBILITIES: -

Punjab/Haryana/Chandigarh/Uttarakhand and Rajasthan ...

KEY RESPONSIBILITIES: -

- A. To lead the 5 BCM's and 18 field collection executives.
- B. To set the daily target for every field executive according to the allocation, also going on field visits.
- C. To compile the daily fed back from every executive and strategies accordingly for effecting recovery.
- D. To handle and motivate different Repossession Agents for ensuring safe and speedy repossession of assets.
- E. To decide and initiate different legal proceedings against problematic cases for early resolution.

L&T Financial Services

- B)** Worked with **L&T Financial Services** as a Regional Head, Since May,2017-Jan,2018 & handling farm Collection for

Zero to -All buckets (Punjab, HP)

Magma Fincorp Ltd

- C)** Worked with **Magma Fincorp Ltd** as a **Senior Manager**, Since August ,2009 to May,2017 and handling all asset based funding (**Car/ CV/ CE / Tractor / HL / SME**) for 91-All and Seize and Sold bucket (Punjab, HP and Haryana)

KEY RESPONSIBILITIES: -

- A. To lead the 07 Team Leaders and 32 field collection executives.
- B. To set the daily target for every field executive according to the allocation, also going on field visits.

Kotak Prime Limited

- C) Worked with **Kotak Mahindra Bank** as a **collection. Assistant Manager**, for **1 years** (Oct,2008 – Aug,2009) and handling all buckets and Legal of (soft and hard Collections).

A. To lead the **7** field **collection** executives.

AREAS RESPONSIBILITIES:-

Patiala, Sangrur, Barnala, Fatehgarh Sahib, Khanna, Mandi Gobindgarh

Tata Motors Finance

- D) Worked with **Tata Motor Finance** as an **Assistant Collection Manager**, (E-NXT Role) for **2 years** handling all buckets

A. To lead, train and motivate a team of Seven field **collection** executives.

B. To handle a team of 2 tele callers.

AREAS RESPONSIBILITIES: -

LUDHIANA and vicinity.

- E) Worked with **Airtel** as a **Collection Co-Ordinator**, for **1 years handling** postpaid collections (Working with Collection agency)

KEY RESPONSIBILITIES: -

- A. To lead the **eight** field **collection** executives.
- B. To lead and ensure target from a team of five Tele-caller.
- C. To lead and ensure targets from agency supervisor.
- D. To lead and ensure targets from agency owner also.
- F. To set the daily target for every field executive according to the allocation and also going on field visit
- G. To set the daily target for every Tele-calling team according to the allocation.
- H. To attain the daily fed back from every executive according to dealer requirement.
- I. To brief the team about the latest updates offered from **Bharti Airtel Ltd**

EDUCATIONAL QUALIFICATION: -

- 1 MBA in (Marketing) from N.I.M.T Delhi. (2007-2008)
- 2 Graduate (BBA) (2004-2007)
- 3 12th (Arts) from PSEB ... (2003)

PROFESSIONAL QUALIFICATION: -.

Diploma in Computer Application (MS-Word, MS-Excel, MS-PowerPoint)

SPORTS APTITUDE: -

Senior National Bronze Medal in BASKETBALL

INTEREST: -

Modeling, reading books, Keeping Market updates.

LANGUAGES KNOWN: -

- 1 English
- 2 Hindi
- 3 Punjabi

PERSONAL STRENGTHS

- 1 Good at analyzing problems
- 2 Ability to motivate and be motivated
- 3 Proactive
- 4 Eager to learn
- 5 Good Communication skills
- 6 Hard working & Honest

PERSONAL PROFILE:-

- | | | |
|---|----------------|----------------------------------|
| 1 | Name | Mneet Verma |
| 2 | Father's Name | Mr. Inderjeet Verma |
| 3 | Date Of Birth | 15 th <u>Nov,1984</u> |
| 4 | Marital Status | Married |
| 5 | Sex | Male |
| 6 | Nationality | Indian |

DECLARATION: -

I hereby affirm and declare the all information provided here is true to the best of my knowledge and that my information what sever has not been knowingly with held.

Date: _____

(Muneet Verma)