#### **CURRICULUM VITAE**

# Gajendra Kumar Bohidar

**OBJECTIVE:** To get suitable Position with Growth Potential in a Progressive Organization

#### WORK EXPERIENCE

1. Organization: POONAWALLA FINCORP LTD (former MAGMA FINCORP LTD.)

**Duration:** 5<sup>th</sup> Jun 2014 to till date.

➤ "MAGMA FINCORP LTD." is one of the Growing NBFC engaged in the field of Asset Finance/Home Loans/ Business Loans. To its credit it has large client and consultant base all over India and one of the reputed names in all Finance Sectors.

# **JOB PROFILE:**

- Working as **Team Leader ( Dept Manager)** 90+ Bucket to handling delinquent cases and legal activity from **North CG. (including Housing and Sized and sold )**
- To Monitor Collection/Resolution of cases through & SRC'S. and legal execution
- > To work on improving Profitability.
- To manage Repossession activity of Assets through Repo agencies.
- To co-ordinate with legal team for initiating & execution of legal tools (Sec-138, Arbitration & , SARFAESI)
- > To maintain records of repossessed stock for audit.
- > Recruitment & training of collection team.

# Achievement: CERTIFICATE OF EXCELLENCE AWARDED

received on Nov 2021 for Exceptional Performance continuous month on month performance.

Also Continuous 8 MONTH received in FY16 17

# RECOGNITION "CERTIFICATE OF EXCELLENCE" for STAR PERFORMER OF THE MONTH

Organization: Max.Life Insurance Co.Ltd
 Duration: Dec 2013 to May 2014.

#### **JOB PROFILE:**

- Working as Agency Development Manager, for 1-6 Bucket pool for Bilaspur Chhattisgarh.
- To Recruits Advisor and Trained and support for Business.
- > To work on improving Profitability.
- > To lead a team to meet the Business target.
- To manage Customer relationship and all his requirement.
- > To co-ordinate with inter dept ops. team.

3. Organization: Mahindra & Mahindra Financial Services Ltd..

**Duration:** Jun 2002 to Oct.2013.

➤ "Mahindra & Mahindra Financial Services Ltd..." is one of the Leading NBFC engaged in the field of Asset Finance operating throughout the country.

#### JOB PROFILE:

Worked as Territory Manager, Business And Collections for Passenger Car and Commercial Vehicle cases (North CG region)

- To Monitor to North CG Branch and handle All their Branch Managers for Business & Collection through Executives & Dealers and Chanels.
- > To work on improving Profitability.
- > To lead a team of Collection & Business Executives to meet the his target.
- ➤ To manage Repossession of Asset through Repo agencies.
- To Co-ordinate with Dealer's Chanel for development and increase business.
- **4. Organization:** Shivam Motors Ltd. **Duration:** Jun 2001 till Jun 2002.
- Shivam Motors Ltd is no.1 dealer of Tata Motors Ltd Commercial and Passenger Cars in North C.G.

#### **JOB PROFILE:**

- Worked as Area Manager (Area Manager, Commercial Vehicle and Passenger Car) for Surguja & Koria Area
- > To work on improving Profitability.
- > To lead a team of Business/Collection to meet the Collection target.
- Monitor & Control the Tata Motors Ltd Collection.
- 5. Organization: M/S Auto Centre

**Duration:** Jun 1997 to May 2001.

➤ "Auto Centre." is Dealer of Mahindra & Mahindra Ltd Automotive Division sales service & Spare.

## **JOB PROFILE:**

- Worked as Manager Sales Service & Spare of Raigarh for Commercial Passenger Vehicle, To improve the Branch profitability.
- > To Lead a team for **Sales Service & Spare** executives to meet the Branch target.
- Monitoring Local & bucket heads.
- > To Lead a team of Sales Service & spare to meet the branch Sales service & spare sales target.

#### ACADEMICS SKILL

- 1. Post Graduation in History from Guru Ghasidas University, Bilaspur
- 2. LAW Graduation from Guru Ghasidas University, Bilaspur
- 3. Passed Higher Secondary from C.G Board

### Additional Skill Sets

Operating System : Windows 2003 & DOS
Package : MS Word, MS Excel

#### Hobbies

Traveling, Listening Music,

#### Personnel

Sex Male
Marital Status Married
Father Shri S.P.Bohidar
Date of birth 30th Jun 1973.

Nationality Indian English, Hindi Languages

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