

C U R R I C U L A M V I T A E

DINESH AYYAPPAN

Mobile : +91 9539466999

Date Of Birth : 27/04/1989

Language Fluency : English, Malayalam, Tamil

Nationality : Indian

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OBJECTIVE

To Pursue a challenging career in a progressive environment in the ever-competitive industries and to put good use of my knowledge

A C A D E M I C P R O F I L E

Educational Qualification:

- **Bachelor of Business Management (BBM), Specialized in Commerce, Accounts and Finance**
Sree Narayana Guru college Bharathiar University June 09-Apr 12

Project and Internship experience:

- Completed 45 days internship training in column Advertising Agency.
- Completed 15 days training in ITI Palakkad.

WORKING EXPERIENCE

Worked in HDFC Bank as Sales Officer for 1 years. 2014 to 2015

- Selling of SHG Loans to help to improve there self-business.
- Prospecting and identifying new leads and pitching to the clients.
- Sells and oversees securities transactions for customers of banks and credit unions.
- Explain, sell and execute banking securities products.
- Serve as a liaison between the bank and its securities customers.

Worked in Indusind bank as Collection Executive (car loans) From jan 20-2016 to Apr 10-2017

- Private car loans collection in palakkad.
- Maintain status reports, daily activity matrix and calls/follow ups made.
- 0 to 90 bucket cases

6 months worked CANARA HSBC OBC life insurance as a Sales Officer from may 18- 2017 to Nov 30 2017

- Attend meetings, seminars and programs to learn about new products and services.
- Call on policyholders to deliver and explain policy, to analyze insurance program and suggest additions or changes or to change beneficiaries.
- Monitor insurance claims to ensure they are settled equitably for both the client and the insurer.
- Sell various types of insurance policies to businesses and individuals.

Worked in BELSTAR MICRO FINANCE LTD as a Regional Manager from march 16 2018 to august 03 2021

- Joint in March 16 2018 as a buffer Branch manager (Palakkad)
- June 01 2018. **Conformed Branch manager**
- December 01 2019. **Promoted as a Regional Manager Kottayam & Pathanamthitta District**

Presently working in poonawalla Fincorp Ltd from August 16th 2021

- Regional Collection manager palakkad district
- New car , used car , commercial vehicle recovery 31-90 bucket collection
- Legal section and REPO Section

OTHER ADDITIONAL ACTIVITIES

- Cricket Played For Palakkad dist. Team. 2006 – 2008
- Active Participation in Sports.

Areas of Interest

- Marketing & Sales ground
- Financial Market, Finance and Accounts ground.

Technical Skills

- Computer knowledge : Basics of Computer knowledge, MS Office, and MS Excel Office Secretary.
- Operating system: Windows 95, 98, 2000, XP, vista and internet.

DECLARATION

I hereby declare that the information furnished above is true to the best of my knowledge and belief.

DINESH AYYAPPAN