

Curriculum Vitae

Rakesh Kumar Bagoria

S/o Mr. Suresh Bagoria

VPO. - Bajawa Rawatka, Uia - Bragaon,

Jhunjhunu (Raj.) 333021

Mob. : 095888-68539

Approx 8 years' experience in Finance & Marketing. A verified record of expending growth in profit in competitive market

* CORE STRENGTHS:

- New Product/Service Launch
- Strategic market analysis/Business Plan
- Start up and new business development
- High level presentation & public speaking .

* PROFESSIONAL EMPLOYMENT:

A) Working with Poonawalla fincorp ltd. As a Collection manager, Jhunjhunu, Ganganagar & Hanumangarah,. From Jan 22 to till date.

Job profile: -

- Responsible for handling the collection portfolio.
- Allocate the cases to executives according to their field area for collection.
- Coordination with executives for collection.
- Monitoring the executive's collection activity.

B) Worked with Kogta financial india ltd. As a Branch manager, Neem ka thana, Sikar. From Aug 2019 to Dec-21.

Job profile: -

- Responsible for handling the sales & collection portfolio.

- Allocate channels to executives according to their field area for sales.
- Coordination with channels partners for sales increase.
- Coordination with executives for sales from existing customers.
- Monitoring the executive's sales & collection activity.

C) Worked with Magma Fincorp Ltd. As an Area manager, Shahpura Sikar, Ganganagar & Hanumangarah. From Oct, 2016 to Aug-2019

Job profile: -

- Responsible for handling the sales & collection portfolio.
- Allocate channels to executives according to their field area for sales.
- Coordination with channels partners for sales increase.
- Coordination with executives for sales from existing customers.
- Monitoring the executive's sales & collection activity.
- Monitoring the PTP/leads who given by Call Center to executive.
- Preparing MIS Daily basis of sales & collection/field visits and share the performance report with team and seniors.

D) Worked with TATA Business support services Ltd. As a Team leader, Sriganagar. From Jun, 2014 to Oct-16.

Job profile: -

- Responsible for handling collection of X bucket.
- Allocate cases to executive according to their field area.
- Coordination with executives for collects the executive of existing customers.

- Monitoring the Cases who allocated to my allocation and executive activity.
- Monitoring the PTP who given by Call Center to executive.
- Preparing MIS Daily basis of Collection/field visits, PTP and performance report and send to right authority._
- Making DCR and field review report on Daily basis._

* **PROFESSIONAL SKILLS:**

- I am an active, fast learner and person born for Marketing, Optimist and undoubtedly Smart worker with cohesive team working capability, I Love challenges and Trust in God.

* **ACADEMIC QUALIFICATION:**

- B.A. from Rajasthan University, Jaipur.
- Senior Secondary from Board of Secondary Education, Rajasthan.
- Secondary from Board of Secondary Education, Rajasthan.

* **COMPUTER KNOWLEDGE:**

- Window 95, 98, 2000, XP and commanding on excel
- Internet tools.
- Basic Concepts of Tally.

* **PERSONAL PARTICULARS:**

- Name : **Rakesh Kumar Bagoria**
- Father's Name : **Mr. Suresh Kumar Bagoria**
- Date of Birth : **25th July, 1980**
- Sex : **Male**
- Marital Status : **Married**
- Postal Address : **VPO - Bajawa Rawatka, uia -**

Bragaon,

Jhunjhunu (Raj.)

- Contact Nos. : Mob. 095888-68539
- Nationality : Indian
- Language Known : English, Hindi & Regional

I do hereby declare that the contents of my above C.V. are correct to the best of my knowledge, and nothing has been concealed therein.

Place:

Date:

(Rakesh Bagoria)