

## **DEEPAK KUMAR SHARMA**

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### **PERSONAL ABILITY**

- *I am a self-motivated and committed finance professional to achieve the target*
- *I always used to maintain the integrity and enjoy working with the team*
- *I am having ability to produce good result in any circumstance utilizing my take charge attitude.*
- *I always keep thinking the innovative ideas which will help me to foresee the outcome and help me to make a plan accordingly*
- *I am able to generate and maintain profitable business relationship.*
- *I am very keen to fulfill the commitment made to the customer which will help me in building trust in the market*

### **WORK EXPERIENCE**

#### **1. MAGMA FINCORP LTD**

- Working as a TC SH from Oct 21.
- Working from July 2018 to Sept 21.
- Working as a BRANCH HEAD posted at location DHAMTARI.
- Responsible for sourcing business of TRACTOR, M&HCV, ICV, LCV, SCV, MUV and Car both new and used segments.
- Responsible for CREDIT APPORVAL/APPRISAL of product TRACTOR AND CAR (New and Used)
- *Responsible for CREDIT APPRISAL of product CV and CE (New and Used)*
- Responsible for COLLECTION of Branch and responsible for 1-60BKT cases.
- *Responsible for Administration of Branch.*

**2. Tata Capital Financial Services Ltd**

- Working from 5<sup>th</sup> Jan 2016 to 5<sup>th</sup> June 2017
- Working as a Cluster Sales Manager and Posting at Raipur.
- Responsible for generating Tractor Business for South C.G
- Responsible for generating cross sale KLI and GI
- Responsible for FTD collection
- Responsible for resolution of NS and delinquent cases
- Responsible for TA

**3. Axis Bank Ltd.**

- Worked from 12 Feb 2015 to 31st Dec 2015.
- Worked as a Sales Manager for Raipur Cluster (South C.G)
- Responsible for sourcing Tractor Business for Raipur Cluster
- *Responsible for resolution of delinquent cases*

**4. Kotak Mahindra Bank Ltd.**

- Worked From 25 Oct 2012 to 9 Feb 2015
- Responsible for Rural Auto Business for entire C.G.
- Responsible for sourcing business of LCV, MUV and Car segments.
- Responsible for collection of NS cases.

**5. Indusind Bank Ltd.**

- Looking Bhilai Branch from Oct 2006 to July 2010 and
- Kawardha Branch from July 2010 to Oct 2012.
- Responsible for Business, Collection and Administration of branch.
- Responsible for generating business in HCV, CE, CV, LCV, MUV, UV, CAR and TRACTOR segments.
- Responsible for generating Cross Sale Business like GI and GPA.
- Covered districts Durg, Rajnandgaon, Balod, Kawardha and also covers location Bhanupratpur and Pakhanjur.

**6. Mahindra & Mahindra Financial Services Ltd**

- Worked from 3 Feb 2003 to 12 Oct 2006
- Working as an Associate Manager
- Responsible for FES (Tractor) Business.
- Responsible for resolution of non starter cases.

- Covered location like Raipur, Balodabazar, Saraipali, Mahasamund, Bhatapara and related area of the above location.

**PERSONAL DETAILS**

FATHER'S NAME : Shri Ram Kumar Tiwari

DATE OF BIRTH : Twenty fifth of September Nineteen Seventy Eight

PERMANENT ADD : C/o Prakash photocopy

Near court Bemetara District-Durg (C.G.)

PIN 491335

MARITAL STATUS : Married

RELIGION : Hindu

EDUCATION : L-Lb in the year 2001 from GGU, Bilaspur

B.Sc. with PCM in the Year 1998 from Pt RSSU, Raipur

HSSC with PCM in the year 1995 from BSE, Bhopal

LANGUAGES : Hindi, English, Chhattisgarhi (Local Dialect)

COMPUTER : Well versed with Windows, Office.

MOBILE NO : 9131050098;

EMAIL ID : [deepaksharma.bmt@gmail.com](mailto:deepaksharma.bmt@gmail.com)

Place:

Date:

**Deepak Kumar Sharma**