

Rajnish Sharma

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OBJECTIVE

I would like to work where there is space for nurturing professional growth, rewards innovation and creativity and value integrity and hard work. I view myself as a leader, helping the organization to grow thus paying the way for my own professional growth.

COMPETENCIES

- | | |
|-------------------------------|--------------------------------------|
| ✓ Repo Stock Liquidation | ✓ Vehicle yard management, inventory |
| ✓ Refurbishment | ✓ Buyer management |
| ✓ finance / retail | ✓ Self Motivated and Honest |
| ✓ Interpersonal communication | ✓ Masters in Commerce |
| ✓ Leadership | ✓ Offline Auction management |
| ✓ Team Management | |

WORK EXPERIENCE

Poonawalla Fincorp Limited- State Head- Haryana & Punjab **(Repo Stock Liquidation and Yard Management)**

From Oct 2021 **to** Till Date

Responsibilities:

- Repo Stock Liquidation, Auction management
- Yard Management
- Handling and managing the team of collection executives.
- Coordinating with collection team to maintain the portfolio and control delinquency
- Coordinate with legal team to execute legal tools
- Responsible for yard management, vehicle inventory and segregation of the vehicles on the basis segments like HGV, LGV, SGV, PASSENGER cars for yard setups, catalogs preparation for auction.
- Responsible for daily reports of inward and outward of the vehicles with issue gate pass and verification of the vehicle as per the documents (RC, insurance).
- Complete all financing responsibility of vehicle.
- Complete Vehicle to inspect it before buying.
- Inspect the entire procure vehicle with executives and its refurbishment to be prepared for after reaching at Yard.
- Getting vehicles for auction to inspect them and provide best valuation.
- Analysis for valuation according to the market price, refurbish or do minimum refurbishment.

Mahindra First Choice- Cluster Manager (RMS Management)

From August 2019 to Sep 2021

Responsibilities:

- Repossession of Vehicles
- Empanelment of New Repo Agencies
- Introducing of New Clients
- Monthly Clients and Repo Agencies Visit
- Responsible for Repo of Vehicle and Moving of Vehicle to yard
- Repo Agency Payments
- Complete all financing responsibility of vehicle.
- Complete Vehicle to inspect it before Parking.
- Releasing of Vehicles
- Getting vehicles for auction to inspect them and provide best valuation.

Magma fincorp ltd. – ASM

(Finance company)

From April 2009 to July 2019

Responsibilities:

- Repo Stock Liquidation, Auction management
- Handling and managing the team of collection executives.
- Coordinating with collection team to maintain the portfolio and control delinquency
- Coordinate with legal team to execute legal tools
- Responsible for yard management, vehicle inventory and segregation of the vehicles on the basis segments like HGV, LGV, SGV, PASSENGER cars for yard setups, catalogs preparation for auction.
- Responsible for daily reports of inward and outward of the vehicles with issue gate pass and verification of the vehicle as per the documents (RC, insurance).
- Complete all financing responsibility of vehicle.
- Complete Vehicle to inspect it before buying.
- Inspect the entire procure vehicle with executives and its refurbishment to be prepared for after reaching at Yard.
- Getting vehicles for auction to inspect them and provide best valuation.
- Analysis for valuation according to the market price, refurbish or do minimum refurbishment.

ICICI BANK – Operations and CRM

From August 2007 TO March 2009

Responsibilities:

- Looking after Cash Counter and Direct Receipt Entry
- Closures of Accounts
- Providing SOA and Closures

- Banking of Daily Counter Cash
- Bouncing of Cheques
- Processing and Punching of Files

EDUCATION

- Master of Commerce from Punjabi University by securing 53%
- Bachelor of Commerce from Punjabi University by securing 60%
- Senior secondary Govt Bikram College of Patiala by securing 61%
- Secondary from PSEB by securing 80%

Computer Skill

- Various operating systems like windows 98, XP, vista and window 7.
- Knowledge of **Internet**.

PERSONAL DETAILS

Name:	Rajnish Sharma
Father's Name:	Kishore kumar Sharma
Date of Birth:	17/10/1982
Marital Status:	Married
Nationality:	Indian
Languages Known:	English, Hindi & Punjabi

DECLARATION

I hereby declare that all the details given above are true to the best of my knowledge and belief.

Place: Mohali

Date:

Yours's truly
(Rajnish Sharma)