

THE GLOBAL CLIMATE GAME

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Abstract

I study emissions abatement in a global game of technological investments. Players invest in competing technologies. One technology is cheap and dirty, the other expensive but clean, and investments exhibit technological spillovers. The paper makes two main contributions. My first contribution is to resolve complications due to equilibrium multiplicity in games of technological investment by addressing equilibrium selection through the use of global games. In well-identified cases the unique equilibrium is inefficient, motivating policy intervention. This leads to my second contribution, the introduction of network subsidies. A network subsidy allows the policymaker to correct for the entire externality deriving from technological spillovers (and for all externalities if investing in the clean technology is also an equilibrium) but does not, in equilibrium, cost anything.

1 Introduction

Climate change is a coordination failure of existential proportions. In order to reduce greenhouse gas emissions and prevent dangerous climate change, large-scale investments in clean technologies are necessary. These investments, however, are costly and their benefits imperfectly understood. Thus one faces a strategic situation in which clean investment are required on behalf of multiple agents, leading to a coordination problem under uncertainty. In this paper, I present what is perhaps the most bare-bones model

to study this type of decision problem. Players invest in competing technologies. One technology is cheap and dirty, the other expensive but clean, and investments exhibit technological spillovers.

My first contribution is to show that uncertainty about the clean technology leads to selection of a unique Bayesian Nash equilibrium. This result is derived using the machinery of global games (Carlsson and Van Damme, 1993; Frankel et al., 2003) and resolves complications caused by equilibrium multiplicity often encountered in the literature on clean technologies. As many authors have pointed out, technologies often exhibit technological spillovers or other kinds of strategic complementarities – and these may turn the game into a coordination game with multiple equilibria (Barrett, 2006; De Coninck et al., 2008; Hoel and de Zeeuw, 2010; Acemoglu et al., 2012; Hong and Karp, 2012; Harstad, 2012; Aghion and Jaravel, 2015; Battaglini and Harstad, 2016). There are several reasons why technological investments may exhibit strategic complementarities. Among those discussed in the literature on clean technologies are network effects (Katz and Shapiro, 1985; Greaker and Midttømme, 2016; Li et al., 2017; Mielke and Steudle, 2018; Clinton and Steinberg, 2019); cost sharing: (De Coninck et al., 2008); R&D in breakthrough technologies (Barrett, 2006; Hoel and de Zeeuw, 2010); climate tipping points (Barrett and Dannenberg, 2017); climate clubs (Nordhaus, 2015); technological and knowledge spillovers (Kverndokk and Rosendahl, 2007; Fischer and Newell, 2008; Acemoglu et al., 2012; Aghion and Jaravel, 2015; Aghion et al., 2016; Harstad, 2016); social norms (Nyborg et al., 2006; Allcott, 2011; Nyborg, 2018b; Kverndokk et al., 2020; Andor et al., 2020); and reciprocity (Nyborg, 2018a).

In much of the environmental literature, equilibrium selection is treated somewhat implicitly and in a way that is not completely satisfactory. Two approaches are especially prevalent. One approach hand-picks, or at minimum focuses on a particular kind of equilibrium. Thus, players may be a priori assumed to pursue symmetric strategies (Harstad, 2012; Harstad et al., 2019), or to coordinate on the Pareto strictly dominant outcome (Barrett, 2006; Hoel and de Zeeuw, 2010).¹ Another approach treats the coordination problem as theoretically indecisive and relies on lab experiments to make predictions (for experimental studies of coordination games in the context of climate change in particular, see Barrett and Dannenberg (2012, 2014, 2017); Calzolari et al.

¹In this paper, the unique equilibrium will also be in symmetric strategies. Although this is somewhat intuitive as my setting is one of symmetric players, I nonetheless allow players to pursue any strategy, including non-symmetric ones. Thus, the fact that the unique equilibrium in my game is in symmetric strategies is a result rather than an assumption.

(2018); Dengler et al. (2018)). My explicit focus on equilibrium selection complements these approaches. It provides sharp conditions under which I would expect rational players to coordinate on the Pareto strictly dominant equilibrium of the game.

The unique equilibrium of the game may be inefficient. For intermediately high clean investment benefits, players adopt the dirty technology even though they would be better off were all to adopt the clean technology instead.

My second contribution is the introduction of network subsidies. The issue of taxes and subsidies, or rather policy in general, arises naturally in the present context where investments cause two externalities. One is an environmental externality that derives from the positive environmental effect clean investments have on all players; the other is a network externality deriving from spillovers (strategic complementarities) in clean investments. As I show, using only taxes and subsidies the policymaker can costlessly correct both of these externalities by turning the (expected) efficient action into a strictly dominant action for all players (both in the game of complete information and in the global game). Moreover, I also show that even when taxes (for political or other reasons) are not possible or desirable, the policymaker can correct the network externality at zero cost. The novelty in this is what I call a network subsidy. Like standard subsidies, a network subsidy offers adopters of the clean technology a (financial) reward. In contrast to a standard subsidy scheme, however, the amount of the subsidy upon adoption also depends on how many others adopt the clean technology, and is decreasing in that number. Since adoption of the clean technology is more attractive when the number of other players adopting it is higher due to the technological spillover, it is somewhat intuitive that the network subsidy can decrease in aggregate clean technology adoption without negatively affecting players' incentives. A network subsidy exploits this intuition.

Intuitively, the network subsidy insures adopters of the clean technology against the event they would enjoy few technological spillovers because many others adopted the dirty technology – it offers “protection against defection”. In so doing, a network subsidy boosts clean investments and therefore is never claimed. This result is independent of the application to clean technologies and suggests that network subsidies may be worth studying in other contexts where strategic complementarities naturally arise.

The derivation of network subsidies can be considered a restrictive yet simple exercise in mechanism design or implementation theory in which the policymaker aims to make coordination on the efficient outcome of the game a strictly dominant strategy for all

players (Laffont and Maskin, 1982; Myerson and Satterthwaite, 1983; Kuzmics and Steg, 2017). While mechanism design has been applied to environmental economics and, in particular, emissions mitigation before (Duggan and Roberts, 2002; Ambec and Ehlers, 2016; Martimort and Sand-Zantman, 2016), these papers tend to construct mechanisms that solve the free-rider problem. In this paper, I instead derive a mechanism to overcome the coordination problem. My approach is in this sense complementary to these earlier contributions.

Network subsidies can also be related to the literature on directed technical change and the environment (Acemoglu et al., 2012; Aghion and Jaravel, 2015; Aghion et al., 2016; Greaker et al., 2018). This literature studies the effect of policy on technology adoption when multiple and (partially) substitutable technologies co-exist with differential consequences for social welfare, the environment, and growth. Technologies are often characterized as either clean or dirty and assumed to exhibit technology-specific positive spillovers, with the dirty technology starting off as more advanced. The question asked is then how different kinds of policies – e.g. a carbon tax or R&D subsidies – can be used most efficiently to stimulate large-scale adoption of the clean technology. Importantly, my simple model is much less rich than the types of economies studied in the literature on directed technical change – to mention some important differences, I study a one-period decision problem rather than a repeated game, and in implicitly assuming that technologies are perfectly substitutable I shy away from discussions on the effect of imperfect substitutability on policy. Thus, while a network subsidy might offer a new kind of policy to consider in discussions on directed technical change, more work is required to design network subsidy schemes for the kinds of contexts normally studied in this literature.

In my model, equilibrium selection is catalyzed by uncertainty about the clean technology.² The assumption seems realistic. There are many uncertainties surrounding climate change and individual beliefs vary vastly (Hornsey et al., 2016). Within the model, one is free to interpret this uncertainty in different ways. Uncertainty could pertain to the true severity of climate change, the location of a dangerous tipping point, or the true potential of a breakthrough technology. Although many authors

²This type of “global uncertainty” turns the game into a global game. However, other approaches toward equilibrium selection also exist. For example, Poisson games (Matsui and Matsuyama, 1995; Myerson, 1998, 2000; Makris, 2008), i.e. games in which players are uncertain about the number of other players playing the game. Poisson coordination games have a unique equilibrium as the uncertainty vanishes. Another well-known approach derives equilibrium selection as a dynamic outcome of a process of evolutionary selection (Kandori et al., 1993).

have studied the role of incomplete information in the climate context (Kolstad, 2007; Barrett and Dannenberg, 2012; Martimort and Sand-Zantman, 2016), none consider the type of uncertainty with idiosyncratic, player-specific (posterior) beliefs studied here.

The remainder of the paper is structured as follows. In Section 2, I present the main model and briefly discuss the game of complete information. In Section 3, I add uncertainty to the analysis and show that the global game has a unique equilibrium. Section 4 introduces network subsidies, and Section 5 concludes.

2 Main Model

Consider a world consisting of N players. Each player chooses to invest in either of two technologies. The first, called the dirty technology, is cheap and polluting. If a player does not invest in the dirty technology, s/he invests in an expensive but environmentally-friendly clean technology. A natural interpretation of the players would be firms or households.

Compared to investment in the dirty technology, the environmental benefit of investing in the clean technology is $b > 0$. An action for player i is a binary variable $x_i \in \{0, 1\}$ such that $x_i = 1$ corresponds to investment in the clean technology while $x_i = 0$ stands for investment in the dirty technology. Let $x = (x_1, x_2, \dots, x_N)$ denote the vector of actions played by all players, and let $x_{-i} = (x_j)_{j \neq i}$ be the vector of actions by all players but i . Let $\mathbf{1} = (1, 1, \dots, 1)$ be the action vector of all ones, and $\mathbf{0} = (0, 0, \dots, 0)$ the action vector of all zeroes. The cost of investing in the dirty technology (play 0) is constant at d . The costs of investing in the clean technology (play 1) depend on the total number of players, n , that invest in clean and are decreasing in n : $c(1) > c(2) > \dots > c(N)$. That is, the game exhibits strategic complementarities (Bulow et al., 1985). I assume that $c(N) > d$.³

Combining these elements, the payoff to player i is:

$$\pi_i(x \mid b) = \begin{cases} b \cdot n(x) - d & \text{if } x_i = 0 \\ b \cdot (n(x)) - c(n(x)) & \text{if } x_i = 1 \end{cases}, \quad (1)$$

where $n(x)$ is defined as the total number of players playing 1 in x ; hence, $n(x) = \sum_{i=1}^N x_i$. I define $n(x_{-i})$ as the total number of players other than i that play 1 in x :

³This assumption is of no technical importance for the analysis; it buys me the convenience of not having to discuss separately the cases where $d < c(N)$ and $d > c(N)$ in the welfare analysis.

$n(x_{-i}) = \sum_{j \neq i} x_j$. The set of players $\{1, 2, \dots, N\}$, the set of action vectors $x \in \{0, 1\}^N$, and the set of payoff functions $\{\pi_i\}$ jointly define a complete information game $G(b)$.⁴ I write $G(b)$ for the game of complete information (i.e. with common knowledge of b) to differentiate this game from the global game studied in Section 3 where players do not observe b . The choice of b as key parameter is made for convenience; one could have chosen other parameters instead.

Similar to Leroux and Spiro (2018), there are two externalities associated with investment in the clean technology. The first is an *environmental externality* and relates to the parameter b , the positive impact an individual player's investment in the clean technology has on the environment (and hence payoff) for all other players – think of reduced CO2 emissions. The second is a *network externality* and relates to the investment cost function c , i.e. it captures the fact that a player's investment in the clean technology lowers the cost of clean technological investment for all other players – think of technological or knowledge spillovers. My model is different from Leroux and Spiro (2018) in two important dimensions; they study a dynamic model whereas I consider a static game, and theirs is not a global game (Section 3).

The gain from investing in the clean rather than the dirty technology to player i (given b and x_{-i}) is the difference in payoffs between playing $x_i = 1$ and $x_i = 0$. For given x_{-i} , I define

$$\begin{aligned} \Delta_i(x_{-i} \mid b) &= \pi_i(1, x_{-i} \mid b) - \pi_i(0, x_{-i} \mid b) \\ &= b + d - c(n(x_{-i}) + 1). \end{aligned} \tag{2}$$

Moreover, if $k = n(x_{-i})$ I write $\Delta_i(k \mid b) = \Delta_i(x_{-i} \mid b)$.

The action $x_i = 1$ is strictly dominant for all $b > c(1) - d$ as for those b s it holds that $\Delta_i(x_{-i} \mid b) > 0$ for all x_{-i} . Alternatively, $x_i = 0$ is strictly dominant for all $b < c(N) - d$. In between, the game has multiple equilibria.

Proposition 1.

- (i) $x = \mathbf{1}$ is a Nash equilibrium of the game for all $b \geq c(N) - d$. It is the unique Nash equilibrium for all $b > c(1) - d$.

⁴The payoff function (1) is extremely simple and one may wonder whether the results derived in this paper are due to its particular specification. Under some additional assumptions, an implication of Frankel et al. (2003) is that the results on equilibrium selection in the global game (Section 3) hold true more generally, see also the discussion following Proposition 3. I did not examine the generalizability of my results on network subsidies (Section 4).

(ii) $x = \mathbf{0}$ is a Nash equilibrium of the game for all $b \leq c(1) - d$. It is the unique Nash equilibrium for all $b < c(N) - d$.

(iii) $x = \mathbf{1}$ is Pareto strictly dominant for all $b > \frac{c(N)-d}{N}$.

Proof. This follows from the above dominance argument, together with direct payoff comparisons. \square

To smoothen notation, I shall henceforth write $\bar{b} = \frac{c(N)-d}{N}$.

Environmental economists have long recognized the possibility of equilibrium multiplicity in games of technological investments (Barrett, 2006; Hoel and de Zeeuw, 2010; Barrett and Dannenberg, 2012, 2017; Mielke and Steudle, 2018). It motivates the question of equilibrium selection, to which Section 3 is devoted. First, however, I offer some final remarks on the complete information game $G(b)$.

Frankel et al. (2003) have observed that a game such as given by (1) is a *potential game* (Monderer and Shapley, 1996). A game in which each player has two actions is a potential game if there exists a potential function $P : \{0, 1\}^N \rightarrow \mathbb{R}$ on action profiles such that the change in any individual player's payoff when switching from one action to the other is always equal to the change in the potential function; that is, for which there exists a function P such that $P(x_i, x_{-i} | b) - P(1-x_i, x_{-i} | b) = \pi_i(x_i, x_{-i} | b) - \pi_i(1-x_i, x_{-i} | b)$ for all i . The game $G(b)$ has a potential function $P(x | b)$ given by:

$$P(x | b) = \begin{cases} \sum_{k=0}^{n(x)-1} \Delta_i(k | b) & \text{if } n(x) > 0, \\ 0 & \text{if } n(x) = 0. \end{cases} \quad (3)$$

Observe that, for any i and any $x_{-i} \in \{0, 1\}^{N-1}$, it holds that $P(1, x_{-i} | b) - P(0, x_{-i} | b) = \Delta_i(x_{-i} | b) = \pi_i(1, x_{-i} | b) - \pi_i(0, x_{-i} | b)$, confirming that P is a potential function indeed.⁵

A *potential maximizer* is a vector x that maximizes P . One can verify that $\mathbf{1}$ is the unique potential maximizer of $P(x | b)$ for all $b + d > \sum_{n=1}^N \frac{c(n)}{N}$ whereas $\mathbf{0}$ is the unique potential maximizer of $P(x | b)$ for all $b + d < \sum_{n=1}^N \frac{c(n)}{N}$. I return to this observation in the next section.

⁵If $n(x) > 1$, the confirmation is as in the text. If, however, $n(x) = 1$, then one has $P(1, x_{-i} | b) - P(0, x_{-i} | b) = \sum_{k=0}^0 \Delta_i(k | b) - 0 = \Delta_i(x_{-i} | b) = \pi_i(1, x_{-i} | b) - \pi_i(0, x_{-i} | b)$

3 The Global Climate Game

Strategic complementarities in clean investments drive equilibrium multiplicity under common knowledge of b , the environmental benefit of clean investment. But the assumption of complete information is strong. There are large numbers of uncertainties surrounding many clean technologies's present or future potential.

Uncertainty and signals. For these reasons, I will now study a global game. In the global game G^ε the true parameter b is unobserved. Rather, it is assumed that b is drawn from the uniform distribution on $[\underline{B}, \overline{B}]$ where $\underline{B} < c(N) - d$ and $\overline{B} > c(1) - d$ and that each player i receives a private noisy signal b_i^ε of b , given by:⁶

$$b_i^\varepsilon = b + \varepsilon_i. \quad (4)$$

The term ε_i captures idiosyncratic noise in i 's private signal. It is common knowledge that ε_i is an i.i.d. draw from the uniform distribution on $[-\varepsilon, \varepsilon]$. I assume that ε is sufficiently small: $2\varepsilon < \min\{c(N) - d - \underline{B}, \overline{B} - c(1) + d\}$. Let $b^\varepsilon = (b_i^\varepsilon)$ denote the vector of signals received by all players, and let b_{-i}^ε denote the vector of signals received by all players but j , i.e. $b_{-i}^\varepsilon = (b_j^\varepsilon)_{j \neq i}$. Note that player i observes b_i^ε but neither b nor b_{-i}^ε . Thus I write $\Phi^\varepsilon(\cdot \mid b_i^\varepsilon)$ for the joint probability function of $(b, b_j^\varepsilon)_{j \neq i}$ conditional on b_i^ε . The timing of the global game G^ε is as follows:

1. Nature draws a true b ;
2. Each player i receives its private signal b_i^ε of b ;
3. All players simultaneously choose their actions;
4. Payoffs are realized according to the true b and the actions chosen by all players.

In what follows I will take $\varepsilon > 0$ as given and introduce the concepts used to analyze the global game G^ε .

Strategies and strict dominance. Player i receives a signal b_i^ε prior to choosing an action. A strategy p_i for player i in G^ε is a function that assigns to any $b_i^\varepsilon \in [\underline{B} - \varepsilon, \overline{B} + \varepsilon]$ a probability $p_i(b_i^\varepsilon) \geq 0$ with which the player chooses action $x_i = 1$ when s/he observes

⁶In game theory, it is assumed that the game (in this case G^ε) is common knowledge; hence, the structure of the uncertainty (the joint distribution of b and all the signals b_j^ε), the possible actions and all the payoff functions are commonly known. For a formal treatment of common knowledge, see Aumann (1976).

b_i^ε . I write $p = (p_1, p_2, \dots, p_N)$ for a strategy vector. Similarly, I write $p_{-i} = (p_j)_{j \neq i}$ for the vector of strategies for all players but i . Conditional on the strategy vector p_{-i} and a private signal b_i^ε , the expected gain (of choosing $x_i = 1$ rather than $x_i = 0$) to player i is given by:

$$\Delta_i^\varepsilon(p_{-i} \mid b_i^\varepsilon) = \int \Delta_i(p_{-i}(b_{-i}^\varepsilon) \mid b) d\Phi^\varepsilon(b, b_{-i}^\varepsilon \mid b_i^\varepsilon). \quad (5)$$

I say that the action $x_i = 1$ is strictly dominant at b_i^ε if $\Delta_i^\varepsilon(p_{-i} \mid b_i^\varepsilon) > 0$ for all p_{-i} . Similarly, the action $x_i = 0$ is strictly dominant (in the global game G^ε) at b_i^ε if $\Delta_i^\varepsilon(p_{-i} \mid b_i^\varepsilon) < 0$ for all p_{-i} . When $x_i = 1$ is strictly dominant, I say that $x_i = 0$ is strictly dominated; similarly, when $x_i = 0$ is strictly dominant, I say that $x_i = 1$ is strictly dominated.

Lemma 1. *Consider the global game G^ε . (i) For each player i , the action $x_i = 1$ is strictly dominant at all $b_i^\varepsilon \geq \bar{B}$. (ii) For each player i , the action $x_i = 0$ is strictly dominant at $b_i^\varepsilon \leq \underline{B}$.*

Proof. Observe that $\Delta_i(x \mid b) > 0$ for any x given $b \in [\bar{B} - \varepsilon, \bar{B} + \varepsilon]$. Thus, for $b_i^\varepsilon = \bar{B}$ the integration in (5) is over positive terms only and $\Delta_i^\varepsilon(p_{-i} \mid \bar{B}) > 0$ for all p_{-i} . This proves part (i) of the Lemma. The proof of part (ii) relies on a symmetric argument and is therefore omitted. \square

Conditional dominance. Let L and R be real numbers. The action $x_i = 1$ is said to be dominant at b_i^ε conditional on R if $\Delta_i^\varepsilon(p_{-i} \mid b_i^\varepsilon) > 0$ for all p_{-i} with $p_j(b_j^\varepsilon) = 1$ for all $b_j^\varepsilon > R$, all $j \neq i$. Similarly, the action $x_i = 0$ is dominant at b_i^ε conditional on L if $\Delta_i^\varepsilon(p_{-i} \mid b_i^\varepsilon) < 0$ for all p_{-i} with $p_j(b_j^\varepsilon) = 1$ for all $b_j^\varepsilon > L$, all $j \neq i$.

The concept of conditional dominance is useful for the following reason. Lemma 1 implies that, for each player j , a strategy p_j of G^ε that prescribes to play $x_j \neq 1$ on a set $b_j^\varepsilon > \bar{B}$ with positive measure is strictly dominated; hence, each player i can effectively assume that each player j will play $p_j(b_j^\varepsilon) = 1$ for all $b_j^\varepsilon \geq \bar{B}$. Eliminating dominated strategies makes, for each player i , $x_i = 1$ strictly dominant for a larger set of observations and hence makes more strategies of each i strictly dominated; hence, this process can be repeated. Those strategies that survive this process (including elimination of strategies that prescribe playing 1 when that is strictly dominated) are said to survive *iterated elimination of strictly dominated strategies*. For a textbook treatment of iterated dominance, see Osborne and Rubinstein (1994).

Increasing strategies. For some $X \in \mathbb{R}$, let p_i^X denote the particular strategy such that $p_i^X(b_i^\varepsilon) = 0$ for all $b_i^\varepsilon < X$ and $p_i^X(b_i^\varepsilon) = 1$ for all $b_i^\varepsilon \geq X$. I will call p_i^X the

increasing strategy with switching point X . By $p^X = (p_1^X, p_2^X, \dots, p_N^X)$ I denote the strategy vector of increasing strategies with switching point X , and $p_{-i}^X = (p_j^X)_{j \neq i}$. Note that $x_i = 1$ is strictly dominant at b_i^ε conditional on R if and only if $\Delta_i^\varepsilon(p_{-i}^R | b_i^\varepsilon) > 0$. Similarly, if $x_i = 0$ is strictly dominant at b_i^ε conditional on L then it must hold that $\Delta_i^\varepsilon(p_{-i}^L | b_i^\varepsilon) < 0$.

We now have all notation in place to proceed with the core of the analysis.

Iteration from the right. Let i be arbitrary. Take $p_{-i} = p_{-i}^{\bar{B}}$ and note that $\Delta_i^\varepsilon(p_{-i}^{\bar{B}} | b_i^\varepsilon)$ is continuous and monotone non-decreasing in b_i^ε . Moreover, recall from Lemma 1 that $x_i = 1$ is strictly dominant at $b_i = \bar{B}$, so $\Delta_i^\varepsilon(p_{-i}^{\bar{B}} | \bar{B}) > 0$. By the same Lemma, I also know that $\Delta_i^\varepsilon(p_{-i}^{\bar{B}} | \underline{B}) < 0$. Monotonicity and continuity of $\Delta_i^\varepsilon(p_{-i}^{\bar{B}} | b_i^\varepsilon)$ in b_i then imply there exists a point R^1 such that $\underline{B} < R^1 < \bar{B}$ which solves:

$$\Delta_i^\varepsilon(p_{-i}^{\bar{B}} | R^1) = 0. \quad (6)$$

To any player i , the action $x_i = 1$ is strictly dominant at all $b_i^\varepsilon > R^1$ conditional on \bar{B} .

This argument can be repeated and I obtain a sequence $\bar{B} = R^0, R^1, R^2, \dots$. For any $k \geq 0$ and R^k such that $\Delta_i^\varepsilon(p_{-i}^{R^k} | R^k) > 0$, there exists a $R^{k+1} < R^k$ such that $\Delta_i^\varepsilon(p_{-i}^{R^k} | R^{k+1}) = 0$. Induction on k allows for the conclusion that (R^k) is a monotone sequence. Moreover, I also know that $R^k \geq \underline{B}$ for all $k \geq 0$ since $x_i = 0$ is strictly dominant at $b_i^\varepsilon < \underline{B}$. Any bounded monotone sequence must converge. I let R^* denote the limit of sequence (R^k) . By the definition of a limit, R^* must satisfy:

$$\Delta_i^\varepsilon(p_{-i}^{R^*} | R^*) = 0. \quad (7)$$

It follows that a strategy p_i survives iterated elimination of strictly dominated strategies only if $p_i(b_i^\varepsilon) = 1$ for all $b_i^\varepsilon > R^*$, all i .

Iteration from the left. Iterative elimination of strictly dominated strategies yields the point R^* when starting from the right, that is, a range of signals b_i^ε for which $x_i = 1$ is conditionally and strictly dominant. A similar procedure can be executed starting instead from the left, from signals b_i^ε for which $x_i = 0$ is unconditionally and strictly dominant. Since this analysis is symmetric to the procedure discussed above, I will only provide the key steps of the analysis.

From Lemma 1 it is known that $x_i = 0$ is strictly dominant at $b_i^\varepsilon < \underline{B}$. That is, $\Delta_i^\varepsilon(p_{-i}^{\underline{B}} | \underline{B}) < 0$. Since it is common knowledge that no player plays a strictly dominated strategy, a payoff maximizing player i then finds a point L^1 such that $x_i = 0$ is strictly

dominant $b_i^\varepsilon < L^1$ conditional on \underline{B} :

$$\Delta_i^\varepsilon(p_{-i}^B \mid L^1) = 0. \quad (8)$$

Any expected payoff maximizing player i plays $x_i = 0$ for all $b_i^\varepsilon < L^1$. Since this is common knowledge also, I can repeat the argument over and over. What I obtain is a sequence of points (L^k) , $k \geq 0$, each term of which is implicitly defined by:

$$\Delta_i^\varepsilon(p_{-i}^{L^k} \mid L^{k+1}) = 0. \quad (9)$$

The sequence (L^k) is monotone increasing. It is also bound from above by \overline{B} (or, taking account of (7), by R^*). It must therefore converge, and I call its limit L^* . By construction this limit solves:

$$\Delta_i^\varepsilon(p_{-i}^{L^*} \mid L^*) = 0. \quad (10)$$

It follows that a strategy p_i survives iterated elimination of strictly dominated strategies only if $p_i(b_i^\varepsilon) = 0$ for all $b_i^\varepsilon < L^*$, all i .

Lemma 2. (i) *If a strategy p_i survives iterated elimination of strictly dominated strategies, then it must hold that $p_i(b_i^\varepsilon) = 1$ for all $b_i^\varepsilon > R^*$.* (ii) *If a strategy p_i survives iterated elimination of strictly dominated strategies, then it must hold that $p_i(b_i^\varepsilon) = 0$ for all $b_i^\varepsilon < L^*$.*

Proof. Follows immediately from the argument leading up to the Lemma. \square

I have derived two limits L^* and R^* that demarcate iterative dominance regions of the signal space. I am going to show that $L^* = R^*$. To prove this, the following result is key.

Proposition 2. *For all X such that $\underline{B} + \varepsilon \leq X \leq \overline{B} - \varepsilon$, the following holds:*

$$\Delta_i^\varepsilon(p_{-i}^X \mid X) = X - \sum_{m=0}^{N-1} \frac{c(m+1)}{N} + d. \quad (11)$$

It follows that $\Delta_i^\varepsilon(p_{-i}^X \mid X)$ is strictly increasing in X for all X such that $\underline{B} + \varepsilon \leq X \leq \overline{B} - \varepsilon$.

Proof. First fix $b \in [\underline{B} + \varepsilon, \overline{B} - \varepsilon]$. Each player $j \neq i$ is assumed to play p_j^X , so the probability that $x_j = 1$ is given by

$$\Pr[b_j^\varepsilon > X \mid b] = \Pr[\varepsilon_j > X - b] = \frac{\varepsilon - X + b}{2\varepsilon}, \quad (12)$$

for all $X \in [b - \varepsilon, b + \varepsilon]$ while $\Pr[b_j^\varepsilon > X \mid b]$ is either 0 or 1 otherwise. Clearly, $x_j = 0$ is played with the complementary probability (given b and X). Since each ε_j is (conditional on b) drawn independently, the probability that m given players $j \neq i$ play $x_j = 1$ while the remaining $N - m - 1$ players play $x_j = 0$ (given p_{-i}^X and b) is therefore:

$$\left[\frac{\varepsilon - X + b}{2\varepsilon} \right]^m \left[\frac{\varepsilon + X - b}{2\varepsilon} \right]^{N-m-1}. \quad (13)$$

As there are $\binom{N-1}{m}$ unique ways in which m out of $N - 1$ players j can choose $x_j = 1$, the total probability of this happening, as a function of b , is:

$$\binom{N-1}{m} \left[\frac{\varepsilon - X + b}{2\varepsilon} \right]^m \left[\frac{\varepsilon + X - b}{2\varepsilon} \right]^{N-m-1}. \quad (14)$$

When m players $j \neq i$ play $x_j = 1$, the cost of playing $x_i = 1$ to player i is $c(m + 1)$.

The derivation so far took b as a known quantity. I now take account of the fact that player i does not observe b directly but only a noisy signal b_i^ε . Given $p_{-i} = p_{-i}^X$ and $b_i^\varepsilon = X$, the expected gain to player i from playing $x_i = 1$ rather than $x_i = 0$ becomes:

$$\begin{aligned} \Delta_i^\varepsilon(p_{-i}^X \mid X) &= \frac{1}{2\varepsilon} \int_{X-\varepsilon}^{X+\varepsilon} b db + d \\ &\quad - \sum_{m=0}^{N-1} c(m+1) \binom{N-1}{m} \frac{1}{2\varepsilon} \int_{X-\varepsilon}^{X+\varepsilon} \left[\frac{\varepsilon - X + b}{2\varepsilon} \right]^m \left[\frac{\varepsilon + X - b}{2\varepsilon} \right]^{N-m-1} db \end{aligned} \quad (15)$$

$$= X + d - \sum_{m=0}^{N-1} c(m+1) \binom{N-1}{m} \int_0^1 q^m (1-q)^{N-m-1} dq \quad (16)$$

$$= X + d - \sum_{m=0}^{N-1} c(m+1) \frac{(N-1)!}{m! (N-m-1)!} \frac{m! (N-m-1)!}{N!} \quad (17)$$

$$= X + d - \sum_{m=0}^{N-1} \frac{c(m+1)}{N}, \quad (18)$$

as given. Equation (15) takes the expression for $\Delta_i(m | b)$ given in (2) and integrates over b and m , given $b_i^\varepsilon = X$ and $p_{-i} = p_{-i}^X$. Equation (16) relies on integration by substitution (using $q = 1/2 - (X - b)/2\varepsilon$) to rewrite the last integral in (15). Equation (17) rewrites both the integral in (16) and the binomial coefficient $\binom{N-1}{m}$ in terms of factorials. Equation (18) simplifies. \square

From the definitions of R^* and L^* given by (7) and (10), using Proposition 2, one can conclude that $L^* = R^*$. I henceforth write B^* where $B^* = L^* = R^*$. The point B^* is given by:

$$B^* = L^* = R^* = \sum_{n=1}^N \frac{c(n)}{N} - d. \quad (19)$$

Thus, if a strategy p_i survives iterated elimination of strictly dominated strategies, then it must hold that $p_i(b_i^\varepsilon) = p_i^{B^*}(b_i^\varepsilon)$ for all $b_i^\varepsilon \neq B^*$. The action prescribed by a strategy p_i that survives iterated dominance can differ from that prescribed by $p_i^{B^*}$ only in the measure-zero event that $b_i^\varepsilon = B^*$. I refer to this by saying that G^ε has an *essentially unique* strategy vector surviving iterated elimination of strictly dominated strategies.

Proposition 3. *For all ε such that $2\varepsilon < \min\{c(N) - d - \underline{B}, \overline{B} - c(1) + d\}$, the strategy vector p^{B^*} is the essentially unique strategy vector surviving iterated elimination of strictly dominated strategies of the game G^ε . In particular, if, for any player i , the strategy p_i survives iterated elimination of strictly dominated strategies, then p_i must satisfy $p_i(b_i^\varepsilon) = p_i^{B^*}(b_i^\varepsilon)$ for all $b_i^\varepsilon \neq B^*$.*

I derive Proposition 3 for general $\varepsilon > 0$ provided the assumption that b and ε_i (all i) are drawn independently from the uniform distribution (which is symmetric for ε_i). For the limit as $\varepsilon \rightarrow 0$, Frankel et al. (2003) establish the very general result that *any* global game with strategic complementarities in which b is drawn from any continuous density with connected support and each ε_i is drawn independently from any (possible player-specific) atomless density has an essentially unique strategy vector surviving iterated elimination of strictly dominated strategies in the limit as $\varepsilon \rightarrow 0$. Moreover, for potential games the equilibrium selected is noise independent, meaning that (in the limit) the strategy vector found in Proposition 3 generalizes to far more general

distributions than assumed here.⁷

Recall that a strategy vector $p = (p_1, p_2, \dots, p_N)$ is a Bayesian Nash equilibrium (BNE) of G^ε if for any p_i and any b_i^ε it holds that:

$$p_i(b_i^\varepsilon) \in \arg \max_{x_i \in \{0,1\}} \pi_i^\varepsilon(x_i, p_{-i}(b_{-i}^\varepsilon) \mid b_i^\varepsilon), \quad (20)$$

where $\pi_i^\varepsilon(x_i, p_{-i}(b_{-i}^\varepsilon) \mid b_i^\varepsilon) = \int \pi_i(x_i, p_{-i}(b_{-i}^\varepsilon) \mid b) d\Phi^\varepsilon(b, b_{-i}^\varepsilon \mid b_i^\varepsilon)$. It is therefore immediate that p^{B^*} is a BNE of G^ε . The following proposition establishes a much stronger result: if the strategy vector $p = (p_i)$ is a BNE of G^ε , then for each p_i it must hold that $p_i(b_i^\varepsilon) = p^{B^*}(b_i^\varepsilon)$ for all $b_i^\varepsilon \neq B^*$. I say that G^ε has an essentially unique BNE.

Proposition 4. *The strategy vector p^{B^*} is the essentially unique Bayesian Nash equilibrium of the game G^ε . In particular, any equilibrium strategy p_i satisfies $p_i(b_i^\varepsilon) = p_i^{B^*}(b_i^\varepsilon)$ for all $b_i^\varepsilon \neq B^*$ and all players i .*

Proof. Let p be a BNE of G^ε . For any player i , define

$$\underline{b}_i = \inf\{b_i^\varepsilon \mid p_i(b_i^\varepsilon) > 0\}, \quad (21)$$

and

$$\bar{b}_i = \sup\{b_i^\varepsilon \mid p_i(b_i^\varepsilon) < 1\}. \quad (22)$$

Observe that $\underline{b}_i \leq \bar{b}_i$. Now define

$$\underline{b} = \min\{\underline{b}_i\}, \quad (23)$$

and

$$\bar{b} = \max\{\bar{b}_i\}. \quad (24)$$

By construction, $\bar{b} \geq \bar{b}_i \geq \underline{b}_i \geq \underline{b}$. Observe that p is a BNE of G^ε only if, for each i , it holds that $\Delta_i^\varepsilon(p_{-i}(b_{-i}^\varepsilon) \mid \underline{b}_i) \geq 0$. Consider then the expected gain $\Delta_i^\varepsilon(p_{-i}^{\underline{b}}(b_{-i}^\varepsilon) \mid \underline{b}_i)$. It follows from the definition of \underline{b} that $p^{\underline{b}}(b^\varepsilon) \geq p(b^\varepsilon)$ for all b^ε . The implication is that, for each i , $\Delta_i^\varepsilon(p_{-i}^{\underline{b}}(b_{-i}^\varepsilon) \mid \underline{b}_i) \geq \Delta_i^\varepsilon(p_{-i}(b_{-i}^\varepsilon) \mid \underline{b}_i) \geq 0$. From Proposition 2 then follows that $\underline{b} \geq B^*$.

Similarly, if p is a BNE of G^ε then, for each i , it must hold that $\Delta_i^\varepsilon(p_{-i}(b_{-i}^\varepsilon) \mid \bar{b}_i) \leq 0$. Consider now the expected gain $\Delta_i^\varepsilon(p_{-i}^{\bar{b}}(b_{-i}^\varepsilon) \mid \bar{b}_i)$. It follows from the definition of \bar{b}

⁷In particular, the reader is referred to their result on (local) potential games with own-action quasi-concave payoffs, i.e. Theorem 4.

that $p^{\bar{b}}(b^\varepsilon) \leq p(b^\varepsilon)$ for all b^ε . For each i it therefore holds that $\Delta_i^\varepsilon(p_{-i}^{\bar{b}}(b_{-i}^\varepsilon) \mid \bar{b}_i) \leq \Delta_i^\varepsilon(p_{-i}(b_{-i}^\varepsilon) \mid \bar{b}_i) \leq 0$. Hence $\bar{b} \leq B^*$.

Since $\underline{b} \leq \bar{b}$ while also $\underline{b} \geq B^*$ and $\bar{b} \leq B^*$ it must hold that $\underline{b} = \bar{b} = B^*$. Moreover, since $p^{\underline{b}} \geq p$ while also $p^{\bar{b}} \leq p$, given $\underline{b} = \bar{b} = B^*$, it follows that $p_i(b_i^\varepsilon) = p_i^{B^*}(b_i^\varepsilon)$ for all $b_i^\varepsilon \neq B^*$ and all i (recall that for each player i one has $\Delta_i^\varepsilon(p_{-i}^{B^*} \mid B^*) = 0$, explaining the singleton exception at $b_i^\varepsilon = B^*$). Thus, if $p = (p_i)$ is a BNE of G^ε then it must hold that $p_i(b_i^\varepsilon) = p_i^{B^*}(b_i^\varepsilon)$ for all $b_i^\varepsilon \neq B^*$ and all i , as I needed to prove. \square

Proposition 4 should not be misunderstood as saying that players will perfectly coordinate their actions (investments).⁸ For $\varepsilon > 0$, it is possible that some players receive signals above B^* while others see a signal below it. When this occurs, players will fail to coordinate their actions (i.e. some will choose $x_i = 1$ while others choose $x_i = 0$). The implication is that empirically observed coordination failures are not necessarily at odds with, and therefore do not by themselves invalidate the model. When a coordination failure occurs, the equilibrium outcome is inefficient. In the limit as $\varepsilon \rightarrow 0$, the global climate game G^ε selects an essentially unique equilibrium of the underlying coordination game with multiple equilibria. To see this, note that for any $b > B^*$, I can find a $\varepsilon < B^* - b$ so that $b - \varepsilon > B^*$. Since $b_i^\varepsilon \in [b - \varepsilon, b + \varepsilon]$ and $p^* = p^{B^*}$ this implies that $p_i^*(b_i^\varepsilon) = 1$ for all b_i^ε consistent with b and all i .

Even as $\varepsilon \rightarrow 0$ and players coordinate their actions with probability 1, the unique equilibrium can be inefficient. In particular, players coordinate on **0** (all adopt the dirty technology) for all $b < B^*$ even though the outcome in which players coordinate on **1** (all adopt the clean technology) is Pareto strictly dominant for all $b > \bar{b}$ (and even though they know it). Since, $\bar{b} = (c(N) - d)/N$ so that clearly $\bar{b} < B^*$, it follows that for all b such that $\bar{b} < b < B^*$ coordination is on the Pareto dominated outcome of the underlying complete information game. Intuitively, clean investment will be too risky when b is low since the noise in signals forces a player to believe that others may think that clean investment is dominated. Barrett and Dannenberg (2012) appear to share this view when they write that “players could use risk-dominance as a selection rule.” For 2×2 games, their statement is backed by the theoretical literature: Carlsson and Van Damme (1993) prove that any 2×2 global game selects the risk dominant equilibrium of the underlying true game.⁹ In games with more players or actions, the statement is not generally correct. The result stands in contrast to the common

⁸Perfect coordination of actions means that all players choose the same action.

⁹For a definition of risk dominance, see Harsanyi and Selten (1988).

and often implicit assumption in the environmental literature that players generally coordinate on the efficient equilibrium (Barrett, 2006; Hoel and de Zeeuw, 2010).

Corollary 1. *(i) For all $b > B^* + \varepsilon$ it holds that $\Pr[p^{B^*}(b^\varepsilon) = \mathbf{1}] = 1$. (ii) For all $b < B^* - \varepsilon$ it holds that $\Pr[p^{B^*}(b^\varepsilon) = \mathbf{0}] = 1$.*

4 Network Subsidies

The potential of an inefficient outcome in both the game of complete information $G(b)$ and the global game G^ε begs the question how a policymaker can influence the game in order to reach an efficient outcome. In this section, I assume that there exists a policymaker who, using taxes and subsidies, has the ability to change the payoffs in the game; the players remain as assumed in Sections 2 and 3. I will study the policymaker's problem of finding a way to influence players' incentives so as to implement the Pareto efficient outcome of the game in strictly dominant strategies. That is, I seek to find policies that turn playing $x_i = 1$ into a strictly dominant strategy whenever coordination on $\mathbf{1}$ is also the efficient outcome of the game; similarly, I want $x_i = 0$ to be a strictly dominant strategy when coordination on $\mathbf{0}$ is Pareto efficient.¹⁰ I assume that the policymaker is fully informed about players' possible actions as well as the parameters of the model that are common knowledge among the players. I also assume that the policymaker understands players' payoff-maximization incentives. While in the most general setup, the policymaker has a vast array of possible policies at its disposal (including outright command-and-control), to stay close with the application to climate change I shall confine the set of feasible policies to subsidies and taxes only.

Taxes and subsidies will stimulate adoption of the clean technology whenever they cause an effective decrease of $c(m) - d$ for at least one m . The U.S. Federal Tax Credit for Solar Photovoltaics (Borenstein, 2017), California's Clean Vehicle Rebate Project (Li et al., 2017), or the U.S. National Plug-In Electric Drive Vehicle Credit (Clinton

¹⁰This question is related to the literature on mechanism design and (strictly dominant strategy) implementation. That is, I study the problem of a policymaker who seeks to change the original game studied in Section 2 and 3 with the aim of making coordination on the efficient outcome of the game a strictly dominant strategy for all players (Laffont and Maskin, 1982; Myerson and Satterthwaite, 1983; Kuzmics and Steg, 2017). For applications of mechanism design and implementation theory to pollution problems like climate change, see Duggan and Roberts (2002), Ambec and Ehlers (2016), and Martimort and Sand-Zantman (2016). As an extension for future work directly related to the mechanism design literature, I hope to explicitly compare network subsidies the the well-studied Vicker-Clarke-Groves mechanism (such a comparison is also made in Ambec and Ehlers, 2016).

and Steinberg, 2019) are good illustrations. However, tax policies may not always be feasible, political or otherwise. For example, legislation on taxation requires unanimous agreement in the European Union, which is one reason the EU does not have a carbon tax. Subsidies and tax credits, on the other hand, come with a substantial budgetary burden. The Congressional Budget Office expects total cost from tax credits on electric vehicles to be about 7.5 billion U.S. dollars through 2019.¹¹ Planned spending on SDE++ subsidies in the Netherlands are 5 billion Euros in 2021.¹²

The expenditure on subsidies to stimulate clean technology adoption can be substantially mitigated without the need to compromise on efficiency through the use of *network subsidies*. A network subsidy, like any subsidy, is offered contingent on adoption of the clean technology. In contrast to a standard subsidy scheme, however, the amount of the subsidy upon adoption also depends on how many others adopt the clean technology, and is decreasing in that number.

Network subsidies provide a cheap yet effective policy instrument to stimulate the adoption of clean technologies. The literature on directed technical change has pointed out that there often exists a need for both taxes and subsidies in an efficient policy when the (clean) technologies exhibit positive external spillovers (Acemoglu et al., 2012; Aghion et al., 2016; Greaker et al., 2018). A policy of network subsidies might provide a relatively low-cost opportunity to direct technological change toward green technologies.

4.1 Game of Complete Information

Consider again the game of complete information (about b) discussed in Section 2. Recall from Proposition 1 that coordination on $x = \mathbf{1}$ is the Pareto strictly dominant outcome of the game for all $b > \bar{b}$, whereas coordination on $x = \mathbf{0}$ is efficient for all $b < \bar{b}$.

My aim is to find a subsidy that incentivizes players to coordinate on the efficient outcome of the game for any b . Concretely, I want to formulate a tax and/or subsidy policy that makes $x_i = 1$ strictly dominant for all $b > \bar{b}$ while $x_i = 0$ becomes strictly dominant at $b < \bar{b}$. I say that such a subsidy *implements* the efficient outcome of the game in strictly dominant strategies for almost all b , i.e., for all b except \bar{b} .

¹¹See <https://www.cbo.gov/sites/default/files/112th-congress-2011-2012/reports/electricvehiclesonecol.pdf>

¹²See <https://www.rvo.nl/subsidie-en-financieringswijzer/sde>. SDE is an acronym for Stimulerend Duurzame Energievoorziening en Klimaattransitie, or “Stimulus Sustainable Energy Supply and Climate Transition”.

First I will show that if $\mathbf{1}$ is a (strict) Nash equilibrium of $G(b)$, then the efficient outcome of the game can be implemented in (strictly) strictly dominant strategies at zero cost, even if $\mathbf{0}$ is also a strict Nash equilibrium. The idea will be to offer players choosing $x_i = 1$ a subsidy that guarantees them a payoff equal (when choosing 1) to what they would have realized in the hypothetical case that all other players also chose 1 – that is, to offer a subsidy that promises players a payoff as though they enjoyed the full extent of the network externality. To this end, let the policymaker offer a *network subsidy* $s^*(x)$ to each i choosing $x_i = 1$ when x is played. For each x , define $s^*(x)$ to be the function given by:

$$s^*(x) = \Delta_i(\mathbf{1}_{-i} \mid b) - \Delta_i(x_{-i} \mid b) = c(n(x)) - c(N). \quad (25)$$

Players choosing $x_i = 0$ do not receive a network subsidy. Observe that, conditional on $s^*(\cdot)$, an individual players' gain from playing 1, rather than 0, is:

$$\Delta_i(x_{-i} \mid b) + s^*(x) = \Delta_i(x_{-i} \mid b) + \Delta_i(\mathbf{1}_{-i} \mid b) - \Delta_i(x_{-i} \mid b) = \Delta_i(\mathbf{1}_{-i} \mid b), \quad (26)$$

for any x , confirming the claim that a network subsidy scheme $s^*(\cdot)$ allows players to consider only the gain $\Delta_i(\mathbf{1}_{-i} \mid b) = b - c(N) + d$ when choosing their actions.

Proposition 5. *Let $G(b \mid s^*)$ denote the game $G(b)$ in which players are offered the network subsidy $s^*(\cdot)$ on playing 1.*

- (i) *If $\mathbf{1}$ is a Nash equilibrium of $G(b)$ (i.e. if $b + d \geq c(N)$), then $\mathbf{1}$ is implemented in weakly dominant strategies with $s^*(\cdot)$ and no subsidies have to be paid.*
- (ii) *If $\mathbf{1}$ is a strict Nash equilibrium of $G(b)$ (i.e. if $b + d > c(N)$), then $\mathbf{1}$ is implemented in strictly dominant strategies with $s^*(\cdot)$ and no subsidies have to be paid.*
- (iii) *If $\mathbf{1}$ is not a Nash equilibrium of $G(b)$ (i.e. if $b + d < c(N)$), then $\mathbf{0}$ is implemented in strictly dominant strategies with $s^*(\cdot)$ and no subsidies have to be paid.*

Proof. The gain from choosing $x_i = 1$ rather than $x_i = 0$, conditional on the network subsidy scheme $s^*(\cdot)$, given b and x_{-i} is (26) which, for all x_{-i} , is (strictly) positive if and only if $\mathbf{1}$ is a (strict) Nash equilibrium of the game. Thus, the offering a subsidy scheme equal to $s^*(\cdot)$ turns $x_i = 1$ into a (strictly) strictly dominant strategy whenever

$\mathbf{1}$ is a (strict) Nash equilibrium of $G(b)$. When players coordinate on $\mathbf{1}$ total spending on network subsidies is $N \cdot s^*(\mathbf{1}) = 0$. \square

Note that for all $b > c(N) - d$, and provided the network subsidy scheme $s^*(\cdot)$ is offered, the policymaker may even tax playing $x_i = 1$ yet still implement $\mathbf{1}$ in strictly dominant strategies.

Remark 1. *Let $b > c(N) - d$, so $\mathbf{1}$ is both a strict Nash equilibrium and the efficient outcome of the game $G(b)$. If the policymaker offers the network subsidy scheme $s^*(\cdot)$, the policymaker can impose a tax $t(b) \leq b + d - c(N)$ on playing $x_i = 1$ but nevertheless implement coordination on $\mathbf{1}$ in strictly dominant strategies.*

Proposition 5 tells us that a smart policy of network subsidies allows the policymaker costlessly to implement the efficient Nash equilibrium of $G(b)$ in (strictly) strictly dominant strategies if the game has multiple (strict) Nash equilibria. While this is a desirable property, it does not guarantee that a network subsidy scheme implements the efficient outcome of the game for all b . To see this, observe that $\mathbf{0}$ is the unique strict Nash equilibrium of $G(b)$ for all $b < c(N) - d$, while $\mathbf{1}$ is the efficient outcome for all $b > \bar{b} = (c(N) - d)/N$. Hence, if $c(N) > d$ the policymaker cannot implement the efficient outcome of the game for all $b \in (\bar{b}, c(N) - d)$ using a network subsidy scheme alone.

I next show that if $\mathbf{1}$ is not a Nash equilibrium of the game $G(b)$, but $\mathbf{1}$ is the efficient outcome, then in order to implement $\mathbf{1}$ in strictly dominant strategies, the policymaker can use a dual tax-subsidy scheme to achieve its goal. First, let the policymaker again offer the network subsidy scheme given by $s^*(\cdot)$. As I saw before, the net (accounting for subsidies) gain from playing 1 rather than 0 becomes $\Delta_i(x_{-i} | b) + s^*(x) = \Delta_i(\mathbf{1}_{-i} | b)$ when players are offered $s^*(\cdot)$. Second, let the policymaker levy an *environmental tax* $t(b)$ to playing 0. The purpose of the environmental tax is to make sure that $\Delta_i(\mathbf{1}_{-i} | b) + t(b) > 0$ for all $b > \bar{b}$ while $\Delta_i(\mathbf{1}_{-i} | b) + t(b) < 0$ for all $b < \bar{b}$; that is, the tax should make $\mathbf{1}$ a Nash equilibrium of the game if and only if $\mathbf{1}$ is also the efficient outcome; otherwise $\mathbf{0}$ should be the equilibrium. A tax $t(b)$ that achieves this is given by:

$$t(b) > \Delta(\mathbf{1}_{-i} | c(N) - d) - \Delta(\mathbf{1}_{-i} | b) = c(N) - d - b \quad \text{if } b \geq \bar{b}, \quad (27)$$

while $t(b) = 0$ otherwise. It is easy to verify that $t(b)$ implements coordination on $\mathbf{1}$ as a strict Nash equilibrium for all $b > \bar{b}$ while leaving $x_i = 0$ strictly dominant for all $b < \bar{b}$.

Proposition 6. *Let $G(b \mid s^*, t)$ denote the game $G(b)$ in which the policymaker both offers the network subsidy scheme $s^*(\cdot)$ and levies the environmental tax $t(b)$. If $\mathbf{1}$ is not a Nash equilibrium of $G(b)$ (i.e. if $b < c(N) - d$), but $\mathbf{1}$ is the Pareto efficient outcome (i.e. $b > \bar{b}$), then, by taxing $x_i = 0$ through $t(b)$ while also offering a network subsidy $s^*(\cdot)$ to playing $x_i = 1$, $\mathbf{1}$ can be implemented in strictly dominant strategies at no cost (and tax revenues will be zero).*

Why does a network subsidy work so well despite the low cost? The key property of a network subsidy set at $s^*(\cdot)$ is that it eliminates all *strategic uncertainty*, i.e. the uncertainty a player has about the actions chosen by all other players. The network subsidy thus removes the payoff uncertainty deriving from strategic uncertainty interacted with technological spillovers – it turns the original coordination game into a simple dominance solvable game for all b . In so doing, the network subsidy manages to eliminate all inefficiencies caused by players' failure to internalize the *technological* spillovers inherent in clean investments. Intuitively, the network subsidy works like an insurance. It protects individual investors against the risk of small network externalities from clean investments in case many others have adopted the dirty technology. In so doing, it impels individuals toward clean investments. The network subsidy does not have to be paid as a result, being conditional on low investments by construction.

As I discussed in the introduction to this section, for various reasons governments across the globe may at times be reluctant to rely on (carbon) taxes when trying to curb private sector emissions. When this is true, the government cannot (or at least does not want to) levy the carbon tax $t(b)$ but may rather rely on an environmental *subsidy* $s(b)$ on playing 1.

Remark 2. *If $\mathbf{1}$ is not a Nash equilibrium of $G(b)$ (i.e. if $b < c(N) - d$), but $\mathbf{1}$ is the Pareto efficient outcome, then, by subsidizing $x_i = 1$ through $s(b) = c(N) - d - b$ while also offering a network subsidy $s(\cdot)$ to playing $x_i = 1$, $\mathbf{1}$ can be implemented in strictly dominant strategies. Total subsidy spending will be $N \cdot s(b)$ when $b > \bar{b}$, and zero otherwise.*

Note that a network subsidy differs from a Pigouvian subsidy on playing 1. A Pigouvian subsidy incentivizes each player to incorporate the effect his own choice of action has on the payoffs of all others; a network subsidy neutralizes the effect all other players' actions have on each individual player's choice of action.

4.2 Global Game

Consider the global game G^ε discussed in Section 3. In this game, players do not observe b but only some noisy private signal of it. I henceforth assume that the policymaker observes neither the true b nor a signal of it.

In this section I address the question of what tax-subsidy scheme suffices to implement the Pareto efficient outcome of the underlying game $G(b)$ in strictly dominant strategies for all b . I will assume the policymaker seeks policies that, for each player $i = 1, 2, \dots, N$, turn $x_i = 1$ into a strictly dominant action for all $b_i^\varepsilon > \bar{b}$ while leaving $x_i = 0$ strictly dominant for all $b_i^\varepsilon < \bar{b}$.¹³ I will also assume that the policy scheme does not depend on the unobserved true b .¹⁴

First, let us again assume the policymaker offers each player a network subsidy s^* equal to:

$$s^*(x) = c(n(x)) - c(N), \quad (28)$$

which is the same network subsidy as in (25). It is easy to verify that the network subsidy $s^*(\cdot)$ makes playing 1 strictly dominant for all $b_i^\varepsilon > c(N) - d$. When players are offered $s^*(\cdot)$ for each x_{-i} , their expected gain (the expectation is over b) is:

$$\Delta_i^\varepsilon(x_{-i} \mid b_i^\varepsilon) + s^*(x) = \Delta_i^\varepsilon(\mathbf{1} \mid b_i^\varepsilon), \quad (29)$$

where $\Delta_i^\varepsilon(x_{-i} \mid b) := \frac{1}{2\varepsilon} \int_{b_i^\varepsilon - \varepsilon}^{b_i^\varepsilon + \varepsilon} \Delta(x_{-i} \mid b) db$. Note that $\Delta_i^\varepsilon(\mathbf{1} \mid b_i^\varepsilon)$ is strictly positive for all $b_i^\varepsilon > c(N) - d$ and strictly negative for all $b_i^\varepsilon < c(N) - d$. Let $G^\varepsilon(s^*)$ denote the global game G^ε in which the policymaker offers the network subsidy scheme $s^*(\cdot)$.

Lemma 3. *Consider the global game G^ε . Let the policymaker offer a network subsidy $s^*(\cdot)$ on playing 1. Then the action $x_i = 0$ is strictly dominant at $b_i^\varepsilon < c(N) - d$; the action $x_i = 1$ is strictly dominant at $b_i^\varepsilon > c(N) - d$.*

¹³I use the word “leaving” because in the global game G^ε without policy intervention, playing $x_i = 0$ is already strictly dominant for all i and all $b_i^\varepsilon < \bar{b} < B^*$.

¹⁴To be more precise, I assume that the only observables on which the policy scheme depends are players’ actions. This is a restrictive assumption. Players possess private information (their signals) about b and this information is correlated. We thus know from the literature on mechanism design that the policymaker can (costlessly) extract the vector of signals $b^\varepsilon = (b_1^\varepsilon, b_2^\varepsilon, \dots, b_N^\varepsilon)$ from the players (Cr  mer and McLean, 1988; McAfee and Reny, 1992). Especially when ε is small, knowing b^ε would provide an almost perfect signal of the true b to the policymaker. It seems intuitive that the policymaker might use this knowledge to its benefit (and the benefit of all players as a whole). I hope to investigate this issue – including a direct comparison between a network subsidy and the Vickrey–Clarke–Groves mechanism – in future work.

As in the case of complete information, a network subsidy alone may not suffice to implement the efficient outcome of the game; for all $b \in (\bar{b}, c(N) - d - \varepsilon)$, each player i receives a signal $b_i^\varepsilon < c(N) - d$ so playing 0 is strictly dominant despite the network subsidy. Therefore, let the policymaker – on top of the network subsidy – levy an environmental tax \bar{t} on playing $x_i = 0$ that makes $x_i = 1$ strictly dominant, for all $b_i^\varepsilon > \bar{b}$ and all i , constrained by the condition that $x_i = 0$ should still be strictly dominant (despite both the subsidy and the tax) for all $b_i^\varepsilon < \bar{b}$. Thus, the policymaker wants to find a tax \bar{t} (recall again the restrictive assumption that \bar{t} does not depend on players' private knowledge of b) that solves:

$$\begin{aligned} \Delta_i^\varepsilon(x_{-i} \mid b_i^\varepsilon) + s^*(x) + \bar{t} &= \Delta_i^\varepsilon(\mathbf{1} \mid b_i^\varepsilon) + \bar{t} > 0 \quad \text{for all } b_i^\varepsilon > \bar{b} \\ \Delta_i^\varepsilon(x_{-i} \mid b_i^\varepsilon) + s^*(x) + \bar{t} &= \Delta_i^\varepsilon(\mathbf{1} \mid b_i^\varepsilon) + \bar{t} < 0 \quad \text{for all } b_i^\varepsilon < \bar{b}, \end{aligned} \quad (30)$$

for all i and all x_{-i} . It follows that \bar{t} is given by:

$$\bar{t} = (N - 1) \cdot \bar{b} = (N - 1) \cdot \frac{c(N) - d}{N}. \quad (31)$$

Let $G^\varepsilon(s^*, \bar{t})$ denote the global game G^ε in which the policymaker both offers the network subsidy scheme $s^*(\cdot)$ and levies an environmental tax \bar{t} . The following result regarding $G^\varepsilon(s^*, \bar{t})$ is immediate.

Proposition 7. *Consider the global game $G^\varepsilon(s^*, \bar{t})$. If the policymaker offers a network subsidy $s^*(\cdot)$ on playing $x_i = 1$ and levies a tax \bar{t} on playing $x_i = 0$, then, for each player i , the action $x_i = 0$ is strictly dominant for all $b_i^\varepsilon < \bar{b}$ and the action $x_i = 1$ is strictly dominant for all $b_i^\varepsilon > \bar{b}$. Hence, for all $b \notin [\bar{b} - \varepsilon, \bar{b} + \varepsilon]$ the policymaker can implement the efficient outcome of the game $G(b)$ in strictly dominant actions at no cost.*

Proof. Strict dominance is an immediate consequence of rewriting the player i 's gain including taxes and subsidies:

$$\Delta_i^\varepsilon(x_{-i} \mid b_i^\varepsilon) + s^*(x) + \bar{t} = \Delta_i^\varepsilon(\mathbf{1} \mid b_i^\varepsilon) + \bar{t} = b_i^\varepsilon + c(N) - d + (N - 1) \cdot \frac{c(N) - d}{N}, \quad (32)$$

which is strictly positive for all $b_i^\varepsilon > \bar{b}$ and strictly negative for all $b_i^\varepsilon < \bar{b}$. As to the final claim in the Proposition, observe that each b_i^ε is drawn from $[b - \varepsilon, b + \varepsilon]$, given b . Hence, if $b > \bar{b} + \varepsilon$ then $b_i^\varepsilon > \bar{b}$ for each i , so playing $x_i = 1$ is strictly dominant and players coordinate on $\mathbf{1}$, the efficient outcome of the game (for those b). In this case,

total spending on subsidies is $s^*(\mathbf{1}) = 0$. Similarly, if $b < \bar{b} - \varepsilon$ then $b_i^\varepsilon < \bar{b}$ for each i , so playing $x_i = 0$ is strictly dominant and players coordinate on $\mathbf{0}$, the efficient outcome of the game (for those b). Since no player plays 1, total subsidy spending is naturally zero. \square

If the policymaker, for whatever reason, is reluctant to tax playing 0, it may also offer both a network subsidy $s^*(\cdot)$ together with an environmental *subsidy* equal to \bar{t} to playing 1. Such a policy is evidently equivalent with regard to players' incentives, although it differs for the policymaker's budget.

Corollary 2. *Consider the global game G^ε . Let the policymaker offer a network subsidy $s^*(\cdot)$ on playing 1. In addition, let the policymaker offer an environmental subsidy (rather than a tax) equal to \bar{t} on playing 1. Then the action $x_i = 0$ is strictly dominant for all $b_i^\varepsilon < \bar{b}$ while the action $x_i = 1$ is strictly dominant for all $b_i^\varepsilon > \bar{b}$. Hence, the policymaker can implement the efficient outcome of the game $G(b)$ for all $b \notin [\bar{b} - \varepsilon, \bar{b} + \varepsilon]$; total subsidy spending is $N \cdot \bar{b}$ if $b > \bar{b} + \varepsilon$ and 0 if $b < \bar{b} - \varepsilon$.*

If a true b in $(\bar{b} - \varepsilon, \bar{b} + \varepsilon)$ is drawn, players may fail to coordinate on either $\mathbf{0}$ or $\mathbf{1}$ even when the policymaker offers the network subsidy $s^*(\cdot)$ and levies the tax \bar{t} . The reason is that, for those b , players' signals need not all fall in the strict dominance regions identified in Proposition 7, and a coordination failure may easily arise. The network subsidy scheme $s^*(\cdot)$ may hence not be costless; for any x not equal to $\mathbf{0}$ or $\mathbf{1}$, total spending on network subsidies will be $n(x) \cdot s^*(x) > 0$. Thus, the remarkably strong performance of a network subsidy scheme may break down in the global game. For $\varepsilon > 0$, the event that a true b in $(\bar{b} - \varepsilon, \bar{b} + \varepsilon)$ is drawn occurs with strictly positive probability, namely $2\varepsilon/(\bar{B} - \underline{B}) > 0$. Only in the limit as $\varepsilon \rightarrow 0$ will this problem disappear: players perfectly coordinate their actions (in equilibrium) save for the probability-zero event that $b = \bar{b}$.

The fact that spending on network subsidies may not be zero in the global game is unfortunate. To remedy this problem, I now derive a network tax-subsidy scheme where subsidy payments on $x_i = 1$ are financed through a “network tax” levied on choosing $x_i = 0$.¹⁵ Let the subsidy be denoted $s^{**}(x)$; the corresponding tax is denoted

¹⁵An alternative approach to this problem would be to let the policymaker extract players' private signals (see footnote 14) and then construct a policy scheme such that, when the signals indicate a high b , the policymaker may tax playing 1 similarly to the way discussed in Remark 1. The policymaker could then construct this policy in such a way that ex ante, i.e. before b is drawn, the policy scheme has expected cost zero. This is different from the present analysis, which is more demanding and imposes ex post budget neutrality.

$t^{**}(x)$. Thus, when x is played, aggregate spending on network subsidies is $n(x) \cdot s^{**}(x)$; aggregate revenues from the network tax are $(N - n(x)) \cdot t^{**}(x)$. If I want the tax-subsidy scheme to be costless, or self-financed, the budget constraint for this scheme is given by:

$$(N - n(x)) \cdot t^{**}(x) - n(x) \cdot s^{**}(x) = 0, \quad (33)$$

which should hold for all x . Condition (33) imposes that total spending on the network subsidies to those playing 1 is matched exactly by total tax revenues from taxing those who play 0, whatever players end up playing.

Next, the tax-subsidy scheme, together with the environmental tax \bar{t} given by (31), must make $x_i = 1$ strictly dominant for all $b_i^\varepsilon > \bar{b}$ while leaving $x_i = 0$ strictly dominant for all $b_i^\varepsilon < \bar{b}$. Thus players' gains from playing 1, rather than 0, accounting for taxes and subsidies, should satisfy:

$$\Delta_i^\varepsilon(x_{-i} \mid b_i^\varepsilon) + \bar{t} + s^{**}(x) + t^{**}(x) > 0 \quad \text{for all } b_i^\varepsilon > \bar{b}, \quad (34)$$

$$\Delta_i^\varepsilon(x_{-i} \mid b_i^\varepsilon) + \bar{t} + s^{**}(x) + t^{**}(x) < 0 \quad \text{for all } b_i^\varepsilon < \bar{b}, \quad (35)$$

for all i and all x_{-i} . Equations (34) and (35) represent the incentive constraints of a network tax-subsidy scheme. Combined with the budget constraint, this yields the following network tax-subsidy scheme (s^{**}, t^{**}) :

$$\begin{cases} t^{**}(x) = \frac{n(x)}{N} [c(n(x)) - c(N)] \\ s^{**}(x) = \frac{N-n(x)}{N} [c(n(x)) - c(N)] \end{cases} \quad (36)$$

The policy scheme $((s^{**}, t^{**}), \bar{t})$ can now be summarized as follows. When x is played and player i has played 1 in x , s/he receives a network subsidy equal to $s^{**}(x)$; however, if player i played 0 in x , s/he pays a tax equal to $\bar{t} + t^{**}(x)$. Let $G^\varepsilon((s^{**}, t^{**}), \bar{t})$ denote the global game G^ε in which the policymaker both offers the network subsidy scheme $s^*(\cdot)$ and levies an environmental tax \bar{t} .

Proposition 8. *Consider the global game $G^\varepsilon((s^{**}, t^{**}), \bar{t})$. Let the policymaker offer a network subsidy equal to $s^{**}(\cdot)$ on playing 1 while levying a tax equal to $\bar{t} + t^{**}(\cdot)$ on playing 0. This policy makes the action $x_i = 0$ strictly dominant for all $b_i^\varepsilon < \bar{b}$; the action $x_i = 1$ is strictly dominant for all $b_i^\varepsilon > \bar{b}$. Consequently, the policymaker can implement efficient outcome of the game $G(b)$ for all $b \notin [\bar{b} - \varepsilon, \bar{b} + \varepsilon]$; net spending on the policy scheme $((s^{**}, t^{**}), \bar{t})$ is zero for all b .*

Proof. All parts of the propositions follow immediately from the construction preceding it. \square

The present analysis did not make use of the fact that, without policy interventions, playing p^{B^*} is the essentially unique strategy profile surviving iterated dominance in the global game G^ε . Another approach toward ((iterative) strictly dominant strategy) implementation in G^ε would be to study what mechanisms the policymaker could design to shift the threshold B^* down toward \bar{b} . I intend to do this in future work.

Finally, observe that the logic of a network subsidy does not rely on the application to climate change. Any market where (i) individual actions exhibit strategic complementarities and (ii) players do not take these into account may coordinate on an inefficient equilibrium. A network subsidy then offers an inexpensive way out of this trap. The observation suggests that network subsidies are worth studying in economics more generally.

5 Summary

This paper studies climate change mitigation in a global game. I focus on abatement through technological investment. Players invest in either of two technologies. One technology is cheap and dirty, the other expensive but clean. I consider the coordination problem inherent in players' decisions; that is, I focus on environments in which investments are strategic complements. These could for example arise due to network effects, technological spillovers, or learning-by-doing. Consistent with the existing literature on technological investments in clean technologies, I demonstrate that the complete information version of my game has multiple equilibria (Barrett, 2006; Hoel and de Zeeuw, 2010; Barrett and Dannenberg, 2012, 2017; Mielke and Steudle, 2018). Equilibrium multiplicity can lead to coordination failure and complicates the design of domestic policies or climate treaties.

To this well-studied framework, I add a little bit of uncertainty. I assume that the true environmental benefit of the clean technology is unobserved. Rather than observe the technology's true benefit, players receive private noisy signals of it. In this *global climate game*, I show that there exists a unique equilibrium in which players adopt the clean technology if and only if their private signals exceed an endogenous threshold. For signals below the threshold, players adopt the dirty technology instead.

My first contribution is to show that the game has an essentially unique Bayesian Nash equilibrium. This contribution directly addresses the issue of equilibrium multiplicity often encountered in this literature. Equilibrium selection is driven by the assumption of incomplete information, which seems realistic in the context of clean technologies and climate change. The derivation of an essentially unique equilibrium connects this paper to the substantially more general literature on global games (Carlsson and Van Damme, 1993; Frankel et al., 2003). The analysis highlights that the precise way in which one models uncertainty is important. Although some papers conclude that “shared” uncertainty does not eliminate equilibrium multiplicity in coordination games (Barrett and Dannenberg, 2012; Barrett, 2013), this paper shows the starkly contrasting result that privately held beliefs about the shared game does force selection of a unique equilibrium. The assumed structure of uncertainty matters. My result motivates a critical approach toward the modeling of uncertainty in environmental economics.

My second contribution is to introduce network subsidies. The issue of policy arises naturally in the present context where investments cause two externalities. One is an environmental externality that derives from the positive environmental effect clean investments have on all players; the other is a network externality deriving from spillovers (strategic complementarities) in clean investments. As I show, using only taxes and subsidies the policymaker can costlessly correct both of these externalities by turning the (expected) efficient action into a strictly dominant action for all players (both in the game of complete information and in the global game). Moreover, I also show that even when using only subsidies, the policymaker can correct the entire network externality at zero cost. The innovation here is what I call a network subsidy. Like standard subsidies, a network subsidy offers adopters of the clean technology a (financial) reward. In contrast to a standard subsidy scheme, however, the amount of the subsidy upon adoption also depends on how many others adopt the clean technology, and is decreasing in that number. As I show, it is possible to construct a simple network subsidy scheme that corrects the entire network externality deriving from players’ ignorance of the technological spillovers caused by their clean investment but does not, in equilibrium, cost the policymaker anything. Intuitively, the network subsidy serves as an insurance against small clean technology networks. In so doing, it boosts clean investments and therefore is never claimed. Although derived in the context of technological spillovers, the notion of a network subsidy is general and applies to public economic broadly.

My derivation of network subsidies can be considered a restrictive yet simple exercise

in mechanism design or implementation theory. While mechanism design has been applied to environmental economics and, in particular, emissions mitigation before (Duggan and Roberts, 2002; Ambec and Ehlers, 2016; Martimort and Sand-Zantman, 2016), these papers tend to construct mechanisms that solve the free-rider problem. In this paper, I instead derive a mechanism to overcome the coordination problem. My approach is therefore complementary to these earlier contributions.

The results in this paper are derived under very strong assumptions regarding functional forms, the distribution of noise, the policymaker’s knowledge, and timing. While results due to Frankel et al. (2003) suggest that equilibrium selection continues to occur in far more general global coordination games, none of these generalizations are investigated here. The intuition behind the cost-effectiveness of network subsidies would also seem to generalize; such generalizations, too, have not been investigated. Similarly, I assumed that the policymakers knows all parameters of the model known to the players; it is not clear how to design a network subsidy scheme (and what its properties would be) if the policymaker knows less. Finally, I study a static game in which decisions are taken only once. In relevant real-world cases, technology adoption and policy are inherently dynamic; this is a very restrictive simplification which I hope to relax in future work.

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