

# Are New Information Technologies Making the Rich Richer? (Job Market Paper)

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## Abstract

Technological innovations may increase rents in the stock market: to whom do they accrue? In this paper, I build a theoretical model to study the effects of three aspects of technological change: a decrease in the costs of (1) entering the stock market, (2) searching for informed investment managers, and (3) acquiring private information about asset returns. The key insight of the model is that even if the costs of stock market participation fall, the information revolution disproportionately benefits informed, big data players with the scale and resources to take advantage of it. This reduces the participation rate of low-wealth investors, improves price informativeness, enlarges (and consolidates) the active investment management industry and amplifies capital wealth inequality. Calibrating the model to US data, I find that the empirically observed decrease in participation, search and information costs can explain more than 80% of the increase in top 20% capital wealth share and 67% of the decrease in the number of hedge funds.

JEL codes: E21, G11, G14, L1, L15

Keywords: Technological change; stock market; investment management; information; efficiency; participation; inequality.

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\*Contact: [rm3253@nyu.edu](mailto:rm3253@nyu.edu), (+1) 347-784-8422 (cell), 44 W 4th Street, KMC 7-176G, New York, NY 10012, US. Acknowledgements: I am indebted to my advisors, Laura Veldkamp, Venky Venkateswaran, Thomas Philippon, and Thomas Sargent for their unwavering support and patient advice. I have learned immensely from them. I am grateful to Jess Benhabib, Stijn Claessens, Jerome Dugast, Mark Gertler, Avi Goldfarb, Luc Laeven, Andrew Lo, Joseba Martinez, John Muellbauer, Cecilia Parlatore, Paul Goldsmith-Pinkham, Luigi Pistaferri, Claudia Sahm, Hyun Shin, Johannes Stroebel, and Ansgar Walther for their useful suggestions, as well as to participants at various conferences, including the 2019 Future of Financial Information, 2019 Young Economist Symposium, 2019 Macro-Finance Society, 2018 Chicago Booth Asset Pricing, 2018 Macro Financial Modeling Workshop, NYU Stern, NYU GSAS, the Bank of International Settlements and the International Monetary Fund. I thank Chase Coleman, Clara Dolfen, Emily Moschini, Adam Nahum, Bang Nguyen and Desi Volker for helpful encouragement. Financial support by NYU Stern and the Becker Friedman Institute through the Macro-Financial Modeling Dissertation Grant is gratefully acknowledged. Part of this work was done during a PhD Fellowship at the Bank of International Settlements. All errors are my own.