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| **SHEREEF ABOOBUCKER**       * +919885361933 * +971506985313   Shereefaboobucker@gmail.com  Core Competencies  **Chief Exicutive Officer**   |  | | --- | | Business Operations . | | Budgeting & Planning, products management | | Sales Strategies / Marketing | | Business development | | Customer Centricity | | Inventory Management | | Process Improvement | | Team Building & Leadership |   **Career Time line**    Ceo .Alfaateh general trading L.L.C  Director. ERAID estate  Operation manager—sports one trading  Operations.-modern life pharmaceutical  Ceo..zapiton.LL.c  Ceo -AL Faateh international  Soft Skills    Communicator  Collaborator  Motivator  Team Leader  Change Agent  Analytical  Logical | **Scaling new heights of success with hard work & dedication and leaving a mark of excellence on every step in Retail Operations /Area management /Store Management / Business Development/ceo**  Profile Summary   * Proven success of **13 years of experience** in **Ceo. Retail Operations, Business management , Area manager , Business Development .Brand management .real estate .export import . General trading ,information technology.e-commerce,operations management.**   **Achievements of millions of sales growth**   * Strong organizer with record of **managing diverse market dynamics** with profound expertise in every aspect of management * Monitoring receipt of all incoming materials, receiving **inspection, storage, issue, stock verification, stores accounting (valuation)**, stock control, identification of surplus & obsolete materials and disposal of scrap * Steering **merchandising efforts** in harmony with business objectives; organizing promotion and merchandising activities to create market brand visibility * Hands-on experience in directing huge & successful store operations with clear understanding of **budgets, cost analysis, stock and business requirements** * Established retail environment that **encourages positive customer experience**   **Al faateh international**  **Founder and ceo**  **E -commerce.digital marketing-information technology.**  **Distribution of international brands .export import of products.brands .b2b sales .branding marketing,,corporate sales ,**  **Director**  **Real estate**  **EARID real estateLLC. UAE**  **Professional. responsibilities**  **B2b real estate sales .team training motivation.closing real estate sales deals . Listing .digital marketing. Off plan . Ready to move . Commercial.secondary**  **International clients .Crm. Administrator. Hr . Operations**  **Director**  **Duties**  **Your space real estate llc Uae**  **International market Realestate sales , off plan . On plan , commercial, secondary – team management-reporting Crn -operations**  **ZapitonLLC .UAE. Ceo**  **IT e-commerce -general trading.export import.**  **Duties . Businesses development,Applications .website .e-commerce .it . project management .**  **well known formula Pvt limited , UAE-Canada**  **Manager , distributor**  **-**  **Duties . Buscinsees development for sports nutrition and Pharmaceutical.skin care .world wide business . Branding marketing.staffing .training motivation.private labeling businesses development.E-commerce . Export import .products registration.listing .production management .distribution**  **Operations manager**  **Midest Uae**  **Shipping ,export import ,chemicals ,nutritional,-general items ,electronics, apparels , chemicals .raw materials .operations-inventory -warehouse management-customs -**  **Operations management**  **Modern life pharmaceutical llc**  **Proffessional responsibilities duties**  **Buscinsees development.setting sales targets .monitoring of staff . Maximize sales and profitability. Maintaining standards and development hospitality ,driving team performance . Controlling the training development staff . Training and motivation.ensuring stores health authority standards. Problem solving and smooth operation of assigned stores . Project management for new openings**  **sport one trading LLC**  **United Arab Emirates**  **Operation management retail**  **Duties .Tasked with maintaining upkeep of retail stores .Ensuring the stores is tidy and organized.Along with managing employees and. And meeting performance and goals . Buscinseesdevelopment.branding . Marketing. Staff training motivation. Report to Ceo . Meetings and business strategic planning. Market research.events business development of in house brands .Hiring and training .E-commerce, sports nutrition brand management businesses development .purchase , distribution, listing registration,**  **Puma Spots India Pvt. Ltd**  **Area retail Manager.**  **Duties .Area buscinsees development. Staff targets and performance monitor , buscinsees development assigned area stores .staff motivation Training**  **Mbmg golds diamonds**  **Director .**  **Luxury retail . Area store management. Investment. Franchise .**  **Motifs lifestyle -and text craft innovations India**  **Ceo -founder**  **Duties . Buscinsees.production of apparel and worldwide distribution.e commerce .branding . Exports import. Retailing**  **Key Result Areas:**  **.export importing.production .merchandise. Retail stores .e commerce.**   * Exploring potential business avenues and managing retail operations for achieving the business targets * Designing customized MIS to apprise management of process operations and assist in critical decision-making process * Advising on realistic forecasts for each product and territory (based on historical data, market trends, competitive activity, promotional strategy and sales effort) * Assuring visual merchandising (windows, POP & design of retail outlets) is consistent with customers' expectations * Continuing to drive business process excellence * Working towards controlling operational cost * Contributing towards enhancing business volumes & growth and achieving revenue & store profitability * Ensuring stock availabilityp in time as per sales products * Putting in place customer loyalty program to track drive re-engagement * Founder ceo .al faateh Fc . Zapiton cc . Alfaateh cc * Uae Champions cc * Domestic professional cricketer ,mma fighter .   **Hobbies**  **Traveling ,inspire ,cricket ,football.mma .reading , research . Fitness .**  Academic Details  • P.hd(pursuing ) Lincoln university International buscinsees Management   * MBA (Marketing) from Bharatiyar University * B.Com. from Calicut University * NLP .Sk consultancy * Diploma in fashion (BSS)   **Technical skills**  **Woo commerce , application.digital.**  Tally, Multimedia, C++, MS Office , . |
| Personal Details **Date of Birth:** 5th June 1988 **Languages Known:** English, Hindi .Arabic.  **Driving License:** 3689463, Dubai / **Valid Till:** 5/8/2026  **Passport No.:** R8180844 / DUBAI /**Valid Till:** 04/10 / 2027  Visa stratus :UAE visit visa Valid till 28-2-2023  Notice period 15 days -one month  **Present Address:** 1 tiger Al Nahda 2 , Dubai, UAE  **Permanent Address:** Thanneerkottayil House, Mudhuvammel, Kochanoor. P.O, Thrissur (DT), Kerala-679562, India | |