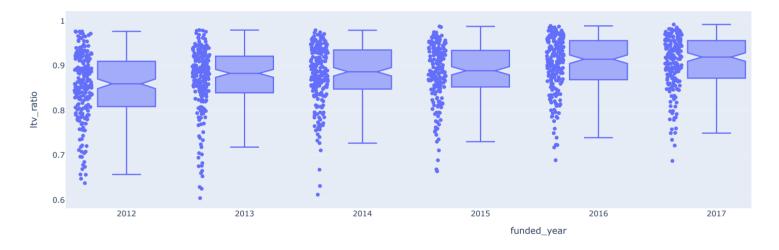
Luxury Loan Portfolio Insights

1. Key Loan Metric Boxplots

Visualize the distribution of key metrics across selected dimensions

Metrics: Loan-to-value Ratio Funded Amount Property Value By: Loan Purpose Funded Year Tax Class at Present Client Employment Length Client Building Class Category



Observations

- The median Loan-to-value Ratio has increased steadily from 0.86 in 2012 to 0.95 in 2019. This encourages risk-taking behaviour that might backfire for riskier asset classes e.g. investment property
- o The median Loan-to-value Ratio is the highest for plane-funding.

2. Loan Amortization Schedule

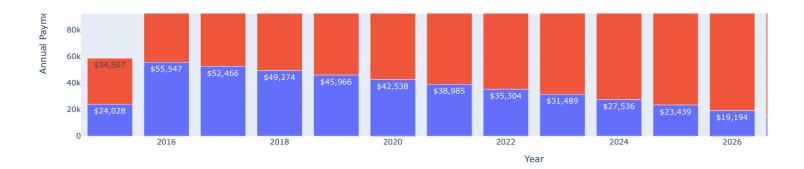
See the annual loan amortization schedule for selected Loan ID

Loan ID

ent



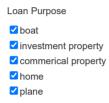
firstname	lastname	phone	title	purpose	funded_date	funded_amount	duration_years	interest_rate
Vincent	Bowser	363-093-8428	Senior Scrum Master	plane	7/26/2015	1630000	15	0.03568

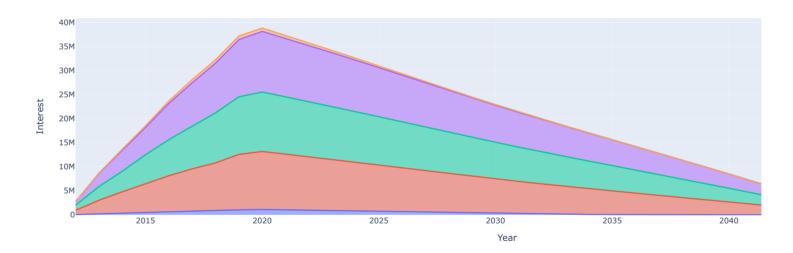


3. Net Interest Income Schedule

Visualize the annual net interest income that the bank expects to earn from this portfolio

- o Taking the 10 Year Treasury Index Fund Rate (10TIFR) as our cost of funds, we derive Net Interest Margin = Loan Interest Rate 10TIFR.
- o Thereafter, for each loan, we derive the amortization schedule and the associated net interest income





Observations

o Net interest income will peak in 2020 at just below \$40 mn due to consistently strong loan book in previous years and long loan durations from property loans