# **Opening a Tour Rental**

Retrieve a tour reservation. The *Rate Details* screen will still show all inclusions and the rate structure of the selected rate. The rate structure of the tour rate is now updated to include a new additional day period called XDay. If the vehicle stays with the customer longer than the reservation's expected return time, then the extra rental days, extra charge items and applicable taxes and surcharges (i.e. location fee, VLF and ERF) will be the sole responsibility of the renter.

We'll use an Expedia reservation in our example. The Expedia tour rate comes in the following structure and covers VLF, ERF, location fee and HST under the rental, as shown in Figure 1.

| Period | From | То   | Amount   |
|--------|------|------|----------|
| Day    | 1    | 7    | \$75.35  |
| Week   | 1    | 9999 | \$451.00 |
| Day    | 8    | 9999 | \$62.70  |

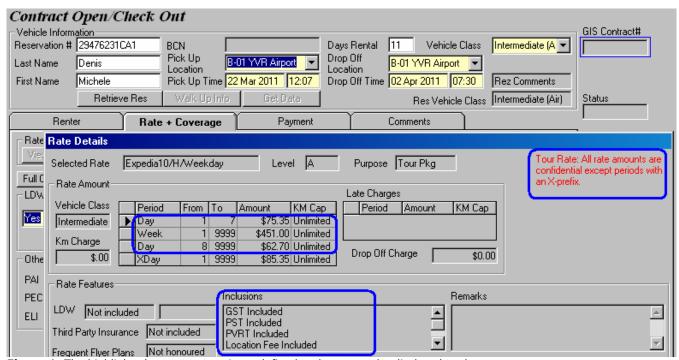


Figure 1: The highlighted rate structure is predefined and must not be disclosed to the customer.

The Rental Charge Billing screen remains largely the same. Any taxes or surcharges included in the rental will not be displayed. Since the Expedia rental includes HST, VLF, ERF and location fee, GIS will only reveal the vehicle rental and not show all these inclusions, as shown in Figure 2. Any additional items that are excluded from the tour rate will be displayed like normal with their amount and the applicable tax and location fee (See Figure 2).

### **IMPORTANT**

You MUST NOT reveal the tour rates to the customer.

However, you are encouraged to advise the customer of the additional charges should the customer return late or decide to extend the rental.

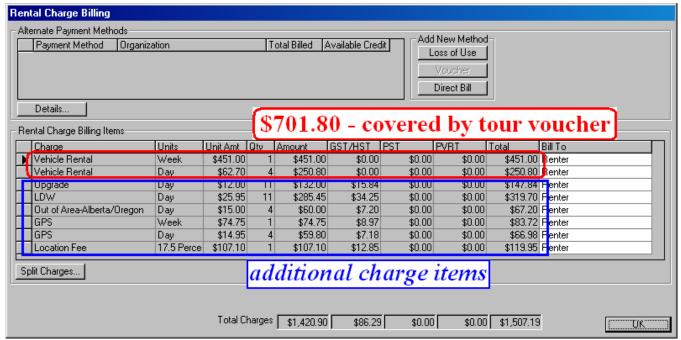
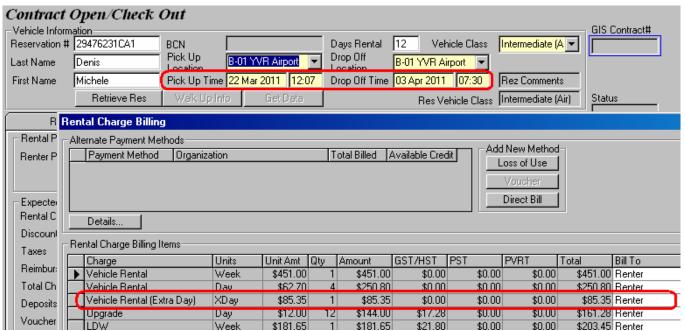


Figure 2: Any VLF, ERF, location fee and HST covered by the Expedia tour voucher are masked under the Vehicle Rental charge item. Any additional charge items will be displayed along with their HST (and location fee, if applicable).

If the customer decides to extend his/her rental by another day, an additional charge for the extra rental day will kick in, as shown in Figure 3 below. For consistency, this additional day charge will also cover all items (i.e. VLF, ERF, location fee and HST) which the Expedia tour rate includes. In other words, the VLF, ERF, location fee and HST for this additional day are included in the extra day charge and will not be displayed on the *Rental Charge Billing* screen.



**Figure 3:** Extending the tour rental triggers an extra day charge. Any VLF, ERF, location fee and HST covered by the Expedia tour voucher are also masked under the Vehicle Rental (Extra Day) charge item.

To record a tour voucher in a contract, simply go to the *Payment* screen and click on the *Voucher/Certificate* button to bring up the *Voucher/Certificate* window, as shown in Figure 4.

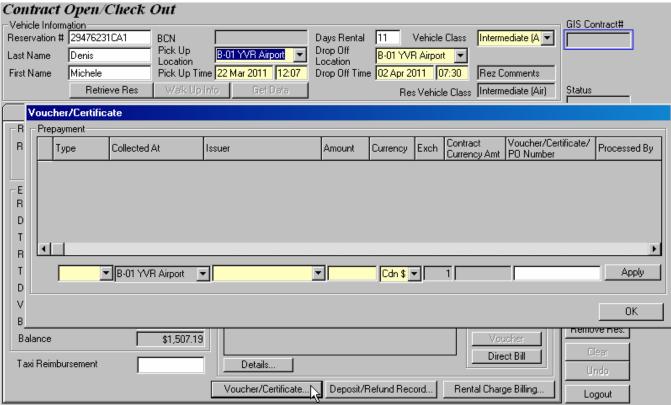


Figure 4: Open the Voucher/Certificate window to add a voucher to a contract.

Select 'Voucher' from the *Type* drop down list and you will see that the corresponding *Issuer* and *Amount* are automatically populated. The *Voucher/Certificate/PO Number* will also display the BU/BI number\* of the reservation for billing reference (See Figure 5). The voucher amount is calculated based on the rate structure from the tour reservation, the inclusion settings of the tour rate and the prepaid rental days.

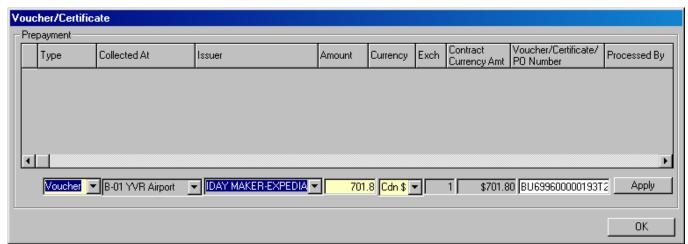


Figure 5: GIS automatically populates the appropriate fields when you select voucher.

<sup>\*</sup> See side note on Page 6 for an example of a tour reservation with no BU/BI number.

Once you have added the voucher, the total voucher amount is recorded in the *Voucher/Certificate* field on the *Payment* screen, as shown in Figure 6 below.

## **IMPORTANT**

Do not inform the customer of the Voucher/Certificate amount for a tour rental.

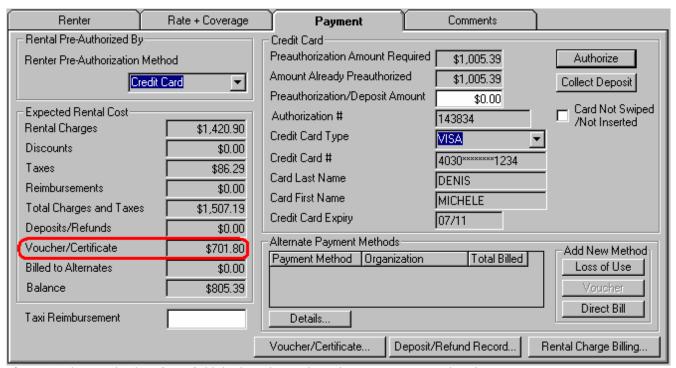
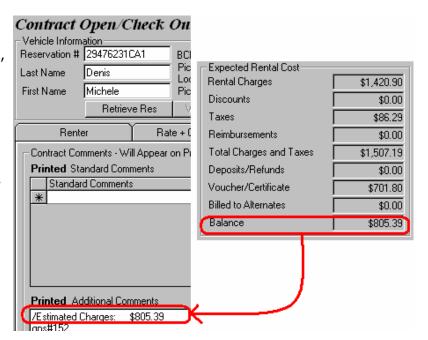


Figure 6: The Voucher/Certficate field displays the total voucher amount assigned to the contract.

Tour vouchers are prepaid by the renter. So once you apply the appropriate voucher to the contract, GIS will only calculate the portion which the customer has to pay and display it in the Balance field. In other words, the Estimated Charges of a tour rental (in the Printed Additional Comments section under the *Comments* tab) will not include the voucher amount.

**Figure 7:** The tour voucher is not included in the Estimated Charges since it has already been prepaid.



#### **IMPORTANT**

Rental charge items (such as 'Vehicle Rental') no longer need to be split and direct billed for tour rentals.

Instead, add the tour vouchers in the *Voucher/Certificate* window, authorize/collect deposit on the customer's credit card, assign a unit to the contract and you are good to go.

The rental agreement (RA) for a tour rental has undergone some slight changes in contents and wordings. Please refer to RA 1358919 accompanying this tutorial.

#### In the Non-Pkg Rental section of the RA:

1. The base rate structure of the tour rate is not displayed but any additional day rate (See Figure 8) will be shown.



**Figure 8:** The tour reservation's base rate structure is confidential and will not show on the rental agreement whereas the additional day charges will show.

#### In the Rental Rate Used section of the RA:

- 2. The RA will specify any taxes, surcharges, LDW, PAI, PEC, Additional Driver, GPS that are included in the rental.
- 3. The RA will print the prepaid rental period that the reservation was made for (regardless of when the contract was checked out).

#### In the Optional Services section of the RA:

4. If the tour rate includes any coverages or optional extras, these items will show as 'Incl.'.

#### In the *Preauthorization* or *Deposit* section of the RA:

5. The RA will not display the tour voucher amount that was assigned to the contract through the *Voucher/Certificate* window.

If the tour rate includes GPS, the GPS addendum will note that the GPS unit is included in the rental as well. Refer to RA 1358882 and the GPS addendum accompanying this tutorial.

Check out the contract as usual.

Note that you must always assign a voucher to a tour rental before check out. If you don't, GIS will pop up a message reminding you to do so.



Figure 9: GIS will always make sure that you assign a voucher to your tour rental before check out.

#### Side Note

Some tour reservations are delivered as S-Voucher and contain no BU/BI number. In such cases, be sure to ask the customer for a paper copy of his/her tour reservation so that you can enter the Voucher Number in the mandatory *Voucher/Certificate/PO Number* field (See Figure 10). Once you open the contract, attach the voucher to the rental agreement.

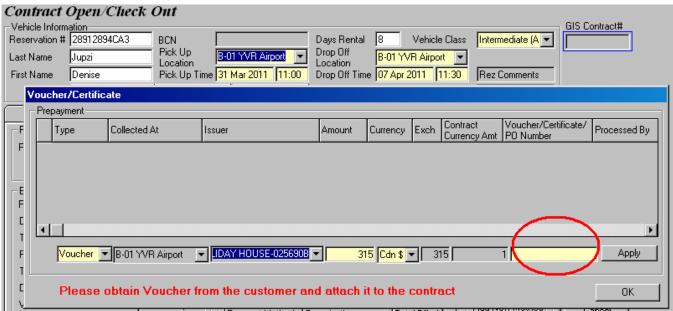


Figure 10: Refer to the customer-presented voucher and enter the mandatory Voucher/Certificate/PO Number.