## **DISKON PROPOSAL FORM**

| No. DPF CABANG | : 413/TL/SBY2/MPI/V/18 |               |
|----------------|------------------------|---------------|
| Tanggal Usulan | : 28-Mei-18            |               |
| Nama Outlet    | : Apt Wardoyo          | Kode Outlet : |
| Alamat         | : Bojonegoro           |               |
| Contact Person | :                      |               |

| No                       | NAMA PRODUCT           | KEMASAN | JUMLAH |         | DISCOUNT | DONILIC |
|--------------------------|------------------------|---------|--------|---------|----------|---------|
|                          | NAMA PRODUCT           |         | UNIT   | HNA     | DISCOUNT | BONUS   |
| 1                        | DeCough Mint           | Btl     |        | 22.700  |          |         |
| 2                        | DeCough Ginger         | Btl     |        | 22.700  |          |         |
| 3                        | DeCough Strawberry     | Btl     | 50     | 17.500  | 8%       |         |
| 4                        | DeCough Orange         | Btl     |        | 17.500  |          |         |
| 5                        | Sismax 60 ml           | Btl     |        | 16.000  |          |         |
| 6                        | Sismax 120 ml          | Btl     |        | 28.000  |          |         |
| 7                        | Sorlex 10 g            | Btl     |        | 15.000  |          |         |
| 8                        | Sorlex 30 g            | Btl     |        | 25.000  |          |         |
| 9                        | Activclear Cr          | Tube    |        | 20.000  |          |         |
| 10                       | Activclear FW          | Btl     |        | 27.000  |          |         |
| 11                       | Venaron CC             | Вох     |        | 62.000  |          |         |
| 12                       | Venaron 100            | Вох     |        | 300.000 |          |         |
| 13                       | Vconfi                 | Botol   |        | 25.000  |          |         |
| 14                       | Lebat                  | Botol   |        | 25.000  |          |         |
| 15                       | Green Gastro           | Botol   |        | 35.000  |          |         |
| 16                       | Green Samurai          | Botol   |        | 35.000  |          |         |
| 17                       | Green Koles            | Botol   |        | 35.000  |          |         |
| 18                       | Kapdalin               | Botol   |        | 45.000  |          |         |
| 19                       | Teh Celup Pegagan      | Вох     |        | 19.000  |          |         |
| 20                       |                        |         |        |         |          |         |
| TOTAL                    |                        |         |        |         | 875.000  |         |
| SHAF                     | RE DISCOUNT MPI CABANG |         |        |         |          |         |
| SHARE DISCOUNT PRINCIPAL |                        |         |        |         | 8%       |         |
| TOTAL DISCOUNT           |                        |         |        |         | 8%       |         |
| LAIN                     | - LAIN (BONUS)         |         |        |         |          |         |

| Program Disc reguler tahun 2017 |
|---------------------------------|
|                                 |

Yang Mengusulkan : Menyetujui

(PRINCIPAL) (MPI CABANG) (PRINCIPAL) (MPI HO)