

# DISKON PROPOSAL FORM

No. DPF CABANG : 114/TL/SBY1/MPI/VII/18  
Tanggal Usulan : 10-Jul-18  
Nama Outlet : PT. Mitra Central Asia Kode Outlet :  
Alamat :  
Contact Person :

No	NAMA PRODUCT	KEMASAN	JUMLAH		DISCOUNT	BONUS
			UNIT	HNA		
1	DeCough Mint	Btl		22.700		
2	DeCough Ginger	Btl		22.700		
3	DeCough Strawberry	Btl		17.500		
4	DeCough Orange	Btl		17.500		
5	Sismax 60 ml	Btl		16.000		
6	Sismax 120 ml	Btl		28.000		
7	Sorlex 10 g	Btl		15.000		
8	Sorlex 30 g	Btl		25.000		
9	Activclear Cr	Tube		20.000		
10	Activclear FW	Btl		27.000		
11	Venaron CC	Box		62.000		
12	Venaron 100	Box	100	300.000	15%	
13	Vconfi	Botol		25.000		
14	Lebat	Botol		25.000		
15	Green Gastro	Botol		35.000		
16	Green Samurai	Botol		35.000		
17	Green Koles	Botol		35.000		
18	Kapdalin	Botol		45.000		
19	Teh Celup Pegagan	Box		19.000		
20						
TOTAL					30.000.000	
SHARE DISCOUNT MPI CABANG					3%	
SHARE DISCOUNT PRINCIPAL					12%	
TOTAL DISCOUNT					15%	
LAIN - LAIN (BONUS)						

TMC

Yang Mengusulkan :

Menyetujui

( PRINCIPAL )

(MPI CABANG)

( PRINCIPAL HO )

(MPI HO)

  
Dori Azmar