## **Price Estimate**

susanto liu PT SISINDOKOM LINTASBUANA JALAN PANATARAN NO 2 PEGANGSAAN,0 JAKARTA, 0-10320 INDONESIA Ph no:+62 62 31900717 PT SISINDOKOM LINTASBUANA JALAN PANATARAN NO 2 Jakarta,DKI-INDONESIA Ph no:62 31900717

Price Estimate for planning and information purposes only and is not a binding offer from Cisco.

Date: 26-May-2017 Estimate ID: ET72127676YJ
Deal ID: NA

All prices are shown in USD

Line Number	Part Number	Description	Service Duration	Lead	Qty	Unit Net Price	Extended Net Price		
Number	Hardware - 1 unit Server BE	6000 MD with virtualization	(Months)	Time			FIICE		
1.0	BE6M-M4-K9=	Cisco Business Edition 6000M Svr (M4),		21	1	9,400.00	9,400.00		
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1.0.1	CON-SNTP-BE6M4M4K	SNTC-24X7X4 Cisco Business Edition	60	N/A	1	3,465.00	3,465.00		
1.1	CAB-9K10A-EU	Power Cord, 250VAC 10A CEE 7/7 Plug,		8	1	0.00	0.00		
1.2	VMW-VS6-HYPPLS-K9	Embedded License, Cisco UC Virt.		21	1	0.00	0.00		
1.3	CIT-PSU1-770W	770W AC Hot-Plug Power Supply for 1U C-		21	1	0.00	0.00		
1.4	CIT-CPU-E52630D	2.40 GHz E5-2630 v3/85W 8C/20MB		21	1	0.00	0.00		
1.5	CIT-HD300G10K12G	300GB 12G SAS 10K RPM SFF HDD		21	6	0.00	0.00		
1.6	R2XX-RAID5	Enable RAID 5 Setting		10	1	0.00	0.00		
1.7	CIT-MR-1X162RV-A	16GB DDR4-2400-MHz RDIMM/PC4-		91	2	0.00	0.00		
1.8	CIT-MRAID12G	Cisco 12G SAS Modular Raid Controller		21	1	0.00	0.00		
1.9	CIT-MRAID12G-1GB	Cisco 12Gbps SAS 1GB FBWC Cache		21	1	0.00	0.00		
	Hardware - 1 unit Voice Gateway ISR 4331 with 1 E1 port, 60 CUBE (SIP Session), 192 PVDM								
2.0	ISR4331-V/K9	Cisco ISR 4331 UC Bundle, PVDM4-32,		14	1	5,000.00	5,000.00		
2.0.1	CON-SNTP-ISR4331V	SNTC-24X7X4 Cisco ISR 4331 UC Bundle,	60	N/A	1	6,765.00	6,765.00		
2.1	SL-4330-IPB-K9	IP Base License for Cisco ISR 4330 Series		14	1	0.00	0.00		
2.2	SL-4330-UC-K9	Unified Communication License for Cisco		14	1	0.00	0.00		

2.3	PVDM4-32U128	PVDM4 32-channel to 128-channel factory		14	1	4,800.00	4,800.00
2.4	PWR-4330-AC	AC Power Supply for Cisco ISR 4330		14	1	0.00	0.00
2.5	CAB-ACE	AC Power Cord (Europe), C13, CEE 7,		14	1	0.00	0.00
2.6	FL-CUBEE-5	Unified Border Element Enterprise License -		21	2	0.00	0.00
2.7	SM-S-BLANK	Removable faceplate for SM slot on Cisco		14	1	0.00	0.00
2.8	MEM-4300-4G	4G DRAM (2G+2G) for Cisco ISR 4330,		14	1	0.00	0.00
2.9	MEM-FLSH-4G	4G Flash Memory for Cisco ISR 4300		14	1	0.00	0.00
2.1	SISR4300UK9-316S	Cisco ISR 4300 Series IOS XE Universal		14	1	0.00	0.00
2.11	FL-CUBEE-25	Unified Border Element Enterprise License -		21	2	2,995.00	5,990.00
2.12	NIM-2GE-CU-SFP	2-port GE WAN NIM, dual-mode RJ45 &		14	1	1,795.00	1,795.00
2.13	NIM-1MFT-T1/E1	1 port Multiflex Trunk Voice/Clear-channel		14	1	1,430.00	1,430.00
2.14	PVDM4-64	64-channel DSP module		17	1	3,400.00	3,400.00
	Hardware - 1 unit Voice Ga	teway ISR 4331 with 2 E1 port, 60 CUBE (SIP	Session), 192 PVDM		-		
3.0	ISR4331-V/K9	Cisco ISR 4331 UC Bundle, PVDM4-32,		14	1	5,000.00	5,000.00
3.0.1	CON-SNTP-ISR4331V	SNTC-24X7X4 Cisco ISR 4331 UC Bundle,	60	N/A	1	6,765.00	6,765.00
3.1	SL-4330-IPB-K9	IP Base License for Cisco ISR 4330 Series		14	1	0.00	0.00
3.2	SL-4330-UC-K9	Unified Communication License for Cisco		14	1	0.00	0.00
3.3	PWR-4330-AC	AC Power Supply for Cisco ISR 4330		14	1	0.00	0.00
3.4	CAB-ACE	AC Power Cord (Europe), C13, CEE 7,		14	1	0.00	0.00
3.5	FL-CUBEE-5	Unified Border Element Enterprise License -		21	2	0.00	0.00
3.6	SM-S-BLANK	Removable faceplate for SM slot on Cisco		14	1	0.00	0.00
3.7	MEM-4300-4G	4G DRAM (2G+2G) for Cisco ISR 4330,		14	1	0.00	0.00
3.8	MEM-FLSH-4G	4G Flash Memory for Cisco ISR 4300		14	1	0.00	0.00
3.9	SISR4300UK9-316S	Cisco ISR 4300 Series IOS XE Universal		14	1	0.00	0.00
3.1	FL-CUBEE-25	Unified Border Element Enterprise License -		21	2	2,995.00	5,990.00
3.11	PVDM4-32U64	PVDM4 32-channel to 64-channel factory		14	1	1,600.00	1,600.00
3.12	NIM-2GE-CU-SFP	2-port GE WAN NIM, dual-mode RJ45 &		14	1	1,795.00	1,795.00
3.13	NIM-2MFT-T1/E1	2 port Multiflex Trunk Voice/Clear-channel		14	1	2,200.00	2,200.00
3.14	PVDM4-128	128-channel DSP module		14	1	6,800.00	6,800.00
	Hardware - Analog Voice G	Sateway ATA190 - 2 port FXS			•		
4.0	ATA190	UC 2 Port Analog Telephone Adapter		21	6	300.00	1,800.00
4.0.1	CON-SNT-ATA190	SNTC-8X5XNBD UC 2 Port Analog	60	N/A	6	165.00	990.00
4.1	ATA-PWRCLIP-EU	ATA power clip for Europe / Asia		21	6	0.00	0.00
	Software and License IP To	el		-			
5.0	R-CBE6K-K9	Cisco Business Edition 6000-Electronic		2	1	0.00	0.00
5.0.1	CON-ECMU-RCBE6KK	SWSS UPGRADES Cisco Business Editi	60	N/A	1	0.00	0.00

5.1	BE6K-SW-11.5	Business Edition 6000 v11.5 export		21	1	0.00	0.00
5.2	BE6K-START-MTG35	BE6000 User License Starter Bundle with		2	1	11,000.00	11,000.00
5.3	BE6K-UCL-ESS	Cisco Business Edition 6000 - Essential		21	12	40.00	480.00
5.4	BE6K-UCL-BAS	Cisco Business Edition 6000 - Basic User		21	440	125.00	55,000.00
5.5	BE6K-UCL-ENH	Cisco Business Edition 6000 - Enhanced		21	31	210.00	6,510.00
5.6	FIRST-MTG	Select when first ordering or upgrading		14	1	0.00	0.00
5.7	UCXN-11X-UWLPRO	BE6000 Unity Connection v11 CUWL		21	35	0.00	0.00
5.8	CCX-11-NEW-STD-UWL	CCX 11.x NEW STANDARD for UWL		3	1	0.00	0.00
5.9	CCX-11-S-SEAT1-UWL	CCX 11.x STD Seat Qty 1 (agent or		3	1	0.00	0.00
5.1	CCX-11-PAK	CCX 11 autoexpanded PAK		3	1	0.00	0.00
5.11	CCX-11-E-SVR-LIC	CCX 11.0 NEW ENH Server License		3	1	0.00	0.00
5.12	CCX-11-N-E-LIC	CCX 11.0 ENH Seat Qty 1 LICENSE ONLY		3	5	0.00	0.00
5.12.0.1	CON-ECMU-CCX11NIL	SWSS UPGRADES CCX 11.0 ENH Seat	60	N/A	5	1,150.00	5,750.00
5.13	SME-11-UWL	Session Manager 11.0 Auto-expanding		14	7	0.00	0.00
5.14	LIC-EXP-RMS	Expressway Rich Media Session		21	6	1,495.00	8,970.00
5.14.0.1	CON-ECMU-LICEXPRM	SWSS UPGRADES Expressway Rich	60	N/A	6	690.00	4,140.00
5.15	LIC-TMS-25-PMP	Cisco TMS - Additional 25 Direct Managed		21	1	0.00	0.00
5.16	LIC-TMS-EX25-PMP	TMS Exchange integration for 25 Systems		21	1	0.00	0.00
5.17	LIC-TMS-PMP-PAK	TMS PAK for Configuration Use		21	1	0.00	0.00
5.18	UCM-11X-ENH-UCL	BE6K UCM 11X Enhanced User Connect		21	31	0.00	0.00
5.18.0.1	CON-ECMU-UCMENHUC	SWSS UPGRADES BE6K UCM 10X	60	N/A	31	138.00	4,278.00
5.19	UCM-11X-ESS-UCL	BE6K UCM 11X Essential User Connect		21	12	0.00	0.00
5.19.0.1	CON-ECMU-UCMESSUC	SWSS UPGRADES BE6K UCM 10X	60	N/A	12	28.75	345.00
5.2	UCXN-11X-SCPORTS	BE6K - Unity Connection 11x - VM Speech		21	2	0.00	0.00
5.21	UCM-11X-BAS-UCL	BE6K UCM 11X Basic User Connect		21	440	0.00	0.00
5.21.0.1	CON-ECMU-UCMUCBAS	SWSS UPGRADES BE6K UCM 10X Basic	60	N/A	440	86.25	37,950.00
5.22	LIC-CNDR-PMP-C2400	Conductor 2400 call sessions license		21	4	0.00	0.00
5.23	LIC-CNDTR-PMP-B30	Conductor license, support up to 30		21	4	0.00	0.00
5.24	LIC-CNDTR-PMP-CL	Conductor clustering support		21	4	0.00	0.00
5.25	SW-CDTR-4.X-PMP-K9	Cisco TelePresence Conductor base		21	1	0.00	0.00
5.26	SW-TMS-15.X-K9	TMS Base Software Image Version 15.X		14	1	0.00	0.00
5.27	LIC-TMS-APL-S80100	TMS Serial Number included with Base		14	1	0.00	0.00
5.28	LIC-TP-PMP-USER	1 XC PMP User License		21	35	0.00	0.00
5.29	LIC-CNDTR-PMP-K9	Conductor License for Base Encrypted		21	4	0.00	0.00
5.3	LIC-EXP-MSFT-PMP	Microsoft Interoperability Option		21	1	0.00	0.00
5.31	LIC-VMCNDTR-PMP-PK	PAK for virtual Conductor		21	1	0.00	0.00
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5.32	LIC-EXP-E-PAK	Expressway Series, Expressway-E PAK		21	1	0.00	0.00
5.33	LIC-EXP-GW	Enable GW Feature (H323-SIP)		21	4	0.00	0.00
5.34	LIC-EXP-E	Enable Expressway-E Feature Set		21	2	0.00	0.00
5.35	LIC-EXP-TURN	Enable TURN Relay Option		21	2	0.00	0.00
5.36	LIC-EXP-AN	Enable Advanced Networking Option		21	2	0.00	0.00
5.37	LIC-SW-EXP-K9	License Key Software Encrypted		21	4	0.00	0.00
5.38	LIC-EXP-SERIES	Enable Expressway Series Feature Set		21	4	0.00	0.00
5.39	R-WBXMTSVR-UWL-K9	Webex Meetings Server 2.x Software Kit		2	1	0.00	0.00
5.4	WBXMTSVR2-UWLUSRK9	WebEx Meetings Server 2.x Users		21	35	0.00	0.00
5.41	EXPWY-VE-E-K9	Cisco Expressway-E Server, Virtual Edition		21	2	0.00	0.00
5.42	BE6K-PAK	Cisco Business Edition 6000 - PAK - Single		21	1	0.00	0.00
5.43	UCM-11X-UWLMTG	BE6000 UCM v11 CUWL Professional		21	35	0.00	0.00
5.44	LIC-CMS-PAK	Cisco Meeting Server (CMS) PAK		21	1	0.00	0.00
5.45	SW-EXP-8.X-K9	Software Image for Expressway with		21	1	0.00	0.00
5.46	EXPWY-VE-C-K9	Cisco Expressway-C Server, Virtual Edition		21	2	0.00	0.00
5.47	BE-UWL-11X-MTG	BE6000 CUWL Meetings 11.x Users -		21	35	0.00	0.00
5.47.0.1	CON-ECMU-BEUWL11T	SWSS UPGRADES BE6000 CUWL	60	N/A	35	414.00	14,490.00
5.48	BE6K-UXL-START	BE6K Starter Pack - Single Fulfillment		21	1	0.00	0.00
5.49	LIC-CMS-PMP+USER	1 CMS (Cisco Meeting Server) PMP PLUS		21	35	0.00	0.00
5.49.0.1	CON-ECMU-LICCMSMP	SWSS UPGRADES 1 CMS (Cisco Meeting	60	N/A	35	0.00	0.00
5.5	LIC-EXP-DSK	Expressway Desktop Endpoint License		21	101	0.00	0.00
5.51	CCX-11-5E	CCX 11 Enhanced 5 seat Promo Bundle		3	1	995.00	995.00
5.52	BE6K-UCL-TP-RM	Cisco Business Edition 6000 -		21	10	650.00	6,500.00
5.53	UCM-11X-TP-UCL	BE6000 UCM 11X Telepresence Room		21	10	0.00	0.00
5.53.0.1	CON-ECMU-UCMUCLTP	SWSS UPGRADES BE6K UCM 10X	60	N/A	10	448.50	4,485.00
5.54	LIC-EXP-ROOM	Expressway Room License		21	10	0.00	0.00
5.55	LIC-EXP-RMS-PMP	RMS Licensing included with PMP & SMP		21	6	0.00	0.00
6.0	CP-7811-K9=	Cisco UC Phone 7811		28	374	195.00	72,930.00
6.0.1	CON-SNT-CP78119K	SNTC-8X5XNBD Cisco UC Phone 7811	60	N/A	374	68.75	25,712.50
7.0	CP-7821-K9=	Cisco UC Phone 7821		28	66	255.00	16,830.00
7.0.1	CON-SNT-CP7821K9	SNTC-8X5XNBD Cisco UC Phone 7821	60	N/A	66	68.75	4,537.50
8.0	CP-8845-K9=	Cisco IP Phone 8845		21	30	575.00	17,250.00
8.0.1	CON-SNT-CP8845K9	SNTC-8X5XNBD Cisco IP Phone 8845	60	N/A	30	123.75	3,712.50
9.0	CP-8851-W-K9=	Cisco IP Phone 8851 White		56	1	655.00	655.00
9.0.1	CON-SNT-CP8851WK	SNTC-8X5XNBD Cisco IP Phone 8851	60	N/A	1	137.50	137.50
10.0	CP-BEKEM-W=	Cisco IP Phone 8800 Key Expansion		56	1	525.00	525.00

10.0.1	CON-SNT-CPBEKEMW	SNTC-8X5XNBD Cisco IP Phone 8800 Key	60	N/A	1	68.75	68.75
11.0	CCX-11-MED-K9	CCX 11.0 Media		2	1	0.00	0.00
11.1	CCX-11MEDIAKIT-K9	CCX 11.0 Qty 1 CCX Media Kit - NO		2	1	100.00	100.00

 Valid through:
 Product Total
 254,745.00

 FOB Point:
 None
 Service Total:
 123,591.75

Subscription Total 0.00

Total Price: 378,336.75

Notes

This Price Estimate does not constitute an offer by Cisco to sell products, but is instead an invitation to issue a purchase order to Cisco until the valid date specified in this Price Estimate. Such a purchase order will be subject to Cisco standard procedures, terms and conditions for the acceptance of purchase orders. This order may subject to sales tax, VAT, duty and freight charges even if not noted on this estimate.