

Sales Order Achievement
by Sales Departement

Date between : 1-Jan-2017 and 31-Dec-2017

No SO	Date	Salesperson	Project ID	Customer	Status	Description	Remarks	Curr	Original Amount	Rate	Amount
IT Enterprise Fulfillment Dept											
IT Enterprise - IT Infra											
SO317010006	12-Jan-17	Kori Viony	17-65-007	Fujitsu Indonesia, PT	NP	Renewal ATS Oracle 686493	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	7,331,393.00	1.00	7,331,393.00
SO317010009	16-Jan-17	Kori Viony	17-65-009	Fujitsu Indonesia, PT	NP	Renewal ATS Oracle 621676	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	11,250,000.00	1.00	11,250,000.00
SO317010023	18-Jan-17	Kori Viony	17-65-012	Nusantara Compnet Integrator, PT	RO	Renewal ATS Oracle 2016 -	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	9,330,000,000.00	1.00	9,330,000,000.00
SO317010012	20-Jan-17	Kori Viony	17-65-013	Visionet Data Internasional, PT	RO	Renewal ATS Oracle 222524	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	1,864,300,000.13	1.00	1,864,300,000.13
SO317010015	25-Jan-17	Kori Viony	17-65-017	SoftwareOne Indonesia, PT	RO	ATS Oracle Rnwl 6653139	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	211,338,777.00	1.00	211,338,777.00
SO317020005	1-Feb-17	Kori Viony	17-65-025	Trees Solution, PT	RO	ATS Oracle Renewal 583529	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	555,713,019.00	1.00	555,713,019.00
SO317020002	1-Feb-17	Kori Viony	17-65-022	Visionet Data Internasional, PT	RO	Renewal ATS Oracle Retek	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	4,639,000,000.00	1.00	4,639,000,000.00
SO317020001	1-Feb-17	Kori Viony	17-65-019	Intersoft Integrasi Infotama, PT	RO	ATS Oracle renewal 623271	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	65,091,634.34	1.00	65,091,634.34
SO317020004	1-Feb-17	Kori Viony	17-65-024	Trees Solution, PT	RO	Renewal ATS Oracle 583307	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	433,992,749.00	1.00	433,992,749.00
SO317020003	1-Feb-17	Kori Viony	17-65-023	Trees Solution, PT	RO	ATS Oracle Renewal 583130	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	779,443,078.00	1.00	779,443,078.00
SO317020010	2-Feb-17	Kori Viony	17-65-034	Power Innovation Indonesia, PT	RO	Renewal ATS Oracle 254094	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	117,570,644.00	1.00	117,570,644.00
SO317020006	2-Feb-17	Kori Viony	17-65-026	Trees Solution, PT	RO	Renewal ATS Oracle - Cont	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	232,146,606.00	1.00	232,146,606.00
SO317020009	2-Feb-17	Kori Viony	17-65-029	Trees Solution, PT	RO	Renewal ATS Oracle 943330	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	1,098,577,492.00	1.00	1,098,577,492.00
SO317020007	2-Feb-17	Kori Viony	17-65-027	Trees Solution, PT	RO	ATS Oracle Renewal 394053	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	74,081,703.00	1.00	74,081,703.00
SO317020008	2-Feb-17	Kori Viony	17-65-028	Trees Solution, PT	NP	Renewal ATS Oracle 943361	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	575,880,809.85	1.00	575,880,809.85
SO317020011	3-Feb-17	Kori Viony	17-65-030	Trees Solution, PT	RO	Renewal ATS Oracle 665597	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	644,640,184.00	1.00	644,640,184.00
SO317020012	9-Feb-17	Kori Viony	17-65-031	Perusahaan Pengelola Aset (Persero), P	RO	Renewal ATS Oracle 208339	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	137,155,000.00	1.00	137,155,000.00
SO317020017	17-Feb-17	Kori Viony	17-65-042	SoftwareOne Indonesia, PT	RO	ATS Oracle Renewal 655243	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	47,891,820.00	1.00	47,891,820.00
SO317030004	9-Mar-17	Kori Viony	17-65-054	Central Data Technology, PT	NC	Renewal ATS Oracle Telkom	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	62,275,434.87	1.00	62,275,434.87
SO317030005	16-Mar-17	Kori Viony	17-65-055	Media Acelindo.CV	RO	Renewal ATS Oracle 519403	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	34,976,285.40	1.00	34,976,285.40
SO317030008	23-Mar-17	Kori Viony	17-65-057	Armanto Nuryo Dhanarto Group, PT	RO	Renewal ATS Oracle 588064	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	8,286,094.05	1.00	8,286,094.05
SO317030009	27-Mar-17	Kori Viony	17-65-062	Artha Mulia Trijaya, PT	RO	Renewal ATS Oracle 630311	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	72,066,601.18	1.00	72,066,601.18
SO317030010	27-Mar-17	Kori Viony	17-65-063	Artha Mulia Trijaya, PT	RO	Renewal ATS Oracle Contract 5890971	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	106,672,840.97	1.00	106,672,840.97
SO317030014	31-Mar-17	Kori Viony	17-65-058	Fujitsu Indonesia, PT	RO	Renewal ATS Oracle 201495	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	21,003,000.00	1.00	21,003,000.00
SO317030013	31-Mar-17	Kori Viony	17-65-064	Optima Data Internasional, PT	RO	Oracle ATS Renewal Licens	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	65,319,176.00	1.00	65,319,176.00
SO317040004	13-Apr-17	Kori Viony	17-65-070	Fujitsu Indonesia, PT	NP	ATS Oracle (Contract # 88	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	13,014,920.00	1.00	13,014,920.00
SO317040005	13-Apr-17	Kori Viony	17-65-068	Perkom Indah Murni, PT	RO	Renewal ATS Oracle 551473	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	11,948,000.00	1.00	11,948,000.00
SO317040008	21-Apr-17	Kori Viony	17-65-067	Geoinfo Teknologi, PT	RO	Renewal ATS Oracle 551473	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	194,349,704.00	1.00	194,349,704.00
SO317050002	5-May-17	Kori Viony	17-65-083	Trees Solution, PT	RO	Renewal ATS Oracle	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	615,631,426.00	1.00	615,631,426.00
SO317050003	5-May-17	Kori Viony	17-65-082	Trees Solution, PT	RO	Renewal ATS Oracle	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	64,542,330.00	1.00	64,542,330.00
SO317050004	5-May-17	Kori Viony	17-65-081	Trees Solution, PT	RO	Renewal ATS Oracle	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	29,344,560.78	1.00	29,344,560.78
SO317050005	5-May-17	Kori Viony	17-65-080	Trees Solution, PT	RO	Renewal ATS Oracle	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	175,809,949.00	1.00	175,809,949.00
SO317050007	12-May-17	Kori Viony	17-65-085	Mastersystem Infotama, PT	NP	Renewal ATS Oracle 626145	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	32,179,000.00	1.00	32,179,000.00
SO317050008	16-May-17	Kori Viony	17-65-092	Fujitsu Indonesia, PT	RO	Renewal ATS Oracle 551473	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	10,201,913.00	1.00	10,201,913.00
SO317050012	17-May-17	Kori Viony	17-65-087	Trees Solution, PT	RO	Renewal ATS Oracle 511214	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	61,573,388.00	1.00	61,573,388.00
SO317050011	17-May-17	Kori Viony	17-65-096	Trees Solution, PT	RO	Renewal ATS Oracle Contra	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	271,191,049.03	1.00	271,191,049.03
SO317050013	17-May-17	Kori Viony	17-65-089	Trees Solution, PT	RO	Renewal ATS Oracle Contra	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	410,591,270.00	1.00	410,591,270.00
SO317050015	22-May-17	Kori Viony	17-65-088	Trees Solution, PT	RO	Renewal ATS Oracle Contra	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	3,227,873,579.24	1.00	3,227,873,579.24
SO317050014	22-May-17	Kori Viony	17-65-086	Trees Solution, PT	RO	ATS Oracle Renewal 220090	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	666,360,007.00	1.00	666,360,007.00

	No SO	Date	Salesperson	Project ID	Customer	Status	Description	Remarks	Curr	Original Amount	Rate	Amount
	SO317050021	28-May-17	Kori Viony	17-65-104	Trees Solution, PT	RO	Renewal ATS Oracle 550292	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	164,722,628.00	1.00	164,722,628.00
	SO317050022	28-May-17	Kori Viony	17-65-103	Trees Solution, PT	RO	Renewal ATS Oracle 192894	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	434,806,363.00	1.00	434,806,363.00
	SO317050027	29-May-17	Kori Viony	17-65-108	Power Innovation Indonesia, PT	RO	Renewal ATS Oracle 551473	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	66,311,176.00	1.00	66,311,176.00
	SO317050029	29-May-17	Kori Viony	17-65-090	Trees Solution, PT	RO	Renewal ATS Oracle 675274	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	166,992,465.00	1.00	166,992,465.00
	SO317050025	29-May-17	Kori Viony	17-65-106	Trees Solution, PT	RO	Renewal ATS Oracle 284496	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	572,874,670.00	1.00	572,874,670.00
	SO317050024	29-May-17	Kori Viony	17-65-109	Fujitsu Indonesia, PT	RO	Renewal ATS Oracle 168240	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	89,139,736.00	1.00	89,139,736.00
	SO317050026	29-May-17	Kori Viony	17-65-098	Phincon, PT	RO	ATS Oracle Renewal Siebel	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	305,377,318.99	1.00	305,377,318.99
	SO317050034	30-May-17	Kori Viony	17-65-107	Asuransi Sinar Mas, PT	RO	Renewal ATS Oracle 156322	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	96,570,000.00	1.00	96,570,000.00
	SO317050033	31-May-17	Kori Viony	17-65-110	Multipolar Technology Tbk, PT	RO	Renewal ATS Oracle 116313	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	140,769,727.56	1.00	140,769,727.56
	SO317060006	9-Jun-17	Kori Viony	17-65-119	SoftwareOne Indonesia, PT	RO	Renewal ATS Oracle 625284	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	234,758,972.00	1.00	234,758,972.00
	SO317060007	9-Jun-17	Kori Viony	17-65-120	Fujitsu Indonesia, PT	RO	Renewal ATS Oracle 594521	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	21,633,100.00	1.00	21,633,100.00
	SO317060011	12-Jun-17	Kori Viony	17-65-098	Phincon, PT	RO	ATS Oracle Renewal Siebel	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	-305,377,318.99	1.00	-305,377,318.99
	SO317060012	12-Jun-17	Kori Viony	17-65-098	Phincon, PT	RO	ATS Oracle Renewal Siebel	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	305,377,319.00	1.00	305,377,319.00
	SO317060017	22-Jun-17	Kori Viony	17-65-128	Prima Integrasi Network, PT	RO	RenAtsOracle	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	165,751,114.00	1.00	165,751,114.00
	SO317060018	22-Jun-17	Kori Viony	17-65-129	Prima Integrasi Network, PT	NP	Ren Ats Oracle 10880705	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	55,569,000.00	1.00	55,569,000.00
	SO317070001	3-Jul-17	Kori Viony	17-65-130	Fujitsu Indonesia, PT	RO	Renewal ATS Oracle	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	2,141,902.00	1.00	2,141,902.00
	SO317070009	13-Jul-17	Kori Viony	17-65-136	Intersoft Integrasi Infotama, PT	RO	Renewal ATS Oracle 594614	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	3,163,819.00	1.00	3,163,819.00
	SO317070014	23-Jul-17	Kori Viony	17-65-143	Berca Hardaya Perkasa, PT	RO	MY - Renewal ATS Oracle 5847035 2 Years	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	13,200,000.00	1.00	13,200,000.00
	SO317070013	23-Jul-17	Kori Viony	17-65-141	Fujitsu Indonesia, PT	RO	Renewal ATS Oracle	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	13,683,596.00	1.00	13,683,596.00
	SO317070012	23-Jul-17	Kori Viony	17-65-142	Tip Top, PT	RO	Renewal ATS Oracle	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	21,112,043.00	1.00	21,112,043.00
	SO317080001	2-Aug-17	Kori Viony	17-65-149	Fujitsu Indonesia, PT	RO	Renewal ATS 5946982	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	6,297,863.00	1.00	6,297,863.00
	SO317080003	4-Aug-17	Kori Viony	17-65-150	Abhimata Persada, PT	RO	Renewal ATS Oracle 631955	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	330,355,563.00	1.00	330,355,563.00
	SO317080002	4-Aug-17	Kori Viony	17-65-153	Mastersystem Infotama, PT	RO	Renewal ATS Oracle 572503	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	640,538,160.00	1.00	640,538,160.00
	SO317080006	4-Aug-17	Kori Viony	17-65-155	Trees Solution, PT	RO	Renewal ATS Oracle 563432	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	808,615,347.00	1.00	808,615,347.00
	SO317080004	4-Aug-17	Kori Viony	17-65-152	Fujitsu Indonesia, PT	RO	Renewal ATS Oracle 522082	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	12,356,544.00	1.00	12,356,544.00
	SO317080007	7-Aug-17	Kori Viony	17-65-147	Fujitsu Indonesia, PT	RO	Renewal ATS ORACLE	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	245,900,000.00	1.00	245,900,000.00
	SO317080009	23-Aug-17	Kori Viony	17-65-156	SoftwareOne Indonesia, PT	NP	Renewal ATS Oracle	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	820,792,066.00	1.00	820,792,066.00
	SO317080013	31-Aug-17	Kori Viony	17-65-158	Phincon, PT	RO	Renewal ATS Oracle Siebel	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	314,538,639.00	1.00	314,538,639.00
	SO317100006	9-Oct-17	Kori Viony	17-65-176	Sepatu Bata, PT	RO	Renewall ATS Oracle 28514	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	19,864,065.00	1.00	19,864,065.00
	SO317100007	10-Oct-17	Kori Viony	17-65-176	Sepatu Bata, PT	RO	Renewall ATS Oracle 28514	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	40,714,500.00	1.00	40,714,500.00
	SO317100016	26-Oct-17	Kori Viony	17-65-190	Yokogawa, PT	RO	Renewal ATS Oracle 14166	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	60,367,200.00	1.00	60,367,200.00
	SO317110003	4-Nov-17	Kori Viony	17-65-209	Optima Data Internasional, PT	RO	ATS Renewal 6161692	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	229,536,082.00	1.00	229,536,082.00
	SO317110004	4-Nov-17	Kori Viony	17-65-206	Fujitsu Indonesia, PT	RO	Renewal ATS Oracle 664629	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	14,600,000.00	1.00	14,600,000.00
	SO317110005	4-Nov-17	Kori Viony	17-65-202	Trees Solution, PT	RO	Renewal ATS Oracle 258834	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	369,325,485.00	1.00	369,325,485.00
	SO317110006	5-Nov-17	Kori Viony	17-65-203	Trees Solution, PT	NP	Renewal ATS Oracle 130012	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	444,860,309.00	1.00	444,860,309.00
	SO317110010	6-Nov-17	Kori Viony	17-65-210	Trees Solution, PT	NP	Renewal ATS Oracle 10543764	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	133,257,705.00	1.00	133,257,705.00
	SO317110013	14-Nov-17	Kori Viony	17-65-213	Fujitsu Indonesia, PT	RO	Renewal ATS Oracle 531844	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	9,222,839.00	1.00	9,222,839.00
	SO317120008	18-Dec-17	Kori Viony	17-65-233	Central Data Technology, PT	NP	Renewal ATS Oracle 123569	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	49,000,000.00	1.00	49,000,000.00
	SO317120009	21-Dec-17	Kori Viony	17-65-235	Visionet Data Internasional, PT	RO	Renewal ATS Oracle 222524	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	1,864,300,000.00	1.00	1,864,300,000.00
	SO317120011	24-Dec-17	Kori Viony	17-65-204	Berlian Sistem Informasi, PT	RO	Renewal ATS Oracle 131530	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	794,145,000.00	1.00	794,145,000.00
	SO317120012	27-Dec-17	Kori Viony	17-65-241	Trees Solution, PT	RO	Renewal ATS Oracle 8 kont	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	1,660,362,732.00	1.00	1,660,362,732.00
	SO317120013	28-Dec-17	Kori Viony	17-65-243	SoftwareOne Indonesia, PT	RO	Renewal ATS Oracle 625284	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	242,019,560.00	1.00	242,019,560.00
	Total											38,660,162,720.00
	IT Enterprise - IT Network											
	SO217040002	28-Apr-17	Oktavianus Nicolaus S	17-76-075	EXPERT DATA VOICE SOLUTION, PT	NC	Advance Service Cisco	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	1,702,000,000.00	1.00	1,702,000,000.00
	SO317070008	12-Jul-17	Oktavianus Nicolaus S	17-76-126	Madani Citra Indonesia, PT	NC	Cisco Milestone	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	981,960,000.00	1.00	981,960,000.00

No SO	Date	Salesperson	Project ID	Customer	Status	Description	Remarks	Curr	Original Amount	Rate	Amount
SO317100004	9-Oct-17	Oktavianus Nicolaus S	17-76-178	ECS Indo Jaya, PT	NC	GBK WIFI	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	2,150,900,000.00	1.00	2,150,900,000.00
SO317120003	7-Dec-17	Oktavianus Nicolaus S	17-76-193	Sisindokom Lintasbuana (Div. Service Pr	NP	Pengadaan Jasa Engineer D	Download from? [1. FPPBJ, 2. Stok]: 2	IDR	7,500,000.00	1.00	7,500,000.00
Total											4,842,360,000.00
Sub Total											43,502,522,727.00
Grand TOTAL											43,502,522,727.00