

SEM/Integration/RNT SM Comparison

| | SEM | Integration SEM > RNT | Social Monitor |
|---|----------------------------------|--|--|
| Maintains Contact's history (prior chat, emails, phone engagements are connected to contact record) | YES, records prior conversations | Initial contact record is not synced with the history, unless we have their twitter handle in the system. If they are already in the system then they are synced. Contacts can be merged manually. | YES |
| Obtains Social Influence (Klout score, # of followers, etc) | YES | NO, it's not passed to RNT | YES. RN stores # of followers/friends. But not Klout score. |
| Reply via Facebook | YES | NO | YES |
| Reply via Twitter | YES | Only goes as @mentions and not as reply to post | YES |
| Private Message to Facebook | YES | NO, You cannot reply to FB private message from RightNow | NO |
| Private Message to Twitter | YES | YES | YES |
| Maintains Contact Information | | YES (in RN) | YES |
| Sync Contact Information (twitter handle is connected to service contact id) | N/A | YES (in RN) | YES |
| Escalate as incident | NO | YES | YES |
| Auto escalate as incident | NO | NO | (1) Twitter private messages can be auto escalated (2) Customer responses are automatically added to the incident as thread |
| Incident Number Assigned | NO | YES, SRM displays incident id instead of incident reference # | YES |
| | | | |
| Escalation incident and apply business rules for routing | | YES - since the escalation is on the incident in RN (We can route all SEM messages to a specific agent/queue. Nothing more sophisticated) | YES |
| Append to an open incident | NO | NO | YES |
| Apply Rules/Tools to created incident (smart assistant, KB search, standard text, etc.) | NO | YES, You should be able to use the Rules/Tools to created incidents. | YES |
| Find existing contacts that match the consumer posting the social message | NO | NO | YES |
| Analytics | YES | Not integrated with RNT contact record | YES, integrated with contact record |
| Sort based on Indicators | YES | NO | NO |
| Apply Status | YES | YES | YES |





| Latent Semantic Analysis | YES | YES | NO |
|---|--------------------------------------|--|---|
| Natural Language Processing | YES | YES | NO |
| Keyword Search | YES | YES | YES |
| Searched channels | Over 40 million and counting | Over 40 million and counting | YouTube, Facebook, Twitter, RSS feeds, RNT Community |
| LinkedIn searches | YES | YES | NO |
| Favorite a Tweet | | Tweets can be labeled as Favorite, then they can be selected based on the label. | NO |
| Ignore Tweet | YES | YES | YES |
| Filter according to Read, Unread | YES | YES in the SEM tool | YES |
| Assign to someone | YES, automatically via keyword rules | YES; After the incident is created | YES. After the incident is created, which is manual |
| Find Posts from existing CRM contacts | NO | NO | YES |
| Filter posts based on # of followers | | NA | YES |
| Filter out ReTweets | | NA | YES |
| Threaded conversations (Auto-add customer's social responses to existing incident thread) | NA | No | YES |