

Dear Blue Jay Way,

Bogchi Hokbu is pleased to provide you with the attached catering proposal for your upcoming event which is currently scheduled to be held on December 14, 2014 at your place. We understand that this is a very important occasion and we are committed to giving our utmost to make this a very memorable day for you and yours.

In addition to an assortment of some of the finest foods and beverages, and a knowledgeable and experienced staff, Bogchi Hokbu boasts a wide selection of china, silverware, flower arrangements and centrepieces, in addition to access to some of the area's top entertainment. Our talented event planners will work with you to design the best possible night, reflecting your own personal tastes and preferences. We are confident we can deliver on all of these promises while still meeting your budget.

The attached proposal represents Bogchi Hokbu's formal offer to provide catering services for the event described therein, upon the terms and conditions and pricing provided therein. Should you have any questions related to our catering proposal, please don't hesitate to contact me directly by way of email or phone.

Thank you for the opportunity to provide you with this catering proposal. We very much look forward to the opportunity to work with you and to make this occasion a memorable one.

Kindest regards,

Ralph Herrera

CEO of Bogchi Hokbu

Catering Proposal for Blue Jay Way

Submitted by: Bogchi Hokbu

1. General Information

- Attendance – 100-200 people
- Event Date – December 14, 2014
- Event Location – Customer's Location
- Event description – Dinner/Party

2. Food

- Appetizers – Approx. 250PHP/person
- Dinner – Approx 750-1000PHP/person
- Dessert – Approx 350PHP/person

3. Beverages

- Non-Alcoholic – 10,000PHP for unlimited consumption
- Alcoholic – pricing in accordance with Bogchi Hokbu's menu available online at www.bogchihokbu.com

4. Staff

- Servers - 1 server/20 people at 1000PHP per server
- Bartenders - 1 bartender/30 people at 5000PHP per bartenders
- bartender
- Chef - 1 chef/50 people at 20,000 PHP per chef
- Manager - 1 manager at 30,000 PHP
- Planner - 1 planner at 50,000 PHP per

5. Rentals

- Tent - 1500 PHP per tent
- Dancefloor - 1500 PHP per 20 sqft
- Sound equipment - 1500 PHP
- Linens - 1500 PHP per set
- Plateware - 1500 PHP per set
- Flatware - 1000 PHP per set
- Stemware - 350 PHP per set
- Tables – 250 PHP per set
- Chairs - 100 PHP per set

6. Decorations

- 1. Centrepieces - pricing in accordance with Bogchi Hokbu's menu available online at www.bogchihokbu.com
- 2. Flowers - pricing in accordance with Bogchi Hokbu's menu available online at www.bogchihokbu.com
- 3. Lighting - pricing in accordance with Bogchi Hokbu's menu available online at www.bogchihokbu.com

7. Entertainment

- Band or DJ – from 30,000 PHP to 70,000 PHP

Subtotal: 350,000 PHP

Sales tax: 30,000 PHP

Total Estimated Amount: 390,000 PHP

A 50% deposit will be due on or before December 1, 2014.

The estimated amount above is not a fixed amount and is subject to change based on actual charges and final guest counts and any additional charges approved by Customer. This proposal is based and conditioned upon the terms set out in Bogchi Hokbu's policy document which has been made available to the customer. By their signature below, the Customer represents that it has received and reviewed Bogchi Hokbu's policy document referenced above, and accepts the terms and conditions therein. In addition, by their signature below, Customer agrees to the pricing and other terms provided in this Catering Proposal.

Blue Jay Way
592 A. Bonifacio Ave., Balintawak Quezon City, 1554

Signature: _____

Date: _____

Ralph Herrera
223 554U2 Cityland Shaw Tower, Mandaluyong City 1559

Signature: _____

Date: _____