

3.0 Regression Methodologies

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Module D of the Business Analytics Certification of UP NEC and the UP Center for Business Analytics

Outline for This Training

- 1. Introduction to Predictive Analytics
- 2. Classification Methodologies
 - Case Study on Classification using R
- 3. Regression Methodologies
 - Case Study: Regression Analysis using R
- 4. Unsupervised Learning
 - Case Study: Social Media Sentiment Analysis using R



This Session's Outline

- Multiple Linear Regression
- Model Evaluation
- Variable Selection and Model Building
 - Best Subsets Regression
 - Stepwise Regression
 - Ridge Regression
 - Standardized Regression
- Indicator Variables
- Multicollinearity
- Logistic Regression
- Case Study



Regression

 Regression is a data mining task of predicting the value of target (numerical variable y) by building a model based on one or more predictors (numerical and categorical variables).

$$y = \beta_0 + \beta_1 x_1$$

Not all observations will fall exactly on a straight line

$$y = \beta_0 + \beta_1 x_1 + \varepsilon$$

where ε represents error

- it is a random variable that accounts for the failure of the model to fit the data *exactly*.
- $\varepsilon \sim N(0, \sigma^2)$



Required Dataset Structure

Attributes/Columns/Variables/Features (p + 1)

Refund **Marital Taxable** Status Income 125K Yes Single Married 100K 2 No 70K 3 No Single Yes Married 120K 4 5 No Divorced 95K 6 No Married 60K Yes Divorced 220K 85K 8 No Single 75K No Married 10 No Single 90K

Rows/ Instances /Tuples /Objects (n)

Predictor Variables/Independent Variables/Control Variables

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Numeric Response
Variable/ Dependent
Variable/ Class Variable/
Label Variable/ Target
Variable



Regression

 Regression analysis is perhaps the most widely used statistical technique, and probably the most widely misused.

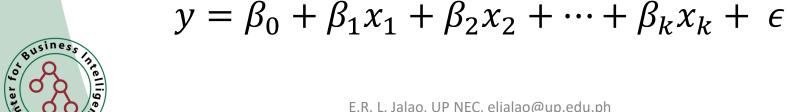


Multiple Linear Regression Models

Multiple linear regression (MLR) is a method used to model the linear relationship between a target variable and more than one predictor variables.

$$y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \epsilon$$

- This is a multiple linear regression model in two variables.
- In general, the multiple linear regression model with k regressors is





Multiple Regression Models

We define linear in terms of coefficients

$$y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \dots + \beta_k x_k + \epsilon$$

- We can also model non-linear relationships
 - E.g.
 - Let $x_2' = x_2^2$

$$y = \beta_0 + \beta_1 x_1 + \beta_2 x_2^2$$

Then

$$y = \beta_0 + \beta_1 x_1 + \beta_2 x_2'$$



Estimation of the Model Parameters

- We use the Least Squares Estimation methodology to estimate Regression Coefficients
- Notation
 - -n := number of observations available
 - -k := number of regressor variables = p = k + 1
 - -y := response or dependent variable
 - $-x_{ij} := i^{th}$ observation or level of regressor j.
- Some properties of Regression Models

$$E(\varepsilon) = 0, Var(\varepsilon) = \sigma^2$$



Least Squares Estimation of the Regression Coefficients

Observation, i	Response,	Regressors			
		$\overline{x_1}$	x_2		x_k
1	<i>y</i> ₁	x ₁₁	x ₁₂		x_{1k}
2	\mathbf{y}_2	x_{21}	x_{22}		x_{2k}
:					
n	y_n	x_{n1}	x_{n2}		x_{nk}



Least Squares Estimation of the Regression Coefficients

Matrix notation is typically used:

$$y = X\beta + \epsilon$$

• where
$$\mathbf{y} = \begin{bmatrix} y_1 \\ y_2 \\ \vdots \\ y_n \end{bmatrix}$$
, $\mathbf{X} = \begin{bmatrix} 1 & x_{11} & x_{12} & \cdots & x_{1k} \\ 1 & x_{21} & x_{22} & \cdots & x_{2k} \\ \vdots & \vdots & \vdots & & \vdots \\ 1 & x_{n1} & x_{n2} & \cdots & x_{nk} \end{bmatrix}$

$$oldsymbol{eta} = egin{bmatrix} eta_0 \ eta_1 \ dots \ eta_k \end{bmatrix}, \qquad oldsymbol{arepsilon} = egin{bmatrix} arepsilon_1 \ dots \ eta_2 \ dots \ arepsilon_k \end{bmatrix}$$



Least Squares Estimation of the Regression Coefficients

• To estimate β , we wish to minimize

$$S(\beta) = \sum_{i=1}^{n} \varepsilon_i^2 = \varepsilon' \varepsilon = (y - X\beta)' (y - X\beta)$$

The solution is

$$\hat{\beta} = (X'X)^{-1}X'y$$

These are the least-squares normal equations.



The Delivery Time Data

Observation	Delivery Time (Minutes)	Number of Cases	Distance (Feet)
Number	y	x_1	x_2
1	16.68	7	560
2	11.50	3	220
3	12.03	3	340
4	14.88	4	80
5	13.75	6	150
6	18.11	7	330
7	8.00	2	110
8	17.83	7	210
9	79.24	30	1460
10	21.50	5	605
11	40.33	16	688
12	21.00	10	215
13	13.50	4	255
14	19.75	6	462
15	24.00	9	448
16	29.00	10	776
17	15.35	6	200
18	19.00	7	132
19	9.50	3	36
20	35.10	17	770
21	17.90	10	140
22	52.32	26	810
23	18.75	9	450
24	19.83	8	635
25	10.75	4	150



R Code to Run

> deliverytime =
 read.csv("deliverytime.csv")
> lrfit=lm(deltime ~ ncases + distance,
 data= deliverytime)
> summary(lrfit)



R Output

```
call:
lm(formula = DelTime ~ Ncases + Distance, data = DeliveryTime)
Residuals:
   Min 1Q Median 3Q Max
-5.7880 -0.6629 0.4364 1.1566 7.4197
Coefficients:
          Estimate Std. Error t value Pr(>|t|)
Ncases 1.615907 0.170735 9.464 3.25e-09 ***
Distance 0.014385 0.003613 3.981 0.000631 ***
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 3.259 on 22 degrees of freedom
Multiple R-squared: 0.9596, Adjusted R-squared: 0.9559
```

F-statistic: 261.2 on 2 and 22 DF, p-value: 4.687e-16

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Observation Number	y_i	$\hat{\mathbf{y}}_i$	$e_i = y_i - \overline{y}_i$
1	16.68	21.7081	-5.0281
2	11.50	10.3536	1.1464
3	12.03	12.0798	-0.0498
4	14.88	9.9556	4.9244
5	13.75	14.1944	-0.4444
6	18.11	18.3996	-0.2896
7	8.00	7.1554	0.8446
8	17.83	16.6734	1.1566
9	79.24	71.8203	7.4197
10	21.50	19.1236	2.3764
11	40.33	38.0925	2.2375
12	21.00	21.5930	-0.5930
13	13.50	12.4730	1.0270
14	19.75	18.6825	1.0675
15	24.00	23.3288	0.6712
16	29.00	29.6629	-0.6629
17	15.35	14.9136	0.4364
18	19.00	15.5514	3.4486
19	9.50	7.7068	1.7932
20	35.10	40.8880	-5.7880
21	17.90	20.5142	-2.6142
22	52.32	56.0065	-3.6865
23	18.75	23.3576	-4.6076
24	19.83	24.4028	-4.5728
25	10.75	10.9626	-0.2126



Model Evaluation: Questions

- Is at least one of the predictors, $x_1, x_2, ..., x_p$ useful in predicting the response?
- How well does the model fit the data?
- Given a set of predictor values, what response value should we predict, and how accurate is our prediction?
- Are there any outliers that might influence the coefficients?
- Do all the predictors help to explain y, or is only a subset of the predictors useful?



Testing the Global Significance of Regression

- To know if the x predictor variables influences y we consider the F Statistic from the ANOVA table output from R
- We usually test for:
 - $-H_0$: There is no relationship between all x and y.
 - $-H_a$: There is some relationship between some x and y.
- p-Value Methodology
 - If $p < \alpha = 0.05$, Reject H_0
- F Test Methodology
 - Consider a Confidence Level, usually 95%
 - Lookup Critical Value $F_{\alpha,k,n-k-1}$ from Statistical F Tables
 - If $F > F_{\alpha,k,n-k-1}$, Reject H_0



Model Evaluation: Questions

- Is at least one of the predictors, $x_1, x_2, ..., x_p$ useful in predicting the response?
- How well does the model fit the data?
- Given a set of predictor values, what response value should we predict, and how accurate is our prediction?
- Are there any outliers that might influence the coefficients?
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Coefficient of Determination

 R² is called the coefficient of determination: proportion of variance (or information) explained by the predictor variables

$$R^2 = \frac{SS_R}{SS_T} = 1 - \frac{SS_{Res}}{SS_T}$$

• For the Delivery Time Data

$$R^2 = \frac{SS_R}{SS_T} = 95.96\%$$



Coefficient of Determination

- Some issues with R^2
 - $-R^2$ can be inflated simply by adding more terms to the model (even insignificant terms)

```
call:
lm(formula = DelTime ~ Ncases + Distance + Gibber, data = DeliveryTime)
Residuals:
            10 Median 30
                                 Max
-5.6351 -0.7624 0.5539 1.2116 7.3706
coefficients:
            Estimate Std. Error t value Pr(>|t|)
(Intercept) 2.579657
                     1.721687 1.498 0.148930
            1.610432 0.177172 9.090
Ncases
                                        1e-08
Distance 0.014470 0.003725 3.885 0.000855 ***
Gibber
       -0.449819 2.464269 -0.183 0.856912
```

'***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' '1 Signif. codes: 0 Residual standard error: 3.334 on 21 degrees of freedom

Busines Multiple R-squared: 0.9597, Adjusted R-squared:

F-Statistic: 166.5 on 3 and 21 DF, p-value: 8.52e-15

Coefficient of Determination

- Adjusted R²
 - Penalizes for added terms to the model that are not significant

$$R_{adj,p}^{2} = 1 - \left(\frac{n-1}{n-p}\right)(1 - R_{p}^{2})$$

For the Delivery Time Data

$$R_{adj}^2 = 95.59\%$$

With Gibberish

$$R_{adj}^2 = 95.39\%$$

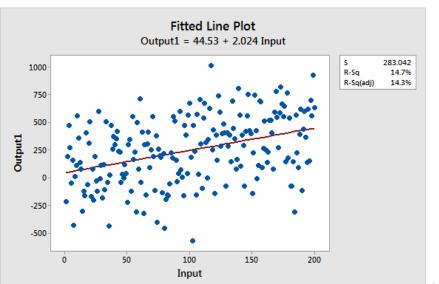


Limitations of R Squared

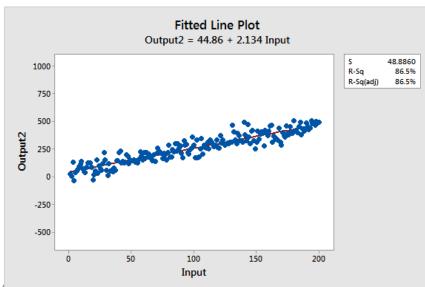
Similarities Between the Regression Models

- The two models are nearly identical in several ways:
- Regression equations: Output = 44 + 2 * Input
- Input is significant with P < 0.001 for both models

$$R^2 = 14.3\%$$



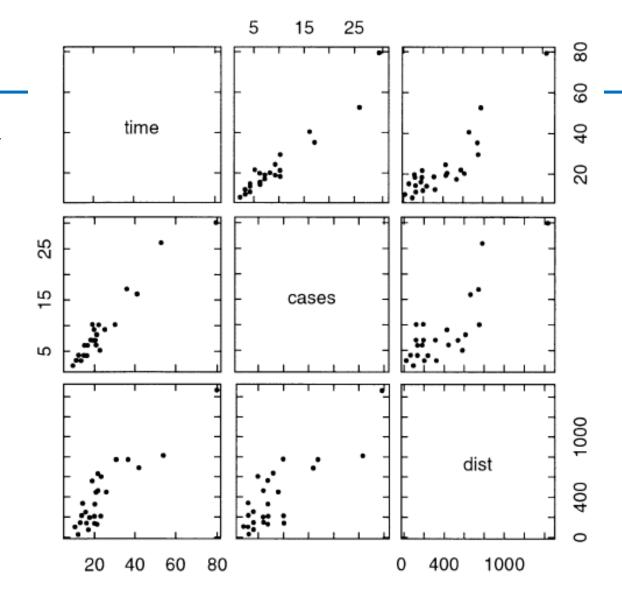
$$R^2 = 86.5 \%$$



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The Delivery Time Data

Scatterplot matrix for the delivery time data



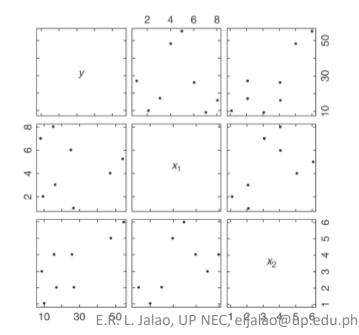


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Inadequacy of Scatter Diagrams in Multiple Regression

- Scatter diagrams of the regressor variable(s) against the response may be of little value in multiple regression.
 - These plots can actually be misleading
 - If there is an interdependency between two or more regressor variables, the true relationship between xi and y may be masked.

2	1
3	2
4	5
1	2
5	6
6	4
7	3
8	4
	3 4 1 5 6 7



$$y = 8 - 5x_1 + 12x_2$$



Model Adequacy Checking

- Assumptions of Linear Regression that must be checked and passed before using the model
 - Relationship between response and regressors is linear (at least approximately).
 - Error term, ε has zero mean
 - Error term, ε has constant variance
 - Errors are uncorrelated
 - Errors are normally distributed (required for tests and intervals)
- Utilize Residual Plots to identify violations



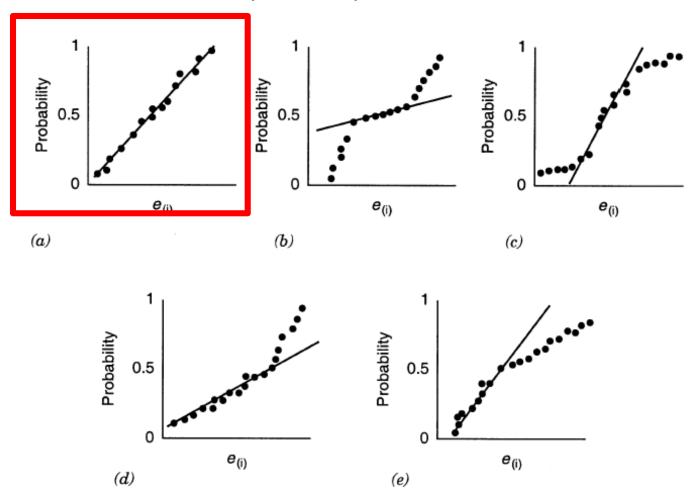
Residual Plots

- Normal Probability Plot of Residuals/Q-Q Plot
 - Checks the normality assumption
- Residuals against Fitted values and Scale-Location Plot
 - Checks for nonconstant variance
 - Checks for nonlinearity
 - Looks for potential outliers
- Residuals Versus Leverage
 - Looks for potential outliers



Normal Probability Plot of Residuals

Checks the normality assumption



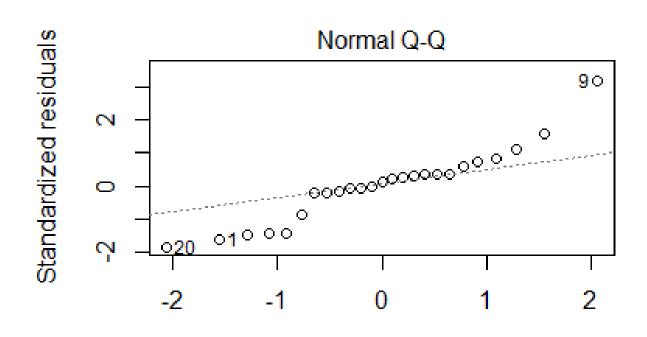


R Code to Run

```
> par(mfrow =c(2,2),mar=c(2,2,2,2))
> plot(lrfit)
```



Delivery Time Data: Normal Probability Plot





Theoretical Quantiles Im(DelTime ~ Ncases + Distance)

Variance Stabilizing Transformations

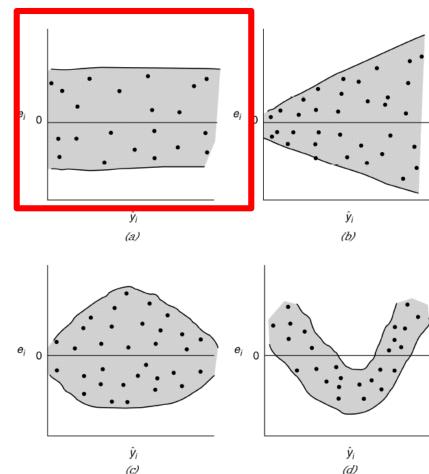
- Constant variance assumption
 - Often violated when the variance is functionally related to the mean.
 - Transformation on the response may eliminate the problem.
 - The strength of the transformation depends on the amount of curvature that is induced.
 - If not satisfied, the regression coefficients will have larger standard errors (less precision)



Residuals Versus Fitted Values Plot

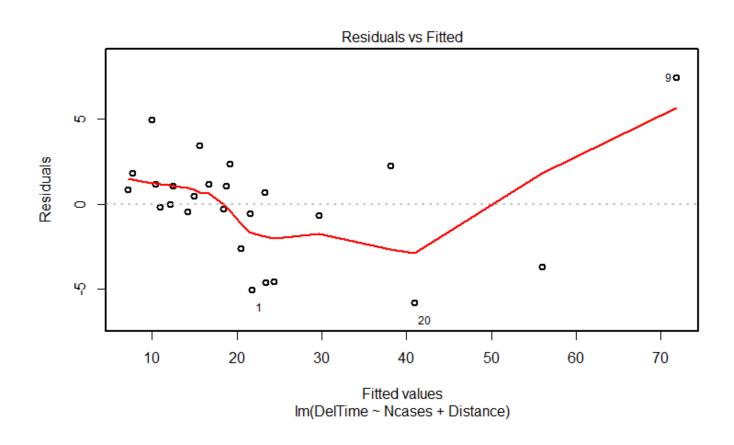
Checks for

- Constant Variance Assumption
- Outliers
- Non Linearity





Delivery Time Data: Residuals Versus Fits





How to Solve?

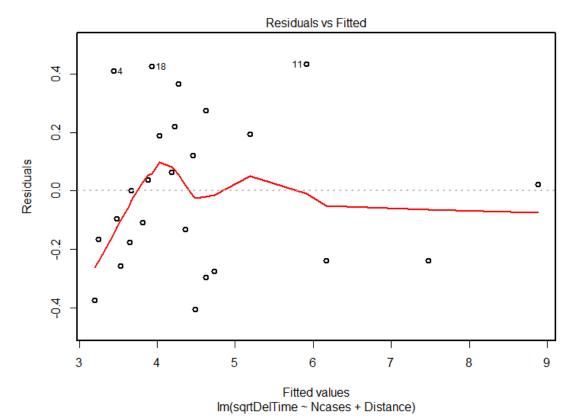
• Do Transformations on Y

Deletionable of -2 to $E(\alpha)$	Tue is of a way at i a is
Relationship of σ^2 to $E(y)$	Transformation
$\sigma^2 \propto constant$	y' = y (no transformation)
$\sigma^2 \propto E(y)$	$y' = \sqrt{y}$ (square root; Poisson data)
$\sigma^2 \propto E(y)[1 - E(y)]$	$y' = \sin^{-1}(y)$ (arcsin; binomial
	proportions $0 \le y_i \le 1$)
$\sigma^2 \propto [E(y)]2$	$y' = \ln(y) (\log)$
$\sigma^2 \propto [E(y)]3$	$y' = y^{-\frac{1}{2}}$ (reciprocal square root)
$\sigma^2 \propto [E(y)]4$	$y' = y^{-1}$ (reciprocal)



Delivery Time Data: Residuals Versus Fits

- > slrfit=lm(deltime^0.5~ncases+distance,d
 ata=deliverytime)
- > plot(slrfit)





Model Evaluation: Questions

- Is at least one of the predictors, $x_1, x_2, ..., x_p$ useful in predicting the response?
- How well does the model fit the data?
- Given a set of predictor values, what response value should we predict, and how accurate is our prediction?
- Are there any outliers that might influence the coefficients?
- Do all the predictors help to explain y, or is only a subset of the predictors useful?



Predictions For New Orders

- Use the generated regression model to predict the mean response
- For delivery time data model is:

$$\hat{y} = 2.34 + 1.616 * Ncases + 0.014 * Distance$$

- Using the Delivery Time Data For 2 Cases, 110 Feet Delivery Distance
 - Average Estimated Del Time: 7.15 Mins.
- For 10 Cases, 140 Feet Delivery Distance:
 - Average Estimated Del Time: 56.01 Mins.



R Code To Run

- > deliverytimenewdata =
 read.csv("deliverytimendata.csv")
- > predict(lrfit, deliverytimenewdata ,
 interval="confidence")



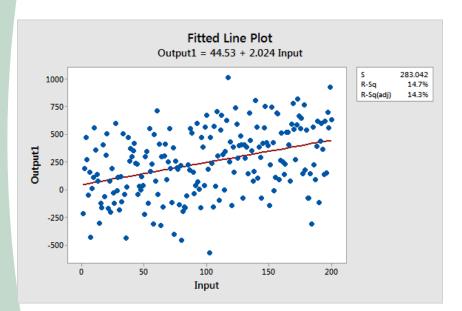
Confidence Intervals

- We use a confidence interval to quantify the uncertainty surrounding the average response
- Using the Delivery Time Data For 2 Cases, 110 Feet Delivery Distance
 - Average Estimated Del Time: 7.15 Mins.
 - Lower Limit: 5.22 Mins, Upper Limit: 9.08 Mins.
 - Difference of ± 1.93
- For 10 Cases, 140 Feet Delivery Distance:
 - Average Estimated Del Time: 20.51 Mins.
 - Lower Limit: 17.76 Mins. Upper Limit: 23.26 Mins.
 - Difference of ± 2.75



Recall

$$R^2 = 14.3\%$$



Prediction for Output1

Regression Equation

Output1 = 44.5 + 2.024 Input

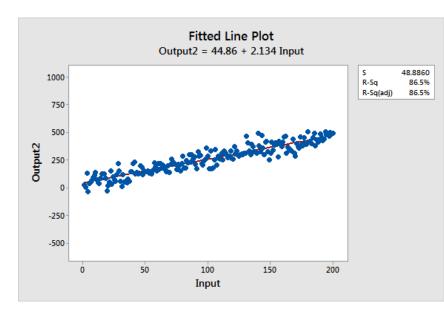
Variable Setting Input 10

Fit SE Fit 64.7766 37.2129

Fit SE Fit 95% CI 64.7766 37.2129 (-8.60793, 138.161)

95% PI (-498.190, 627.743)

$R^2 = 86.5 \%$



Prediction for Output2

Regression Equation

Output2 = 44.86 + 2.1343 Input

Variable Setting Input 10

Fit SE Fit 95% CI 66.2076 6.42728 (53.5329, 78.8823) 95% PI (-31.0260, 163.441)

Model Evaluation: Questions

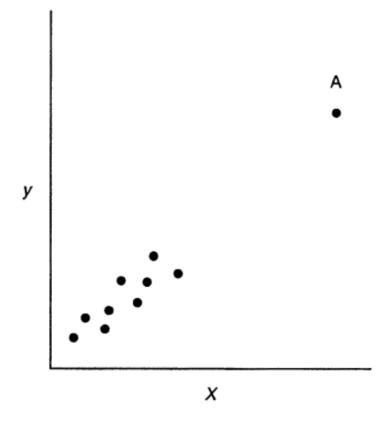
- Is at least one of the predictors, $x_1, x_2, ..., x_p$ useful in predicting the response?
- How well does the model fit the data?
- Given a set of predictor values, what response value should we predict, and how accurate is our prediction?
- Are there any outliers that might influence the coefficients?
- Do all the predictors help to explain y, or is only a subset of the predictors useful?



Importance of Detecting Influential Observations

Leverage Point:

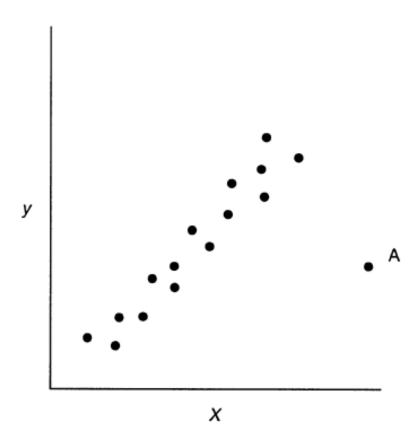
- unusual x-value;
- very little effect on regression coefficients.





Importance of Detecting Influential Observations

Influence Point: unusual in y and x;





The Leverage Statistic

- h_i standardized measure of the distance of the i^{th} observation from the center of the x-space.
- For simple regression

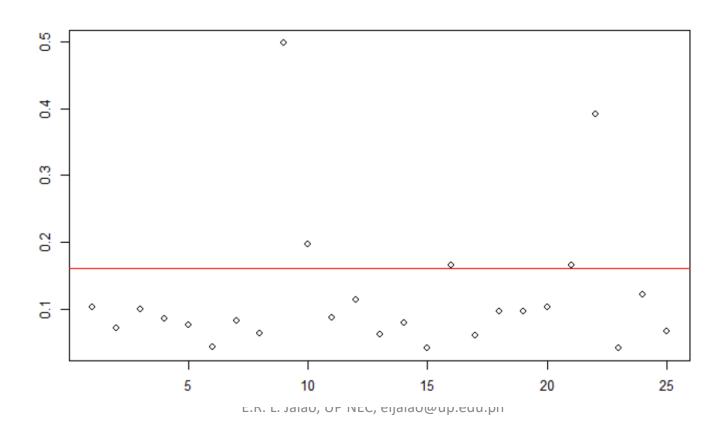
$$h_i = \frac{1}{n} + \frac{(x_i - \bar{x})^2}{\sum_{i=1}^n (x_i - \bar{x})^2}$$

- h_i increases with the distance of x_i from \bar{x} .
- If a given observation has a leverage statistic that greatly exceeds (p+1)/n, then that point is considered to be a leverage point.



Delivery Time Data

- > plot(hatvalues(lrfit))
- Cutoff $=\frac{(p+1)}{n} = \frac{4}{25} = 0.16$
- > abline(h=4/25, col="red")





Outlier Detection: Studentized Residuals

- The plain residual ε_i and its plot is useful for checking how well the regression line fits the data, and in particular if there is any systematic lack of fit
- But, what value should be considered as a big residual?
 - ε_i retains the scale of the response variable.
 - standardize by an estimate of the variance of the residual.

$$S_i = \frac{\varepsilon_i}{\hat{\sigma}\sqrt{1 - h_i}}$$

 Observations whose studentized residuals are greater than 3 in absolute value are possible outliers

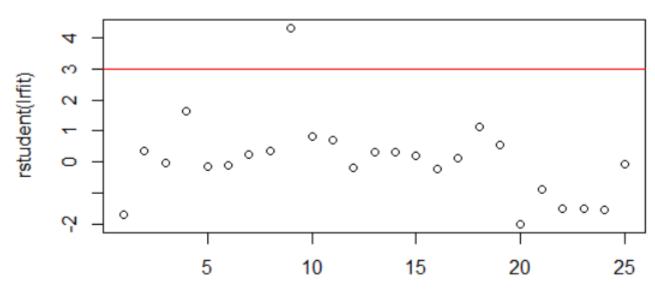


Delivery Time Data

> plot(rownames(deliverytime),
 rstudent(lrfit))

 $Cutoff = \pm 3$

- > abline(h=3, col="red")
- > rstudent(lrfit)





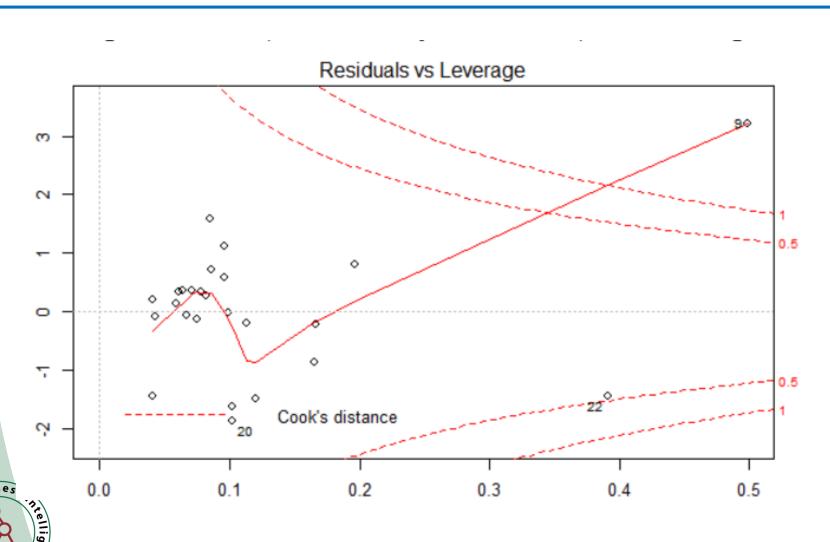
Row Values

> rstudent(1rfit)

```
1 2 3 4 5 6 7
-1.69562881 0.35753764 -0.01572177 1.63916491 -0.13856493 -0.08873728 0.26464769
8 9 10 11 12 13 14
0.35938983 4.31078012 0.80677584 0.70993906 -0.18897451 0.31846924 0.33417725
15 16 17 18 19 20 21
0.20566324 -0.21782566 0.13492400 1.11933065 0.56981420 -1.99667657 -0.87308697
22 23 24 25
-1.48962473 -1.48246718 -1.54221512 -0.06596332
```



Residuals Versus Leverage Plot



Model Evaluation: Questions

- Is at least one of the predictors, $x_1, x_2, ..., x_p$ useful in predicting the response?
- How well does the model fit the data?
- Given a set of predictor values, what response value should we predict, and how accurate is our prediction?
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R Code To Run

```
> cardata= read.csv("cars.csv")
> rownames(cardata) = cardata[,1]
> cardata = cardata[,c(2:12)]
> mpglrfit= lm(mpg~.,data=cardata)
> summary(mpglrfit)
```



t-Test Using T Table

call:

 If P value of variable x_i is (> 0.05) the variable in question is no longer needed since there are other variables already in the model that provides the same information as x_i

```
lm(formula = mpg \sim ., data = Car)
Residuals:
    Min
            10 Median
                            3Q
                                   Max
-3.4506 -1.6044 -0.1196 1.2193 4.6271
Coefficients:
           Estimate Std. Error t value Pr(>|t|)
(Intercept) 12.30337
                      18.71788
                                 0.657
                                         0.5181
cy1
           -0.11144
                      1.04502
                               -0.107
                                         0.9161
disp
            0.01334
                                 0.747
                                         0.4635
                       0.01786
            -0.02148
                       0.02177
                                -0.987
                                        0.3350
drat
            0.78711
                       1.63537
                                 0.481
                                        0.6353
           -3.71530
                               -1.961
                                        0.0633 .
                       1.89441
wt
            0.82104 0.73084 1.123
                                        0.2739
qsec
            0.31776 2.10451 0.151
                                        0.8814
VS.
            2.52023 2.05665 1.225
                                        0.2340
am
            0.65541
                      1.49326 0.439
gear
                                        0.6652
carb
                       0.82875 -0.241
                                         0.8122
           -0.19942
Signif. codes:
               0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1
```

Residual standard error: 2.65 on 21 degrees of freedom Multiple R-squared: 0.869, Adjusted R-squared: 0.8066 F-statistic: 13.93 on 10 and 21 DF, p-value: 3.793e-07



t-Test Using T Table

• However, it does not follow that if x_1 is not needed in a model that contains all other variables, it is not needed at all.

```
call:
lm(formula = mpg \sim disp, data = Car)
Residuals:
   Min
            10 Median
                           3Q
                                  Max
-4.8922 -2.2022 -0.9631 1.6272 7.2305
Coefficients:
            Estimate Std. Error t value Pr(>|t|)
(Intercept) 29.599855
                       1.229720 24.070 < 2e-16 ***
           -0.041215
                       0.004712 -8.747 9.38e-10 ***
disp
                 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' '1
Signif. codes:
Residual standard error: 3.251 on 30 degrees of freedom
Multiple R-squared: 0.7183, Adjusted R-squared: 0.709
```

F-statistic: 76.51 on 1 and 30 DF, p-value: 9.38e-10



55

Variable Selection

- How to select the best model from multiple alternative Regression Models?
 - Concept of Overfitting and Underfitting
- All Possible Regressions
 - Assume the intercept term is in all equations considered. Then, if there are k regressors, we would investigate $2^k 1$ possible regression equations.
 - Use the some criteria to determine some candidate models and complete regression analysis on them.



Hald Cement Data: Raw Data

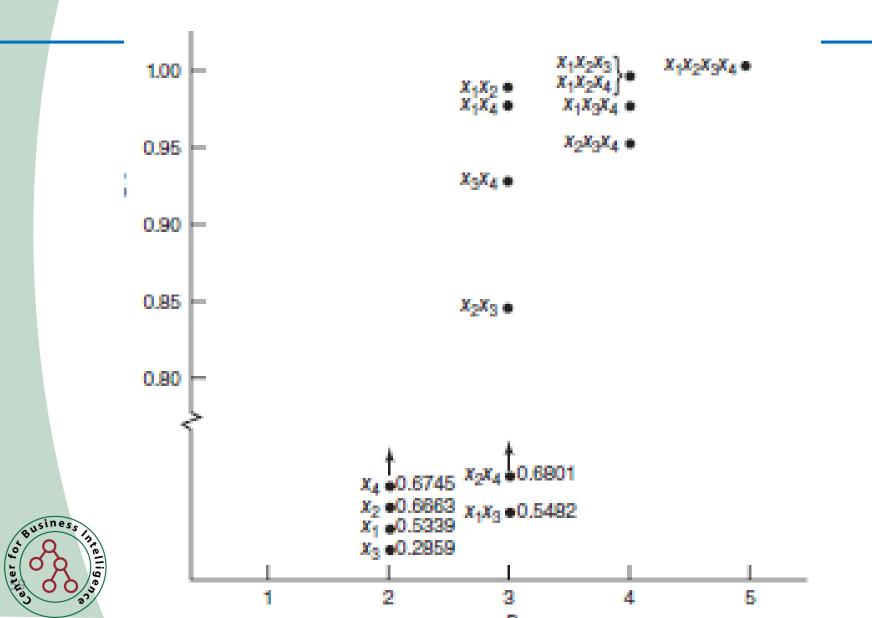
bservation					
i	y_i	x_{i1}	x_{i2}	x_{i3}	x_{i4}
1	78.5	7	26	6	60
2	74.3	1	29	15	52
3	104.3	11	56	8	20
4	87.6	11	31	8	47
5	95.9	7	52	6	33
6	109.2	11	55	9	22
7	102.7	3	71	17	6
8	72.5	1	31	22	44
9	93.1	2	54	18	22
10	115.9	21	47	4	26
11	83.8	1	40	23	34
12	113.3	11	66	9	12
13	109.4	10	68	8	12



Hald Cement Data: All Possible Regressions

Variables in Model	$\hat{\beta}_0$	$\hat{\beta}_1$	$\hat{\boldsymbol{\beta}}_2$	$\hat{\beta}_3$	$\hat{\beta}_4$
x ₁	81.479	1.869			
X2	57.424		0.789		
X ₃	110.203			-1.256	
X4	117.568				-0.738
x ₁ x ₂	52.577	1.468	0.662		
X1X3	72.349	2.312		0.494	
$x_{1}x_{4}$	103.097	1.440			-0.614
x ₃ x ₃	72.075		0.731	-1.008	
X2X4	94.160		0.311		-0.457
X3X4	131.282			-1.200	-0.724
X ₁ X ₂ X ₃	48.194	1.696	0.657	0.250	
X1X2X4	71.648	1.452	0.416		-0.237
X3X3X4	203.642		-0.923	-1.448	-1.557
$x_1x_3x_4$	111.684	1.052		-0.410	-0.643
$x_1x_2x_3x_4$	62,405	1.551	0.510	0.102	-0.144

Hald Cement Data: Size Versus R^2



59

Criteria for Evaluating Subset Regression Models

- Coefficient of Multiple Determination (R^2 and R^2_{adj})
- Mean Square Error
- AIC



R^2

• Say we are investigating a model with p terms,

$$R_p^2 = \frac{SS_R(p)}{SS_T} = 1 - \frac{SS_{Res}(p)}{SS_T}$$

• Models with large values of R_p^2 are preferred, but adding terms will increase this value.



Adjusted R^2

• Say we are investigating a model with p terms,

$$R_{adj,p}^{2} = 1 - \left(\frac{n-1}{n-p}\right) (1 - R_{p}^{2})$$

- This value will not necessarily increase as additional terms are introduced into the model.
- We want a model with the maximum adjusted R^2_{adj}



Residual Mean Square

• The MS_{res} for a subset regression model is

$$MS_{\text{Re }s}(p) = \frac{SS_{\text{Re }s}(p)}{n-p}$$

- $MS_{Res}(p)$ increases as p increases, in general.
- We want a model with a minimum $MS_{Res}(p)$.



Hald Cement Data

Number of Regressors in Model	P	Regressors in Model	$SS_{Rm}(p)$	R_p^2	$R^2_{Adj,p}$	$MS_{Res}(p)$
None	1	None	2715.7635	0	0	226.3136
1	2	x_1	1265.6867	0.53395	0.49158	115.0624
1	2	x2	906.3363	0.66627	0.63593	82.3942
1	2	X3	1939,4005	0.28587	0.22095	176.3092
1	2	x_4	883.8669	0.67459	0.64495	80.3515
2	3	x_1x_2	57.9045	0.97868	0.97441	5.7904
2	3	x_1x_3	1227.0721	0.54817	0.45780	122.7073
2	3	x_1x_4	74.7621	0.97247	0.96697	7.4762
2	3	x_2x_3	415.4427	0.84703	0.81644	41.5443
2	3	x_2x_4	868.8801	0.68006	0.61607	86.8880
2	3	x_3x_4	175.7380	0.93529	0.92235	17.5738
3	4	$x_1x_2x_3$	48.1106	0.98228	0.97638	5.3456
3	4	$x_1x_2x_4$	47.9727	0.98234	0.97645	5.3303
3	4	$x_1x_3x_4$	50.8361	0.98128	0.97504	5.6485
3	4	X2X3X4	73.8145	0.97282	0.96376	8.2017
4	5	IIIIII	alao, UP NEC, eijalao@	0 08218 Pup.edu.ph	0.97356	5.9829 64



Akaike Information Criterion

 AIC is based on maximizing the expected entropy of the model. In case of OLS regression:

$$AIC = n \ln \left(\frac{SS_{Res}}{N} \right) + 2p$$

- The key insight to the AIC is similar to R_{adj}^2 . As we add regressors to the model, SS_{Res} cannot increase.
- The issue whether the decrease in SS_{Res} justifies the inclusion of the extra terms
- We want a model with the lowest AIC



Computational Techniques for Variable Selection

- All Possible Regressions
- Step-Wise Regression



All Possible Regressions

- Once some candidate models have been identified, run regression analysis on each one individually and make comparisons
- Computationally expensive
- Recommended maximum ~ 15 variables = 32,768
 Comparisons!



Hald Cement Data

		-					
Number of Regressors in Model	р	Regressors in Model	$SS_{Ra}(p)$	R_p^2	$R^2_{Adl,p}$	$MS_{Ros}(p)$	C_p
	•			•			
None	1	None	2715.7635	0	0	226.3136	442.92
1	2	x_1	1265.6867	0.53395	0.49158	115.0624	202.55
1	2	x2	906.3363	0.66627	0.63593	82.3942	142.49
1	2	x3	1939.4005	0.28587	0.22095	176.3092	315.16
1	2	x4	883,8669	0.67459	0.64495	80.3515	138.73
2	3	x1x2	57.9045	0.97868	0.97441	5.7904	2.68
2	3	x1x1	1227.0721	0.54817	0.45780	122.7073	198.10
2	3	X1X4	74.7621	0.97247	0.96697	7.4762	5.50
2	3	x_2x_3	415.4427	0.84703	0.81644	41.5443	62.44
2	3	X2X4	868.8801	0.68006	0.61607	86.8880	138.23
2	3	.T3X4	175,7380	0.93529	0.92235	17.5738	22.37
3	4	$x_1x_2x_3$	48.1106	0.98228	0.97638	5.3456	3.04
3	4	$x_1x_2x_4$	47.9727	0.98234	0.97645	5.3303	3.02
3	4	X1X3X4	50.8361	0.98128	0.97504	5.6485	3.50
3	4	X2X3X4	73.8145	0.97282	0.96376	8.2017	7.34
<u>4</u>	5	$x_1x_2x_3x_4$	47.8636	0.98238	0.97356	5.9829	5.00

Stepwise Regression

- A heuristic methodology to select significant variables for a regression model
 - Starts with no variables in the model
 - Regressor variables are added one at a time starting with the variable with the highest correlation to y.
 - A regressor that makes it into the model, may also be removed it
 if is found to be insignificant with the addition of other variables
 to the model.



R Code to Run

- > carbasefit =lm(mpg~1, data= cardata)
- > Stepwise= step(carbasefit, scope =
 list(lower=~1,upper=~cyl+disp+hp+drat+w
 t+qsec+vs+am+gear+carb, direction =
 "both", trace=1))



Results

```
Step: AIC=63.2
       AIC=115.94
Start:
                                       mpq \sim wt + cyl
mpg \sim 1
                                              Df Sum of Sq
                                                              RSS
                                                                     AIC
       Df Sum of Sq
                        RSS
                                AIC
                                       + hp
                                                    14.551 176.62 62.665
                                               1
       1
             847.73
                     278.32
                             73.217
+ wt
                                       + carb 1
                                                    13.772 177.40 62.805
                            76.494
       1
             817.71
                     308.33
+ cyl
                                                           191.17 63.198
                                       <none>
+ disp 1
            808.89
                     317.16
                            77.397
                                       + qsec 1
                                                    10.567 180.60 63.378
+ hp
            678.37
                     447.67
                             88.427
                                       + gear 1
                                                   3.028 188.14 64.687
+ drat
       1
                     603.57
                             97.988
            522.48
                                       + disp 1
                                                   2.680 188.49 64.746
            496.53
                     629.52
                             99.335
+ VS
                                                     0.706 190.47 65.080
                                               1
                                       + VS
            405.15
                     720.90 103.672
+ am
                                               1
                                                     0.125 191.05 65.177
                                       + am
+ carb
       1
            341.78
                     784.27 106.369
                                                     0.001 191.17 65.198
                                       + drat 1
      1
            259.75
                     866.30 109.552
+ gear

    cyl

                                               1
                                                    87.150 278.32 73.217
             197.39 928.66 111.776
+ qsec 1
                                                   117.162 308.33 76.494
                                       - wt
                    1126.05 115.943
<none>
                                       Step: AIC=62.66
Step: AIC=73.22
                                       mpg \sim wt + cyl + hp
mpg ∼ wt
                                              Df Sum of Sq
                                                              RSS
                                                                     AIC
       Df Sum of Sq
                        RSS
                                AIC
                                                           176.62 62.665
                                       <none>
       1
              87.15
                     191.17
                             63.198
+ cyl
                                                    14.551 191.17 63.198
                                       - hp
+ hp
        1
              83.27
                     195.05
                             63.840
                                                   6.623 170.00 63.442
                                       + am
              82.86
                     195.46
                             63.908
+ qsec 1
                                       + disp 1
                                                   6.176 170.44 63.526
        1
              54.23
                     224.09
                             68.283
+ VS

    cyl

                                                    18.427 195.05 63.840
                     233.72
                             69.628
+ carb
       1
              44.60
                                       + carb 1
                                                     2.519 174.10 64.205
                     246.68
                             71.356
+ disp
       1
              31.64
                                                     2.245 174.38 64.255
                                       + drat
                     278.32
                            73.217
<none>
                                                     1.401 175.22 64.410
                                       + qsec 1
                     269.24
                            74.156
+ drat
              9.08
       1
                                                     0.856 175.76 64.509
                                       + gear 1
                     277.19
                            75.086
       1
              1.14
+ gear
                                                     0.060 176.56 64.654
                                       + VS
        1
               0.00
                     278.32
+ am
                            75.217
                                                   115.354 291.98 76.750
                                       - wt
        1
             847.73 1126.05 115.943
```



- wt

Final Reduced Model

```
> carfinalfit = lm(mpg~wt + cyl + hp,
  data=cardata)
> summary(carfinalfit)
     Call:
      lm(formula = mpg \sim wt + cyl + hp, data = cardata)
      Residuals:
         Min 10 Median 30
                                      Max
      -3.9290 -1.5598 -0.5311 1.1850 5.8986
      Coefficients:
                Estimate Std. Error t value Pr(>|t|)
      (Intercept) 38.75179 1.78686 21.687 < 2e-16 ***
                -3.16697 0.74058 -4.276 0.000199 ***
      wt
                -0.94162 0.55092 -1.709 0.098480 .
      cyl
                -0.01804 0.01188 -1.519 0.140015
      hp
      Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
      Residual standard error: 2.512 on 28 degrees of freedom
```

Multiple R-squared: 0.8431, Adjusted R-squared: 0.8263 F-statistic: 50.17 on 3 and 28 DF, p-value: 2.184e-11



As Compared to the Full Model

```
call:
lm(formula = mpg \sim ., data = Car)
Residuals:
   Min
           10 Median
                          3Q
                                 Max
-3.4506 -1.6044 -0.1196 1.2193 4.6271
coefficients:
           Estimate Std. Error t value Pr(>|t|)
(Intercept) 12.30337 18.71788
                               0.657
                                      0.5181
           -0.11144 1.04502 -0.107 0.9161
cyl
disp
          0.01334 0.01786 0.747 0.4635
hp
           -0.02148 0.02177 -0.987 0.3350
drat
           0.78711
                     1.63537 0.481 0.6353
           -3.71530
                     1.89441 -1.961 0.0633 .
wt
           0.82104 0.73084 1.123 0.2739
gsec
           0.31776 2.10451 0.151 0.8814
VS
           2.52023 2.05665 1.225 0.2340
am
           0.65541
                     1.49326 0.439
                                     0.6652
gear
carb
           -0.19942
                      0.82875 -0.241
                                      0.8122
              0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1
Signif. codes:
Residual standard error: 2.65 on 21 degrees of freedom
Multiple R-squared: 0.869, Adjusted R-squared: 0.8066
F-statistic: 13.93 on 10 and 21 DF, p-value: 3.793e-07
```



Cautions

- No one model may be the "best"
- The techniques could result in different models
- Greedy Algorithm is used
- Inexperienced analysts may use the final model simply because the procedure spit it out.
- Needs lots of common sense.



Unit Normal Scaling

 Employs unit normal scaling for the regressors and the response variable. That is,

$$z_{ij} = \frac{x_{ij} - \bar{x}_j}{s_i}$$
, for $i = 1, 2, ..., n$, $j = 1, 2, ..., k$

$$y_i^* = \frac{y_i - \bar{y}}{s_v}, \quad for \ i = 1, 2, ..., n$$

• Where:

$$s_j^2 = \frac{\sum_{i=1}^n (x_{ij} - \bar{x})}{n-1}, s_y = \frac{\sum_{i=1}^n (y_i - \bar{y})}{n-1}$$



Unit Normal Scaling

- All of the scaled regressors and the scaled response have sample mean equal to zero and sample variance equal to 1.
- The model becomes

$$y_i^* = \beta_1 z_{i1} + \beta_2 z_{i2} + \dots + \beta_k z_{ik} + \epsilon$$



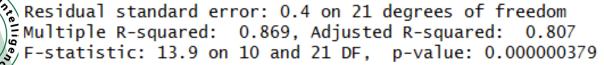
R Code to Run

```
> options(scipen=100)
> scardata = data.frame(scale(cardata,
   center = TRUE, scale = TRUE))
> scarfinalfit = lm(mpg~., data=scardata)
> summary(scarfinalfit)
```



Standardized R Coefficients

```
Call:
lm(formula = mpg \sim ., data = scardata)
Residuals:
   Min
            10 Median
                            30
                                   Max
-0.5725 -0.2662 -0.0198 0.2023 0.7677
Coefficients:
                          Estimate
                                               Std. Error t value Pr(>|t|)
(Intercept) -0.00000000000000000296
                                    0.07773305301820895852
                                                             0.00
                                                                     1.000
                                                            -0.11
                                                                     0.916
cyl
           -0.03302234565224660551
                                    0.30966416643073496617
disp
                                                            0.75 0.463
            0.27422705530284485764
                                    0.36722321893240694735
                                                            -0.99 0.335
hp
           -0.24438168147368774519
                                   0.24764046804503278554
                                                            0.48 0.635
drat
            0.06982829388033630347
                                    0.14508158984764840671
wt
           -0.60316875974744821320
                                    0.30755263782991815180
                                                            -1.96
                                                                     0.063
            0.24343219843788158063
                                    0.21668979948118033407
                                                             1.12
                                                                     0.274
gsec
                                                             0.15
                                                                     0.881
            0.02657357954472628139
                                    0.17599393113287323254
VS.
                                                             1.23
            0.20865790035383927070
                                    0.17027688595391146653
                                                                     0.234
am
            0.08023403955798905085
                                    0.18280118896711738952
                                                             0.44
                                                                     0.665
gear
carb
           -0.05344362904729931668
                                    0.22210263041074951307
                                                            -0.24
                                                                     0.812
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```



This Session's Outline

- Multiple Linear Regression
- Model Evaluation
- Variable Selection and Model Building
 - Best Subsets Regression
 - Stepwise Regression
 - Ridge Regression
 - Standardized Regression
- Indicator Variables
- Multicollinearity
- Logistic Regression
- Case Study



Indicator Variables

- How to do we handle Qualitative Variables?
 - Red
 - Green
 - Blue
- Qualitative variables do not have a scale of measurement.
- We cannot assign numerical values as follows
 - Red = 1
 - Green =2
 - Blue =3
- Indicator variables a variable that assigns levels to the qualitative variable (also known as dummy variables).

Example

We like to relate the effective life of a cutting tool (y) in hours used on a lathe to the lathe speed in revolutions per minute (x₁) and type of cutting tool used.

Hours (y)	rpm	tooltype
18.73	610	Α
14.52	950	Α
17.43	720	А
14.54	840	Α
13.44	980	А
24.39	530	Α
13.34	580	А
22.71	540	А
12.68	890	Α
19.32	730	А
30.16	670	В
27.09	770	В
25.4	880	В
26.05	1000	В
33.49	760	В
35.62	590	В
26.07	910	В
36.78	650	В
34.95	810	В
43.67	500	В



Indicator Variables

Tool type is qualitative and can be represented as:

$$x_2 = \begin{cases} 0 & ToolA \\ 1 & ToolB \end{cases}$$

The regression model would be:

$$y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \varepsilon$$



Dataset With Indicator Variables

hours	rpm	tooltype	x2
18.73	610	A	0
14.52	950	А	0
17.43	720	Α	0
14.54	840	А	0
13.44	980	А	0
24.39	530	А	0
13.34	580	А	0
22.71	540	А	0
12.68	890	Α	0
19.32	730	А	0
30.16	670	В	1
27.09	770	В	1
25.4	880	В	1
26.05	1000	В	1
33.49	760	В	1
35.62	590	В	1
26.07	910	В	1
36.78	650	В	1
34.95	810	В	1
43.67	500	В	1



Example

If Tool type A is used, model becomes:

$$y = \beta_0 + \beta_1 x_1 + \varepsilon$$

If Tool type B is used, model becomes:

$$y = \beta_0 + \beta_1 x_1 + \beta_2 + \varepsilon$$

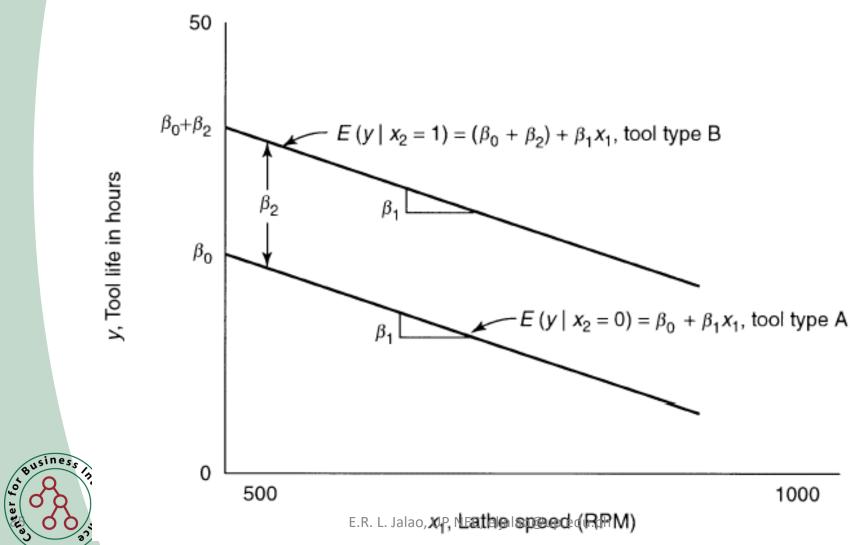
– Then:

$$y = (\beta_0 + \beta_2) + \beta_1 x_1 + \varepsilon$$

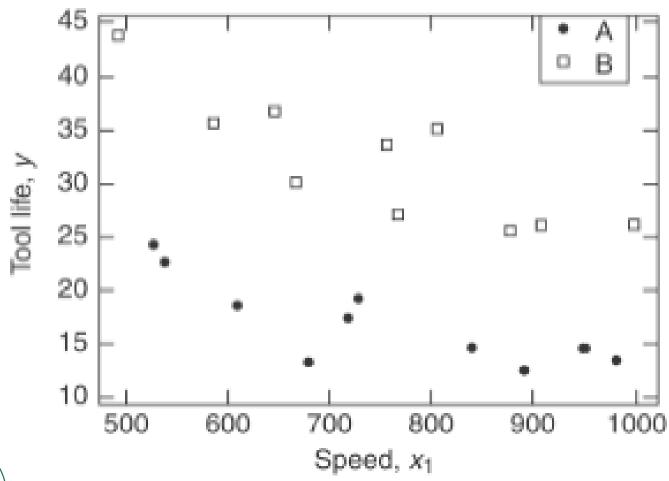
- Changing from A to B induces a change in the intercept (slope is unchanged and identical).
- We assume that the variance is equal for all levels of the qualitative variable.



Example



Tool Life Data





Tool Life Data

```
> toollife = read.csv("toollife.csv")
> toollifefit=lm(hours~rpm+tooltype,data=toollife)
> summary(toollifefit)
call:
lm(formula = Hours ~ RPM + ToolTypeB, data = ToolLife)
Residuals:
    Min
            10 Median 30
                                 Max
-7.6255 -1.6308 0.0612 2.2218 5.5044
Coefficients:
            Estimate Std. Error t value Pr(>|t|)
 (Intercept) 35.208726 3.738882 9.417 3.71e-08 ***
RPM
    -0.024557 0.004865 -5.048 9.92e-05 ***
ToolTypeB 15.235474 1.501220 10.149 1.25e-08 ***
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' '1
Residual standard error: 3.352 on 17 degrees of freedom
```

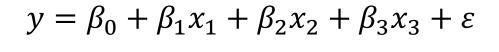
Multiple R-squared: 0.8787, Adjusted R-squared: 0.8645 F-statistic: 61.6 on 2 and 17 DF, p-value: 1.627e-08

.

For Three More Levels

- For qualitative variables with a levels (specific categorical values), we would need a-1 indicator variables.
- For example, say there were three tool types, A, B, and C. Then two indicator variables (called x_2 and x_3) will be needed:

x_2	x_3	
0	0	if the observation is from tool type A
1	0	if the observation is from tool type B
0	1	if the observation is from tool type C





Difference in Slope

- If we expect the slopes to differ, we can model this phenomenon by including an interaction term between the variables.
- Consider the tool life data again, and say we believe there
 may be different slopes for the two tools. The model we
 can fit to account for the change in slope is:

$$y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \beta_3 x_1 x_2 + \varepsilon$$



The Tool Life Data With Interactions

```
> toollifefit=lm(hours~rpm+tooltype+rpm*tooltype,data
  =toollife)
> summary(toollifefit)
call:
lm(formula = Hours ~ RPM + ToolType + ToolType * RPM, data = ToolLife)
Residuals:
    Min
            10 Median
                           30
                                 Max
-6.5534 -1.7088 0.3283 2.0913 4.8652
Coefficients:
              Estimate Std. Error t value Pr(>|t|)
(Intercept)
             30.176013 4.724895 6.387 9.01e-06 ***
             -0.017729 0.006262 -2.831 0.01204 *
RPM
ToolTypeB
             26.569340 7.115681 3.734 0.00181
RPM:ToolTypeB -0.015186 0.009338 -1.626 0.12345
               0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' '1
Signif. codes:
```



Residual standard error: 3.201 on 16 degrees of freedom Multiple R-squared: 0.8959, Adjusted R-squared: 0.8764 F-statistic: 45.92 on 3 and 16 DF, p-value: 4.37e-08

More than Two Indicator Variables

- Suppose that in the tool life data, a second qualitative factor, the type of cutting oil used, must be considered.
- Assuming that this factor has two levels, we may define a second indicator variable, x_3 , as follows:

$$x_3 = \begin{cases} 0 & if \ low \ viscosity \ oil \ is \ used \\ 1 & if \ medium \ viscosity \ oil \ is \ used \end{cases}$$



More than Two Indicator Variables With Interactions

 Suppose that we consider interactions between cutting speed and the two qualitative factors.

$$y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \beta_3 x_3 + \beta_4 x_1 x_2 + \beta_5 x_1 x_3 + \varepsilon$$

Hence we can have the following models

Tool Type	Cutting Oil	Regression Model
A	Low viscosity	$y = \beta_0 + \beta_1 x_1 + \varepsilon$
B A	Low viscosity	$y = (\beta_0 + \beta_2) + (\beta_1 + \beta_4)x_1 + \varepsilon y = (\beta_0 + \beta_3) + (\beta_1 + \beta_5)x_1 + \varepsilon$
B		$y = (\beta_0 + \beta_3) + (\beta_1 + \beta_5)x_1 + \varepsilon$ $y = (\beta_0 + \beta_2 + \beta_3) + (\beta_1 + \beta_4 + \beta_5)x_1 + \varepsilon$



This Session's Outline

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- Model Evaluation
- Variable Selection and Model Building
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 - Stepwise Regression
 - Ridge Regression
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- Case Study



Introduction

- Multicollinearity: the inflation of coefficient estimates due to interdependent regressors
- If all regressors are orthogonal (independent), with each other then multicollinearity is not a problem. However, this is a rare situation in regression analysis.
- More often than not, there are near-linear dependencies among the regressors such that

$$t_1 x_1 + t_2 x_2 + t_3 x_3 + \dots \approx 0$$

• is approximately true.



Effects of Multicollinearity

- Strong multicollinearity can result in large variances and covariances for the least squares estimates of the coefficients.
- This make the coefficient estimates very sensitive to minor changes in the model
- When severe multicollinearity is present, confidence intervals for coefficients tend to be very wide and tstatistics tend to be very small
- In other words, the variance of the least squares estimate of the coefficient will be very large.



Multicollinearity Diagnostics

- Ideal characteristics of a multicollinearity diagnostic:
 - We want the procedure to correctly indicate if multicollinearity is present; and,
 - We want the procedure to provide some insight as to which regressors are causing the problem.



Variance Inflation Factors

 Variance inflation factors are very useful in determining if multicollinearity is present.

$$VIF_j = \left(1 - R_j^2\right)^{-1}$$

- R_j^2 is the coefficient of determination of the regression model when regressor j is predicted from all other regressors
- VIFs > 5 to 10 are considered significant.



R Code

> library(car)
> wgmdata = read.csv("wgmdata.csv")
> wgmdatafit=lm(y~.,data=wgmdata)
> summary(wgmdatafit)
> vif(wgmdatafit)



Webster Gunst Mason Data

```
call:
lm(formula = y \sim x1 + x2 + x3 + x4 + x5 + x6, data = WGMdata)
Residuals:
-3.698e-15 -1.545e+00 1.545e+00 7.649e-01 -2.517e-01 -5.132e-01
coefficients:
           Estimate Std. Error t value Pr(>|t|)
(Intercept) 16.6599 14.0465 1.186 0.288885
           -0.5313 1.3418 -0.396 0.708482
x1
           -0.8385 1.4206 -0.590 0.580722
x2
           -0.7753 1.4094 -0.550 0.605914
x3
x4
           -0.8440 1.4031 -0.601 0.573745
x5
           1.0232 0.3909 2.617 0.047247 *
хб
           5.0470 0.7277 6.936 0.000956 ***
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 1.129 on 5 degrees of freedom
Multiple R-squared: 0.9457, Adjusted R-squared: 0.8806
F-statistic: 14.52 on 6 and 5 DF, p-value: 0.004993
> VIF = vif(Mul)
> VIF
                  x2
                            x3
                                      x4
                                                 x5
                                                           хб
```

182.051943 161.361942 266.263648 297.714658 1.919992



1.455265

R Code

- > wgmdatafit=lm($y\sim x1+x2+x3+x5+x6$, data=wgm data)
- > summary(wgmdatafit)
- > vif(wgmdataFit)



R Code

```
Call:
lm(formula = y \sim x1 + x2 + x3 + x5 + x6, data = wgmdata)
Residuals:
                             3Q
    Min
             10 Median
                                     Max
-1.23934 -0.55281 -0.09346 0.26575 1.78622
Coefficients:
           Estimate Std. Error t value Pr(>|t|)
(Intercept) 8.22029 0.61750 13.312 1.11e-05 ***
x1
          0.27280 0.10922 2.498 0.046671 *
x2
           0.01189 0.13216 0.090 0.931235
x3
          0.06943 0.11148 0.623 0.556321
           x5
x6
           5.07257 0.68670 7.387 0.000316 ***
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
Residual standard error: 1.068 on 6 degrees of freedom
Multiple R-squared: 0.9418, Adjusted R-squared: 0.8933
F-statistic: 19.42 on 5 and 6 DF, p-value: 0.00121
> vif(reducedwgmfit)
```

x3 x5

1.349819 1.562620 1.864258 1.883934 1.450319

x6

x2

x1



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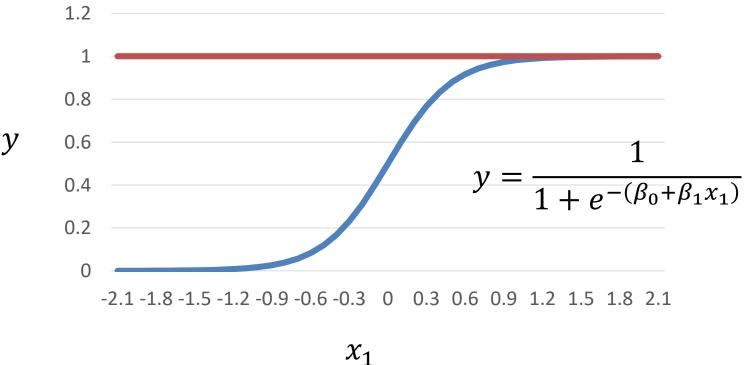
Logistic Regression

- Logistic regression predicts the probability of an outcome that can only have two values
- The prediction is based on the use of one or several predictors (numerical and categorical).
- Logistic regression produces a logistic curve, which is limited to values between 0 and 1.



Logistic Regression

Logit Function





Logistic Regression

- Logistic regression is similar to a linear regression, but the curve is constructed using the natural logarithm of the "odds" of the target variable.
- A linear regression is not appropriate for predicting the value of a binary variable for two reasons:
 - A linear regression will predict values outside the acceptable range (e.g. predicting probabilities outside the range 0 to 1)
 - Since the dichotomous experiments can only have one of two possible values for each experiment, the residuals will not be normally distributed about the predicted line.
- Predictors do not have to be normally distributed or have equal variance in each group.

Maximum Likelihood Estimation in Logistic Regression

- Logistic regression is a nonlinear model
 - Solving the ML score equations in logistic regression isn't quite as easy
- Solution is based on iteratively reweighted least squares or IRLS
 - An iterative procedure is necessary because parameter estimates must be updated from an initial "guess" through several steps
 - Weights are necessary because the variance of the observations is not constant
 - The weights are functions of the unknown parameters



Recall the Credit Scoring Data

- Credit scoring is the practice of analyzing a persons background and credit application in order to assess the creditworthiness of the person
- The variables *income* (yearly), *age*, *loan* (size in euros) and *LTI*(the loan to yearly income ratio) are available.
- Our goal is to devise a model which *predicts*, whether or not a default will occur within 10 years..



http://www.r-bloggers.com/using-neuralnetworks-for-credit-scoring-a-simpleexample/

R Code

```
> creditdata =
  read.csv("creditsetnumeric.csv")
> creditdata.fit = glm(default10yr ~
  income + age +loan+ LTI,
  family=binomial(logit),
  data=creditdata)
> summary(creditdata.fit)
```



R Output

```
call:
glm(formula = default10yr ~ income + age + loan + LTI, family = binomial(logit),
   data = CreditData)
Deviance Residuals:
   Min
            10 Median
                             3Q
                                    Max
-2.1103 -0.0627 -0.0073 -0.0003 2.6102
Coefficients:
            Estimate Std. Error z value
                                                 Pr(>|z|)
(Intercept) 1.2068714 1.7236849 0.70
                                                     0.48
          -0.0000463 0.0000375 -1.24
income
                                                     0.22
        -0.3726547 0.0282724 -13.18 < 0.0000000000000000 ***
age
loan 0.0003079 0.0002595 1.19
                                                     0.24
          68.8527642 12.4780318 5.52 0.000000034 ***
LTI
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
(Dispersion parameter for binomial family taken to be 1)
   Null deviance: 1630.71 on 1999 degrees of freedom
Residual deviance: 400.58 on 1995 degrees of freedom
AIC: 410.6
```

Number of Fisher Scoring iterations: 9

Example: Interpretation

Generated Model

Probability of Default =
$$\frac{1}{1 + e^{-(1.2 - 4 \times 10^{-5} income - 0.37 age + 3 \times 10^{-4} loan + 68LTI)}}$$

- The coefficient of "Age" can be interpreted as "for every one year increase in age the odds of defaulting increase by exp(-0.37) = 0.69 times."
- Prediction for a new Client with Income = 66000, Age = 18,
 Loan = 8770, LTI = 0.000622

Probability of Default =
$$\frac{1}{1 + e^{-(1.2 - 4 \times 10^{-5} (66k) - 0.37(18) + 3 \times 10^{-4} (8770) + 68(0.00062))}}$$



Probability of Default = 0.794

Model Validation

- To know if the x predictor variables influences y we consider the Deviance Statistic
- We usually test for:
 - $-H_0$: There is no significant effect when adding x_i in the model
 - $-H_a$: There is a significant effect when adding x_i in the model
- p-Value Methodology
 - If p<lpha=0.05 , Reject H_0



Testing Null and Residual Deviance

```
> anova(creditdata.fit,test="Chi")
 > anova(creditdata.fit,test="Chi")
 Analysis of Deviance Table
 Model: binomial, link: logit
 Response: default10yr
 Terms added sequentially (first to last)
        Df Deviance Resid. Df Resid. Dev Pr(>Chi)
                              1630.71
                       1999
 NULL
 income
              0.01
                       1998 1630.70
                                        0.9186
                       1997 1152.13 < 2.2e-16
 age
         1 478.57
         1 711.43
                       1996 440.70 < 2.2e-16 ***
 loan
                               400.58 2.386e-10 ***
 LTT
            40.12
                       1995
 Signif. codes:
                0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' '1
```

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Case 2: TV Advertising Revenue Dataset

- Jalao (2012) proposed a regression model to predict the revenue of advertising for a 30 second primetime TV show slot.
- Significant factors that affect the revenue of advertising where also determined.
- Data was obtained and compiled from multiple websites that provide information that could potentially affect the revenue of advertising.
- Moreover, the effect of several social media websites on the revenue of advertising was also studied.



References

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