State: Kentucky Filing Company: Grange Property & Casualty Insurance Company

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** PinPoint Auto® 3

Project Name/Number: /

## **Table of Contents**

**User Usage Agreement** 

**Attachments** 

Usage Agreement.pdf

Usage Agreement.pdf

Rate-Rule Attachments (ex. Document Name Attachment Name)

Factors KY PA3 Proposed Factors.pdf

Rule A87 - Clean.pdf

Rule A87 - Marked.pdf

Rule A95 KY Rule A95 - Marked.pdf

Supporting Document (ex. Supporting Document Name Attachment Name)

**Attachments** 

Actuarial Memorandum (if applicable) KY PA3 Actuarial Memo.pdf

Actuarial Memorandum (if applicable) KY PA3 Indication.pdf

Histogram (if applicable) KY PA3 Impact Summary.pdf

State: Kentucky Filing Company: Grange Property & Casualty Insurance Company

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## Filing at a Glance

Company: Grange Property & Casualty Insurance Company

Product Name: PinPoint Auto® 3

State: Kentucky

TOI: 19.0 Personal Auto

Sub-TOI: 19.0001 Private Passenger Auto (PPA)

Filing Type: Rate/Rule
Date Submitted: 01/09/2024

SERFF Tr Num: GRAN-133936792
SERFF Status: Closed-Acknowledged
State Tr Num: 02/08 GRAN-133936792

State Status: Filing Closed

Co Tr Num:

Effective Date 01/17/2024

Requested (New):

Effective Date 02/17/2024

Requested (Renewal):

Author(s): Sharon Daehler, Michael Lunderville, Daniel Bupp

Reviewer(s): Melissa Lee (primary)

Disposition Date: 01/11/2024
Disposition Status: Acknowledged
Effective Date (New): 01/17/2024
Effective Date (Renewal): 02/17/2024

State: Kentucky Filing Company: Grange Property & Casualty Insurance Company

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** PinPoint Auto® 3

Project Name/Number: /

### **General Information**

Project Name: Status of Filing in Domicile:
Project Number: Domicile Status Comments:

Reference Organization: Reference Number:
Reference Title: Advisory Org. Circular:

Filing Status Changed: 01/11/2024

State Status Changed: 01/11/2024 Deemer Date: 02/08/2024 Created By: Daniel Bupp Submitted By: Daniel Bupp

Corresponding Filing Tracking Number:

Filing Description:

Grange Property and Casualty Insurance Company is revising its PinPoint Auto® 3 program effective January 17, 2024 for new business and February 17, 2024 for renewal business.

With this revision, we are changing rates and rules. The proposed rates and factors are located on the Rate/Rule Schedule tab. The Actuarial Memorandum and Filing Exhibits are located on the Supporting Documentation tab.

This filing does not constitute more than a 25% increase for any insured within any 12-month period. Therefore, by Statute KRS 304 13-051, this filing is not subject to prior approval.

A Shoppers Guide is being submitted.

Please feel free to contact me with any questions you may have concerning this filing.

# **Company and Contact**

### **Filing Contact Information**

Daniel Bupp, Product Analyst I BuppD@Grangeinsurance.com

671 South High Street 614-445-2900 [Phone]

Columbus, OH 43206

### **Filing Company Information**

Grange Property & Casualty

Insurance Company

Group Code: 267

Group Name:

State of Domicile: Ohio

Company Type: P&C

State ID Number:

Columbus, OH 43216 FEIN Number: 31-4192970

(614) 445-2900 ext. [Phone]

State: Kentucky Filing Company: Grange Property & Casualty Insurance Company

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** PinPoint Auto® 3

Project Name/Number: /

## **Filing Fees**

### **State Fees**

Fee Required? Yes
Fee Amount: \$50.00
Retaliatory? Yes

Fee Explanation: Retaliatory state fee of \$50.00 is greater than KY filing fee.

Per Company: Yes

CompanyAmountDate ProcessedTransaction #Grange Property & Casualty Insurance Company\$50.0001/09/2024 03:17 PM276489494

EFT Total \$50.00

State: Kentucky Filing Company: Grange Property & Casualty Insurance Company

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** PinPoint Auto® 3

Project Name/Number: /

# **Correspondence Summary**

**Dispositions** 

Status	Created By	Created On	Date Submitted
Acknowledged	Melissa Lee	01/11/2024	01/11/2024

State: Kentucky Filing Company: Grange Property & Casualty Insurance Company

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** PinPoint Auto® 3

Project Name/Number: /

# **Disposition**

Disposition Date: 01/11/2024 Effective Date (New): 01/17/2024 Effective Date (Renewal): 02/17/2024

Status: Acknowledged

Comment:

	Overall %	Overall %	Written Premium	<b>Number of Policy</b>	Written	Maximum %	Minimum %
Company	Indicated	Rate	Change for	<b>Holders Affected</b>	Premium for	Change	Change
Name:	Change:	Impact:	this Program:	for this Program:	this Program:	(where req'd):	(where req'd):
Grange Property & Casualty Insurance Company	16.300%	10.000%	\$2,145,252	6,780	\$24,411,506	20.000%	0.000%

Schedule	Schedule Item	Schedule Item Status	<b>Public Access</b>
Rate	Factors		Yes
Rate	Rule A87		Yes
Rate	Rule A95		Yes
Supporting Document	Actuarial Memorandum (if applicable)		Yes
Supporting Document	Histogram (if applicable)		Yes
Supporting Document	Filing Fee		Yes
Supporting Document	LC-1 P&C (8/00) Calculation of Loss Cost Multiplier (if applicable)		Yes
Supporting Document	LC-2 P&C (8/00) Expense Constant Supplement (if applicable)		Yes
Supporting Document	SG-1 Synopsis for Personal Auto-Rate Comparisons		Yes
Supporting Document	Third Party Authorization (if applicable)		Yes

 SERFF Tracking #:
 GRAN-133936792
 State Tracking #:
 02/08 GRAN-133936792
 Company Tracking #:

State: Kentucky Filing Company: Grange Property & Casualty Insurance Company

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** PinPoint Auto® 3

Project Name/Number: /

## **Rate Information**

Rate data applies to filing.

Filing Method: File and Use

Rate Change Type: Increase

Overall Percentage of Last Rate Revision: 8.500%

Effective Date of Last Rate Revision: 07/17/2023

Filing Method of Last Filing: File and Use

SERFF Tracking Number of Last Filing: GRAN-133693449

## **Company Rate Information**

Company	Overall % Indicated	Overall % Rate	Written Premium Change for	Number of Policy Holders Affected	Written Premium for	Maximum % Change	Minimum % Change
Name:	Change:	Impact:	this Program:	for this Program:	this Program:	(where req'd):	(where req'd):
Grange Property & Casualty Insurance Company	16.300%	10.000%	\$2,145,252	6,780	\$24,411,506	20.000%	0.000%

 SERFF Tracking #:
 GRAN-133936792
 State Tracking #:
 02/08 GRAN-133936792
 Company Tracking #:

State: Kentucky Filing Company: Grange Property & Casualty Insurance Company

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** PinPoint Auto® 3

Project Name/Number: /

## Rate/Rule Schedule

Item	Schedule Item				Previous State	
No.	Status	Exhibit Name	Rule # or Page #	Rate Action	Filing Number	Attachments
1		Factors		Replacement		KY PA3 Proposed Factors.pdf
2		Rule A87	A87	Replacement		KY Rule A87 - Clean.pdf KY Rule A87 - Marked.pdf
3		Rule A95	A95	Withdrawn		KY Rule A95 - Marked.pdf

			Bas	se Rate	- Propo	sed						
ВІ	PD MP PIP UMB UMP UNB UNP OTC CO											
303	201	41	144	48		86		75	242			

Affiliate / Intra-Agency Transfer Discount - Proposed

Grange	Months with Grange Lower Bound 0 6 12 18 24 30 36 42 48 54 60 66 72 78 84 90	Months with Grange Upper Bound  5 111 17 23 29 35 41 47 53 59 65 71 77 83 89	0.900 0.900 0.900 0.900 0.900 0.900 0.900 0.900 0.900 0.900 0.900 0.900	PD 0.900 0.900 0.900 0.900 0.900 0.900 0.900 0.900 0.900 0.900 0.900	MP 0.900 0.900 0.900 0.900 0.900 0.900 0.900 0.900 0.900	0.900 0.900 0.900 0.900 0.900 0.900 0.900 0.900	UMB	UMP	UNB	UNP	0.900 0.900 0.900 0.900 0.900 0.900 0.900	0.900 0.900 0.900 0.900 0.900 0.900
Grange	6 12 18 24 30 36 42 48 54 60 66 72 78 84 90	11 17 23 29 35 41 47 53 59 65 71 77	0.900 0.900 0.900 0.900 0.900 0.900 0.900 0.900 0.900 0.900	0.900 0.900 0.900 0.900 0.900 0.900 0.900 0.900	0.900 0.900 0.900 0.900 0.900 0.900 0.900 0.900	0.900 0.900 0.900 0.900 0.900 0.900 0.900					0.900 0.900 0.900 0.900 0.900	0.900 0.900 0.900 0.900
Grange	12 18 24 30 36 42 48 54 60 66 72 78 84 90	17 23 29 35 41 47 53 59 65 71 77	0.900 0.900 0.900 0.900 0.900 0.900 0.900 0.900 0.900	0.900 0.900 0.900 0.900 0.900 0.900 0.900	0.900 0.900 0.900 0.900 0.900 0.900 0.900	0.900 0.900 0.900 0.900 0.900 0.900					0.900 0.900 0.900 0.900	0.900 0.900 0.900
Grange	18 24 30 36 42 48 54 60 66 72 78 84 90	23 29 35 41 47 53 59 65 71 77 83	0.900 0.900 0.900 0.900 0.900 0.900 0.900 0.900	0.900 0.900 0.900 0.900 0.900 0.900 0.900	0.900 0.900 0.900 0.900 0.900 0.900	0.900 0.900 0.900 0.900 0.900					0.900 0.900 0.900	0.900 0.900
Grange	24 30 36 42 48 54 60 66 72 78 84 90 96	29 35 41 47 53 59 65 71 77 83	0.900 0.900 0.900 0.900 0.900 0.900 0.900 0.900	0.900 0.900 0.900 0.900 0.900 0.900	0.900 0.900 0.900 0.900 0.900	0.900 0.900 0.900 0.900					0.900 0.900	0.900
Grange	30 36 42 48 54 60 66 72 78 84 90	35 41 47 53 59 65 71 77 83	0.900 0.900 0.900 0.900 0.900 0.900 0.900	0.900 0.900 0.900 0.900 0.900	0.900 0.900 0.900 0.900	0.900 0.900 0.900					0.900	
Grange	36 42 48 54 60 66 72 78 84 90	41 47 53 59 65 71 77 83	0.900 0.900 0.900 0.900 0.900 0.900	0.900 0.900 0.900 0.900	0.900 0.900 0.900	0.900 0.900						0.900
Grange	42 48 54 60 66 72 78 84 90	47 53 59 65 71 77 83	0.900 0.900 0.900 0.900 0.900	0.900 0.900 0.900	0.900 0.900	0.900					n ann	
Grange	48 54 60 66 72 78 84 90	53 59 65 71 77 83	0.900 0.900 0.900 0.900	0.900 0.900	0.900						0.500	0.900
Grange Grange Grange Grange Grange Grange Grange Grange Grange	54 60 66 72 78 84 90 96	59 65 71 77 83	0.900 0.900 0.900	0.900		റ വറ					0.900	0.900
Grange Grange Grange Grange Grange Grange Grange Grange	60 66 72 78 84 90 96	65 71 77 83	0.900 0.900		0.000	0.000					0.900	0.900
Grange Grange Grange Grange Grange Grange	66 72 78 84 90 96	71 77 83	0.900	0.900	0.900	0.900					0.900	0.900
Grange Grange Grange Grange	72 78 84 90 96	77 83		0.0	0.900	0.900					0.900	0.900
Grange Grange Grange	78 84 90 96	83	0.000	0.900	0.900	0.900					0.900	0.900
Grange Grange	84 90 96		0.900	0.900	0.900	0.900					0.900	0.900
Grange	90 96	89	0.900	0.900	0.900	0.900					0.900	0.900
	96	03	0.900	0.900	0.900	0.900					0.900	0.900
C		95	0.900	0.900	0.900	0.900					0.900	0.900
Grange		101	0.900	0.900	0.900	0.900					0.900	0.900
Grange	102	107	0.900	0.900	0.900	0.900					0.900	0.900
Grange	108	113	0.900	0.900	0.900	0.900					0.900	0.900
Grange	114	119	0.900	0.900	0.900	0.900					0.900	0.900
Grange	120	125	0.900	0.900	0.900	0.900					0.900	0.900
Grange	126	131	0.900	0.900	0.900	0.900					0.900	0.900
Grange	132	137	0.900	0.900	0.900	0.900					0.900	0.900
Grange	138	143	0.900	0.900	0.900	0.900					0.900	0.900
Grange	144	149	0.900	0.900	0.900	0.900					0.900	0.900
Grange	150	155	0.900	0.900	0.900	0.900					0.900	0.900
Grange	156	161	0.900	0.900	0.900	0.900					0.900	0.900
Grange	162	167	0.900	0.900	0.900	0.900					0.900	0.900
Grange	168	173	0.900	0.900	0.900	0.900					0.900	0.900
Grange	174	179	0.900	0.900	0.900	0.900					0.900	0.900
Grange	180	999	0.900	0.900	0.900	0.900					0.900	0.900
Agent	0	5	0.900	0.900	0.900	0.900					0.900	0.900
Agent	6	11	0.900	0.900	0.900	0.900					0.900	0.900
Agent	12	17	0.900	0.900	0.900	0.900					0.900	0.900
Agent	18	23	0.900	0.900	0.900	0.900					0.900	0.900
Agent	24	29	0.900	0.900	0.900	0.900					0.900	0.900
Agent	30	35	0.900	0.900	0.900	0.900					0.900	0.900
Agent	36	41	0.900	0.900	0.900	0.900					0.900	0.900
Agent	42	47	0.900	0.900	0.900	0.900					0.900	0.900
Agent	48	53	0.900	0.900	0.900	0.900					0.900	0.900
Agent	54	59	0.900	0.900	0.900	0.900					0.900	0.900
Agent	60	65	0.900	0.900	0.900	0.900					0.900	0.900
Agent	66	71	0.900	0.900	0.900	0.900					0.900	0.900
Agent	72	77	0.900	0.900	0.900	0.900					0.900	0.900
Agent	78	83	0.900	0.900	0.900	0.900					0.900	0.900
Agent	84	89	0.900	0.900	0.900	0.900					0.900	0.900
Agent	90	95	0.900	0.900	0.900	0.900					0.900	0.900
Agent	96	101	0.900	0.900	0.900	0.900					0.900	0.900
Agent	102	107	0.900	0.900	0.900	0.900					0.900	0.900
Agent	108	113	0.900	0.900	0.900	0.900					0.900	0.900
Agent	114	119	0.900	0.900	0.900	0.900					0.900	0.900
Agent	120	125	0.900	0.900	0.900	0.900					0.900	0.900
Agent	126	131	0.900	0.900	0.900	0.900					0.900	0.900
	132	137	0.900	0.900	0.900	0.900					0.900	0.900
Agent	132	143	0.900	0.900	0.900	0.900					0.900	0.900
Agent	144	143	0.900	0.900	0.900	0.900					0.900	0.900
Agent	150	155	0.900	0.900	0.900	0.900					0.900	0.900
Agent	150	161	0.900	0.900	0.900	0.900					0.900	0.900
Agent			0.900	0.900	0.900	0.900					0.900	0.900
Agent	162	167	0.900	0.900	0.900	0.900					0.900	0.900
Agent	168	173										
Agent	174	179	0.900	0.900	0.900	0.900					0.900	0.900
Agent Intra Agency Transfer	180	999	0.900	0.900	0.900	0.900					0.900	0.900
Intra-Agency Transfer	0	5	0.900	0.900	0.900	0.900					0.900	0.900
Intra-Agency Transfer	6	11	0.950	0.950	0.950	0.950					0.950	0.950
Intra-Agency Transfer	12	17	0.960	0.960	0.960	0.960					0.960	0.960
Intra-Agency Transfer	18	23	0.970	0.970	0.970	0.970					0.970	0.970
Intra-Agency Transfer	24	29	0.980	0.980	0.980	0.980					0.980	0.980
Intra-Agency Transfer	30	35	0.990	0.990	0.990	0.990					0.990	0.990
Intra-Agency Transfer	36	41	1.000	1.000	1.000	1.000					1.000	1.000
Intra-Agency Transfer	42	47	1.000	1.000	1.000	1.000					1.000	1.000

Affiliate / Intra-Agency Transfer Discount - Proposed

Discount Indicator	Months with Grange Lower	Months with Grange Upper	ВІ	PD	MP	PIP	имв	UMP	LINID	LINID	0.70	
								I UMP	UNB	UNP	OTC	COLL
	Bound	Bound			""		02	J	0	· · · ·	0.0	
Intra-Agency Transfer	48	53	1.000	1.000	1.000	1.000					1.000	1.000
Intra-Agency Transfer	54	59	1.000	1.000	1.000	1.000					1.000	1.000
Intra-Agency Transfer	60	65	1.000	1.000	1.000	1.000					1.000	1.000
Intra-Agency Transfer	66	71	1.000	1.000	1.000	1.000					1.000	1.000
				1.000								
Intra-Agency Transfer	72	77	1.000		1.000	1.000					1.000	1.000
Intra-Agency Transfer	78	83	1.000	1.000	1.000	1.000					1.000	1.000
Intra-Agency Transfer	84	89	1.000	1.000	1.000	1.000					1.000	1.000
Intra-Agency Transfer	90	95	1.000	1.000	1.000	1.000					1.000	1.000
Intra-Agency Transfer	96	101	1.000	1.000	1.000	1.000					1.000	1.000
Intra-Agency Transfer	102	107	1.000	1.000	1.000	1.000					1.000	1.000
Intra-Agency Transfer	108	113	1.000	1.000	1.000	1.000					1.000	1.000
Intra-Agency Transfer	114	119	1.000	1.000	1.000	1.000					1.000	1.000
Intra-Agency Transfer	120	125	1.000	1.000	1.000	1.000					1.000	1.000
Intra-Agency Transfer	126	131	1.000	1.000	1.000	1.000					1.000	1.000
Intra-Agency Transfer	132	137	1.000	1.000	1.000	1.000					1.000	1.000
· · · · · · · · · · · · · · · · · · ·	138	143	1.000	1.000	1.000	1.000					1.000	1.000
Intra-Agency Transfer												
Intra-Agency Transfer	144	149	1.000	1.000	1.000	1.000					1.000	1.000
Intra-Agency Transfer	150	155	1.000	1.000	1.000	1.000					1.000	1.000
Intra-Agency Transfer	156	161	1.000	1.000	1.000	1.000					1.000	1.000
Intra-Agency Transfer	162	167	1.000	1.000	1.000	1.000					1.000	1.000
Intra-Agency Transfer	168	173	1.000	1.000	1.000	1.000					1.000	1.000
Intra-Agency Transfer	174	179	1.000	1.000	1.000	1.000					1.000	1.000
Intra-Agency Transfer	180	999	1.000	1.000	1.000	1.000					1.000	1.000
Affinity	0	5	0.950	0.950	0.950	0.950					0.950	0.950
Affinity	6	11	0.960	0.960	0.960	0.960					0.960	0.960
Affinity	12	17	0.970	0.970	0.970	0.970					0.970	0.970
·			0.980									
Affinity	18	23		0.980	0.980	0.980					0.980	0.980
Affinity	24	29	0.990	0.990	0.990	0.990					0.990	0.990
Affinity	30	35	1.000	1.000	1.000	1.000					1.000	1.000
Affinity	36	41	1.000	1.000	1.000	1.000					1.000	1.000
Affinity	42	47	1.000	1.000	1.000	1.000					1.000	1.000
Affinity	48	53	1.000	1.000	1.000	1.000					1.000	1.000
Affinity	54	59	1.000	1.000	1.000	1.000					1.000	1.000
Affinity	60	65	1.000	1.000	1.000	1.000					1.000	1.000
Affinity	66	71	1.000	1.000	1.000	1.000					1.000	1.000
Affinity	72	77	1.000	1.000	1.000	1.000					1.000	1.000
·	78				1.000							
Affinity		83	1.000	1.000		1.000					1.000	1.000
Affinity	84	89	1.000	1.000	1.000	1.000					1.000	1.000
Affinity	90	95	1.000	1.000	1.000	1.000					1.000	1.000
Affinity	96	101	1.000	1.000	1.000	1.000					1.000	1.000
Affinity	102	107	1.000	1.000	1.000	1.000					1.000	1.000
Affinity	108	113	1.000	1.000	1.000	1.000					1.000	1.000
Affinity	114	119	1.000	1.000	1.000	1.000					1.000	1.000
Affinity	120	125	1.000	1.000	1.000	1.000					1.000	1.000
Affinity	126	131	1.000	1.000	1.000	1.000					1.000	1.000
Affinity	132	137	1.000	1.000	1.000	1.000					1.000	1.000
Affinity	138	143	1.000	1.000	1.000	1.000					1.000	1.000
·												
Affinity	144	149	1.000	1.000	1.000	1.000					1.000	1.000
Affinity	150	155	1.000	1.000	1.000	1.000					1.000	1.000
Affinity	156	161	1.000	1.000	1.000	1.000					1.000	1.000
Affinity	162	167	1.000	1.000	1.000	1.000					1.000	1.000
Affinity	168	173	1.000	1.000	1.000	1.000					1.000	1.000
Affinity	174	179	1.000	1.000	1.000	1.000					1.000	1.000
Affinity	180	999	1.000	1.000	1.000	1.000					1.000	1.000
Affinity and Intra-Agency Transfer	0	5	0.900	0.900	0.900	0.900					0.900	0.900
Affinity and Intra-Agency Transfer	6	11	0.910	0.910	0.910	0.910					0.910	0.910
Affinity and Intra-Agency Transfer	12	17	0.920	0.920	0.920	0.920					0.920	0.920
Affinity and Intra-Agency Transfer  Affinity and Intra-Agency Transfer	18	23	0.930	0.930	0.930	0.930					0.930	0.930
Affinity and Intra-Agency Transfer	24	29	0.940	0.940	0.940	0.940					0.940	0.940
Affinity and Intra-Agency Transfer	30	35	0.950	0.950	0.950	0.950					0.950	0.950
Affinity and Intra-Agency Transfer	36	41	0.960	0.960	0.960	0.960					0.960	0.960
Affinity and Intra-Agency Transfer	42	47	0.970	0.970	0.970	0.970					0.970	0.970
Affinity and Intra-Agency Transfer	48	53	0.980	0.980	0.980	0.980					0.980	0.980
Affinity and Intra-Agency Transfer	54	59	0.990	0.990	0.990	0.990					0.990	0.990
Affinity and Intra-Agency Transfer	60	65	1.000	1.000	1.000	1.000					1.000	1.000
Affinity and Intra-Agency Transfer	66	71	1.000	1.000	1.000	1.000					1.000	1.000
Affinity and Intra-Agency Transfer  Affinity and Intra-Agency Transfer	72	77	1.000	1.000	1.000	1.000					1.000	1.000
Affinity and Intra-Agency Transfer  Affinity and Intra-Agency Transfer	78	83	1.000	1.000	1.000	1.000					1.000	1.000
Affinity and Intra-Agency Transfer	84	89	1.000	1.000	1.000	1.000					1.000	1.000
Affinity and Intra-Agency Transfer	90	95	1.000	1.000	1.000	1.000					1.000	1.000

Affiliate / Intra-Agency Transfer Discount - Proposed

		a-Agency Tran	ISICI DI	scourit -	Flopo	seu						
Discount le diseten	Months with	Months with	ъ.	PD	МР	DID.	UMB	LINAR	LINID	UNP	0.70	0011
Discount Indicator	Grange Lower Bound	Grange Upper Bound	BI	PD	MP	PIP	OMB	UMP	UNB	UNP	отс	COLL
Affinity and Intra-Agency Transfer	96	101	1.000	1.000	1.000	1.000					1.000	1.000
Affinity and Intra-Agency Transfer	102	107	1.000	1.000	1.000	1.000					1.000	1.000
Affinity and Intra-Agency Transfer	108	113	1.000	1.000	1.000	1.000					1.000	1.000
Affinity and Intra-Agency Transfer	114	119	1.000	1.000	1.000	1.000					1.000	1.000
Affinity and Intra-Agency Transfer	120	125	1.000	1.000	1.000	1.000					1.000	1.000
Affinity and Intra-Agency Transfer	126	131	1.000	1.000	1.000	1.000					1.000	1.000
Affinity and Intra-Agency Transfer	132	137	1.000	1.000	1.000	1.000					1.000	1.000
Affinity and Intra-Agency Transfer	138	143	1.000	1.000	1.000	1.000					1.000	1.000
Affinity and Intra-Agency Transfer	144	149	1.000	1.000	1.000	1.000					1.000	1.000
Affinity and Intra-Agency Transfer	150	155	1.000	1.000	1.000	1.000					1.000	1.000
Affinity and Intra-Agency Transfer	156	161	1.000	1.000	1.000	1.000					1.000	1.000
Affinity and Intra-Agency Transfer	162	167	1.000	1.000	1.000	1.000					1.000	1.000
Affinity and Intra-Agency Transfer	168	173	1.000	1.000	1.000	1.000					1.000	1.000
Affinity and Intra-Agency Transfer	174	179	1.000	1.000	1.000	1.000					1.000	1.000
Affinity and Intra-Agency Transfer	180	999	1.000	1.000	1.000	1.000					1.000	1.000
N	0	5	1.000	1.000	1.000	1.000					1.000	1.000
N N	6	11	1.000	1.000	1.000	1.000					1.000	1.000
N N	12	17	1.000	1.000	1.000	1.000					1.000	1.000
N N	18	23	1.000	1.000	1.000	1.000					1.000	1.000
N	24	29	1.000	1.000	1.000	1.000					1.000	1.000
N	30	35	1.000	1.000	1.000	1.000					1.000	1.000
N N	36	41	1.000	1.000	1.000	1.000					1.000	1.000
N N	42	47	1.000	1.000	1.000	1.000					1.000	1.000
N N	48	53	1.000	1.000	1.000	1.000					1.000	1.000
N	54	59	1.000	1.000	1.000	1.000					1.000	1.000
N	60	65	1.000	1.000	1.000	1.000					1.000	1.000
N N	66	71	1.000	1.000	1.000	1.000					1.000	1.000
N N	72	77	1.000	1.000	1.000	1.000					1.000	1.000
N N	78	83	1.000	1.000	1.000	1.000					1.000	1.000
N	84	89	1.000	1.000	1.000	1.000					1.000	1.000
N N	90	95	1.000	1.000	1.000	1.000					1.000	1.000
N N	96	101	1.000	1.000	1.000	1.000					1.000	1.000
N N	102	107	1.000	1.000	1.000	1.000					1.000	1.000
N N	108	113	1.000	1.000	1.000	1.000					1.000	1.000
N N	114	119	1.000	1.000	1.000	1.000					1.000	1.000
N N	120	125	1.000	1.000	1.000	1.000					1.000	1.000
N N	126	131	1.000	1.000	1.000	1.000					1.000	1.000
N N	132	137	1.000	1.000	1.000	1.000					1.000	1.000
N N	138	143	1.000	1.000	1.000	1.000					1.000	1.000
N N	138	149	1.000	1.000	1.000	1.000					1.000	1.000
N N	150	155	1.000	1.000	1.000	1.000					1.000	1.000
N N	156	161	1.000	1.000	1.000	1.000					1.000	1.000
N N	162	167	1.000	1.000	1.000	1.000					1.000	1.000
N N	168	173	1.000	1.000	1.000	1.000					1.000	1.000
N N	174	173	1.000	1.000	1.000	1.000					1.000	1.000
N N	174	999	1.000	1.000	1.000	1.000					1.000	1.000
IN .	100	בככ	1.000	1.000	1.000	1.000					1.000	1.000

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Multi-Car	Quote To Effective Date Lower Bound	Quote To Effective Date Upper Bound	Tier Lower Bound	Tier Upper Bound	Discount Type	Months with Grange Lower Bound	Months with Grange Upper Bound	ВІ	PD	MP	PIP	UMB	UMP	UNB	UNP	отс	COLL
N	-999	0	1	20	MP	0	5	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	MP	0	5	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	MP	0	5	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	MP	0	5	0.900	0.900	0.900	0.900					0.900	0.900
N	15	30	1	20	MP	0	5	0.900	0.900	0.900	0.900					0.900	0.900
N	31	999	1	20	MP	0	5	0.900	0.900	0.900	0.900					0.900	0.900
Υ	-999	0	1	20	MP	0	5	1.000	1.000	1.000	1.000					1.000	1.000
Υ	1	3	1	20	MP	0	5	1.000	1.000	1.000	1.000					1.000	1.000
Y	4	6	1	20	MP	0	5	1.000	1.000	1.000	1.000					1.000	1.000
Y	7	14	1	20	MP	0	5	0.900	0.900	0.900	0.900					0.900	0.900
Υ	15	30	1	20	MP	0	5	0.900	0.900	0.900	0.900					0.900	0.900
Y	31	999	1	20	MP	0	5	0.900	0.900	0.900	0.900					0.900	0.900
N	-999	0	1	20	НО	0	5	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	HO	0	5	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	HO	0	5	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	HO	0	5	0.930	0.930	0.930	0.930					0.930	0.930
N	15	30	1	20	HO	0	5	0.930	0.930	0.930	0.930					0.930	0.930
N	31	999	1	20	HO	0	5	0.930	0.930	0.930	0.930					0.930	0.930
Y	-999	0	1	20	НО	0	5	1.000	1.000	1.000	1.000					1.000	1.000
Y	1	3	1	20	НО	0	5	1.000	1.000	1.000	1.000					1.000	1.000
Y	4	6	1	20	НО	0	5	1.000	1.000	1.000	1.000					1.000	1.000
Y	7	14	1	20	НО	0	5	0.930	0.930	0.930	0.930					0.930	0.930
Y	15	30	1	20	НО	0	5	0.930	0.930	0.930	0.930					0.930	0.930
Y	31	999	1	20	НО	0	5	0.930	0.930	0.930	0.930					0.930	0.930
N	-999	0	1	20	None	0	5	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	None	0	5	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	None	0	5	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	None	0	5	0.950	0.950	0.950	0.950					0.950	0.950
N	15	30	1	20	None	0	5	0.950	0.950	0.950	0.950					0.950	0.950
N	31	999	1	20	None	0	5	0.950	0.950	0.950	0.950					0.950	0.950
Y	-999	0	1	20	None	0	5	1.000	1.000	1.000	1.000					1.000	1.000
Y	1	3	1	20	None	0	5	1.000	1.000	1.000	1.000					1.000	1.000
Y	4	6	1	20	None	0	5	1.000	1.000	1.000	1.000					1.000	1.000
Y	7	14	1	20	None	0	5	0.950	0.950	0.950	0.950					0.950	0.950
Y	15	30	1	20	None	0	5	0.950	0.950	0.950	0.950					0.950	0.950
Y	31	999	1	20	None	0	5	0.950	0.950	0.950	0.950					0.950	0.950
N	-999	0	1	20	MP	6	11	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	MP	6	11	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	MP	6	11	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	MP	6	11	0.910	0.910	0.910	0.910					0.910	0.910
N	15	30	1	20	MP	6	11	0.910	0.910	0.910	0.910					0.910	0.910
N	31	999	1	20	MP	6	11	0.910	0.910	0.910	0.910					0.910	0.910
Y	-999	0	1	20	MP	6	11	1.000	1.000	1.000	1.000					1.000	1.000
Y	1	3	1	20	MP	6	11	1.000	1.000	1.000	1.000					1.000	1.000
Y	4	6	1	20	MP	6	11	1.000	1.000	1.000	1.000					1.000	1.000
Y	7	14 30	1	20	MP	6	11	0.910	0.910	0.910	0.910					0.910	0.910
Y	15		1	20	MP	6	11	0.910	0.910	0.910	0.910					0.910	0.910
N N	31	999	1	20	MP	6	11	0.910	0.910	0.910	0.910					0.910	0.910
N N	-999	0	1	20	HO	6	11	1.000	1.000	1.000	1.000					1.000	1.000
N N	1 4	3 6	1	20 20	HO HO	6	11 11	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	HO	6	11	0.940	0.940	0.940	0.940					0.940	0.940
N N	15	30	1	20	HO	6	11	0.940	0.940	0.940	0.940					0.940	0.940
N N	31	999	1	20	HO	6	11	0.940	0.940	0.940	0.940					0.940	0.940
Y	-999	0	1	20	HO	6	11	1.000	1.000	1.000	1.000					1.000	1.000
Y	-999 1	3	1	20	HO	6	11	1.000	1.000	1.000	1.000					1.000	1.000
Y	4	6	1	20	НО	6	11	1.000	1.000	1.000	1.000					1.000	1.000
Y	7	14	1	20	HO	6	11	0.940	0.940	0.940	0.940					0.940	0.940
Y	15	30	1	20	HO	6	11	0.940	0.940	0.940	0.940					0.940	0.940
Y	31	999	1	20	HO	6	11	0.940	0.940	0.940	0.940					0.940	0.940
N	-999	0	1	20	None	6	11	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	None	6	11	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	None	6	11	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	None	6	11	0.960	0.960	0.960	0.960					0.960	0.960
N	15	30	1	20	None	6	11	0.960	0.960	0.960	0.960					0.960	0.960
N	31	999	1	20	None	6	11	0.960	0.960	0.960	0.960					0.960	0.960
Y	-999	0	1	20	None	6	11	1.000	1.000	1.000	1.000					1.000	1.000
Y	1	3	1	20	None	6	11	1.000	1.000	1.000	1.000					1.000	1.000
Y	4	6	1	20	None	6	11	1.000	1.000	1.000	1.000					1.000	1.000
Y	7	14	1	20	None	6	11	0.960	0.960	0.960	0.960					0.960	0.960
Y	15	30	1	20	None	6	11	0.960	0.960	0.960	0.960					0.960	0.960
Y	31	999	1	20	None	6	11	0.960	0.960	0.960	0.960					0.960	0.960
N N	-999	0	1	20	MP	12	17	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	MP	12	17	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	MP	12	17	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	MP	12	17	0.920	0.920	0.920	0.920					0.920	0.920
N	15	30	1	20	MP	12	17	0.920	0.920	0.920	0.920					0.920	0.920
N	31	999	1	20	MP	12	17	0.920	0.920	0.920	0.920					0.920	0.920
Y	-999	0	1	20	MP	12	17	1.000	1.000	1.000	1.000					1.000	1.000
Y	1	3	1	20	MP	12	17	1.000	1.000	1.000	1.000					1.000	1.000
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Multi-Car	Quote To Effective Date Lower Bound	Quote To Effective Date Upper Bound	Tier Lower Bound	Tier Upper Bound	Discount Type	Grange Lower Bound	Months with Grange Upper Bound	ВІ	PD	MP	PIP	UMB	UMP	UNB	UNP	отс	COLL
Υ	4	6	1	20	MP	12	17	1.000	1.000	1.000	1.000					1.000	1.000
Υ	7	14	1	20	MP	12	17	0.920	0.920	0.920	0.920					0.920	0.920
Υ	15	30	1	20	MP	12	17	0.920	0.920	0.920	0.920					0.920	0.920
Υ	31	999	1	20	MP	12	17	0.920	0.920	0.920	0.920					0.920	0.920
N	-999	0	1	20	НО	12	17	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	НО	12	17	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	НО	12	17	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	НО	12	17	0.950	0.950	0.950	0.950					0.950	0.950
N	15	30	1	20	НО	12	17	0.950	0.950	0.950	0.950					0.950	0.950
N	31	999	1	20	НО	12	17	0.950	0.950	0.950	0.950					0.950	0.950
Υ	-999	0	1	20	НО	12	17	1.000	1.000	1.000	1.000					1.000	1.000
Υ	1	3	1	20	НО	12	17	1.000	1.000	1.000	1.000					1.000	1.000
Y	4	6	1	20	НО	12	17	1.000	1.000	1.000	1.000					1.000	1.000
Y	7	14	1	20	НО	12	17	0.950	0.950	0.950	0.950					0.950	0.950
Y	15	30	1	20	НО	12	17	0.950	0.950	0.950	0.950					0.950	0.950
Y	31	999	1	20	HO	12	17	0.950	0.950	0.950	0.950					0.950	0.950
N N	-999	0	1	20	None	12	17	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20		12	17	1.000	1.000	1.000	1.000					1.000	1.000
					None												
N	4	6	1	20	None	12	17	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	None	12	17	0.970	0.970	0.970	0.970					0.970	0.970
N	15	30	1	20	None	12	17	0.970	0.970	0.970	0.970					0.970	0.970
N	31	999	1	20	None	12	17	0.970	0.970	0.970	0.970					0.970	0.970
Υ	-999	0	1	20	None	12	17	1.000	1.000	1.000	1.000					1.000	1.000
Υ	1	3	1	20	None	12	17	1.000	1.000	1.000	1.000					1.000	1.000
Υ	4	6	1	20	None	12	17	1.000	1.000	1.000	1.000					1.000	1.000
Y	7	14	1	20	None	12	17	0.970	0.970	0.970	0.970					0.970	0.970
Υ	15	30	1	20	None	12	17	0.970	0.970	0.970	0.970					0.970	0.970
Υ	31	999	1	20	None	12	17	0.970	0.970	0.970	0.970					0.970	0.970
N	-999	0	1	20	MP	18	23	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	MP	18	23	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	MP	18	23	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	MP	18	23	0.930	0.930	0.930	0.930					0.930	0.930
N	15	30	1	20	MP	18	23	0.930	0.930	0.930	0.930					0.930	0.930
N	31	999	1	20	MP	18	23	0.930	0.930	0.930	0.930					0.930	0.930
Y	-999	0	1	20	MP	18	23	1.000	1.000	1.000	1.000					1.000	1.000
Y			1			18											
	1	3		20	MP		23	1.000	1.000	1.000	1.000					1.000	1.000
Y	4	6	1	20	MP	18	23	1.000	1.000	1.000	1.000					1.000	1.000
Y	7	14	1	20	MP	18	23	0.930	0.930	0.930	0.930					0.930	0.930
Y	15	30	1	20	MP	18	23	0.930	0.930	0.930	0.930					0.930	0.930
Y	31	999	1	20	MP	18	23	0.930	0.930	0.930	0.930					0.930	0.930
N	-999	0	1	20	НО	18	23	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	НО	18	23	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	НО	18	23	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	НО	18	23	0.960	0.960	0.960	0.960					0.960	0.960
N	15	30	1	20	НО	18	23	0.960	0.960	0.960	0.960					0.960	0.960
N	31	999	1	20	НО	18	23	0.960	0.960	0.960	0.960					0.960	0.960
Υ	-999	0	1	20	НО	18	23	1.000	1.000	1.000	1.000					1.000	1.000
Υ	1	3	1	20	НО	18	23	1.000	1.000	1.000	1.000					1.000	1.000
Y	4	6	1	20	НО	18	23	1.000	1.000	1.000	1.000					1.000	1.000
Υ	7	14	1	20	НО	18	23	0.960	0.960	0.960	0.960					0.960	0.960
Y	15	30	1	20	НО	18	23	0.960	0.960	0.960	0.960					0.960	0.960
Y	31	999	1	20	НО	18	23	0.960	0.960	0.960	0.960					0.960	0.960
N	-999	0	1	20	None	18	23	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	None	18	23	1.000	1.000	1.000	1.000					1.000	1.000
N	1	6	1	20		18	23	1.000	1.000	1.000	1.000					1.000	1.000
N N	7	14	1	20	None None	18	23	0.980	0.980	0.980	0.980					0.980	0.980
N N	15	30	1	20	None	18	23	0.980	0.980	0.980	0.980					0.980	0.980
	31									0.980							0.980
N		999	1	20	None	18	23	0.980	0.980		0.980					0.980	
Y	-999	0	1	20	None	18	23	1.000	1.000	1.000	1.000					1.000	1.000
Y	1	3	1	20	None	18	23	1.000	1.000	1.000	1.000					1.000	1.000
Y	4	6	1	20	None	18	23	1.000	1.000	1.000	1.000					1.000	1.000
Y	7	14	1	20	None	18	23	0.980	0.980	0.980	0.980					0.980	0.980
Υ	15	30	1	20	None	18	23	0.980	0.980	0.980	0.980					0.980	0.980
Υ	31	999	1	20	None	18	23	0.980	0.980	0.980	0.980					0.980	0.980
N	-999	0	1	20	MP	24	29	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	MP	24	29	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	MP	24	29	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	MP	24	29	0.940	0.940	0.940	0.940					0.940	0.940
N	15	30	1	20	MP	24	29	0.940	0.940	0.940	0.940					0.940	0.940
N	31	999	1	20	MP	24	29	0.940	0.940	0.940	0.940					0.940	0.940
Y	-999	0	1	20	MP	24	29	1.000	1.000	1.000	1.000					1.000	1.000
Y	1	3	1	20	MP	24	29	1.000	1.000	1.000	1.000					1.000	1.000
Y	4	6	1	20	MP	24	29	1.000	1.000	1.000	1.000					1.000	1.000
Y	7	14	1	20	MP	24	29	0.940	0.940	0.940	0.940					0.940	0.940
Y	15	30	1	20	MP	24	29	0.940	0.940	0.940	0.940					0.940	0.940
Y	31	999	1	20	MP	24	29	0.940	0.940	0.940	0.940					0.940	0.940
N	-999	0	1	20	HO	24	29	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	НО	24	29	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	НО	24	29	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	НО	24	29	0.970	0.970	0.970	0.970					0.970	0.970

					A	Ivance Que	te Factor -	riopos	eu								
Multi-Car	Quote To Effective Date Lower Bound	Quote To Effective Date Upper Bound	Tier Lower Bound	Tier Upper Bound	Discount Type	Grange Lower Bound	Months with Grange Upper Bound	ВІ	PD	MP	PIP	UMB	UMP	UNB	UNP	отс	COLL
N	15	30	1	20	НО	24	29	0.970	0.970	0.970	0.970					0.970	0.970
N	31	999	1	20	НО	24	29	0.970	0.970	0.970	0.970					0.970	0.970
Υ	-999	0	1	20	НО	24	29	1.000	1.000	1.000	1.000					1.000	1.000
Υ	1	3	1	20	НО	24	29	1.000	1.000	1.000	1.000					1.000	1.000
Υ	4	6	1	20	НО	24	29	1.000	1.000	1.000	1.000					1.000	1.000
Υ	7	14	1	20	НО	24	29	0.970	0.970	0.970	0.970					0.970	0.970
Υ	15	30	1	20	НО	24	29	0.970	0.970	0.970	0.970					0.970	0.970
Υ	31	999	1	20	НО	24	29	0.970	0.970	0.970	0.970					0.970	0.970
N	-999	0	1	20	None	24	29	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	None	24	29	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	None	24	29	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	None	24	29	0.990	0.990	0.990	0.990					0.990	0.990
N	15	30	1	20	None	24	29	0.990	0.990	0.990	0.990					0.990	0.990
N	31	999	1	20	None	24	29	0.990	0.990	0.990	0.990					0.990	0.990
Y	-999	0	1	20	None	24	29	1.000	1.000	1.000	1.000					1.000	1.000
Y	1	3	1	20	None	24	29	1.000	1.000	1.000	1.000					1.000	1.000
Y	4	6				24	29										
			1	20	None			1.000	1.000	1.000	1.000					1.000	1.000
Y	7	14	1	20	None	24	29	0.990	0.990	0.990	0.990					0.990	0.990
Y	15	30	1	20	None	24	29	0.990	0.990	0.990	0.990					0.990	0.990
Y	31	999	1	20	None	24	29	0.990	0.990	0.990	0.990					0.990	0.990
N	-999	0	1	20	MP	30	35	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	MP	30	35	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	MP	30	35	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	MP	30	35	0.950	0.950	0.950	0.950					0.950	0.950
N	15	30	1	20	MP	30	35	0.950	0.950	0.950	0.950					0.950	0.950
N	31	999	1	20	MP	30	35	0.950	0.950	0.950	0.950					0.950	0.950
Υ	-999	0	1	20	MP	30	35	1.000	1.000	1.000	1.000					1.000	1.000
Υ	1	3	1	20	MP	30	35	1.000	1.000	1.000	1.000					1.000	1.000
Υ	4	6	1	20	MP	30	35	1.000	1.000	1.000	1.000					1.000	1.000
Υ	7	14	1	20	MP	30	35	0.950	0.950	0.950	0.950					0.950	0.950
Υ	15	30	1	20	MP	30	35	0.950	0.950	0.950	0.950					0.950	0.950
Y	31	999	1	20	MP	30	35	0.950	0.950	0.950	0.950					0.950	0.950
N	-999	0	1	20	HO	30	35	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	НО	30	35	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	HO	30	35	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	HO	30	35		0.980	0.980	0.980					0.980	0.980
N N		30			HO		35	0.980								0.980	
	15		1	20		30		0.980	0.980	0.980	0.980						0.980
N	31	999		20	HO	30	35	0.980	0.980	0.980	0.980					0.980	0.980
Y	-999	0	1	20	HO	30	35	1.000	1.000	1.000	1.000					1.000	1.000
Y	1	3	1	20	HO	30	35	1.000	1.000	1.000	1.000					1.000	1.000
Y	4	6	1	20	НО	30	35	1.000	1.000	1.000	1.000					1.000	1.000
Υ	7	14	1	20	НО	30	35	0.980	0.980	0.980	0.980					0.980	0.980
Y	15	30	1	20	НО	30	35	0.980	0.980	0.980	0.980					0.980	0.980
Υ	31	999	1	20	НО	30	35	0.980	0.980	0.980	0.980					0.980	0.980
N	-999	0	1	20	None	30	35	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	None	30	35	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	None	30	35	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	None	30	35	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20	None	30	35	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	None	30	35	1.000	1.000	1.000	1.000					1.000	1.000
Υ	-999	0	1	20	None	30	35	1.000	1.000	1.000	1.000					1.000	1.000
Υ	1	3	1	20	None	30	35	1.000	1.000	1.000	1.000					1.000	1.000
Υ	4	6	1	20	None	30	35	1.000	1.000	1.000	1.000					1.000	1.000
Υ	7	14	1	20	None	30	35	1.000	1.000	1.000	1.000					1.000	1.000
Υ	15	30	1	20	None	30	35	1.000	1.000	1.000	1.000					1.000	1.000
Υ	31	999	1	20	None	30	35	1.000	1.000	1.000	1.000					1.000	1.000
N	-999	0	1	20	MP	36	41	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	MP	36	41	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	MP	36	41	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	MP	36	41	0.960	0.960	0.960	0.960					0.960	0.960
N	15	30	1	20	MP	36	41	0.960	0.960	0.960	0.960					0.960	0.960
N	31	999	1	20	MP	36	41	0.960	0.960	0.960	0.960					0.960	0.960
Y	-999	0	1	20	MP	36	41	1.000	1.000	1.000	1.000					1.000	1.000
Y	-999 1	3	1	20	MP	36	41	1.000	1.000	1.000	1.000					1.000	1.000
Y	4	6	1	20	MP	36	41	1.000								1.000	
Y	7	14							1.000	1.000	1.000						1.000
			1	20	MP	36	41	0.960	0.960	0.960	0.960					0.960	0.960
Y	15	30	1	20	MP	36	41	0.960	0.960	0.960	0.960					0.960	0.960
Y	31	999	1	20	MP	36	41	0.960	0.960	0.960	0.960					0.960	0.960
N	-999	0	1	20	НО	36	41	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	НО	36	41	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	НО	36	41	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	НО	36	41	0.990	0.990	0.990	0.990					0.990	0.990
N	15	30	1	20	НО	36	41	0.990	0.990	0.990	0.990					0.990	0.990
N	31	999	1	20	НО	36	41	0.990	0.990	0.990	0.990					0.990	0.990
Υ	-999	0	1	20	НО	36	41	1.000	1.000	1.000	1.000					1.000	1.000
Υ	1	3	1	20	НО	36	41	1.000	1.000	1.000	1.000					1.000	1.000
Υ	4	6	1	20	НО	36	41	1.000	1.000	1.000	1.000					1.000	1.000
Y	7	14	1	20	НО	36	41	0.990	0.990	0.990	0.990					0.990	0.990
Y	15	30	1	20	НО	36	41	0.990	0.990	0.990	0.990					0.990	0.990
								0.000	0.000	0.000	0.000						0.000
Y	31	999	1	20	НО	36	41	0.990	0.990	0.990	0.990					0.990	0.990

							te Factor -										
Multi-Car	Quote To Effective Date Lower Bound	Quote To Effective Date Upper Bound	Tier Lower Bound	Tier Upper Bound	Discount Type	Grange Lower Bound	Months with Grange Upper Bound	ВІ	PD	MP	PIP	UMB	UMP	UNB	UNP	отс	COLL
N	-999	0	1	20	None	36	41	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	None	36	41	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	None	36	41	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	None	36	41	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20	None	36	41	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	None	36	41	1.000	1.000	1.000	1.000					1.000	1.000
Υ	-999	0	1	20	None	36	41	1.000	1.000	1.000	1.000					1.000	1.000
Υ	1	3	1	20	None	36	41	1.000	1.000	1.000	1.000					1.000	1.000
Υ	4	6	1	20	None	36	41	1.000	1.000	1.000	1.000					1.000	1.000
Y	7	14	1	20	None	36	41	1.000	1.000	1.000	1.000					1.000	1.000
Y	15	30	1	20	None	36	41	1.000	1.000	1.000	1.000					1.000	1.000
Y	31	999	1	20	None	36	41	1.000	1.000	1.000	1.000					1.000	1.000
N	-999	0	1	20	MP	42	47	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	MP	42	47	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	MP	42	47	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	MP	42	47	0.970	0.970	0.970	0.970					0.970	0.970
N	15	30				42	47										
			1	20	MP			0.970	0.970	0.970	0.970					0.970	0.970
N	31	999	1	20	MP	42	47	0.970	0.970	0.970	0.970					0.970	0.970
Y	-999	0	1	20	MP	42	47	1.000	1.000	1.000	1.000					1.000	1.000
Y	1	3	1	20	MP	42	47	1.000	1.000	1.000	1.000					1.000	1.000
Υ	4	6	1	20	MP	42	47	1.000	1.000	1.000	1.000					1.000	1.000
Υ	7	14	1	20	MP	42	47	0.970	0.970	0.970	0.970					0.970	0.970
Υ	15	30	1	20	MP	42	47	0.970	0.970	0.970	0.970					0.970	0.970
Υ	31	999	1	20	MP	42	47	0.970	0.970	0.970	0.970					0.970	0.970
N	-999	0	1	20	НО	42	47	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	НО	42	47	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	НО	42	47	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	НО	42	47	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20	НО	42	47	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	НО	42	47	1.000	1.000	1.000	1.000					1.000	1.000
Y	-999	0	1	20	HO	42	47	1.000	1.000	1.000	1.000					1.000	1.000
Y	-999	3	1	20	НО	42	47	1.000	1.000	1.000	1.000					1.000	1.000
Y						42											
	4	6	1	20	HO		47	1.000	1.000	1.000	1.000					1.000	1.000
Y	7	14	1	20	НО	42	47	1.000	1.000	1.000	1.000					1.000	1.000
Υ	15	30	1	20	НО	42	47	1.000	1.000	1.000	1.000					1.000	1.000
Υ	31	999	1	20	НО	42	47	1.000	1.000	1.000	1.000					1.000	1.000
N	-999	0	1	20	None	42	47	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	None	42	47	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	None	42	47	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	None	42	47	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20	None	42	47	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	None	42	47	1.000	1.000	1.000	1.000					1.000	1.000
Υ	-999	0	1	20	None	42	47	1.000	1.000	1.000	1.000					1.000	1.000
Υ	1	3	1	20	None	42	47	1.000	1.000	1.000	1.000					1.000	1.000
Υ	4	6	1	20	None	42	47	1.000	1.000	1.000	1.000					1.000	1.000
Υ	7	14	1	20	None	42	47	1.000	1.000	1.000	1.000					1.000	1.000
Υ	15	30	1	20	None	42	47	1.000	1.000	1.000	1.000					1.000	1.000
Y	31	999	1	20	None	42	47	1.000	1.000	1.000	1.000					1.000	1.000
N	-999	0	1	20	MP	48	53	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	MP	48	53	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	MP	48	53	1.000	1.000	1.000	1.000					1.000	1.000
N N	7	14	1	20	MP	48	53	0.980	0.980	0.980						0.980	0.980
			1								0.980						
N N	15	30		20	MP	48	53	0.980	0.980	0.980	0.980					0.980	0.980
N	31	999	1	20	MP	48	53	0.980	0.980	0.980	0.980					0.980	0.980
Y	-999	0	1	20	MP	48	53	1.000	1.000	1.000	1.000					1.000	1.000
Y	1	3	1	20	MP	48	53	1.000	1.000	1.000	1.000					1.000	1.000
Y	4	6	1	20	MP	48	53	1.000	1.000	1.000	1.000					1.000	1.000
Y	7	14	1	20	MP	48	53	0.980	0.980	0.980	0.980					0.980	0.980
Υ	15	30	1	20	MP	48	53	0.980	0.980	0.980	0.980					0.980	0.980
Υ	31	999	1	20	MP	48	53	0.980	0.980	0.980	0.980					0.980	0.980
N	-999	0	1	20	НО	48	53	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	НО	48	53	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	НО	48	53	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	НО	48	53	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20	НО	48	53	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	НО	48	53	1.000	1.000	1.000	1.000					1.000	1.000
Y	-999	0	1	20	НО	48	53	1.000	1.000	1.000	1.000					1.000	1.000
Y	1	3	1	20	HO	48	53	1.000	1.000	1.000	1.000					1.000	1.000
Y	4	6	1	20	HO	48	53	1.000	1.000	1.000	1.000					1.000	1.000
Y	7		1		HO												
		14		20		48	53	1.000	1.000	1.000	1.000					1.000	1.000
Y	15	30	1	20	HO	48	53	1.000	1.000	1.000	1.000					1.000	1.000
Y	31	999	1	20	НО	48	53	1.000	1.000	1.000	1.000					1.000	1.000
N	-999	0	1	20	None	48	53	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	None	48	53	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	None	48	53	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	None	48	53	1.000	1.000	1.000	1.000					1.000	1.000
14		30	1	20	None	48	53	1.000	1.000	1.000	1.000					1.000	1.000
N	15																
	15 31	999	1	20	None	48	53	1.000	1.000	1.000	1.000					1.000	1.000
N			1	20 20	None None	48 48	53 53	1.000	1.000	1.000	1.000					1.000	1.000

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Multi-Car	Quote To Effective Date Lower Bound	Quote To Effective Date Upper Bound	Tier Lower Bound	Tier Upper Bound	Discount Type	Months with Grange Lower Bound	Months with Grange Upper Bound	ВІ	PD	MP	PIP	UMB	UMP	UNB	UNP	отс	COLL
Υ	4	6	1	20	None	48	53	1.000	1.000	1.000	1.000					1.000	1.000
Υ	7	14	1	20	None	48	53	1.000	1.000	1.000	1.000					1.000	1.000
Υ	15	30	1	20	None	48	53	1.000	1.000	1.000	1.000					1.000	1.000
Υ	31	999	1	20	None	48	53	1.000	1.000	1.000	1.000					1.000	1.000
N	-999	0	1	20	MP	54	59	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	MP	54	59	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	MP	54	59	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	MP	54	59	0.990	0.990	0.990	0.990					0.990	0.990
N	15	30	1	20	MP	54	59	0.990	0.990	0.990	0.990					0.990	0.990
N	31	999	1	20	MP	54	59	0.990	0.990	0.990	0.990					0.990	0.990
Υ	-999	0	1	20	MP	54	59	1.000	1.000	1.000	1.000					1.000	1.000
Υ	1	3	1	20	MP	54	59	1.000	1.000	1.000	1.000					1.000	1.000
Υ	4	6	1	20	MP	54	59	1.000	1.000	1.000	1.000					1.000	1.000
Υ	7	14	1	20	MP	54	59	0.990	0.990	0.990	0.990					0.990	0.990
Υ	15	30	1	20	MP	54	59	0.990	0.990	0.990	0.990					0.990	0.990
Y	31	999	1	20	MP	54	59	0.990	0.990	0.990	0.990					0.990	0.990
N	-999	0	1	20	НО	54	59	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	НО	54	59	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	НО	54	59	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	HO	54	59	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20	HO	54	59	1.000	1.000	1.000	1.000		السيا			1.000	1.000
N	31	999	1	20	HO	54	59	1.000	1.000	1.000	1.000					1.000	1.000
Y	-999	0	1	20	HO	54	59	1.000	1.000	1.000	1.000					1.000	1.000
Y	1	3	1	20	HO	54	59	1.000	1.000	1.000	1.000					1.000	1.000
Y	4	6	1	20	HO	54	59	1.000	1.000	1.000	1.000					1.000	1.000
Y	7	14	1	20	HO	54	59	1.000	1.000	1.000	1.000					1.000	1.000
Y	15	30	1	20	HO	54	59	1.000	1.000	1.000	1.000					1.000	1.000
Y N	31	999	1	20	HO	54	59	1.000	1.000	1.000	1.000					1.000	1.000
N	-999	0	1	20	None	54	59	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	None	54	59	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	None	54	59	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	None	54	59	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20	None	54	59	1.000	1.000	1.000	1.000					1.000	1.000
N Y	31	999	1	20	None	54	59	1.000	1.000	1.000	1.000					1.000	1.000
-	-999	0	1	20	None	54	59	1.000	1.000	1.000	1.000					1.000	1.000
Y	1	3	1	20	None	54	59	1.000	1.000	1.000	1.000					1.000	1.000
Y	4	6	1	20	None	54	59	1.000	1.000	1.000	1.000					1.000	1.000
Y	7	14	1	20	None	54	59	1.000	1.000	1.000	1.000					1.000	1.000
Y	15	30	1	20	None	54 54	59	1.000	1.000	1.000	1.000					1.000	1.000
	31	999	1	20	None		59	1.000	1.000	1.000	1.000					1.000	1.000
N N	-999 1	3	1	20	MP	60 60	65 65	1.000	1.000	1.000	1.000					1.000	1.000
				20	MP MP			1.000	1.000	1.000	1.000					1.000	1.000
N N	7	6 14	1	20	MP	60	65 CF	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20 20	MP	60 60	65 65	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	MP	60	65	1.000	1.000	1.000	1.000					1.000	1.000
Y	-999	0	1	20	MP	60	65	1.000	1.000	1.000	1.000					1.000	1.000
Y	1	3	1	20	MP	60	65	1.000	1.000	1.000	1.000					1.000	1.000
Y	4	6	1	20	MP	60	65	1.000	1.000	1.000	1.000					1.000	1.000
Y	7	14	1	20	MP	60	65	1.000	1.000	1.000	1.000					1.000	1.000
Y	15	30	1	20	MP	60	65	1.000	1.000	1.000	1.000					1.000	1.000
Y	31	999	1	20	MP	60	65	1.000	1.000	1.000	1.000					1.000	1.000
N	-999	0	1	20	HO	60	65	1.000	1.000	1.000	1.000					1.000	1.000
N	-999	3	1	20	НО	60	65	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	НО	60	65	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	НО	60	65	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20	НО	60	65	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	НО	60	65	1.000	1.000	1.000	1.000					1.000	1.000
Y	-999	0	1	20	НО	60	65	1.000	1.000	1.000	1.000					1.000	1.000
Y	1	3	1	20	НО	60	65	1.000	1.000	1.000	1.000					1.000	1.000
Y	4	6	1	20	НО	60	65	1.000	1.000	1.000	1.000					1.000	1.000
Y	7	14	1	20	НО	60	65	1.000	1.000	1.000	1.000					1.000	1.000
Y	15	30	1	20	НО	60	65	1.000	1.000	1.000	1.000					1.000	1.000
Y	31	999	1	20	НО	60	65	1.000	1.000	1.000	1.000					1.000	1.000
N	-999	0	1	20	None	60	65	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	None	60	65	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	None	60	65	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	None	60	65	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20	None	60	65	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	None	60	65	1.000	1.000	1.000	1.000					1.000	1.000
Y	-999	0	1	20	None	60	65	1.000	1.000	1.000	1.000					1.000	1.000
Y	-999	3	1	20	None	60	65	1.000	1.000	1.000	1.000					1.000	1.000
Y	4	6	1	20	None	60	65	1.000	1.000	1.000	1.000					1.000	1.000
Y	7	14	1	20	None	60	65	1.000	1.000	1.000	1.000					1.000	1.000
Y	15	30	1	20	None	60	65	1.000	1.000	1.000	1.000					1.000	1.000
Y	31	999	1	20	None	60	65	1.000	1.000	1.000	1.000					1.000	1.000
-	-999	0	1	20	MP	66	71	1.000	1.000	1.000	1.000					1.000	1.000
N			, ,			66	71	1.000	1.000	1.000	1.000					1.000	1.000
N N		3	1 1	20													
N N N	1 4	3 6	1	20 20	MP MP	66	71	1.000	1.000	1.000	1.000					1.000	1.000

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Multi-Car	Quote To Effective Date Lower Bound	Quote To Effective Date Upper Bound	Tier Lower Bound	Tier Upper Bound	Discount Type	Months with Grange Lower Bound	Months with Grange Upper Bound	ВІ	PD	MP	PIP	ИМВ	UMP	UNB	UNP	отс	COLL
N	15	30	1	20	MP	66	71	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	MP	66	71	1.000	1.000	1.000	1.000	1				1.000	1.000
Υ	-999	0	1	20	MP	66	71	1.000	1.000	1.000	1.000	ı				1.000	1.000
Υ	1	3	1	20	MP	66	71	1.000	1.000	1.000	1.000	1				1.000	1.000
Υ	4	6	1	20	MP	66	71	1.000	1.000	1.000	1.000	1				1.000	1.000
Υ	7	14	1	20	MP	66	71	1.000	1.000	1.000	1.000	1				1.000	1.000
Υ	15	30	1	20	MP	66	71	1.000	1.000	1.000	1.000	ı				1.000	1.000
Υ	31	999	1	20	MP	66	71	1.000	1.000	1.000	1.000	ı				1.000	1.000
N	-999	0	1	20	НО	66	71	1.000	1.000	1.000	1.000	į.				1.000	1.000
N	1	3	1	20	НО	66	71	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	НО	66	71	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	НО	66	71	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20	HO	66	71	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	HO	66	71	1.000	1.000	1.000	1.000					1.000	1.000
Υ	-999	0	1	20	НО	66	71	1.000	1.000	1.000	1.000					1.000	1.000
Υ	1	3	1	20	НО	66	71	1.000	1.000	1.000	1.000					1.000	1.000
Υ	4	6	1	20	НО	66	71	1.000	1.000	1.000	1.000					1.000	1.000
Υ	7	14	1	20	НО	66	71	1.000	1.000	1.000	1.000					1.000	1.000
Υ	15	30	1	20	НО	66	71	1.000	1.000	1.000	1.000					1.000	1.000
Y	31	999	1	20	HO	66	71	1.000	1.000	1.000	1.000					1.000	1.000
N	-999	0	1	20	None	66	71	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	None	66	71	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	None	66	71	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	None	66	71	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20	None	66	71	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	None	66	71	1.000	1.000	1.000	1.000					1.000	1.000
Y	-999	0	1	20	None	66	71	1.000	1.000	1.000	1.000					1.000	1.000
Y Y	4	3 6	1	20	None	66 66	71 71	1.000	1.000	1.000	1.000					1.000	1.000
				20	None			1.000	1.000	1.000	1.000					1.000	1.000
Y Y	7	14	1	20	None	66	71	1.000	1.000	1.000	1.000					1.000	1.000
Y	15	30 999		20	None	66 66	71 71	1.000	1.000	1.000	1.000					1.000	1.000
N N	-999	999	1	20 20	None MP	72	77	1.000	1.000	1.000	1.000					1.000	1.000
N N	-999 1	3	1	20	MP	72	77	1.000	1.000	1.000	1.000					1.000	1.000
N N	4	6	1	20	MP	72	77	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	MP	72	77				1.000						1.000
N N	15	30	1	20	MP	72	77	1.000	1.000	1.000	1.000					1.000	1.000
N N	31	999	1	20	MP	72	77	1.000	1.000	1.000	1.000					1.000	1.000
Y	-999	0	1	20	MP	72	77	1.000	1.000	1.000	1.000					1.000	1.000
Y	-999	3	1	20	MP	72	77	1.000	1.000	1.000	1.000					1.000	1.000
Y	4	6	1	20	MP	72	77	1.000	1.000	1.000	1.000					1.000	1.000
Y	7	14	1	20	MP	72	77	1.000	1.000	1.000	1.000					1.000	1.000
Y	15	30	1	20	MP	72	77	1.000	1.000	1.000	1.000					1.000	1.000
Y	31	999	1	20	MP	72	77	1.000	1.000	1.000	1.000					1.000	1.000
N	-999	0	1	20	HO	72	77	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	HO	72	77	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	HO	72	77	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	НО	72	77	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20	НО	72	77	1.000	1.000	1.000	1.000	1				1.000	1.000
N	31	999	1	20	НО	72	77	1.000	1.000	1.000	1.000	1				1.000	1.000
Υ	-999	0	1	20	НО	72	77	1.000	1.000	1.000	1.000	1				1.000	1.000
Υ	1	3	1	20	НО	72	77	1.000	1.000	1.000	1.000					1.000	1.000
Υ	4	6	1	20	НО	72	77	1.000	1.000	1.000	1.000					1.000	1.000
Υ	7	14	1	20	НО	72	77	1.000	1.000	1.000	1.000					1.000	1.000
Υ	15	30	1	20	НО	72	77	1.000	1.000	1.000	1.000					1.000	1.000
Υ	31	999	1	20	НО	72	77	1.000	1.000	1.000	1.000					1.000	1.000
N	-999	0	1	20	None	72	77	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	None	72	77	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	None	72	77	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	None	72	77	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20	None	72	77	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	None	72	77	1.000	1.000	1.000	1.000					1.000	1.000
Υ	-999	0	1	20	None	72	77	1.000	1.000	1.000	1.000					1.000	1.000
Υ	1	3	1	20	None	72	77	1.000	1.000	1.000	1.000					1.000	1.000
Υ	4	6	1	20	None	72	77	1.000	1.000	1.000	1.000					1.000	1.000
Υ	7	14	1	20	None	72	77	1.000	1.000	1.000	1.000					1.000	1.000
Υ	15	30	1	20	None	72	77	1.000	1.000	1.000	1.000					1.000	1.000
Υ	31	999	1	20	None	72	77	1.000	1.000	1.000	1.000					1.000	1.000
N	-999	0	1	20	MP	78	83	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	MP	78	83	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	MP	78	83	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	MP	78	83	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20	MP	78	83	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	MP	78	83	1.000	1.000	1.000	1.000					1.000	1.000
Υ	-999	0	1	20	MP	78	83	1.000	1.000	1.000	1.000					1.000	1.000
Y	1	3	1	20	MP	78	83	1.000	1.000	1.000	1.000					1.000	1.000
Y	4	6	1	20	MP	78	83	1.000	1.000	1.000	1.000					1.000	1.000
Y	7	14	1	20	MP	78	83	1.000	1.000	1.000	1.000					1.000	1.000
Υ	15	30	1	20	MP	78	83	1.000	1.000	1.000	1.000					1.000	1.000
Y	31	999	1	20	MP	78	83	1.000	1.000	1.000	1.000					1.000	1.000

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Multi-Car	Quote To Effective Date Lower Bound	Quote To Effective Date Upper Bound	Tier Lower Bound	Tier Upper Bound	Discount Type	Months with Grange Lower Bound	Months with Grange Upper Bound	ВІ	PD	MP	PIP	UMB	UMP	UNB	UNP	отс	COLL
N	-999	0	1	20	НО	78	83	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	НО	78	83	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	НО	78	83	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	НО	78	83	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20	НО	78	83	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	НО	78	83	1.000	1.000	1.000	1.000					1.000	1.000
Υ	-999	0	1	20	НО	78	83	1.000	1.000	1.000	1.000					1.000	1.000
Y	1	3	1	20	НО	78	83	1.000	1.000	1.000	1.000					1.000	1.000
Υ	4	6	1	20	НО	78	83	1.000	1.000	1.000	1.000					1.000	1.000
Y	7	14	1	20	НО	78	83	1.000	1.000	1.000	1.000					1.000	1.000
Υ	15	30	1	20	НО	78	83	1.000	1.000	1.000	1.000					1.000	1.000
Y	31	999	1	20	НО	78	83	1.000	1.000	1.000	1.000					1.000	1.000
N	-999	0	1	20	None	78	83	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	None	78	83	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	None	78	83	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	None	78	83	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20	None	78	83	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	None	78	83	1.000	1.000	1.000	1.000					1.000	1.000
Y	-999	0	1	20	None	78	83	1.000	1.000	1.000	1.000					1.000	1.000
Y	1	3	1	20	None	78	83	1.000	1.000	1.000	1.000					1.000	1.000
Y	4	6	1	20	None	78	83	1.000	1.000	1.000	1.000					1.000	1.000
Y	7	14	1	20	None	78	83	1.000	1.000	1.000	1.000					1.000	1.000
Y	15	30	1	20	None	78	83	1.000	1.000	1.000	1.000					1.000	1.000
Y	31	999	1	20	None	78	83	1.000	1.000	1.000	1.000					1.000	1.000
N	-999	0	1	20	MP	84	89	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	MP	84	89	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	MP	84	89	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	MP	84	89	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20	MP	84	89	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	MP	84	89	1.000	1.000	1.000	1.000					1.000	1.000
Y	-999	0	1	20	MP	84	89	1.000	1.000	1.000	1.000					1.000	1.000
Y	1	3	1	20	MP	84	89	1.000	1.000	1.000	1.000					1.000	1.000
Y	4	6	1	20	MP	84	89	1.000	1.000	1.000	1.000					1.000	1.000
Y	7	14	1	20	MP	84	89	1.000	1.000	1.000	1.000					1.000	1.000
Y	15	30	1	20	MP	84	89	1.000	1.000	1.000	1.000					1.000	1.000
Y	31	999	1	20	MP	84	89	1.000	1.000	1.000	1.000					1.000	1.000
N	-999	0	1	20	HO	84	89	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	HO	84	89	1.000	1.000	1.000	1.000					1.000	1.000
N	7	6	1	20	HO	84	89	1.000	1.000	1.000	1.000					1.000	1.000
N N		14 30	1	20	HO	84 84	89	1.000	1.000	1.000	1.000					1.000	1.000
N N	15 31	999	1	20	HO	84	89 89	1.000	1.000	1.000	1.000					1.000	1.000
Y	-999		1	20	HO HO	84		1.000	1.000	1.000	1.000					1.000	1.000
Y	-999 1	0	1	20	HO	84	89	1.000	1.000	1.000	1.000					1.000	1.000
Y	4	3 6	1	20 20	HO	84	89 89	1.000	1.000	1.000	1.000					1.000	1.000
Y	7	14	1	20	НО	84	89	1.000	1.000	1.000	1.000					1.000	1.000
Y	15	30	1	20	HO	84	89	1.000	1.000	1.000	1.000					1.000	1.000
Y	31	999	1	20	HO	84	89	1.000	1.000	1.000	1.000					1.000	1.000
N N	-999	0	1	20	None	84	89	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	None	84	89	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	None	84	89	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	None	84	89	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20	None	84	89	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	None	84	89	1.000	1.000	1.000	1.000					1.000	1.000
Y	-999	0	1	20	None	84	89	1.000	1.000	1.000	1.000					1.000	1.000
Y	1	3	1	20	None	84	89	1.000	1.000	1.000	1.000					1.000	1.000
Y	4	6	1	20	None	84	89	1.000	1.000	1.000	1.000					1.000	1.000
Y	7	14	1	20	None	84	89	1.000	1.000	1.000	1.000					1.000	1.000
Y	15	30	1	20	None	84	89	1.000	1.000	1.000	1.000					1.000	1.000
Y	31	999	1	20	None	84	89	1.000	1.000	1.000	1.000					1.000	1.000
N N	-999	0	1	20	MP	90	95	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	MP	90	95	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	MP	90	95	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	MP	90	95	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20	MP	90	95	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	MP	90	95	1.000	1.000	1.000	1.000					1.000	1.000
Y	-999	0	1	20	MP	90	95	1.000	1.000	1.000	1.000					1.000	1.000
Y	1	3	1	20	MP	90	95	1.000	1.000	1.000	1.000					1.000	1.000
Y	4	6	1	20	MP	90	95	1.000	1.000	1.000	1.000					1.000	1.000
Y	7	14	1	20	MP	90	95	1.000	1.000	1.000	1.000					1.000	1.000
Y	15	30	1	20	MP	90	95	1.000	1.000	1.000	1.000					1.000	1.000
Y	31	999	1	20	MP	90	95	1.000	1.000	1.000	1.000					1.000	1.000
N	-999	0	1	20	НО	90	95	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	НО	90	95	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	НО	90	95	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	НО	90	95	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20	НО	90	95	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	НО	90	95	1.000	1.000	1.000	1.000					1.000	1.000
Y	-999	0	1	20	НО	90	95	1.000	1.000	1.000	1.000					1.000	1.000
Y	1	3	1	20	НО	90	95	1.000	1.000	1.000	1.000					1.000	1.000
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	1				A	ivance Guc	te Factor -	riopos	eu								
Multi-Car	Quote To Effective Date Lower Bound	Quote To Effective Date Upper Bound	Tier Lower Bound	Tier Upper Bound	Discount Type	Months with Grange Lower Bound	Months with Grange Upper Bound	ВІ	PD	MP	PIP	UMB	UMP	UNB	UNP	отс	COLL
Υ	4	6	1	20	НО	90	95	1.000	1.000	1.000	1.000					1.000	1.000
Υ	7	14	1	20	НО	90	95	1.000	1.000	1.000	1.000					1.000	1.000
Υ	15	30	1	20	НО	90	95	1.000	1.000	1.000	1.000					1.000	1.000
Υ	31	999	1	20	НО	90	95	1.000	1.000	1.000	1.000					1.000	1.000
N	-999	0	1	20	None	90	95	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	None	90	95	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	None	90	95	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	None	90	95	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20	None	90	95	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	None	90	95	1.000	1.000	1.000	1.000					1.000	1.000
Υ	-999	0	1	20	None	90	95	1.000	1.000	1.000	1.000					1.000	1.000
Y	1	3	1	20	None	90	95	1.000	1.000	1.000	1.000					1.000	1.000
<u>.</u> Ү	4	6	1	20	None	90	95	1.000	1.000	1.000	1.000					1.000	1.000
<u>.</u> Ү	7	14	1	20	None	90	95	1.000	1.000	1.000	1.000					1.000	1.000
<u>.</u> Ү	15	30	1	20	None	90	95	1.000	1.000	1.000	1.000					1.000	1.000
Y	31	999	1	20	None	90	95	1.000	1.000	1.000	1.000					1.000	1.000
N N	-999	0				96	101										
			1	20	MP			1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	MP	96	101	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	MP	96	101	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	MP	96	101	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20	MP	96	101	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	MP	96	101	1.000	1.000	1.000	1.000					1.000	1.000
Υ	-999	0	1	20	MP	96	101	1.000	1.000	1.000	1.000					1.000	1.000
Υ	1	3	1	20	MP	96	101	1.000	1.000	1.000	1.000					1.000	1.000
Υ	4	6	1	20	MP	96	101	1.000	1.000	1.000	1.000					1.000	1.000
Υ	7	14	1	20	MP	96	101	1.000	1.000	1.000	1.000					1.000	1.000
Υ	15	30	1	20	MP	96	101	1.000	1.000	1.000	1.000					1.000	1.000
Y	31	999	1	20	MP	96	101	1.000	1.000	1.000	1.000					1.000	1.000
N	-999	0	1	20	НО	96	101	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	НО	96	101	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	НО	96	101	1.000	1.000	1.000	1.000					1.000	1.000
N N	7	14	1	20	НО	96	101	1.000	1.000	1.000	1.000					1.000	1.000
		30															
N N	15		1	20	НО	96	101	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	НО	96	101	1.000	1.000	1.000	1.000					1.000	1.000
Υ	-999	0	1	20	НО	96	101	1.000	1.000	1.000	1.000					1.000	1.000
Υ	1	3	1	20	НО	96	101	1.000	1.000	1.000	1.000					1.000	1.000
Υ	4	6	1	20	НО	96	101	1.000	1.000	1.000	1.000					1.000	1.000
Υ	7	14	1	20	НО	96	101	1.000	1.000	1.000	1.000					1.000	1.000
Υ	15	30	1	20	НО	96	101	1.000	1.000	1.000	1.000					1.000	1.000
Υ	31	999	1	20	НО	96	101	1.000	1.000	1.000	1.000					1.000	1.000
N	-999	0	1	20	None	96	101	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	None	96	101	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	None	96	101	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	None	96	101	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20	None	96	101	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	None	96	101	1.000	1.000	1.000	1.000					1.000	1.000
Y	-999	0	1	20	None	96	101	1.000	1.000	1.000	1.000					1.000	1.000
Y	1	3	1	20	None	96	101	1.000	1.000	1.000	1.000					1.000	1.000
Ү	4	6	1	20	None	96	101	1.000	1.000	1.000	1.000					1.000	1.000
Y	7	14	1	20	None	96	101	1.000	1.000	1.000	1.000					1.000	1.000
Y																	
Y	15 31	30 999	1	20 20	None	96 96	101 101	1.000	1.000	1.000	1.000					1.000	1.000
			1		None												
N	-999	0		20	MP	102	107	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	MP	102	107	1.000	1.000	1.000	1.000					1.000	1.000
N	4 -	6	1	20	MP	102	107	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	MP	102	107	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20	MP	102	107	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	MP	102	107	1.000	1.000	1.000	1.000					1.000	1.000
Υ	-999	0	1	20	MP	102	107	1.000	1.000	1.000	1.000					1.000	1.000
Υ	1	3	1	20	MP	102	107	1.000	1.000	1.000	1.000					1.000	1.000
Υ	4	6	1	20	MP	102	107	1.000	1.000	1.000	1.000					1.000	1.000
Υ	7	14	1	20	MP	102	107	1.000	1.000	1.000	1.000					1.000	1.000
Υ	15	30	1	20	MP	102	107	1.000	1.000	1.000	1.000					1.000	1.000
Υ	31	999	1	20	MP	102	107	1.000	1.000	1.000	1.000					1.000	1.000
N	-999	0	1	20	НО	102	107	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	НО	102	107	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	НО	102	107	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	НО	102	107	1.000	1.000	1.000	1.000					1.000	1.000
N N	15	30	1	20	HO	102	107	1.000	1.000	1.000	1.000					1.000	1.000
	31				HO												
N		999	1	20		102	107	1.000	1.000	1.000	1.000					1.000	1.000
Y	-999	0	1	20	HO	102	107	1.000	1.000	1.000	1.000					1.000	1.000
Y	1	3	1	20	НО	102	107	1.000	1.000	1.000	1.000					1.000	1.000
Υ	4	6	1	20	НО	102	107	1.000	1.000	1.000	1.000					1.000	1.000
Υ	7	14	1	20	НО	102	107	1.000	1.000	1.000	1.000					1.000	1.000
Υ	15	30	1	20	НО	102	107	1.000	1.000	1.000	1.000					1.000	1.000
	31	999	1	20	НО	102	107	1.000	1.000	1.000	1.000					1.000	1.000
Υ		0	1	20	None	102	107	1.000	1.000	1.000	1.000					1.000	1.000
N N	-999	U															
	-999 1	3	1	20	None	102	107	1.000	1.000	1.000	1.000					1.000	1.000
N						102 102	107 107	1.000	1.000	1.000	1.000					1.000	1.000

					AC	Ivanice Que	te Factor -	ropos	cu								
Multi-Car	Quote To Effective Date Lower Bound	Quote To Effective Date Upper Bound	Tier Lower Bound	Tier Upper Bound	Discount Type	Grange Lower Bound	Months with Grange Upper Bound	ВІ	PD	MP	PIP	UMB	UMP	UNB	UNP	отс	COLL
N	15	30	1	20	None	102	107	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	None	102	107	1.000	1.000	1.000	1.000					1.000	1.000
Υ	-999	0	1	20	None	102	107	1.000	1.000	1.000	1.000					1.000	1.000
Υ	1	3	1	20	None	102	107	1.000	1.000	1.000	1.000					1.000	1.000
Υ	4	6	1	20	None	102	107	1.000	1.000	1.000	1.000					1.000	1.000
Υ	7	14	1	20	None	102	107	1.000	1.000	1.000	1.000					1.000	1.000
Υ	15	30	1	20	None	102	107	1.000	1.000	1.000	1.000					1.000	1.000
Υ	31	999	1	20	None	102	107	1.000	1.000	1.000	1.000					1.000	1.000
N	-999	0	1	20	MP	108	113	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	MP	108	113	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	MP	108	113	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	MP	108	113	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20	MP	108	113	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	MP	108	113	1.000	1.000	1.000	1.000					1.000	1.000
Y	-999	0	1	20	MP	108	113	1.000	1.000	1.000	1.000					1.000	1.000
Y	1	3	1	20	MP	108	113	1.000	1.000	1.000	1.000					1.000	1.000
Y	4	6			MP	108	113										
			1	20				1.000	1.000	1.000	1.000					1.000	1.000
Y	7	14	1	20	MP	108	113	1.000	1.000	1.000	1.000					1.000	1.000
Υ	15	30	1	20	MP	108	113	1.000	1.000	1.000	1.000					1.000	1.000
Υ	31	999	1	20	MP	108	113	1.000	1.000	1.000	1.000					1.000	1.000
N	-999	0	1	20	НО	108	113	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	НО	108	113	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	НО	108	113	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	НО	108	113	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20	НО	108	113	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	НО	108	113	1.000	1.000	1.000	1.000					1.000	1.000
Υ	-999	0	1	20	НО	108	113	1.000	1.000	1.000	1.000					1.000	1.000
Υ	1	3	1	20	НО	108	113	1.000	1.000	1.000	1.000					1.000	1.000
Υ	4	6	1	20	НО	108	113	1.000	1.000	1.000	1.000					1.000	1.000
Υ	7	14	1	20	НО	108	113	1.000	1.000	1.000	1.000					1.000	1.000
Y	15	30	1	20	НО	108	113	1.000	1.000	1.000	1.000					1.000	1.000
Y	31	999	1	20	HO	108	113	1.000	1.000	1.000	1.000					1.000	1.000
N N	-999	0	1	20	None	108	113	1.000	1.000	1.000	1.000					1.000	1.000
N N	-999 1	3	1	20		108	113	1.000								1.000	1.000
					None				1.000	1.000	1.000						
N	4	6	1	20	None	108	113	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	None	108	113	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20	None	108	113	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	None	108	113	1.000	1.000	1.000	1.000					1.000	1.000
Υ	-999	0	1	20	None	108	113	1.000	1.000	1.000	1.000					1.000	1.000
Υ	1	3	1	20	None	108	113	1.000	1.000	1.000	1.000					1.000	1.000
Υ	4	6	1	20	None	108	113	1.000	1.000	1.000	1.000					1.000	1.000
Υ	7	14	1	20	None	108	113	1.000	1.000	1.000	1.000					1.000	1.000
Υ	15	30	1	20	None	108	113	1.000	1.000	1.000	1.000					1.000	1.000
Υ	31	999	1	20	None	108	113	1.000	1.000	1.000	1.000					1.000	1.000
N	-999	0	1	20	MP	114	119	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	MP	114	119	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	MP	114	119	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	MP	114	119	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20	MP	114	119	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	MP	114	119	1.000	1.000	1.000	1.000					1.000	1.000
Y	-999	0	1	20	MP	114	119	1.000	1.000	1.000	1.000					1.000	1.000
Y	-999	3	1	20	MP	114	119	1.000	1.000	1.000	1.000					1.000	1.000
Y	4	6	1	20	MP	114	119	1.000	1.000	1.000	1.000					1.000	1.000
Y	7	14	1	20	MP	114	119			1.000							
1			1					1.000	1.000		1.000					1.000	1.000
T V	15 31	30 999	1	20	MP MP	114	119	1.000	1.000	1.000	1.000					1.000	1.000
Y			1	20	MP	114	119	1.000	1.000	1.000	1.000					1.000	1.000
N	-999	0	1	20	HO	114	119	1.000	1.000	1.000	1.000					1.000	1.000
N N	1	3	1	20	HO	114	119	1.000	1.000	1.000	1.000					1.000	1.000
N N	4	6	1	20	HO	114	119	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	HO	114	119	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20	НО	114	119	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	НО	114	119	1.000	1.000	1.000	1.000					1.000	1.000
Υ	-999	0	1	20	НО	114	119	1.000	1.000	1.000	1.000					1.000	1.000
Υ	1	3	1	20	НО	114	119	1.000	1.000	1.000	1.000					1.000	1.000
Υ	4	6	1	20	НО	114	119	1.000	1.000	1.000	1.000					1.000	1.000
Υ	7	14	1	20	НО	114	119	1.000	1.000	1.000	1.000					1.000	1.000
Υ	15	30	1	20	НО	114	119	1.000	1.000	1.000	1.000					1.000	1.000
Υ	31	999	1	20	НО	114	119	1.000	1.000	1.000	1.000					1.000	1.000
N	-999	0	1	20	None	114	119	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	None	114	119	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	None	114	119	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	None	114	119	1.000	1.000	1.000	1.000					1.000	1.000
N N	15	30	1	20	None	114	119	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	None	114	119	1.000	1.000	1.000	1.000					1.000	1.000
Y	-999	0	1	20	None	114	119	1.000	1.000	1.000	1.000					1.000	1.000
Y	1	3	1	20	None	114	119	1.000	1.000	1.000	1.000					1.000	1.000
Υ	4	6	1	20	None	114	119	1.000	1.000	1.000	1.000					1.000	1.000
Υ	7	14	1	20	None	114	119	1.000	1.000	1.000	1.000					1.000	1.000
							440		4 000	4 000	4 000					4 000	1.000
Y Y	15 31	30	1	20 20	None	114	119 119	1.000	1.000	1.000	1.000					1.000	1.000

						avance Quo	ic i actor -	Пороз	cu								
Multi-Car	Quote To Effective Date Lower Bound	Quote To Effective Date Upper Bound	Tier Lower Bound	Tier Upper Bound	Discount Type	Months with Grange Lower Bound	Months with Grange Upper Bound	ВІ	PD	MP	PIP	UMB	UMP	UNB	UNP	отс	COLL
N	-999	0	1	20	MP	120	999	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	MP	120	999	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	MP	120	999	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	MP	120	999	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20	MP	120	999	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	MP	120	999	1.000	1.000	1.000	1.000					1.000	1.000
Υ	-999	0	1	20	MP	120	999	1.000	1.000	1.000	1.000					1.000	1.000
Υ	1	3	1	20	MP	120	999	1.000	1.000	1.000	1.000					1.000	1.000
Υ	4	6	1	20	MP	120	999	1.000	1.000	1.000	1.000					1.000	1.000
Υ	7	14	1	20	MP	120	999	1.000	1.000	1.000	1.000					1.000	1.000
Υ	15	30	1	20	MP	120	999	1.000	1.000	1.000	1.000					1.000	1.000
Υ	31	999	1	20	MP	120	999	1.000	1.000	1.000	1.000					1.000	1.000
N	-999	0	1	20	НО	120	999	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	НО	120	999	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	НО	120	999	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	НО	120	999	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20	НО	120	999	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	НО	120	999	1.000	1.000	1.000	1.000					1.000	1.000
Υ	-999	0	1	20	НО	120	999	1.000	1.000	1.000	1.000					1.000	1.000
Υ	1	3	1	20	НО	120	999	1.000	1.000	1.000	1.000					1.000	1.000
Υ	4	6	1	20	НО	120	999	1.000	1.000	1.000	1.000					1.000	1.000
Υ	7	14	1	20	НО	120	999	1.000	1.000	1.000	1.000					1.000	1.000
Υ	15	30	1	20	НО	120	999	1.000	1.000	1.000	1.000					1.000	1.000
Υ	31	999	1	20	НО	120	999	1.000	1.000	1.000	1.000					1.000	1.000
N	-999	0	1	20	None	120	999	1.000	1.000	1.000	1.000					1.000	1.000
N	1	3	1	20	None	120	999	1.000	1.000	1.000	1.000					1.000	1.000
N	4	6	1	20	None	120	999	1.000	1.000	1.000	1.000					1.000	1.000
N	7	14	1	20	None	120	999	1.000	1.000	1.000	1.000					1.000	1.000
N	15	30	1	20	None	120	999	1.000	1.000	1.000	1.000					1.000	1.000
N	31	999	1	20	None	120	999	1.000	1.000	1.000	1.000					1.000	1.000
Υ	-999	0	1	20	None	120	999	1.000	1.000	1.000	1.000					1.000	1.000
Υ	1	3	1	20	None	120	999	1.000	1.000	1.000	1.000					1.000	1.000
Υ	4	6	1	20	None	120	999	1.000	1.000	1.000	1.000					1.000	1.000
Υ	7	14	1	20	None	120	999	1.000	1.000	1.000	1.000					1.000	1.000
Υ	15	30	1	20	None	120	999	1.000	1.000	1.000	1.000					1.000	1.000
Υ	31	999	1	20	None	120	999	1.000	1.000	1.000	1.000					1.000	1.000

					Veh	icle Make b	y BI Limit	Factor - Pro	oposed			
Vehicle Make	BI Limit	ВІ	PD	MP	PIP	UMB	UMP	UNB	UNP	отс	COLL	Vehicle Make Description
ACUR	25-50	0.900	0.931	0.817	0.878					1.218	0.949	ACURA
ALFA	25-50	0.886	0.982	1.000	1.000					1.174	1.099	ALFA ROMEO
AMER AMGL	25-50 25-50	0.886	0.982 0.982	1.000	1.000					1.174 1.174	1.099	AMERICAN MOTORS  AM GENERAL
AUDI	25-50	0.886	0.982	1.000	1.000					1.174	1.099	AWIGENERAL
AUST	25-50	0.886	0.982	1.000	1.000					1.174	1.099	AUSTIN
AVTI	25-50	0.886	0.982	1.000	1.000					1.174	1.099	AVANTI
BMW	25-50	0.975	0.982	0.817	1.067					1.490	1.147	BMW
BUIC BUIK	25-50 25-50	0.956 0.956	1.132 1.132	1.000	1.067 1.067					1.174 1.174	1.000	BUICK BUICK
CADI	25-50	0.932	1.091	1.047	1.000					1.218	1.190	CADILLAC
CHEC	25-50	0.886	0.982	1.000	1.000					1.174	1.099	CHECKER
CHEV	25-50	1.000	1.000	1.000	1.000					1.000	1.000	CHEVROLET
CHRY DAEW	25-50 25-50	0.979 0.886	1.091 0.982	1.105 1.000	1.067 1.000					1.000 1.174	1.000 1.099	CHRYLSER DAEWOO
DALW	25-50	0.886	0.982	1.000	1.000					1.174	1.099	DAIHASU
DATS	25-50	0.886	0.982	1.000	1.000					1.174	1.099	DATSUN
DELO	25-50	0.886	0.982	1.000	1.000					1.174	1.099	DELOREAN
DODG EGIL	25-50 25-50	0.971 0.886	1.132 0.982	1.047 1.000	1.067 1.000					1.000 1.174	0.902 1.099	DODGE EAGLE
FERR	25-50	0.886	0.982	1.000	1.000					1.174	1.099	FERRARI
FIAT	25-50	0.886	0.982	1.000	1.000					1.174	1.099	FIAT
FORD	25-50	1.000	1.032	1.000	1.000					0.977	0.949	FORD
GEO	25-50	0.886	0.982	1.000	1.000					1.174	1.099	GEO
GMC HOND	25-50 25-50	0.886 0.979	1.032 1.062	1.047 1.105	1.000					1.094 1.137	1.000	GMC HONDA
HUMM	25-50	0.886	0.982	1.000	1.000					1.174	1.000	HUMMER
HYUN	25-50	0.940	1.000	1.105	1.000					2.189	0.949	HYUNDAI
INFI	25-50	0.886	0.931	1.047	1.067					1.410	1.286	INFINITI
INTL	25-50	0.886	0.982	1.000	1.000					1.174	1.099	INTERNATIONAL
JAGU	25-50 25-50	0.886 0.886	0.982 0.982	1.000	1.000					1.174 1.174	1.099 1.099	ISUZU JAGUAR
JEEP	25-50	0.999	1.106	1.000	1.067					1.000	0.902	JEEP
KIA	25-50	0.956	1.091	1.105	1.000					2.001	0.891	KIA
LEXS	25-50	1.000	1.032	0.748	0.878					1.490	1.190	LEXUS
LINC	25-50	0.900	1.062	0.817	1.000					1.137	1.099	LINCOLN
LNDR LOTU	25-50 25-50	0.886 0.886	0.982 0.982	1.000	1.000					1.174 1.174	1.099 1.099	LANDROVER LOTUS
MASE	25-50	0.886	0.982	1.000	1.000					1.174	1.099	MASSERATI
MAZD	25-50	0.992	1.062	1.000	1.000					1.137	1.147	MAZDA
MERC	25-50	0.992	1.017	1.047	1.000					0.977	0.949	MERCURY
MBNZ MERZ	25-50 25-50	1.005	0.931	0.817	1.000					1.490 1.490	1.286	MERCEDES BENZ MERCEDES BENZ
MG	25-50	1.005 0.886	0.931 0.982	0.817 1.000	1.000					1.490	1.286 1.099	MG MERCEDES BENZ
MITS	25-50	0.956	1.106	1.136	1.067					1.094	1.000	MITSUBISHI
MNNI	25-50	0.886	0.982	1.000	1.000					1.174	1.099	MINI
NISS	25-50	0.956	1.032	1.136	1.067					1.094	1.099	NISSAN
NSSN NONE	25-50 25-50	0.956 1.141	1.032	1.136 1.000	1.067 1.000					1.094 1.000	1.099	NISSAN NONE
OLDS	25-50	0.956	1.000	1.105	1.000					0.977	0.891	OLDSMOBILE
PEUG	25-50	0.886	0.982	1.000	1.000					1.174	1.099	PEUGOT
PLYM	25-50	0.992	1.132	1.136	1.000					0.977	0.891	PLYMOUTH
PONT	25-50	0.992	1.017	1.000	1.000					1.000 1.174	0.949 1.099	PONTIAC
PORS RAM	25-50 25-50	0.886	0.982 0.982	1.000	1.000					1.174	1.099	PORSCHE RAM
RENA	25-50	0.886	0.982	1.000	1.000					1.174	1.099	RENAULT
ROVR	25-50	0.886	0.982	1.000	1.000					1.174	1.099	ROVER
SAA	25-50	0.886	0.982	1.000	1.000					1.174	1.099	SAAB SCION
SCIO SMRT	25-50 25-50	0.886 0.886	0.982 0.982	1.000	1.000					1.174 1.174	1.099 1.099	SCION
SATN	25-50	0.992	1.091	1.105	1.000					0.918	1.000	SATURN
STRN	25-50	0.992	1.091	1.105	1.000					0.918	1.000	SATURN
SUBA	25-50	0.913	0.931	0.817	1.000					1.410	1.147	SUBARU
SUZI TOYT	25-50	0.886 1.049	0.982 1.062	1.000 1.105	1.000 1.067					1.174 1.174	1.099 1.099	SUZIKI TOYOTA
TYTA	25-50 25-50	1.049	1.062	1.105	1.067					1.174	1.099	TOYOTA
TRIU	25-50	0.886	0.982	1.000	1.000					1.174	1.099	TRIUMPH
UNKN	25-50	1.141	1.000	1.000	1.000					1.000	1.000	UNKNOWN
VLKS	25-50	0.913	0.931	0.817	0.878					1.218	1.000	VOLKSWAGEN
VOLK VOLV	25-50	0.913 0.932	0.931 0.982	0.817 1.000	0.878 0.878					1.218 1.410	1.000	VOLKSWAGEN VOLVO
VOLV	25-50 25-50	0.932	0.982	1.000	1.000					1.410	1.000	VOLVO  VEHICLE PRODUCTION GROUP
ACUR	50-50	0.900	0.931	0.817	0.878					1.218	0.949	ACURA
ALFA	50-50	0.833	0.982	1.000	1.000					1.174	1.099	ALFA ROMEO
AMER	50-50	0.833	0.982	1.000	1.000					1.174	1.099	AMERICAN MOTORS
AMGL AUDI	50-50	0.833	0.982	1.000	1.000					1.174	1.099	AM GENERAL
	50-50	0.833	0.982	1.000	1.000					1.174	1.099	AUDI AUSTIN
AUST	50-50	0.833	0.982	1.000	7 (1010)					1.174	1.099	

					Veh	icle Make b	y BI Limit	Factor - Pro	oposed			
Vehicle Make	BI Limit	ВІ	PD	MP	PIP	UMB	UMP	UNB	UNP	отс	COLL	Vehicle Make Description
BMW	50-50	0.878	0.982	0.817	1.067					1.490	1.147	BMW
BUIC	50-50	0.930	1.132	1.000	1.067					1.174	1.000	BUICK
BUIK	50-50	0.930	1.132	1.000	1.067					1.174	1.000	BUICK
CADI	50-50 50-50	0.932 0.833	1.091 0.982	1.047 1.000	1.000					1.218 1.174	1.190 1.099	CADILLAC CHECKER
CHEV	50-50	1.000	1.000	1.000	1.000					1.000	1.000	CHEVROLET
CHRY	50-50	1.011	1.091	1.105	1.067					1.000	1.000	CHRYLSER
DAEW	50-50	0.833	0.982	1.000	1.000					1.174	1.099	DAEWOO
DAIH	50-50	0.833	0.982	1.000	1.000					1.174	1.099	DAIHASU
DATS	50-50	0.833	0.982	1.000	1.000					1.174	1.099	DATSUN
DELO DODG	50-50	0.833	0.982	1.000 1.047	1.000 1.067					1.174 1.000	1.099 0.902	DELOREAN DODGE
EGIL	50-50 50-50	1.028 0.833	1.132 0.982	1.047	1.067					1.174	1.099	EAGLE
FERR	50-50	0.833	0.982	1.000	1.000					1.174	1.099	FERRARI
FIAT	50-50	0.833	0.982	1.000	1.000					1.174	1.099	FIAT
FORD	50-50	1.000	1.032	1.000	1.000					0.977	0.949	FORD
GEO	50-50	0.833	0.982	1.000	1.000					1.174	1.099	GEO
GMC	50-50	0.833	1.032	1.047	1.000					1.094	1.000	GMC
HOND HUMM	50-50 50-50	1.011 0.833	1.062	1.105 1.000	1.000					1.137 1.174	1.000	HONDA
HYUN	50-50	0.884	0.982 1.000	1.105	1.000					2.189	0.949	HUMMER HYUNDAI
INFI	50-50	0.833	0.931	1.047	1.067					1.410	1.286	INFINITI
INTL	50-50	0.833	0.982	1.000	1.000					1.174	1.099	INTERNATIONAL
ISU	50-50	0.833	0.982	1.000	1.000					1.174	1.099	ISUZU
JAGU	50-50	0.833	0.982	1.000	1.000					1.174	1.099	JAGUAR
JEEP	50-50	0.982	1.106	1.000	1.067					1.000	0.902	JEEP
KIA LEXS	50-50 50-50	0.930 1.000	1.091 1.032	1.105 0.748	1.000 0.878					2.001 1.490	0.891 1.190	KIA LEXUS
LINC	50-50	0.900	1.062	0.748	1.000					1.137	1.099	LINCOLN
LNDR	50-50	0.833	0.982	1.000	1.000					1.174	1.099	LANDROVER
LOTU	50-50	0.833	0.982	1.000	1.000					1.174	1.099	LOTUS
MASE	50-50	0.833	0.982	1.000	1.000					1.174	1.099	MASSERATI
MAZD	50-50	1.050	1.062	1.000	1.000					1.137	1.147	MAZDA
MERC	50-50	1.050	1.017	1.047	1.000					0.977	0.949	MERCURY
MBNZ MERZ	50-50 50-50	0.905 0.905	0.931 0.931	0.817 0.817	1.000					1.490 1.490	1.286 1.286	MERCEDES BENZ MERCEDES BENZ
MG	50-50	0.833	0.982	1.000	1.000					1.174	1.099	MG
MITS	50-50	0.930	1.106	1.136	1.067					1.094	1.000	MITSUBISHI
MNNI	50-50	0.833	0.982	1.000	1.000					1.174	1.099	MINI
NISS	50-50	0.930	1.032	1.136	1.067					1.094	1.099	NISSAN
NSSN	50-50	0.930	1.032	1.136	1.067					1.094	1.099	NISSAN
NONE OLDS	50-50	1.074 0.930	1.000 1.091	1.000 1.105	1.000					1.000 0.977	1.000 0.891	NONE OLDSMOBILE
PEUG	50-50 50-50	0.833	0.982	1.000	1.000					1.174	1.099	PEUGOT
PLYM	50-50	1.050	1.132	1.136	1.000					0.977	0.891	PLYMOUTH
PONT	50-50	1.050	1.017	1.000	1.000					1.000	0.949	PONTIAC
PORS	50-50	0.833	0.982	1.000	1.000					1.174	1.099	PORSCHE
RAM	50-50	0.833	0.982	1.000	1.000					1.174	1.099	RAM
RENA	50-50	0.833	0.982	1.000	1.000					1.174	1.099	RENAULT
ROVR SAA	50-50 50-50	0.833	0.982 0.982	1.000	1.000					1.174 1.174	1.099	ROVER SAAB
SCIO	50-50	0.833	0.982	1.000	1.000					1.174	1.099	SCION
SMRT	50-50	0.833	0.982	1.000	1.000					1.174	1.099	SMART
SATN	50-50	1.050	1.091	1.105	1.000					0.918	1.000	SATURN
STRN	50-50	1.050	1.091	1.105	1.000					0.918	1.000	SATURN
SUBA	50-50	0.859	0.931	0.817	1.000					1.410	1.147	SUBARU
SUZI	50-50	0.833	0.982	1.000	1.000					1.174	1.099	SUZIKI
TOYT TYTA	50-50 50-50	1.049	1.062 1.062	1.105 1.105	1.067 1.067					1.174 1.174	1.099	TOYOTA TOYOTA
TRIU	50-50	0.833	0.982	1.000	1.007					1.174	1.099	TRIUMPH
UNKN	50-50	1.074	1.000	1.000	1.000					1.000	1.000	UNKNOWN
VLKS	50-50	0.859	0.931	0.817	0.878					1.218	1.000	VOLKSWAGEN
VOLK	50-50	0.859	0.931	0.817	0.878					1.218	1.000	VOLKSWAGEN
VOLV	50-50	0.932	0.982	1.000	0.878					1.410	1.000	VOLVO
VPG	50-50	0.833	0.982	1.000	1.000					1.174	1.099	VEHICLE PRODUCTION GROUP ACURA
ACUR ALFA	50-100 50-100	0.900	0.931 0.982	0.817 1.000	0.878 1.000					1.218 1.174	0.949 1.099	ALFA ROMEO
AMER	50-100	0.833	0.982	1.000	1.000					1.174	1.099	AMERICAN MOTORS
AMGL	50-100	0.833	0.982	1.000	1.000					1.174	1.099	AM GENERAL
AUDI	50-100	0.833	0.982	1.000	1.000					1.174	1.099	AUDI
AUST	50-100	0.833	0.982	1.000	1.000					1.174	1.099	AUSTIN
AVTI	50-100	0.833	0.982	1.000	1.000					1.174	1.099	AVANTI
BMW	50-100	0.878	0.982	0.817	1.067					1.490	1.147	BMW
BUIC	50-100	0.930	1.132	1.000	1.067					1.174	1.000	BUICK
BUIK CADI	50-100 50-100	0.930 0.932	1.132 1.091	1.000 1.047	1.067 1.000					1.174 1.218	1.000 1.190	BUICK CADILLAC
CHEC	50-100	0.833	0.982	1.047	1.000					1.174	1.190	CADILLAC
CHEV	50-100	1.000	1.000	1.000	1.000					1.000	1.000	CHEVROLET
		1.011	1.091	1.105	1.067					1.000	1.000	CHRYLSER

					Veh	icle Make b	y BI Limit	Factor - Pro	oposed			
Vehicle Make	BI Limit	ВІ	PD	MP	PIP	UMB	UMP	UNB	UNP	отс	COLL	Vehicle Make Description
DAEW	50-100	0.833	0.982	1.000	1.000					1.174	1.099	DAEWOO
DAIH	50-100	0.833	0.982	1.000	1.000					1.174	1.099	DAIHASU
DATS	50-100	0.833	0.982	1.000	1.000					1.174	1.099	DATSUN
DELO DODG	50-100 50-100	0.833 1.028	0.982 1.132	1.000 1.047	1.000 1.067					1.174 1.000	1.099 0.902	DELOREAN DODGE
EGIL	50-100	0.833	0.982	1.000	1.007					1.174	1.099	EAGLE
FERR	50-100	0.833	0.982	1.000	1.000					1.174	1.099	FERRARI
FIAT	50-100	0.833	0.982	1.000	1.000					1.174	1.099	FIAT
FORD	50-100	1.000	1.032	1.000	1.000					0.977	0.949	FORD
GEO	50-100	0.833	0.982	1.000	1.000					1.174	1.099	GEO
GMC HOND	50-100	0.833	1.032	1.047	1.000					1.094	1.000	GMC
HUMM	50-100 50-100	1.011 0.833	1.062 0.982	1.105 1.000	1.000					1.137 1.174	1.000 1.099	HONDA HUMMER
HYUN	50-100	0.884	1.000	1.105	1.000					2.189	0.949	HYUNDAI
INFI	50-100	0.833	0.931	1.047	1.067					1.410	1.286	INFINITI
INTL	50-100	0.833	0.982	1.000	1.000					1.174	1.099	INTERNATIONAL
ISU	50-100	0.833	0.982	1.000	1.000					1.174	1.099	ISUZU
JAGU	50-100	0.833	0.982	1.000	1.000					1.174	1.099	JAGUAR
JEEP	50-100	0.982	1.106	1.000	1.067					1.000	0.902	JEEP KIA
KIA LEXS	50-100 50-100	0.930 1.000	1.091 1.032	1.105 0.748	1.000 0.878					2.001 1.490	0.891 1.190	LEXUS
LINC	50-100	0.900	1.062	0.817	1.000					1.137	1.099	LINCOLN
LNDR	50-100	0.833	0.982	1.000	1.000					1.174	1.099	LANDROVER
LOTU	50-100	0.833	0.982	1.000	1.000					1.174	1.099	LOTUS
MASE	50-100	0.833	0.982	1.000	1.000					1.174	1.099	MASSERATI
MAZD	50-100	1.050	1.062	1.000	1.000					1.137	1.147	MAZDA
MERC MBNZ	50-100 50-100	1.050 0.905	1.017 0.931	1.047 0.817	1.000					0.977 1.490	0.949 1.286	MERCURY MERCEDES BENZ
MERZ	50-100	0.905	0.931	0.817	1.000					1.490	1.286	MERCEDES BENZ
MG	50-100	0.833	0.982	1.000	1.000					1.174	1.099	MG
MITS	50-100	0.930	1.106	1.136	1.067					1.094	1.000	MITSUBISHI
MNNI	50-100	0.833	0.982	1.000	1.000					1.174	1.099	MINI
NISS	50-100	0.930	1.032	1.136	1.067					1.094	1.099	NISSAN
NSSN	50-100	0.930	1.032	1.136	1.067					1.094	1.099	NISSAN NONE
NONE OLDS	50-100 50-100	1.074 0.930	1.000 1.091	1.000 1.105	1.000					1.000 0.977	1.000 0.891	OLDSMOBILE
PEUG	50-100	0.833	0.982	1.000	1.000					1.174	1.099	PEUGOT
PLYM	50-100	1.050	1.132	1.136	1.000					0.977	0.891	PLYMOUTH
PONT	50-100	1.050	1.017	1.000	1.000					1.000	0.949	PONTIAC
PORS	50-100	0.833	0.982	1.000	1.000					1.174	1.099	PORSCHE
RAM	50-100	0.833	0.982	1.000	1.000					1.174	1.099	RAM
RENA	50-100	0.833	0.982 0.982	1.000	1.000					1.174 1.174	1.099	RENAULT ROVER
ROVR SAA	50-100 50-100	0.833	0.982	1.000	1.000					1.174	1.099	SAAB
SCIO	50-100	0.833	0.982	1.000	1.000					1.174	1.099	SCION
SMRT	50-100	0.833	0.982	1.000	1.000					1.174	1.099	SMART
SATN	50-100	1.050	1.091	1.105	1.000					0.918	1.000	SATURN
STRN	50-100	1.050	1.091	1.105	1.000					0.918	1.000	SATURN
SUBA	50-100	0.859	0.931	0.817	1.000					1.410	1.147	SUBARU
SUZI TOYT	50-100 50-100	0.833 1.049	0.982 1.062	1.000 1.105	1.000 1.067					1.174 1.174	1.099	SUZIKI TOYOTA
TYTA	50-100	1.049	1.062	1.105	1.067					1.174	1.099	TOYOTA
TRIU	50-100	0.833	0.982	1.000	1.000					1.174	1.099	TRIUMPH
UNKN	50-100	1.074	1.000	1.000	1.000					1.000	1.000	UNKNOWN
VLKS	50-100	0.859	0.931	0.817	0.878					1.218	1.000	VOLKSWAGEN
VOLK	50-100	0.859	0.931	0.817	0.878					1.218	1.000	VOLKSWAGEN
VOLV	50-100	0.932	0.982	1.000	0.878					1.410	1.000	VOLVO
VPG ACUR	50-100 100-300	0.833	0.982 0.931	1.000 0.817	1.000 0.878					1.174 1.218	1.099 0.949	VEHICLE PRODUCTION GROUP ACURA
ALFA	100-300	0.900	0.982	1.000	1.000					1.174	1.099	ALFA ROMEO
AMER	100-300	0.776	0.982	1.000	1.000					1.174	1.099	AMERICAN MOTORS
AMGL	100-300	0.776	0.982	1.000	1.000					1.174	1.099	AM GENERAL
AUDI	100-300	0.776	0.982	1.000	1.000					1.174	1.099	AUDI
AUST	100-300	0.776	0.982	1.000	1.000					1.174	1.099	AUSTIN
AVTI	100-300	0.776	0.982	1.000	1.000					1.174	1.099	AVANTI BMW
BMW BUIC	100-300 100-300	0.776 0.900	0.982 1.132	0.817 1.000	1.067 1.067					1.490 1.174	1.147 1.000	BUICK
BUIK	100-300	0.900	1.132	1.000	1.067					1.174	1.000	BUICK
CADI	100-300	0.932	1.091	1.047	1.000					1.218	1.190	CADILLAC
CHEC	100-300	0.776	0.982	1.000	1.000					1.174	1.099	CHECKER
CHEV	100-300	1.000	1.000	1.000	1.000					1.000	1.000	CHEVROLET
CHRY	100-300	1.049	1.091	1.105	1.067					1.000	1.000	CHRYLSER
DAEW	100-300	0.776	0.982	1.000	1.000					1.174	1.099	DAEWOO
DATE	100-300	0.776	0.982	1.000	1.000					1.174 1.174	1.099	DAIHASU DATSUN
DATS DELO	100-300 100-300	0.776 0.776	0.982 0.982	1.000	1.000					1.174	1.099	DELOREAN
	100-300	1.099	1.132	1.047	1.067					1.000	0.902	DODGE
ייוטט												
DODG EGIL	100-300	0.776	0.982	1.000	1.000					1.174	1.099	EAGLE

					Vehi	icle Make b	y BI Limit	Factor - Pro	oposed			
Vehicle Make	BI Limit	ВІ	PD	MP	PIP	UMB	UMP	UNB	UNP	отс	COLL	Vehicle Make Description
FIAT	100-300	0.776	0.982	1.000	1.000					1.174	1.099	FIAT
FORD	100-300	1.000	1.032	1.000	1.000					0.977	0.949	FORD
GEO	100-300	0.776	0.982	1.000	1.000					1.174	1.099	GEO
GMC HOND	100-300 100-300	0.776 1.049	1.032 1.062	1.047 1.105	1.000					1.094 1.137	1.000	GMC HONDA
HUMM	100-300	0.776	0.982	1.000	1.000					1.137	1.000	HUMMER
HYUN	100-300	0.823	1.000	1.105	1.000					2.189	0.949	HYUNDAI
INFI	100-300	0.776	0.931	1.047	1.067					1.410	1.286	INFINITI
INTL	100-300	0.776	0.982	1.000	1.000					1.174	1.099	INTERNATIONAL
ISU	100-300	0.776	0.982	1.000	1.000					1.174	1.099	ISUZU
JAGU	100-300	0.776	0.982	1.000	1.000					1.174	1.099	JAGUAR
JEEP KIA	100-300 100-300	0.963	1.106 1.091	1.000 1.105	1.067 1.000					1.000 2.001	0.902 0.891	JEEP KIA
LEXS	100-300	1.000	1.032	0.748	0.878					1.490	1.190	LEXUS
LINC	100-300	0.900	1.062	0.817	1.000					1.137	1.099	LINCOLN
LNDR	100-300	0.776	0.982	1.000	1.000					1.174	1.099	LANDROVER
LOTU	100-300	0.776	0.982	1.000	1.000					1.174	1.099	LOTUS
MASE	100-300	0.776	0.982	1.000	1.000					1.174	1.099	MASSERATI
MAZD	100-300	1.122	1.062	1.000	1.000					1.137	1.147	MAZDA
MERC	100-300	1.122	1.017	1.047	1.000					0.977	0.949	MERCURY
MBNZ	100-300	0.800	0.931	0.817	1.000					1.490	1.286	MERCEDES BENZ
MERZ MG	100-300 100-300	0.800 0.776	0.931 0.982	0.817 1.000	1.000					1.490 1.174	1.286 1.099	MERCEDES BENZ MG
MITS	100-300	0.776	1.106	1.136	1.067					1.094	1.000	MITSUBISHI
MNNI	100-300	0.776	0.982	1.000	1.000					1.174	1.099	MINI
NISS	100-300	0.900	1.032	1.136	1.067					1.094	1.099	NISSAN
NSSN	100-300	0.900	1.032	1.136	1.067					1.094	1.099	NISSAN
NONE	100-300	1.000	1.000	1.000	1.000					1.000	1.000	NONE
OLDS	100-300	0.900	1.091	1.105	1.000					0.977	0.891	OLDSMOBILE
PEUG	100-300	0.776	0.982	1.000	1.000					1.174	1.099	PEUGOT
PLYM PONT	100-300	1.122	1.132 1.017	1.136 1.000	1.000					0.977 1.000	0.891 0.949	PLYMOUTH PONTIAC
PORS	100-300	0.776	0.982	1.000	1.000					1.174	1.099	PORSCHE
RAM	100-300	0.776	0.982	1.000	1.000					1.174	1.099	RAM
RENA	100-300	0.776	0.982	1.000	1.000					1.174	1.099	RENAULT
ROVR	100-300	0.776	0.982	1.000	1.000					1.174	1.099	ROVER
SAA	100-300	0.776	0.982	1.000	1.000					1.174	1.099	SAAB
SCIO	100-300	0.776	0.982	1.000	1.000					1.174	1.099	SCION
SMRT	100-300	0.776	0.982	1.000	1.000					1.174	1.099	SMART
SATN	100-300	1.122	1.091	1.105	1.000					0.918	1.000	SATURN
STRN	100-300	1.122 0.800	1.091 0.931	1.105 0.817	1.000					0.918 1.410	1.000 1.147	SATURN SUBARU
SUBA SUZI	100-300 100-300	0.776	0.982	1.000	1.000					1.174	1.147	SUZIKI
TOYT	100-300	1.049	1.062	1.105	1.067					1.174	1.099	TOYOTA
TYTA	100-300	1.049	1.062	1.105	1.067					1.174	1.099	TOYOTA
TRIU	100-300	0.776	0.982	1.000	1.000					1.174	1.099	TRIUMPH
UNKN	100-300	1.000	1.000	1.000	1.000					1.000	1.000	UNKNOWN
VLKS	100-300	0.800	0.931	0.817	0.878					1.218	1.000	VOLKSWAGEN
VOLK	100-300	0.800	0.931	0.817	0.878					1.218	1.000	VOLKSWAGEN
VOLV	100-300	0.932	0.982	1.000	0.878					1.410	1.000	VOLVO
VPG ACUR	100-300 250-500	0.776 0.900	0.982 0.931	1.000 0.817	1.000 0.878					1.174 1.218	1.099 0.949	VEHICLE PRODUCTION GROUP ACURA
ALFA	250-500	0.776	0.982	1.000	1.000					1.174	1.099	ALFA ROMEO
AMER	250-500	0.776	0.982	1.000	1.000					1.174	1.099	AMERICAN MOTORS
AMGL	250-500	0.776	0.982	1.000	1.000					1.174	1.099	AM GENERAL
AUDI	250-500	0.776	0.982	1.000	1.000					1.174	1.099	AUDI
AUST	250-500	0.776	0.982	1.000	1.000					1.174	1.099	AUSTIN
AVTI	250-500	0.776	0.982	1.000	1.000					1.174	1.099	AVANTI
BMW	250-500	0.776	0.982	0.817	1.067 1.067					1.490 1.174	1.147	BMW BUICK
BUIC BUIK	250-500 250-500	0.900	1.132 1.132	1.000	1.067					1.174	1.000	BUICK
CADI	250-500	0.932	1.091	1.047	1.007					1.218	1.190	CADILLAC
CHEC	250-500	0.776	0.982	1.000	1.000					1.174	1.099	CHECKER
CHEV	250-500	1.000	1.000	1.000	1.000					1.000	1.000	CHEVROLET
CHRY	250-500	1.049	1.091	1.105	1.067					1.000	1.000	CHRYLSER
DAEW	250-500	0.776	0.982	1.000	1.000					1.174	1.099	DAEWOO
DAIH	250-500	0.776	0.982	1.000	1.000					1.174	1.099	DAIHASU
DATS	250-500	0.776	0.982	1.000	1.000					1.174	1.099	DATSUN
DELO DODG	250-500 250-500	0.776 1.099	0.982 1.132	1.000 1.047	1.000 1.067					1.174 1.000	1.099 0.902	DELOREAN DODGE
EGIL	250-500	0.776	0.982	1.047	1.007					1.174	1.099	EAGLE
FERR	250-500	0.776	0.982	1.000	1.000					1.174	1.099	FERRARI
FIAT	250-500	0.776	0.982	1.000	1.000					1.174	1.099	FIAT
FORD	250-500	1.000	1.032	1.000	1.000					0.977	0.949	FORD
GEO	250-500	0.776	0.982	1.000	1.000					1.174	1.099	GEO
GMC	250-500	0.776	1.032	1.047	1.000					1.094	1.000	GMC
HOND	250-500	1.049	1.062	1.105	1.000					1.137	1.000	HONDA
HUMM	250-500	0.776 0.823	0.982 1.000	1.000 1.105	1.000					1.174	1.099	HUMMER
HYUN	250-500				1.000					2.189	0.949	HYUNDAI

					Veh	icle Make b	y BI Limit	Factor - Pro	oposed			
Vehicle Make	BI Limit	ВІ	PD	MP	PIP	UMB	UMP	UNB	UNP	отс	COLL	Vehicle Make Description
INFI	250-500	0.776	0.931	1.047	1.067					1.410	1.286	INFINITI
INTL	250-500	0.776	0.982	1.000	1.000					1.174	1.099	INTERNATIONAL
ISU	250-500	0.776	0.982	1.000	1.000					1.174	1.099	ISUZU
JAGU	250-500	0.776	0.982	1.000	1.000					1.174	1.099	JAGUAR
JEEP KIA	250-500 250-500	0.963	1.106 1.091	1.000 1.105	1.067 1.000					1.000 2.001	0.902 0.891	JEEP KIA
LEXS	250-500	1.000	1.032	0.748	0.878					1.490	1.190	LEXUS
LINC	250-500	0.900	1.062	0.817	1.000					1.137	1.099	LINCOLN
LNDR	250-500	0.776	0.982	1.000	1.000					1.174	1.099	LANDROVER
LOTU	250-500	0.776	0.982	1.000	1.000					1.174	1.099	LOTUS
MASE	250-500	0.776	0.982	1.000	1.000					1.174	1.099	MASSERATI
MAZD	250-500	1.122	1.062	1.000	1.000					1.137	1.147	MAZDA MERCURY
MERC MBNZ	250-500 250-500	1.122 0.800	1.017 0.931	1.047 0.817	1.000 1.000					0.977 1.490	0.949 1.286	MERCEDES BENZ
MERZ	250-500	0.800	0.931	0.817	1.000					1.490	1.286	MERCEDES BENZ
MG	250-500	0.776	0.982	1.000	1.000					1.174	1.099	MG
MITS	250-500	0.900	1.106	1.136	1.067					1.094	1.000	MITSUBISHI
MNNI	250-500	0.776	0.982	1.000	1.000					1.174	1.099	MINI
NISS	250-500	0.900	1.032	1.136	1.067					1.094	1.099	NISSAN
NSSN	250-500	0.900	1.032	1.136	1.067					1.094	1.099	NISSAN
NONE OLDS	250-500 250-500	1.000 0.900	1.000 1.091	1.000 1.105	1.000					1.000 0.977	1.000 0.891	NONE OLDSMOBILE
PEUG	250-500	0.776	0.982	1.000	1.000					1.174	1.099	PEUGOT
PLYM	250-500	1.122	1.132	1.136	1.000					0.977	0.891	PLYMOUTH
PONT	250-500	1.122	1.017	1.000	1.000					1.000	0.949	PONTIAC
PORS	250-500	0.776	0.982	1.000	1.000					1.174	1.099	PORSCHE
RAM	250-500	0.776	0.982	1.000	1.000					1.174	1.099	RAM
RENA	250-500	0.776	0.982	1.000	1.000					1.174	1.099	RENAULT
ROVR SAA	250-500 250-500	0.776 0.776	0.982 0.982	1.000	1.000					1.174 1.174	1.099	ROVER SAAB
SCIO	250-500	0.776	0.982	1.000	1.000					1.174	1.099	SCION
SMRT	250-500	0.776	0.982	1.000	1.000					1.174	1.099	SMART
SATN	250-500	1.122	1.091	1.105	1.000					0.918	1.000	SATURN
STRN	250-500	1.122	1.091	1.105	1.000					0.918	1.000	SATURN
SUBA	250-500	0.800	0.931	0.817	1.000					1.410	1.147	SUBARU
SUZI	250-500	0.776	0.982	1.000	1.000					1.174	1.099	SUZIKI
TOYT	250-500	1.049	1.062	1.105	1.067					1.174	1.099	TOYOTA
TYTA TRIU	250-500 250-500	1.049 0.776	1.062 0.982	1.105 1.000	1.067 1.000					1.174 1.174	1.099 1.099	TOYOTA TRIUMPH
UNKN	250-500	1.000	1.000	1.000	1.000					1.000	1.000	UNKNOWN
VLKS	250-500	0.800	0.931	0.817	0.878					1.218	1.000	VOLKSWAGEN
VOLK	250-500	0.800	0.931	0.817	0.878					1.218	1.000	VOLKSWAGEN
VOLV	250-500	0.932	0.982	1.000	0.878					1.410	1.000	VOLVO
VPG	250-500	0.776	0.982	1.000	1.000					1.174	1.099	VEHICLE PRODUCTION GROUP
ACUR	300-300	0.900	0.931	0.817	0.878					1.218	0.949	ACURA
ALFA	300-300	0.776 0.776	0.982 0.982	1.000	1.000					1.174 1.174	1.099	ALFA ROMEO
AMER AMGL	300-300 300-300	0.776	0.982	1.000	1.000					1.174	1.099	AMERICAN MOTORS  AM GENERAL
AUDI	300-300	0.776	0.982	1.000	1.000					1.174	1.099	AUDI
AUST	300-300	0.776	0.982	1.000	1.000					1.174	1.099	AUSTIN
AVTI	300-300	0.776	0.982	1.000	1.000					1.174	1.099	AVANTI
BMW	300-300	0.776	0.982	0.817	1.067					1.490	1.147	BMW
BUIC	300-300	0.900	1.132	1.000	1.067					1.174	1.000	BUICK
BUIK	300-300	0.900	1.132	1.000	1.067					1.174	1.000	BUICK
CADI CHEC	300-300 300-300	0.932 0.776	1.091 0.982	1.047 1.000	1.000 1.000					1.218 1.174	1.190 1.099	CADILLAC CHECKER
CHEV	300-300	1.000	1.000	1.000	1.000					1.000	1.000	CHEVROLET
CHRY	300-300	1.049	1.091	1.105	1.067					1.000	1.000	CHRYLSER
DAEW	300-300	0.776	0.982	1.000	1.000					1.174	1.099	DAEWOO
DAIH	300-300	0.776	0.982	1.000	1.000					1.174	1.099	DAIHASU
DATS	300-300	0.776	0.982	1.000	1.000					1.174	1.099	DATSUN
DELO	300-300	0.776	0.982	1.000	1.000					1.174	1.099	DELOREAN
DODG EGIL	300-300 300-300	1.099 0.776	1.132 0.982	1.047 1.000	1.067 1.000					1.000 1.174	0.902 1.099	DODGE EAGLE
FERR	300-300	0.776	0.982	1.000	1.000					1.174	1.099	FERRARI
FIAT	300-300	0.776	0.982	1.000	1.000					1.174	1.099	FIAT
FORD	300-300	1.000	1.032	1.000	1.000					0.977	0.949	FORD
GEO	300-300	0.776	0.982	1.000	1.000					1.174	1.099	GEO
GMC	300-300	0.776	1.032	1.047	1.000					1.094	1.000	GMC
HOND	300-300	1.049	1.062	1.105	1.000					1.137	1.000	HONDA
HUMM	300-300	0.776	0.982	1.000	1.000					1.174	1.099	HUMMER
HYUN INFI	300-300 300-300	0.823 0.776	1.000 0.931	1.105 1.047	1.000 1.067					2.189 1.410	0.949 1.286	HYUNDAI INFINITI
INTL	300-300	0.776	0.982	1.000	1.007					1.174	1.099	INTERNATIONAL
ISU	300-300	0.776	0.982	1.000	1.000					1.174	1.099	ISUZU
JAGU	300-300	0.776	0.982	1.000	1.000					1.174	1.099	JAGUAR
JEEP	300-300	0.963	1.106	1.000	1.067					1.000	0.902	JEEP
	300-300	0.900	1.091	1.105	1.000					2.001	0.891	KIA
KIA LEXS	300-300	1.000	1.032	0.748	0.878					1.490	1.190	LEXUS

Vehicle Make by BI Limit Factor - Proposed												
Vehicle Make	BI Limit	ВІ	PD	MP	PIP	UMB	UMP	UNB	UNP	отс	COLL	Vehicle Make Description
LINC	300-300	0.900	1.062	0.817	1.000					1.137	1.099	LINCOLN
LNDR	300-300	0.776	0.982	1.000	1.000					1.174	1.099	LANDROVER
LOTU	300-300	0.776	0.982	1.000	1.000					1.174	1.099	LOTUS
MASE MAZD	300-300 300-300	0.776 1.122	0.982	1.000	1.000					1.174 1.137	1.099 1.147	MASSERATI MAZDA
MERC	300-300	1.122	1.062 1.017	1.000	1.000					0.977	0.949	MERCURY
MBNZ	300-300	0.800	0.931	0.817	1.000					1.490	1.286	MERCEDES BENZ
MERZ	300-300	0.800	0.931	0.817	1.000					1.490	1.286	MERCEDES BENZ
MG	300-300	0.776	0.982	1.000	1.000					1.174	1.099	MG
MITS	300-300	0.900	1.106	1.136	1.067					1.094	1.000	MITSUBISHI
MNNI	300-300	0.776	0.982	1.000	1.000					1.174	1.099	MINI
NISS NSSN	300-300 300-300	0.900	1.032 1.032	1.136 1.136	1.067 1.067					1.094 1.094	1.099 1.099	NISSAN NISSAN
NONE	300-300	1.000	1.000	1.000	1.007					1.000	1.000	NONE
OLDS	300-300	0.900	1.091	1.105	1.000					0.977	0.891	OLDSMOBILE
PEUG	300-300	0.776	0.982	1.000	1.000					1.174	1.099	PEUGOT
PLYM	300-300	1.122	1.132	1.136	1.000					0.977	0.891	PLYMOUTH
PONT	300-300	1.122	1.017	1.000	1.000					1.000	0.949	PONTIAC
PORS	300-300	0.776	0.982	1.000	1.000					1.174 1.174	1.099	PORSCHE RAM
RAM RENA	300-300 300-300	0.776 0.776	0.982 0.982	1.000	1.000 1.000					1.174	1.099 1.099	RENAULT
ROVR	300-300	0.776	0.982	1.000	1.000					1.174	1.099	ROVER
SAA	300-300	0.776	0.982	1.000	1.000					1.174	1.099	SAAB
SCIO	300-300	0.776	0.982	1.000	1.000					1.174	1.099	SCION
SMRT	300-300	0.776	0.982	1.000	1.000					1.174	1.099	SMART
SATN	300-300	1.122	1.091	1.105	1.000					0.918	1.000	SATURN
STRN SUBA	300-300 300-300	1.122 0.800	1.091 0.931	1.105 0.817	1.000					0.918 1.410	1.000 1.147	SATURN SUBARU
SUZI	300-300	0.776	0.982	1.000	1.000					1.174	1.099	SUZIKI
TOYT	300-300	1.049	1.062	1.105	1.067					1.174	1.099	TOYOTA
TYTA	300-300	1.049	1.062	1.105	1.067					1.174	1.099	TOYOTA
TRIU	300-300	0.776	0.982	1.000	1.000					1.174	1.099	TRIUMPH
UNKN	300-300	1.000	1.000	1.000	1.000					1.000	1.000	UNKNOWN
VLKS	300-300	0.800	0.931	0.817	0.878					1.218 1.218	1.000	VOLKSWAGEN
VOLK VOLV	300-300 300-300	0.800 0.932	0.931 0.982	0.817 1.000	0.878 0.878					1.410	1.000	VOLKSWAGEN VOLVO
VPG	300-300	0.776	0.982	1.000	1.000					1.174	1.099	VEHICLE PRODUCTION GROUP
ACUR	300-500	0.900	0.931	0.817	0.878					1.218	0.949	ACURA
ALFA	300-500	0.776	0.982	1.000	1.000					1.174	1.099	ALFA ROMEO
AMER	300-500	0.776	0.982	1.000	1.000					1.174	1.099	AMERICAN MOTORS
AMGL	300-500	0.776	0.982	1.000	1.000					1.174	1.099	AM GENERAL
AUDI	300-500	0.776 0.776	0.982 0.982	1.000	1.000					1.174 1.174	1.099 1.099	AUDI AUSTIN
AUST AVTI	300-500 300-500	0.776	0.982	1.000	1.000					1.174	1.099	AVANTI
BMW	300-500	0.776	0.982	0.817	1.067					1.490	1.147	BMW
BUIC	300-500	0.900	1.132	1.000	1.067					1.174	1.000	BUICK
BUIK	300-500	0.900	1.132	1.000	1.067					1.174	1.000	BUICK
CADI	300-500	0.932	1.091	1.047	1.000					1.218	1.190	CADILLAC
CHEC	300-500	0.776	0.982	1.000	1.000					1.174	1.099	CHECKER
CHEV CHRY	300-500 300-500	1.000	1.000 1.091	1.000 1.105	1.000 1.067					1.000 1.000	1.000	CHEVROLET CHRYLSER
DAEW	300-500	0.776	0.982	1.000	1.007					1.174	1.000	DAEWOO
DAIH	300-500	0.776	0.982	1.000	1.000					1.174	1.099	DAIHASU
DATS	300-500	0.776	0.982	1.000	1.000					1.174	1.099	DATSUN
DELO	300-500	0.776	0.982	1.000	1.000					1.174	1.099	DELOREAN
DODG	300-500	1.099	1.132	1.047	1.067					1.000	0.902	DODGE
EGIL	300-500	0.776	0.982	1.000	1.000					1.174	1.099	EAGLE FERRARI
FERR FIAT	300-500 300-500	0.776 0.776	0.982 0.982	1.000	1.000					1.174 1.174	1.099 1.099	FERRARI
FORD	300-500	1.000	1.032	1.000	1.000					0.977	0.949	FORD
GEO	300-500	0.776	0.982	1.000	1.000					1.174	1.099	GEO
GMC	300-500	0.776	1.032	1.047	1.000					1.094	1.000	GMC
HOND	300-500	1.049	1.062	1.105	1.000					1.137	1.000	HONDA
HUMM	300-500	0.776	0.982	1.000	1.000					1.174	1.099	HUMMER
HYUN	300-500	0.823	1.000	1.105	1.000					2.189	0.949	HYUNDAI
INFI INTL	300-500 300-500	0.776 0.776	0.931 0.982	1.047	1.067 1.000					1.410 1.174	1.286 1.099	INFINITI INTERNATIONAL
ISU	300-500	0.776	0.982	1.000	1.000					1.174	1.099	ISUZU
JAGU	300-500	0.776	0.982	1.000	1.000					1.174	1.099	JAGUAR
JEEP	300-500	0.963	1.106	1.000	1.067					1.000	0.902	JEEP
KIA	300-500	0.900	1.091	1.105	1.000					2.001	0.891	KIA
LEXS	300-500	1.000	1.032	0.748	0.878					1.490	1.190	LEXUS
LINC	300-500	0.900	1.062	0.817	1.000					1.137	1.099	LINCOLN
LNDR	300-500	0.776 0.776	0.982 0.982	1.000	1.000					1.174 1.174	1.099	LANDROVER LOTUS
LOTU MASE	300-500 300-500	0.776	0.982	1.000	1.000					1.174	1.099 1.099	MASSERATI
	300-500	1.122	1.062	1.000	1.000					1.137	1.147	MAZDA
MAZD												
MAZD MERC	300-500	1.122	1.017	1.047	1.000					0.977	0.949	MERCURY

Vehicle Make by BI Limit Factor - Proposed												
Vehicle Make	BI Limit	ВІ	PD	MP	PIP	UMB	UMP	UNB	UNP	отс	COLL	Vehicle Make Description
MERZ	300-500	0.800	0.931	0.817	1.000					1.490	1.286	MERCEDES BENZ
MG	300-500	0.776	0.982	1.000	1.000					1.174	1.099	MG
MITS	300-500	0.900	1.106	1.136	1.067					1.094	1.000	MITSUBISHI
MNNI NISS	300-500 300-500	0.776 0.900	0.982 1.032	1.000 1.136	1.000 1.067					1.174 1.094	1.099	MINI NISSAN
NSSN	300-500	0.900	1.032	1.136	1.067					1.094	1.099	NISSAN
NONE	300-500	1.000	1.000	1.000	1.000					1.000	1.000	NONE
OLDS	300-500	0.900	1.091	1.105	1.000					0.977	0.891	OLDSMOBILE
PEUG	300-500	0.776	0.982	1.000	1.000					1.174	1.099	PEUGOT
PLYM	300-500	1.122	1.132	1.136	1.000					0.977	0.891	PLYMOUTH
PONT PORS	300-500 300-500	1.122 0.776	1.017 0.982	1.000	1.000					1.000 1.174	0.949 1.099	PONTIAC PORSCHE
RAM	300-500	0.776	0.982	1.000	1.000					1.174	1.099	RAM
RENA	300-500	0.776	0.982	1.000	1.000					1.174	1.099	RENAULT
ROVR	300-500	0.776	0.982	1.000	1.000					1.174	1.099	ROVER
SAA	300-500	0.776	0.982	1.000	1.000					1.174	1.099	SAAB
SCIO	300-500	0.776	0.982	1.000	1.000					1.174	1.099	SCION
SMRT	300-500	0.776	0.982	1.000	1.000					1.174	1.099	SMART
SATN STRN	300-500 300-500	1.122 1.122	1.091	1.105 1.105	1.000					0.918 0.918	1.000	SATURN SATURN
SUBA	300-500	0.800	0.931	0.817	1.000					1.410	1.147	SUBARU
SUZI	300-500	0.776	0.982	1.000	1.000					1.174	1.099	SUZIKI
TOYT	300-500	1.049	1.062	1.105	1.067					1.174	1.099	TOYOTA
TYTA	300-500	1.049	1.062	1.105	1.067					1.174	1.099	TOYOTA
TRIU	300-500	0.776	0.982	1.000	1.000					1.174	1.099	TRIUMPH
UNKN	300-500	1.000 0.800	1.000 0.931	1.000 0.817	1.000 0.878					1.000	1.000	UNKNOWN VOLKSWAGEN
VLKS VOLK	300-500 300-500	0.800	0.931	0.817	0.878					1.218 1.218	1.000	VOLKSWAGEN
VOLV	300-500	0.932	0.982	1.000	0.878					1.410	1.000	VOLVO
VPG	300-500	0.776	0.982	1.000	1.000					1.174	1.099	VEHICLE PRODUCTION GROUP
ACUR	500-500	0.900	0.931	0.817	0.878					1.218	0.949	ACURA
ALFA	500-500	0.776	0.982	1.000	1.000					1.174	1.099	ALFA ROMEO
AMER	500-500	0.776	0.982	1.000	1.000					1.174	1.099	AMERICAN MOTORS
AMGL AUDI	500-500 500-500	0.776 0.776	0.982 0.982	1.000	1.000					1.174 1.174	1.099 1.099	AM GENERAL AUDI
AUST	500-500	0.776	0.982	1.000	1.000					1.174	1.099	AUSTIN
AVTI	500-500	0.776	0.982	1.000	1.000					1.174	1.099	AVANTI
BMW	500-500	0.776	0.982	0.817	1.067					1.490	1.147	BMW
BUIC	500-500	0.900	1.132	1.000	1.067					1.174	1.000	BUICK
BUIK	500-500	0.900	1.132	1.000	1.067					1.174	1.000	BUICK
CADI	500-500	0.932	1.091	1.047	1.000					1.218	1.190	CADILLAC
CHEC CHEV	500-500 500-500	0.776 1.000	0.982 1.000	1.000	1.000					1.174 1.000	1.099	CHECKER CHEVROLET
CHRY	500-500	1.049	1.000	1.105	1.067					1.000	1.000	CHRYLSER
DAEW	500-500	0.776	0.982	1.000	1.000					1.174	1.099	DAEWOO
DAIH	500-500	0.776	0.982	1.000	1.000					1.174	1.099	DAIHASU
DATS	500-500	0.776	0.982	1.000	1.000					1.174	1.099	DATSUN
DELO	500-500	0.776	0.982	1.000	1.000					1.174	1.099	DELOREAN
DODG	500-500 500-500	1.099 0.776	1.132 0.982	1.047	1.067 1.000					1.000 1.174	0.902 1.099	DODGE EAGLE
EGIL FERR	500-500	0.776	0.982	1.000	1.000					1.174	1.099	FERRARI
FIAT	500-500	0.776	0.982	1.000	1.000					1.174	1.099	FIAT
FORD	500-500	1.000	1.032	1.000	1.000					0.977	0.949	FORD
GEO	500-500	0.776	0.982	1.000	1.000					1.174	1.099	GEO
GMC	500-500	0.776	1.032	1.047	1.000					1.094	1.000	GMC
HOND	500-500	1.049	1.062	1.105	1.000					1.137	1.000	HONDA
HUMM HYUN	500-500 500-500	0.776 0.823	0.982 1.000	1.000 1.105	1.000					1.174 2.189	1.099 0.949	HUMMER HYUNDAI
INFI	500-500	0.823	0.931	1.047	1.067					1.410	1.286	INFINITI
INTL	500-500	0.776	0.982	1.000	1.000					1.174	1.099	INTERNATIONAL
ISU	500-500	0.776	0.982	1.000	1.000					1.174	1.099	ISUZU
JAGU	500-500	0.776	0.982	1.000	1.000					1.174	1.099	JAGUAR
JEEP	500-500	0.963	1.106	1.000	1.067					1.000	0.902	JEEP
KIA	500-500	0.900	1.091	1.105	1.000					2.001	0.891	KIA LEXUS
LEXS LINC	500-500 500-500	1.000 0.900	1.032 1.062	0.748 0.817	0.878 1.000					1.490 1.137	1.190 1.099	LINCOLN
LNDR	500-500	0.900	0.982	1.000	1.000					1.174	1.099	LANDROVER
LOTU	500-500	0.776	0.982	1.000	1.000					1.174	1.099	LOTUS
MASE	500-500	0.776	0.982	1.000	1.000					1.174	1.099	MASSERATI
MAZD	500-500	1.122	1.062	1.000	1.000					1.137	1.147	MAZDA
MERC	500-500	1.122	1.017	1.047	1.000					0.977	0.949	MERCURY
MBNZ	500-500	0.800	0.931	0.817	1.000					1.490	1.286	MERCEDES BENZ MERCEDES BENZ
MERZ MG	500-500 500-500	0.800 0.776	0.931 0.982	0.817 1.000	1.000					1.490 1.174	1.286 1.099	MERCEDES BENZ MG
MITS	500-500	0.776	1.106	1.136	1.000					1.174	1.000	MITSUBISHI
MNNI	500-500	0.776	0.982	1.000	1.000					1.174	1.099	MINI
NISS	500-500	0.900	1.032	1.136	1.067					1.094	1.099	NISSAN
		0.000	1 000	1 106	1.067					1.094	1 000	NISSAN
NSSN NONE	500-500 500-500	0.900 1.000	1.032	1.136 1.000	1.007					1.094	1.099 1.000	NONE

Vehicle Make by BI Limit Factor - Proposed												
Vehicle Make	BI Limit	ВІ	PD	MP	PIP	UMB	UMP	UNB	UNP	отс	COLL	Vehicle Make Description
OLDS	500-500	0.900	1.091	1.105	1.000					0.977	0.891	OLDSMOBILE
PEUG	500-500	0.776	0.982	1.000	1.000					1.174	1.099	PEUGOT
PLYM	500-500	1.122	1.132	1.136	1.000					0.977	0.891	PLYMOUTH
PONT	500-500	1.122	1.017	1.000	1.000					1.000	0.949	PONTIAC PORSCHE
PORS RAM	500-500 500-500	0.776 0.776	0.982 0.982	1.000	1.000					1.174 1.174	1.099	RAM
RENA	500-500	0.776	0.982	1.000	1.000					1.174	1.099	RENAULT
ROVR	500-500	0.776	0.982	1.000	1.000					1.174	1.099	ROVER
SAA	500-500	0.776	0.982	1.000	1.000					1.174	1.099	SAAB
SCIO	500-500	0.776	0.982	1.000	1.000					1.174	1.099	SCION
SMRT	500-500	0.776	0.982	1.000	1.000					1.174	1.099	SMART
SATN STRN	500-500 500-500	1.122 1.122	1.091 1.091	1.105 1.105	1.000					0.918 0.918	1.000	SATURN SATURN
SUBA	500-500	0.800	0.931	0.817	1.000					1.410	1.147	SUBARU
SUZI	500-500	0.776	0.982	1.000	1.000					1.174	1.099	SUZIKI
TOYT	500-500	1.049	1.062	1.105	1.067					1.174	1.099	TOYOTA
TYTA	500-500	1.049	1.062	1.105	1.067					1.174	1.099	TOYOTA
TRIU	500-500	0.776	0.982	1.000	1.000					1.174	1.099	TRIUMPH
UNKN	500-500	1.000	1.000	1.000	1.000					1.000	1.000	UNKNOWN
VLKS VOLK	500-500 500-500	0.800	0.931 0.931	0.817 0.817	0.878 0.878					1.218 1.218	1.000	VOLKSWAGEN VOLKSWAGEN
VOLV	500-500	0.932	0.982	1.000	0.878					1.410	1.000	VOLVO
VPG	500-500	0.776	0.982	1.000	1.000					1.174	1.099	VEHICLE PRODUCTION GROUP
ACUR	No BI									1.218	0.949	ACURA
ALFA	No BI									1.174	1.099	ALFA ROMEO
AMER	No BI									1.174	1.099	AMERICAN MOTORS
AMGL AUDI	No BI No BI									1.174 1.174	1.099 1.099	AM GENERAL AUDI
AUST	No BI									1.174	1.099	AUSTIN
AVTI	No BI									1.174	1.099	AVANTI
BMW	No BI									1.490	1.147	BMW
BUIC	No BI									1.174	1.000	BUICK
BUIK	No BI									1.174	1.000	BUICK
CADI	No BI									1.218 1.174	1.190	CADILLAC
CHEC CHEV	No BI No BI									1.174	1.099 1.000	CHECKER CHEVROLET
CHRY	No BI									1.000	1.000	CHRYLSER
DAEW	No BI									1.174	1.099	DAEWOO
DAIH	No BI									1.174	1.099	DAIHASU
DATS	No BI									1.174	1.099	DATSUN
DELO	No BI									1.174	1.099	DELOREAN
DODG	No BI									1.000 1.174	0.902 1.099	DODGE EAGLE
EGIL FERR	No BI No BI									1.174	1.099	FERRARI
FIAT	No BI									1.174	1.099	FIAT
FORD	No BI									0.977	0.949	FORD
GEO	No BI									1.174	1.099	GEO
GMC	No BI									1.094	1.000	GMC
HOND	No BI									1.137 1.174	1.000	HONDA
HUMM HYUN	No BI No BI									2.189	0.949	HUMMER HYUNDAI
INFI	No BI									1.410	1.286	INFINITI
INTL	No BI									1.174	1.099	INTERNATIONAL
ISU	No BI									1.174	1.099	ISUZU
JAGU	No BI									1.174	1.099	JAGUAR
JEEP	No BI									1.000	0.902	JEEP
KIA LEXS	No BI									2.001 1.490	0.891 1.190	KIA LEXUS
LINC	No BI No BI									1.137	1.190	LINCOLN
LNDR	No BI									1.174	1.099	LANDROVER
LOTU	No BI									1.174	1.099	LOTUS
MASE	No BI									1.174	1.099	MASSERATI
MAZD	No BI									1.137	1.147	MAZDA
MERC	No BI									0.977	0.949	MERCURY
MBNZ MERZ	No BI									1.490 1.490	1.286 1.286	MERCEDES BENZ MERCEDES BENZ
MG	No BI No BI									1.490	1.286	MERCEDES BENZ MG
MITS	No BI									1.094	1.000	MITSUBISHI
MNNI	No BI									1.174	1.099	MINI
NISS	No BI									1.094	1.099	NISSAN
NSSN	No BI									1.094	1.099	NISSAN
NONE	No BI									1.000	1.000	NONE OLDOMODILE
OLDS	No BI									0.977	0.891	OLDSMOBILE PEUGOT
PEUG PLYM	No BI No BI									1.174 0.977	1.099 0.891	PLYMOUTH
PONT	No BI									1.000	0.891	PONTIAC
PORS	No BI									1.174	1.099	PORSCHE
RAM	No BI									1.174	1.099	RAM
RENA	No BI									1.174	1.099	RENAULT

	Vehicle Make by BI Limit Factor - Proposed											
Vehicle Make	BI Limit	ВІ	PD	MP	PIP	UMB	UMP	UNB	UNP	отс	COLL	Vehicle Make Description
ROVR	No BI									1.174	1.099	ROVER
SAA	No BI									1.174	1.099	SAAB
SCIO	No BI									1.174	1.099	SCION
SMRT	No BI									1.174	1.099	SMART
SATN	No BI									0.918	1.000	SATURN
STRN	No BI									0.918	1.000	SATURN
SUBA	No BI									1.410	1.147	SUBARU
SUZI	No BI									1.174	1.099	SUZIKI
TOYT	No BI									1.174	1.099	TOYOTA
TYTA	No BI									1.174	1.099	TOYOTA
TRIU	No BI									1.174	1.099	TRIUMPH
UNKN	No BI									1.000	1.000	UNKNOWN
VLKS	No BI									1.218	1.000	VOLKSWAGEN
VOLK	No BI									1.218	1.000	VOLKSWAGEN
VOLV	No BI									1.410	1.000	VOLVO
VPG	No BI									1.174	1.099	VEHICLE PRODUCTION GROUP

Fixed Expense Load - Proposed								
Special Limit Policy Option	Legacy	Base	Boost	Advanced				
Fixed Expense Load	292	273	282	292				

Fixed Expense	Adjustment Factor - Proposed
PLE Score	FE Adjustment Factor
0	2.587
1	2.587
2	2.587
3	2.587
4	2.135
5	1.865
6	1.683
7	1.555
8	1.459
9	1.384
10	1.320
11	1.274
12	1.235
13	1.199
14	1.167
15	1.142
16	1.117
17	1.100
18	1.082
19	1.068
20	1.050
21	1.039
22	1.028
23	1.014
24	1.007
25	1.000
26	0.989
27	0.986
28	0.975
29	0.968
30	0.961
31	0.957
32	0.954
33	0.943
34	0.940
35	0.936
36	0.932
37	0.929
38	0.925
39	0.922
40	0.918
70	0.510

Fixed Expense A	djustment Factor - Proposed
PLE Score	FE Adjustment Factor
41	0.911
42	0.907
43	0.907
44	0.904
45	0.900
46	0.900
47	0.897
48	0.893
49	0.893
50	0.890
51	0.890
52	0.886
53	0.886
54	0.883
55	0.883
56	0.875
57	0.875
58	0.875
59	0.872
60	0.872
61	0.868
62	0.868
63	0.868
64	0.865
65	0.865
66	0.865
67	0.861
68	0.861
69	0.861
70	0.858
71	0.858
72	0.858
73	0.858
74	0.854
75	0.854
76	0.854
77	0.854
78	0.851
79	0.851
80	0.851
81	0.851

Fixed Expense	Adjustment Factor - Proposed
PLE Score	FE Adjustment Factor
82	0.851
83	0.847
84	0.847
85	0.847
86	0.847
87	0.847
88	0.847
89	0.840
90	0.840
91	0.840
92	0.840
93	0.840
94	0.840
95	0.836
96	0.836
97	0.836
98	0.836
99	0.836
100	0.836
101	0.836
102	0.833
103	0.833
104	0.833
105	0.833
106	0.833
107	0.833
108	0.833
109	0.833
110	0.829
111	0.829
112	0.829
113	0.829
114	0.829
115	0.829
116	0.829
117	0.829
118	0.829
119	0.826
120	0.826

A87. Policy Term (1/17/2024)

Policies are written at either a 6-month or 12-month term.

A87. Policy Term (9/1/2017) (1/17/2024)

Policies are written at either a 6-month or 12-month term.

You can write Personal Auto policies with 6 or 12 month terms for autos or miscellaneous vehicles. The policies are automatically renewable on a 6 or 12-month basis. Changes in policy term are required to be cancelled and rewritten—under a new policy number.

A95. Bill Plan (9/1/2017)

A bill plan is selected at new business. Changes to the bill plan to/from Paid in Full to Installments can be completed once the renewal is issued, but must be completed prior to the renewal effective date. Midterm changes will require the policy to be rewritten.

#### Paid in Full

Customers who select to pay their premium in full will earn significant savings on their premium. Also, they will save by not having any installment fees or postage costs.

#### Easy Pay EFT

Grange offers Easy Pay, also known as Electronic Funds Transfer (EFT), a convenient time and money-saving way for your customers to pay their premium. With Easy Pay EFT, your customer's premium is electronically deducted from their checking or savings account each month on the day they choose (between the 1<sup>st</sup> and 28<sup>th</sup> of the month). That means:

No more checks to write

No more stamps to buy

No more missing, lost or late payments

#### **Installment Payments**

For new business, we offer two convenient down payment options for monthly installment payments. Your customers can choose to pay one month of premium for their down payment or they can pay 20% down, and then the remaining balance will be allocated in monthly installments across the remaining 5 or 11 months of their policy term.

 SERFF Tracking #:
 GRAN-133936792
 State Tracking #:
 02/08 GRAN-133936792
 Company Tracking #:

State: Kentucky Filing Company: Grange Property & Casualty Insurance Company

TOI/Sub-TOI: 19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)

**Product Name:** PinPoint Auto® 3

Project Name/Number: /

## **Supporting Document Schedules**

Satisfied - Item:	Actuarial Memorandum (if applicable)
Comments:	
Attachment(s):	KY PA3 Actuarial Memo.pdf KY PA3 Indication.pdf
Item Status:	
Status Date:	
Satisfied - Item:	Histogram (if applicable)
Comments:	
Attachment(s):	KY PA3 Impact Summary.pdf
Item Status:	
Status Date:	
Bypassed - Item:	Filing Fee
Bypass Reason:	EFT
Attachment(s):	
Item Status:	
Status Date:	
Bypassed - Item:	LC-1 P&C (8/00) Calculation of Loss Cost Multiplier (if applicable)
Bypass Reason:	N/A.
Attachment(s):	
Item Status:	
Status Date:	
Bypassed - Item:	LC-2 P&C (8/00) Expense Constant Supplement (if applicable)
Bypass Reason:	N/A.
	IV/A.
Attachment(s): Item Status:	
Status Date:	
Status Date:	
Bypassed - Item:	SG-1 Synopsis for Personal Auto-Rate Comparisons
Bypass Reason:	N/A.
Attachment(s):	
Item Status:	

# Grange Property & Casualty Insurance Company Personal Auto and Miscellaneous Auto State of Kentucky

#### **Actuarial Memorandum**

This actuarial memorandum is in support of the Grange Property & Casualty Insurance Company PinPoint Auto® 3 rate plan effective January 17, 2024 for new business and February 17, 2024 for renewal business. We are proposing an overall rate change of 10.0%. Please see the details below.

#### **Proposed Changes**

- 1. Base Rates We are proposing changes to base rates as shown on Exhibit AA.
- 2. **Affiliate & IAT Discount** We are proposing a change to the Affiliate & IAT Discount for new business written on or after January 17, 2024 as shown on Exhibit AB.
- 3. **Advance Quote Discount** We are proposing a change to the Advance Quote Discount for new business written on or after January 17, 2024 as shown on Exhibit AC.
- 4. **Vehicle Make by BI Limit Factor** We are proposing changes to the Vehicle Make by BI Limit factors as shown on Exhibit AD.
- 5. **Fixed Expense** We are proposing changes to the Fixed Expense Factors as shown on Exhibit AE.
- 6. **Billing Plans** We are removing rule "A95. Bill Plan".
- 7. Policy Term We are amending rule "A87. Policy Term".

#### **Rate Level Change Indication**

Indications were developed using the latest three accident years of data ending 6/30/2023. Accident year weights of 0%/50%/50% were used to weight the three most recent accident years. Premiums have been brought to the current rate level. Losses are developed to ultimate and trended forward to the average loss date for the effective period which assumes rates are reviewed every twelve months.

The parallelogram method was used to bring premiums to current rate levels and trended forward to the average earned date for the effective period of the proposed rates as shown on Exhibit C.

The incurred loss method, paid loss method, and average incurred method were used to develop losses (Exhibit D). Due to the limited history in this product, the loss development factors were selected based on the loss experience of all Grange companies in this state.

Large losses are defined as any claim by coverage which has an incurred loss > \$100K as of the end of the experience period. These large losses are included in loss development triangles, but they are removed from the loss data prior to loss development. The incurred loss amount of the undeveloped large losses is then added back to the selected ultimate non-large losses. The effect is that large losses are not subject to development, as they are generally at or near their ultimate already. Large losses are shown on Exhibit D – Loss Dev Summary.

Selected loss trends are shown on Exhibit E. Because of our limited history in this product, we relied on the loss experience of all Grange companies in this state and industry data for loss trend selection. Due to changes in our mix of business we are observing offsetting premium and loss trends which in total result in loss ratio trends more in line with industry pure premium trends. Given the selected loss ratio and premium trends we calculated the implied loss trend shown on Exhibit E – Loss Trend Selection as follows:

Loss Trend = (1 + Loss Ratio Trend) \* (1 + Premium Trend) - 1.

Actual weather losses are removed from the COMP loss data and loaded back in using a pure premium load as shown on Exhibit F. The selected load represents the 75th percentile of our weather load distribution, based on 10 years of experience from Grange products in this state (Exhibit F).

The permissible loss ratios are derived separately for liability and physical damage coverages on Exhibit G.

An index of our attached exhibits is provided on the following page.

## **Index of Attached Exhibits**

Exhibit A Impact Summary Capped Histograms  Exhibit B Indicated Rate Change by Coverage  Exhibit C Premium Trend Summary Premium Trend - CLF  Exhibit D Loss Development Summary  Loss Development - Incurred and Paid Losses  Loss Development - Incurred and Paid Counts  Loss Development - Average Incurred Loss  Exhibit E Loss Trend Summary  Loss Trend - Accident Year  Exhibit F Comprehensive Weather Load		
Exhibit B Indicated Rate Change by Coverage  Exhibit C Premium Trend Summary  Premium Trend - CLF  Exhibit D Loss Development Summary  Loss Development - Incurred and Paid Losses  Loss Development - Incurred and Paid Counts  Loss Development - Average Incurred Loss  Exhibit E Loss Trend Summary  Loss Trend - Accident Year  Exhibit F Comprehensive Weather Load	Exhibit A	Impact Summary
Exhibit C Premium Trend Summary  Premium Trend - CLF  Exhibit D Loss Development Summary  Loss Development - Incurred and Paid Losses  Loss Development - Incurred and Paid Counts  Loss Development - Average Incurred Loss  Exhibit E Loss Trend Summary  Loss Trend - Accident Year  Exhibit F Comprehensive Weather Load		Capped Histograms
Premium Trend - CLF  Exhibit D Loss Development Summary  Loss Development - Incurred and Paid Losses  Loss Development - Incurred and Paid Counts  Loss Development - Average Incurred Loss  Exhibit E Loss Trend Summary  Loss Trend - Accident Year  Exhibit F Comprehensive Weather Load	Exhibit B	Indicated Rate Change by Coverage
Exhibit D  Loss Development Summary  Loss Development - Incurred and Paid Losses  Loss Development - Incurred and Paid Counts  Loss Development - Average Incurred Loss  Exhibit E  Loss Trend Summary  Loss Trend - Accident Year  Exhibit F  Comprehensive Weather Load	Exhibit C	Premium Trend Summary
Loss Development - Incurred and Paid Losses  Loss Development - Incurred and Paid Counts  Loss Development - Average Incurred Loss  Exhibit E Loss Trend Summary  Loss Trend - Accident Year  Exhibit F Comprehensive Weather Load		Premium Trend - CLF
Loss Development - Incurred and Paid Counts  Loss Development - Average Incurred Loss  Exhibit E Loss Trend Summary  Loss Trend - Accident Year  Exhibit F Comprehensive Weather Load	Exhibit D	Loss Development Summary
Loss Development - Average Incurred Loss  Exhibit E Loss Trend Summary  Loss Trend - Accident Year  Exhibit F Comprehensive Weather Load		Loss Development - Incurred and Paid Losses
Exhibit E Loss Trend Summary  Loss Trend - Accident Year  Exhibit F Comprehensive Weather Load		Loss Development - Incurred and Paid Counts
Loss Trend - Accident Year  Exhibit F Comprehensive Weather Load		Loss Development - Average Incurred Loss
Exhibit F Comprehensive Weather Load	Exhibit E	Loss Trend Summary
		Loss Trend - Accident Year
Exhibit C Dermissible Loss Patio	Exhibit F	Comprehensive Weather Load
Exhibit G Perhissible Loss Ratio	Exhibit G	Permissible Loss Ratio
Exhibit AA Base Rate	Exhibit AA	Base Rate
Exhibit AB Affiliate & IAT Discount	Exhibit AB	Affiliate & IAT Discount
Exhibit AC Advance Quote Discount	Exhibit AC	Advance Quote Discount
Exhibit AD Vehicle Make by BI Limit Factor	Exhibit AD	Vehicle Make by BI Limit Factor
Exhibit AE Fixed Expense	Exhibit AE	Fixed Expense

#### Indicated Rate Change by Coverage

Coverage	Accident Year Ending	(1) On-Leveled Earned Premium	(2) Premium Trend Factors	(3) = (1) * (2) Projected On-Leveled Earned Premium	(4) Ultimate Losses and DCC	(5) Loss Trend Factor	(6) = (4) * (5) Projected Ulimate Losses and DCC	(7) = (6) / (3) Projected Loss + DCC Ratio	(8) Accident Year Weights	(9) = sum[(7)*(8)]  Average  Projected Loss  Loss + DCC Ratio	(10) Target Loss + DCC Ratio	(11) = (9)/(10) - 1 Indicated Rate Change
									-			•
	06/30/21	8,251,808	0.88	7,249,783	3,313,034	1.53	5,055,471	69.73%	0%			
Bodily Injury	06/30/22	7,271,865	0.91	6,641,201	3,539,145	1.35	4,765,412	71.76%	50%	60.5%	57.8%	4.7%
	06/30/23	6,510,074	0.94	6,123,045	2,539,403	1.19	3,013,094	49.21%	50%			
	06/30/21	5.151.933	0.94	4,845,561	2.290.243	1.30	2,967,677	61.25%	0%			
Property Damage	06/30/22	4,615,238	0.96	4,438,427	2,818,754	1.24	3,482,161	78.45%	50%	74.5%	57.8%	28.9%
Troporty Damage	06/30/23	4,213,799	0.97	4,093,300	2,454,415	1.18	2,884,328	70.46%	50%	74.070	07.070	20.570
	00/00/20	1,210,700	0.07	1,000,000	2,101,110		2,00 .,020	7 01 10 70	0070			
	06/30/21	27,902	0.77	21,395	4,153	1.18	4,919	22.99%	0%			
Medical Payments	06/30/22	25,388	0.83	21,001	15,207	1.14	17,391	82.81%	50%	68.3%	57.8%	18.2%
	06/30/23	23,697	0.88	20,898	10,172	1.10	11,234	53.75%	50%			
Personal Injury	06/30/21	2,252,628	0.88	1,990,058	1,005,200	1.22	1,225,222	61.57%	0%	FO 00/	F7 00/	0.00/
Protection	06/30/22	1,960,721	0.93	1,825,265	991,907	1.18	1,165,725	63.87%	50%	58.0%	57.8%	0.3%
	06/30/23	1,785,807	0.94	1,684,332	780,967	1.12	876,998	52.07%	50%			
Combined UM/UIM	06/30/21	3,373,166	0.97	3,259,283	1,661,286	1.42	2,359,368	72.39%	0%			
	06/30/22	3,088,758	0.97	3,008,544	1,471,872	1.31	1,931,257	64.19%	50%	69.6%	57.8%	20.5%
Bodily Injury (116,119)	06/30/23	2,836,919	0.98	2,791,157	1,729,200	1.21	2,092,854	74.98%	50%			
	00/00/01	0.000.450	0.00	0.005.000	1 000 000	1.07	1 770 510	C1 400/	00/			
Comprehensive	06/30/21	2,923,453	0.99	2,895,622	1,399,223	1.27	1,778,516	61.42%	0%	74.6%	56.2%	20.69/
Comprehensive	06/30/22 06/30/23	2,772,956 2,606,676	0.99 1.00	2,732,894 2,594,965	1,626,244 1,842,378	1.19 1.11	1,927,707 2,040,822	70.54% 78.65%	50% 50%	74.0%	30.2%	32.6%
	06/30/23	2,000,076	1.00	2,594,965	1,042,370	1.11	2,040,022	76.03%	50%			
	06/30/21	5,876,028	1.09	6,382,417	2,819,277	1.26	3,542,618	55.51%	0%			
Collision	06/30/22	5,698,018	1.06	6,049,918	3,691,859	1.22	4,512,609	74.59%	50%	73.3%	56.2%	30.3%
	06/30/23	5,538,253	1.04	5,759,341	3,480,108	1.19	4,141,700	71.91%	50%			
	00/00/01	07.050.047		00.044.400	10 100 117		10.000.700	00.500/	00/			
<b>Total Excluding Minor</b>	06/30/21	27,856,917		26,644,120	12,492,417		16,933,790	63.56%	0%	68.7%		00.40/
Coverages	06/30/22	25,432,943		24,717,250 23,067,039	14,154,989		17,802,262	72.02% 65.29%	50% 50%	08.7%		20.1%
	06/30/23	23,515,224		23,067,039	12,836,643		15,061,028	03.29%	50%			
	06/30/21	824,773	1.00	824,773	255,170	1.00	255,170	30.94%	0%			
Minor Coverages	06/30/22	819,062	1.00	819,062	278,642	1.00	278,642	34.02%	50%	36.3%	56.2%	-35.4%
_	06/30/23	839,629	1.00	839,629	324,241	1.00	324,241	38.62%	50%			
	00/00/01	00 001 001		07.400.000	10 717 507		17.100.000	00.500/	00/			
Total Including Minor	06/30/21	28,681,691		27,468,893	12,747,587		17,188,960	62.58%	0%	C7 C0/	E7 00/	10 10/
Coverages	06/30/22	26,252,006		25,536,313	14,433,631		18,080,904	70.80%	50%	67.6%	57.2%	18.1%
	06/30/23	24,354,854		23,906,668	13,160,884		15,385,269	64.36%	50%			

### Credibility Weighted - Indicated Rate Change by Coverage

Coverage	(12) Prior Indication's Target LR	(13) Total Developed Incurred Claim Counts	(14) = [(13)/1082]^0.5 1,082 Claim Credibility	(15) Prospective Loss Ratio Trend	(16) Prospective Trend Period	(17) = [1 +(15)]^(16) Trend Factor	(18) = (17)*(12) Trended Target Loss + DCC Ratio	(19) = [(14)*(9)]+[(1-(14))*(18)]  Credibility  Weighted  Loss Ratio	(20) Credibility Weighted Indication
Bodily Injury	58.7%	374	58.8%	13.8%	0.50	1.07	62.7%	61.4%	6.3%
Property Damage	58.7%	1,426	100.0%	11.2%	0.50	1.05	62.0%	74.5%	28.9%
Medical Payments	58.7%	23	14.6%	13.3%	0.50	1.07	62.6%	63.4%	9.7%
Personal Injury Protection	58.7%	583	73.4%	10.2%	0.50	1.05	61.7%	59.0%	2.1%
Combined UM/UIM Bodily Injury (116,119)	58.7%	117	32.9%	12.2%	0.50	1.06	62.2%	64.7%	11.9%
Comprehensive	58.7%	2,397	100.0%	6.1%	0.50	1.03	60.5%	74.6%	32.6%
Collision	58.7%	1,748	100.0%	7.8%	0.50	1.04	61.0%	70.0%	24.4%
Total Excluding Minor Coverages		6,668	100.0%						18.2%
Minor Coverages	58.7%	2,364	100.0%	6.1%	0.50	1.03	60.5%	36.3%	-35.4%
Total Including Minor Coverages		9,032	100.0%					66.5%	16.3%

## **Bodily Injury**

	(1)	(2)	(3) = (2) - (1)	(4)	(5)	(6) = (5) - (2)	(7)	(8)
	Average Earned	Average Earned	Retrospective	Selected	Average Earned	Prospective	Selected	Premium
Accident	Date for	Date for	Trend	Retrospective	Date for	Trend	Prospective	Trend
Year	Experience Period	Latest Year	Period	Trend	Effective Period	Period	Trend	Factor
06/30/21	12/30/2020	12/30/2022	2.00	-3.80%	10/17/2024	1.80	-3.35%	0.88
06/30/22	12/30/2021	12/30/2022	1.00	-2.90%	10/17/2024	1.80	-3.35%	0.91
06/30/23	12/30/2022	12/30/2022	0.00	0.00%	10/17/2024	1.80	-3.35%	0.94

### **Property Damage**

	(1)	(2)	(3) = (2) - (1)	(4)	(5)	(6) = (5) - (2)	(7)	(8)
	Average Earned	Average Earned	Retrospective	Selected	Average Earned	Prospective	Selected	Premium
Accident	Date for	Date for	Trend	Retrospective	Date for	Trend	Prospective	Trend
Year	Experience Period	Latest Year	Period	Trend	Effective Period	Period	Trend	Factor
06/30/21	12/30/2020	12/30/2022	2.00	-2.20%	10/17/2024	1.80	-1.60%	0.94
06/30/22	12/30/2021	12/30/2022	1.00	-1.00%	10/17/2024	1.80	-1.60%	0.96
06/30/23	12/30/2022	12/30/2022	0.00	0.00%	10/17/2024	1.80	-1.60%	0.97

## **Medical Payments**

	(1)	(2)	(3) = (2) - (1)	(4)	(5)	(6) = (5) - (2)	(7)	(8)
	Average Earned	Average Earned	Retrospective	Selected	Average Earned	Prospective	Selected	Premium
Accident	Date for	Date for	Trend	Retrospective	Date for	Trend	Prospective	Trend
Year	Experience Period	Latest Year	Period	Trend	Effective Period	Period	Trend	Factor
06/30/21	12/30/2020	12/30/2022	2.00	-7.30%	10/17/2024	1.80	-6.75%	0.77
06/30/22	12/30/2021	12/30/2022	1.00	-6.20%	10/17/2024	1.80	-6.75%	0.83
06/30/23	12/30/2022	12/30/2022	0.00	0.00%	10/17/2024	1.80	-6.75%	0.88

## **Personal Injury Protection**

	(1)	(2)	(3) = (2) - (1)	(4)	(5)	(6) = (5) - (2)	(7)	(8)
	Average Earned	Average Earned	Retrospective	Selected	Average Earned	Prospective	Selected	Premium
Accident	Date for	Date for	Trend	Retrospective	Date for	Trend	Prospective	Trend
Year	Experience Period	Latest Year	Period	Trend	Effective Period	Period	Trend	Factor
06/30/21	12/30/2020	12/30/2022	2.00	-5.10%	10/17/2024	1.80	-3.20%	0.88
06/30/22	12/30/2021	12/30/2022	1.00	-1.30%	10/17/2024	1.80	-3.20%	0.93
06/30/23	12/30/2022	12/30/2022	0.00	0.00%	10/17/2024	1.80	-3.20%	0.94

### Combined UM/UIM Bodily Injury (116,119)

	(1)	(2)	(3) = (2) - (1)	(4)	(5)	(6) = (5) - (2)	(7)	(8)
	Average Earned	Average Earned	Retrospective	Selected	Average Earned	Prospective	Selected	Premium
Accident	Date for	Date for	Trend	Retrospective	Date for	Trend	Prospective	Trend
Year	Experience Period	Latest Year	Period	Trend	<b>Effective Period</b>	Period	Trend	Factor
06/30/21	12/30/2020	12/30/2022	2.00	-0.80%	10/17/2024	1.80	-0.90%	0.97
06/30/22	12/30/2021	12/30/2022	1.00	-1.00%	10/17/2024	1.80	-0.90%	0.97
06/30/23	12/30/2022	12/30/2022	0.00	0.00%	10/17/2024	1.80	-0.90%	0.98

## Comprehensive

	(1)	(2)	(3) = (2) - (1)	(4)	(5)	(6) = (5) - (2)	(7)	(8)
	Average Earned	Average Earned	Retrospective	Selected	Average Earned	Prospective	Selected	Premium
Accident	Date for	Date for	Trend	Retrospective	Date for	Trend	Prospective	Trend
Year	Experience Period	Latest Year	Period	Trend	Effective Period	Period	Trend	Factor
06/30/21	12/30/2020	12/30/2022	2.00	0.50%	10/17/2024	1.80	-0.25%	0.99
06/30/22	12/30/2021	12/30/2022	1.00	-1.00%	10/17/2024	1.80	-0.25%	0.99
06/30/23	12/30/2022	12/30/2022	0.00	0.00%	10/17/2024	1.80	-0.25%	1.00

### Collision

	(1)	(2)	(3) = (2) - (1)	(4)	(5)	(6) = (5) - (2)	(7)	(8)
	Average Earned	Average Earned	Retrospective	Selected	Average Earned	Prospective	Selected	Premium
Accident	Date for	Date for	Trend	Retrospective	Date for	Trend	Prospective	Trend
Year	Experience Period	Latest Year	Period	Trend	Effective Period	Period	Trend	Factor
06/30/21	12/30/2020	12/30/2022	2.00	2.30%	10/17/2024	1.80	2.20%	1.09
06/30/22	12/30/2021	12/30/2022	1.00	2.10%	10/17/2024	1.80	2.20%	1.06
06/30/23	12/30/2022	12/30/2022	0.00	0.00%	10/17/2024	1.80	2.20%	1.04

## **Bodily Injury**

	(1)	(2)	(3)	$(4) = (2)^*(3)$	(5) = (4) / (1) On Leveled	(6) = (5)yr+1 / (5)
	Earned	Earned	On-Level	On Leveled	<b>Earned Premium</b>	Annual
Year	Exposure	Premium	Factor	<b>Earned Premium</b>	Per Exposure	Change
06/30/21	20,566	6,253,578	1.320	8,251,808	401	-3.8%
06/30/22	18,842	5,362,814	1.356	7,271,865	386	-2.9%
06/30/23	17,380	4,971,096	1.310	6,510,074	375	
				3 pt	-3.4%	

## **Property Damage**

	(1)	(2)	(3)	(4) = (2)*(3)	(5) = (4) / (1) On Leveled	(6) = (5)yr+1 / (5)
	Earned	Earned	On-Level	On Leveled	Earned Premium	Annual
Year	Exposure	Premium	Factor	<b>Earned Premium</b>	Per Exposure	Change
06/30/21	20,516	3,994,038	1.290	5,151,933	251	-2.2%
06/30/22	18,800	3,518,968	1.312	4,615,238	245	-1.0%
06/30/23	17,345	3,458,289	1.218	4,213,799	243	
				3 pt	-1.6%	

## **Medical Payments**

	(1)	(2)	(3)	(4) = (2)*(3)	(5) = (4) / (1) On Leveled	(6) = (5)yr+1 / (5)
	Earned	Earned	On-Level	On Leveled	<b>Earned Premium</b>	Annual
Year	Exposure	Premium	Factor	<b>Earned Premium</b>	Per Exposure	Change
06/30/21	1,590	22,562	1.237	27,902	18	-7.3%
06/30/22	1,560	20,812	1.220	25,388	16	-6.2%
06/30/23	1,553	19,834	1.195	23,697	15	
				3 pt	-6.7%	

## **Personal Injury Protection**

	(1)	(2)	(3)	$(4) = (2)^*(3)$	(5) = (4) / (1) On Leveled	(6) = (5)yr+1 / (5)
	Earned	Earned	On-Level	On Leveled	<b>Earned Premium</b>	Annual
Year	Exposure	Premium	Factor	<b>Earned Premium</b>	Per Exposure	Change
06/30/21	20,473	1,987,728	1.133	2,252,628	110	-5.1%
06/30/22	18,777	1,684,091	1.164	1,960,721	104	-1.3%
06/30/23	17,321	1,419,578	1.258	1,785,807	103	
				3 pt	-3.2%	

## **Combined UM/UIM Bodily Injury (116,119)**

	(1)	(2)	(3)	$(4) = (2)^*(3)$	(5) = (4) / (1) On Leveled	(6) = (5)yr+1 / (5)
	Earned	Earned	On-Level	On Leveled	<b>Earned Premium</b>	Annual
Year	Exposure	Premium	Factor	<b>Earned Premium</b>	Per Exposure	Change
06/30/21	39,236	2,294,227	1.470	3,373,166	86	-0.8%
06/30/22	36,213	2,079,468	1.485	3,088,758	85	-1.0%
06/30/23	33,587	2,268,974	1.250	2,836,919	84	
				3 pt	-0.9%	

## Comprehensive

	(1)	(2)	(3)	$(4) = (2)^*(3)$	(5) = (4) / (1) On Leveled	(6) = (5)yr+1 / (5)
	Earned	Earned	On-Level	On Leveled	<b>Earned Premium</b>	Annual
Year	Exposure	Premium	Factor	<b>Earned Premium</b>	Per Exposure	Change
06/30/21	16,222	2,546,580	1.148	2,923,453	180	0.5%
06/30/22	15,312	2,390,263	1.160	2,772,956	181	-1.0%
06/30/23	14,533	2,438,522	1.069	2,606,676	179	
				3 pt	-0.2%	

### Collision

Ī	(1)	(2)	(3)	$(4) = (2)^*(3)$	(5) = (4) / (1)	(6) = (5)yr+1 / (5)
Year	Earned Exposure	Earned Premium	On-Level Factor	On Leveled Earned Premium	On Leveled Earned Premium Per Exposure	Annual Change
06/30/21	15,275	4,717,074	1.246	5,876,028	385	2.3%
06/30/22	14,483	4,427,549	1.287	5,698,018	393	2.1%
06/30/23	13,790	4,887,850	1.133	5,538,253	402	
				3 pt	2.2%	

### **Bodily Injury**

	(1)	(2)	(3)	(4)	(5)	(6)	(7) = (5) + (6)
Accident	1	0	1	0	Selected		Selected
Year	Incurred Loss	Paid Loss	Avg Incurred	B-F	Non-Large	Large	Ultimate
Ending	Method	Method	Method	Method	Losses & DCC	Losses & DCC	Losses & DCC
06/30/14	2,786,704	2,786,704	2,786,704	2,786,704	2,786,704	975,897	3,762,601
06/30/15	3,471,464	3,423,464	3,471,464	3,471,464	3,471,464	727,163	4,198,627
06/30/16	3,597,139	3,522,588	3,597,139	3,597,139	3,597,139	2,560,954	6,158,093
06/30/17	3,932,510	3,867,208	3,932,510	3,932,510	3,932,510	1,672,349	5,604,858
06/30/18	3,562,572	3,530,155	3,562,572	3,562,572	3,562,572	2,143,382	5,705,953
06/30/19	3,598,775	3,551,950	3,598,775	3,598,775	3,598,775	1,620,608	5,219,383
06/30/20	2,317,857	2,342,106	2,317,772	2,317,857	2,317,815	949,030	3,266,844
06/30/21	2,169,095	2,392,775	2,169,014	2,201,767	2,169,055	1,143,979	3,313,034
06/30/22	1,781,260	1,681,607	1,781,058	1,911,854	1,781,159	1,757,985	3,539,145
06/30/23	2,147,975	2,272,983	2,150,733	2,171,244	2,149,354	390,049	2,539,403

## **Property Damage**

	(1)	(2)	(3)	(4)	(5)	(6)	(7) = (5) + (6)
Accident	1	1	1	0	Selected		Selected
Year	Incurred Loss	Paid Loss	Avg Incurred	B-F	Non-Large	Large	Ultimate
Ending	Method	Method	Method	Method	Losses & DCC	Losses & DCC	Losses & DCC
06/30/14	2,921,031	2,921,031	2,921,031	2,921,031	2,921,031	0	2,921,031
06/30/15	3,269,335	3,269,335	3,269,335	3,269,335	3,269,335	0	3,269,335
06/30/16	3,836,930	3,838,213	3,836,930	3,836,930	3,837,358	0	3,837,358
06/30/17	3,854,970	3,856,259	3,854,970	3,854,970	3,855,400	0	3,855,400
06/30/18	3,696,805	3,698,865	3,696,805	3,696,805	3,697,491	0	3,697,491
06/30/19	3,089,595	3,093,110	3,089,595	3,089,595	3,090,767	0	3,090,767
06/30/20	2,017,992	2,020,994	2,017,991	2,017,992	2,018,992	0	2,018,992
06/30/21	2,290,791	2,289,148	2,290,790	2,290,775	2,290,243	0	2,290,243
06/30/22	2,826,573	2,803,130	2,826,560	2,820,646	2,818,754	0	2,818,754
06/30/23	2,507,047	2,348,405	2,507,793	2,468,852	2,454,415	0	2,454,415

### **Medical Payments**

	(1)	(2)	(3)	(4)	(5)	(6)	(7) = (5) + (6)
Accident	1	0	1	0	Selected		Selected
Year	Incurred Loss	Paid Loss	Avg Incurred	B-F	Non-Large	Large	Ultimate
Ending	Method	Method	Method	Method	Losses & DCC	Losses & DCC	Losses & DCC
06/30/14	5,078	5,078	5,078	5,078	5,078	0	5,078
06/30/15	13,500	13,500	13,500	13,500	13,500	0	13,500
06/30/16	15,317	15,317	15,317	15,317	15,317	0	15,317
06/30/17	11,884	11,884	11,884	11,884	11,884	0	11,884
06/30/18	6,777	6,777	6,777	6,777	6,777	0	6,777
06/30/19	5,417	5,417	5,417	5,417	5,417	0	5,417
06/30/20	8,120	8,120	8,120	8,120	8,120	0	8,120
06/30/21	4,153	4,153	4,153	4,153	4,153	0	4,153
06/30/22	15,222	15,710	15,192	17,731	15,207	0	15,207
06/30/23	11,004	20,666	9,340	11,615	10,172	0	10,172

## **Personal Injury Protection**

	(1)	(2)	(3)	(4)	(5)	(6)	(7) = (5) + (6)
Accident	1	1	1	0	Selected		Selected
Year	Incurred Loss	Paid Loss	Avg Incurred	B-F	Non-Large	Large	Ultimate
Ending	Method	Method	Method	Method	Losses & DCC	Losses & DCC	Losses & DCC
06/30/14	1,863,602	1,863,602	1,863,602	1,863,602	1,863,602	0	1,863,602
06/30/15	1,918,356	1,918,356	1,918,356	1,918,356	1,918,356	112,371	2,030,727
06/30/16	2,073,421	2,073,421	2,073,421	2,073,421	2,073,421	0	2,073,421
06/30/17	1,995,190	1,998,246	1,995,190	1,995,190	1,996,208	0	1,996,208
06/30/18	1,720,827	1,724,268	1,720,827	1,720,827	1,721,974	0	1,721,974
06/30/19	1,328,322	1,330,290	1,328,322	1,328,322	1,328,978	0	1,328,978
06/30/20	877,824	877,545	877,824	877,824	877,731	0	877,731
06/30/21	1,005,130	1,005,318	1,005,152	1,004,149	1,005,200	0	1,005,200
06/30/22	996,201	983,282	996,238	1,001,054	991,907	0	991,907
06/30/23	791,741	758,890	792,269	755,015	780,967	0	780,967

## Combined UM/UIM Bodily Injury (116,119)

	(1)	(2)	(3)	(4)	(5)	(6)	(7) = (5) + (6)
Accident	1	0	1	0	Selected		Selected
Year	Incurred Loss	Paid Loss	Avg Incurred	B-F	Non-Large	Large	Ultimate
Ending	Method	Method	Method	Method	Losses & DCC	Losses & DCC	Losses & DCC
06/30/14	807,715	807,715	807,715	807,715	807,715	304,361	1,112,075
06/30/15	482,802	482,802	482,802	482,802	482,802	200,531	683,333
06/30/16	867,329	867,329	867,329	867,329	867,329	521,847	1,389,176
06/30/17	1,162,352	1,162,352	1,162,352	1,162,352	1,162,352	971,864	2,134,215
06/30/18	1,137,170	1,127,181	1,137,170	1,137,170	1,137,170	1,316,627	2,453,797
06/30/19	664,619	668,166	664,619	664,619	664,619	983,886	1,648,505
06/30/20	872,358	851,952	872,637	872,358	872,498	665,183	1,537,681
06/30/21	852,533	866,223	856,250	851,456	854,391	806,895	1,661,286
06/30/22	1,076,654	947,337	1,187,091	995,768	1,131,872	340,000	1,471,872
06/30/23	1,455,176	1,181,844	1,603,225	1,101,175	1,529,200	200,000	1,729,200

### Comprehensive

	(1)	(2)	(3)	(4)	(5)	(6)	(7) = (5) + (6)
Accident	1	1	1	0	Selected		Selected
Year	Incurred Loss	Paid Loss	Avg Incurred	B-F	Non-Large	Large	Ultimate
Ending	Method	Method	Method	Method	Losses & DCC	Losses & DCC	Losses & DCC
06/30/14	1,458,096	1,458,096	1,458,096	1,458,096	1,458,096	0	1,458,096
06/30/15	1,855,517	1,855,517	1,855,517	1,855,517	1,855,517	0	1,855,517
06/30/16	1,797,969	1,797,969	1,797,969	1,797,969	1,797,969	0	1,797,969
06/30/17	1,912,181	1,912,181	1,912,181	1,912,181	1,912,181	0	1,912,181
06/30/18	1,679,670	1,679,830	1,679,670	1,679,670	1,679,724	0	1,679,724
06/30/19	1,561,258	1,561,258	1,561,258	1,561,258	1,561,258	0	1,561,258
06/30/20	1,288,262	1,288,262	1,288,262	1,288,262	1,288,262	0	1,288,262
06/30/21	1,199,728	1,196,327	1,199,728	1,199,796	1,198,594	0	1,198,594
06/30/22	1,628,413	1,616,522	1,628,413	1,627,652	1,624,449	0	1,624,449
06/30/23	1,816,901	1,806,368	1,817,216	1,811,785	1,813,495	0	1,813,495

#### Collision

	(1)	(2)	(3)	(4)	(5)	(6)	(7) = (5) + (6)
Accident	1	1	1	0	Selected		Selected
Year	Incurred Loss	Paid Loss	Avg Incurred	B-F	Non-Large	Large	Ultimate
Ending	Method	Method	Method	Method	Losses & DCC	Losses & DCC	Losses & DCC
06/30/14	3,597,164	3,591,864	3,597,164	3,597,164	3,595,397	0	3,595,397
06/30/15	3,465,072	3,465,071	3,465,072	3,465,072	3,465,072	0	3,465,072
06/30/16	3,993,159	3,990,923	3,993,159	3,993,159	3,992,414	129,048	4,121,462
06/30/17	3,858,234	3,856,073	3,858,234	3,858,234	3,857,513	0	3,857,513
06/30/18	3,485,963	3,484,012	3,485,963	3,485,963	3,485,313	0	3,485,313
06/30/19	3,237,648	3,235,835	3,237,648	3,237,648	3,237,043	0	3,237,043
06/30/20	2,427,343	2,427,119	2,427,343	2,427,343	2,427,268	0	2,427,268
06/30/21	2,822,123	2,813,588	2,822,120	2,823,807	2,819,277	0	2,819,277
06/30/22	3,692,504	3,690,428	3,692,646	3,723,684	3,691,859	0	3,691,859
06/30/23	3,529,368	3,381,100	3,529,856	3,627,801	3,480,108	0	3,480,108

#### **Bodily Injury**

#### Incurred Loss and DCC

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Acc. Year										<u>.</u>
Ending	12	24	36	48	60	72	84	96	108	120-Tail
06/30/14	3,575,916	3,531,164	3,697,509	3,702,425	3,723,413	3,762,601	3,762,601	3,762,601	3,762,601	3,762,601
06/30/15	3,105,386	3,341,717	3,808,348	4,050,775	4,111,228	4,179,451	4,183,938	4,195,898	4,198,627	
06/30/16	5,253,091	5,220,854	5,949,356	6,145,328	6,093,856	6,075,602	6,077,288	6,157,717		
06/30/17	4,565,551	5,288,834	5,732,746	5,659,733	5,575,352	5,575,781	5,575,861			
06/30/18	4,502,349	5,120,698	5,507,321	5,736,056	5,627,614	5,678,000				
06/30/19	4,016,803	4,494,636	4,953,746	5,107,901	5,181,808					
06/30/20	2,290,731	2,827,189	3,139,070	3,246,614						
06/30/21	2,155,404	2,853,531	3,237,059							
06/30/22	2,493,785	3,297,532								
06/30/23	1,930,864									

#### **Incurred Loss Development Factors**

	(11) = (2) / (1)	(12) = (3) / (2)	(13) = (4) / (3)	(14) = (5) / (4)	(15) = (6) / (5)	(16) = (7) / (6)	(17) = (8) / (7)	(18) = (9) / (8)	(19) = (10) / (9)	
Acc. Year										
Ending	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
06/30/14	0.987	1.047	1.001	1.006	1.011	1.000	1.000	1.000	1.000	1.000
06/30/15	1.076	1.140	1.064	1.015	1.017	1.001	1.003	1.001		
06/30/16	0.994	1.140	1.033	0.992	0.997	1.000	1.013			
06/30/17	1.158	1.084	0.987	0.985	1.000	1.000				
06/30/18	1.137	1.076	1.042	0.981	1.009					
06/30/19	1.119	1.102	1.031	1.014						
06/30/20	1.234	1.110	1.034							
06/30/21	1.324	1.134								
06/30/22	1.322									
06/30/23										
Averages	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
All Years	1.150	1.104	1.027	0.999	1.007	1.000	1.005	1.000	1.000	1.000
Weighted 5	1.203	1.096	1.024	0.996	1.006	1.000	1.007	1.000	1.000	1.000
Mid 3 Last 5	1.231	1.099	1.033	0.997	1.007	1.000	1.003	1.000	1.000	1.000
Weighted 3	1.294	1.113	1.036	0.993	1.002	1.000	1.007	1.000	1.000	1.000
Last 3	1.293	1.116	1.036	0.994	1.002	1.000	1.005	1.000	1.000	1.000
Selected	1.205	1.116	1.027	0.998	1.003	1.000	1.007	1.000	1.000	1.000

Acc. Year Ending	(1) Undeveloped Incurred Losses & DCC	<b>(2)</b> Ultimate Development Factor	(3) = (2) * (1) Ultimate Losses & DCC
06/30/14	2,786,704	1.000	2,786,704
06/30/15	3,471,464	1.000	3,471,464
06/30/16	3,596,763	1.000	3,597,139
06/30/17	3,903,512	1.007	3,932,510
06/30/18	3,534,618	1.008	3,562,572
06/30/19	3,561,201	1.011	3,598,775
06/30/20	2,297,585	1.009	2,317,857
06/30/21	2,093,080	1.036	2,169,095
06/30/22	1,539,546	1.157	1,781,260
06/30/23	1,540,815	1.394	2,147,975

#### **Bodily Injury**

#### **Cumulative Paid Loss and DCC**

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Acc. Year										
Ending	12	24	36	48	60	72	84	96	108	120-Tail
06/30/14	730,138	2,153,889	2,924,409	3,628,925	3,670,913	3,762,601	3,762,601	3,762,601	3,762,601	3,762,601
06/30/15	564,860	1,768,625	3,021,543	3,438,770	4,020,529	4,106,451	4,135,938	4,147,898	4,150,627	
06/30/16	1,219,847	3,221,342	4,566,856	5,806,328	5,973,856	6,020,602	6,022,288	6,082,717		
06/30/17	1,099,761	3,678,062	4,603,397	5,365,233	5,525,352	5,525,781	5,525,861			
06/30/18	1,024,402	3,325,079	4,554,317	5,181,056	5,567,614	5,548,000				
06/30/19	736,183	3,229,570	4,163,645	4,677,851	5,140,808					
06/30/20	499,306	1,857,689	2,465,070	3,132,614						
06/30/21	501,848	2,073,945	2,870,922							
06/30/22	960,655	2,500,962								
06/30/23	421,892									
					Pending Losses	S				
Acc. Year										
Ending	12	24	36	48	60	72	84	96	108	120-Tail
06/30/14	2,845,778	1,377,275	773,100	73,500	52,500	0	0	0	0	0
06/30/15	2,540,526	1,573,092	786,805	612,005	90,699	73,000	48,000	48,000	48,000	
06/30/16	4,033,244	1,999,512	1,382,500	339,000	120,000	55,000	55,000	75,000		
06/30/17	3,465,789	1,610,772	1,129,348	294,500	50,000	50,000	50,000			
00/00/10	0.477.047	1 70F C10	050.004	EEE 000	60.000	100.000				

#### **Paid Loss Development Factors**

60,000

41,000

130,000

	(11) = (2) / (1)	(12) = (3) / (2)	(13) = (4) / (3)	(14) = (5) / (4)	(15) = (6) / (5)	(16) = (7) / (6)	(17) = (8) / (7)	(18) = (9) / (8)	(19) = (10) / (9)	
Acc. Year										
Ending	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
06/30/14	2.950	1.358	1.241	1.012	1.025	1.000	1.000	1.000	1.000	1.000
06/30/15	3.131	1.708	1.138	1.169	1.021	1.007	1.003	1.001		
06/30/16	2.641	1.418	1.271	1.029	1.008	1.000	1.010			
06/30/17	3.344	1.252	1.165	1.030	1.000	1.000				
06/30/18	3.246	1.370	1.138	1.075	0.996					
06/30/19	4.387	1.289	1.123	1.099						
06/30/20	3.721	1.327	1.271							
06/30/21	4.133	1.384								
06/30/22	2.603									
06/30/23										
Averages	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
All Years	3.351	1.388	1.193	1.069	1.010	1.002	1.004	1.000	1.000	1.000
Weighted 5	3.489	1.317	1.187	1.072	1.008	1.002	1.005	1.000	1.000	1.000
Mid 3 Last 5	3.700	1.329	1.191	1.068	1.010	1.000	1.003	1.000	1.000	1.000
Weighted 3	3.279	1.327	1.162	1.066	1.002	1.002	1.005	1.000	1.000	1.000
Last 3	3.486	1.333	1.177	1.068	1.001	1.002	1.004	1.000	1.000	1.000
Selected	3.231	1.376	1.147	1.063	1.003	1.002	1.003	1.000	1.000	1.000

Acc. Year Ending	(1) Undeveloped Paid Losses & DCC	<b>(2)</b> Ultimate Development Factor	(3) = (2) * (1) Ultimate Losses & DCC	(4) % Diff Ult. Loss Estimates
06/30/14	2,786,704	1.000	2,786,704	0.0%
06/30/15	3,423,464	1.000	3,423,464	-1.4%
06/30/16	3,521,763	1.000	3,522,588	-2.1%
06/30/17	3,853,512	1.004	3,867,208	-1.7%
06/30/18	3,509,618	1.006	3,530,155	-0.9%
06/30/19	3,520,201	1.009	3,551,950	-1.3%
06/30/20	2,183,585	1.073	2,342,106	1.0%
06/30/21	1,944,430	1.231	2,392,775	10.3%
06/30/22	992,976	1.694	1,681,607	-5.6%
06/30/23	415,343	5.473	2,272,983	5.8%

06/30/18

06/30/19

06/30/20

06/30/21

06/30/22

06/30/23

3,477,947

3,280,620

1,791,425

1,653,556

1,533,130

1,508,973

1,795,619

1,265,066

969,500

779,586

796,570

953,004

790,101

674,000

366,136

555,000 430,050

114,000

#### **Property Damage**

#### Incurred Loss and DCC

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Acc. Year										
Ending	12	24	36	48	60	72	84	96	108	120-Tail
06/30/14	2,692,074	2,891,609	2,916,123	2,921,008	2,921,031	2,921,031	2,921,031	2,921,031	2,921,031	2,921,031
06/30/15	2,815,333	3,204,035	3,224,527	3,263,711	3,269,654	3,269,724	3,269,335	3,269,335	3,269,335	
06/30/16	3,476,353	3,779,189	3,836,195	3,838,177	3,838,224	3,838,213	3,838,213	3,838,213		
06/30/17	3,346,619	3,740,979	3,761,174	3,856,259	3,856,259	3,856,259	3,856,259			
06/30/18	3,248,973	3,604,397	3,696,805	3,694,030	3,698,151	3,698,151				
06/30/19	2,752,004	3,059,783	3,084,298	3,091,052	3,090,989					
06/30/20	1,908,716	2,016,994	2,022,486	2,018,191						
06/30/21	2,008,251	2,251,143	2,291,033							
06/30/22	2,351,594	2,801,968								
06/30/23	2,198,953									

#### **Incurred Loss Development Factors**

					•					
	(11) = (2) / (1)	(12)=(3)/(2)	(13) = (4) / (3)	(14) = (5) / (4)	(15) = (6) / (5)	(16) = (7) / (6)	(17) = (8) / (7)	(18) = (9) / (8)	(19) = (10) / (9)	
Acc. Year										
Ending	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
06/30/14	1.074	1.008	1.002	1.000	1.000	1.000	1.000	1.000	1.000	1.000
06/30/15	1.138	1.006	1.012	1.002	1.000	1.000	1.000	1.000		
06/30/16	1.087	1.015	1.001	1.000	1.000	1.000	1.000			
06/30/17	1.118	1.005	1.025	1.000	1.000	1.000				
06/30/18	1.109	1.026	0.999	1.001	1.000					
06/30/19	1.112	1.008	1.002	1.000						
06/30/20	1.057	1.003	0.998							
06/30/21	1.121	1.018								
06/30/22	1.192									
06/30/23										
Avorages	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
Averages										
All Years	1.112	1.011	1.006	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Weighted 5	1.119	1.012	1.006	1.001	1.000	1.000	1.000	1.000	1.000	1.000
Mid 3 Last 5	1.114	1.010	1.001	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Weighted 3	1.128	1.010	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Last 3	1.123	1.009	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Selected	1.130	1.009	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000

Acc. Year Ending	(1) Undeveloped Incurred Losses & DCC	<b>(2)</b> Ultimate Development Factor	(3) = (2) * (1) Ultimate Losses & DCC
06/30/14	2,921,031	1.000	2,921,031
06/30/15	3,269,335	1.000	3,269,335
06/30/16	3,838,213	1.000	3,836,930
06/30/17	3,856,259	1.000	3,854,970
06/30/18	3,698,151	1.000	3,696,805
06/30/19	3,090,989	1.000	3,089,595
06/30/20	2,018,191	1.000	2,017,992
06/30/21	2,291,033	1.000	2,290,791
06/30/22	2,801,968	1.009	2,826,573
06/30/23	2,198,953	1.140	2,507,047

#### **Property Damage**

#### **Cumulative Paid Loss and DCC**

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Acc. Year										
Ending	12	24	36	48	60	72	84	96	108	120-Tail
06/30/14	2,504,874	2,886,309	2,916,123	2,921,008	2,921,031	2,921,031	2,921,031	2,921,031	2,921,031	2,921,031
06/30/15	2,575,033	3,198,435	3,217,227	3,260,811	3,266,754	3,266,824	3,269,335	3,269,335	3,269,335	
06/30/16	3,141,353	3,776,289	3,836,195	3,838,177	3,838,224	3,838,213	3,838,213	3,838,213		
06/30/17	3,014,919	3,739,479	3,759,674	3,856,259	3,856,259	3,856,259	3,856,259			
06/30/18	2,976,073	3,542,697	3,693,105	3,694,030	3,698,151	3,698,151				
06/30/19	2,463,404	3,056,183	3,080,298	3,087,052	3,090,989					
06/30/20	1,769,066	2,010,794	2,022,486	2,018,191						
06/30/21	1,783,151	2,242,943	2,285,333							
06/30/22	1,946,194	2,768,368								
06/30/23	1,809,453									
					Pending Losses	5				
					. cug _cccc					
Acc. Year										
Ending	12	24	36	48	60	72	84	96	108	120-Tail
06/30/14	187,200	5,300	0	0	0	0	0	0	0	0
06/30/15	240,300	5,600	7,300	2,900	2,900	2,900	0	0	0	
06/30/16	335,000	2,900	0	0	0	0	0	0		
06/30/17	331,700	1,500	1,500	0	0	0	0			
06/30/18	272,900	61,700	3,700	0	0	0				
06/30/19	288,600	3,600	4,000	4,000	0					
06/30/20	139,650	6,200	0	0						
00/20/01	225,100	8,200	5,700							
06/30/21										
06/30/21	405,400	33,600	-,							

#### **Paid Loss Development Factors**

	(11) = (2) / (1)	(12)= (3) / (2)	(13) = (4) / (3)	(14) = (5) / (4)	(15) = (6) / (5)	(16) = (7) / (6)	(17) = (8) / (7)	(18) = (9) / (8)	(19) = (10) / (9)	
Acc. Year										
Ending	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
06/30/14	1.152	1.010	1.002	1.000	1.000	1.000	1.000	1.000	1.000	1.000
06/30/15	1.242	1.006	1.014	1.002	1.000	1.001	1.000	1.000		
06/30/16	1.202	1.016	1.001	1.000	1.000	1.000	1.000			
06/30/17	1.240	1.005	1.026	1.000	1.000	1.000				
06/30/18	1.190	1.042	1.000	1.001	1.000					
06/30/19	1.241	1.008	1.002	1.001						
06/30/20	1.137	1.006	0.998							
06/30/21	1.258	1.019								
06/30/22	1.422									
06/30/23										
Averages	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
All Years	1.232	1.014	1.006	1.001	1.000	1.000	1.000	1.000	1.000	1.000
Weighted 5	1.245	1.017	1.006	1.001	1.000	1.000	1.000	1.000	1.000	1.000
Mid 3 Last 5	1.230	1.011	1.001	1.001	1.000	1.000	1.000	1.000	1.000	1.000
Weighted 3	1.277	1.011	1.000	1.001	1.000	1.000	1.000	1.000	1.000	1.000
Last 3	1.272	1.011	1.000	1.001	1.000	1.000	1.000	1.000	1.000	1.000
Selected	1.282	1.011	1.000	1.001	1.000	1.000	1.000	1.000	1.000	1.000

Acc. Year Endina	(1) Undeveloped Paid Losses & DCC	<b>(2)</b> Ultimate Development Factor	(3) = (2) * (1) Ultimate Losses & DCC	(4) % Diff Ult. Loss Estimates
06/30/14	2.921.031	1.000	2.921.031	0.0%
06/30/15	3.269.335	1.000	3,269,335	0.0%
06/30/16	3,838,213	1.000	3,838,213	0.0%
06/30/17	3,856,259	1.000	3,856,259	0.0%
06/30/18	3,698,151	1.000	3,698,865	0.1%
06/30/19	3,090,989	1.001	3,093,110	0.1%
06/30/20	2,018,191	1.001	2,020,994	0.1%
06/30/21	2,285,333	1.002	2,289,148	-0.1%
06/30/22	2,768,368	1.013	2,803,130	-0.8%
06/30/23	1,809,453	1.298	2,348,405	-6.3%

#### **Medical Payments**

#### Incurred Loss and DCC

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Acc. Year										<u>.</u>
Ending	12	24	36	48	60	72	84	96	108	120-Tail
06/30/14	5,000	78	5,078	5,078	5,078	5,078	5,078	5,078	5,078	5,078
06/30/15	10,000	19,933	19,933	13,500	13,500	13,500	13,500	13,500	13,500	
06/30/16	11,450	15,317	15,317	15,317	15,317	15,317	15,317	15,317		
06/30/17	12,884	17,884	11,884	11,884	11,884	11,884	11,884			
06/30/18	9,000	8,594	6,777	6,777	6,777	6,777				
06/30/19	5,400	7,917	5,417	5,417	5,417					
06/30/20	24,727	11,785	8,120	8,120						
06/30/21	5,210	4,153	4,153							
06/30/22	19,209	19,242								
06/30/23	15,154									

#### **Incurred Loss Development Factors**

					•					
	(11) = (2) / (1)	(12) = (3) / (2)	(13) = (4) / (3)	(14) = (5) / (4)	(15) = (6) / (5)	(16) = (7) / (6)	(17) = (8) / (7)	(18) = (9) / (8)	(19) = (10) / (9)	
Acc. Year	, , , , , , ,	, , , , , ,	, , , , , ,	, , , , , , ,	. , . , . ,	, , , , , ,	, , , , , ,	. , . , , ,	. , , , , , ,	
Ending	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
06/30/14	0.016	64.857	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
06/30/15	1.993	1.000	0.677	1.000	1.000	1.000	1.000	1.000		
06/30/16	1.338	1.000	1.000	1.000	1.000	1.000	1.000			
06/30/17	1.388	0.665	1.000	1.000	1.000	1.000				
06/30/18	0.955	0.789	1.000	1.000	1.000					
06/30/19	1.466	0.684	1.000	1.000						
06/30/20	0.477	0.689	1.000							
06/30/21	0.797	1.000								
06/30/22	1.002									
06/30/23										
Averages	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
All Years	1.048	8.835	0.954	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Weighted 5	0.813	0.722	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Mid 3 Last 5	0.918	0.721	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Weighted 3	0.716	0.742	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Last 3	0.758	0.791	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Selected	0.918	0.791	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000

Acc. Year Ending	(1) Undeveloped Incurred Losses & DCC	<b>(2)</b> Ultimate Development Factor	(3) = (2) * (1) Ultimate Losses & DCC
06/30/14	5,078	1.000	5,078
06/30/15	13,500	1.000	13,500
06/30/16	15,317	1.000	15,317
06/30/17	11,884	1.000	11,884
06/30/18	6,777	1.000	6,777
06/30/19	5,417	1.000	5,417
06/30/20	8,120	1.000	8,120
06/30/21	4,153	1.000	4,153
06/30/22	19,242	0.791	15,222
06/30/23	15,154	0.726	11,004

#### **Medical Payments**

#### **Cumulative Paid Loss and DCC**

_	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Acc. Year										
Ending	12	24	36	48	60	72	84	96	108	120-Tail
06/30/14	78	78	5,078	5,078	5,078	5,078	5,078	5,078	5,078	5,078
06/30/15	10,000	19,933	19,933	13,500	13,500	13,500	13,500	13,500	13,500	
06/30/16	10,450	15,317	15,317	15,317	15,317	15,317	15,317	15,317		
06/30/17	11,884	16,884	11,884	11,884	11,884	11,884	11,884			
06/30/18	5,862	8,594	6,777	6,777	6,777	6,777				
06/30/19	328	7,087	5,417	5,417	5,417					
06/30/20	7,593	11,785	8,120	8,120						
06/30/21	2,009	4,153	4,153							
06/30/22	4,709	19,211								
06/30/23	9,847									
					Pending Losses	<b>s</b>				
Acc. Year										
Ending	12	24	36	48	60	72	84	96	108	120-Tail
06/30/14	4,922	0	0	0	0	0	0	0	0	0
06/30/15	0	0	0	0	0	0	0	0	0	
06/30/16	1,000	0	0	0	0	0	0	0		
06/30/17	1,000	1,000	0	0	0	0	0			
06/30/18	3,138	0	0	0	0	0				
06/30/19	5,072	830	0	0	0					
06/30/20	17,134	0	0	0						
06/30/21	3,201	0	0							
06/30/22	14,500	31								
06/30/23	5,307									

#### Paid Loss Development Factors

	(11) = (2) / (1)	(12) = (3) / (2)	(13) = (4) / (3)	(14) = (5) / (4)	(15) = (6) / (5)	(16) = (7) / (6)	(17) = (8) / (7)	(18) = (9) / (8)	(19) = (10) / (9)	
Acc. Year										
Ending	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
06/30/14	1.003	64.857	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
06/30/15	1.993	1.000	0.677	1.000	1.000	1.000	1.000	1.000		
06/30/16	1.466	1.000	1.000	1.000	1.000	1.000	1.000			
06/30/17	1.421	0.704	1.000	1.000	1.000	1.000				
06/30/18	1.466	0.789	1.000	1.000	1.000					
06/30/19	21.577	0.764	1.000	1.000						
06/30/20	1.552	0.689	1.000							
06/30/21	2.067	1.000								
06/30/22	4.080									
06/30/23										
Averages	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
All Years	4.069	8.850	0.954	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Weighted 5	2.479	0.749	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Mid 3 Last 5	2.566	0.752	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Weighted 3	2.456	0.768	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Last 3	2.566	0.818	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Selected	2.566	0.818	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000

Acc. Year Ending	(1) Undeveloped Paid Losses & DCC	<b>(2)</b> Ultimate Development Factor	(3) = (2) * (1) Ultimate Losses & DCC	(4) % Diff Ult. Loss Estimates
06/30/14	5,078	1.000	5,078	0.0%
06/30/15	13,500	1.000	13,500	0.0%
06/30/16	15,317	1.000	15,317	0.0%
06/30/17	11,884	1.000	11,884	0.0%
06/30/18	6,777	1.000	6,777	0.0%
06/30/19	5,417	1.000	5,417	0.0%
06/30/20	8,120	1.000	8,120	0.0%
06/30/21	4,153	1.000	4,153	0.0%
06/30/22	19,211	0.818	15,710	3.2%
06/30/23	9,847	2.099	20,666	87.8%

#### **Personal Injury Protection**

#### Incurred Loss and DCC

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Acc. Year										
Ending	12	24	36	48	60	72	84	96	108	120-Tail
06/30/14	2,404,375	2,105,471	1,955,591	1,891,131	1,880,379	1,864,084	1,863,602	1,863,602	1,863,602	1,863,602
06/30/15	2,159,932	1,953,344	1,906,742	1,917,274	1,955,868	1,959,061	1,981,613	2,022,416	2,030,872	
06/30/16	2,923,669	2,295,131	2,142,610	2,067,330	2,063,323	2,064,565	2,066,510	2,070,730		
06/30/17	2,607,585	2,248,632	1,971,850	1,953,645	1,943,968	1,984,627	1,984,627			
06/30/18	2,195,954	1,924,808	1,765,990	1,709,645	1,705,870	1,706,605				
06/30/19	2,118,033	1,484,321	1,344,114	1,318,140	1,312,493					
06/30/20	1,388,218	941,244	905,429	873,572						
06/30/21	1,369,618	1,009,087	1,018,954							
06/30/22	1,455,394	1,063,254								
06/30/23	1,139,039									

#### **Incurred Loss Development Factors**

					-					
	(11) = (2) / (1)	(12)=(3)/(2)	(13) = (4) / (3)	(14) = (5) / (4)	(15) = (6) / (5)	(16) = (7) / (6)	(17) = (8) / (7)	(18) = (9) / (8)	(19) = (10) / (9)	
Acc. Year										
Ending	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
06/30/14	0.876	0.929	0.967	0.994	0.991	1.000	1.000	1.000	1.000	1.000
06/30/15	0.904	0.976	1.006	1.020	1.002	1.012	1.021	1.004		
06/30/16	0.785	0.934	0.965	0.998	1.001	1.001	1.002			
06/30/17	0.862	0.877	0.991	0.995	1.021	1.000				
06/30/18	0.877	0.917	0.968	0.998	1.000					
06/30/19	0.701	0.906	0.981	0.996						
06/30/20	0.678	0.962	0.965							
06/30/21	0.737	1.010								
06/30/22	0.731									
06/30/23										
Averages	10/04	24/36	00/40	48/60	60/70	72/84	04/00	96/108	108/120	120/Ultimate
Averages	12/24		36/48		60/72		84/96			
All Years	0.794	0.939	0.977	1.000	1.003	1.003	1.008	1.002	1.000	1.000
Weighted 5	0.753	0.921	0.974	1.002	1.003	1.003	1.008	1.002	1.000	1.000
Mid 3 Last 5	0.723	0.928	0.971	0.997	1.001	1.000	1.002	1.002	1.000	1.000
Weighted 3	0.715	0.952	0.972	0.996	1.007	1.004	1.008	1.002	1.000	1.000
Last 3	0.715	0.959	0.971	0.996	1.007	1.004	1.008	1.002	1.000	1.000
Selected	0.742	0.950	0.982	0.993	1.004	1.003	1.004	1.001	1.000	1.000

Acc. Year Ending	(1) Undeveloped Incurred Losses & DCC	<b>(2)</b> Ultimate Development Factor	(3) = (2) * (1) Ultimate Losses & DCC
06/30/14	1,863,602	1.000	1,863,602
06/30/15	1,918,501	1.000	1,918,356
06/30/16	2,070,730	1.001	2,073,421
06/30/17	1,984,627	1.005	1,995,190
06/30/18	1,706,605	1.008	1,720,827
06/30/19	1,312,493	1.012	1,328,322
06/30/20	873,572	1.005	877,824
06/30/21	1,018,954	0.986	1,005,130
06/30/22	1,063,254	0.937	996,201
06/30/23	1,139,039	0.695	791,741

#### **Personal Injury Protection**

#### **Cumulative Paid Loss and DCC**

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Acc. Year										
Ending	12	24	36	48	60	72	84	96	108	120-Tail
06/30/14	1,715,904	2,083,340	1,950,290	1,888,131	1,878,879	1,864,084	1,863,602	1,863,602	1,863,602	1,863,602
06/30/15	1,441,537	1,897,079	1,880,242	1,917,274	1,951,868	1,942,930	1,969,160	2,022,416	2,030,872	
06/30/16	1,721,602	2,212,216	2,084,788	2,057,330	2,062,990	2,064,565	2,066,510	2,070,730		
06/30/17	1,621,022	2,096,089	1,966,036	1,937,848	1,939,768	1,984,627	1,984,627			
06/30/18	1,335,890	1,815,971	1,726,361	1,691,966	1,700,870	1,706,605				
06/30/19	1,167,653	1,462,069	1,341,389	1,315,415	1,309,768					
06/30/20	804,883	905,073	878,223	866,981						
06/30/21	676,061	953,405	1,000,739							
06/30/22	584,113	999,077								
06/30/23	542,796									
					Pending Losses	3				
Acc. Year										
Ending	12	24	36	48	60	72	84	96	108	120-Tail
06/30/14	688,471	22,131	5,301	3,000	1,500	0	0	0	0	0
06/30/15	718,395	56,265	26,500	0	4,000	16,131	12,453	0	0	
06/30/16	1,202,068	82,915	57,823	10,000	333	0	0	0		
06/30/17	986,563	152,543	5,814	15,797	4,200	0	0			
06/30/18	860,064	108,837	39,629	17,679	5,000	0				
06/30/19	950,380	22,251	2,725	2,725	2,725					
06/30/20	583,335	36,171	27,206	6,591						
06/30/21	693,556	55,682	18,216							
06/30/22	871,280	64,177								
06/30/23	596,243									

#### **Paid Loss Development Factors**

	(11) = (2) / (1)	(12)= (3) / (2)	(13) = (4) / (3)	(14) = (5) / (4)	(15) = (6) / (5)	(16) = (7) / (6)	(17) = (8) / (7)	(18) = (9) / (8)	(19) = (10) / (9)	
Acc. Year										
Ending	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
06/30/14	1.214	0.936	0.968	0.995	0.992	1.000	1.000	1.000	1.000	1.000
06/30/15	1.316	0.991	1.020	1.018	0.995	1.014	1.027	1.004		
06/30/16	1.285	0.942	0.987	1.003	1.001	1.001	1.002			
06/30/17	1.293	0.938	0.986	1.001	1.023	1.000				
06/30/18	1.359	0.951	0.980	1.005	1.003					
06/30/19	1.252	0.917	0.981	0.996						
06/30/20	1.124	0.970	0.987							
06/30/21	1.410	1.050								
06/30/22	1.710									
06/30/23										
Averages	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
All Years	1.329	0.962	0.987	1.003	1.003	1.004	1.010	1.002	1.000	1.000
Weighted 5	1.343	0.956	0.984	1.005	1.003	1.004	1.010	1.002	1.000	1.000
Mid 3 Last 5	1.343	0.953	0.984	1.003	1.003	1.004	1.002	1.002	1.000	1.000
Weighted 3	1.384	0.970	0.982	1.001	1.009	1.005	1.010	1.002	1.000	1.000
Last 3	1.415	0.979	0.983	1.001	1.009	1.005	1.010	1.002	1.000	1.000
Selected	1.421	0.980	0.992	0.997	1.005	1.003	1.006	1.001	1.000	1.000

	(1) Undeveloped	<b>(2)</b> Ultimate	(3) = (2) * (1) Ultimate	<b>(4)</b> % Diff
Acc. Year	Paid Losses &	Development	Losses &	Ult. Loss
Ending	DCC	Factor	DCC	Estimates
06/30/14	1,863,602	1.000	1,863,602	0.0%
06/30/15	1,918,501	1.000	1,918,356	0.0%
06/30/16	2,070,730	1.001	2,073,421	0.0%
06/30/17	1,984,627	1.007	1,998,246	0.2%
06/30/18	1,706,605	1.010	1,724,268	0.2%
06/30/19	1,309,768	1.016	1,330,290	0.1%
06/30/20	866,981	1.012	877,545	0.0%
06/30/21	1,000,739	1.005	1,005,318	0.0%
06/30/22	999,077	0.984	983,282	-1.3%
06/30/23	542.796	1.398	758.890	-4.1%

#### Combined UM/UIM Bodily Injury (116,119)

#### Incurred Loss and DCC

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Acc. Year										<u>.</u>
Ending	12	24	36	48	60	72	84	96	108	120-Tail
06/30/14	570,641	775,215	959,757	999,221	1,016,307	1,143,156	1,116,304	1,114,475	1,113,542	1,112,075
06/30/15	222,880	494,367	701,398	744,893	683,654	683,654	683,654	683,654	683,654	
06/30/16	639,348	979,400	1,391,033	1,400,687	1,389,936	1,389,936	1,389,936	1,389,936		
06/30/17	784,297	1,686,666	2,016,720	2,113,892	2,150,876	2,135,493	2,135,554			
06/30/18	1,021,299	2,034,481	2,333,014	2,349,873	2,505,620	2,455,099				
06/30/19	499,878	1,193,016	1,667,101	1,640,821	1,654,320					
06/30/20	481,424	1,186,858	1,511,168	1,517,865						
06/30/21	557,036	1,047,006	1,640,769							
06/30/22	647,491	1,146,765								
06/30/23	690,843									

#### **Incurred Loss Development Factors**

	(11) = (2) / (1)	(12) = (3) / (2)	(13) = (4) / (3)	(14) = (5) / (4)	(15) = (6) / (5)	(16) = (7) / (6)	(17) = (8) / (7)	(18) = (9) / (8)	(19) = (10) / (9)		
Acc. Year											
Ending	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate	
06/30/14	1.359	1.238	1.041	1.017	1.125	0.977	0.998	0.999	0.999	1.000	
06/30/15	2.218	1.419	1.062	0.918	1.000	1.000	1.000	1.000			
06/30/16	1.532	1.420	1.007	0.992	1.000	1.000	1.000				
06/30/17	2.151	1.196	1.048	1.017	0.993	1.000					
06/30/18	1.992	1.147	1.007	1.066	0.980						
06/30/19	2.387	1.397	0.984	1.008							
06/30/20	2.465	1.273	1.004								
06/30/21	1.880	1.567									
06/30/22	1.771										
06/30/23											
Averages	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate	
All Years	1.973	1.332	1.022	1.003	1.019	0.994	0.999	1.000	0.999	1.000	
Weighted 5	2.060	1.283	1.012	1.016	1.008	0.995	0.999	0.999	0.999	1.000	
Mid 3 Last 5	2.086	1.289	1.006	1.006	0.998	1.000	1.000	1.000	0.999	1.000	
Weighted 3	2.005	1.406	1.000	1.034	0.989	1.000	0.999	0.999	0.999	1.000	
Last 3	2.039	1.413	0.999	1.031	0.991	1.000	0.999	1.000	0.999	1.000	
Selected	2.221	1.305	0.999	1.032	0.992	1.000	1.000	1.000	0.999	1.000	

Acc. Year Ending	(1) Undeveloped Incurred Losses & DCC	<b>(2)</b> Ultimate Development Factor	(3) = (2) * (1) Ultimate Losses & DCC
06/30/14	807,715	1.000	807,715
06/30/15	483,123	0.999	482,802
06/30/16	868,088	0.999	867,329
06/30/17	1,163,691	0.999	1,162,352
06/30/18	1,138,471	0.999	1,137,170
06/30/19	670,434	0.991	664,619
06/30/20	852,682	1.023	872,358
06/30/21	833,874	1.022	852,533
06/30/22	806,765	1.335	1,076,654
06/30/23	490,843	2.965	1,455,176

#### Combined UM/UIM Bodily Injury (116,119)

#### **Cumulative Paid Loss and DCC**

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Acc. Year										<u>.</u>
Ending	12	24	36	48	60	72	84	96	108	120-Tail
06/30/14	129,487	550,063	858,257	976,221	989,807	1,043,156	1,116,304	1,114,475	1,113,542	1,112,075
06/30/15	5,478	220,764	450,398	664,893	683,654	683,654	683,654	683,654	683,654	
06/30/16	175,039	745,399	1,331,533	1,384,187	1,389,936	1,389,936	1,389,936	1,389,936		
06/30/17	162,790	824,166	1,526,855	1,872,392	1,894,376	2,135,493	2,135,554			
06/30/18	237,794	1,502,976	1,868,206	2,165,868	2,418,615	2,444,594				
06/30/19	184,074	869,415	1,309,499	1,586,520	1,629,320					
06/30/20	76,818	709,256	1,185,067	1,342,865						
06/30/21	84,526	402,805	1,142,968							
06/30/22	81,182	495,362								
06/30/23	275,037									
					Pending Losses					
					rending Losses	•				
Acc. Year										
Ending	12	24	36	48	60	72	84	96	108	120-Tail
06/30/14	441,154	225,152	101,500	23,000	26,500	100,000	0	0	0	0
06/30/15	217,402	273,603	251,000	80,000	0	0	0	0	0	
06/30/16	464,309	234,001	59,500	16,500	0	0	0	0		
06/30/17	621,507	862,500	489,865	241,500	256,500	0	0			
06/30/18	783,505	531,505	464,808	184,005	87,005	10,505				
06/30/19	315,804	323,601	357,602	54,301	25,000					
06/30/20	404,606	477,602	326,101	175,000						
06/30/21	472,510	644,201	497,801							
06/30/22	566,309	651,403								
06/30/23	415,806									

#### **Paid Loss Development Factors**

	(11) = (2) / (1)	(12) = (3) / (2)	(13) = (4) / (3)	(14) = (5) / (4)	(15) = (6) / (5)	(16) = (7) / (6)	(17) = (8) / (7)	(18) = (9) / (8)	(19) = (10) / (9)	
Acc. Year										
Ending	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
06/30/14	4.248	1.560	1.137	1.014	1.054	1.070	0.998	0.999	0.999	1.000
06/30/15	40.301	2.040	1.476	1.028	1.000	1.000	1.000	1.000		
06/30/16	4.258	1.786	1.040	1.004	1.000	1.000	1.000			
06/30/17	5.063	1.853	1.226	1.012	1.127	1.000				
06/30/18	6.320	1.243	1.159	1.117	1.011					
06/30/19	4.723	1.506	1.212	1.027						
06/30/20	9.233	1.671	1.133							
06/30/21	4.765	2.838								
06/30/22	6.102									
06/30/23										
Averages	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
All Years	9.446	1.812	1.198	1.034	1.038	1.018	0.999	1.000	0.999	1.000
Weighted 5	5.990	1.632	1.157	1.045	1.043	1.014	0.999	0.999	0.999	1.000
Mid 3 Last 5	5.729	1.677	1.168	1.022	1.022	1.000	1.000	1.000	0.999	1.000
	6.628	1.836	1.168	1.056	1.022	1.000	0.999	0.999	0.999	1.000
Weighted 3	6.700	2.005	1.168	1.052	1.047	1.000	0.999	1.000	0.999	1.000
Last 3										
Selected	6.573	1.898	1.153	1.058	1.036	1.000	1.000	1.000	0.999	1.000

	(1) Undeveloped	<b>(2)</b> Ultimate	(3) = (2) * (1) Ultimate	<b>(4)</b> % Diff
Acc. Year	Paid Losses &	Development	Losses &	Ult. Loss
Ending	DCC	Factor	DCC	Estimates
06/30/14	807,715	1.000	807,715	0.0%
06/30/15	483,123	0.999	482,802	0.0%
06/30/16	868,088	0.999	867,329	0.0%
06/30/17	1,163,691	0.999	1,162,352	0.0%
06/30/18	1,128,471	0.999	1,127,181	-0.9%
06/30/19	645,434	1.035	668,166	0.5%
06/30/20	777,682	1.096	851,952	-2.3%
06/30/21	686,073	1.263	866,223	1.6%
06/30/22	395,362	2.396	947,337	-12.0%
06/30/23	75,037	15.750	1,181,844	-18.8%

#### Comprehensive

#### Incurred Loss and DCC

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Acc. Year										<u>.</u>
Ending	12	24	36	48	60	72	84	96	108	120-Tail
06/30/14	1,419,664	1,458,096	1,458,096	1,458,096	1,458,096	1,458,096	1,458,096	1,458,096	1,458,096	1,458,096
06/30/15	1,730,321	1,856,753	1,860,564	1,855,490	1,855,466	1,855,517	1,855,517	1,855,517	1,855,517	
06/30/16	1,688,827	1,798,911	1,797,597	1,797,969	1,797,969	1,797,969	1,797,969	1,797,969		
06/30/17	1,738,307	1,912,754	1,910,198	1,910,177	1,912,181	1,912,181	1,912,181			
06/30/18	1,543,402	1,674,519	1,679,912	1,679,912	1,679,912	1,679,670				
06/30/19	1,557,663	1,560,086	1,561,319	1,561,319	1,561,319					
06/30/20	1,284,549	1,290,289	1,287,944	1,287,944						
06/30/21	1,214,730	1,190,422	1,199,255							
06/30/22	1,562,173	1,624,810								
06/30/23	1,795,785									

#### **Incurred Loss Development Factors**

	(11) = (2) / (1)	(12)= (3) / (2)	(13) = (4) / (3)	(14) = (5) / (4)	(15) = (6) / (5)	(16) = (7) / (6)	(17) = (8) / (7)	(18) = (9) / (8)	(19) = (10) / (9)	
Acc. Year										<u>.</u>
Ending	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
06/30/14	1.027	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
06/30/15	1.073	1.002	0.997	1.000	1.000	1.000	1.000	1.000		
06/30/16	1.065	0.999	1.000	1.000	1.000	1.000	1.000			
06/30/17	1.100	0.999	1.000	1.001	1.000	1.000				
06/30/18	1.085	1.003	1.000	1.000	1.000					
06/30/19	1.002	1.001	1.000	1.000						
06/30/20	1.004	0.998	1.000							
06/30/21	0.980	1.007								
06/30/22	1.040									
06/30/23										
Averages	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
All Years	1.042	1.001	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Weighted 5	1.025	1.001	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Mid 3 Last 5	1.015	1.001	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Weighted 3	1.011	1.002	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Last 3	1.008	1.002	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Selected	1.010	1.002	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000

Acc. Year Ending	(1) Undeveloped Incurred Losses & DCC	<b>(2)</b> Ultimate Development Factor	(3) = (2) * (1) Ultimate Losses & DCC
06/30/14	1,458,096	1.000	1,458,096
06/30/15	1,855,517	1.000	1,855,517
06/30/16	1,797,969	1.000	1,797,969
06/30/17	1,912,181	1.000	1,912,181
06/30/18	1,679,670	1.000	1,679,670
06/30/19	1,561,319	1.000	1,561,258
06/30/20	1,287,944	1.000	1,288,262
06/30/21	1,199,255	1.000	1,199,728
06/30/22	1,624,810	1.002	1,628,413
06/30/23	1,795,785	1.012	1,816,901

#### Comprehensive

#### **Cumulative Paid Loss and DCC**

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Acc. Year										
Ending	12	24	36	48	60	72	84	96	108	120-Tail
06/30/14	1,404,264	1,458,096	1,458,096	1,458,096	1,458,096	1,458,096	1,458,096	1,458,096	1,458,096	1,458,096
06/30/15	1,703,721	1,856,248	1,860,564	1,855,490	1,855,466	1,855,517	1,855,517	1,855,517	1,855,517	
06/30/16	1,661,827	1,798,911	1,797,597	1,797,969	1,797,969	1,797,969	1,797,969	1,797,969		
06/30/17	1,688,807	1,912,754	1,910,198	1,910,177	1,912,181	1,912,181	1,912,181			
06/30/18	1,511,951	1,673,279	1,680,072	1,680,072	1,680,072	1,679,830				
06/30/19	1,486,946	1,560,086	1,561,319	1,561,319	1,561,319					
06/30/20	1,228,549	1,283,789	1,287,944	1,287,944						
06/30/21	1,129,730	1,187,022	1,195,855							
06/30/22	1,413,873	1,610,610								
06/30/23	1,674,385									
					Pending Losses	5				
Acc. Year	1									
Ending	12	24	36	48	60	72	84	96	108	120-Tail
06/30/14	15,400	0	0	0	0	0	0	0	0	0
06/30/15	26,600	505	0	0	0	0	0	0	0	
06/30/16	27,000	0	0	0	0	0	0	0		
06/30/17	49,500	0	0	0	0	0	0			
06/30/18	31,451	1,240	-160	-160	-160	-160				
06/30/19	70,717	0	0	0	0					
06/30/20	56,000	6,500	0	0						
06/30/21	85,000	3,400	3,400							
06/30/22	148,300	14,200								
06/30/23	121,400									

#### **Paid Loss Development Factors**

	(11) = (2) / (1)	(12)= (3) / (2)	(13) = (4) / (3)	(14) = (5) / (4)	(15) = (6) / (5)	(16) = (7) / (6)	(17) = (8) / (7)	(18) = (9) / (8)	(19) = (10) / (9)	
Acc. Year										
Ending	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
06/30/14	1.038	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
06/30/15	1.090	1.002	0.997	1.000	1.000	1.000	1.000	1.000		
06/30/16	1.082	0.999	1.000	1.000	1.000	1.000	1.000			
06/30/17	1.133	0.999	1.000	1.001	1.000	1.000				
06/30/18	1.107	1.004	1.000	1.000	1.000					
06/30/19	1.049	1.001	1.000	1.000						
06/30/20	1.045	1.003	1.000							
06/30/21	1.051	1.007								
06/30/22	1.139									
06/30/23										
Averages	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
All Years	1.082	1.002	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Weighted 5	1.080	1.002	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Mid 3 Last 5	1.069	1.003	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Weighted 3	1.082	1.004	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Last 3	1.078	1.004	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Selected	1.075	1.003	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000

Acc. Year Ending	(1) Undeveloped Paid Losses & DCC	<b>(2)</b> Ultimate Development Factor	(3) = (2) * (1) Ultimate Losses & DCC	(4) % Diff Ult. Loss Estimates
06/30/14	1,458,096	1.000	1,458,096	0.0%
06/30/15	1,855,517	1.000	1,855,517	0.0%
06/30/16	1,797,969	1.000	1,797,969	0.0%
06/30/17	1,912,181	1.000	1,912,181	0.0%
06/30/18	1,679,830	1.000	1,679,830	0.0%
06/30/19	1,561,319	1.000	1,561,258	0.0%
06/30/20	1,287,944	1.000	1,288,262	0.0%
06/30/21	1,195,855	1.000	1,196,327	-0.3%
06/30/22	1,610,610	1.004	1,616,522	-0.7%
06/30/23	1,674,385	1.079	1,806,368	-0.6%

#### Collision

#### Incurred Loss and DCC

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Acc. Year										<u>.</u>
Ending	12	24	36	48	60	72	84	96	108	120-Tail
06/30/14	3,834,115	3,626,424	3,616,042	3,605,518	3,605,575	3,602,643	3,599,699	3,594,331	3,597,997	3,597,164
06/30/15	3,674,564	3,474,448	3,501,633	3,488,947	3,483,555	3,477,215	3,473,217	3,472,051	3,465,755	
06/30/16	4,187,775	4,146,310	4,144,003	4,136,005	4,130,856	4,126,922	4,126,288	4,124,513		
06/30/17	4,251,979	3,934,230	3,858,120	3,862,922	3,863,158	3,863,025	3,862,958			
06/30/18	3,724,603	3,505,984	3,497,703	3,497,624	3,494,338	3,491,606				
06/30/19	3,565,409	3,273,078	3,250,994	3,253,111	3,244,539					
06/30/20	2,830,001	2,504,154	2,466,487	2,434,982						
06/30/21	3,205,187	2,962,238	2,841,045							
06/30/22	4,258,282	3,789,848								
06/30/23	4,005,167									

#### **Incurred Loss Development Factors**

	(11) = (2) / (1)	(12) = (3) / (2)	(13) = (4) / (3)	(14) = (5) / (4)	(15) = (6) / (5)	(16) = (7) / (6)	(17) = (8) / (7)	(18) = (9) / (8)	(19) = (10) / (9)	
Acc. Year	, , , , , , ,	, , , , , ,		, , , , , ,	` , , , , , ,	. , , , , ,	, , , , , ,		. , , , , , ,	
Ending	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
06/30/14	0.946	0.997	0.997	1.000	0.999	0.999	0.999	1.001	1.000	1.000
06/30/15	0.946	1.008	0.996	0.998	0.998	0.999	1.000	0.998		
06/30/16	0.990	0.999	0.998	0.999	0.999	1.000	1.000			
06/30/17	0.925	0.981	1.001	1.000	1.000	1.000				
06/30/18	0.941	0.998	1.000	0.999	0.999					
06/30/19	0.918	0.993	1.001	0.997						
06/30/20	0.885	0.985	0.987							
06/30/21	0.924	0.959								
06/30/22	0.890									
06/30/23										
Averages	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
All Years	0.929	0.990	0.997	0.999	0.999	0.999	0.999	1.000	1.000	1.000
Weighted 5	0.912	0.984	0.998	0.999	0.999	0.999	0.999	1.000	1.000	1.000
Mid 3 Last 5	0.911	0.986	1.000	0.999	0.999	1.000	1.000	1.000	1.000	1.000
Weighted 3	0.899	0.979	0.997	0.999	0.999	1.000	0.999	1.000	1.000	1.000
Last 3	0.900	0.979	0.996	0.999	0.999	1.000	0.999	1.000	1.000	1.000
Selected	0.904	0.981	0.996	0.999	0.999	1.000	0.999	1.000	1.000	1.000

Acc. Year Ending	(1) Undeveloped Incurred Losses & DCC	<b>(2)</b> Ultimate Development Factor	(3) = (2) * (1) Ultimate Losses & DCC
06/30/14	3,597,164	1.000	3,597,164
06/30/15	3,465,755	1.000	3,465,072
06/30/16	3,995,464	0.999	3,993,159
06/30/17	3,862,958	0.999	3,858,234
06/30/18	3,491,606	0.998	3,485,963
06/30/19	3,244,539	0.998	3,237,648
06/30/20	2,434,982	0.997	2,427,343
06/30/21	2,841,045	0.993	2,822,123
06/30/22	3,789,848	0.974	3,692,504
06/30/23	4,005,167	0.881	3,529,368

#### Collision

#### **Cumulative Paid Loss and DCC**

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Acc. Year										
Ending	12	24	36	48	60	72	84	96	108	120-Tail
06/30/14	3,674,215	3,626,424	3,616,042	3,605,518	3,605,575	3,602,643	3,599,699	3,594,331	3,592,697	3,591,864
06/30/15	3,502,364	3,470,348	3,501,633	3,488,947	3,483,555	3,477,215	3,473,217	3,472,051	3,465,755	
06/30/16	3,954,875	4,146,310	4,144,003	4,136,005	4,130,856	4,126,922	4,126,288	4,124,513		
06/30/17	3,934,579	3,934,230	3,858,120	3,862,922	3,863,158	3,863,025	3,862,958			
06/30/18	3,429,418	3,505,984	3,497,703	3,497,624	3,494,338	3,491,606				
06/30/19	3,273,654	3,273,078	3,250,994	3,247,811	3,244,539					
06/30/20	2,636,380	2,499,233	2,466,487	2,434,982						
06/30/21	3,027,787	2,959,238	2,834,045							
06/30/22	3,845,415	3,789,348								
06/30/23	3,548,867									
					Pending Losses					
					reliality Losses	•				
Acc. Year	İ									
Ending	12	24	36	48	60	72	84	96	108	120-Tail
06/30/14	159,900	0	0	0	0	0	0	0	5,300	5,300
06/30/15	172,200	4,100	0	0	0	0	0	0	0	-,
06/30/16	232,900	0	0	0	0	0	0	0		
06/30/17	317,400	0	0	0	0	0	0			
06/30/18	295,185	0	0	0	0	0				
06/30/19	291,755	0	0	5,300	0					
06/30/20	193,621	4,921	0	0						
06/30/21	177,400	3,000	7,000							
06/30/22	412,868	500								
06/30/23	456,300									

#### **Paid Loss Development Factors**

	(11) = (2) / (1)	(12) = (3) / (2)	(13) = (4) / (3)	(14) = (5) / (4)	(15) = (6) / (5)	(16) = (7) / (6)	(17) = (8) / (7)	(18) = (9) / (8)	(19) = (10) / (9)	
Acc. Year										
Ending	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
06/30/14	0.987	0.997	0.997	1.000	0.999	0.999	0.999	1.000	1.000	1.000
06/30/15	0.991	1.009	0.996	0.998	0.998	0.999	1.000	0.998		
06/30/16	1.048	0.999	0.998	0.999	0.999	1.000	1.000			
06/30/17	1.000	0.981	1.001	1.000	1.000	1.000				
06/30/18	1.022	0.998	1.000	0.999	0.999					
06/30/19	1.000	0.993	0.999	0.999						
06/30/20	0.948	0.987	0.987							
06/30/21	0.977	0.958								
06/30/22	0.985									
06/30/23										
Averages	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
All Years	0.995	0.990	0.997	0.999	0.999	0.999	0.999	0.999	1.000	1.000
Weighted 5	0.989	0.984	0.998	0.999	0.999	0.999	0.999	0.999	1.000	1.000
Mid 3 Last 5	0.988	0.987	0.999	0.999	0.999	1.000	1.000	0.999	1.000	1.000
Weighted 3	0.972	0.979	0.996	0.999	0.999	1.000	0.999	0.999	1.000	1.000
Last 3	0.970	0.979	0.995	0.999	0.999	1.000	0.999	0.999	1.000	1.000
Selected	0.978	0.981	0.996	0.999	0.999	1.000	0.999	0.999	1.000	1.000

	(1) Undeveloped	<b>(2)</b> Ultimate	(3) = (2) * (1) Ultimate	<b>(4)</b> % Diff
Acc. Year	Paid Losses &	Development	Losses &	Ult. Loss
Ending	DCC	Factor	DCC	Estimates
06/30/14	3,591,864	1.000	3,591,864	-0.1%
06/30/15	3,465,755	1.000	3,465,071	0.0%
06/30/16	3,995,464	0.999	3,990,923	-0.1%
06/30/17	3,862,958	0.998	3,856,073	-0.1%
06/30/18	3,491,606	0.998	3,484,012	-0.1%
06/30/19	3,244,539	0.997	3,235,835	-0.1%
06/30/20	2,434,982	0.997	2,427,119	0.0%
06/30/21	2,834,045	0.993	2,813,588	-0.3%
06/30/22	3,789,348	0.974	3,690,428	-0.1%
06/30/23	3.548.867	0.953	3.381.100	-4.2%

#### **Bodily Injury**

#### **Incurred Claim Counts**

	(1)	(2)	(3)	(4)	(5)
Acc. Year					
Ending	12	24	36	48	60-Tail
06/30/14	294	293	301	298	298
06/30/15	282	310	321	321	320
06/30/16	332	343	346	351	349
06/30/17	299	312	327	325	322
06/30/18	295	329	328	326	326
06/30/19	235	256	260	258	258
06/30/20	162	175	174	174	
06/30/21	135	154	156		
06/30/22	106	112			
06/30/23	100				

#### **Incurred Claim Count Development Factors**

	(6) = (2) / (1)	(7) = (3) / (2)	(8) = (4) / (3)	(9) = (5) / (4)	(10)
Acc. Year					
Ending	12/24	24/36	36/48	48/60	60/Ultimate
06/30/14	0.997	1.027	0.990	1.000	1.000
06/30/15	1.099	1.035	1.000	0.997	1.000
06/30/16	1.033	1.009	1.014	0.994	1.000
06/30/17	1.043	1.048	0.994	0.991	1.000
06/30/18	1.115	0.997	0.994	1.000	1.000
06/30/19	1.089	1.016	0.992	1.000	
06/30/20	1.080	0.994	1.000		
06/30/21	1.141	1.013			
06/30/22	1.057				
06/30/23					
Averages	12/24	24/36	36/48	48/60	60/Ultimate
All Years	1.073	1.017	0.998	0.997	1.000
Weighted 5	1.100	1.015	0.999	0.996	1.000
Mid 3 Last 5	1.095	1.009	0.996	0.997	1.000
Weighted 3	1.094	1.009	0.995	0.997	1.000
Last 3	1.093	1.008	0.995	0.997	1.000
Selected	1.091	1.001	0.994	0.997	1.000

		(2)	
	(1)	Ultimate	(3) = (2) * (1)
Acc. Year	Undeveloped	Development	Ultimate
Ending	Claims	Factor	Claims
06/30/14	275	1.000	275
06/30/15	311	1.000	311
06/30/16	321	1.000	321
06/30/17	302	1.000	302
06/30/18	301	1.000	301
06/30/19	236	1.000	236
06/30/20	162	0.997	161
06/30/21	139	0.991	138
06/30/22	99	0.992	98
06/30/23	92	1.083	100

#### **Bodily Injury**

#### **Paid Claim Counts**

	(1)	(2)	(3)	(4)	(5)
Acc. Year					
Ending	12	24	36	48	60-Tail
06/30/14	101	227	280	295	296
06/30/15	102	217	287	303	317
06/30/16	94	243	310	339	344
06/30/17	86	243	299	320	321
06/30/18	107	255	302	317	324
06/30/19	65	201	233	246	255
06/30/20	59	136	157	169	
06/30/21	41	121	146		
06/30/22	40	81			
06/30/23	37				

#### **Pending Claim Counts**

Acc. Year					
Ending	12	24	36	48	60-Tail
06/30/14	193	66	21	3	2
06/30/15	180	93	34	18	3
06/30/16	238	100	36	12	5
06/30/17	213	69	28	5	1
06/30/18	188	74	26	9	2
06/30/19	170	55	27	12	3
06/30/20	103	39	17	5	
06/30/21	94	33	10		
06/30/22	66	31			
06/30/23	63				

#### **Paid Claim Count Development Factors**

	(6) = (2) / (1)	(7) = (3) / (2)	(8) = (4) / (3)	(9) = (5) / (4)	(10)
Acc. Year					
Ending	12/24	24/36	36/48	48/60	60/Ultimate
06/30/14	2.248	1.233	1.054	1.003	1.007
06/30/15	2.127	1.323	1.056	1.046	1.009
06/30/16	2.585	1.276	1.094	1.015	1.015
06/30/17	2.826	1.230	1.070	1.003	1.003
06/30/18	2.383	1.184	1.050	1.022	1.006
06/30/19	3.092	1.159	1.056	1.037	
06/30/20	2.305	1.154	1.076		
06/30/21	2.951	1.207			
06/30/22	2.025				
06/30/23					
Averages	12/24	24/36	36/48	48/60	60/Ultimate
All Years	2.505	1.221	1.065	1.021	1.008
Weighted 5	2.545	1.189	1.069	1.024	1.009
Mid 3 Last 5	2.546	1.183	1.067	1.024	1.007
Weighted 3	2.414	1.170	1.058	1.019	1.007
Last 3	2.427	1.173	1.061	1.021	1.008
Selected	2.382	1.186	1.057	1.019	1.009

Acc. Year Ending	<b>(1)</b> Undeveloped Claims	<b>(2)</b> Ultimate Development Factor	(3) = (2) * (1) Ultimate Claims	(4) % Diff Ult. Claims Estimates
06/30/14	275	1.000	275	0.0%
06/30/15	309	1.000	309	-0.6%
06/30/16	316	1.000	316	-1.6%
06/30/17	301	1.000	301	-0.3%
06/30/18	301	1.000	301	0.0%
06/30/19	233	1.009	235	-0.4%
06/30/20	157	1.028	161	-0.1%
06/30/21	133	1.087	145	4.9%
06/30/22	69	1.288	89	-9.5%
06/30/23	37	3.068	114	13.9%

#### **Property Damage**

#### **Incurred Claim Counts**

	(1)	(2)	(3)	(4)	(5)
Acc. Year					
Ending	12	24	36	48	60-Tail
06/30/14	975	992	992	992	992
06/30/15	1,030	1,051	1,058	1,058	1,058
06/30/16	1,145	1,186	1,192	1,193	1,193
06/30/17	1,026	1,069	1,074	1,077	1,077
06/30/18	988	1,043	1,047	1,046	1,047
06/30/19	785	820	823	824	824
06/30/20	543	563	563	563	
06/30/21	501	509	512		
06/30/22	476	489			
06/30/23	411				

#### **Incurred Claim Count Development Factors**

	(6) = (2) / (1)	(7) = (3) / (2)	(8) = (4) / (3)	(9) = (5) / (4)	(10)
Acc. Year					
Ending	12/24	24/36	36/48	48/60	60/Ultimate
06/30/14	1.017	1.000	1.000	1.000	1.000
06/30/15	1.020	1.007	1.000	1.000	1.000
06/30/16	1.036	1.005	1.001	1.000	1.000
06/30/17	1.042	1.005	1.003	1.000	1.000
06/30/18	1.056	1.004	0.999	1.001	1.000
06/30/19	1.045	1.004	1.001	1.000	
06/30/20	1.037	1.000	1.000		
06/30/21	1.016	1.006			
06/30/22	1.027				
06/30/23					
Averages	12/24	24/36	36/48	48/60	60/Ultimate
All Years	1.033	1.004	1.001	1.000	1.000
Weighted 5	1.040	1.004	1.001	1.000	1.000
Mid 3 Last 5	1.036	1.004	1.001	1.000	1.000
Weighted 3	1.027	1.003	1.000	1.000	1.000
Last 3	1.027	1.003	1.000	1.000	1.000
Selected	1.024	1.004	1.000	1.000	1.000

		(2)	
	(1)	Ultimate	(3) = (2) * (1)
Acc. Year	Undeveloped	Development	Ultimate
Ending	Claims	Factor	Claims
06/30/14	992	1.000	992
06/30/15	1,058	1.000	1,058
06/30/16	1,193	1.000	1,193
06/30/17	1,077	1.000	1,077
06/30/18	1,047	1.000	1,047
06/30/19	824	1.000	824
06/30/20	563	1.000	563
06/30/21	512	1.001	512
06/30/22	489	1.004	491
06/30/23	411	1.028	422

#### **Property Damage**

#### **Paid Claim Counts**

	(1)	(2)	(3)	(4)	(5)
Acc. Year					
Ending	12	24	36	48	60-Tail
06/30/14	904	991	993	993	993
06/30/15	941	1,050	1,056	1,058	1,058
06/30/16	1,030	1,186	1,193	1,194	1,194
06/30/17	919	1,068	1,073	1,077	1,077
06/30/18	906	1,038	1,046	1,046	1,047
06/30/19	705	819	822	823	824
06/30/20	504	561	563	563	
06/30/21	443	507	511		
06/30/22	390	486			
06/30/23	341				

#### **Pending Claim Counts**

Acc. Year					
Ending	12	24	36	48	60-Tail
06/30/14	71	1	-1	-1	-1
06/30/15	89	1	2	0	0
06/30/16	115	0	-1	-1	-1
06/30/17	107	1	1	0	0
06/30/18	82	5	1	0	0
06/30/19	80	1	1	1	0
06/30/20	39	2	0	0	
06/30/21	58	2	1		
06/30/22	86	3			
06/30/23	70				

#### **Paid Claim Count Development Factors**

	(6) = (2) / (1)	(7) = (3) / (2)	(8) = (4) / (3)	(9) = (5) / (4)	(10)
Acc. Year					
Ending	12/24	24/36	36/48	48/60	60/Ultimate
06/30/14	1.096	1.002	1.000	1.000	0.999
06/30/15	1.116	1.006	1.002	1.000	1.000
06/30/16	1.151	1.006	1.001	1.000	0.999
06/30/17	1.162	1.005	1.004	1.000	1.000
06/30/18	1.146	1.008	1.000	1.001	1.000
06/30/19	1.162	1.004	1.001	1.001	
06/30/20	1.113	1.004	1.000		
06/30/21	1.144	1.008			
06/30/22	1.246				
06/30/23					
Averages	12/24	24/36	36/48	48/60	60/Ultimate
All Years	1.149	1.005	1.001	1.000	1.000
Weighted 5	1.157	1.006	1.001	1.000	1.000
Mid 3 Last 5	1.151	1.005	1.001	1.000	1.000
Weighted 3	1.162	1.005	1.000	1.001	1.000
Last 3	1.168	1.005	1.000	1.001	1.000
Selected	1.164	1.006	1.001	1.001	1.000

	(1)	<b>(2)</b> Ultimate	(3) = (2) * (1)	<b>(4)</b> % Diff
Acc. Year	Undeveloped	Development	Ultimate	Ult. Claims
Ending	Claims	Factor	Claims	Estimates
06/30/14	993	1.000	993	0.1%
06/30/15	1,058	1.000	1,058	0.0%
06/30/16	1,194	1.000	1,194	0.1%
06/30/17	1,077	1.000	1,077	0.0%
06/30/18	1,047	1.000	1,047	0.0%
06/30/19	824	1.000	824	0.0%
06/30/20	563	1.001	563	0.0%
06/30/21	511	1.001	512	-0.1%
06/30/22	486	1.007	490	-0.3%
06/30/23	341	1.173	400	-5.4%

#### **Medical Payments**

#### **Incurred Claim Counts**

	(1)	(2)	(3)	(4)	(5)
Acc. Year					
Ending	12	24	36	48	60-Tail
06/30/14	1	2	3	3	3
06/30/15	2	4	4	4	4
06/30/16	5	6	6	6	6
06/30/17	5	6	5	5	5
06/30/18	3	4	4	4	4
06/30/19	2	6	6	6	6
06/30/20	10	8	7	7	
06/30/21	4	6	6		
06/30/22	9	9			
06/30/23	8				

#### **Incurred Claim Count Development Factors**

	(6) = (2) / (1)	(7) = (3) / (2)	(8) = (4) / (3)	(9) = (5) / (4)	(10)
Acc. Year					
Ending	12/24	24/36	36/48	48/60	60/Ultimate
06/30/14	2.000	1.500	1.000	1.000	1.000
06/30/15	2.000	1.000	1.000	1.000	1.000
06/30/16	1.200	1.000	1.000	1.000	1.000
06/30/17	1.200	0.833	1.000	1.000	1.000
06/30/18	1.333	1.000	1.000	1.000	1.000
06/30/19	3.000	1.000	1.000	1.000	
06/30/20	0.800	0.875	1.000		
06/30/21	1.500	1.000			
06/30/22	1.000				
06/30/23					
Averages	12/24	24/36	36/48	48/60	60/Ultimate
All Years	1.559	1.026	1.000	1.000	1.000
Weighted 5	1.179	0.933	1.000	1.000	1.000
Mid 3 Last 5	1.278	0.958	1.000	1.000	1.000
Weighted 3	1.000	0.950	1.000	1.000	1.000
Last 3	1.100	0.958	1.000	1.000	1.000
Selected	1.100	0.958	1.000	1.000	1.000

		(2)	
	(1)	Ultimate	(3) = (2) * (1)
Acc. Year	Undeveloped	Development	Ultimate
Ending	Claims	Factor	Claims
06/30/14	3	1.000	3
06/30/15	4	1.000	4
06/30/16	6	1.000	6
06/30/17	5	1.000	5
06/30/18	4	1.000	4
06/30/19	6	1.000	6
06/30/20	7	1.000	7
06/30/21	6	1.000	6
06/30/22	9	0.958	9
06/30/23	8	1.054	8

#### **Medical Payments**

#### **Paid Claim Counts**

	(1)	(2)	(3)	(4)	(5)
Acc. Year					
Ending	12	24	36	48	60-Tail
06/30/14	0	2	3	3	3
06/30/15	2	4	4	4	4
06/30/16	3	6	6	6	6
06/30/17	4	5	5	5	5
06/30/18	1	4	4	4	4
06/30/19	0	5	6	6	6
06/30/20	4	8	7	7	
06/30/21	3	6	6		
06/30/22	4	8			
06/30/23	4				

#### **Pending Claim Counts**

Acc. Year					
Ending	12	24	36	48	60-Tail
06/30/14	1	0	0	0	0
06/30/15	0	0	0	0	0
06/30/16	2	0	0	0	0
06/30/17	1	1	0	0	0
06/30/18	2	0	0	0	0
06/30/19	2	1	0	0	0
06/30/20	6	0	0	0	
06/30/21	1	0	0		
06/30/22	5	1			
06/30/23	4				

#### **Paid Claim Count Development Factors**

	(6) = (2) / (1)	(7) = (3) / (2)	(8) = (4) / (3)	(9) = (5) / (4)	(10)
Acc. Year					
Ending	12/24	24/36	36/48	48/60	60/Ultimate
06/30/14	1.000	1.500	1.000	1.000	1.000
06/30/15	2.000	1.000	1.000	1.000	1.000
06/30/16	2.000	1.000	1.000	1.000	1.000
06/30/17	1.250	1.000	1.000	1.000	1.000
06/30/18	4.000	1.000	1.000	1.000	1.000
06/30/19	1.000	1.200	1.000	1.000	
06/30/20	2.000	0.875	1.000		
06/30/21	2.000	1.000			
06/30/22	2.000				
06/30/23					
Averages	12/24	24/36	36/48	48/60	60/Ultimate
All Years	1.917	1.072	1.000	1.000	1.000
Weighted 5	2.583	1.000	1.000	1.000	1.000
Mid 3 Last 5	2.000	1.000	1.000	1.000	1.000
Weighted 3	2.000	1.000	1.000	1.000	1.000
Last 3	2.000	1.025	1.000	1.000	1.000
Selected	2.000	1.025	1.000	1.000	1.000

Acc. Year Ending	<b>(1)</b> Undeveloped Claims	<b>(2)</b> Ultimate Development Factor	(3) = (2) * (1) Ultimate Claims	(4) % Diff Ult. Claims Estimates
06/30/14	3	1.000	3	0.0%
06/30/15	4	1.000	4	0.0%
06/30/16	6	1.000	6	0.0%
06/30/17	5	1.000	5	0.0%
06/30/18	4	1.000	4	0.0%
06/30/19	6	1.000	6	0.0%
06/30/20	7	1.000	7	0.0%
06/30/21	6	1.000	6	0.0%
06/30/22	8	1.025	8	-4.9%
06/30/23	4	2.050	8	-2.8%

#### **Personal Injury Protection**

#### **Incurred Claim Counts**

	(1)	(2)	(3)	(4)	(5)
Acc. Year					
Ending	12	24	36	48	60-Tail
06/30/14	548	564	564	564	565
06/30/15	545	567	569	568	568
06/30/16	662	655	661	664	664
06/30/17	622	633	634	636	636
06/30/18	480	494	497	498	498
06/30/19	365	353	355	355	355
06/30/20	251	240	242	241	
06/30/21	205	190	191		
06/30/22	212	204			
06/30/23	195				

#### **Incurred Claim Count Development Factors**

	(6) = (2) / (1)	(7) = (3) / (2)	(8) = (4) / (3)	(9) = (5) / (4)	(10)
Acc. Year					
Ending	12/24	24/36	36/48	48/60	60/Ultimate
06/30/14	1.029	1.000	1.000	1.002	1.000
06/30/15	1.040	1.004	0.998	1.000	1.000
06/30/16	0.989	1.009	1.005	1.000	1.000
06/30/17	1.018	1.002	1.003	1.000	1.000
06/30/18	1.029	1.006	1.002	1.000	1.000
06/30/19	0.967	1.006	1.000	1.000	
06/30/20	0.956	1.008	0.996		
06/30/21	0.927	1.005			
06/30/22	0.962				
06/30/23					
Averages	12/24	24/36	36/48	48/60	60/Ultimate
All Years	0.991	1.005	1.001	1.000	1.000
Weighted 5	0.979	1.005	1.002	1.000	1.000
Mid 3 Last 5	0.962	1.006	1.002	1.000	1.000
Weighted 3	0.949	1.006	1.000	1.000	1.000
Last 3	0.948	1.006	0.999	1.000	1.000
Selected	0.952	1.008	0.999	1.000	1.000

		(2)	
	(1)	Ultimate	(3) = (2) * (1)
Acc. Year	Undeveloped	Development	Ultimate
Ending	Claims	Factor	Claims
06/30/14	565	1.000	565
06/30/15	563	1.000	563
06/30/16	664	1.000	664
06/30/17	636	1.000	636
06/30/18	498	1.000	498
06/30/19	355	1.000	355
06/30/20	241	1.000	241
06/30/21	191	0.999	191
06/30/22	204	1.007	205
06/30/23	195	0.959	187

#### **Personal Injury Protection**

#### **Paid Claim Counts**

	(1)	(2)	(3)	(4)	(5)
Acc. Year					
Ending	12	24	36	48	60-Tail
06/30/14	380	559	563	563	565
06/30/15	357	550	563	568	567
06/30/16	405	632	648	663	663
06/30/17	418	623	633	634	635
06/30/18	307	473	492	495	498
06/30/19	193	344	354	354	354
06/30/20	139	230	236	239	
06/30/21	95	178	187		
06/30/22	84	194			
06/30/23	93				

#### **Pending Claim Counts**

Acc. Year					
Ending	12	24	36	48	60-Tail
06/30/14	168	5	1	1	0
06/30/15	188	17	6	0	1
06/30/16	257	23	13	1	1
06/30/17	204	10	1	2	1
06/30/18	173	21	5	3	0
06/30/19	172	9	1	1	1
06/30/20	112	10	6	2	
06/30/21	110	12	4		
06/30/22	128	10			
06/30/23	102				

#### **Paid Claim Count Development Factors**

	(6) = (2) / (1)	(7) = (3) / (2)	(8) = (4) / (3)	(9) = (5) / (4)	(10)
Acc. Year					
Ending	12/24	24/36	36/48	48/60	60/Ultimate
06/30/14	1.471	1.007	1.000	1.004	1.000
06/30/15	1.541	1.024	1.009	0.998	1.002
06/30/16	1.560	1.025	1.023	1.000	1.002
06/30/17	1.490	1.016	1.002	1.002	1.002
06/30/18	1.541	1.040	1.006	1.006	1.000
06/30/19	1.782	1.029	1.000	1.000	
06/30/20	1.655	1.026	1.013		
06/30/21	1.874	1.051			
06/30/22	2.310				
06/30/23					
Averages	12/24	24/36	36/48	48/60	60/Ultimate
All Years	1.692	1.027	1.007	1.002	1.001
Weighted 5	1.735	1.029	1.009	1.001	1.001
Mid 3 Last 5	1.770	1.032	1.007	1.001	1.001
Weighted 3	1.893	1.033	1.006	1.003	1.001
Last 3	1.946	1.035	1.006	1.003	1.001
Selected	1.933	1.043	1.008	1.002	1.001

Acc. Year Ending	<b>(1)</b> Undeveloped Claims	<b>(2)</b> Ultimate Development Factor	(3) = (2) * (1) Ultimate Claims	(4) % Diff Ult. Claims Estimates
06/30/14	565	1.000	565	0.0%
06/30/15	563	1.000	563	0.0%
06/30/16	663	1.000	663	-0.2%
06/30/17	635	1.000	635	-0.2%
06/30/18	498	1.000	498	0.0%
06/30/19	354	1.001	354	-0.2%
06/30/20	239	1.003	240	-0.5%
06/30/21	187	1.011	189	-1.0%
06/30/22	194	1.054	204	-0.5%
06/30/23	93	2.037	189	1.3%

#### Combined UM/UIM Bodily Injury (116,119)

#### **Incurred Claim Counts**

	(1)	(2)	(3)	(4)	(5)
Acc. Year					
Ending	12	24	36	48	60-Tail
06/30/14	39	57	57	53	53
06/30/15	17	35	42	38	38
06/30/16	24	54	57	52	50
06/30/17	43	68	75	68	68
06/30/18	45	64	73	69	67
06/30/19	20	39	48	41	40
06/30/20	27	41	37	38	
06/30/21	25	31	36		
06/30/22	25	35			
06/30/23	33				

#### **Incurred Claim Count Development Factors**

	(6) = (2) / (1)	(7) = (3) / (2)	(8) = (4) / (3)	(9) = (5) / (4)	(10)
Acc. Year					
Ending	12/24	24/36	36/48	48/60	60/Ultimate
06/30/14	1.462	1.000	0.930	1.000	1.000
06/30/15	2.059	1.200	0.905	1.000	1.000
06/30/16	2.250	1.056	0.912	0.962	1.000
06/30/17	1.581	1.103	0.907	1.000	1.000
06/30/18	1.422	1.141	0.945	0.971	1.000
06/30/19	1.950	1.231	0.854	0.976	
06/30/20	1.519	0.902	1.027		
06/30/21	1.240	1.161			
06/30/22	1.400				
06/30/23					
Averages	12/24	24/36	36/48	48/60	60/Ultimate
All Years	1.654	1.099	0.926	0.985	1.000
Weighted 5	1.479	1.107	0.924	0.981	1.000
Mid 3 Last 5	1.447	1.135	0.921	0.982	1.000
Weighted 3	1.390	1.090	0.937	0.983	1.000
Last 3	1.386	1.098	0.942	0.982	1.000
Selected	1.433	1.115	0.942	0.984	1.000

		(2)	
	(1)	Ultimate	(3) = (2) * (1)
Acc. Year	Undeveloped	Development	Ultimate
Ending	Claims	Factor	Claims
06/30/14	47	1.000	47
06/30/15	36	1.000	36
06/30/16	43	1.000	43
06/30/17	57	1.000	57
06/30/18	54	1.000	54
06/30/19	32	1.000	32
06/30/20	29	0.984	29
06/30/21	29	0.927	27
06/30/22	30	1.034	31
06/30/23	30	1.481	44

#### Combined UM/UIM Bodily Injury (116,119)

#### **Paid Claim Counts**

	(1)	(2)	(3)	(4)	(5)
Acc. Year					
Ending	12	24	36	48	60-Tail
06/30/14	13	36	46	50	50
06/30/15	2	18	25	36	38
06/30/16	7	28	42	50	50
06/30/17	15	37	56	63	63
06/30/18	14	40	50	57	62
06/30/19	6	24	35	39	39
06/30/20	6	23	29	34	
06/30/21	4	16	31		
06/30/22	4	18			
06/30/23	14				

#### **Pending Claim Counts**

Acc. Year					
Ending	12	24	36	48	60-Tail
06/30/14	26	21	11	3	3
06/30/15	15	17	17	2	0
06/30/16	17	26	15	2	0
06/30/17	28	31	19	5	5
06/30/18	31	24	23	12	5
06/30/19	14	15	13	2	1
06/30/20	21	18	8	4	
06/30/21	21	15	5		
06/30/22	21	17			
06/30/23	19				

#### **Paid Claim Count Development Factors**

	(6) = (2) / (1)	(7) = (3) / (2)	(8) = (4) / (3)	(9) = (5) / (4)	(10)
Acc. Year					
Ending	12/24	24/36	36/48	48/60	60/Ultimate
06/30/14	2.769	1.278	1.087	1.000	1.060
06/30/15	9.000	1.389	1.440	1.056	1.000
06/30/16	4.000	1.500	1.190	1.000	1.000
06/30/17	2.467	1.514	1.125	1.000	1.079
06/30/18	2.857	1.250	1.140	1.088	1.081
06/30/19	4.000	1.458	1.114	1.000	
06/30/20	3.833	1.261	1.172		
06/30/21	4.000	1.938			
06/30/22	4.500				
06/30/23					
Averages	12/24	24/36	36/48	48/60	60/Ultimate
All Years	4.158	1.448	1.181	1.024	1.044
Weighted 5	3.559	1.436	1.146	1.029	1.044
Mid 3 Last 5	3.944	1.411	1.146	1.019	1.046
Weighted 3	4.071	1.508	1.140	1.031	1.067
Last 3	4.111	1.552	1.142	1.029	1.053
Selected	4.048	1.614	1.118	1.031	1.046

	(1)	<b>(2)</b> Ultimate	(3) = (2) * (1)	<b>(4)</b> % Diff
Acc. Year Ending	Undeveloped Claims	Development Factor	Ultimate Claims	Ult. Claims Estimates
06/30/14	44	1.000	44	-6.4%
06/30/15	36	1.000	36	0.0%
06/30/16	43	1.000	43	0.0%
06/30/17	54	1.000	54	-5.3%
06/30/18	50	1.000	50	-7.4%
06/30/19	31	1.046	32	1.4%
06/30/20	26	1.079	28	-1.7%
06/30/21	26	1.206	31	16.7%
06/30/22	17	1.947	33	6.7%
06/30/23	11	7.881	87	95.1%

#### Comprehensive

#### **Incurred Claim Counts**

	(1)	(2)	(3)	(4)	(5)
Acc. Year					
Ending	12	24	36	48	60-Tail
06/30/14	1,153	1,216	1,216	1,216	1,216
06/30/15	1,297	1,396	1,398	1,399	1,399
06/30/16	1,292	1,360	1,363	1,369	1,369
06/30/17	1,127	1,187	1,188	1,188	1,188
06/30/18	1,103	1,173	1,173	1,173	1,173
06/30/19	1,019	1,040	1,042	1,042	1,042
06/30/20	844	857	854	854	
06/30/21	803	816	817		
06/30/22	796	799			
06/30/23	771				

#### **Incurred Claim Count Development Factors**

	(6) = (2) / (1)	(7) = (3) / (2)	(8) = (4) / (3)	(9) = (5) / (4)	(10)
Acc. Year					
Ending	12/24	24/36	36/48	48/60	60/Ultimate
06/30/14	1.055	1.000	1.000	1.000	1.000
06/30/15	1.076	1.001	1.001	1.000	1.000
06/30/16	1.053	1.002	1.004	1.000	1.000
06/30/17	1.053	1.001	1.000	1.000	1.000
06/30/18	1.063	1.000	1.000	1.000	1.000
06/30/19	1.021	1.002	1.000	1.000	
06/30/20	1.015	0.996	1.000		
06/30/21	1.016	1.001			
06/30/22	1.004				
06/30/23					
Averages	12/24	24/36	36/48	48/60	60/Ultimate
All Years	1.040	1.001	1.001	1.000	1.000
Weighted 5	1.026	1.000	1.001	1.000	1.000
Mid 3 Last 5	1.017	1.001	1.000	1.000	1.000
Weighted 3	1.012	1.000	1.000	1.000	1.000
Last 3	1.012	1.000	1.000	1.000	1.000
Selected	1.013	1.000	1.000	1.000	1.000

		(2)	
	(1)	Ultimate	(3) = (2) * (1)
Acc. Year	Undeveloped	Development	Ultimate
Ending	Claims	Factor	Claims
06/30/14	1,216	1.000	1,216
06/30/15	1,399	1.000	1,399
06/30/16	1,369	1.000	1,369
06/30/17	1,188	1.000	1,188
06/30/18	1,173	1.000	1,173
06/30/19	1,042	1.000	1,042
06/30/20	854	1.000	854
06/30/21	817	1.000	817
06/30/22	799	1.000	799
06/30/23	771	1.013	781

#### Comprehensive

#### **Paid Claim Counts**

	(1)	(2)	(3)	(4)	(5)
Acc. Year					
Ending	12	24	36	48	60-Tail
06/30/14	1,142	1,217	1,217	1,217	1,217
06/30/15	1,278	1,395	1,398	1,399	1,399
06/30/16	1,274	1,360	1,363	1,369	1,369
06/30/17	1,094	1,187	1,188	1,188	1,188
06/30/18	1,079	1,171	1,172	1,172	1,172
06/30/19	971	1,040	1,042	1,042	1,042
06/30/20	809	853	854	854	
06/30/21	753	814	815		
06/30/22	713	791			
06/30/23	707				

#### **Pending Claim Counts**

Acc. Year Ending	12	24	36	48	60-Tail
06/30/14	11	-1	-1	-1	-1
06/30/15	19	1	0	0	0
06/30/16	18	0	0	0	0
06/30/17	33	0	0	0	0
06/30/18	24	2	1	1	1
06/30/19	48	0	0	0	0
06/30/20	35	4	0	0	
06/30/21	50	2	2		
06/30/22	83	8			
06/30/23	64				

#### **Paid Claim Count Development Factors**

	(6) = (2) / (1)	(7) = (3) / (2)	(8) = (4) / (3)	(9) = (5) / (4)	(10)
Acc. Year					
Ending	12/24	24/36	36/48	48/60	60/Ultimate
06/30/14	1.066	1.000	1.000	1.000	0.999
06/30/15	1.092	1.002	1.001	1.000	1.000
06/30/16	1.068	1.002	1.004	1.000	1.000
06/30/17	1.085	1.001	1.000	1.000	1.000
06/30/18	1.085	1.001	1.000	1.000	1.001
06/30/19	1.071	1.002	1.000	1.000	
06/30/20	1.054	1.001	1.000		
06/30/21	1.081	1.001			
06/30/22	1.109				
06/30/23					
Averages	12/24	24/36	36/48	48/60	60/Ultimate
All Years	1.079	1.001	1.001	1.000	1.000
Weighted 5	1.080	1.001	1.001	1.000	1.000
Mid 3 Last 5	1.079	1.001	1.000	1.000	1.000
Weighted 3	1.080	1.001	1.000	1.000	1.000
Last 3	1.082	1.001	1.000	1.000	1.000
Selected	1.079	1.001	1.000	1.000	1.000

Acc. Year Ending	<b>(1)</b> Undeveloped Claims	<b>(2)</b> Ultimate Development Factor	(3) = (2) * (1) Ultimate Claims	(4) % Diff Ult. Claims Estimates
06/30/14	1,217	1.000	1,217	0.1%
06/30/15	1,399	1.000	1,399	0.0%
06/30/16	1,369	1.000	1,369	0.0%
06/30/17	1,188	1.000	1,188	0.0%
06/30/18	1,172	1.000	1,172	-0.1%
06/30/19	1,042	1.000	1,042	0.0%
06/30/20	854	1.000	854	0.0%
06/30/21	815	1.000	815	-0.2%
06/30/22	791	1.002	792	-0.8%
06/30/23	707	1.081	764	-2.1%

#### Collision

#### **Incurred Claim Counts**

	(1)	(2)	(3)	(4)	(5)
Acc. Year					
Ending	12	24	36	48	60-Tail
06/30/14	964	964	964	964	964
06/30/15	940	965	967	967	967
06/30/16	1,085	1,107	1,107	1,107	1,107
06/30/17	989	989	990	991	992
06/30/18	954	956	956	956	957
06/30/19	789	787	785	786	785
06/30/20	650	651	652	652	
06/30/21	594	589	591		
06/30/22	620	601			
06/30/23	562				

#### **Incurred Claim Count Development Factors**

	(6) = (2) / (1)	(7) = (3) / (2)	(8) = (4) / (3)	(9) = (5) / (4)	(10)
Acc. Year					
Ending	12/24	24/36	36/48	48/60	60/Ultimate
06/30/14	1.000	1.000	1.000	1.000	1.000
06/30/15	1.027	1.002	1.000	1.000	1.000
06/30/16	1.020	1.000	1.000	1.000	1.000
06/30/17	1.000	1.001	1.001	1.001	1.000
06/30/18	1.002	1.000	1.000	1.001	1.000
06/30/19	0.997	0.997	1.001	0.999	
06/30/20	1.002	1.002	1.000		
06/30/21	0.992	1.003			
06/30/22	0.969				
06/30/23					
Averages	12/24	24/36	36/48	48/60	60/Ultimate
All Years	1.001	1.001	1.000	1.000	1.000
Weighted 5	0.994	1.001	1.000	1.000	1.000
Mid 3 Last 5	0.997	1.001	1.000	1.000	1.000
Weighted 3	0.988	1.000	1.000	1.000	1.000
Last 3	0.987	1.001	1.000	1.000	1.000
Selected	0.987	1.000	1.000	1.000	1.000

	(2)	
(1)	Ultimate	(3) = (2) * (1)
Undeveloped	Development	Ultimate
Claims	Factor	Claims
964	1.000	964
967	1.000	967
1,106	1.000	1,106
992	1.000	992
957	1.000	957
785	1.000	785
652	1.000	652
591	1.001	591
601	1.001	602
562	0.987	555
	Undeveloped Claims 964 967 1,106 992 957 785 652 591 601	(1) Ultimate Undeveloped Development Claims Factor  964 1.000 967 1.000 1,106 1.000 992 1.000 957 1.000 785 1.000 652 1.000 591 1.001 601 1.001

#### Collision

#### **Paid Claim Counts**

	(1)	(2)	(3)	(4)	(5)
Acc. Year					
Ending	12	24	36	48	60-Tail
06/30/14	925	966	966	966	966
06/30/15	898	964	967	967	967
06/30/16	1,032	1,107	1,107	1,107	1,107
06/30/17	920	989	990	991	992
06/30/18	892	956	956	956	957
06/30/19	729	787	785	785	785
06/30/20	612	650	652	652	
06/30/21	560	588	590		
06/30/22	558	600			
06/30/23	506				

#### **Pending Claim Counts**

Acc. Year	40	2.4	22	40	00 T "
Ending	12	24	36	48	60-Tail
06/30/14	39	-2	-2	-2	-2
06/30/15	42	1	0	0	0
06/30/16	53	0	0	0	0
06/30/17	69	0	0	0	0
06/30/18	62	0	0	0	0
06/30/19	60	0	0	1	0
06/30/20	38	1	0	0	
06/30/21	34	1	1		
06/30/22	62	1			
06/30/23	56				

#### **Paid Claim Count Development Factors**

	(6) = (2) / (1)	(7) = (3) / (2)	(8) = (4) / (3)	(9) = (5) / (4)	(10)
Acc. Year					• •
Ending	12/24	24/36	36/48	48/60	60/Ultimate
06/30/14	1.044	1.000	1.000	1.000	0.998
06/30/15	1.073	1.003	1.000	1.000	1.000
06/30/16	1.073	1.000	1.000	1.000	1.000
06/30/17	1.075	1.001	1.001	1.001	1.000
06/30/18	1.072	1.000	1.000	1.001	1.000
06/30/19	1.080	0.997	1.000	1.000	
06/30/20	1.062	1.003	1.000		
06/30/21	1.050	1.003			
06/30/22	1.075				
06/30/23					
Averages	12/24	24/36	36/48	48/60	60/Ultimate
All Years	1.067	1.001	1.000	1.000	1.000
Weighted 5	1.069	1.001	1.000	1.000	1.000
Mid 3 Last 5	1.070	1.001	1.000	1.000	1.000
Weighted 3	1.062	1.001	1.000	1.001	1.000
Last 3	1.062	1.001	1.000	1.001	1.000
Selected	1.065	1.001	1.000	1.001	1.000

Acc. Year Ending	<b>(1)</b> Undeveloped Claims	<b>(2)</b> Ultimate Development Factor	(3) = (2) * (1) Ultimate Claims	(4) % Diff Ult. Claims Estimates
06/30/14	966	1.000	966	0.2%
06/30/15	967	1.000	967	0.0%
06/30/16	1,106	1.000	1,106	0.0%
06/30/17	992	1.000	992	0.0%
06/30/18	957	1.000	957	0.0%
06/30/19	785	1.000	785	0.0%
06/30/20	652	1.000	652	0.0%
06/30/21	590	1.000	590	-0.2%
06/30/22	600	1.001	601	-0.1%
06/30/23	506	1.066	539	-2.8%

#### **Bodily Injury**

#### Average Incurred Loss & DCC per Incurred Count

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Acc. Year										
Ending	12	24	36	48	60	72	84	96	108	120-Tail
06/30/14	12,163	12,052	12,284	12,424	12,495	12,626	12,626	12,626	12,626	12,626
06/30/15	11,012	10,780	11,864	12,619	12,848	13,061	13,075	13,112	13,121	
06/30/16	15,823	15,221	17,195	17,508	17,461	17,409	17,413	17,644		
06/30/17	15,269	16,951	17,531	17,415	17,315	17,316	17,316			
06/30/18	15,262	15,564	16,791	17,595	17,263	17,417				
06/30/19	17,093	17,557	19,053	19,798	20,085					
06/30/20	14,140	16,155	18,041	18,659						
06/30/21	15,966	18,529	20,750							
06/30/22	23,526	29,442								
06/30/23	19,309									

	(11) = (2) / (1)	(12) = (3) / (2)	(13) = (4) / (3)	(14) = (5) / (4)	(15) = (6) / (5)	(16) = (7) / (6)	(17) = (8) / (7)	(18) = (9) / (8)	(19) = (10) / (9)	
Acc. Year										
Ending	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
06/30/14	0.991	1.019	1.011	1.006	1.011	1.000	1.000	1.000	1.000	1.000
06/30/15	0.979	1.101	1.064	1.018	1.017	1.001	1.003	1.001		
06/30/16	0.962	1.130	1.018	0.997	0.997	1.000	1.013			
06/30/17	1.110	1.034	0.993	0.994	1.000	1.000				
06/30/18	1.020	1.079	1.048	0.981	1.009					
06/30/19	1.027	1.085	1.039	1.014						
06/30/20	1.143	1.117	1.034							
06/30/21	1.161	1.120								
06/30/22	1.251									
06/30/23										
Averages	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
All Years	1.071	1.086	1.030	1.002	1.007	1.000	1.005	1.000	1.000	1.000
Weighted 5	1.131	1.087	1.027	1.000	1.006	1.000	1.006	1.000	1.000	1.000
Mid 3 Last 5	1.110	1.094	1.031	1.002	1.007	1.000	1.003	1.000	1.000	1.000
Weighted 3	1.196	1.107	1.040	0.997	1.002	1.000	1.006	1.000	1.000	1.000
Last 3	1.185	1.107	1.040	0.997	1.002	1.000	1.005	1.000	1.000	1.000
Selected	1.105	1.115	1.033	1.001	1.003	1.000	1.007	1.000	1.000	1.000

Acc. Year Ending	(1) Undeveloped Losses & DCC	(2) Undeveloped Claim Counts	(3) = (2) / (1) Undeveloped Average Losses & DCC	<b>(4)</b> Ultimate Development Factor	(5) = (3) * (4) Ultimate Average Losses & DCC	(6) Ultimate Claim Counts	(7) = (5) * (6)
06/30/14	2,786,704	275	10,133	1.000	10,133	275	2,786,704
06/30/15	3,471,464	311	11,162	1.000	11,162	311	3,471,464
06/30/16	3,596,763	321	11,205	1.000	11,206	321	3,597,139
06/30/17	3,903,512	302	12,926	1.007	13,022	302	3,932,510
06/30/18	3,534,618	301	11,743	1.008	11,836	301	3,562,572
06/30/19	3,561,201	236	15,090	1.011	15,249	236	3,598,775
06/30/20	2,297,585	162	14,183	1.012	14,352	161	2,317,772
06/30/21	2,093,080	139	15,058	1.045	15,741	138	2,169,014
06/30/22	1,539,546	99	15,551	1.166	18,129	98	1,781,058
06/30/23	1,540,815	92	16,748	1.289	21,584	100	2,150,733

#### **Property Damage**

#### Average Incurred Loss & DCC per Incurred Count

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Acc. Year										
Ending	12	24	36	48	60	72	84	96	108	120-Tail
06/30/14	2,761	2,915	2,940	2,945	2,945	2,945	2,945	2,945	2,945	2,945
06/30/15	2,733	3,049	3,048	3,085	3,090	3,090	3,090	3,090	3,090	
06/30/16	3,036	3,186	3,218	3,217	3,217	3,217	3,217	3,217		
06/30/17	3,262	3,500	3,502	3,581	3,581	3,581	3,581			
06/30/18	3,288	3,456	3,531	3,532	3,532	3,532				
06/30/19	3,506	3,731	3,748	3,751	3,751					
06/30/20	3,515	3,583	3,592	3,585						
06/30/21	4,008	4,423	4,475							
06/30/22	4,940	5,730								
06/30/23	5,350									

	(11) = (2) / (1)	(12) = (3) / (2)	(13) = (4) / (3)	(14) = (5) / (4)	(15) = (6) / (5)	(16) = (7) / (6)	(17) = (8) / (7)	(18) = (9) / (8)	(19) = (10) / (9)	
Acc. Year										,
Ending	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
06/30/14	1.056	1.008	1.002	1.000	1.000	1.000	1.000	1.000	1.000	1.000
06/30/15	1.115	1.000	1.012	1.002	1.000	1.000	1.000	1.000		
06/30/16	1.050	1.010	1.000	1.000	1.000	1.000	1.000			
06/30/17	1.073	1.001	1.022	1.000	1.000	1.000				
06/30/18	1.051	1.022	1.000	1.000	1.000					
06/30/19	1.064	1.004	1.001	1.000						
06/30/20	1.019	1.003	0.998							
06/30/21	1.103	1.012								
06/30/22	1.160									
06/30/23										
Averages	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
All Years	1.077	1.007	1.005	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Weighted 5	1.086	1.008	1.004	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Mid 3 Last 5	1.073	1.006	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Weighted 3	1.102	1.007	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Last 3	1.094	1.006	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Selected	1.105	1.005	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000

Acc. Year Ending	(1) Undeveloped Losses & DCC	(2) Undeveloped Claim Counts	(3) = (2) / (1) Undeveloped Average Losses & DCC	<b>(4)</b> Ultimate Development Factor	(5) = (3) * (4) Ultimate Average Losses & DCC	(6) Ultimate Claim Counts	(7) = (5) * (6) Ultimate Incurred Loss & DCC
06/30/14	2,921,031	992	2,945	1.000	2,945	992	2,921,031
06/30/15	3,269,335	1,058	3,090	1.000	3,090	1,058	3,269,335
06/30/16	3,838,213	1,193	3,217	1.000	3,216	1,193	3,836,930
06/30/17	3,856,259	1,077	3,581	1.000	3,579	1,077	3,854,970
06/30/18	3,698,151	1,047	3,532	1.000	3,531	1,047	3,696,805
06/30/19	3,090,989	824	3,751	1.000	3,750	824	3,089,595
06/30/20	2,018,191	563	3,585	1.000	3,583	563	2,017,991
06/30/21	2,291,033	512	4,475	0.999	4,471	512	2,290,790
06/30/22	2,801,968	489	5,730	1.004	5,756	491	2,826,560
06/30/23	2,198,953	411	5,350	1.109	5,936	422	2,507,793

#### **Medical Payments**

#### Average Incurred Loss & DCC per Incurred Count

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Acc. Year										
Ending	12	24	36	48	60	72	84	96	108	120-Tail
06/30/14	5,000	39	1,693	1,693	1,693	1,693	1,693	1,693	1,693	1,693
06/30/15	5,000	4,983	4,983	3,375	3,375	3,375	3,375	3,375	3,375	
06/30/16	2,290	2,553	2,553	2,553	2,553	2,553	2,553	2,553		
06/30/17	2,577	2,981	2,377	2,377	2,377	2,377	2,377			
06/30/18	3,000	2,148	1,694	1,694	1,694	1,694				
06/30/19	2,700	1,320	903	903	903					
06/30/20	2,473	1,473	1,160	1,160						
06/30/21	1,303	692	692							
06/30/22	2,134	2,138								
06/30/23	1,894									

	(11) = (2) / (1)	(12) = (3) / (2)	(13) = (4) / (3)	(14) = (5) / (4)	(15) = (6) / (5)	(16) = (7) / (6)	(17) = (8) / (7)	(18) = (9) / (8)	(19) = (10) / (9)	
Acc. Year										,
Ending	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
06/30/14	0.008	43.238	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
06/30/15	0.997	1.000	0.677	1.000	1.000	1.000	1.000	1.000		
06/30/16	1.115	1.000	1.000	1.000	1.000	1.000	1.000			
06/30/17	1.157	0.797	1.000	1.000	1.000	1.000				
06/30/18	0.716	0.789	1.000	1.000	1.000					
06/30/19	0.489	0.684	1.000	1.000						
06/30/20	0.596	0.787	1.000							
06/30/21	0.531	1.000								
06/30/22	1.002									
06/30/23										
Averages	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
All Years	0.734	6.162	0.954	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Weighted 5	0.669	0.792	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Mid 3 Last 5	0.614	0.791	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Weighted 3	0.728	0.791	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Last 3	0.710	0.824	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Selected	0.710	0.824	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000

Acc. Year Ending	(1) Undeveloped Losses & DCC	(2) Undeveloped Claim Counts	(3) = (2) / (1) Undeveloped Average Losses & DCC	<b>(4)</b> Ultimate Development Factor	(5) = (3) * (4) Ultimate Average Losses & DCC	(6) Ultimate Claim Counts	(7) = (5) * (6)
06/30/14	5,078	3	1,693	1.000	1,693	3	5,078
06/30/15	13,500	4	3,375	1.000	3,375	4	13,500
06/30/16	15,317	6	2,553	1.000	2,553	6	15,317
06/30/17	11,884	5	2,377	1.000	2,377	5	11,884
06/30/18	6,777	4	1,694	1.000	1,694	4	6,777
06/30/19	5,417	6	903	1.000	903	6	5,417
06/30/20	8,120	7	1,160	1.000	1,160	7	8,120
06/30/21	4,153	6	692	1.000	692	6	4,153
06/30/22	19,242	9	2,138	0.824	1,761	9	15,192
06/30/23	15,154	8	1,894	0.585	1,107	8	9,340

#### **Personal Injury Protection**

#### Average Incurred Loss & DCC per Incurred Count

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Acc. Year										
Ending	12	24	36	48	60	72	84	96	108	120-Tail
06/30/14	4,388	3,733	3,467	3,353	3,328	3,299	3,298	3,298	3,298	3,298
06/30/15	3,963	3,445	3,351	3,375	3,443	3,449	3,489	3,561	3,575	
06/30/16	4,416	3,504	3,241	3,113	3,107	3,109	3,112	3,119		
06/30/17	4,192	3,552	3,110	3,072	3,057	3,120	3,120			
06/30/18	4,575	3,896	3,553	3,433	3,425	3,427				
06/30/19	5,803	4,205	3,786	3,713	3,697					
06/30/20	5,531	3,922	3,741	3,625						
06/30/21	6,681	5,311	5,335							
06/30/22	6,865	5,212								
06/30/23	5,841									

	(11) = (2) / (1)	(12) = (3) / (2)	(13) = (4) / (3)	(14) = (5) / (4)	(15) = (6) / (5)	(16) = (7) / (6)	(17) = (8) / (7)	(18) = (9) / (8)	(19) = (10) / (9)	
Acc. Year										<u>.</u>
Ending	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
06/30/14	0.851	0.929	0.967	0.993	0.991	1.000	1.000	1.000	1.000	1.000
06/30/15	0.869	0.973	1.007	1.020	1.002	1.012	1.021	1.004		
06/30/16	0.793	0.925	0.961	0.998	1.001	1.001	1.002			
06/30/17	0.847	0.876	0.988	0.995	1.021	1.000				
06/30/18	0.852	0.912	0.966	0.998	1.000					
06/30/19	0.725	0.900	0.981	0.996						
06/30/20	0.709	0.954	0.969							
06/30/21	0.795	1.004								
06/30/22	0.759									
06/30/23										
Averages	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
All Years	0.800	0.934	0.977	1.000	1.003	1.003	1.008	1.002	1.000	1.000
Weighted 5	0.765	0.935	0.973	1.001	1.003	1.003	1.008	1.002	1.000	1.000
Mid 3 Last 5	0.760	0.922	0.972	0.997	1.001	1.000	1.002	1.002	1.000	1.000
Weighted 3	0.757	0.957	0.972	0.996	1.007	1.004	1.008	1.002	1.000	1.000
Last 3	0.754	0.953	0.972	0.996	1.007	1.004	1.008	1.002	1.000	1.000
Selected	0.780	0.942	0.982	0.993	1.004	1.003	1.004	1.001	1.000	1.000

Acc. Year Ending	(1) Undeveloped Losses & DCC	(2) Undeveloped Claim Counts	(3) = (2) / (1) Undeveloped Average Losses & DCC	<b>(4)</b> Ultimate Development Factor	(5) = (3) * (4) Ultimate Average Losses & DCC	(6) Ultimate Claim Counts	(7) = (5) * (6)
06/30/14	1,863,602	565	3,298	1.000	3,298	565	1,863,602
06/30/15	1,918,501	563	3,408	1.000	3,407	563	1,918,356
06/30/16	2,070,730	664	3,119	1.001	3,123	664	2,073,421
06/30/17	1,984,627	636	3,120	1.005	3,137	636	1,995,190
06/30/18	1,706,605	498	3,427	1.008	3,455	498	1,720,827
06/30/19	1,312,493	355	3,697	1.012	3,742	355	1,328,322
06/30/20	873,572	241	3,625	1.005	3,642	241	877,824
06/30/21	1,018,954	191	5,335	0.987	5,266	191	1,005,152
06/30/22	1,063,254	204	5,212	0.930	4,848	205	996,238
06/30/23	1,139,039	195	5,841	0.725	4,237	187	792,269

#### Combined UM/UIM Bodily Injury (116,119)

#### Average Incurred Loss & DCC per Incurred Count

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Acc. Year										
Ending	12	24	36	48	60	72	84	96	108	120-Tail
06/30/14	14,632	13,600	16,838	18,853	19,176	21,569	21,062	21,028	21,010	20,983
06/30/15	13,111	14,125	16,700	19,602	17,991	17,991	17,991	17,991	17,991	
06/30/16	26,639	18,137	24,404	26,936	27,799	27,799	27,799	27,799		
06/30/17	18,239	24,804	26,890	31,087	31,631	31,404	31,405			
06/30/18	22,696	31,789	31,959	34,056	37,397	36,643				
06/30/19	24,994	30,590	34,731	40,020	41,358					
06/30/20	17,831	28,948	40,842	39,944						
06/30/21	22,281	33,774	45,577							
06/30/22	25,900	32,765								
06/30/23	20,935									

	(11) = (2) / (1)	(12) = (3) / (2)	(13) = (4) / (3)	(14) = (5) / (4)	(15) = (6) / (5)	(16) = (7) / (6)	(17) = (8) / (7)	(18) = (9) / (8)	(19) = (10) / (9)	
Acc. Year										
Ending	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
06/30/14	0.930	1.238	1.120	1.017	1.125	0.977	0.998	0.999	0.999	1.000
06/30/15	1.077	1.182	1.174	0.918	1.000	1.000	1.000	1.000		
06/30/16	0.681	1.346	1.104	1.032	1.000	1.000	1.000			
06/30/17	1.360	1.084	1.156	1.017	0.993	1.000				
06/30/18	1.401	1.005	1.066	1.098	0.980					
06/30/19	1.224	1.135	1.152	1.033						
06/30/20	1.623	1.411	0.978							
06/30/21	1.516	1.349								
06/30/22	1.265									
06/30/23										
Averages	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
All Years	1.231	1.219	1.107	1.019	1.019	0.994	0.999	1.000	0.999	1.000
Weighted 5	1.388	1.201	1.083	1.029	1.011	0.995	0.999	1.000	0.999	1.000
Mid 3 Last 5	1.394	1.190	1.107	1.028	0.998	1.000	1.000	1.000	0.999	1.000
Weighted 3	1.447	1.298	1.060	1.050	0.990	1.000	0.999	1.000	0.999	1.000
Last 3	1.468	1.299	1.065	1.050	0.991	1.000	0.999	1.000	0.999	1.000
Selected	1.549	1.285	1.065	1.049	0.992	1.000	1.000	1.000	0.999	1.000

Acc. Year Ending	(1) Undeveloped Losses & DCC	(2) Undeveloped Claim Counts	(3) = (2) / (1) Undeveloped Average Losses & DCC	<b>(4)</b> Ultimate Development Factor	(5) = (3) * (4) Ultimate Average Losses & DCC	(6) Ultimate Claim Counts	(7) = (5) * (6)
06/30/14	807,715	47	17,185	1.000	17,185	47	807,715
06/30/15	483,123	36	13,420	0.999	13,411	36	482,802
06/30/16	868,088	43	20,188	0.999	20,170	43	867,329
06/30/17	1,163,691	57	20,416	0.999	20,392	57	1,162,352
06/30/18	1,138,471	54	21,083	0.999	21,059	54	1,137,170
06/30/19	670,434	32	20,951	0.991	20,769	32	664,619
06/30/20	852,682	29	29,403	1.040	30,582	29	872,637
06/30/21	833,874	29	28,754	1.108	31,859	27	856,250
06/30/22	806,765	30	26,892	1.423	38,277	31	1,187,091
06/30/23	490,843	30	16,361	2.205	36,080	44	1,603,225

#### Comprehensive

#### Average Incurred Loss & DCC per Incurred Count

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Acc. Year										<u>.</u>
Ending	12	24	36	48	60	72	84	96	108	120-Tail
06/30/14	1,231	1,199	1,199	1,199	1,199	1,199	1,199	1,199	1,199	1,199
06/30/15	1,334	1,330	1,331	1,326	1,326	1,326	1,326	1,326	1,326	
06/30/16	1,307	1,323	1,319	1,313	1,313	1,313	1,313	1,313		
06/30/17	1,542	1,611	1,608	1,608	1,610	1,610	1,610			
06/30/18	1,399	1,428	1,432	1,432	1,432	1,432				
06/30/19	1,529	1,500	1,498	1,498	1,498					
06/30/20	1,522	1,506	1,508	1,508						
06/30/21	1,513	1,459	1,468							
06/30/22	1,963	2,034								
06/30/23	2,329									

	(11) = (2) / (1)	(12) = (3) / (2)	(13) = (4) / (3)	(14) = (5) / (4)	(15) = (6) / (5)	(16) = (7) / (6)	(17) = (8) / (7)	(18) = (9) / (8)	(19) = (10) / (9)	
Acc. Year										,
Ending	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
06/30/14	0.974	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
06/30/15	0.997	1.001	0.997	1.000	1.000	1.000	1.000	1.000		
06/30/16	1.012	0.997	0.996	1.000	1.000	1.000	1.000			
06/30/17	1.045	0.998	1.000	1.001	1.000	1.000				
06/30/18	1.020	1.003	1.000	1.000	1.000					
06/30/19	0.981	0.999	1.000	1.000						
06/30/20	0.989	1.002	1.000							
06/30/21	0.964	1.006								
06/30/22	1.036									
06/30/23										
Averages	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
All Years	1.002	1.001	0.999	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Weighted 5	1.000	1.001	0.999	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Mid 3 Last 5	0.997	1.001	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Weighted 3	1.000	1.002	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Last 3	0.997	1.002	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
Selected	0.997	1.002	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000

Acc. Year Ending	(1) Undeveloped Losses & DCC	(2) Undeveloped Claim Counts	(3) = (2) / (1) Undeveloped Average Losses & DCC	<b>(4)</b> Ultimate Development Factor	(5) = (3) * (4) Ultimate Average Losses & DCC	(6) Ultimate Claim Counts	(7) = (5) * (6)
06/30/14	1,458,096	1,216	1,199	1.000	1,199	1,216	1,458,096
06/30/15	1,855,517	1,399	1,326	1.000	1,326	1,399	1,855,517
06/30/16	1,797,969	1,369	1,313	1.000	1,313	1,369	1,797,969
06/30/17	1,912,181	1,188	1,610	1.000	1,610	1,188	1,912,181
06/30/18	1,679,670	1,173	1,432	1.000	1,432	1,173	1,679,670
06/30/19	1,561,319	1,042	1,498	1.000	1,498	1,042	1,561,258
06/30/20	1,287,944	854	1,508	1.000	1,509	854	1,288,262
06/30/21	1,199,255	817	1,468	1.000	1,468	817	1,199,728
06/30/22	1,624,810	799	2,034	1.002	2,038	799	1,628,413
06/30/23	1,795,785	771	2,329	0.999	2,327	781	1,817,216

#### Collision

#### Average Incurred Loss & DCC per Incurred Count

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
Acc. Year										
Ending	12	24	36	48	60	72	84	96	108	120-Tail
06/30/14	3,977	3,762	3,751	3,740	3,740	3,737	3,734	3,729	3,732	3,731
06/30/15	3,909	3,600	3,621	3,608	3,602	3,596	3,592	3,591	3,584	
06/30/16	3,860	3,746	3,743	3,736	3,732	3,728	3,727	3,726		
06/30/17	4,299	3,978	3,897	3,898	3,894	3,894	3,894			
06/30/18	3,904	3,667	3,659	3,659	3,651	3,648				
06/30/19	4,519	4,159	4,141	4,139	4,133					
06/30/20	4,354	3,847	3,783	3,735						
06/30/21	5,396	5,029	4,807							
06/30/22	6,868	6,306								
06/30/23	7,127									

	(11) = (2) / (1)	(12) = (3) / (2)	(13) = (4) / (3)	(14) = (5) / (4)	(15) = (6) / (5)	(16) = (7) / (6)	(17) = (8) / (7)	(18) = (9) / (8)	(19) = (10) / (9)	
Acc. Year										,
Ending	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
06/30/14	0.946	0.997	0.997	1.000	0.999	0.999	0.999	1.001	1.000	1.000
06/30/15	0.921	1.006	0.996	0.998	0.998	0.999	1.000	0.998		
06/30/16	0.970	0.999	0.998	0.999	0.999	1.000	1.000			
06/30/17	0.925	0.980	1.000	0.999	1.000	1.000				
06/30/18	0.939	0.998	1.000	0.998	0.999					
06/30/19	0.920	0.996	0.999	0.999						
06/30/20	0.884	0.983	0.987							
06/30/21	0.932	0.956								
06/30/22	0.918									
06/30/23										
Averages	12/24	24/36	36/48	48/60	60/72	72/84	84/96	96/108	108/120	120/Ultimate
All Years	0.928	0.989	0.997	0.999	0.999	0.999	0.999	1.000	1.000	1.000
Weighted 5	0.928	0.981	0.997	0.999	0.999	0.999	0.999	1.000	1.000	1.000
Mid 3 Last 5	0.919	0.986	0.999	0.999	0.999	1.000	1.000	1.000	1.000	1.000
Weighted 3	0.924	0.986	0.999	0.999	0.999	1.000	0.999	1.000	1.000	1.000
Last 3	0.914	0.978	0.996	0.999	0.999	1.000	0.999	1.000	1.000	1.000
Selected	0.917	0.981	0.996	0.999	0.999	1.000	0.999	1.000	1.000	1.000

	(1) Undeveloped	(2) Undeveloped	(3) = (2) / (1) Undeveloped	(4) Ultimate	(5) = (3) * (4) Ultimate	(6) Ultimate	(7) = (5) * (6) Ultimate
Acc. Year	Losses &	Claim	Average Losses &	Development	Average Losses &	Claim	Incurred
Ending	DCC	Counts	DCC	Factor	DCC	Counts	Loss & DCC
06/30/14	3,597,164	964	3,731	1.000	3,731	964	3,597,164
06/30/15	3,465,755	967	3,584	1.000	3,583	967	3,465,072
06/30/16	3,995,464	1,106	3,613	0.999	3,610	1,106	3,993,159
06/30/17	3,862,958	992	3,894	0.999	3,889	992	3,858,234
06/30/18	3,491,606	957	3,648	0.998	3,643	957	3,485,963
06/30/19	3,244,539	785	4,133	0.998	4,124	785	3,237,648
06/30/20	2,434,982	652	3,735	0.997	3,722	652	2,427,343
06/30/21	2,841,045	591	4,807	0.993	4,772	591	2,822,120
06/30/22	3,789,848	601	6,306	0.973	6,138	602	3,692,646
06/30/23	4,005,167	562	7,127	0.892	6,360	555	3,529,856

#### **Bodily Injury**

	(1)	(2)	(3) = (2) - (1)	(4)	(5)	(6) = (5) - (2)	(7)	(8)
	Average Loss	Average Loss	Retrospective	Selected	Average Loss	Prospective	Selected	Loss
Accident	Date for	Date for	Trend	Retrospective	Date for	Trend	Prospective	Trend
Year	Experience Period	Latest Year	Period	Trend	Effective Period	Period	Trend	Factor
06/30/21	12/30/2020	12/30/2022	2.00	13.33%	10/17/2024	1.80	9.98%	1.53
06/30/22	12/30/2021	12/30/2022	1.00	13.48%	10/17/2024	1.80	9.98%	1.35
06/30/23	12/30/2022	12/30/2022	0.00	9.98%	10/17/2024	1.80	9.98%	1.19

#### **Property Damage**

	(1)	(2)	(3) = (2) - (1)	(4)	(5)	(6) = (5) - (2)	(7)	(8)
	Average Loss	Average Loss	Retrospective	Selected	Average Loss	Prospective	Selected	Loss
Accident	Date for	Date for	Trend	Retrospective	Date for	Trend	Prospective	Trend
Year	Experience Period	Latest Year	Period	Trend	Effective Period	Period	Trend	Factor
06/30/21	12/30/2020	12/30/2022	2.00	4.89%	10/17/2024	1.80	9.39%	1.30
06/30/22	12/30/2021	12/30/2022	1.00	5.12%	10/17/2024	1.80	9.39%	1.24
06/30/23	12/30/2022	12/30/2022	0.00	9.39%	10/17/2024	1.80	9.39%	1.18

#### **Medical Payments**

	(1)	(2)	(3) = (2) - (1)	(4)	(5)	(6) = (5) - (2)	(7)	(8)
	Average Loss	Average Loss	Retrospective	Selected	Average Loss	Prospective	Selected	Loss
Accident	Date for	Date for	Trend	Retrospective	Date for	Trend	Prospective	Trend
Year	Experience Period	Latest Year	Period	Trend	Effective Period	Period	Trend	Factor
06/30/21	12/30/2020	12/30/2022	2.00	3.56%	10/17/2024	1.80	5.68%	1.18
06/30/22	12/30/2021	12/30/2022	1.00	3.55%	10/17/2024	1.80	5.68%	1.14
06/30/23	12/30/2022	12/30/2022	0.00	5.68%	10/17/2024	1.80	5.68%	1.10

#### **Personal Injury Protection**

	(1)	(2)	(3) = (2) - (1)	(4)	(5)	(6) = (5) - (2)	(7)	(8)
	Average Loss	Average Loss	Retrospective	Selected	Average Loss	Prospective	Selected	Loss
Accident	Date for	Date for	Trend	Retrospective	Date for	Trend	Prospective	Trend
Year	Experience Period	Latest Year	Period	Trend	Effective Period	Period	Trend	Factor
06/30/21	12/30/2020	12/30/2022	2.00	3.71%	10/17/2024	1.80	6.66%	1.22
06/30/22	12/30/2021	12/30/2022	1.00	4.65%	10/17/2024	1.80	6.66%	1.18
06/30/23	12/30/2022	12/30/2022	0.00	6.66%	10/17/2024	1.80	6.66%	1.12

#### **Combined UM/UIM Bodily Injury (116,119)**

	(1)	(2)	(3) = (2) - (1)	(4)	(5)	(6) = (5) - (2)	(7)	(8)
	Average Loss	Average Loss	Retrospective	Selected	Average Loss	Prospective	Selected	Loss
Accident	Date for	Date for	Trend	Retrospective	Date for	Trend	Prospective	Trend
Year	<b>Experience Period</b>	Latest Year	Period	Trend	Effective Period	Period	Trend	Factor
06/30/21	12/30/2020	12/30/2022	2.00	8.24%	10/17/2024	1.80	11.19%	1.42
06/30/22	12/30/2021	12/30/2022	1.00	8.41%	10/17/2024	1.80	11.19%	1.31
06/30/23	12/30/2022	12/30/2022	0.00	11.19%	10/17/2024	1.80	11.19%	1.21

#### Comprehensive

	(1)	(2)	(3) = (2) - (1)	(4)	(5)	(6) = (5) - (2)	(7)	(8)
	Average Loss	Average Loss	Retrospective	Selected	Average Loss	Prospective	Selected	Loss
Accident	Date for	Date for	Trend	Retrospective	Date for	Trend	Prospective	Trend
Year	Experience Period	Latest Year	Period	Trend	Effective Period	Period	Trend	Factor
06/30/21	12/30/2020	12/30/2022	2.00	7.23%	10/17/2024	1.80	5.85%	1.27
06/30/22	12/30/2021	12/30/2022	1.00	7.01%	10/17/2024	1.80	5.85%	1.19
06/30/23	12/30/2022	12/30/2022	0.00	5.85%	10/17/2024	1.80	5.85%	1.11

#### Collision

	(1)	(2)	(3) = (2) - (1)	(4)	(5)	(6) = (5) - (2)	(7)	(8)
	Average Loss	Average Loss	Retrospective	Selected	Average Loss	Prospective	Selected	Loss
Accident	Date for	Date for	Trend	Retrospective	Date for	Trend	Prospective	Trend
Year	Experience Period	Latest Year	Period	Trend	Effective Period	Period	Trend	Factor
06/30/21	12/30/2020	12/30/2022	2.00	2.80%	10/17/2024	1.80	10.16%	1.26
06/30/22	12/30/2021	12/30/2022	1.00	2.71%	10/17/2024	1.80	10.16%	1.22
06/30/23	12/30/2022	12/30/2022	0.00	10.16%	10/17/2024	1.80	10.16%	1.19

#### **Bodily Injury**

#### **Accident Year Developed Loss Trend Analysis**

	(1)	(2)	(3) = (2) / (1)	(4)	(5)	(6)	(7) = (5) / (6)	(8)	(9) = (6) / (1)	(10)	(11) = (7) * (9)	(12)	(13) = (5) / (2)
Accident Year	Earned Exposure	Earned Premium	Earned Premium Per Exposure	EP Per EE Annual Change	Developed Incurred Loss & DCC	Developed Incurred Claim Counts	Average Loss Per Incurred Claimant	Change In Average Loss	Claimants Per Earned Exposure	Change In Claimants Per EE	Pure Premium	Change In Pure Premium	Ultimate Loss Ratio
06/30/14	31,279	7,413,229	237		2,786,704	275	10,133		0.9%		89		37.6%
06/30/15	31,727	7,440,488	235	-1.0%	3,471,464	311	11,162	10.2%	1.0%	11.5%	109	22.8%	46.7%
06/30/16	32,633	8,003,045	245	4.6%	3,597,139	321	11,206	0.4%	1.0%	0.3%	110	0.7%	44.9%
06/30/17	30,543	7,993,074	262	6.7%	3,932,510	302	13,022	16.2%	1.0%	0.5%	129	16.8%	49.2%
06/30/18	30,106	8,291,770	275	5.2%	3,562,572	301	11,836	-9.1%	1.0%	1.1%	118	-8.1%	43.0%
06/30/19	27,373	7,887,002	288	4.6%	3,598,775	236	15,249	28.8%	0.9%	-13.8%	131	11.1%	45.6%
06/30/20	23,875	7,387,135	309	7.4%	2,317,815	161	14,352	-5.9%	0.7%	-21.5%	97	-26.2%	31.4%
06/30/21	20,566	6,253,578	304	-1.7%	2,169,055	138	15,741	9.7%	0.7%	-0.9%	105	8.6%	34.7%
06/30/22	18,842	5,362,814	285	-6.4%	1,781,159	98	18,130	15.2%	0.5%	-22.2%	95	-10.4%	33.2%
06/30/23	17,380	4,971,096	286	0.5%	2,149,354	100	21,570	19.0%	0.6%	10.0%	124	30.8%	43.2%
							Severity		Frequency		Pure Premium		
					3 pt		17.1%		-7.5%		8.3%		
					5 pt		9.7%		-10.2%		-1.5%		
					7 pt		8.9%		-10.8%		-2.8%		
					10 pt		7.8%		-6.7%		0.6%		

#### **Property Damage**

	(1)	(2)	(3) = (2) / (1)	(4)	(5)	(6)	(7) = (5) / (6)	(8)	(9) = (6) / (1)	(10)	(11) = (7) * (9)	(12)	(13) = (5) / (2)
Accident Year	Earned Exposure	Earned Premium	Earned Premium Per Exposure	EP Per EE Annual Change	Developed Incurred Loss & DCC	Developed Incurred Claim Counts	Average Loss Per Incurred Claimant	Change In Average Loss	Claimants Per Earned Exposure	Change In Claimants Per EE	Pure Premium	Change In Pure Premium	Ultimate Loss Ratio
06/30/14	31,279	4,331,330	138		2,921,031	992	2,945		3.2%		93		67.4%
06/30/15	31,713	4,451,726	140	1.4%	3,269,335	1,058	3,090	4.9%	3.3%	5.2%	103	10.4%	73.4%
06/30/16	32,587	4,792,421	147	4.8%	3,837,358	1,193	3,217	4.1%	3.7%	9.7%	118	14.2%	80.1%
06/30/17	30,464	5,043,147	166	12.6%	3,855,400	1,077	3,580	11.3%	3.5%	-3.4%	127	7.5%	76.4%
06/30/18	30,026	5,577,332	186	12.2%	3,697,491	1,047	3,532	-1.3%	3.5%	-1.4%	123	-2.7%	66.3%
06/30/19	27,319	5,545,108	203	9.3%	3,090,767	824	3,751	6.2%	3.0%	-13.5%	113	-8.1%	55.7%
06/30/20	23,816	4,825,365	203	-0.2%	2,018,992	563	3,585	-4.4%	2.4%	-21.6%	85	-25.1%	41.8%
06/30/21	20,516	3,994,038	195	-3.9%	2,290,243	512	4,470	24.7%	2.5%	5.6%	112	31.7%	57.3%
06/30/22	18,800	3,518,968	187	-3.9%	2,818,754	491	5,740	28.4%	2.6%	4.6%	150	34.3%	80.1%
06/30/23	17,345	3,458,289	199	6.5%	2,454,415	422	5,810	1.2%	2.4%	-6.8%	142	-5.6%	71.0%
							Severity		Frequency		Pure Premium		
					3 pt		14.0%		-1.2%		12.6%		
					5 pt		14.4%		-3.2%		10.7%		
					7 pt		9.7%		-6.5%		2.6%		
					10 pt		7.6%		-4.4%		3.0%		

#### **Medical Payments**

	(1)	(2)	(3) = (2) / (1)	(4)	(5)	(6)	(7) = (5) / (6)	(8)	(9) = (6) / (1)	(10)	(11) = (7) * (9)	(12)	(13) = (5) / (2)
Accident Year	Earned Exposure	Earned Premium	Earned Premium Per Exposure	EP Per EE Annual Change	Developed Incurred Loss & DCC	Developed Incurred Claim Counts	Average Loss Per Incurred Claimant	Change In Average Loss	Claimants Per Earned Exposure	Change In Claimants Per EE	Pure Premium	Change In Pure Premium	Ultimate Loss Ratio
06/30/14	1,362	24,212	18		5,078	3	1,693		0.2%		4		21.0%
06/30/15	1,507	26,719	18	-0.2%	13,500	4	3,375	99.4%	0.3%	20.5%	9	140.3%	50.5%
06/30/16	1,648	32,407	20	10.9%	15,317	6	2,553	-24.4%	0.4%	37.2%	9	3.8%	47.3%
06/30/17	1,616	31,509	19	-0.9%	11,884	5	2,377	-6.9%	0.3%	-15.0%	7	-20.9%	37.7%
06/30/18	1,822	35,074	19	-1.2%	6,777	4	1,694	-28.7%	0.2%	-29.0%	4	-49.4%	19.3%
06/30/19	1,853	33,475	18	-6.1%	5,417	6	903	-46.7%	0.3%	47.5%	3	-21.4%	16.2%
06/30/20	1,726	26,829	16	-14.0%	8,120	7	1,160	28.5%	0.4%	25.2%	5	60.9%	30.3%
06/30/21	1,590	22,562	14	-8.7%	4,153	6	692	-40.3%	0.4%	-7.0%	3	-44.5%	18.4%
06/30/22	1,560	20,812	13	-6.0%	15,207	9	1,763	154.7%	0.6%	46.5%	10	273.1%	73.1%
06/30/23	1,553	19,834	13	-4.2%	10,172	8	1,206	-31.6%	0.5%	-1.7%	7	-32.8%	51.3%
							Severity		Frequency		Pure Premium		
					3 pt		32.0%		20.0%		58.4%		
					5 pt		10.5%		14.4%		26.4%		
					7 pt		-7.6%		14.1%		5.4%		
					10 pt		-9.7%		9.3%		-1.4%		

#### **Personal Injury Protection**

	(1)	(2)	(3) = (2) / (1)	(4)	(5)	(6)	(7) = (5) / (6)	(8)	(9) = (6) / (1)	(10)	(11) = (7) * (9)	(12)	(13) = (5) / (2)
Accident Year	Earned Exposure	Earned Premium	Earned Premium Per Exposure	EP Per EE Annual Change	Developed Incurred Loss & DCC	Developed Incurred Claim Counts	Average Loss Per Incurred Claimant	Change In Average Loss	Claimants Per Earned Exposure	Change In Claimants Per EE	Pure Premium	Change In Pure Premium	Ultimate Loss Ratio
06/30/14	31,279	3,260,897	104		1,863,602	565	3,298		1.8%		60		57.2%
06/30/15	31,712	3,146,198	99	-4.8%	1,918,356	563	3,407	3.3%	1.8%	-1.7%	60	1.5%	61.0%
06/30/16	32,567	3,252,212	100	0.7%	2,073,421	664	3,123	-8.4%	2.0%	14.8%	64	5.2%	63.8%
06/30/17	30,451	3,001,691	99	-1.3%	1,996,208	636	3,139	0.5%	2.1%	2.4%	66	3.0%	66.5%
06/30/18	29,999	3,037,749	101	2.7%	1,721,974	498	3,458	10.2%	1.7%	-20.5%	57	-12.4%	56.7%
06/30/19	27,277	2,900,742	106	5.0%	1,328,978	355	3,744	8.3%	1.3%	-21.6%	49	-15.1%	45.8%
06/30/20	23,771	2,468,448	104	-2.4%	877,731	241	3,642	-2.7%	1.0%	-22.1%	37	-24.2%	35.6%
06/30/21	20,473	1,987,728	97	-6.5%	1,005,200	191	5,266	44.6%	0.9%	-8.0%	49	33.0%	50.6%
06/30/22	18,777	1,684,091	90	-7.6%	991,907	205	4,827	-8.3%	1.1%	17.4%	53	7.6%	58.9%
06/30/23	17,321	1,419,578	82	-8.6%	780,967	187	4,177	-13.5%	1.1%	-1.4%	45	-14.7%	55.0%
							Carranitar		F		Pure		
					04		Severity		Frequency		Premium		
					3 pt		-10.9%		7.6%		-4.2%		
					5 pt		5.1%		-2.9%		2.1%		
					7 pt		6.9%		-10.6%		-4.5%		
					10 pt		4.8%		-8.3%		-3.9%		

#### Combined UM/UIM Bodily Injury (116,119)

#### **Accident Year Developed Loss Trend Analysis**

	(1)	(2)	(3) = (2) / (1)	(4)	(5)	(6)	(7) = (5) / (6)	(8)	(9) = (6) / (1)	(10)	(11) = (7) * (9)	(12)	(13) = (5) / (2)
Accident Year	Earned Exposure	Earned Premium	Earned Premium Per Exposure	EP Per EE Annual Change	Developed Incurred Loss & DCC	Developed Incurred Claim Counts	Average Loss Per Incurred Claimant	Change In Average Loss	Claimants Per Earned Exposure	Change In Claimants Per EE	Pure Premium	Change In Pure Premium	Ultimate Loss Ratio
06/30/14	59,567	2,644,046	44		807,715	47	17,185		0.1%		14		30.5%
06/30/15	59,723	2,678,192	45	1.0%	482,802	36	13,411	-22.0%	0.1%	-23.6%	8	-40.4%	18.0%
06/30/16	60,876	2,714,733	45	-0.6%	867,329	43	20,170	50.4%	0.1%	17.2%	14	76.2%	31.9%
06/30/17	57,112	2,428,347	43	-4.7%	1,162,352	57	20,392	1.1%	0.1%	41.3%	20	42.8%	47.9%
06/30/18	56,737	2,357,166	42	-2.3%	1,137,170	54	21,059	3.3%	0.1%	-4.6%	20	-1.5%	48.2%
06/30/19	51,917	2,442,126	47	13.2%	664,619	32	20,769	-1.4%	0.1%	-35.2%	13	-36.1%	27.2%
06/30/20	45,379	2,585,889	57	21.1%	872,498	29	30,577	47.2%	0.1%	2.0%	19	50.2%	33.7%
06/30/21	39,236	2,294,227	58	2.6%	854,391	27	31,790	4.0%	0.1%	8.9%	22	13.3%	37.2%
06/30/22	36,213	2,079,468	57	-1.8%	1,131,872	31	36,497	14.8%	0.1%	25.0%	31	43.5%	54.4%
06/30/23	33,587	2,268,974	68	17.6%	1,529,200	44	34,414	-5.7%	0.1%	54.5%	46	45.7%	67.4%
											Pure		
							Severity		Frequency		Premium		
					3 pt		4.0%		39.0%		44.6%		
					5 pt		12.6%		20.2%		35.3%		
					7 pt		11.7%		2.7%		14.7%		
					10 pt		10.7%		3.2%		14.2%		

#### Comprehensive

	(1)	(2)	(3) = (2) / (1)	(4)	(5)	(6)	(7) = (5) / (6)	(8)	(9) = (6) / (1)	(10)	(11) = (7) * (9)	(12)	(13) = (5) / (2)
Accident Year	Earned Exposure	Earned Premium	Earned Premium Per Exposure	EP Per EE Annual Change	Developed Incurred Loss & DCC	Developed Incurred Claim Counts	Average Loss Per Incurred Claimant	Change In Average Loss	Claimants Per Earned Exposure	Change In Claimants Per EE	Pure Premium	Change In Pure Premium	Ultimate Loss Ratio
06/30/14	22,415	2,710,404	121		1,458,096	1,216	1,199		5.4%		65		53.8%
06/30/15	23,054	2,825,400	123	1.4%	1,855,517	1,399	1,326	10.6%	6.1%	11.9%	80	23.7%	65.7%
06/30/16	23,535	3,086,921	131	7.0%	1,797,969	1,369	1,313	-1.0%	5.8%	-4.1%	76	-5.1%	58.2%
06/30/17	22,193	3,158,877	142	8.5%	1,912,181	1,188	1,610	22.6%	5.4%	-8.0%	86	12.8%	60.5%
06/30/18	22,243	3,503,867	158	10.7%	1,679,724	1,173	1,432	-11.0%	5.3%	-1.5%	76	-12.4%	47.9%
06/30/19	20,703	3,373,543	163	3.4%	1,561,258	1,042	1,498	4.6%	5.0%	-4.6%	75	-0.1%	46.3%
06/30/20	18,424	2,907,185	158	-3.2%	1,288,262	854	1,509	0.7%	4.6%	-7.9%	70	-7.3%	44.3%
06/30/21	16,222	2,546,580	157	-0.5%	1,198,594	817	1,467	-2.8%	5.0%	8.7%	74	5.7%	47.1%
06/30/22	15,312	2,390,263	156	-0.6%	1,624,449	799	2,033	38.6%	5.2%	3.6%	106	43.6%	68.0%
06/30/23	14,533	2,438,522	168	7.5%	1,813,495	781	2,323	14.3%	5.4%	3.0%	125	17.6%	74.4%
							Severity		Frequency		Pure Premium		
					3 pt		25.8%		3.3%		30.0%		
					5 pt		12.5%		2.5%		15.3%		
					7 pt		6.6%		0.0%		6.5%		
					10 pt		5.8%		-1.4%		4.3%		

#### Collision

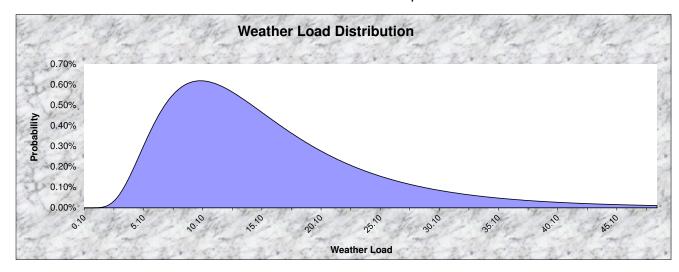
		(1)	(2)	(3) = (2) / (1)	(4)	(5)	(6)	(7) = (5) / (6)	(8)	(9) = (6) / (1)	(10)	(11) = (7) * (9)	(12)	(13) = (5) / (2)
ı	Accident Year	Earned Exposure	Earned Premium	Earned Premium Per Exposure	EP Per EE Annual Change	Developed Incurred Loss & DCC	Developed Incurred Claim Counts	Average Loss Per Incurred Claimant	Change In Average Loss	Claimants Per Earned Exposure	Change In Claimants Per EE	Pure Premium	Change In Pure Premium	Ultimate Loss Ratio
(	06/30/14	20,574	6,065,182	295		3,595,397	964	3,730		4.7%		175		59.3%
(	06/30/15	21,201	6,509,116	307	4.1%	3,465,072	967	3,583	-3.9%	4.6%	-2.7%	163	-6.5%	53.2%
(	06/30/16	21,569	7,031,387	326	6.2%	3,992,414	1,106	3,610	0.7%	5.1%	12.4%	185	13.3%	56.8%
(	06/30/17	20,389	6,621,705	325	-0.4%	3,857,513	992	3,889	7.7%	4.9%	-5.1%	189	2.2%	58.3%
(	06/30/18	20,576	6,710,875	326	0.4%	3,485,313	957	3,642	-6.3%	4.7%	-4.4%	169	-10.5%	51.9%
(	06/30/19	19,282	6,224,175	323	-1.0%	3,237,043	785	4,124	13.2%	4.1%	-12.5%	168	-0.9%	52.0%
(	06/30/20	17,278	5,419,821	314	-2.8%	2,427,268	652	3,722	-9.7%	3.8%	-7.3%	140	-16.3%	44.8%
(	06/30/21	15,275	4,717,074	309	-1.6%	2,819,277	591	4,768	28.1%	3.9%	2.6%	185	31.4%	59.8%
(	06/30/22	14,483	4,427,549	306	-1.0%	3,691,859	602	6,137	28.7%	4.2%	7.3%	255	38.1%	83.4%
(	06/30/23	13,790	4,887,850	354	15.9%	3,480,108	555	6,271	2.2%	4.0%	-3.1%	252	-1.0%	71.2%
								Severity		Frequency		Pure Premium		
						3 pt		14.7%		2.0%		16.9%		
						5 pt		14.3%		0.7%		15.2%		
						7 pt		9.8%		-3.0%		6.5%		
						10 pt		6.1%		-2.6%		3.4%		

#### **Comprehensive Weather Loading Procedure**

	(1)	(2)	(3)	(4) = (3) / (2)	<b>(5)</b> 1.059	(6)	(7) = (6) * (5) * (4)	(8) = (7) / (1)	(9)	(10) = (9) / (5) + [(2) - (6)] * (4)
		Undeveloped	Selected	Selected	Retrospective	COMP	Developed and	Developed and	Developed and	Weather Loaded
Accident	Earned	COMP	Ult. COMP	Loss Development	Trend	Weather	Current Trended	Current Trended	Current Trended	Ult. COMP
Year	Exposure	Loss & DCC	Loss & DCC	Factors	Factors	Loss & DCC	Weather Loss & DCC	Weather Pure Premium	Weather Loss & DCC @ 20 PP	Loss & DCC
06/30/14	22,415	1,458,096	1,458,096	1.00	1.668	105,697	176,338	7.87	440,424	1,616,388
06/30/15	23,054	1,855,517	1,855,517	1.00	1.576	334,456	527,137	22.87	452,989	1,808,472
06/30/16	23,535	1,797,969	1,797,969	1.00	1.489	332,267	494,737	21.02	462,435	1,776,276
06/30/17	22,193	1,912,181	1,912,181	1.00	1.407	244,505	343,935	15.50	436,057	1,977,671
06/30/18	22,243	1,679,670	1,679,724	1.00	1.329	209,402	278,282	12.51	437,046	1,799,194
06/30/19	20,703	1,561,319	1,561,258	1.00	1.255	225,622	283,241	13.68	406,781	1,659,662
06/30/20	18,424	1,287,944	1,288,262	1.00	1.186	104,200	123,614	6.71	362,017	1,489,271
06/30/21	16,222	1,199,255	1,198,594	1.00	1.120	83,885	93,938	5.79	318,735	1,399,223
06/30/22	15,312	1,624,810	1,624,449	1.00	1.059	282,505	298,970	19.52	300,870	1,626,244
06/30/23	14.533	1.795.785	1.813.495	1.01	1.000	254.170	256.676	17.66	285.560	1.842.378

#### All Companies Kentucky Personal Auto and Miscellaneous Auto

**Comprehensive Weather Load Distribution** 



Lognormal Percentile	Pure Premiun
20th	8.50
25th	9.30
30th	10.10
35th	10.90
40th	11.70
45th	12.60
50th	13.50
55th	14.50
60th	15.60
65th	16.80
70th	18.10
75th	19.70
80th	21.60

PA3
Kentucky Personal Auto and Miscellaneous Auto
Permissible Loss Ratio

	Expenses Incurred	Liability	Damage
(1)	Commission & Brokerage (W)	14.0%	14.0%
(2)	Other Acquisition Expense & General Expense (E)	11.4%	11.4%
(3)	Taxes, Licenses, & Fees (W)	2.1%	2.1%
(4)	Adjusting and Other (E)	11.3%	11.3%
(5) = SUM (1):(4)	Total Expenses	38.8%	38.8%
(6) = 1 - (5)	Target Loss Ratio (Break Even)	61.2%	61.2%
(7)	Profit & Contingencies	5.0%	5.0%
(8)	Fee Income & Write-Offs	0.0%	0.0%
(9)	Investment Income	1.6%	0.0%
(10) = (6) - (7) + (8) + (9)	Target Loss Ratio (Permissible)	57.8%	56.2%

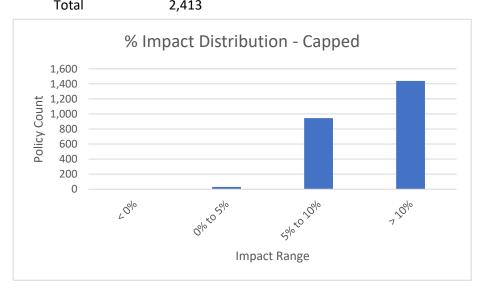
#### **Impact Summary**

	Current Annual	Uncapped	Capped
Coverage	Premium	Impact	Impact
Bodily Injury	5,677,792	5.9%	
Property Damage	3,722,826	19.4%	
Medical Payments	20,732	6.7%	
Personal Injury Protection	1,535,004	1.2%	
Uninsured Bodily Injury	884,184	11.7%	
Underinsured Bodily Injury	1,564,316	11.1%	
Comprehensive	2,240,068	11.6%	
Collision	4,962,224	10.6%	
<b>Total Excluding Minor Coverages</b>	20,607,146	10.4%	
Optional Coverages	804,360	0.7%	
Total Including Minor Coverages	21,411,506	10.0%	9.9%

# Grange Property and Casualty Insurance Company State of Kentucky Personal Auto and Miscellaneous Auto % Impact Distribution - Capped

#### **6 Month Policies**

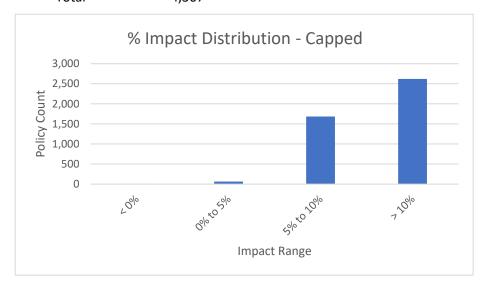
			Cumulative
Range	Policy Count	<b>Policy Distribution</b>	Distribution
< 0%	0	0.0%	0.0%
0% to 5%	30	1.2%	1.2%
5% to 10%	944	39.1%	40.4%
> 10%	1,439	59.6%	100.0%
Total	2 //13		



# Grange Property and Casualty Insurance Company State of Kentucky Personal Auto and Miscellaneous Auto % Impact Distribution - Capped

#### **12 Month Policies**

			Cumulative
Range	Policy Count	Policy Distribution	Distribution
< 0%	3	0.1%	0.1%
0% to 5%	62	1.4%	1.5%
5% to 10%	1,683	38.5%	40.0%
> 10%	2,619	60.0%	100.0%
Total	4.367		



State:	Kentucky		Filing Company:	Grange Property & Casualty Insurance Company
TOI/Sub-TOI:	19.0 Personal Auto/19.0001 Private Passenger Auto (PPA)			
Product Name:	PinPoint Auto	PinPoint Auto® 3		
Project Name/Number:	/			
Status Date:				
Bypassed - Item:		Third Party Authorization (if applicable)		
Bypass Reason:		N/A.		
Attachment(s):				
Item Status:				

Company Tracking #:

02/08 GRAN-133936792

SERFF Tracking #:

**Status Date:** 

GRAN-133936792

State Tracking #: