# Lesson 10-3 – Modified Internal Rate of Return

#### Multiple Solutions for Rate

- Cash flows that contain more than one change in sign can also have more than one solution for the IRR.
- Equation for PW = 0, given some cash flows:

• 0 = 
$$CF_0 + CF_1(1+i)^{-1} + CF_2(1+i)^{-2} + ... + CF_n(1+i)^{-n}$$

More generally:

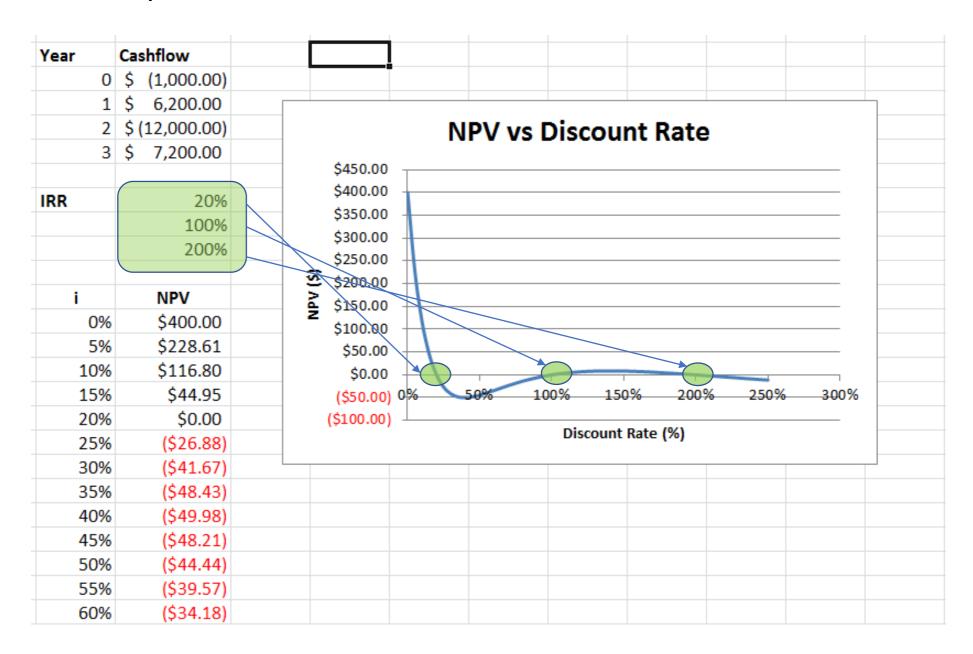
• 
$$0 = CF_0 + CF_1x^1 + CF_2x^2 + ... + CF_nx^n$$

• This is a *n*th order polynomial.

#### Descartes Rule

- "If a polynomial with real coefficients has m sign changes, then the number of positive roots will be m-2k, where k is an integer between 0 and m/2."
  - This means the calculation of IRR for cash flows with more than one sign change results in the possibility that multiple IRR are possible.
  - Projects often have a variety of cash flows that include more than one sign change.

#### Multiple Solutions for Rate



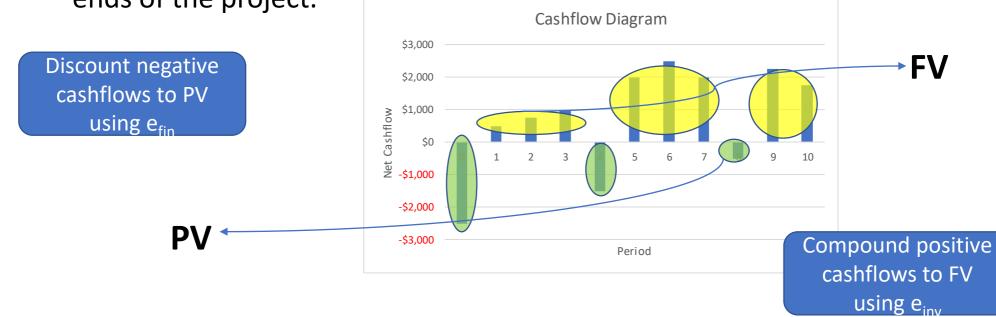
#### Modified Internal Rate of Return (MIRR)

- Two of the problems with the IRR can be solved by calculating the modified internal rate of return (MIRR):
  - Multiple IRR values
  - Financing and reinvesting at the IRR rate of return
- The MIRR technique requires two external rates of return:
  - *e<sub>inv</sub>* for investing
  - $e_{fin}$  for financing

### Modified Internal Rate of Return (MIRR)

- Net out cashflows for each period.
- Find the **present value** at the start of the project of all *negative* net cash flows using  $e_{\it fin}$  as the discount rate.
- Find the **future value** at the end of the project of all *positive* net cash flows using  $e_{inv}$  as the discount rate.

• Find the rate of return (MIRR) that balances these two values at both ends of the project.



Modified Internal Rate of Return (MIRR)



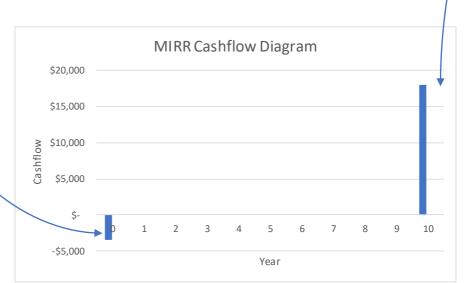
\$3,000 \$2,000 \$1,000 c c c s p t l o w s t l o w s l -\$2,000 Compound positive -\$3,000 Period cashflows to FV using e<sub>inv</sub>

**FV** 

Cashflow Diagram

• We know PV, FV and n: balance the two values and solve for i

- $P = F(1+i)^{-n}$
- $i = (P/F)^{-1/n} 1$

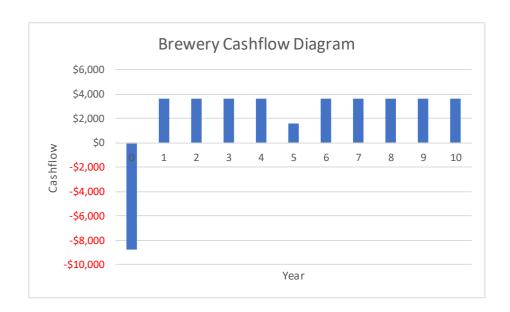


#### Simple example:

- A brewery is considering changing can suppliers. The current supplier provides cans at \$0.08 per can. The new supplier provides cans at \$0.065 per can.
- The can feeding machinery will need to be modified to accept the new cans. This will cost \$8,800 and require a \$2000 overhaul in five years
- Production volumes are ~240,000 cans per year. Changing the can is not expected to affect production speed or volumes.
- The brewery has a line of credit that currently charges 8% interest annually
- Any savings from the project will be set aside in retained earnings, and earmarked for additional projects that offer a rate of return of at least 15%
- The analysis period for the project is 10 years

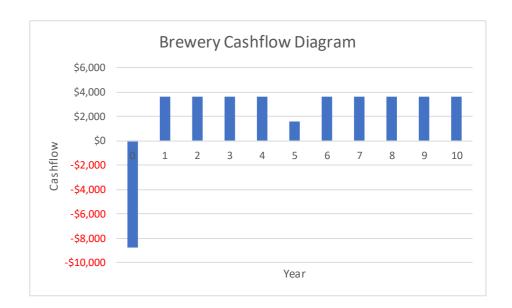
#### Brewery Example

- Costs: \$8,800 plus \$2,000 overhaul in year five
- Benefits: \$0.015 per can \* 240,000 cans per year = \$3,600 per year for 10 years
- Finance rate: 8% Investment rate: 15%
- PV of costs = \$8,800
- FV of benefits = \$3,600(F/A, 15%, 10) \$2000(F/P, 15%, 5) = \$69070



#### Brewery Example

- PV of costs: \$8800
- FV of benefits: \$69070 (at year 10)
- $P = F(1+i)^{-n}$
- $$8800 = $69070(1+i)^{-10}$
- Solve for i = 23%



## Modified Internal Rate of Return (MIRR) Summary

- Use of external rates:
  - Investing rate  $(e_{inv})$  is used for positive cash flows.
  - Financing rate  $(e_{fin})$  is used for negative cash flows.
  - The positive cash flows are moved to the end of the project's time period using  $(F/P, e_{inv}, n)$ .
  - The negative cash flows are moved to the beginning of the project's time period using  $(P/F, e_{fin}, n)$ .
    - Boils down the cashflows into a single PV for costs, and a single FV of benefits.
    - P = F(1+MIRR)-n
    - or  $F = P(1+MIRR)^n$
- This results in a unique MIRR, which you can solve for.
- http://www.propertymetrics.com/blog/2015/10/28/howto-use-the-modified-internal-rate-of-return-mirr/

#### Suggested Problems

- Chapter 8
- 1, 3, 5, 19, 28, 48, 52, 57, 67, 70, 74, 82, 86