



CTI One Corporation

10 different ways of Saying “no”

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| 1. With all due respect, I've always thought... | Soft |
| 2. I respect your point but from my perspective.. | |
| 3. I see what you're saying but I think... | |
| 4. Yes, but according to me..... | |
| 5. Well, in my opinion... | |
| 6. I respectfully disagree. | |
| 7. The way I see it is a bit different, may i..... | |
| 8. I'm sorry but I don't agree. | |
| 9. I have a completely different opinion on that. | |
| 10. I disagree with you. | |

Way to break a professional Conversation.

Initial Step: Raise your hand.

When allowed to speak, say: -

1. I need to add something here...
2. May I add...
3. I'd like to add...
4. Let me add something...
5. I'm sorry to interrupt, but...
6. Sorry for interrupting, but...
7. Can I just mention something?
8. Excuse me for interrupting, but...
9. Excuse me, could you please clarify that?
10. I think,

Saying “Good (Positive)” is effective than saying “Not too bad (Negative)” even if not good.