# **Predictive Analytics**

**ALY 6020, CRN 80405** 

## **Professor Vladimir Shapiro**

Module 3: Midweek Project - Loan Approval Analysis

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# Implementation of Logistic Regression - Loan Approval Data

## **Table of Contents**

- 1. Introduction
- 2. Analysis
- 3. Results
- 4. Conclusion
- 5. References

# Introduction

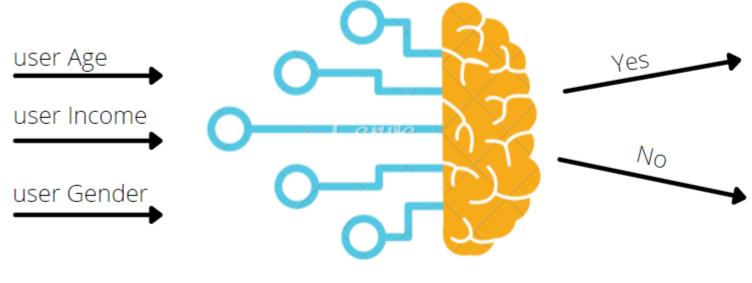
## **Logistic Regression Algorithm**

Logistic Regression is a *statistical type of machine learning model* that helps in the **classification and predictive analytics** in order to estimate the probability and likelihood of an event occurring. [1] The difference between a Linear Regression model and a Logistic Regression model is that Linear Regression algorithms are used to identify relationships between a continuous dependent variable and one or more independent variable, whereas Logistic Regression models are used to **predict a category based on categorical type** variable versus the continuous data points.

The different types of Logistic Regression algorithms which are defined based on the categorical data points are as follows.

- 1. Binary Logistic Regression
- 2. Multinomial Logistic Regression
- 3. Ordinal Logistic Regression

# **Logistic Regression**



Output Purchase | Yes or No

#### **Problem Statement**

Loan Approval. Your bank has gotten a list of loans and doesn't have time to approve or reject them tomorrow. You decided to use logistic regression analysis to help you make that decision. Perform the analysis and also be ready to answer the following three questions to your boss tomorrow morning:

- 1. What were the three most significant variables?
- 2. Which of those three had the most negative influence on loan acceptance?
- 3. How accurate was the model overall, and what was the precision rate?

#### **Loan Approval Prediction - Banking Dataset**

The Loan Approval prediction analysis is implemented on the banking dataset that has over **5000 rows of data and 14 field values** where the goal is to **build a Logistic Regression model (Binary Classification) to predict the likelihood of approving or rejecting the loans for customers**. The various factors that affect the loan parameter can be further analyzed in order to understand which of these features contribute in the approval of a loan. The features present in the banking dataset are *ID*, *Age*, *Education*, *Experience*, *CreditCard*, *Family*, *Mortgage*, *etc*. that will help in analzying the various independent variables to classify and predict the target variable, which in this case is the **'Personal Loan'**.

# **Analysis**

## Installing required packages

```
In [78]: !pip install pandas_profiling
         !pip install featurewiz
         Looking in indexes: https://pypi.org/simple, (https://pypi.org/simple,) https://us-python.pkg.dev/colab-w
         heels/public/simple/ (https://us-python.pkg.dev/colab-wheels/public/simple/)
         Requirement already satisfied: pandas profiling in /usr/local/lib/python3.9/dist-packages (3.6.6)
         Requirement already satisfied: ydata-profiling in /usr/local/lib/python3.9/dist-packages (from pandas_pro
         filing) (4.1.2)
         Requirement already satisfied: multimethod<1.10,>=1.4 in /usr/local/lib/python3.9/dist-packages (from yda
         ta-profiling->pandas_profiling) (1.9.1)
         Requirement already satisfied: imagehash==4.3.1 in /usr/local/lib/python3.9/dist-packages (from ydata-pro
         filing->pandas_profiling) (4.3.1)
         Requirement already satisfied: scipy<1.10,>=1.4.1 in /usr/local/lib/python3.9/dist-packages (from ydata-p
         rofiling->pandas_profiling) (1.9.3)
         Requirement already satisfied: matplotlib<3.7,>=3.2 in /usr/local/lib/python3.9/dist-packages (from ydata
         -profiling->pandas_profiling) (3.6.3)
         Requirement already satisfied: visions[type_image_path] == 0.7.5 in /usr/local/lib/python3.9/dist-packages
         (from ydata-profiling->pandas_profiling) (0.7.5)
         Requirement already satisfied: phik<0.13,>=0.11.1 in /usr/local/lib/python3.9/dist-packages (from ydata-p
         rofiling->pandas_profiling) (0.12.3)
         Requirement already satisfied: pydantic<1.11,>=1.8.1 in /usr/local/lib/python3.9/dist-packages (from ydat
         a-profiling->pandas_profiling) (1.10.7)
```

## **Importing libraries**

```
In [1]: import pandas as pd
    import numpy as np
    import pandas_profiling
    import ydata_profiling
    import matplotlib.pyplot as plt
    import seaborn as sns
    from featurewiz import featurewiz
    from sklearn.preprocessing import StandardScaler
    from sklearn.linear_model import Lasso, LogisticRegression
    from sklearn.model_selection import train_test_split
    import statsmodels.api as sm
    from statsmodels.stats.outliers_influence import variance_inflation_factor
    from sklearn import metrics
    from sklearn.metrics import accuracy_score, confusion_matrix, roc_curve, auc
```

# Loading the dataset

```
In [2]: banking_data = pd.read_csv("Bank_Personal_Loan_Modelling-1.csv")
banking_data
```

Out[2]:

	ID	Age	Experience	Income	ZIP Code	Family	CCAvg	Education	Mortgage	Personal Loan	Securities Account	CD Account	Online	CreditCard
0	1	25	1	49	91107	4	1.6	1	0	0	1	0	0	0
1	2	45	19	34	90089	3	1.5	1	0	0	1	0	0	0
2	3	39	15	11	94720	1	1.0	1	0	0	0	0	0	0
3	4	35	9	100	94112	1	2.7	2	0	0	0	0	0	0
4	5	35	8	45	91330	4	1.0	2	0	0	0	0	0	1
4995	4996	29	3	40	92697	1	1.9	3	0	0	0	0	1	0
4996	4997	30	4	15	92037	4	0.4	1	85	0	0	0	1	0
4997	4998	63	39	24	93023	2	0.3	3	0	0	0	0	0	0
4998	4999	65	40	49	90034	3	0.5	2	0	0	0	0	1	0
4999	5000	28	4	83	92612	3	0.8	1	0	0	0	0	1	1
5000 r	5000 rows × 14 columns													

Table 1. Loan Approval Dataframe

# **Data Dictionary**

(To understand each of the parameters of the dataset)

Attribute	Definition
ID	Customer ID
Age	Customer's age in completed years
Experience	Years of professional experience
Income	Annual income of the customer (\$000)
ZIPCode	Home Address ZIP code.
Family	Family size of the customer
CCAvg	Avg. spending on credit cards per month (\$000)
Education	Education Level. 1: Undergrad; 2: Graduate; 3: Advanced/Professional
Mortgage	Value of house mortgage if any. (\$000)
Personal Loan	Did this customer accept the personal loan offered in the last campaign?
Securities Account	Does the customer have a securities account with the bank?
CD Account	Does the customer have a certificate of deposit (CD) account with the bank?
Online	Does the customer use internet banking facilities?
CreditCard	Does the customer use a credit card issued by UniversalBank?

Table 2. Data Dictionary for Loan Approval Dataset

# **Step 1: Exploratory Data Analysis**

EDA is performed on the data in order to analyze various parameters and features of the dataset and to understand the *structure* of the dataset such that various *trends and patterns* between the variables is known. Exploratory Data Analysis helps in understanding the *relationship between the various independent and dependent variables* of the dataset that would further be useful in building the model such as description analysis and statistical analysis.

#### **Descriptive Analysis**

```
In [81]: # displaying number of rows and columns
        print("Total number of Rows and Columns:", banking_data.shape)
         print("\n-----")
        # displaying field values/column names
        print("\nColumn Names:\n")
        banking_data.columns
        Total number of Rows and Columns: (5000, 14)
        Column Names:
Out[81]: Index(['ID', 'Age', 'Experience', 'Income', 'ZIP Code', 'Family', 'CCAvg',
                'Education', 'Mortgage', 'Personal Loan', 'Securities Account',
               'CD Account', 'Online', 'CreditCard'],
              dtype='object')
In [82]: # displaying data types
        print("Data types:\n")
        banking data.dtypes
        Data types:
Out[82]: ID
                               int64
        Age
                               int64
        Experience
                               int64
        Income
                               int64
        ZIP Code
                               int64
                               int64
        Family
        CCAvg
                             float64
                               int64
        Education
                               int64
        Mortgage
        Personal Loan
                               int64
        Securities Account
                               int64
        CD Account
                               int64
        Online
                               int64
        CreditCard
                               int64
        dtype: object
```

From the *descriptive analysis*, it is observed that there are total **5000 rows of data** and **14 field values** and the data type for each of the field value is displayed in order to understand what data type values are present in the dataset.

Here, there are different types of data points that are present in the dataset which are **numerical data type** having either 'int' or 'float' values.

## **Statistical Analysis**

```
In [83]: # dataset info
         print("Dataset Info:\n")
         banking_data.info()
         Dataset Info:
         <class 'pandas.core.frame.DataFrame'>
         RangeIndex: 5000 entries, 0 to 4999
         Data columns (total 14 columns):
          #
              Column
                                   Non-Null Count Dtype
                                                    int64
          0
              ΙD
                                   5000 non-null
                                   5000 non-null
          1
                                                    int64
              Age
          2
              Experience
                                   5000 non-null
                                                    int64
          3
              Income
                                                    int64
                                   5000 non-null
              ZIP Code
          4
                                   5000 non-null
                                                    int64
          5
              Family
                                   5000 non-null
                                                    int64
                                   5000 non-null
          6
              CCAvg
                                                    float64
          7
              Education
                                   5000 non-null
                                                    int64
                                                    int64
          8
              Mortgage
                                   5000 non-null
          9
              Personal Loan
                                   5000 non-null
                                                    int64
          10
              Securities Account 5000 non-null
                                                    int64
          11
              CD Account
                                   5000 non-null
                                                    int64
                                   5000 non-null
          12
              Online
                                                    int64
          13
              CreditCard
                                   5000 non-null
                                                    int64
         dtypes: float64(1), int64(13)
         memory usage: 547.0 KB
```

```
In [84]: # describing the dataset
print("Describing the dataset:\n")
round(banking_data.describe(),1)
```

Describing the dataset:

#### Out[84]:

	ID	Age	Experience	Income	ZIP Code	Family	CCAvg	Education	Mortgage	Personal Loan	Securities Account	CD Account	Online	Cred
count	5000.0	5000.0	5000.0	5000.0	5000.0	5000.0	5000.0	5000.0	5000.0	5000.0	5000.0	5000.0	5000.0	+
mean	2500.5	45.3	20.1	73.8	93152.5	2.4	1.9	1.9	56.5	0.1	0.1	0.1	0.6	
std	1443.5	11.5	11.5	46.0	2121.9	1.1	1.7	0.8	101.7	0.3	0.3	0.2	0.5	
min	1.0	23.0	-3.0	8.0	9307.0	1.0	0.0	1.0	0.0	0.0	0.0	0.0	0.0	
25%	1250.8	35.0	10.0	39.0	91911.0	1.0	0.7	1.0	0.0	0.0	0.0	0.0	0.0	
50%	2500.5	45.0	20.0	64.0	93437.0	2.0	1.5	2.0	0.0	0.0	0.0	0.0	1.0	
75%	3750.2	55.0	30.0	98.0	94608.0	3.0	2.5	3.0	101.0	0.0	0.0	0.0	1.0	
max	5000.0	67.0	43.0	224.0	96651.0	4.0	10.0	3.0	635.0	1.0	1.0	1.0	1.0	
4														•

Table 3. Dataset Description

Statistical Analysis helps in understanding about each of the numerical field type based on the **total count values**, **minimum value**, **maximum value**, **standard deviation**, etc. giving an overall analysis of the field data points about the various rows present in the dataset.

For example, as observed in the dataset, we see that there are multiple field values having the *minimum*, *maximum* values along with the *total count of values* which is **5000** and *standard deviation* of the column values. It can be observed that the maximum value of *Age* is **67** and the maximum value of *Income* is **224.0**.

Thus, similarly, other parameters of the dataset can be analyzed based on their statistical values.

## **Data Profiling**

```
In [85]:
         bankingdata_report = banking_data.profile_report(title='Loan Approval Analysis Report', explorative = True)
         bankingdata_report
         Summarize dataset:
                               0%|
                                            | 0/5 [00:00<?, ?it/s]
         Generate report structure:
                                       0%|
                                                    | 0/1 [00:00<?, ?it/s]
         Render HTML:
                        0%|
                                      | 0/1 [00:00<?, ?it/s]
Out[85]:
In [86]:
         # Saving the profile report
         bankingdata_report.to_file(output_file="Loan Approval Analysis Report.html")
```

| 0/1 [00:00<?, ?it/s]

The data profiling report generated for the dataset helps in understanding various parameters such as the data type of the field values, the missing and duplicate values present in the dataset, the correlation between each of the field value, and the analysis of each of the field value on a individual basis based on correlation plot, histogram, and interaction graphs.

From the profiling report, it is observed that there are **7 numerical variable type and 7 categorical data type** field values present in the dataset of which the numerical data type have **integer and float values**. Also, there are **no missing values or duplicate values** present in the dataset, and the missing values visualization or plot also helps in understanding that there are no missing values present in the dataset, and for each field value a separate visualization is displayed in order to specifially analyze a particular field value.

Further cleaning of the data is implemented in the below steps.

0%|

## Step 2: Data Cleaning

Export report to file:

- 1. Checking for null values in each column of the dataset, i.e., missing or bad values
- 2. Checking for unique data in the field values
- 3. Checking for outliers in the dataset
  - a. Boxplot
  - b. Distribution Plot

#### 1. Checking for null values in each column of the dataset, i.e., missing or bad values

ID	0	
Age	0	
Experience	0	
Income	0	
ZIP Code	0	
Family	0	
CCAvg	0	
Education	0	
Mortgage	0	
Personal Loan	0	
Securities Account	0	
CD Account	0	
Online	0	
CreditCard	0	

Table 4. Missing Values Count

The code above shows that there are **no missing values** present in the dataset. The **isna()** function is used in order to display and check the 'Null' or 'NA' values that are present in each of the field values of the dataset.

Displaying the first 10 rows of data

( )				

	ID	Age	Experience	Income	ZIP Code	Family	CCAvg	Education	Mortgage	Personal Loan	Securities Account	CD Account	Online	CreditCard
0	1	25	1	49	91107	4	1.6	1	0	0	1	0	0	0
1	2	45	19	34	90089	3	1.5	1	0	0	1	0	0	0
2	3	39	15	11	94720	1	1.0	1	0	0	0	0	0	0
3	4	35	9	100	94112	1	2.7	2	0	0	0	0	0	0
4	5	35	8	45	91330	4	1.0	2	0	0	0	0	0	1

Table 5. First 10 rows of the dataset

```
In [89]: # displaying the end rows of the dataset
    print("Displaying the last 10 rows of data")
    banking_data.tail()
```

Displaying the last 10 rows of data

## Out[89]:

	ID	Age	Experience	Income	ZIP Code	Family	CCAvg	Education	Mortgage	Personal Loan		CD Account	Online	CreditCard
4995	4996	29	3	40	92697	1	1.9	3	0	0	0	0	1	0
4996	4997	30	4	15	92037	4	0.4	1	85	0	0	0	1	0
4997	4998	63	39	24	93023	2	0.3	3	0	0	0	0	0	0
4998	4999	65	40	49	90034	3	0.5	2	0	0	0	0	1	0
4999	5000	28	4	83	92612	3	0.8	1	0	0	0	0	1	1
4														<b></b>

Table 6. Last 10 rows of the dataset

#### 2. Checking for unique data in the field values

```
In [90]: # displaying unique data
print("Displaying the unique data present in columns\n")
banking_data.nunique()
```

Displaying the unique data present in columns

```
Out[90]: ID
                                5000
                                  45
         Age
         Experience
                                  47
                                 162
         Income
         ZIP Code
                                 467
         Family
                                   4
         CCAvg
                                 108
         Education
                                   3
                                 347
         Mortgage
         Personal Loan
         Securities Account
         CD Account
                                   2
         Online
                                   2
         CreditCard
                                   2
         dtype: int64
```

Table 7. Unique Data

#### 3. Checking for outliers in the dataset

#### a. Boxplot

The below code creates **boxplots** for the various field values of the bank dataset in order to check for outliers present in the dataset. Here, the boxplots are implemented for the variables **Age**, **Income**, **Mortgage**, and **Personal Loan**, as shown in the below figures. The outliers that are present in the dataset will not be removed as each of the data point is important for analysis and model building.

```
In [91]: # creating boxplot for 'Age' and 'Income' variable

fig, axs = plt.subplots(1, 2, figsize=(10, 5))
axs[0].boxplot(banking_data['Age'])
axs[1].boxplot(banking_data['Income'])
axs[0].set_title('Boxplot for Age')
axs[1].set_title('Boxplot for Income')
axs[0].set_ylabel('Data Values')
axs[1].set_ylabel('Data Values')
```

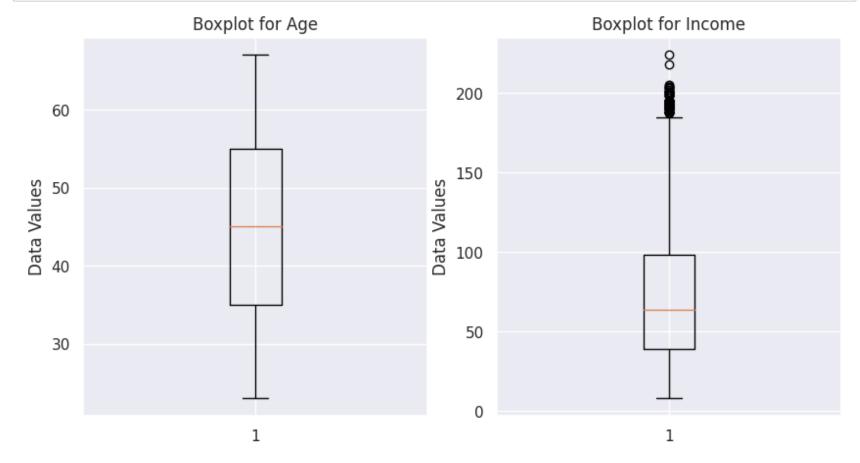


Figure 2. Boxplot for Age & Income

```
In [92]: # creating boxplot for 'Mortgage' and 'Personal Loan' variable

fig, axs = plt.subplots(1, 2, figsize=(10, 5))
axs[0].boxplot(banking_data['Mortgage'])
axs[1].boxplot(banking_data['Personal Loan'])
axs[0].set_title('Boxplot for Mortgage')
axs[1].set_title('Boxplot for Personal Loan')
axs[0].set_ylabel('Data Values')
axs[1].set_ylabel('Data Values')
```

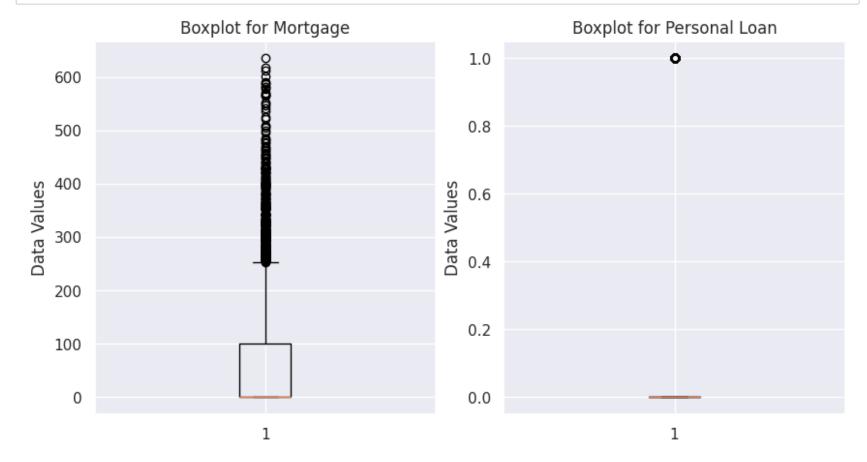


Figure 3. Boxplot for Mortgage & Personal Loan

#### b. Distribution Plot

The distribution plot for the various parameters of the dataset values gives an overview of the outliers that are present and the distribution of the data points across present in the dataset.

The plot below for *Age* shows that the data is **normally distributed** across the data points, meaning that the data points are evenly distributed around the mean value. However, the plot for the *Income* variable indicates that the data is **right skewed**, i.e., the data is concentrated towards a certain range of values and is not equally distributed.



Figure 4. Distribution Plot for Age & Income

#### In [95]: # distribution plot for the Mortgage & Experience plt.figure(figsize=(16,5)) plt.subplot(1,2,1) sns.distplot(banking\_data['Mortgage']) plt.subplot(1,2,2) sns.distplot(banking\_data['Experience']) plt.show() 0.035 0.05 0.030 0.025 0.04 Density 0.020 0.015 Density 80.0 0.02 0.010 0.01 0.005 0.00 0.000 100 200 300 400 500 600 700 -10 20 50 Mortgage Experience

Figure 5. Distribution Plot for Mortgage & Experience

Here, the distribution plot for 'Mortgage' is **right skewed**, whereas for 'Experience' the plot is **normally distributed**. Thus the distribution plots help in analyzing the data points that are present in the dataset that could further help in understanding the relationship between the independent and target variables.

#### **Step 3: Data Visualization**

Out[96]: Text(0.5, 1.0, '\nPersonal Loan Variable count')

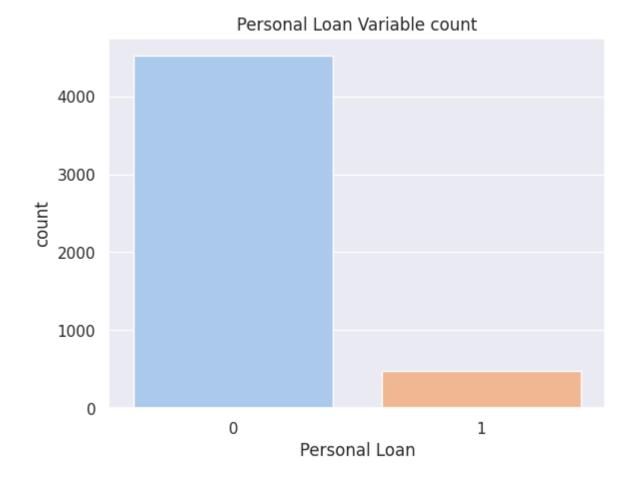


Figure 6. Graph of Personal Loan Count

From the above graph of *Personal Loan Variable Count*, it is observed that the data is **biased towards one class** of loan not getting approved, and hence there is a possibility that the model will be biased to this class which will classify majority of the data points into loan not getting approved.

```
In [98]: # 2. Analysis of CreditCard vs Personal Loan
sns.countplot(x='CreditCard',data=banking_data,hue='Personal Loan', palette="pastel")
plt.title("\nAnalysis of CreditCard vs Personal Loan")
```

Out[98]: Text(0.5, 1.0, '\nAnalysis of CreditCard vs Personal Loan')

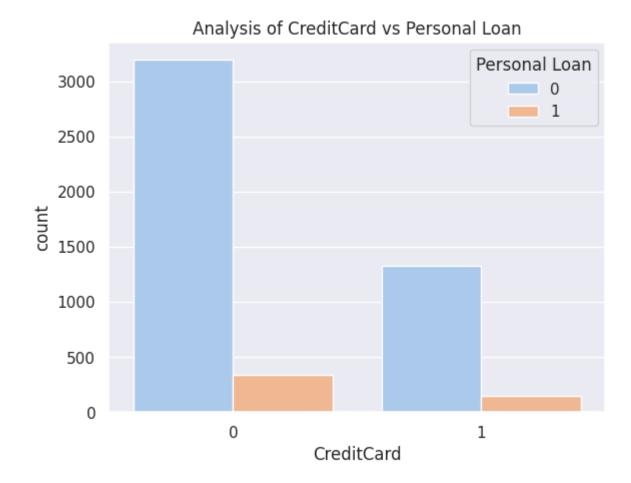


Figure 7. Analysis of CreditCard vs Personal Loan

The graph of CreditCard versus Personal Loan helps in analyzing the influence of the features or independent variables on the target variable, which is the Personal Loan parameter. Here, it is observed that customers who do not have a credit card issued from the bank are mostly likely to get their loan rejected. Hence, if the value of CreditCard is low, the likelihood of loan getting accepted is also low.

```
In [99]: # 3. Analysis of Online (using internet banking) vs Personal Loan
sns.countplot(x='Online',data=banking_data,hue='Personal Loan', palette="pastel")
plt.title("\nAnalysis of Online vs Personal Loan")
```

Out[99]: Text(0.5, 1.0, '\nAnalysis of Online vs Personal Loan')



Figure 8. Analysis of Online vs Personal Loan

The analysis of Online vs Personal Loan graph indicates that the loan is rejected for the customers using the internet banking facilities. As we have observed earlier, due to the bias in the categories present in the dataset, the data points are majorly classified into category 0, i.e., loan getting rejected. Hence, it is important to consider the class bias issue while building the model.

#### **Step 4: Pre-Modeling Steps**

- 1. Feature Selection & Extraction
- 2. Correlation Plot
- 3. Defining the features for model training
- 4. Spliting the dataset into train & test set
- 5. Standardization

#### 1. Feature Selection and Extraction

```
In [100]: # Feature Extraction
       target = 'Personal Loan'
       features, train = featurewiz(banking_data, target, corr_limit=0.7, verbose=2, sep=",",
       header=0,test_data="", feature_engg="", category_encoders="")
       FAST FEATURE ENGG
                                            A N D
                                                  S E L E C T I O N ! #######
       # Be judicious with featurewiz. Don't use it to create too many un-interpretable features! #
       featurewiz has selected 0.7 as the correlation limit. Change this limit to fit your needs...
       Skipping feature engineering since no feature_engg input...
       Skipping category encoding since no category encoders specified in input...
       #### Single_Label Binary_Classification problem ####
          Loaded train data. Shape = (5000, 14)
          Some column names had special characters which were removed...
       #### Single_Label Binary_Classification problem ####
       No test data filename given...
       1 variable(s) to be removed since ID or low-information variables
            variables removed = ['ID']
       GPU active on this device
          Tuning XGBoost using GPU hyper-parameters. This will take time...
```

The above code generated a feature selection & extraction report using the 'featurewiz' function that helped in understanding which features are to be taken into consideration for the prediction of the loan where the target variable is the 'Personal Loan' column.

The features selected by the featurewiz function are as shown below.

```
In [101]: print("The extracted features are:")
    features

The extracted features are:
Out[101]: ['Education', 'Family', 'Mortgage', 'Age']

2. Corelation Plot
```

A **correlation plot** or matrix is a *visual representation of the variables* present in the dataset which helps in understanding the *relationship* between the different variables and how highly the variables are corelated to each other.

The values of the correlation plot range from -1 to 1, where -1 indicates a **negative correlation** between the variables, 0 indicates **no correlation**, and 1 indicates a **positive correlation**.

The variables that have positive correlation are said to be highly correlated to each and hence either of the two variables must be removed for the model building as it may lead to **multicollinearity** where the efficiency of the model may reduce.

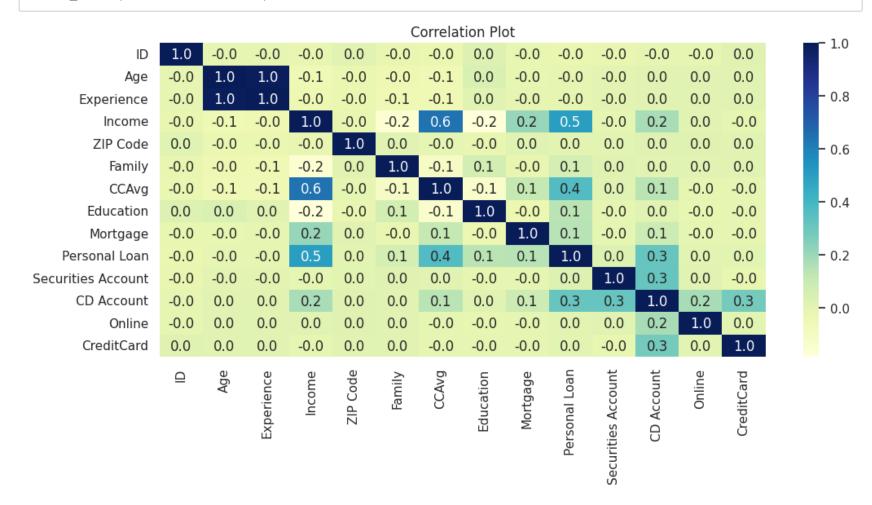


Figure 9. Correlation Plot

#### Looking for corelations between independent & dependent variables

As observed in the correlation matrix above, we see that there are many variables or features that are *highly correlated* to each other and hence we need to analyze the features that are strongly correlated such that these features are excluded from the training of the model in order to avoid **multicollinearity** and *improve the efficiency of the model*. The following features are highly correlated with the other features in the dataset and can be excluded from model building.

Correlation among the variables:

- 1. **Age** and **Experience** are highly correlated with each other with a correlation value of almost 1.0. Hence, Age is excluded from model building
- 2. Income is highly correlated with CCAvg
- 3. Personal Loan is highly correlated with Income, CCAvg, and CD Account
- 4. CD Account is highly correlated with Securities Amount
- 5. Credit Card is correlated to CD Account

## **Checking VIF score for Multicollinearity**

VIF score i.e., **Variance Inflation Factor** is a *measure of multicollinearity* between the independent variables in the regression analysis. This calculates the variance of the variables which helps in understanding the coefficient value and how much the variable is inflated due to collinearity in the model. The VIF score from **range 0 to 5** can be accepted to be considered for the training of the model, while values above 5 are considered to have high multicollinearity which would affect the accuracy and performance of the model, hence should be excluded.

```
In [37]: x = banking_data[['ID', 'Age', 'Experience', 'Income', 'Family', 'ZIP Code', 'CCAvg', 'Education', 'Mortgage'
         vif score = pd.DataFrame()
         vif score["Feature"] = x.columns
         vif_score["VIF Score"] = [variance_inflation_factor(x.values, i) for i in range(x.shape[1])]
         print(vif_score)
                        Feature
                                  VIF Score
         0
                                   4.007942
                            ΙD
                            Age 1275.042750
         1
         2
                     Experience
                                314.685071
         3
                         Income
                                  6.596040
         4
                        Family
                                   5.541795
         5
                      ZIP Code 367.803830
                                3.854692
         6
                         CCAvg
         7
                      Education
                                 6.703085
         8
                                1.375965
                      Mortgage
         9
            Securities Account
                                   1.269910
         10
                    CD Account
                                   1.415041
         11
                        Online
                                   2.578500
         12
                                   1.569272
                     CreditCard
```

From the above code, it is observed that the VIF score for 'Age', 'Experience', and 'ZIP Code' are not in the range of 0 to 5, or nearby the range of 0 to 5, which indicate that these variables are highly correlated and cause multicollinearity that will reduce the performance of the model. Hence, these variables are excluded from model training.

#### a. Understanding the top features selected by Correlation Matrix

## b. Lasso Regression to select the most important features for model training

```
In []: A = banking_data.drop(['Personal Loan'], axis=1)
B = banking_data['Personal Loan']
lasso_result = Lasso(alpha=0.1)
lasso_result.fit(A, B)
coef = pd.Series(lasso_result.coef_, index=A.columns)
features_lasso = coef.abs().sort_values(ascending=False).head(4).index
print("The top features selected by Lasso regression:")
print(features_lasso)

The top features selected by Lasso regression:
Index(['Income', 'Mortgage', 'ID', 'ZIP Code'], dtype='object')
```

## c. Features selected for model building

The features that are selected for the model building based on the Feature Selection & Extraction, Correlation Plot, and Lasso Regression are as follows:

e	Lasso Regr	Correlation Matrix	Feature Selection & Extraction
ln	1	Income	Education
or	Мо	CCAvg	Family
		CD Account	Mortgage
р	Zi	Mortgage	Age

Table 8. Features Selected & Extracted

#### 3. Defining the features for model training (Dimensionality Reduction)

The model is trained & built on the below mentioned features that is selected from the analysis of the Feature selection and extraction report, Correlation matrix, Lasso regression, and VIF score for multicollinearity.

- 1. ID and Zip Code are not relevant for the model building
- 2. Age & Experience are highly correlated, hence age is excluded
- 3. Personal Loan has high correlation with Income, CCAvg, CD Account
- 4. Age and Experience have higher VIF score indicating multicollinearity, hence are excluded from the model training

```
In [3]: X = banking_data[['Income', 'Family', 'CCAvg', 'Education', 'Mortgage', 'Securities Account','CD Account','On
y = banking_data['Personal Loan']
```

#### 4. Splitting the dataset into train & test set

The dataset is split into training and testing data with a random split of 80% train set and 20% for test data.

```
In [4]: X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.2, random_state = 42)
```

#### Label Count in train & test dataset

```
In [105]: print('Labels count in y:', np.bincount(y))
    print('Labels count in y_train:', np.bincount(y_train))
    print('Labels count in y_test:', np.bincount(y_test))

Labels count in y: [4520 480]
    Labels count in y_train: [3625 375]
    Labels count in y_test: [895 105]
```

#### 5. Standardization

Standardization is performed on the split dataset in order to make the features selected comparable to a standardized scale.

```
In [5]: scaler = StandardScaler()
    X_train_scaled = scaler.fit_transform(X_train)
    X_test_scaled = scaler.transform(X_test)
    print("Standardization successful")
```

Standardization successful

## Step 5: Model Building

Building the Logistic Regression model to classify and predict the loan approval or rejection categories.

## Fitting the Logistic Regression model

#### Q1. What were the three most significant variables?

#### Displaying the coefficients & intercepts after fitting the model

As observed from the below code, the coefficient values of the variables are displayed which are either positive or negative, which indicates that the variables with **positive** value have a **positive relationship with the target variable** whereas values having a **negative sign** indicate that there is a **negative relationship between the independent variable and the target variable.** This indicates that it represents the estimated effect of each of the features the dependent variable, i.e., whether a loan is approved or not.

```
In [108]:
         coefficient_values = pd.DataFrame({'Feature': X.columns, 'Coefficient': logisticreg_model.coef_[0]})
         print('Coefficients:')
         print(coefficient_values)
          Coefficients:
                       Feature Coefficient
         0
                        Income 2.389679
         1
                        Family
                                  0.805781
          2
                                0.173407
                         CCAvg
                     Education
         3
                                1.324014
          4
                      Mortgage
                                0.056399
          5
            Securities Account
                                 -0.264098
         6
                    CD Account
                                  0.895344
                        Online
          7
                                 -0.300469
         8
                    CreditCard -0.553302
```

#### **A1.**

In this case, the three **most significant features** based on their coefficients values (i.e., highest positive coefficient value) that contribute in the classification of loan prediction are as follows.

#### Q2. Which of those three had the most negative influence on loan acceptance?

#### **Significant Variable Selection**

The variable selection metrics is used to identify the most significant variable or relevant features that needs to be included in the training of the Logistic Regression model. From the coefficients and p-values of the independent variables, and the standard error of the model, it is observed that **'Experience' and 'Mortgage'** are **not significant variables** and do not contribute in the classification of the loan approval model.

```
In [64]: X2 = sm.add_constant(X)
    logisticreg_model1 = sm.Logit(y, X2)
    model_result = logisticreg_model1.fit(method='newton')
    p_values = model_result.pvalues[1:]
    standard_error = model_result.params[1:] / model_result.bse[1:]
    significant_var = pd.DataFrame({'p-value': p_values, 'Standard Error': standard_error})
    significant_var['Significant Variable'] = np.where(significant_var['p-value'] < 0.05, 'Yes', 'No')
    print('\nSignificant Variable Selection Table:\n')
    print(significant_var)</pre>
```

Optimization terminated successfully.

Current function value: 0.128794

Iterations 9

Significant Variable Selection Table:

```
p-value Standard Error Significant Variable
                     3.475464e-97 20.920623
Income
Family
                     1.820457e-20
                                         9.272375
                                                                        Yes
CCAvg
Education
Mortgage
                     3.055791e-03
                                          2.962069
                                                                        Yes
                    6.519947e-52
4.098820e-01
1.098241e-03
1.492924e-32
2.011240e-05
4.868773e-08
                                          15.159869
                                                                        Yes
Mortgage
                                          0.824101
                                                                         No
Securities Account 1.098241e-03
                                          -3.264070
                                                                        Yes
CD Account
                                          11.880600
                                                                        Yes
Online
                                          -4.263639
                                                                        Yes
CreditCard
                                          -5.456037
                                                                        Yes
```

#### **Summary Report of the Logistic Regression model**

Summary report of the Logistic Regression model provides an overview of the model build and how accurately the model fits the data for each independent variable to predict or classify the target variable or dependent variable. The report is used to evaluate the overall fit of the model, identify which independent variables are most important in predicting the dependent variable, and analyze the statistical significance of each coefficients.

- From the summary report below, it is observed that **'CCAvg'** and **'Mortgage'** have *higher p-values*, i.e., greater than the significance value of 0.05, and hence it is *not statistically significant* indicating that these features are not contributing to the classification of loan approval.
- Considering the statistically significant variables, there is a positive coefficient obtained for Income and CD Account where
  the highest coefficient value is for CD Account and thus it implies that this feature contributes in the classification of loan
  approval. The recommendation is that the CD Account feature is the important parameter to be consider when predicting or
  classifying whether or not to approve the loan for the customer, which means that if the customer has a certificate of deposit
  account with the bank, the customer is most likely to get the loan approved. Hence, the bank should check if the customer has
  a CD Account in order to approve the loan.

```
In [109]: model_summary = sm.Logit(endog=y, exog=X)
summary_result = model_summary.fit()
print(summary_result.summary())
```

Optimization terminated successfully.

Current function value: 0.288454

Iterations 8

Logit Regression Results

=======================================		=======		========		=	
Dep. Variable:	Persona	l Loan	No. Observatio	0			
Model:		Logit	Df Residuals:		499	1	
Method:		MLE	Df Model:			8	
Date:	Thu, 27 Ap	r 2023	Pseudo R-squ.:		0.08776		
Time:	21	:13:08	Log-Likelihood	:	-1442.	3	
converged:	converged: Tr				-1581.	0	
Covariance Type:	non	robust	LLR p-value:		2.503e-5	5	
=======================================				========		=======	
	coef	std err	r z	P> z	[0.025	0.975]	
Income	0.0099	0.001	L 8.843	0.000	0.008	0.012	
Family	-0.5320	0.041	L -12.976	0.000	-0.612	-0.452	
CCAvg	0.0330	0.029	1.135	0.256	-0.024	0.090	
Education	-0.4404	0.048	-9.121	0.000	-0.535	-0.346	
Mortgage	-0.0004	0.000	-0.885	0.376	-0.001	0.000	
Securities Account	-1.8275	0.213	-8.588	0.000	-2.245	-1.410	
CD Account	4.4947	0.219	20.533	0.000	4.066	4.924	
Online	-1.4833	0.103	3 -14.377	0.000	-1.686	-1.281	
CreditCard	-1.7474	0.15	3 -11.423	0.000	-2.047	-1.448	

#### **A2**.

From the summary report, it is also observed that of the three most significant features, the **most negative influence on loan acceptance is 'Education'** as it has a negative coefficient value of the three features, which means that as the level of education increases, the likelihood of approving the loan decreases.

#### **Model Testing**

```
In [110]: y_pred = logisticreg_model.predict(X_test_scaled)
```

Q3. How accurate was the model overall, and what was the precision rate?

## Evaluating the performance of the model

- 1. Accuracy of the model on training and testing dataset
- 2. Confusion Matrix
- 3. Classification Report
- 4. AUC-ROC curve

```
In [67]: # Accuracy of the model on training and testing set

print('Accuracy of Logistic Regressor model on training set: {:.3f}'.format(logisticreg_model.score(X_train_s print('Accuracy of Logistic Regressor model on test set: {:.3f}'.format(logisticreg_model.score(X_test_scomedl_result = logisticreg_model.score(X_test_scaled, y_test) model_result = round(model_result,4) print("Overall Accuracy of the model is ",model_result)

Accuracy of Logistic Regressor model on training set: 0.952 Accuracy of Logistic Regressor model on test set: 0.956 Overall Accuracy of the model is 0.956
```

A3.

```
Accuracy on Training Data Accuracy on Testing Data

95.2%

95.6%
```

The accuracy on training and testing data is almost similar, which indicates that the model efficiency is good on both training and testing sets of data. Hence, there is **no issue of overfitting or underfitting of the model.** 

```
In [49]: # Confusion Matrix

confusionmatrix_LR = confusion_matrix(y_test, y_pred)

fig = sns.heatmap(confusionmatrix_LR, annot=True, annot_kws={"size": 15}, cmap = 'Blues', fmt='g')
    fig.xaxis.set_ticklabels(['Loan Not Approved','Loan Approved'])
    fig.yaxis.set_ticklabels(['Loan Not Approved','Loan Approved'])
    fig.set_xlabel('Predicted Values')
    fig.set_ylabel('Actual Values ')
    fig.set_title('Confusion Matrix for the Logistic Regression Model')
    sns.set(font_scale=1.0)
```

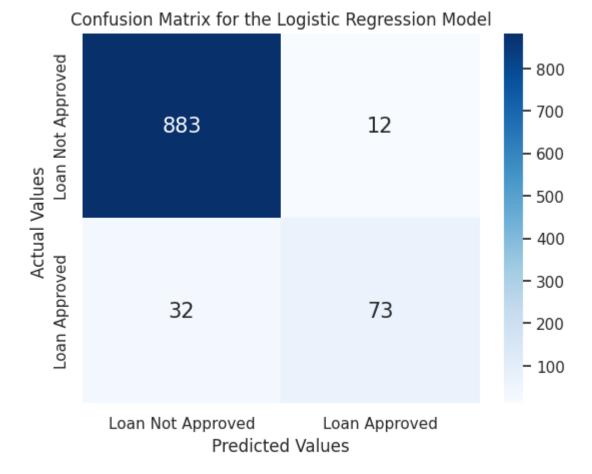


Figure 10. Confusion Matrix

The **confusion matrix** as shown above, helps in understanding the classification made by the model for the test dataset and how efficiently the labels are rightly classified. It summarizes the **performance** of the model and shows the number of *correct and incorrect predictions* that are made by the model.

As it is observed from the confusion matrix, the model has **correctly classified the 'Loan Not Approved' class 883 times, and has 12 times wrongly classified it as 'Loan Approved' class.** Similarly, the **'Loan Approved'** category is **correctly classified 73 times and wrongly classified into a different class 32 times.** 

Here, we can also observe the class bias where the classification is biased towards one category of data values, i.e., 'Loan Not Approved'. The false positive and false negative values can be further analyzed in order to classify the data points which are wrongly classified into their correct categories.

Thus, the confusion matrix helps in understanding which labels are correctly classified and that which are wrongly classified into a different class.

# In [50]: # Classification Report print("\n Classification report %s:\n%s\n" % (logisticreg\_model, metrics.classification\_report(y\_test, y\_pred)

```
Classification report LogisticRegression():
              precision
                           recall f1-score
                                               support
           0
                   0.97
                             0.99
                                        0.98
                                                   895
           1
                             0.70
                                        0.77
                                                   105
                   0.86
                                        0.96
                                                  1000
    accuracy
   macro avg
                   0.91
                             0.84
                                        0.87
                                                  1000
weighted avg
                   0.95
                             0.96
                                        0.95
                                                  1000
```

From the classification report, it is observed that the precision rate for loan approval is 0.86, which means that 86% of the times the loan is accepted, whereas the recall rate is 0.70 indicating that the model missed 30% of the actual positive classes.

```
In [77]: # AUC-ROC Curve

ypred_prob = logisticreg_model.predict_proba(X_test_scaled)[:,1]
fpr, tpr, thresholds = roc_curve(y_test, ypred_prob)
roc_auc = auc(fpr, tpr)
plt.figure(figsize=(8,5))
plt.title('ROC Curve')
plt.plot(fpr, tpr, 'b', label = 'AUC = %0.2f' % roc_auc)
plt.legend(loc = 'lower right')
plt.plot([0, 1], [0, 1], 'r--')
plt.ylabel('True Positive Rate (Sensitivity)')
plt.xlabel('False Positive Rate')
plt.show()
```

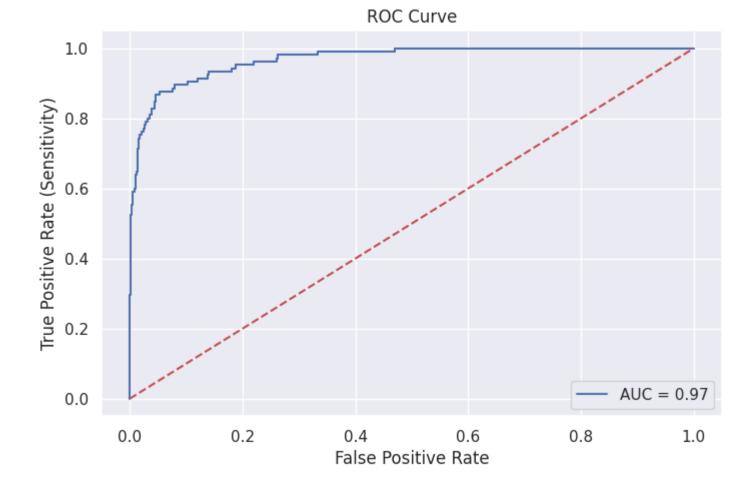


Figure 11. AUC-ROC Curve

The **AUC value** obtained from the above graph is **0.97** indicating that the model's performance is good and is able to classify the classes into their categories and also distinguish between positive and negative classes with high accuracy score.

#### A3.

The classification report summarizes the performance of the model on the test data, and the various parameters such as precision, recall, f1-score help to analyze the model efficiency. This report is a way to measure the quality of the model built for classification or prediction of the target variable.

- Precision: It is used to measure the accuracy of positive predictions, and high precision value indicates that the model is making
  few false positive predictions. Here, the precision score of the model is 86%, which means that around 86% were accepted out of
  all the cases that were predicted as loan acceptance.
- 2. **Recall**: It is the fraction of positive samples correctly classified by the model among all the positive data points. The recall percent for the loan approval dataset is **70**%.
- 3. **F1-score**: It is a measure of a model's accuracy that considers both the precision and the recall value where in this case, the f1-score on the test dataset is **77%**.

# **Results**

Perform the analysis and also be ready to answer the following three questions to your boss tomorrow morning:

- 1. What were the three most significant variables?
- 2. Which of those three had the most negative influence on loan acceptance?
- 3. How accurate was the model overall, and what was the precision rate?

#### Q1. What were the three most significant variables?

#### **A1**.

Based on the Logistics Regression analysis, it is observed that the three most significant variables are 'Income', 'Education', and 'CD Account'. This indicates that the classification or prediction of loan approval or rejection will highly depend on these features as they have the highest coefficient values and hence contribute to the prediction of the loan approval analysis.

```
In [55]: significant_features= coefficient_values.nlargest(3, 'Coefficient')
print("The three most significant variables are:\n")
print(significant_features)
```

The three most significant variables are:

```
Feature Coefficient
0 Income 2.389679
3 Education 1.324014
6 CD Account 0.895344
```

Q2. Which of those three had the most negative influence on loan acceptance?

#### **A2**.

Of the three most significant variables, i.e., Income, Education, and CD Account, **Education has the most negative influence on loan acceptance** which means that as the education level of the customer increases, the likelihood of loan approval decreased. This can be observed from the summary report analyzed above based on the p-values and coefficient values. The coefficient value of Education as observed from the summary report is **-0.44**, indicating a *44% decrease of loan approval as the level of education increases*.

Q3. How accurate was the model overall, and what was the precision rate?

#### A3.

- The accuracy of the model obtained for the **train data** is **95.2**% whereas the accuracy for the **test data** is **95.6**%. This indicates that the model is accurately able to predict the loan approval data 95.2% on the train data and 95.6% on test data, and since the accuracy of both the train and test dataset is almost nearby, we can conclude that the **model** is **not overfitted nor underfitted** and hence can be used to predict the loan approval for customers. **Hence, the overall accuracy of the model** is **95.6**%.
- Apart from the accuracy metric, if we consider the **confusion matrix**, it helps to understand which classes are correctly classified and which are incorrectly classified. This is important as the **false positive and false negative values** will have a wrong impact on the decision making, which needs to be avoided.
- The model is able to classify the loan not approved category 883 times while loan approved category is classified correctly
  73 times. The difference in the count of values is due to class bias, as majority of data points exist for the loan not approved
  class. The false postive and false negative values are as displayed in Figure 10. that indicates that these values need to be
  checked before making a decision.
- The *precision rate, recall, and f1-score* values are summarized above in the classification report which helps in analyzing the predicted values and how accurately the classes are classified, apart from the accuracy metric. The **precision rate for the logistic regression model for classification of loan approval is 86%** which indicates that the accuracy of predicting the positive values is high, hence fewer false positive predictions will be made.

# Conclusion

#### · Logistic Regression models

Logistic regression model is a powerful machine learning algorithm that is used for classification to **predict binary outcomes**. It is a *statistical method that uses the sigmoid function to analyze the relationship between a binary dependent variable and one or more independent variables*. The goal here of a logistic regression model is to predict the probability of the event either occurring or not occurring.

#### • Loan Approval Prediction using Logistic Regression model

The Loan Approval prediction uses a Logisitic Regression model to analyze the dataset in order to **predict whether a loan would be approved or not** for the customer that is based on the various features and parameters. Using Logistic Regression model to predict the loan approval is most suitable as it helps in understanding the parameters that contribute in the prediction or classification, thus helping in the decision-making process.

From the exploratory data analysis, feature selection & extraction, VIF score, and model training, it is observed that the **three most significant** variables contributing to the prediction are **Income, Education,** and **CD Account**, of which **CD Account** has the highest positive coefficient value, which means it has a positive influence on loan approval, whereas **Education** had the most negative influence.

#### Model Performance & Accuracy

The overall model **accuracy** obtained was about **95.6%** for the test dataset, and the **precision rate** is about **86%** which indicate that the model is accurate in classifying and predicting the categories of loan approval. However, if we consider the **false positive and false negative** values from the confusion matrix, we conclude that there is still a need for model efficiency and thus the model can be improved and updated as new data points and features are added to the dataset.

#### Recommendations

- Based on the analysis and results, we conclude that the model is neither overfitted nor underfitted and hence can be used in future for further classification of loan approvals by updating new features and data points to increase the efficiency and performance of the model and reduce the false positive and false negative values.
- The bank should increase focus on customers having **high income and CD Account**, as these variables had the most positive significant influence on loan approval.
- Education had a negative influence on the loan approval, which means that customers with a higher level of education were
  less likely to get a loan, and hence the bank should focus on customers with lower education levels.
- Overall model accuracy and precision rate of the model is good which indicates that the Logistic Regression model can be used to predict the loan approval categories.

## • Future Scope

Despite the model is accurately able to predict the classes of loan approval, the false positive and false negative values need to be minimized, along with the model performance. Thus, the model can be improved and updated based on new features being added to the dataset that can help to better analyze the target variable.

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