# Reagan Rogers

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## **Professional Summary**

Hardworking individual, looking for a job in Software Development, focused on completing work quickly to consistently exceed targets. Reliable team member accustomed to taking on challenging tasks. Dedicated to business success.

#### Skills

- Exceptional customer service skills with a high sense of urgency.
- Effectively take on multiple tasks at a time.
- Consistently exceed sales goals and expectations.
- Experience in wireless, brand awareness and Also experience with: product promotion.
- HTML
- Bootstrap
- JQuery
- Node.js

- Persuasive presentation skills along with motivational leadership skills.
- Manage time effectively.
- Collaborate well with others to ensure the success of a project.
- CST
- Java script
- Third Party APIs

### **Experience**

Territory Manager - Market Development

MarketSource - Columbus, Ohio

Apr 2018 - Mar 2020

- Train and educate Sales Representatives on LG products and promotions to drive sales for 50+ stores including Verizon, T-Mobile, Sprint, AT&T, etc.
- Develop and maintain relationships with these sales representatives.
- Discuss strategies with team members and store representatives to maximize profitability for our client, LG.
- Influence and incentivize representatives to exceed sales target.

Sales Consultant

Jan 2017 - Apr 2018

GoWireless - Avon, Ohio

- Drive sales for the client, Verizon, through enthusiastic and educational presentations to potential buyers that came into our retail location.
- Exceed daily, weekly, and monthly sales standards.
- Work with other team members to ensure we complete company goals.
- Provide excellent customer service to past and present customers.

#### **Education**

FullStack Software Engineer Bootcamp: Software Developement the Ohio State University - Columbus, Ohio

Jul 2021

Studied for my Associates of Science Lorain County Community College - Elyria, Ohio Aug 2014