Roman Ruiz

SOFTWARE ENGINEER IN ST. LOUIS, MO

PHONE 816-588-0468 | **EMAIL** roman.ruiz816@gmail.com
GITHUB https://github.com/rruiz88 | **LINKEDIN** www.linkedin.com/in/romaneruiz

Motivated and productive full-stack web developer with a passion for creative solutions and continuous improvement. Looking for an entry-level position at a great company to be a hard-working asset to any team, to learn, grow and develop long-term.

LANGUAGES	FRAMEWORKS	DATABASES	TOOLS
• JavaScript • Java • HTML5/CSS3	• ReactJS • AngularJS • Spring • Spring Boot	• MySQL • MS SQL Server	• Visual Studio Code • IntelliJ

PROJECT EXPERIENCE

Pet Boarding Project — Lift-Off Project
- Designed front and back-end application for a pet boarding business, focusing on the internal needs of the business.
- Access to the system is through an ID and password. The web interface allows users to create, search, edit and generate reservations and view through a weekly calendar.

WORK EXPERIENCE

Inside Sales Representative, Spring Venture Group, Kansas City, MO April 2019 – January 2022
- Evaluated leads obtained through direct referrals, lead databases and cold calling.
- Continuing on-going training with appointed national carriers for sales techniques, benefit and insurance-related products.
- Provided extensive product presentations with strong customer service skills, allowing for strong report building, confidence in overcoming objections and use of appropriate closing techniques.

Sales Representative, Adams Toyota, Lee's Summit,MO August 2018 – April 2019
- Cultivate relationships with new customers to achieve sales objectives and provide insight into new products, features and options.
- Strategically negotiate with customers to close on deals and increase sales.
- Personally work deals, interest rates, leases and calculate financial requirements prior to obtaining approval from dealership manager and F&I manager.

Asset Specialist, Cerner, North Kansas City, MO October 2015 – June 2018
- Responsible for receiving, asset tagging, storing, tracking and deployment of IT equipment.
- Performed inventories and of all IT assets and record findings, changes and physical location.
- Implemented new shipping and receiving procedures to improve turnaround time and customer service.

EDUCATION

LaunchCode, LC101 Programming Course — 2022
University of Missouri - Kansas City, Bachelor of Business Administration — 2013