

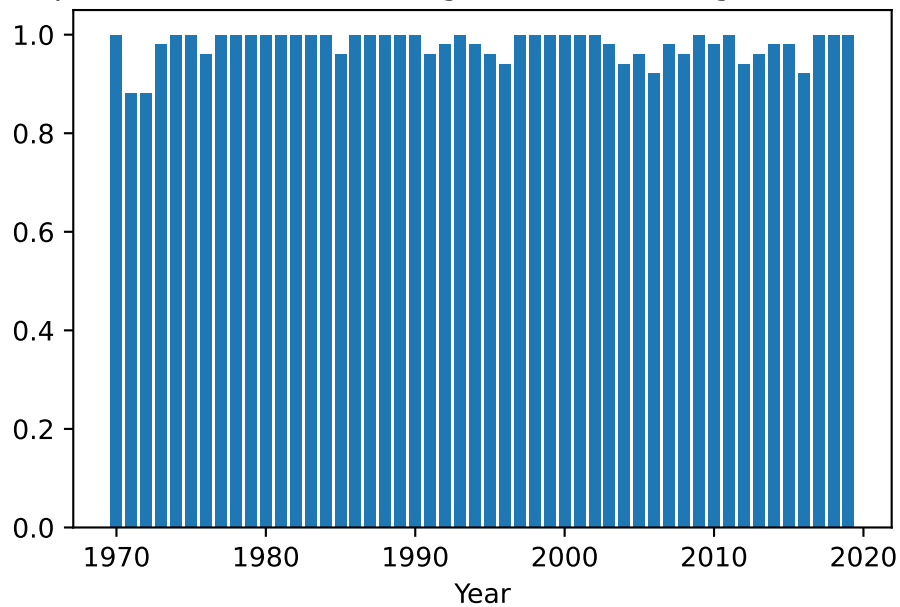
Homework 3

Research Methods, Spring 2025

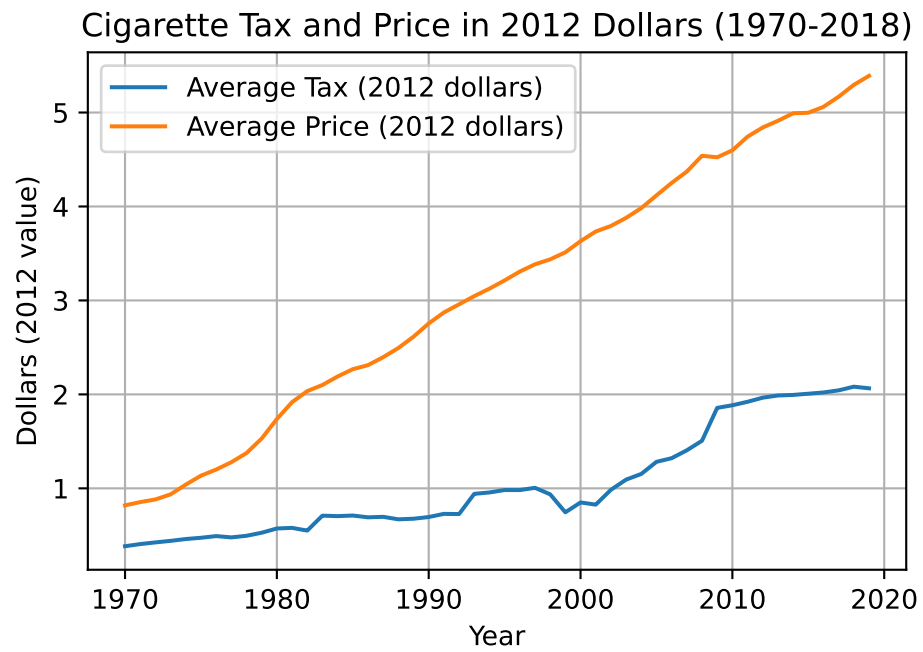
Ryan Scholte

You can access the Repository # 1 Bar Graph

Proportion of States with Cigarette Tax Change (1970-1985)

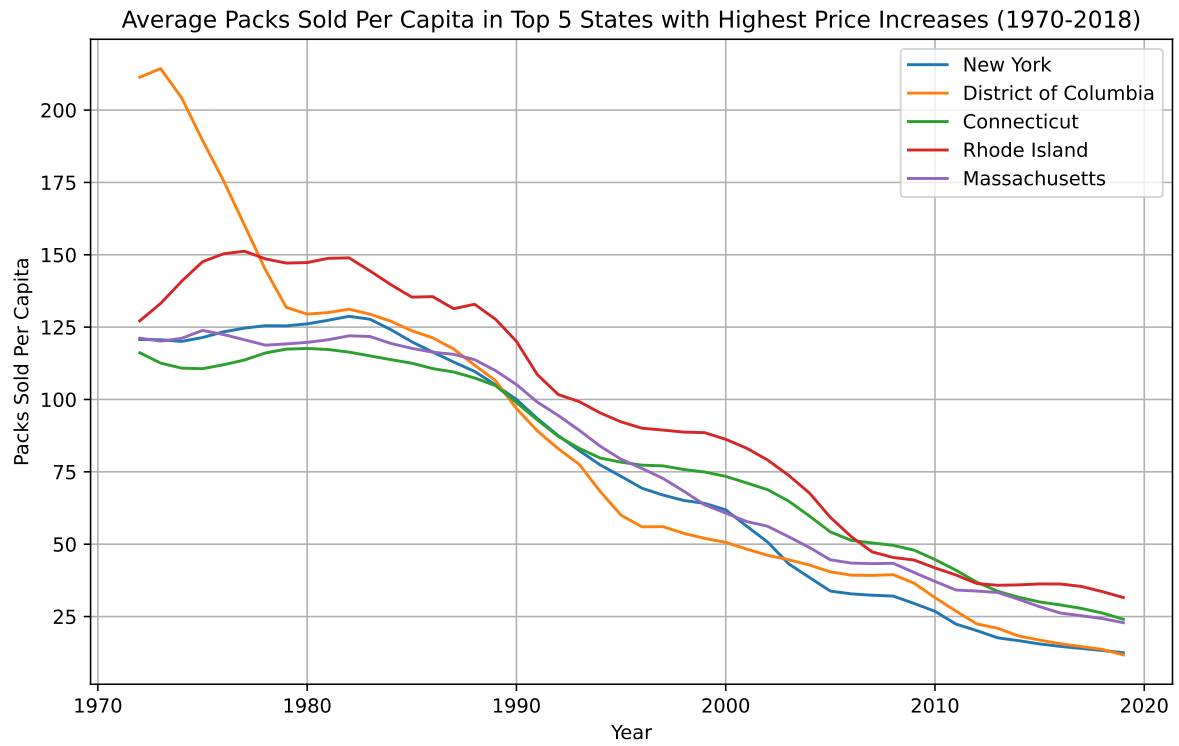


2



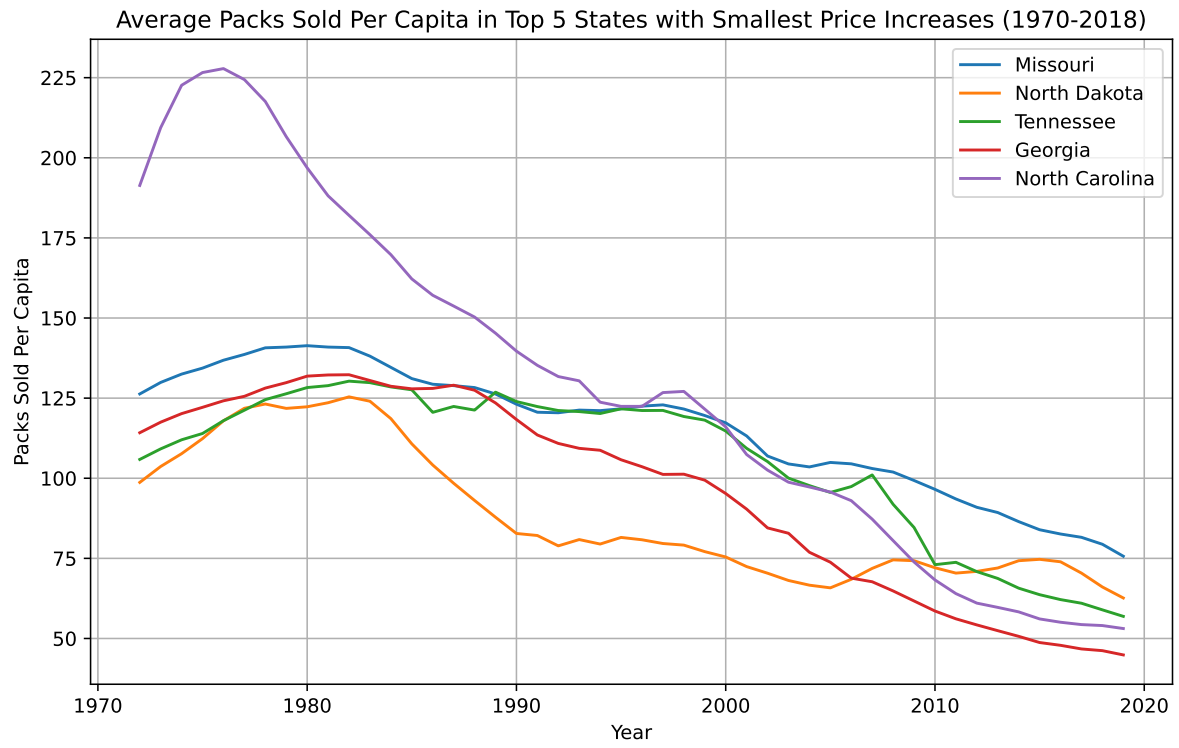
3

5 highest states in legend

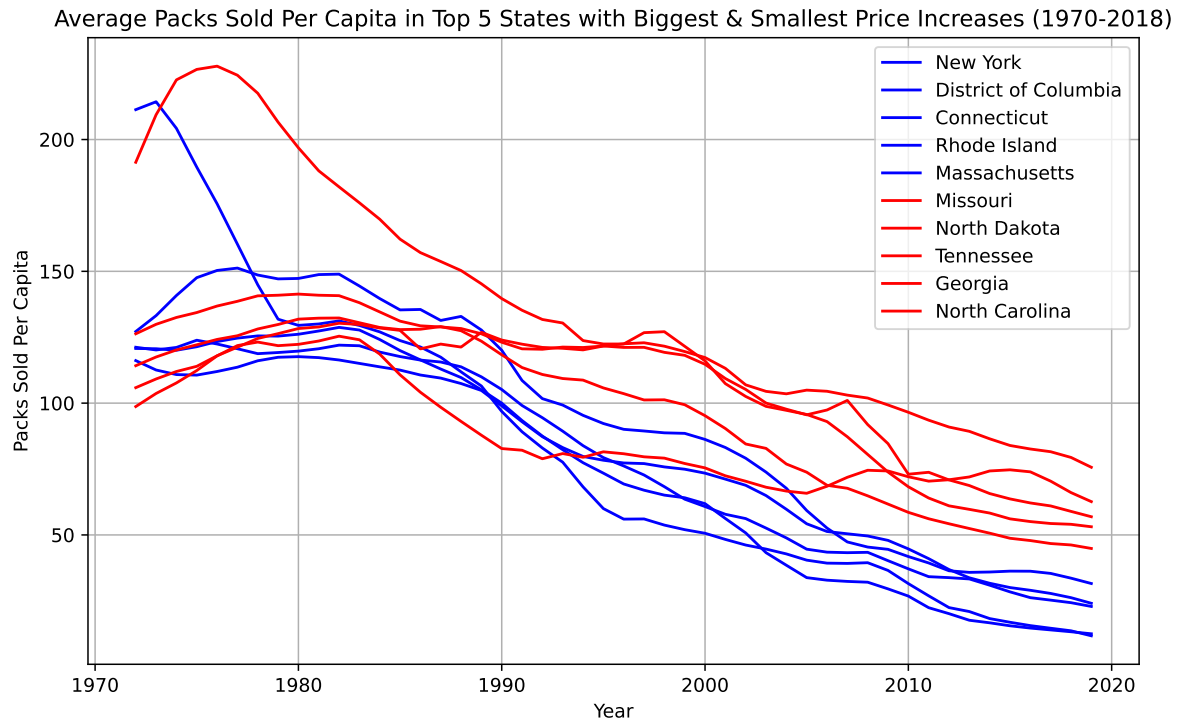


4

5 lowest states in legend



5



Both start with similar sales per capita, but the states with the highest price increases have a steeper decline in sales per capita compared to the states with the smallest price increases. This suggests that significant price increases do decrease cigarette sales per capita further.

7

OLS 1970-1990

| OLS Regression Results | | | |
|------------------------|------------------|---------------------|----------|
| ===== | | | |
| Dep. Variable: | ln_sales | R-squared: | 0.126 |
| Model: | OLS | Adj. R-squared: | 0.125 |
| Method: | Least Squares | F-statistic: | 153.9 |
| Date: | Tue, 18 Mar 2025 | Prob (F-statistic): | 4.18e-33 |
| Time: | 14:52:19 | Log-Likelihood: | 148.99 |
| No. Observations: | 1071 | AIC: | -294.0 |
| Df Residuals: | 1069 | BIC: | -284.0 |
| Df Model: | 1 | | |

| Covariance Type: | | nonrobust | | | | |
|------------------|---------|-----------|-------------------|-------|--------|----------|
| | coef | std err | t | P> t | [0.025 | 0.975] |
| const | 4.7504 | 0.008 | 585.321 | 0.000 | 4.734 | 4.766 |
| ln_price | -0.1715 | 0.014 | -12.404 | 0.000 | -0.199 | -0.144 |
| Omnibus: | | 64.611 | Durbin-Watson: | | | 0.139 |
| Prob(Omnibus): | | 0.000 | Jarque-Bera (JB): | | | 224.414 |
| Skew: | | 0.173 | Prob(JB): | | | 1.86e-49 |
| Kurtosis: | | 5.216 | Cond. No. | | | 2.48 |

Notes:

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

```
/var/folders/mn/l2nrwsxn24g6ywwz6ygh2fxp40000gn/T/ipykernel_54710/416662071.py:5: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row_indexer,col_indexer] = value instead
```

```
See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user_guide/1dindexing.html
cig_data['ln_sales'] = np.log(cig_data['sales_per_capita'])
/var/folders/mn/l2nrwsxn24g6ywwz6ygh2fxp40000gn/T/ipykernel_54710/416662071.py:6: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row_indexer,col_indexer] = value instead
```

```
See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user_guide/1dindexing.html
cig_data['ln_price'] = np.log(cig_data['cost_per_pack'])
/var/folders/mn/l2nrwsxn24g6ywwz6ygh2fxp40000gn/T/ipykernel_54710/416662071.py:7: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row_indexer,col_indexer] = value instead
```

```
See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user_guide/1dindexing.html
cig_data['ln_total_tax'] = np.log(cig_data['tax_dollar'])
```

8a

first stage 1970-1990

First-stage Regression (ln_price ~ ln_total_tax):

```

                                OLS Regression Results
=====
Dep. Variable:                ln_price    R-squared:                0.683
Model:                        OLS        Adj. R-squared:         0.683
Method:                      Least Squares    F-statistic:             2301.
Date:                        Tue, 18 Mar 2025    Prob (F-statistic):      8.21e-269
Time:                        14:52:19        Log-Likelihood:          -86.164
No. Observations:            1071          AIC:                    176.3
Df Residuals:                1069          BIC:                    186.3
Df Model:                    1
Covariance Type:             nonrobust
=====
                                coef      std err          t      P>|t|      [0.025      0.975]
-----
const                1.1786        0.033     35.712     0.000        1.114        1.243
ln_total_tax         1.0803        0.023     47.973     0.000        1.036        1.125
=====
Omnibus:                30.760    Durbin-Watson:           0.408
Prob(Omnibus):          0.000    Jarque-Bera (JB):        32.668
Skew:                   0.421    Prob(JB):                8.06e-08
Kurtosis:               3.156    Cond. No.                 8.72
=====

```

Notes:

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

8b

second stage 1970-1990

Second-stage Regression (ln_sales ~ pricehat):

```

                                OLS Regression Results
=====
Dep. Variable:                ln_sales    R-squared:                0.236
Model:                        OLS        Adj. R-squared:         0.235
Method:                      Least Squares    F-statistic:             330.3
Date:                        Tue, 18 Mar 2025    Prob (F-statistic):      1.56e-64
Time:                        14:52:19        Log-Likelihood:          221.17
No. Observations:            1071          AIC:                    -438.3

```

```

Df Residuals:          1069    BIC:          -428.4
Df Model:              1
Covariance Type:      nonrobust

```

| | coef | std err | t | P> t | [0.025 | 0.975] |
|----------------|---------|---------|-------------------|-------|----------|--------|
| const | 4.7101 | 0.008 | 573.443 | 0.000 | 4.694 | 4.726 |
| 0 | -0.2843 | 0.016 | -18.175 | 0.000 | -0.315 | -0.254 |
| Omnibus: | 83.338 | | Durbin-Watson: | | 0.157 | |
| Prob(Omnibus): | 0.000 | | Jarque-Bera (JB): | | 430.014 | |
| Skew: | 0.023 | | Prob(JB): | | 4.20e-94 | |
| Kurtosis: | 6.104 | | Cond. No. | | 2.98 | |

Notes:

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

the value of OLS without the instrument is -0.17 and with the instrument is -0.28. This means that a 1% increase in price will decrease sales per capita by 0.17% or 0.28%. They are different and this is due to the endogeneity in the naive estimate. For example a state could increase the tax rate because it has a high smoking rate, and this would bias the estimate.

9a

OLS 1991-2015

| OLS Regression Results | | | | | | |
|------------------------|------------------|---------------------|-----------|-------|--------|--------|
| ===== | | | | | | |
| Dep. Variable: | ln_sales | R-squared: | 0.533 | | | |
| Model: | OLS | Adj. R-squared: | 0.532 | | | |
| Method: | Least Squares | F-statistic: | 1451. | | | |
| Date: | Tue, 18 Mar 2025 | Prob (F-statistic): | 1.52e-212 | | | |
| Time: | 14:52:19 | Log-Likelihood: | -296.47 | | | |
| No. Observations: | 1275 | AIC: | 596.9 | | | |
| Df Residuals: | 1273 | BIC: | 607.2 | | | |
| Df Model: | 1 | | | | | |
| Covariance Type: | nonrobust | | | | | |
| ===== | | | | | | |
| | coef | std err | t | P> t | [0.025 | 0.975] |
| ----- | | | | | | |
| const | 5.0395 | 0.023 | 219.934 | 0.000 | 4.995 | 5.084 |
| ln_price | -0.6656 | 0.017 | -38.094 | 0.000 | -0.700 | -0.631 |
| ===== | | | | | | |
| Omnibus: | 19.351 | Durbin-Watson: | 0.158 | | | |
| Prob(Omnibus): | 0.000 | Jarque-Bera (JB): | 33.046 | | | |
| Skew: | 0.064 | Prob(JB): | 6.67e-08 | | | |
| Kurtosis: | 3.778 | Cond. No. | 5.37 | | | |
| ===== | | | | | | |

Notes:

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

```
/var/folders/mn/l2nrwsxn24g6yww6ygh2fxp40000gn/T/ipykernel_54710/1062089729.py:3: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row_indexer,col_indexer] = value instead
```

```
See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user_guide/1dindexing.html
cig_data2['ln_sales'] = np.log(cig_data2['sales_per_capita'])
/var/folders/mn/l2nrwsxn24g6yww6ygh2fxp40000gn/T/ipykernel_54710/1062089729.py:4: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row_indexer,col_indexer] = value instead
```

```
See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user_guide/1dindexing.html
cig_data2['ln_price'] = np.log(cig_data2['cost_per_pack'])
```

```

/var/folders/mn/l2nrwsxn24g6yww6ygh2fxp40000gn/T/ipykernel_54710/1062089729.py:5: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row_indexer,col_indexer] = value instead

```

See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user_guide

```

cig_data2['ln_total_tax'] = np.log(cig_data2['tax_dollar'])

```

9b

first stage 1991-2015

First-stage Regression (ln_price ~ ln_total_tax):

| OLS Regression Results | | | | | | |
|------------------------|------------------|---------------------|---------|-------|--------|--------|
| Dep. Variable: | ln_price | R-squared: | 0.869 | | | |
| Model: | OLS | Adj. R-squared: | 0.869 | | | |
| Method: | Least Squares | F-statistic: | 8442. | | | |
| Date: | Tue, 18 Mar 2025 | Prob (F-statistic): | 0.00 | | | |
| Time: | 14:52:19 | Log-Likelihood: | 396.65 | | | |
| No. Observations: | 1275 | AIC: | -789.3 | | | |
| Df Residuals: | 1273 | BIC: | -779.0 | | | |
| Df Model: | 1 | | | | | |
| Covariance Type: | nonrobust | | | | | |
| | coef | std err | t | P> t | [0.025 | 0.975] |
| const | 1.2072 | 0.005 | 242.906 | 0.000 | 1.197 | 1.217 |
| ln_total_tax | 0.6300 | 0.007 | 91.881 | 0.000 | 0.617 | 0.643 |
| Omnibus: | 10.474 | Durbin-Watson: | 0.330 | | | |
| Prob(Omnibus): | 0.005 | Jarque-Bera (JB): | 10.642 | | | |
| Skew: | 0.223 | Prob(JB): | 0.00489 | | | |
| Kurtosis: | 2.965 | Cond. No. | 1.38 | | | |

Notes:

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

9c

second stage 1991-2015

Second-stage Regression (ln_sales ~ pricehat):

| OLS Regression Results | | | | | | |
|------------------------|------------------|---------------------|---------|-----------|--------|--------|
| Dep. Variable: | ln_sales | R-squared: | | 0.608 | | |
| Model: | OLS | Adj. R-squared: | | 0.607 | | |
| Method: | Least Squares | F-statistic: | | 1972. | | |
| Date: | Tue, 18 Mar 2025 | Prob (F-statistic): | | 6.43e-261 | | |
| Time: | 14:52:19 | Log-Likelihood: | | -184.97 | | |
| No. Observations: | 1275 | AIC: | | 373.9 | | |
| Df Residuals: | 1273 | BIC: | | 384.2 | | |
| Df Model: | 1 | | | | | |
| Covariance Type: | nonrobust | | | | | |
| | coef | std err | t | P> t | [0.025 | 0.975] |
| const | 5.1575 | 0.022 | 231.116 | 0.000 | 5.114 | 5.201 |
| 0 | -0.7626 | 0.017 | -44.405 | 0.000 | -0.796 | -0.729 |
| Omnibus: | 44.690 | Durbin-Watson: | | 0.217 | | |
| Prob(Omnibus): | 0.000 | Jarque-Bera (JB): | | 107.551 | | |
| Skew: | 0.134 | Prob(JB): | | 4.42e-24 | | |
| Kurtosis: | 4.397 | Cond. No. | | 5.71 | | |

Notes:

[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.

10

| Time Period | Model | ATE (Price Elasticity) |
|-------------|-------|------------------------|
| 1970-1990 | OLS | -0.171540 |
| 1970-1990 | 2SLS | -0.284348 |
| 1991-2015 | OLS | -0.665626 |
| 1991-2015 | 2SLS | -0.762650 |

The trend of the increase in effect shown by the IV estimate is consistent in both time periods. This is due to the same issues of endogeneity in both time periods. Comparing the two time periods, the effect of the price increase on sales per capita is larger in the second time period. This could be due to the fact that the taxes increased more steeply in the second time period. Another explanation for a higher elasticity in the second time period (less addictive/more price sensitive) could be that cultural values have shifted due to more education on the health risks of smoking or preferences. Another explanation could be that increases access to alternative like E-cigarettes or other smoking cessation products.