

Notes to describe the fictional world
this presentation takes place in

Scenario Description

- WVCorp: the company you (the data scientist) work for
 - WVCorp has user forums and discussion boards for each of their products, where customers can discuss issues and features.
 - “Buzz”: when a topic on the user forum has a very high activity level -- considered an indication of user interest in that topic.
- eRead: WVCorp's ebook reader product
- TimeWrangler: WVCorp's time-management app
- BookBits: A competitor's ebook reader product
- GCal: a third-party cloud-based calendar infrastructure that TimeWrangler can integrate with

Using The Buzz Prediction Model

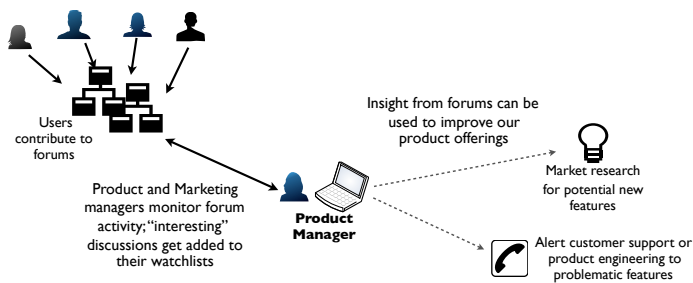
WVCorp Data Science Team
Notional Users Presentation

Our Goal: Catch User Needs Early

- Predict which topics on our product forums will have persistent buzz
 - Features customers want
 - Existing features users have trouble with
- Persistent buzz: real, ongoing customer need
 - not ephemeral or trendy issues

Here we motivate the need for our model, from the end-users' (Product/Marketing managers, customer support managers) point of view. In a real presentation, perhaps an appropriate screenshot of a forum discussion.

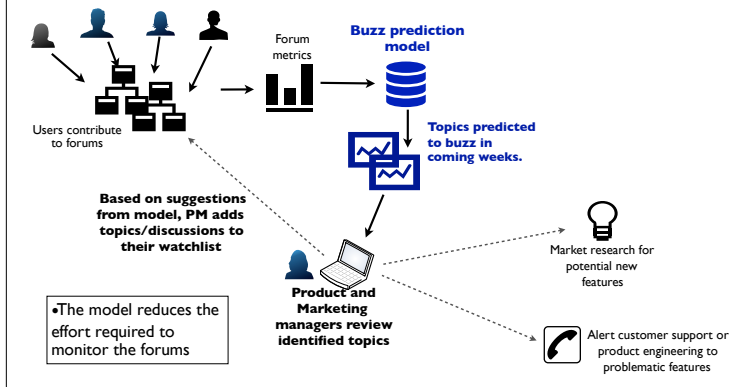
The Way it is Now



- Manually monitoring forums (even with watchlists) is time-consuming.
- Hundreds of topics, new discussions added every day

We'll compare the end-users' existing workflow...

With The Buzz Prediction Model



... to how their workflow is changed (improved) by the model.

Find Information Faster

- Pilot Study: Reduce effort to monitor forums by a factor of 4
- Scan 184 topics -- not 791!
- Found 84% of about-to-buzz topics
- 75% of identified topics produced "valuable insight"

	Predicted No Buzz	Predicted Buzz	# topics predicted to buzz that didn't
No Buzz	579	35	614
Buzz	28	149	177
Total	607	184	791

about-to-buzz topics that were missed

topics the PMs can skip

topics the PMs have to review

Focus on how the model can potentially improve their workflow.

Example: Catching an Issue Early

- Topic: TimeWrangler → GCal Integration
 - # discussions up since GCal v.7 release
 - GCal events not consistently showing up; mislabeled.
 - TimeWrangler tasks going to wrong GCalendar
 - **Hot on forums before hot in customer support logs**
 - Forum activity triggered the model two days after GCal update
 - Customer support didn't notice for a week

We give an example of useful information that we actually found, using the model.

Metrics we Look At

- #Authors/topic
- #Discussions/topic
- #Displays of topic to forum users
- Average #contributors to a discussion in the topic
- Average discussion length in a topic
- How often a discussion in a topic is forwarded to social media

End users will be interested in more details of how the model works than the project sponsor

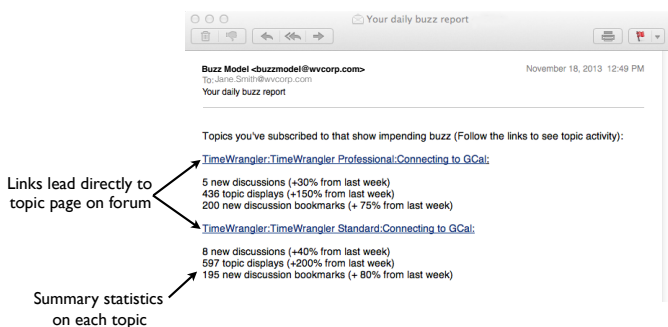
Using the Buzz Model

1. Go to <https://rd.wvcorp.com/buzzmodel> and register.
2. Subscribe to the product category or categories that you want to monitor.
3. Every day, the model will email you links to topics in your categories that are predicted to buzz (if there are any)
4. The links will lead you to the relevant topics on the forum
5. Explore!
6. Add topics/discussions of interest, to your watchlist, as usual.
 - We will monitor which topics you mark, to assess how effective our predictions are (how useful they are to you).

For users, you will go into more detail of how they would use the model. In a real presentation, there will probably be an expansion of each point, with screen shots, to walk users through the process.

Step 3: Email Notifications

An example of what the screenshot for step 3 of the previous slide might look like



Your Feedback Will Help

- Better ways to get the information to you
 - Dashboard? Browser plugin? Is email fine?
- Additional metrics we might add to the model
- Advice on what is and isn't valuable. How can we better distinguish?
- Any other insight that comes from using the model

As the project is in the early trial stages, enlist the users' help in further improving the process, and the model.

Thank You