Ramin Shahriari

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Objective

Senior leadership in a fast-growing company where I can leverage my leadership, management, innovation, and architectural skills to drive results and contribute to the company's and industry's advancement.

Summary of Qualifications

Seasoned Software Engineering Leader with 25 years of experience in quality software architecture and development, including 14 years in leadership. Proven track record in delivering reliable, secure, and high-quality products on time in multi-location, multi-discipline agile environments, on-premises and in the cloud.

Professional Experiences

ServiceTrade, Durham, NC

October 2018 - Present

Vice President of Engineering

- Directed infrastructure and automation strategies, growing the engineering team from 4 to 86 engineers across 9 agile teams, including on-shore, offshore, and nearshore engineers.
- Managed multiple tech stacks (LAMP, MERN, Serverless, .Net Core) and cloud platforms (AWS, Azure), overseeing developers, QA, DevOps, site reliability, architects, and development managers.
- Developed and optimized a robust, reliable, secure, and compliant software deployment ecosystem.
- Implemented engineering metrics and KPIs to support the team in continuously improving quality and efficiency, ensuring predictable delivery.
- Enabled cross-divisional collaboration and reengineered processes to enhance overall productivity.
- Established quality metrics to measure, understand, and prioritize code quality improvements, facilitating clear communication across the organization and with customers.
- Conducted technical due diligence for capital investments (Frontier Growth: \$10M; JMI: \$85M).
- Evaluated, acquired, successfully onboarded, integrated, and grew two software companies.
- Managed business relationships with third-party software vendors and represented the company to customers.
- Managed budget planning and cost management for all engineering resources, including headcounts, contracts, software infrastructure cost optimizations, and infrastructure roadmap planning.

Netsertive, Morrisville, NC

2010 - 2018

Senior Director of Engineering Director of Engineering

March 2018 - September 2018

2016 - 2018

- Delivered reliable, high-quality, secure software from definition to delivery, support, and maintenance for all Netsertive products.
- Expanded the engineering team from 2 individuals to 7 agile teams, 5 managers, 5 architects, and a total of 50 engineers, including developers, QA, DevOps, and DBAs onshore and offshore.
- Led the transition from LAMP stack to MERN stack, moved to microservice-based architecture, and migrated from on-prem to AWS cloud.
- Managed engineering budget planning, capacity planning, resource management, and software capitalization.
- Assisted in evaluating and reviewing IP during mergers and acquisitions.

Software Development Manager

2013 - 2016

- Coached and transitioned the engineering team to agile Scrum and Kanban methodologies.
- Recruited and managed 12 software and QA engineers across 4 Scrum/Kanban teams, leading to a fivefold increase in product features within one year.
- Assisted other departments in hiring and growth, including product management, recruiting, and sales productivity.
- Promoted the internship program, resulting in 10 software interns over 6 summers, with 6 transitioning to full-time positions.
- Mentored engineers in their career development, with several advancing to management and leadership roles.
- Conducted weekly architecture and knowledge-sharing sessions.

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> Formed committees and tiger teams to address process and tool challenges, fostering collaboration and teamwork.

Senior Software Engineer

2010 - 2012

- Architected, and developed tools in LAMP stack on-prem, to manage and monitor advertising campaigns using Google AdWords, Bing AdCenter, and Facebook API.
- Created development processes for all development life cycles.

Motricity, Morrisville, NC

2006 - 2010

Lead Software Engineer

- Managed and led eight developers across three offices, onshore and offshore.
- Created development processes for all life cycles in an agile framework and coached the team in
- Collaborated with the management team on product pipelines and capacity planning.
- Gathered and clarified requirements to meet architectural goals and customer needs, including compliance with carriers like Verizon, AT&T, and T-Mobile.
- Architected, designed, and developed new features and enhancements for 80% of gateway components using .Net framework.
- Supported business, QA, DBA, and support teams with documentation, architectural reviews, training, and process improvements.

Prior Experiences:

1998 - 2006

Hardware and Software Design Engineer, various companies in Los Angeles California

- Developed GUI interfaces for digital servo controllers, communicating through USB (hardware, software, and firmware).
- Designed hardware and software for servo controllers.
- Improved productivity by designing and maintaining company web pages, product inventory, and documentation.
- Introduced continuous integration and unit-test frameworks for robot-controller products.
- Designed and supported control systems using microprocessors

Education

North Carolina State University, Raleigh, NC

2013

Jenkins Graduate School of Management.

Master of Business Administration (MBA) – Dual concentration in Entrepreneurship and Finance.

University of Southern California, Los Angeles, CA

2004

Masters of Science in Computer Science.

- Research Assistant DBLab, InfoLab Scalable .Net Infrastructure, Peer-to-Peer Networks.
- Teaching Assistant Programming the World Wide Web.

Sharif University of Technology, Tehran, Iran

2000

Bachelor of Science in Electrical Engineering.

• Full scholarship in number one ranked Engineering University in Iran.

Certifications and Awards

Practical Management and Leadership Practices Certification, CAI Training

2015 2010

Certified Scrum Master

2006

Best Paper Award

"SkiPeR: A Family of Distributed Range Addressing Spaces for Peer-to-Peer Systems." A. Daskos, S. Ghandeharizadeh, & R. Shahriari. ISCA 15th International Conference on Software Engineering and Data Engineering, (SEDE 2006), CA, July 2006.

References - Available upon request