

# Tech J.SB

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*The number one Study Buddy to get your qualification for the tech-industry*



**DBA3702 - Descriptive Analytics with R**

**SA1 - Group 4**

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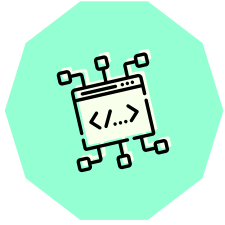
Plans to support launch  
of Tech J.SB

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# 01

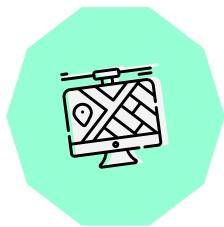
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# Introduction

Background

Current Market Practices and Pain Points

Business Problem Statement



# 17.3%

**Singapore's digital economy sector  
contribution to GDP**

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# Background

Recognizing the evolving job market, our app aims to bridge the skills gap by providing easily accessible curated free content.



## Digital Economy Growth in Singapore:

- Singapore's digital economy's GDP contribution has increased by 2X from 2022 to 2023 at \$106 bn

## Tech Skills in Demand:

- A Ministry of Manpower report identifies key transferable skills crucial for various jobs, including e-commerce, artificial intelligence, digital marketing, and data analytics.

## Current Market Practices

1. Diverse Learning Platforms that recommend some videos for popular subjects: Coursera, edX, Udemy, Codecademy, freeCodeCamp, DataCamp, and Eduonix Learning Solutions
2. Degree Offerings in Tech
3. Paid Courses and Certifications with examinations.

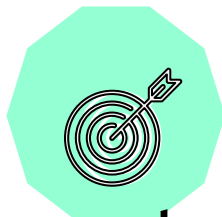
## Pain Points

1. Fragmented services can be overwhelming and do not cater to job specific searches.
2. Difficulty in acquiring specialized skill sets for a job track without enrolling in a specialized course
3. Existing services involve a monetary commitment which is not ideal for users seeking to merely access and learn content

# — The young student



- I'm not sure what job tracks are available in the tech industry
- What technical and soft skills do employers look for when trying to hire candidates for these jobs?
- What good free content can I refer to hone the skills needed for these jobs?
- There are too many platforms out there and I'm not sure if I want to spend the money to learn these skills just yet...



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# Business Problem Statement

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TechJ.SB aims to become the **leading online education provider for tech industry job-related skills.**

The objective is to provide high-quality, up-to-date educational materials tailored to individual customer preferences to support clients in exploring and achieving their career goals

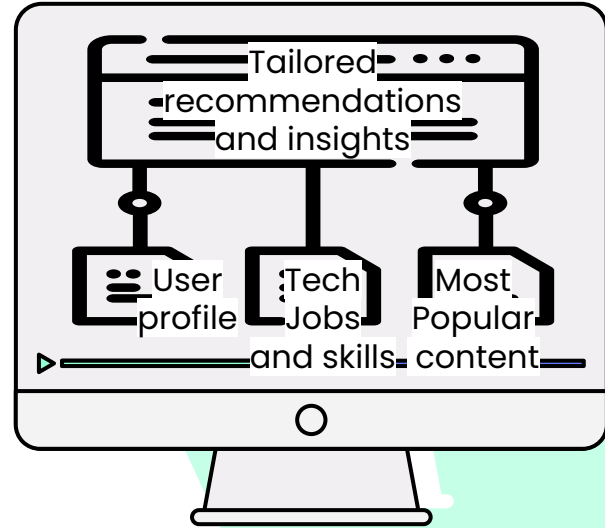


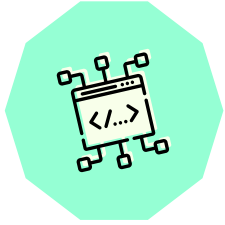
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# Product Overview

TechJ.SB is a one-stop app tailored for pre-university students and university students, helping them to

1. Explore from a list of top tech job categories consolidated from top tech employers' job database
2. View the list of job paths, relevant skills, and learning content.





# 02

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## Operational

Marketing and Sales Strategy  
Management Structure

# Marketing Strategy



## Initial Marketing Focus

Engaging with local schools, pre-university education institutions and universities in Singapore.



## Expansion Strategy

Transition to paid online advertisements (e.g. Facebook Ads and Google Search Ads)



## Growth & Future Plans

Increase online advertising campaigns and expand overseas

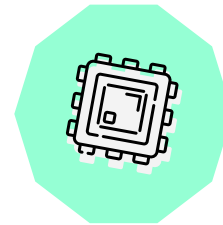


# Sales Strategy



## Freemium Business Model

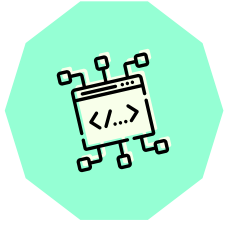
1. **Free** access to an initial set of recommendations and lessons for one job track.
2. **Paid** subscription to unlock more job tracks, advanced features such as job popularity, peer insights, and personalized prioritization and recommendations.



## Advertising

Limited, targeted advertising space for educational content creators



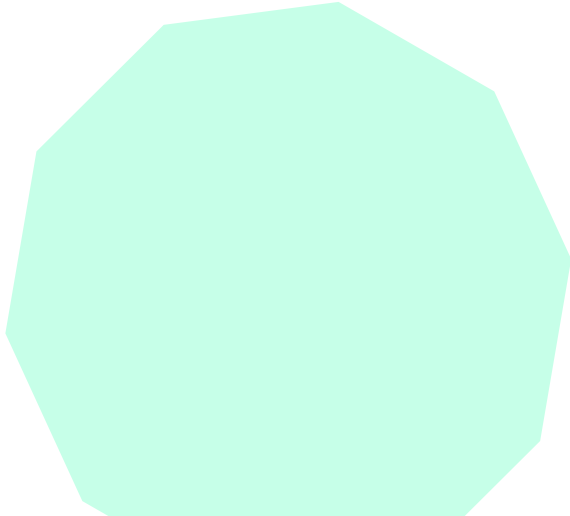


# 03

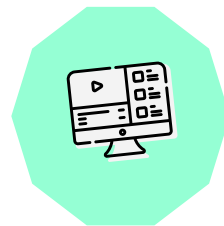


## Product

Data  
Tech J.SB's features



# Data Collection & Preparation



## User Data Simulation

- Simulated User Data using Singapore Education Statistics Digest: demographics, education levels, gender distribution, specialization probabilities, free time, internships, and technical skills proficiency

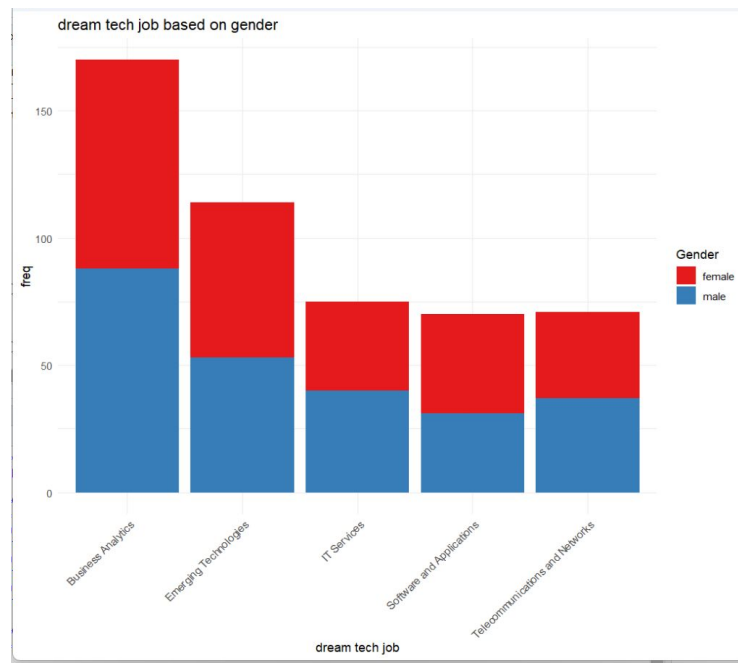
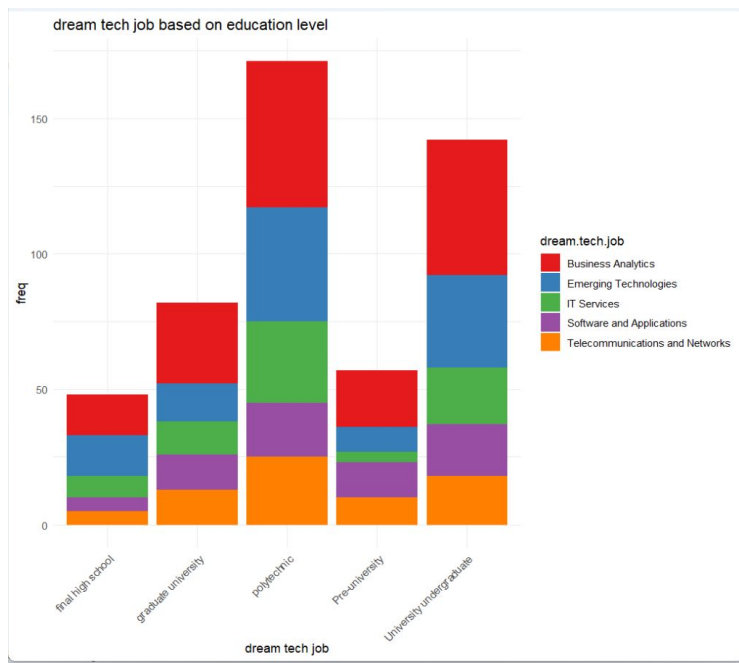
## Job Categories & Skills

- Downloaded as csv file from [google jobs data set available on kaggle](#)

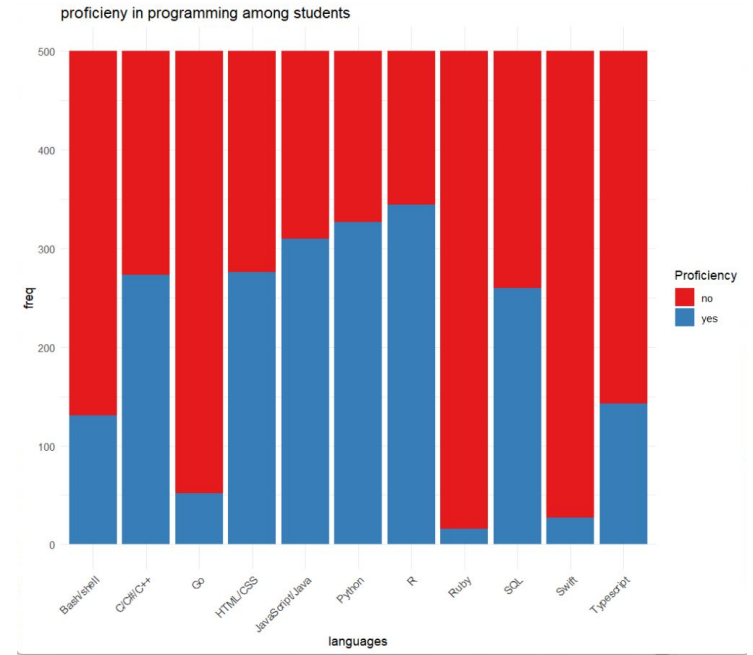
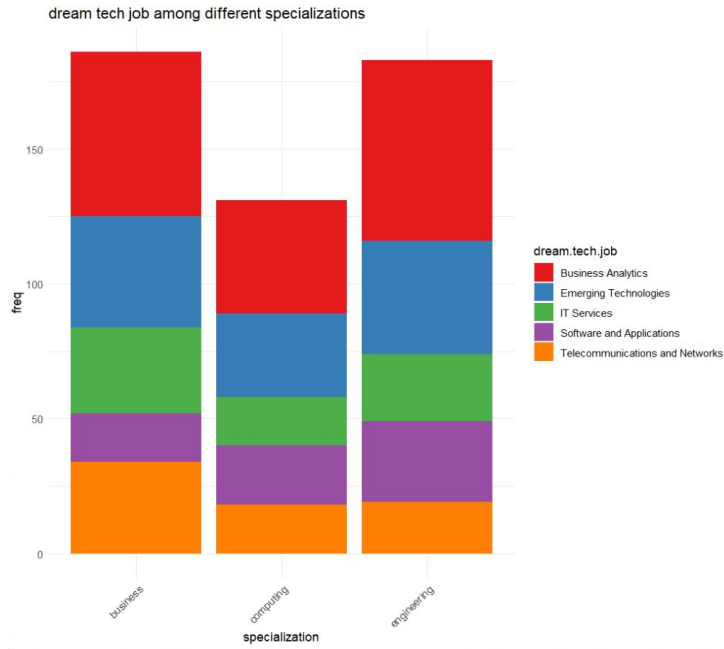
## Content by Skills

- Scraped from YouTube based on skills obtained from google jobs requirements

# User Data Insights



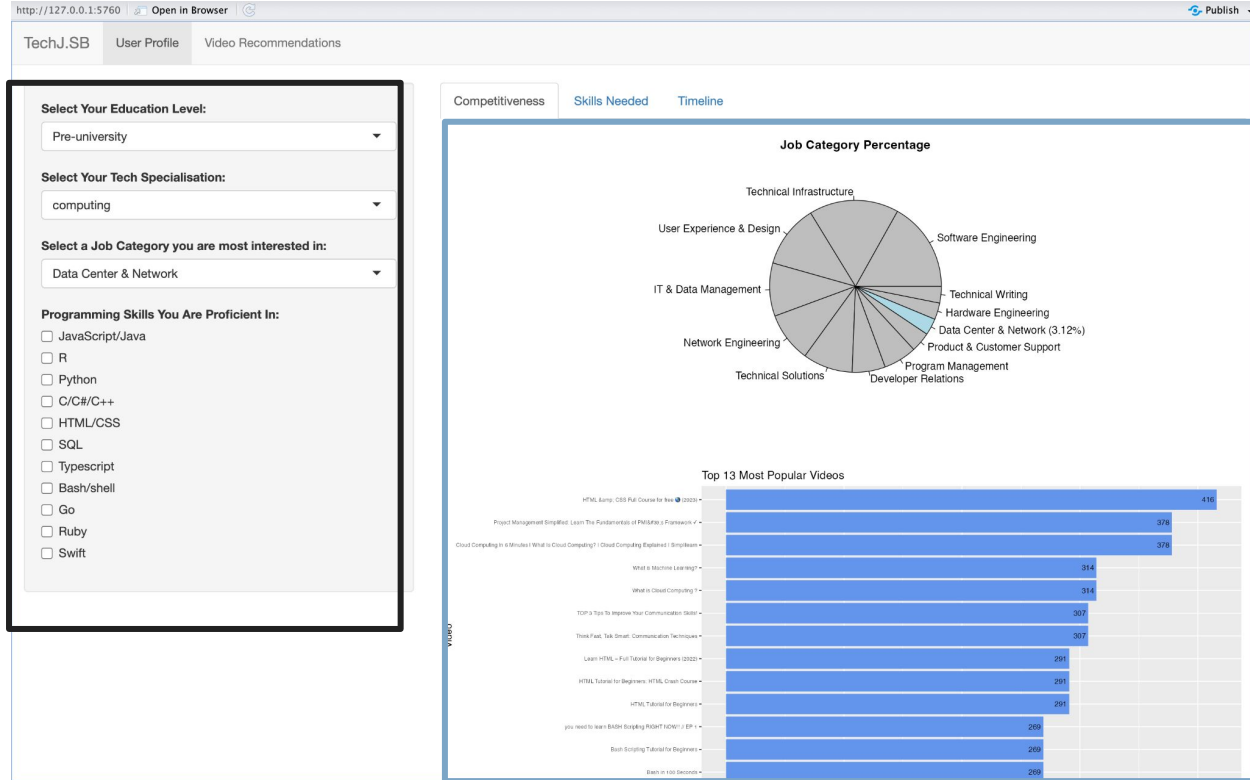
# User Data Insights





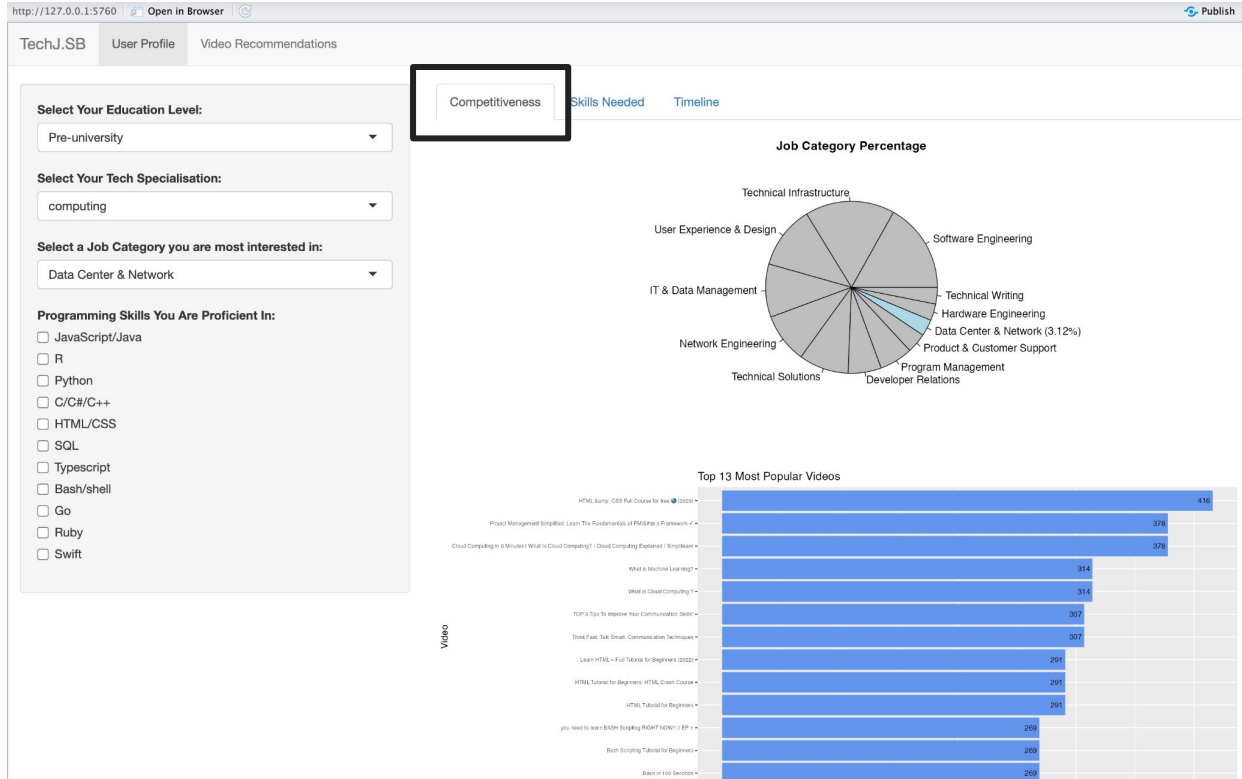
# Introducing TechJ.SB

## Control Panel



## Visualisation

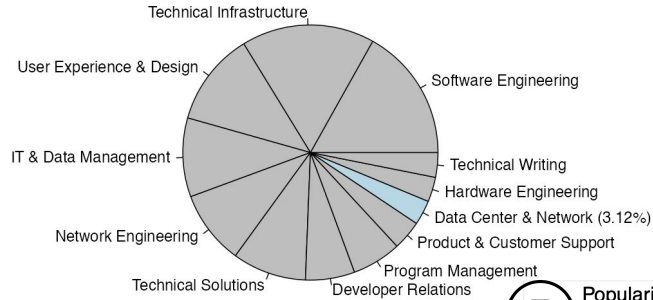
# Competitiveness



# Competitiveness

1

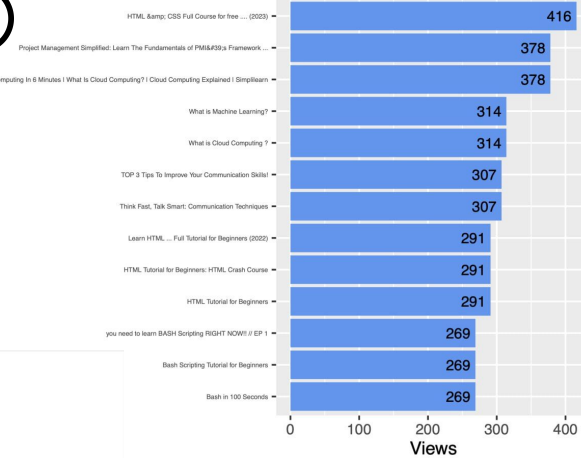
Job Category Percentage



2

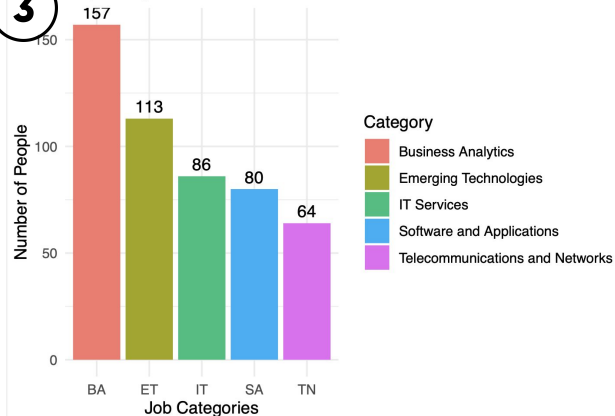
Top 13 Most Popular Videos

Video



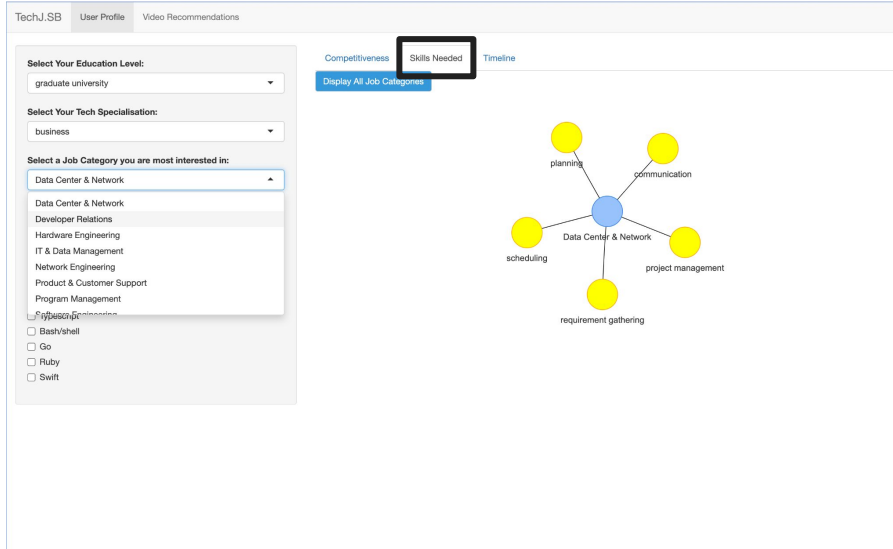
3

Popularity of Dream Technical Jobs



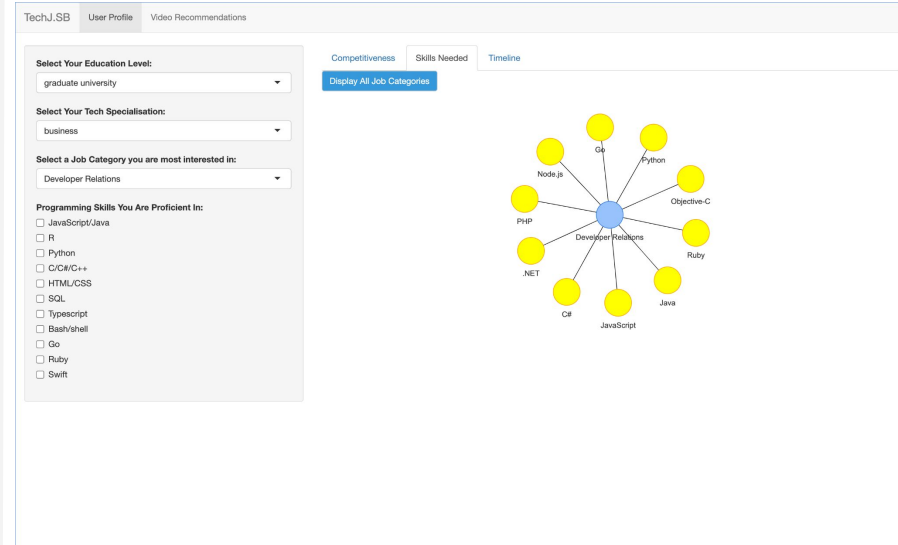
# Skills Needed

- Illustrating the prevalent skills necessary for the selected job



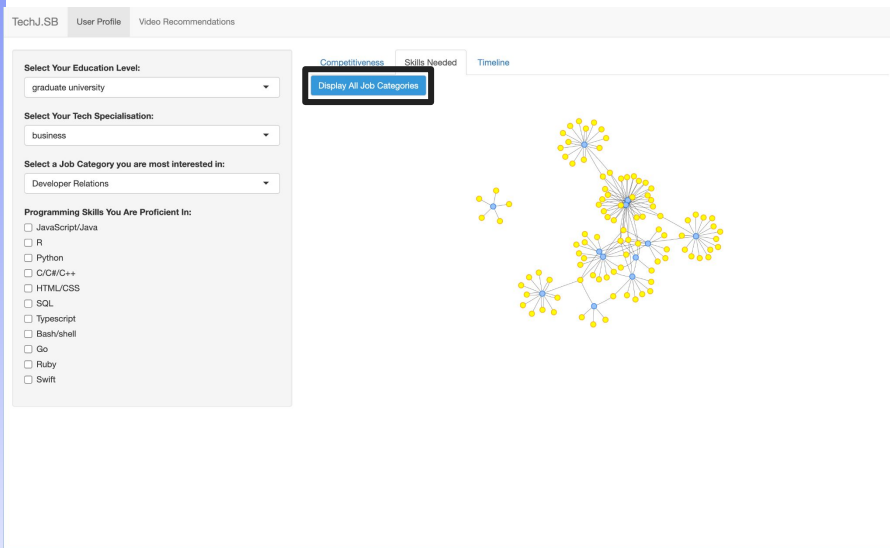
Step 1

Step 2



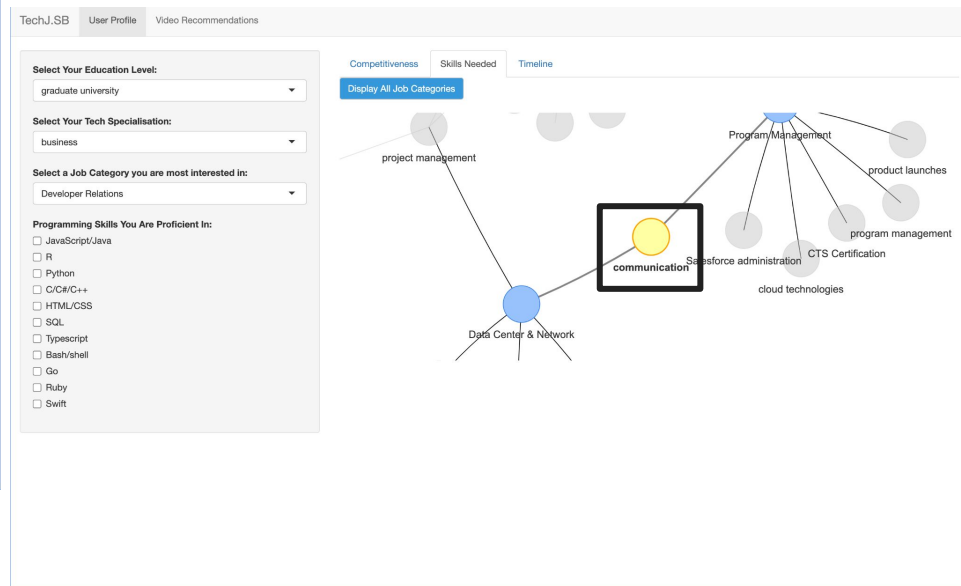
# Skills Needed

- Overview of the skill landscape in the tech industry



## Step 3

## Step 4



# Timeline

TechJ.SB User Profile Video Recommendations

Select Your Education Level:  
graduate university

Select Your Tech Specialisation:  
business

Select a Job Category you are most interested in:  
Developer Relations

Programming Skills You Are Proficient In:  
☐ JavaScript/Java  
☐ R  
☐ Python  
☐ C/C#/C++  
☐ HTML/CSS  
☐ SQL  
☐ Typescript  
☐ Bash/shell  
☐ Go  
☐ Ruby  
☐ Swift

Competitiveness Skills Needed **Timeline**

Select Your Daily Free Time (in minutes):  
0-15

Select Start Date:  
2023-11-19

Days per week you plan to study:  
7

You will need approximately 1752 days to complete all videos. This is roughly 250.29 weeks. Your estimated end date is: 2028-09-04

Select Your Daily Free Time (in minutes):  
0-15  
15-30  
30-45  
45-60  
60-75  
75-90  
90-105

TechJ.SB User Profile Video Recommendations

Select Your Education Level:  
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Select Your Tech Specialisation:  
business

Select a Job Category you are most interested in:  
Developer Relations

Programming Skills You Are Proficient In:  
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☐ SQL  
☐ Typescript  
☐ Bash/shell  
☐ Go  
☐ Ruby  
☐ Swift

Competitiveness Skills Needed **Timeline**

Select Your Daily Free Time (in minutes):  
0-15

Select Start Date:  
2023-11-19

Days per week you plan to study:  
7

You will need approximately 1350 days to complete all videos. This is roughly 192.86 weeks. Your estimated end date is: 2027-07-30



# Video Recommendations

## Select Your Education Level:

graduate university

## Select Your Tech Specialisation:

business

## Select a Job Category you are most interested in:

Developer Relations

## Programming Skills You Are Proficient In:

- ☐ JavaScript/Java
- ☐ R
- ☐ Python
- ☐ C/C#/C++
- ☐ HTML/CSS
- ☐ SQL
- ☐ Typescript
- ☐ Bash/shell
- ☐ Go
- ☐ Ruby
- ☐ Swift

TechJ.SB

User Profile

Video Recommendations

Video Duration Analysis

Show 100 entries

Search:

	Category	Title	Readable_Duration	Video_URL
1	project management	Intro to Project Management   Google Project Management Certificate	07:33	<a href="#">Link</a>
2	project management	Project Management Simplified: Learn The Fundamentals of PMI's Framework ✓	50:41	<a href="#">Link</a>
3	project management	Project Management Full Course In 8 Hours   Project Management Training   Simplilearn	08:06:06	<a href="#">Link</a>
4	project management	How to Become Project Manager?   Roadmap to Become a Project Manager in 2023   Simplilearn	12:59	<a href="#">Link</a>
5	project management	PROJECT MANAGER Interview Questions & ANSWERS! (How to PASS a Project Management Job Interview!)	14:45	<a href="#">Link</a>
6	project management	Project Management Basics [QUICK GUIDE]	04:56	<a href="#">Link</a>
7	project management	A sixth sense for project management   Tres Roeder   TEDxCWRU	15:40	<a href="#">Link</a>
8	project management	The Complete Project Management Body of Knowledge in One Video (PMBOK 7th Edition)	01:01:21	<a href="#">Link</a>
9	project management	A day in the life of a Project Manager   Work from home edition	14:45	<a href="#">Link</a>
10	project management	A Day in the Life of a Project Manager   Indeed	08:31	<a href="#">Link</a>
11	Android	#TheAndroidShow: the latest for Android devs, in 60 seconds!	01:36	<a href="#">Link</a>
12	Android	iPhone vs Android (The Real Winner!)	18:27	<a href="#">Link</a>
13	Android	8 New Useful Android Apps You Must Try!	05:27	<a href="#">Link</a>
14	Android	ViewModels & Configuration Changes - Android Basics 2023	18:46	<a href="#">Link</a>
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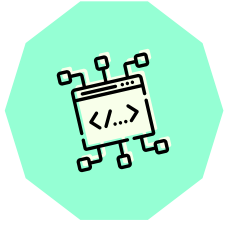
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### Video Duration Analysis

Total Estimated Watch Time by Skill

Skill	Total Time (minutes)
wireless local area networks	~100
network platform providers	~100
Android	~100
LAN	~100
Juniper	~100
Cisco	~200
Linux-based platforms	~400
network security	~600
project management	1639.07
WAN	~100





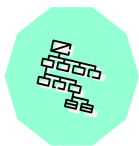
# 04



# Development

Limitations  
Conclusion

## Limitations



### Job Category & Skills

- App is based on data obtained from all of Google's job postings worldwide
- There may be other firm and domain specific skill sets that are not included in the app's recommendations.



### Content Data

- YouTube is used as the only source of data for this version of the app as it is the most accessible free content via web scraping.



### User Simulation Data

- The simulation of user attitudes relies on various assumptions.

## Next Steps

Include data from other popular tech firms in various verticals such as social media, e-commerce etc.

Form partnerships with other MOOCs to scrape data and curate free content across multiple discrete sources

As the app grows, it will pivot to using actual user input for the app's general features

# Conclusion

Transformative solution to the prevalent challenges in the online education market, **particularly within the tech industry**

1. Address the fragmentation and lack of specialization in existing platforms
2. Simplifies the overwhelming diversity of available courses

**Go-to platform for users** to receive high-quality and up-to-date educational content

