

Ima Trooper

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CAREER SUMMARY

Disciplined and focused Army Reserve Captain with strong interpersonal skills, proven corporate sales, counseling and intervention skills, and project management capabilities. Successful track record of meeting and exceeding goals, ability to establish rapport at all levels and laser-like focus and attention to detail.

EDUCATION

Seton Hall University, South Orange, NJ

BA in Psychology, May 20xx

RELEVANT EXPERIENCE

Sales Representative, Des Moines Chemicals, Plainsboro, NJ June 20xx to Present

- Open and establish over \$100 K of new business; increased territorial sales by 35%.
- Negotiate detailed business plans and concepts requiring analytical planning and long-term goal development.
- Develop and expand new business opportunities, service accounts, and provide product training and consulting services to enhance customer processes.

United States Army Reserve 78th Training Division, Picattiny, NJ February 20xx to Present

- Process and analyze the operation intelligence data for major exercises Combined Site Training Exercise and Warfighter Army Reserve Exercise.
- Possess a SECRET security clearance.

Operations and Plans Officer, Mackall, NC September 20xx to June 20xx

- Devised logistic operations and ensured readiness for no-notice world-wide execution of Humanitarian-Assistance/Disaster Relief operations.
- Developed, executed, and supervised long-term support plans and policy where coordination and relationship building between various military and civilian organizations were critical.
- Selected by superiors to attend conference in Republic of Korea to evaluate base's role in future regional conflicts.
- Completed advanced level education in operational planning, higher echelon leadership and professional counseling at the United States Army Logistics University in Fort Lee, Virginia.

Platoon Leader/Operations Officer, Iraq March 20xx to September 20xx

- Planned and executed more than 100 high-risk combat missions without injury or loss in a 5000-square kilometer area throughout a 15 month deployment.
- Educated, trained, counseled, and professionally developed 100 American and Iraqi army officers and soldiers.
- Cross-trained 20 logisticians into a full spectrum platoon.
- Rated as the number 1 of 12 lieutenants in the organization by superiors on numerous performance reports.

Executive Officer, South Korea June 20xx to March 20xx

- Managed all administrative, human resources, maintenance, logistical, and planning procedures for an organization of over 200 soldiers.
- Selected by superiors as the advanced liaison officer for an organizational move of over 400 personnel from the Republic of Korea to Texas resulting in a 100% reestablishment of operations and organizational readiness.

ADDITIONAL INFORMATION

United States Army Recognitions: Awarded the Bronze Star Medal, Army Commendation Medal and Army Achievement Medal; Honor graduate from the Army Parachute Rigger School; ROTC Distinguished Military Graduate.

United States Army Active Duty: May 20xx to June 20xx. Captain Honorable Discharge.

Active Duty Tour: Iraq from June 20xx to August 20xx.