La Jolla, CA (661)706-7973 mengxing.chen@rady.ucsd.edu

EDUCATION

Master of Science in Business Analytics, Rady School of Management

06/2025

University of California, San Diego, CA

• Relevant Courses: SQL and ETL, Customer Analytics, Data Driven Communication, Web Mining

Bachelor of Arts in Business Administration, Paul Merage School of Business

06/2023

University of California, Irvine, CA

EXPERIENCE

Procurement Assistant, Just Go Inc., Irvine, CA

09/2023-03/2024

- Analyzed inventory and sales data to make purchasing decisions, identified new products and suppliers, and maintained supplier relationships to ensure supply chain stability.
- Managed and updated product catalogs by reorganizing content, adding new product information, and improving product exposure and user experience.
- Developed pricing strategies based on market trends, wholesale costs, and margin rates to optimize profitability.

Marketing Analyst, Positive Masculinity Now, Seattle, WA

07/2022-10/2022

- Leveraged data analysis tools, Social Champ, to enhance digital marketing campaigns, achieving a 21% increase in engagement.
- Collaborated with cross-functional teams to create compelling social media content consistent with the brand voice.
- Conducted digital marketing research and organized weekly team meetings as a meeting leader to foster collaboration and project coordination.

Franchise Manager, Charley's Philly Steak, Beaumont, TX

01/2017-07/2017

• Streamlined franchise operations during the early stage, ensuring smooth business growth through data-driven strategic planning and visualization tools.

PROJECTS

Tata Data Visualization: Empowering Business with Effective Insights Programme

10/2023-10/2023

• Increased skills in data visualization using Tableau and data analysis to address complex business problems and interpreted data to drive insights and solutions for business challenges.

YouTube SMM Analytics

10/2022-12/2022

- Scraped YouTube data using Python and performed statistical analysis on video performance in Pandas.
- Generated data visualizations using Matplotlib to communicate insights for optimal online marketing strategies.

Marabou's Pricing Strategy

02/2021-03/2021

• Conducted pricing analysis using Excel and developed a market entry strategy, including branding, packaging, and promotions, for Marabou's U.S. launch.

SPECIALIZED SKILLS

- Languages/Coding: Python, SQL.
- Certifications: Python for Data Science and Machine Learning Bootcamp, Google Analytics, Google Ads, Google Digital Marketing.
- Tools: Tableau, AWS, GitHub, MS Word, MS Excel, MS PowerPoint, Google Suite Applications, Canva.