

## ITC Ltd - One Page Profile



ITC Limited is an Indian conglomerate, headquartered in Kolkata. It has a presence across six business segments, namely FMCG, agribusiness, information technology, paper products, and packaging. It generates a plurality of its revenue from tobacco products. In terms of market capitalization, ITC is the second-largest FMCG company in India and the third-largest tobacco company in the world. It employs 36,500 people at more than 60 locations across India. Its products are available in 6 million retail outlets in India and exported to 90 countries.

INR (Cr)

Key Financial Metrics	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23
Total Sales	48,340	49,388	49,257	60,645	70,919
Sales Growth (YOY)	11.26%	2.17%	-0.26%	23.12%	16.94%
Gross Profit Margin(%)	57.71%	56.59%	51.87%	49.65%	53.07%
EBITDA Margin(%)	38.35%	39.17%	34.64%	34.01%	36.24%
EBIT Margin(%)	35.46%	35.84%	31.30%	31.15%	33.69%
Net Profit Margin (%)	26.05%	30.99%	26.72%	25.13%	27.06%
Earning Per Share (In Rs)	10.27	12.45	10.69	12.37	15.44
EPS Growth (YOY)	11.15%	21.23%	-14.14%	15.72%	24.82%
Dividend Per Share (In Rs)	5.75	10.15	10.75	11.50	15.50
Dividend Growth (YOY)	11.57%	76.53%	5.90%	7.01%	34.75%

Key Financial Ratios	Mar-19	Mar-20	Mar-21	Mar-22	Mar-23
Price to Earnings	28.94x	13.79x	20.44x	20.26x	24.84x
EV/EBITDA	19.43x	10.55x	15.50x	14.76x	18.36x
EV/Sales	7.45x	4.13x	5.37x	5.02x	6.66x
Price to Book Value	6.16x	3.23x	4.46x	4.95x	6.89x
Return on Equity (%)	21.29%	23.45%	21.81%	24.41%	27.75%
Return on Capital Employed (%)	34.42%	32.26%	28.53%	33.73%	39.33%

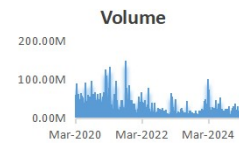
Top 10 Shareholder's	N. Shares (In Crs)	% Holding	Market Value (In Crs)
Tobacco Manufacturers (India) Limited	254.150	20.32%	1,00,618
Life Insurance Corporation of India	191.848	15.34%	75,952
Specified Undertaking of the Unit Trust of India	97.453	7.79%	38,582
Myddleton Investment Company Limited	48.631	3.89%	19,253
QIB - Insurance Company Registered	31.394	2.51%	12,429
GQG Partners Emerging Markets Equity Fund	23.383	1.87%	9,257
General Insurance Corporation of India	21.699	1.73%	8,590
The New India Assurance Company Limited	17.924	1.43%	7,096
SBI Nifty 50 ETF	16.906	1.35%	6,693
Rothmans International Enterprises Limited	15.495	1.24%	6,135

Managerial Remuneration	Designation	Remuneration	X of Median Salary
Mr. Sanjeev Puri	CMD	16.31	326x
N. Anand	Exec. Director	8.19	144x
Mr. Supritam Dutta	ED & CFO	2.00	88x
B. Sumant	ED	7.58	152x

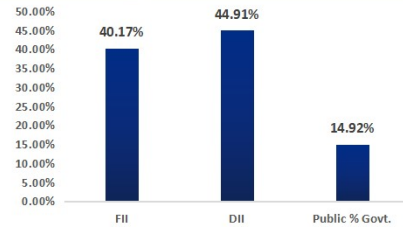
### Share Price - 5 Y



### Volume - 5 Y



### Shareholding Pattern



### Capital Structure

Share Price as on xxx	395
Number of Shares o/s	1,251
<b>Market Capitalization</b>	<b>4,94,243</b>
Less: Cash & Cash Equiv.	(7,218)
Add: Total Debt	303
Add: Minority Interest	384
<b>Enterprise Value</b>	<b>4,87,712</b>

### Recent Updates

Hotels Business Demerger: The National Company Law Tribunal (NCLT), Kolkata Bench, approved the demerger of ITC's hotels business. This strategic move aims to unlock value and enhance focus on the company's core businesses.

ITC announced plans to invest Rs. 20,000 crore over the next five years, reflecting its confidence in India's economic growth and commitment to expanding its diverse business portfolio.

Q3 FY2024 Results: For the quarter ending December 31, 2024, ITC reported a net profit of Rs.5,638 crore, marking a 1.2% increase from Rs. 5,572 crore in the same period the previous year. Revenue rose by approximately 9% to Rs. 18,290 crore, driven by a revival in rural demand and growth in both the cigarettes and consumer goods segments

ITC's Board of Directors declared an interim dividend of ₹6.50 per share for the financial year ending March 31, 2025. Between March 6 and March 8, 2025. The record date was February 12, 2025, with the dividend scheduled for payment