Business Problem

Real Estate firm wants a model to help them accurately price houses.

 How should we price a house based on property features such as lot, footage, bedroom #, bathroom #, and renovations?

```
In [1]: import pandas as pd
        import matplotlib.pyplot as plt
        import matplotlib.ticker as mtick
        import seaborn as sns
        import numpy as np
        import scipy.stats as stats
        import statsmodels.api as sm
        import warnings
        warnings.filterwarnings('ignore')
        from statsmodels.formula.api import ols
        from sklearn.feature selection import RFE
        from sklearn.linear model import LinearRegression
        from sklearn.metrics import mean squared error, r2 score, mean absolute err
        from sklearn.model selection import KFold, cross val score
        from sklearn.preprocessing import LabelEncoder, OneHotEncoder
        from sklearn.tree import DecisionTreeRegressor
        from sklearn.ensemble import RandomForestRegressor
        from sklearn.model selection import train test split
        from sklearn.preprocessing import StandardScaler
```

Load Data

```
In [2]: df_column_names = ('data/column_names.md')
    df_house = pd.read_csv('data/kc_house_data.csv')
In [3]: df_house.head()
Out[3]:
```

	id	date	price	bedrooms	bathrooms	sqft_living	sqft_lot	floors	waterfront	
0	7129300520	10/13/2014	221900.0	3	1.00	1180	5650	1.0	NaN	
1	6414100192	12/9/2014	538000.0	3	2.25	2570	7242	2.0	0.0	
2	5631500400	2/25/2015	180000.0	2	1.00	770	10000	1.0	0.0	
3	2487200875	12/9/2014	604000.0	4	3.00	1960	5000	1.0	0.0	
4	1954400510	2/18/2015	510000.0	3	2.00	1680	8080	1.0	0.0	

5 rows × 21 columns

id - unique identifier for a house

- · date Date house was sold
- · price Price is prediction target
- bedrooms Number of Bedrooms/House
- bathrooms Number of bathrooms/bedrooms
- · sqft_livingsquare footage of the home
- · sqft_lotsquare footage of the lot
- · floorsTotal floors (levels) in house
- · waterfront House which has a view to a waterfront
- view # of views
- condition How good the condition is (Overall)
- grade overall grade given to the housing unit, based on King County grading system
- · sqft_above square footage of house apart from basement
- · sqft_basement square footage of the basement
- yr_built Built Year
- yr_renovated Year when house was renovated
- · zipcode zip
- · lat Latitude coordinate
- · long Longitude coordinate
- sqft_living15 The square footage of interior housing living space for the nearest 15 neighbors
- sqft_lot15 The square footage of the land lots of the nearest 15 neighbors

Data Exploration

```
In [4]: df_house.info()
```

```
RangeIndex: 21597 entries, 0 to 21596
Data columns (total 21 columns):
#
     Column
                    Non-Null Count
                                   Dtype
___
 0
     id
                    21597 non-null
                                    int64
 1
     date
                    21597 non-null object
 2
     price
                    21597 non-null float64
 3
     bedrooms
                    21597 non-null
                                   int64
 4
     bathrooms
                    21597 non-null float64
 5
     sqft living
                    21597 non-null int64
 6
                    21597 non-null int64
     sqft lot
 7
     floors
                    21597 non-null float64
 8
    waterfront
                    19221 non-null float64
 9
     view
                    21534 non-null float64
 10
    condition
                    21597 non-null
                                   int64
    grade
                    21597 non-null int64
 11
    sqft_above
 12
                    21597 non-null int64
 13
    sqft_basement 21597 non-null object
 14 yr built
                    21597 non-null int64
 15
    yr renovated
                    17755 non-null float64
    zipcode
                    21597 non-null int64
 16
 17
    lat
                    21597 non-null float64
 18
    long
                    21597 non-null float64
 19
     sqft living15
                   21597 non-null int64
 20
     sqft lot15
                    21597 non-null int64
dtypes: float64(8), int64(11), object(2)
memory usage: 3.5+ MB
```

<class 'pandas.core.frame.DataFrame'>

Fields with nulls: waterfront, view, yr renovated

```
In [5]: # print top 5 most frequent values in each column
        for col in df house.columns:
             print(col, '\n', df_house[col].value_counts(normalize=True).head(),
        CONGILION
         3
               0.649164
        4
              0.262861
        5
              0.078761
        2
              0.007871
              0.001343
        1
        Name: condition, dtype: float64
        grade
         7
                0.415521
        8
               0.280826
        9
               0.121082
        6
               0.094365
        10
               0.052507
        Name: grade, dtype: float64
        sqft above
         1300
                  0.009816
        view is mostly zeros, yr_renovated is mostly zero, waterfront is mostly zero, sqft_basement
        mostly zero and '?'
In [6]: df house['waterfront'].value counts(normalize=True)
        # Make waterfront boolean where nulls are non waterfront properties
Out[6]: 0.0
                0.992404
        1.0
                0.007596
        Name: waterfront, dtype: float64
In [7]: df house['view'].value counts(normalize=True)
        # Make view boolean where nulls are properties without a view
Out[7]: 0.0
                0.901923
        2.0
                0.044441
        3.0
                0.023591
        1.0
                0.015325
        4.0
                0.014721
        Name: view, dtype: float64
```

```
In [8]: df house['yr renovated'].value counts(normalize=True)
         # Make yr renovated boolean where nulls are unrenovated properties
 Out[8]: 0.0
                   0.958096
         2014.0
                   0.004112
         2003.0
                   0.001746
         2013.0
                   0.001746
         2007.0
                   0.001690
                      . . .
         1946.0
                   0.000056
         1959.0
                   0.000056
         1971.0
                   0.000056
         1951.0
                   0.000056
         1954.0
                   0.000056
         Name: yr_renovated, Length: 70, dtype: float64
 In [9]: # check all unique values for 'grade'
         grade values = list(df house['grade'].unique())
         grade_values.sort()
         grade_values
 Out[9]: [3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13]
In [10]: # check all unique values for 'condition'
         condition values = list(df house['condition'].unique())
         condition values.sort()
         condition values
Out[10]: [1, 2, 3, 4, 5]
In [11]: # check for identical home
         sum(df house.duplicated(subset=['id']))
Out[11]: 177
In [12]: # check for identical home / sale date rows
         sum(df house.duplicated(subset=['id','date']))
Out[12]: 0
```

```
In [13]: df_house['date'].value_counts(normalize=True)
Out[13]: 6/23/2014
                        0.006575
         6/25/2014
                        0.006066
         6/26/2014
                        0.006066
          7/8/2014
                        0.005880
          4/27/2015
                        0.005834
         8/30/2014
                        0.000046
         11/30/2014
                        0.000046
          1/31/2015
                        0.000046
         5/17/2014
                        0.000046
         1/17/2015
                        0.000046
         Name: date, Length: 372, dtype: float64
```

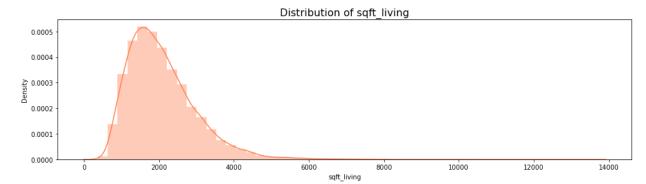
Only houses sold in 2014 and 2015 are in our data. This will limit how successful our model will be when used to predict pricing in the 2021 market.

```
In [14]: # Plot of the target column price
    plt.figure(figsize = (16, 4))
    sns.distplot(a = df_house["price"], color = "#FF7F50")
    plt.title("Distribution of Price", fontsize=16);
```



skewed distribution

```
In [15]: # Plot of the sqft_living column
plt.figure(figsize = (16, 4))
sns.distplot(a = df_house["sqft_living"], color = "#FF7F50")
plt.title("Distribution of sqft_living", fontsize=16);
```



skewed distribution

Should look at the effect of log of price and log of sqft_living on the skew in data prep

Data Preparation

Remove unecessary features

Before removing features we will want to run tests to see which features are highly correlated or important to the model. However there are four columns I believe are reasonable to remove.

Columns to remove:

- id unique identifier for a house
 - not needed for modeling
- · lat Latitude coordinate
- long Longitude coordinate
 - to simplify analysis we will use zipcode for location information

```
In [16]: df_house = df_house.drop(['id', 'lat', 'long'], axis=1)
```

Missing Values

Reformat Data and Feature Engineer

New Feature - season_sold

```
In [18]: # create a year column instead of date
df_house['year_sold'] = df_house['date'].apply(lambda x: int(x[-4:]))
df_house['year_sold'].value_counts(normalize=True)

Out[18]: 2014    0.677038
    2015    0.322962
    Name: year_sold, dtype: float64
```

```
In [19]: # Create function for season of sale to account for seasonality in pricing
def season(month):
    if month == 12 or 1 <= month <= 2:
        season = 'Winter'
    elif 3 <= month <= 5:
        season = 'Spring'
    elif 6 <= month <= 8:
        season = 'Summer'
    else:
        season = 'Fall'
    return season</pre>
```

```
In [20]: # to use our function convert date to datetime
    df_house['date'] = pd.to_datetime(df_house['date'])
    # find month_sold
    df_house['month_sold'] = df_house['date'].dt.month
```

```
In [21]: df_house['season_sold'] = df_house['month_sold'].apply(season)
df_house['season_sold'].value_counts(normalize=True)
```

```
Out[21]: Spring 0.301801
Summer 0.293004
Fall 0.234107
Winter 0.171089
Name: season_sold, dtype: float64
```

More houses sold in Spring and Summer than Fall and Winter. This could mean that houses sell at higher prices in Spring and Summer. Intuitively this makes sense based on general knowledge of housing markets.

```
In [22]: df_house = df_house.drop(['date','month_sold'], axis=1)
```

New Feature - basement

```
In [23]: # Convert sqft_basement col to basement col which indicates whether or not
# assume '0.0' and '?' values mean no basement
df_house['sqft_basement'] = df_house['sqft_basement'].map(lambda x: 0 if x
# convert column to float
df_house['sqft_basement'] = df_house['sqft_basement'].astype('float')
# add column called basement
df_house['basement'] = df_house['sqft_basement'].map(lambda x: 1 if x > 0 e
# remove the 'sqft_basement' column
df_house = df_house.drop(['sqft_basement'], axis=1)
```

Update Feature - scale grade

```
1 # Change scale of grade to 0 - 10 so it's more intuitive
In [24]:
           2 df house['grade'] = df house['grade'].map(lambda x: x-3)
           3 grade_values = list(df_house['grade'].unique())
           4 grade_values.sort()
           5 grade values
Out[24]: [0, 1, 2, 3, 4, 5, 6, 7, 8, 9, 10]
         New Feature - renovated_in_2000s
In [25]: # define function for year renovated only counting houses renovated 2000 or
         def renovation(year):
             if year >= 2000:
                 return 1
             else:
                 return 0
In [26]: # apply function to the 'yr_renovated' column
         df house['yr renovated'] = df house['yr renovated'].apply(renovation)
         # rename column
         df house.rename({'yr renovated': 'renovated in 2000s'}, axis=1, inplace=Tru
         df_house['renovated_in_2000s'].value_counts()
Out[26]: 0
              21218
                379
         Name: renovated in 2000s, dtype: int64
         New Feature - viewed
In [27]: # binary classification of view
         def views(count):
             if count > 0:
                 return 1
             else:
                 return 0
In [28]: # apply function to 'view' column
         df house['view'] = df house['view'].apply(views)
         # rename view column
         df house.rename({'view': 'viewed'}, axis=1, inplace=True)
In [29]: df house['viewed'].value counts(normalize=True)
Out[29]: 0
              0.902209
         1
              0.097791
```

Name: viewed, dtype: float64

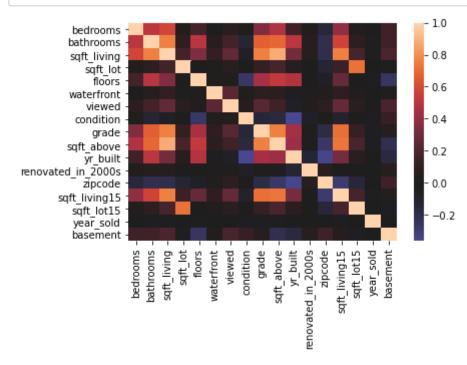
In	[30]: df_	house									
3	1.00	1180	5650	1.0	0.0	0	3	4	1180	1955	
3	2.25	2570	7242	2.0	0.0	0	3	4	2170	1951	
2	1.00	770	10000	1.0	0.0	0	3	3	770	1933	
4	3.00	1960	5000	1.0	0.0	0	5	4	1050	1965	
3	2.00	1680	8080	1.0	0.0	0	3	5	1680	1987	
3	2.50	1530	1131	3.0	0.0	0	3	5	1530	2009	
4	2.50	2310	5813	2.0	0.0	0	3	5	2310	2014	
2	0.75	1020	1350	2.0	0.0	0	3	4	1020	2009	
3	2.50	1600	2388	2.0	0.0	0	3	5	1600	2004	
2	0.75	1020	1076	2.0	0.0	0	3	4	1020	2008	

ns

Multicollinearity

```
In [31]: df_features = df_house.drop(['price'], axis=1)
In [32]: fig_num = len(df_features.columns)
In [33]: pd.plotting.scatter_matrix(df_features,figsize = [fig_num, fig_num]);
plt.show()
```

In [34]: sns.heatmap(df_features.corr(), center=0);



In [35]: # features correlated above .7 considered highly correlated
abs(df_features.corr()) > 0.7

Out[35]:

	bedrooms	bathrooms	sqft_living	sqft_lot	floors	waterfront	viewed	condition
bedrooms	True	False	False	False	False	False	False	False
bathrooms	False	True	True	False	False	False	False	False
sqft_living	False	True	True	False	False	False	False	False
sqft_lot	False	False	False	True	False	False	False	Fals€
floors	False	False	False	False	True	False	False	False
waterfront	False	False	False	False	False	True	False	False
viewed	False	False	False	False	False	False	True	False
condition	False	False	False	False	False	False	False	True
grade	False	False	True	False	False	False	False	False
sqft_above	False	False	True	False	False	False	False	Fals€
yr_built	False	False	False	False	False	False	False	Fals€
renovated_in_2000s	False	False	False	False	False	False	False	False
zipcode	False	False	False	False	False	False	False	Fals€
sqft_living15	False	False	True	False	False	False	False	False
sqft_lot15	False	False	False	True	False	False	False	Fals€
year_sold	False	False	False	False	False	False	False	False
basement	False	False	False	False	False	False	False	Fals€

```
In [36]: ve absolute value of correlation matrix as a data frame
         nverts all values to absolute value
         acks the row:column pairs into a multindex
         set the index to set the multindex to seperate columns
         rt values. 0 is the column automatically generated by the stacking
         f_features.corr().abs().stack().reset_index().sort_values(0, ascending=False
         \mathsf{p} the variable name columns (Which were only named level 0 and level 1 by \mathsf{d}\epsilon
         pairs'] = list(zip(df.level_0, df.level_1))
         t index to pairs
         et_index(['pairs'], inplace = True)
         p level columns
         rop(columns=['level_1', 'level_0'], inplace = True)
         name correlation column as cc rather than 0
         olumns = ['cc']
         op duplicates. This could be dangerous if you have variables perfectly corre
         rop_duplicates(inplace=True)
```

```
In [37]: df[(df.cc>.7) & (df.cc <1)]
```

Out[37]:

СС

pairs	
(sqft_living, sqft_above)	0.876448
(sqft_living, grade)	0.762779
(sqft_living15, sqft_living)	0.756402
(grade, sqft_above)	0.756073
(bathrooms, sqft_living)	0.755758
(sqft_above, sqft_living15)	0.731767
(sqft_lot, sqft_lot15)	0.718204
(sqft_living15, grade)	0.713867

- Remove: sqft_above,sqft_living15, sqft_lot15
- Keeping: grade, sqft_living, bathrooms
 - intuitively # of bathrooms, grade, and sqft_living should be important for house pricing so let's keep these for now but create a new feature binning sqft_living

```
In [38]: # Let's go ahead and drop them from our features
    df_features_clean = df_features.drop(['sqft_above', 'sqft_living15', 'sqft_
#And our original dataframe
    df_house = df_house.drop(['sqft_above', 'sqft_living15', 'sqft_lot15'], axi
    # We're still left with a few pairs with high correlation:
        # grade and sqft_living
        # bathrooms and sqft_living
```

```
In [39]: # # create new column with bathrooms per square foot
# df_house['bath_per_sqft'] = df_house.apply(lambda row: row['prx'] / row[']
```

Outliers

```
In [40]: print(max(df_house['bedrooms']))
         print(min(df house['bedrooms']))
         33
         1
In [41]: print(max(df house['bathrooms']))
         print(min(df house['bathrooms']))
         8.0
         0.5
In [42]: print(max(df_house['floors']))
         print(min(df house['floors']))
         3.5
         1.0
In [43]: quantity features = ['bedrooms', 'bathrooms', 'floors']
In [44]: # remove all rows which contain value more than three standard deviations a
         for var in quantity features:
             df house = df house[np.abs(df house[var]-df house[var].mean()) <= (3*df</pre>
In [45]: print(max(df house['bedrooms']))
         print(min(df house['bedrooms']))
         6
         1
In [46]: |print(max(df house['bathrooms']))
         print(min(df house['bathrooms']))
         4.25
         0.5
```

```
In [47]: print(max(df_house['floors']))
         print(min(df_house['floors']))
         3.0
         1.0
```

Continuous and Categorical - Feature Engineering cont'

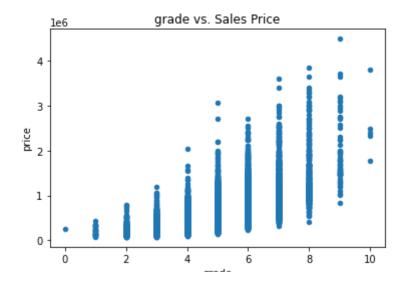
```
In [48]: df_features_clean.columns
Out[48]: Index(['bedrooms', 'bathrooms', 'sqft_living', 'sqft_lot', 'floors',
                  'waterfront', 'viewed', 'condition', 'grade', 'yr_built',
                  'renovated_in_2000s', 'zipcode', 'year_sold', 'season_sold',
                  'basement'],
                 dtype='object')
In [49]: |continuous = ['sqft_living']
In [50]: # price vs continuous variables
          for variable in continuous:
              ax, figure = plt.subplots(1,1,figsize=(12,8))
              plt.ylim(0,2000000)
              sns.regplot(x=variable, y='price', data=df_house)
              plt.title("{} vs. Sale Price".format(variable))
                                             sqft_living vs. Sale Price
            2.00
            1.75
            1.50
            1.25
          불 100
            0.75
            0.50
            0.25
            0.00
                     1000
                               2000
                                         3000
                                                             5000
                                                   4000
                                                                       6000
                                                                                 7000
                                                  sqft_living
```

```
In [52]: #Check that we included all features:
len(categorical) + len(continuous) == len(df_features_clean.columns)
```

Out[52]: True

In [53]: # let's take a look at the scatter plots to show how these behave more like

for column in categorical:
 df_house.plot.scatter(x=column, y='price')
 plt.title("{} vs. Sales Price".format(column))
 plt.show()



condition

```
In [54]: # price vs categorical variables
for variable in categorical:
    ax, figure = plt.subplots(1,1,figsize=(12,12))
    plt.ylim(0,2000000)
    sns.boxplot(x=variable, y='price', data=df_house)
    plt.title("{} vs. Sale Price".format(variable))

175

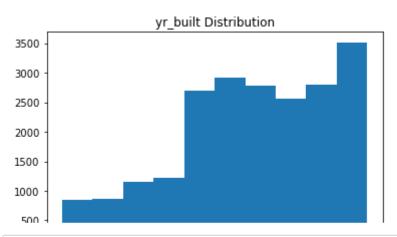
150

125
```

- yr_built is hard to interpret
- · year_sold difference in price visually looks negligible
- season_sold Spring/Summer do have slightly higher prices than Fall/Winter

New Features - binned categoricals

```
In [55]: # Let's look at the histograms for our categorical variables to see if we w
# I've taken out variables which are already boolean or categorized like Se
categorical_bin = ['bedrooms', 'bathrooms', 'floors', 'condition', 'grade',
for column in categorical_bin:
    plt.hist(df_house[column])
    plt.xlabel(column)
    plt.title("{} Distribution".format(column))
    plt.show()
```



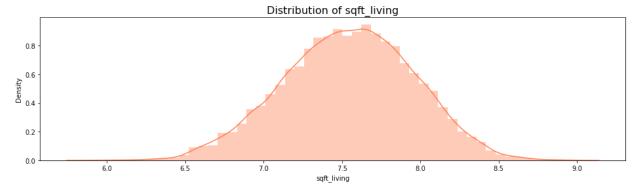
```
Name: grade, dtype: float64
count
         21357.000000
mean
          1970.874233
std
            29.343362
min
          1900.000000
25%
          1951.000000
50%
          1975.000000
75%
          1996.000000
max
          2015.000000
Name: yr_built, dtype: float64
count
         2.135700e+04
mean
         1.490973e+04
std
         4.082896e+04
min
         5.200000e+02
25%
         5.034000e+03
         7.590000e+03
50%
75%
         1.058400e+04
max
         1.651359e+06
```

```
In [57]: df house['sqft_lot'].describe().apply(lambda x: format(x, 'f'))
Out[57]: count
                    21357.000000
                    14909.726507
         mean
         std
                    40828.962049
                      520.000000
         min
         25%
                     5034.000000
         50%
                     7590.000000
         75%
                    10584.000000
                  1651359.000000
         max
         Name: sqft lot, dtype: object
In [58]:
         # based on some intuition and the quantile distributions, we will define ou
         bedrooms bins = [0, 2, 3, 4, 33]
         bathrooms_bins = [0, 1, 2, 3, 8]
         floors bins = [0,1,2,4] # when plotted with price 2 floors looks like a high
         condition_bins = [0,2,3,5] # when plotted with price condition 2 and under
         grade_bins = [0,4,5,7,10]
         yr_built_bins = [1900, 1950, 1975, 2000, 2015]
         sqft lot bins = [0,2500,5000,7500,10000,10000000]
In [59]: # now lets convert these columns to binned categories
         # note that when binning these, the default setting is that the values on t
         df_house['bedrooms'] = pd.cut(df_house['bedrooms'], bedrooms_bins)
         df_house['bathrooms'] = pd.cut(df_house['bathrooms'], bathrooms bins)
         df house['floors'] = pd.cut(df house['floors'], floors bins)
         df house['condition'] = pd.cut(df house['condition'], condition bins)
         df house['grade'] = pd.cut(df house['grade'], grade bins)
         df house['yr built'] = pd.cut(df house['yr built'], yr built bins)
         df house['sqft lot'] = pd.cut(df house['sqft lot'], sqft lot bins)
         #df house['zipcode'] = pd.cut(df house['zipcode'], zipcode bins)
```

```
In [60]: # and we will also take a look at the distribution across bins
         for column in categorical bin:
             print(df house[column].value counts(normalize=True))
         (2, 3]
                     0.459568
         (3, 4)
                     0.319567
         (0, 2]
                     0.138315
         (4, 33]
                     0.082549
         Name: bedrooms, dtype: float64
         (2, 3)
                   0.437093
         (1, 2]
                    0.300979
         (0, 1]
                    0.183780
         (3, 8]
                    0.078148
         Name: bathrooms, dtype: float64
         (0, 1]
                   0.498291
         (1, 2]
                    0.466498
         (2, 4]
                    0.035211
         Name: floors, dtype: float64
         (2, 3)
                   0.647563
         (3, 5]
                    0.343119
         (0, 2]
                   0.009318
         Name: condition, dtype: float64
         (0, 4]
                     0.526456
         (4, 5]
                     0.282216
         (5, 7)
                     0.172364
         (7, 10]
                     0.018964
         Name: grade, dtype: float64
         (1975, 2000]
                        0.284814
         (1950, 1975]
                          0.268500
         (1900, 1950]
                          0.237847
         (2000, 2015]
                          0.208839
         Name: yr built, dtype: float64
         (10000, 10000000]
                               0.282062
         (5000, 7500]
                               0.244885
         (7500, 10000]
                               0.226905
         (2500, 5000]
                               0.176570
         (0, 2500]
                               0.069579
         Name: sqft lot, dtype: float64
```

Log Transformations





split data test and train

```
In [63]: # Divide dataset into X predictors and y target
    x = df_house.drop(['price'], axis=1)
    y = df_house[['price']]

In [64]: # Split the data into 80% training and 20% test sets
    x_train, x_test, y_train, y_test = train_test_split(x, y, test_size=0.2, sh

In [65]: # Validate rows in splits look as expected
    print(len(x_train), len(x_test), len(y_train), len(y_test))
```

one-hot encode categorical variables

17085 4272 17085 4272

```
In [66]: categorical
Out[66]: ['bedrooms',
          'bathrooms',
          'floors',
          'waterfront',
           'viewed',
           'condition',
           'grade',
           'yr_built',
          'renovated in 2000s',
           'year sold',
          'season_sold',
          'basement',
          'sqft_lot',
          'zipcode']
In [67]: # Convert category variables data type
         # One-hot encode my categorical variables.
         needs_one_hot = categorical.copy()
         # These are already one-hot binary
         needs_one_hot.remove('waterfront')
         needs_one_hot.remove('viewed')
         needs_one_hot.remove('renovated in 2000s')
         needs_one_hot.remove('basement')
         x train[needs one hot] = x train[needs one hot].astype('category')
         x_test[needs_one_hot] = x_test[needs_one_hot].astype('category')
In [68]: ## one hot encode categoricals training set
         x_train_ohe = pd.get_dummies(x_train[needs_one_hot])
```

Out[68]:

	bedrooms_(0, 2]	bedrooms_(2, 3]	bedrooms_(3, 4]	bedrooms_(4, 33]	bathrooms_(0, 1]	bathrooms_(1, 2]	bath
16214	0	1	0	0	0	1	
12438	0	1	0	0	0	1	
7668	0	0	0	1	0	1	
14679	0	0	1	0	0	0	
6031	0	0	0	1	0	1	

5 rows × 103 columns

x train ohe.head()

```
In [69]: ## one hot encode categoricals test set
    x_test_ohe = pd.get_dummies(x_test[needs_one_hot])
    x_test_ohe.head()
```

Out[69]:

	bedrooms_(0, 2]	bedrooms_(2, 3]	bedrooms_(3, 4]	bedrooms_(4, 33]	bathrooms_(0, 1]	bathrooms_(1, 2]	batł
15235	0	1	0	0	1	0	
7564	0	1	0	0	0	1	
18362	1	0	0	0	1	0	
5922	1	0	0	0	0	1	
11844	0	1	0	0	1	0	

5 rows × 103 columns

Out[70]:

	sqft_living	bedrooms_(0, 2]	bedrooms_(2, 3]	bedrooms_(3, 4]	bedrooms_(4, 33]	bathrooms_(0, 1]	bathroo
16214	7.339538	0	1	0	0	0	
12438	7.533694	0	1	0	0	0	
7668	7.610853	0	0	0	1	0	
14679	7.522941	0	0	1	0	0	
6031	7.138867	0	0	0	1	0	

5 rows × 104 columns

Out[71]:

		sqft_living	bedrooms_(0, 2]	bedrooms_(2, 3]	bedrooms_(3, 4]	bedrooms_(4, 33]	bathrooms_(0, 1]	bathroo
-	15235	6.966024	0	1	0	0	1	
	7564	7.012115	0	1	0	0	0	
	18362	6.917706	1	0	0	0	1	
	5922	7.346010	1	0	0	0	0	
	11844	6.791221	0	1	0	0	1	

5 rows × 104 columns

Model Iteration Variables

```
In [72]: # create list so that random forest model important features are named
    rfm_columns = list(x_train.columns)
# create list so that ols parameters in results summary are named
    xname_columns = list(x_train.columns)
```

```
In [73]: #add const to beginning of list for ols param names
    xname_columns.insert(0,'const')
```

New list after removing unwanted feats: ['const', 'sqft_living', 'bedroo ms_(0, 2]', 'bedrooms_(2, 3]', 'bedrooms_(3, 4]', 'bedrooms_(4, 33]', 'ba throoms_(0, 1]', 'bathrooms_(1, 2]', 'bathrooms_(2, 3]', 'bathrooms_(3, 8]', 'floors_(0, 1]', 'floors_(1, 2]', 'condition_(0, 2]', 'condition_(2, 3]', 'condition (3, 5]', 'grade (0, 4]', 'yr_built_(1950, 1975]', 'yr_built_(1950, 1975)', 'yr_b lt (1975, 2000]', 'year sold 2014', 'year sold 2015', 'season sold Sprin g', 'season_sold_Winter', 'sqft_lot_(0, 2500]', 'sqft_lot_(2500, 5000]', 'sqft_lot_(7500, 10000]', 'sqft_lot_(10000, 10000000]', 'zipcode_98001', 'zipcode_98002', 'zipcode_98003', 'zipcode_98004', 'zipcode_98005', 'zipc ode_98006', 'zipcode_98007', 'zipcode_98008', 'zipcode_98010', 'zipcode_9 8011', 'zipcode_98014', 'zipcode_98019', 'zipcode_98022', 'zipcode_9802 3', 'zipcode_98027', 'zipcode_98028', 'zipcode_98029', 'zipcode_98030', 'zipcode 98031', 'zipcode 98032', 'zipcode 98033', 'zipcode 98034', 'zipc ode 98038', 'zipcode 98039', 'zipcode 98040', 'zipcode 98042', 'zipcode 9 8045', 'zipcode 98052', 'zipcode 98053', 'zipcode 98055', 'zipcode 9805 6', 'zipcode 98058', 'zipcode 98059', 'zipcode 98065', 'zipcode 98074', 'zipcode_98075', 'zipcode_98092', 'zipcode_98102', 'zipcode_98103', 'zipc ode 98105', 'zipcode 98106', 'zipcode 98107', 'zipcode 98108', 'zipcode 9 8109', 'zipcode 98112', 'zipcode 98115', 'zipcode 98116', 'zipcode 9811 7', 'zipcode_98118', 'zipcode_98119', 'zipcode_98122', 'zipcode_98125', 'zipcode 98126', 'zipcode 98136', 'zipcode 98144', 'zipcode 98146', 'zipc ode 98148', 'zipcode 98155', 'zipcode 98166', 'zipcode 98168', 'zipcode 9 8177', 'zipcode 98178', 'zipcode 98188', 'zipcode 98198', 'zipcode 9819 9']

```
In [76]: x_train.head()
```

Out[76]:

	sqft_living	bedrooms_(0, 2]	bedrooms_(2, 3]	bedrooms_(3, 4]	bedrooms_(4, 33]	bathrooms_(0, 1]	bathroo
16214	7.339538	0	1	0	0	0	
12438	7.533694	0	1	0	0	0	
7668	7.610853	0	0	0	1	0	
14679	7.522941	0	0	1	0	0	
6031	7.138867	0	0	0	1	0	

5 rows × 104 columns

Out[77]:

		sqft_living	bedrooms_(0, 2]	bedrooms_(2, 3]	bedrooms_(3, 4]	bedrooms_(4, 33]	bathrooms_(0, 1]	bathroo
1	5235	6.966024	0	1	0	0	1	
	7564	7.012115	0	1	0	0	0	
1	8362	6.917706	1	0	0	0	1	
,	5922	7.346010	1	0	0	0	0	
1	1844	6.791221	0	1	0	0	1	

5 rows × 90 columns

Feature Scaling

```
In [78]: scaler = StandardScaler()
x_train = scaler.fit_transform(x_train)
x_test = scaler.transform(x_test)
```

```
In [79]: x_train_ols2 = scaler.fit_transform(x_train_ols2)
x_test_ols2 = scaler.transform(x_test_ols2)
```

Model 1

Linear Regression

```
In [80]: linear_model = LinearRegression()
          # Train the model on training data
         linear model.fit(x train, y train)
Out[80]: LinearRegression()
         Linear model prediction
In [81]: # Predict on test data
         predictions = linear_model.predict(x_test)
         mse = mean_squared_error(y_test, predictions)
         rmse = np.sqrt(mse)
         print(rmse)
          0.19803609919251683
In [82]: # Get how well it performed
         mae_linear = mean_absolute_error(y_test, predictions)
         print("Linear: {:,}".format(mae_linear))
         Linear: 0.14423826491281666
In [83]: | sns.regplot(x=y_test, y=predictions)
Out[83]: <AxesSubplot:xlabel='price'>
          15.0
          14.5
          14.0
          13.5
          13.0
          12.5
          12.0
          11.5
                         12.5
                               13.0
                                    13.5
               11.5
                    12.0
                                         14.0
                                               14.5
                                                    15.0
                                  price
In [84]: y hat train = linear model.predict(x train)
         y hat test = linear model.predict(x test)
```

```
In [85]: train_residuals = y_hat_train - y_train
test_residuals = y_hat_test - y_test
```

Model 2

Decision Tree Regressor

```
In [90]: tree_model = DecisionTreeRegressor()

# Train the model on training data
tree_model.fit(x_train, y_train)

# Predict on test data
predictions = tree_model.predict(x_test)
```

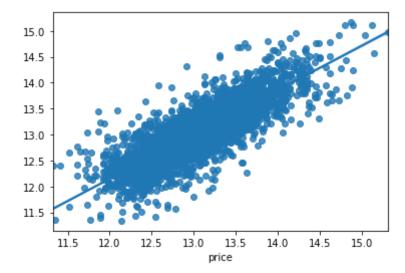
Tree model prediction

```
In [91]: # Get how well it performed
mae_tree = mean_absolute_error(y_test, predictions)
print("Tree: {:,}".format(mae_tree))
```

Tree: 0.20733758793534132

```
In [92]: sns.regplot(x=y_test, y=predictions)
```

Out[92]: <AxesSubplot:xlabel='price'>



isssues with overfitting

Model 3

Random Forest Regressor

```
In [97]: rf_model = RandomForestRegressor()

# Train the model on training data
rf_model.fit(x_train, y_train)

# Predict on test data
predictions = rf_model.predict(x_test)
```

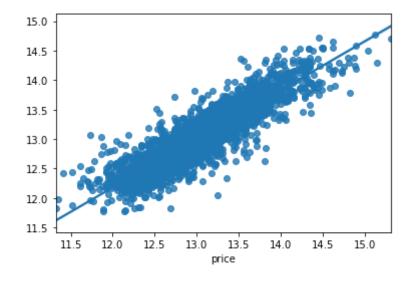
Random Forest model prediction

```
In [98]: # Get how well it performed
mae_rf = mean_absolute_error(y_test, predictions)
print("Random Forest: {:,}".format(mae_rf))
```

Random Forest: 0.15621599370318473

```
In [99]: sns.regplot(x=y_test, y=predictions)
```

Out[99]: <AxesSubplot:xlabel='price'>



```
In [100]: y_hat_train = rf_model.predict(x_train)
y_hat_test = rf_model.predict(x_test)
```

```
In [101]: train_mse = mean_squared_error(y_train, y_hat_train)
    test_mse = mean_squared_error(y_test, y_hat_test)
    print('Train Mean Squarred Error:', train_mse)
    print('Test Mean Squarred Error:', test_mse)
```

Train Mean Squarred Error: 0.006833147455952221
Test Mean Squarred Error: 0.047854429562705955

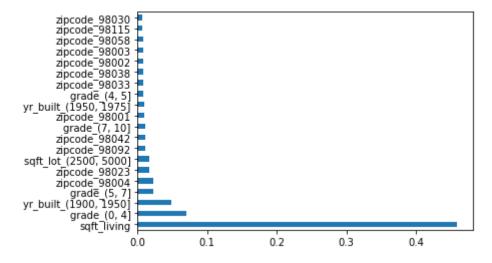
R^2 train: 0.974, test: 0.817

```
In [103]: # R^2 train: 0.927, test: 0.578
```

```
In [104]: # feats = {} # a dict to hold feature_name: feature_importance
    # for feature, importance in zip(x_train.columns, model.feature_importances
    # feats[feature] = importance #add the name/value pair

# importances = pd.DataFrame.from_dict(feats, orient='index').rename(column # importances.sort_values(by='Gini-importance').plot(kind='bar', rot=45)
```

Out[105]: <AxesSubplot:>



```
In [106]: feat_importances.nlargest(20)
Out[106]: sqft living
                                     0.459631
          grade_(0, 4]
                                     0.070201
          yr_built_(1900, 1950]
                                     0.047959
          grade_(5, 7]
                                     0.022092
           zipcode 98004
                                     0.021954
           zipcode_98023
                                     0.016912
          sqft_lot_(2500, 5000]
                                     0.016746
           zipcode_98092
                                     0.010988
           zipcode_98042
                                     0.010501
          grade_(7, 10]
                                     0.010379
           zipcode 98001
                                     0.010089
          yr_built_(1950, 1975]
                                     0.008817
          grade_(4, 5]
                                     0.008665
          zipcode_98033
                                     0.008585
           zipcode 98038
                                     0.008201
           zipcode_98002
                                     0.008027
           zipcode 98003
                                     0.007730
          zipcode_98058
                                     0.007520
           zipcode_98115
                                     0.007229
           zipcode 98030
                                     0.006909
          dtype: float64
```

Model 4

OLS

```
In [107]: x_train1 = sm.add_constant(x_train)
In [108]: x_test1 = sm.add_constant(x_test)
In [109]: result = sm.OLS(y_train,x_train1).fit()
```

OLS model prediction

In [111]:	print(result.sum	nmary(xname= xname_c	olumns))			
	-0.054 -0.0	048				
	zipcode_98003	-0.05	513 0	.001 -3	34.376	0.000
	-0.054 -0.0	048				
	zipcode_98004	0.07	79 0	.002	51.703	0.000
	0.075 0.08	31				
	zipcode_98005	0.02	213 0	.002	14.105	0.000
	0.018 0.02	24				
	zipcode_98006	0.02	95 0	.002	19.478	0.000
	0.027 0.03	32				
	zipcode_98007		.52 0	.001	10.176	0.000
	0.012 0.03	18				
	zipcode_98008		242 0	.002	16.056	0.000
	0.021 0.02	27				
	zipcode_98010	-0.01	.68 0	.002 –1	11.176	0.000
	-0.020 -0.0	014				
	zipcode_98011	-0.00	040 0	.001 -	-2.703	0.007
	-0.007 -0.0	001				
	zipcode_98014	-0.01	.46 0	.002 -	-9.699	0.000
	-0.018 -0.0					

Looking at our OLS summary all grade bins except grade_(0, 4] have high pvalue and high st err

OTHER HIGH PVALUES grade_(4, 5] grade_(5, 7] grade_(7, 10] floors_(2, 4] yr_built_(1900, 1950] yr_built_(2000, 2015] season_sold_Fall

season_sold_Summer sqft_lot_(5000, 7500]

zipcode_98024 zipcode_98070 zipcode_98072 zipcode_98077 zipcode_98133

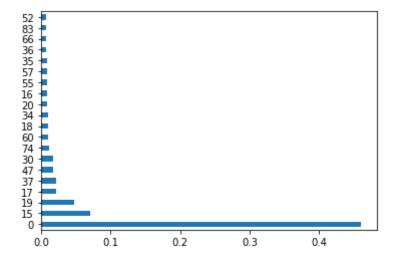
Model Reiteration and Feature Selection

Random Forest Regressor - 2

Using the Feature Importance graph let's take a look at random forest model with only the top 20 features

```
In [112]: feat_importances = pd.Series(rf_model.feature_importances_)
    feat_importances.nlargest(20).plot(kind='barh')
```

Out[112]: <AxesSubplot:>



```
In [113]: #rf_model_2_index = [0,15,19,17,30,20,26,27,25,28,33,2,14,18,13,31,32,3,16,
```

```
In [114]: rf2_model = RandomForestRegressor()

# Train the model on training data
rf2_model.fit(x_train_rf2, y_train)
```

Out[114]: RandomForestRegressor()

Random Forest model prediction -2

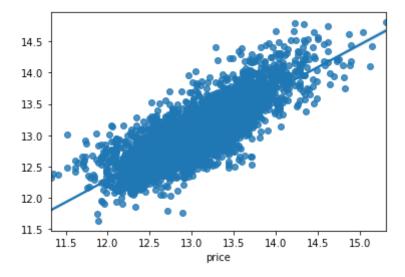
```
In [115]: # Predict on test data
predictions = rf2_model.predict(x_test_rf2)
```

```
In [116]: ##### Get how well it performed
mae_rf = mean_absolute_error(y_test, predictions)
print("Random Forest: {:,}".format(mae_rf))
```

Random Forest: 0.22517524119864782

```
In [117]: sns.regplot(x=y_test, y=predictions)
```

```
Out[117]: <AxesSubplot:xlabel='price'>
```



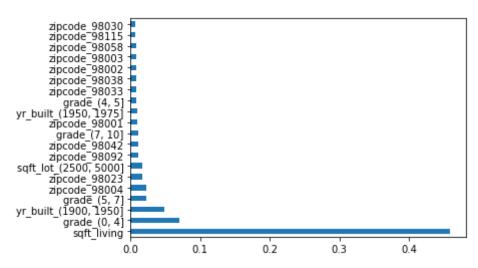
R^2 train: 0.810, test: 0.663

Selecting top 20 features did not improve our Random Forest Model performance

Our original Mean Squared Error: Train Mean Squarred Error: 0.006888463386013245 Test Mean Squarred Error: 0.04811152977830136

Our error has increased and our R² scores have gone down, this indicates that selecting features solely based on their importance is not a sound strategy.

Out[121]: <AxesSubplot:>



OLS - 2

Using our OIS results summary let's take a look at our OLS model with features removed which have high std err and pvalues.

```
In [122]: x_train1 = sm.add_constant(x_train_ols2)
In [123]: x_test1 = sm.add_constant(x_test_ols2)
In [124]: result = sm.OLS(y_train,x_train1).fit()
```

OLS model prediction - 2

```
In [125]: print(result.rsquared, result.rsquared_adj)
```

0.8440335384876905 0.8432444388471411

In [126]: print(result.summary(xname= xname2_columns))

	-	sion Result				
=====	===========	=======	=======	========		
Dep. Variable: 0.844	price	R-squared	:			
Model: 0.843	OLS	Adj. R-sq	uared:			
Method: 1070.	Least Squares	F-statist	ic:			
Date:	Wed, 24 Mar 2021	Prob (F-s	tatistic):			
0.00 Time: 959.5	13:39:20	Log-Likel	ihood:	2		
No. Observations: 5745.	17085	AIC:				
Df Residuals: 5071.	16998	BIC:		-		
Df Model: Covariance Type:	86 nonrobust					
		========		=========		
=======================================		std err	t	P> t		
[0.025 0.975]						
const	13.0371	0.002	8353.077	0.000		
13.034 13.040 sqft_living	0.2515	0.003	80.163	0.000		
0.245 0.258 bedrooms_(0, 2]	0.0208	0.002	12.446	0.000		
0.018 0.024 bedrooms_(2, 3]	0.0050	0.001	4.790	0.000		
0.003 0.007 bedrooms_(3, 4]	-0.0088	0.001	-7.119	0.000		
-0.011 -0.006 bedrooms_(4, 33]	-0.0201	0.002	-13.069	0.000		
-0.023 -0.017 bathrooms_(0, 1]	-0.0087	0.002	-4.719	0.000		
-0.012 -0.005 bathrooms_(1, 2]	-0.0124	0.001	-10.215	0.000		
-0.015 -0.010 bathrooms_(2, 3]	-2.411e-05	0.001	-0.018	0.986		
-0.003 0.003 bathrooms_(3, 8]	0.0338	0.002	19.217	0.000		
0.030 0.037 floors_(0, 1]	-0.0137	0.005	-2.525	0.012		
-0.024 -0.003 floors_(1, 2]	-0.0018	0.005	-0.367	0.714		
-0.012 0.008 condition_(0, 2]	-0.0175	0.002	-11.318	0.000		
-0.021 -0.015 condition_(2, 3]	-0.0090	0.001	-10.315	0.000		
-0.011 -0.007 condition_(3, 5] 0.011 0.014	0.0126	0.001	14.311	0.000		
0.014						

	rear-estate-analysis - Ji	upyter Notebook		
grade_(0, 4]	-0.0649	0.002	-29.535	0.000
-0.069 -0.061 yr_built_(1950, 1975]	-0.0238	0.002	-10.794	0.000
-0.028 -0.019				
<pre>yr_built_(1975, 2000]</pre>	-0.0205	0.002	-9.839	0.000
-0.025 -0.016	0 0111	0 001	0.555	
year_sold_2014 -0.013 -0.009	-0.0111	0.001	-9.575	0.000
year sold 2015	0.0111	0.001	9.575	0.000
0.009 0.013				
season_sold_Spring	0.0076	0.002	3.255	0.001
0.003 0.012				
season_sold_Winter	-0.0060	0.002	-3.026	0.002
-0.010 -0.002 sqft_lot_(0, 2500]	-0.0535	0.002	-23.138	0.000
-0.058 -0.049	-0.0333	0.002	-23:130	0.000
sqft_lot_(2500, 5000]	-0.0133	0.002	-6.541	0.000
-0.017 -0.009				
sqft_lot_(7500, 10000]	0.0048	0.002	2.340	0.019
0.001 0.009	0 0055	0.000	15 510	
sqft_lot_(10000, 10000000] 0.031	0.0355	0.002	15.718	0.000
zipcode_98001	-0.0617	0.002	-34.866	0.000
-0.065 -0.058	0.0017	0.002	31.000	0.000
zipcode_98002	-0.0504	0.002	-29.786	0.000
-0.054 -0.047				
zipcode_98003	-0.0516	0.002	-29.738	0.000
-0.055 -0.048	0.0024	0 000	47. 250	0.000
zipcode_98004 0.080 0.087	0.0834	0.002	47.359	0.000
zipcode_98005	0.0239	0.002	14.318	0.000
0.021 0.027				
zipcode_98006	0.0361	0.002	19.398	0.000
0.032 0.040				
zipcode_98007	0.0167	0.002	10.079	0.000
0.013 0.020 zipcode_98008	0.0261	0.002	14.933	0.000
0.023 0.029	0.0201	0.002	14.755	0.000
zipcode 98010	-0.0167	0.002	-10.266	0.000
-0.020 -0.013				
zipcode_98011	-0.0036	0.002	-2.160	0.031
-0.007 -0.000	0.0150	0 000	0.000	0 000
zipcode_98014 -0.018 -0.012	-0.0150	0.002	-9.092	0.000
zipcode_98019	-0.0168	0.002	-10.004	0.000
-0.020 -0.014				
zipcode_98022	-0.0393	0.002	-23.043	0.000
-0.043 -0.036				
zipcode_98023	-0.0751	0.002	-40.361	0.000
-0.079 -0.071 zipcode_98027	0.0057	0.002	3.189	0.001
0.002 0.009	0.0037	0.002	3.109	0.001
zipcode_98028	-0.0093	0.002	-5.380	0.000
-0.013 -0.006				
zipcode_98029	0.0155	0.002	8.700	0.000
0.012 0.019	0.0400	0.000	00 105	0 000
zipcode_98030	-0.0482	0.002	-28.107	0.000

	rear estate analysis	supyter Motebook		
-0.052 -0.045	0.0460	0 003	26 450	0.000
zipcode_98031 -0.049 -0.043	-0.0460	0.002	-26.459	0.000
zipcode_98032	-0.0390	0.002	-23.717	0.000
-0.042 -0.036	-0:0390	0.002	-23.717	0.000
zipcode_98033	0.0447	0.002	24.739	0.000
0.041 0.048	0.0447	0.002	24.733	0.000
zipcode_98034	0.0154	0.002	8.185	0.000
0.012 0.019	010201	0000=	01100	
zipcode 98038	-0.0540	0.002	-27.983	0.000
-0.058 -0.050				
zipcode_98039	0.0379	0.002	23.844	0.000
0.035 0.041				
zipcode_98040	0.0555	0.002	31.838	0.000
0.052 0.059				
zipcode_98042	-0.0653	0.002	-34.819	0.000
-0.069 -0.062				
zipcode_98045	-0.0132	0.002	-7.787	0.000
-0.016 -0.010				
zipcode_98052	0.0275	0.002	14.455	0.000
0.024 0.031				
zipcode_98053	0.0146	0.002	7.981	0.000
0.011 0.018				
zipcode_98055	-0.0382	0.002	-22.084	0.000
-0.042 -0.035	0 0210	0 002	10 147	0 000
zipcode_98056 -0.025 -0.018	-0.0219	0.002	-12.147	0.000
	-0.0470	0.002	25 657	0.000
zipcode_98058 -0.051 -0.043	-0.0470	0.002	-25.657	0.000
zipcode_98059	-0.0212	0.002	-11.582	0.000
-0.025 -0.018	-0.0212	0.002	-11.502	0.000
zipcode_98065	-0.0113	0.002	-6.404	0.000
-0.015 -0.008	010220	0000	00101	
zipcode 98074	0.0158	0.002	8.631	0.000
0.012 0.019				
zipcode_98075	0.0193	0.002	10.875	0.000
0.016 0.023				
zipcode_98092	-0.0576	0.002	-32.463	0.000
-0.061 -0.054				
zipcode_98102	0.0383	0.002	23.221	0.000
0.035 0.042				
zipcode_98103	0.0588	0.002	29.289	0.000
0.055 0.063				
zipcode_98105	0.0524	0.002	30.246	0.000
0.049 0.056				
zipcode_98106	-0.0171	0.002	-9.536	0.000
-0.021 -0.014	0.0450	0 000	25 271	0 000
zipcode_98107	0.0450	0.002	25.271	0.000
0.042 0.049 zipcode_98108	-0.0107	0.002	-6.296	0.000
-0.014 -0.007	-0.0107	0.002	-0.290	0.000
zipcode_98109	0.0411	0.002	24.798	0.000
0.038 0.044	0.0411	0.002	24.770	0.000
zipcode_98112	0.0693	0.002	39.100	0.000
0.066 0.073	0.0030		233100	2.000
zipcode_98115	0.0563	0.002	28.822	0.000
0.052 0.060				

zipcode_98116	0.0393	0.002	21.833	0.000
0.036 0.043 zipcode_98117	0.0535	0.002	27.604	0.000
0.050 0.057 zipcode_98118	-0.0022	0.002	-1.173	0.241
-0.006 0.001 zipcode_98119	0.0506	0.002	29.615	0.000
0.047 0.054 zipcode_98122	0.0450	0.002	25.074	0.000
0.042 0.049	0.0130	0.002	231071	0.000
zipcode_98125	0.0145	0.002	7.999	0.000
0.011 0.018				
zipcode_98126	0.0113	0.002	6.256	0.000
0.008 0.015				
zipcode_98136	0.0295	0.002	16.852	0.000
0.026 0.033				
zipcode_98144	0.0315	0.002	17.176	0.000
0.028 0.035				
zipcode_98146	-0.0231	0.002	-13.239	0.000
-0.027 -0.020				
zipcode_98148	-0.0157	0.002	-9.789	0.000
-0.019 -0.013				
zipcode_98155	-0.0061	0.002	-3.335	0.001
-0.010 -0.003				
zipcode_98166	-0.0125	0.002	-7.243	0.000
-0.016 -0.009	0 0400		00.054	0 000
zipcode_98168	-0.0489	0.002	-28.054	0.000
-0.052 -0.045	0 0155		0 106	0 000
zipcode_98177	0.0157	0.002	9.126	0.000
0.012 0.019	0 0005	0.000	10 045	0.000
zipcode_98178	-0.0335	0.002	-19.245	0.000
-0.037 -0.030	0 0000	0.000	17 700	0.000
zipcode_98188	-0.0292	0.002	-17.723	0.000
-0.032 -0.026	0 0422	0.002	24 700	0.000
zipcode_98198 -0.047 -0.040	-0.0432	0.002	-24.798	0.000
zipcode_98199	0.0517	0.002	29.011	0.000
0.048 0.055	0.0317	0.002	29.011	0.000
=======================================				
=====				
Omnibus:	1322.479	Durbin-Wat	son:	
1.990				
Prob(Omnibus):	0.000	Jarque-Ber	a (JB):	636
6.351		1	- (- ,	
Skew:	0.217	Prob(JB):		
0.00	-	, , , -		
Kurtosis:	5.959	Cond. No.		2.1
4e+16	-			

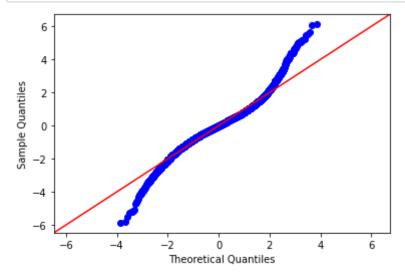
=====

Notes:

- [1] Standard Errors assume that the covariance matrix of the errors is correctly specified.
- [2] The smallest eigenvalue is 1.69e-28. This might indicate that there a re
- strong multicollinearity problems or that the design matrix is singular.

Normality

In [128]: fig = sm.graphics.qqplot(result.resid, dist=stats.norm, line='45', fit=True

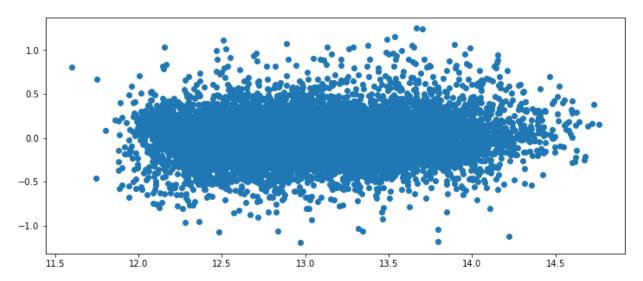


Looks like the model does best at predicting mid priced houses and doesn't perform as well on low priced or high priced houses.

Homoskedasticity

```
In [129]: plt.figure(figsize=(12,5))
   plt.scatter(result.predict(x_train1), result.resid)
```

Out[129]: <matplotlib.collections.PathCollection at 0x7f8c7c6279a0>



Homoskedasticity looks ok

k-fold cross validation

Summary

Our final model has an r-squared-adjusted value of 0.84.

Our model performs about the same with the train and test data so we don't seem to have an overfitting issue.

From the residuals in our qq plot looks like the model does best at predicting mid priced houses and doesn't perform as well on low priced or high priced houses.

Homoskedasticity looked good in our visualization.

Our pricing model is most effective at estimating mid range housing prices. It is not advisable to use this model for the low end or high end of the King County housing market.

Expansion of data and more develoment could better improve the model to estimate low and high priced houses.

Recommendations

- Sell houses in the Spring and Summer when the market is strong. More houses are purchased during this time and they tend to sell for higher prices.
- Our most important and reliable factor for predicting a home price is sqft_living. When pricing a house the overall square footage should be the most important factor.
- Waterfront properties will have a higher price to comparable properties.
- Properties with a grade of 4 and under will have a lower price to comparable properties.
- Expand data set beyond houses sold in 2014 and 2015. Having more current data would make the model more accurate.

Further Analysis

- Expand data set beyond houses sold in 2014 and 2015. Having more current data would make the model more accurate.
- Adjust modeling to better estimate low and high priced houses.
 - Investigate what features would help us to estimate extremes