



PAVAN KUMAR

SALES REPRESENTATIVE

EXECUTIVE SUMMARY

I am a sales representative who specializes in Pharmaceuticals product sales. I have gathered numerous contacts over the years and strive to meet client needs.

HOW TO CONTACT ME

Address: 48, Goshala road, Garudacharapalya, Bangalore, INDIA 560048
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PERSONAL REFERENCES

2-67, Kummara street, Thumbakuppam (V&P), Bangarupalyam (M), Chittoor (D), Andhra Pradesh, INDIA 517416
Pavan.indian01@gmail.com

RELEVANT EXPERIENCE

Executive

Henosis Healthcare | August 2014 - April 2017

- Visiting clients place @ Operation theaters
- Replacing the consumed products and Recovering Sets
- Goods Incharge and Remarketing

Sales officer

Stedman Pharmaceuticals pvt Ltd. | May 2017 - March 2019

- Visiting Dr's place to promote a product
- Built relationships with Dr's to maintain sales goals and create new opportunities.
- Converting them from another product to our product
- Achieving Daily and Quarterly Objectives

Territory Business Executive

Arcturus Pharma Pvt Ltd | April 2019 - August 2019

- Promoting Neuro Psychiatric Medicines
- Visiting Hospitals and Dr's
- New Conversions, Lead generation and Product Availability

SCHOOL BACKGROUND

Digi Perform

*Professional Certificate
Fall 2020*

- Certificate in Digital Marketing
- 5 months course to hone professional marketing skills
- Wrote final paper based on practical case studies

Vijayam Degree College

*B.com(CA) Bachelor of Computers
Discontinued in June 2013*

- Per cuing B.com In door step with Gitam University completed 1st year, 2019