

Ramón Tenreiro González-Llanos

Emilia Pardo Bazán 21, 1º Izq. 15005 La Coruna Spain
www.tenreiros.com/resume.html tenreiroramon@gmail.com

OBJECTIVE

A supervisor/management position in a company.

HIGHLIGHTS OF QUALIFICATIONS

- Completed knowledge of Real Estate developer, Building, and Architecture.
- Broad background in planning and developing programs.
- Twenty-two years experience in managing and supervising.
- Extensive skills in planning, coordinating, controlling, marketing, and sales.
- Extensive skills in different industries: construction, real estate, direct marketing, and banking.
- Ability to develop plans, goals, strategies, and timelines.
- Ability to work independently and with a team.
- Ability to negotiate with banks and civil services.
- Adaptable; learns new systems quickly and takes initiative.
- Goal-oriented and mission driven.

EMPLOYMENT

2006 - present *Owner/General Manager, AVVA & Serantes 2 Milenio*. Ferrol Spain.

Real estate developers companies - 53 apartments built Invest: \$9.0 Million. Assume full responsibilities; buying land, negotiating with banks, hiring, controlling, managing, marketing, and sales.

2002 - 2010 *Architect; sole ownership*. La Coruna Spain.

Assume full responsibilities; design, calculating (structural, electrical, etc.) managing project, and controlling. All projects include urban development. Built 103 apartments.

2001 - 2006 *Division Manager SAPE* Madrid Spain/Portugal.

Assume full responsibilities for two product lines; bank products and stores. SAPE is the leading company of direct-marketing in Spain and Portugal with over 940 personnel.

1996 - 2000 *Marketing Manager Cajasegovia* Spanish bank.

Assume full marketing responsibilities with twenty one direct personnel, and over 150 indirect personnel in marketing capacities.

1990 - 1995 *Deputy General Manager Cajacanarias* Spanish bank.

Assume full responsibilities of assuring that all departments reach goals. Responsible for the office of the President and General Manager. Member of the Manager Board.

1987 - 1990 *Product Manager Banco Pastor* Spanish bank.

Assume full marketing and development responsibilities for one product line; personal loans.

EDUCATION

- *Rice University (coursera)* **Introduction Python**. april-2013-jun 2013 With Distinction.
- *University of Delaware (The U.S.)* **Business English**. Oct-2011-May 2012
- *Instituto de Empresa Business School*. Madrid Spain **M.B.A** 1986
8th word ranking by Financial Times.
- *Technology University of Madrid Spain* **Degree in Architecture**. 1977-1984

SKILLS.

Office, Autocad, Illustrator, Photoshop, Corel Draw. Dreamweaver, Basic, Dbase, HTML 5, CSS 3, Actionscript, Flash, PHP, Javascript, Python. Node-js, Linux (Ubuntu).
Spanish (Native), English (Advance), Portuguese (intermediate)

HONORS/AWARDS.

- *Rice University: Certificate* with Distinction. 95.5 %.
- Winner Stock Market Game Expansion (Spanish economic newspaper)
- *IE Business School MBA* Graduates first of class with honors.

References.

www.tenreiros.com / www.avvaferrol.com / www.sape.com