# WIREFRAME DOCUMENTATION

## ANALYZING AMAZON SALES DATA

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Chaitanya Nilkanthanawar

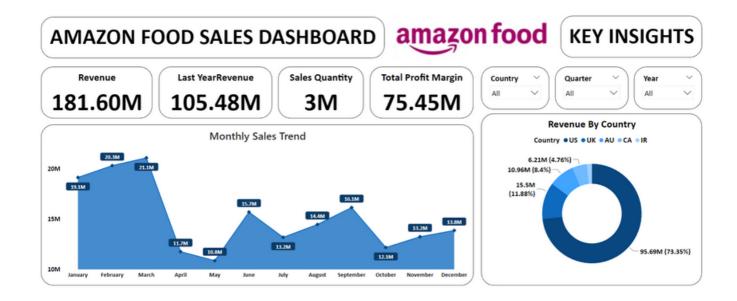


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## 1. Key Insights



#### 1.1 Cards

Revenue **181.60M** 

Last YearRevenue

105.48M

Sales Quantity

**3M** 

**Total Profit Margin** 

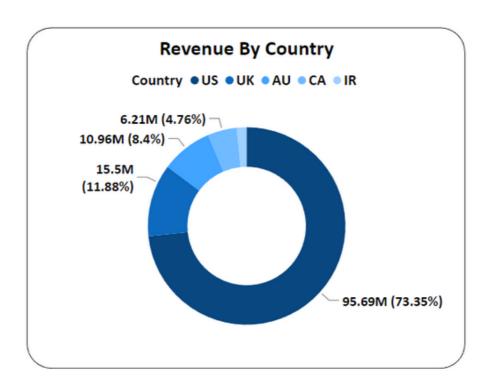
75.45M

### 1.2 Monthly Sales Trend

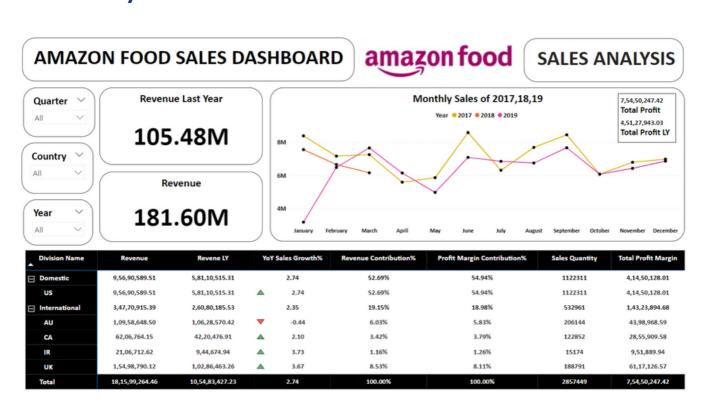




### 1.3 Revenue by Country

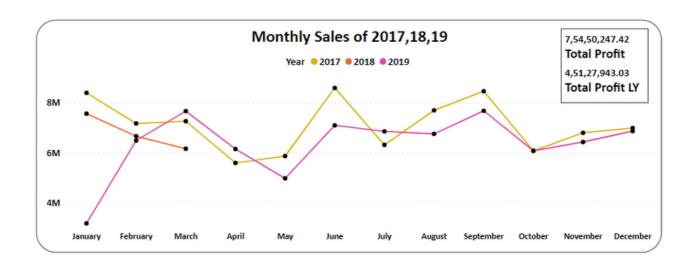


## 2. Sales Analysis





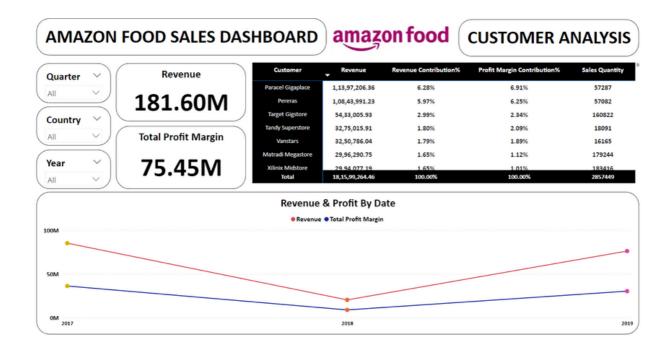
## 2.1 Revenue vs Sales Quantity: Drill-through by Year, Month, and Quarter



## 2.2 Data Table: Countries Based on Revenue, Year-over-Year (YOY) Sales, Revenue Contribution, Profit Contribution

Division Name	Revenue	Revene LY	Yo	Sales Growth%	Revenue Contribution%	Profit Margin Contribution%	Sales Quantity	Total Profit Margin
□ Domestic	9,56,90,589.51	5,81,10,515.31		2.74	52.69%	54.94%	1122311	4,14,50,128.01
us	9,56,90,589.51	5,81,10,515.31		2.74	52.69%	54.94%	1122311	4,14,50,128.01
☐ International	3,47,70,915.39	2,60,80,185.53		2.35	19.15%	18.98%	532961	1,43,23,894.68
AU	1,09,58,648.50	1,06,28,570.42	$\blacksquare$	-0.44	6.03%	5.83%	206144	43,98,968.59
CA	62,06,764.15	42,20,476.91		2.10	3.42%	3.79%	122852	28,55,909.58
IR	21,06,712.62	9,44,674.94		3.73	1.16%	1.26%	15174	9,51,889.94
UK	1,54,98,790.12	1,02,86,463.26		3.67	8.53%	8.11%	188791	61,17,126.57
Total	18,15,99,264.46	10,54,83,427.23		2.74	100.00%	100.00%	2857449	7,54,50,247.42





## 3.1 Categorization of Revenue by Region

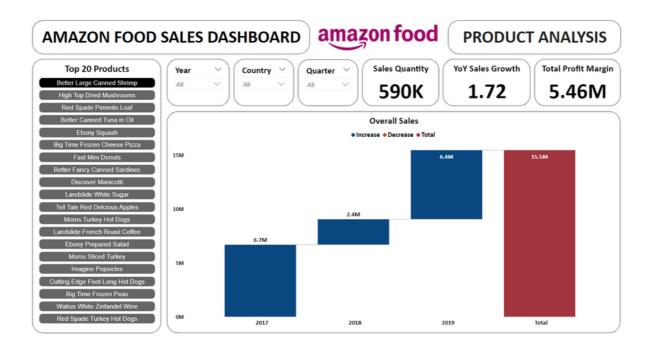


### 3.2 Data Table: Customers Based on Revenue Contribution, Profit Contribution

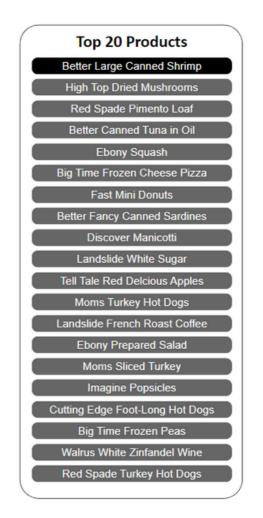
Customer	Revenue	Revenue Contribution%	Profit Margin Contribution%	Sales Quantity
Paracel Gigaplace	1,13,97,206.36	6.28%	6.91%	57287
Pereras	1,08,43,991.23	5.97%	6.25%	57082
Target Gigstore	54,33,005.93	2.99%	2.34%	160822
Tandy Superstore	32,75,015.91	1.80%	2.09%	18091
Vanstars	32,50,786.04	1.79%	1.89%	16165
Matradi Megastore	29,96,290.75	1.65%	1.12%	179244
Xilinix Midstore	29.94.077.19	1.65%	1.01%	183416
Total	18,15,99,264.46	100.00%	100.00%	2857449



### 4. Product Analysis



#### 4.1 Top 20 Product Slicers by Revenue





### 4.2 Detail Cards: Sales Quantity, YOY Sales Growth%, Profit Margin

**Sales Quantity** 

590K

**YoY Sales Growth** 

1.72

**Total Profit Margin** 

5.46M

#### 4.3 Detailed Overall Sales: Waterfall Chart for Selected Date

