Name: Rajaruban Chettiar a/l Rajindram

Email Address: rajarubancr@gmail.com

Date of Birth: 14 July 1986
Tel. Number: 014 – 2105569

Digital CV/Portfolio: https://rubanero14.github.io/week7/portfolio1.html

#### **PROFILE**

Aspiring web developer with knowledge in CSS, HTML, Javascript, & Java languages. Experienced in VueJs framework for API integration for app building. Ex-Dynamic customer service and marketing professional experienced in both inbound and outbound contact center. Excel at listening to customer's needs, articulating products benefits and creating solutions to provide value to the customer. Highly professional, committed, responsible and able to perform the duties with minimal supervision.

#### AVAILABILITY

1 months' notice to current employer.

**Expected Salary:** (negotiable)

### **WEB DEVELOPMENT PROJECTS**

**RockPaperScissor Game** - https://rubanero14.github.io/week5/index.html

Keyboard Sell and Repair website - https://rubanero14.github.io/week2/keyboard.html

Coding Poster - https://rubanero14.github.io/week2/keep-calm.html

**Gadget Store Website** - https://rubanero14.github.io/week6/project

Guess the Number Game - https://rubanero14.github.io/week8/GuesstheNumber

WorkOut of the Day website - https://rubanero14.github.io/week6/wod

News page - https://rubanero14.github.io/week5/elephant.html

Wikipedia-esque text formatting - https://rubanero14.github.io/week1/TextFormatting.html

**Technical Documentation Page -**

https://rubanero14.github.io/week6/Technical%20Documentation%20page.html

**DOM Manipulation** - https://rubanero14.github.io/week6/DOM\_Manipulation.html

# TECHNICAL/JAVASCRIPT PROJECTS

Fizz Buzz - https://codepen.io/el-discreto/pen/abWaXzm

Stairs - https://codepen.io/el-discreto/pen/vYmzbEp

**Fences** - https://rubanero14.github.io/week7/portfolio1.html

**List Prime Numbers 1-100** - https://codepen.io/el-discreto/pen/gOWdqaj

**List Fibonacci Number 1-20** - https://codepen.io/el-discreto/pen/JjNaxGW

**Vowel Counter** - https://codepen.io/el-discreto/pen/yLbxZOL

Find the largest word in the Array - https://codepen.io/el-discreto/pen/PomdVNy

Linear Number Search - https://codepen.io/el-discreto/pen/zYwJeBK

Return Largest Numbers in Array - https://codepen.io/el-discreto/pen/jOmvdMg

Largest Adjacent Product - https://codepen.io/el-discreto/pen/BaROMQM

Transform Hour to Military Format - https://codepen.io/el-discreto/pen/jOmvdBN

**Binary Agents** - https://codepen.io/el-discreto/pen/LYyJqee

Caesars Cipher - https://codepen.io/el-discreto/pen/zYwJeRw

**Pig Latin** - https://codepen.io/el-discreto/pen/jOmvdvb

#### **EDUCATION**

# **Postgraduate Education**

Masters of Business Administration (July 2020 - July 2021) (Currently pursuing in Lincoln University College KL) – **CGPA: 3.75** 

# Industry 4.0 Academy

**2021 (Under BAC)** (2020 - 2021)

- Website Development
- HTML
- CSS
- Bootstrap
- Javascript
- VueJs

### FreeCodeCamp (2020 - 2021)

- Completed Responsive Web Design Certification (300hrs)
- Completed Javascript Algorithms and Data Structures Certification (300hrs)

#### **Secondary Education**

SPM (Sijil Pelajaran Malaysia) Pass Sekolah Menengah Kebangsaan Raja Mahadi, Kuala Lumpur. (1999 - 2003)

### Others

YMCA Mandarin Language Class Level 1 – 3 2008

## **EMPLOYMENT RECORDS**

#### **Previous Experience**

Company Name: RHB Bank

Position Title: Assistant Manager, Customer Service

Salary: RM3720

Date joined: 19<sup>th</sup> November 2018 till March 2021

#### **Job Summary**

- Supervise the activities of sales representatives and team in order to meet sales target
- Participate in the interviewing, hiring, and training of sales staff
- Address issues in delivery of sales/services, and resolution of customer complaints
- Collaborate with sales management to plan and develop effective sales strategies and to also set goals and targets
- Perform administrative tasks of performance tracking and filing
- Maintain contact with clients in order to create a good working relationship that fosters increased sales and customer base
- Assist sales managers in the planning and organization of periodic sales meetings
- Monitor the performance of sales staff to spot work areas that require improvement
- Recommend and implement training programs for sales reps and team to improve their work efficiency
- Ensure adherence to the work policies, ethics and regulations

Display and explain company products/services to potential clients to influence purchase

# **Previous Experience**

Company Name: Al Rajhi Bank Position Title: Telesales Executive

Salary: RM3200

Incentive: RM960 (2018 Monthly Average)
Date joined: May 2017 till 31<sup>Th</sup> October 2018

### **Job Summary**

- Answering phones from customers professionally and responding to customer inquiries and complaints
- Handling and resolving customer complaints regarding product sales to customer service problems
- Identifying, escalating priority issues and reporting to the high-level management
- Following up customer's complaints or sales needs where required
- Routing inbound calls to the appropriate resources
- Assisted potential and existing customers inquiring about financing products and services
- Consulted with customers on the newest upgrades and packages available
- Completing call notes and call reports as necessary and updating them in the CRM
- Recording details of comments, inquiries, complaints, and actions taken.
- Identifying potential sales opportunities when on call with customers
- Consistently stayed within the top 10 employee for highest grossing sales on a monthly basis.
- Worked closely with management to keep employee morale and increase sales.

# LANGUAGE PROFICIENCY

English : Fluent (Written & Spoken)
 Malay : Fluent (Written & Spoken)
 Tamil : Fluent (Written & Spoken)
 Mandarin : Basic (Comprehend)

### **REFERENCES**

Deric Ting (Manager)
 Al Rajhi Bank
 O12 2809087
 Gopi (Manager)
 Chester Cheng (Manager)
 Scope International Sdn Bhd
 O12 2265034