

MD SALAHUDDIN KHAN SHOHAN

Address: Flat#5, Asar Home, Suveccha-100, Mia Fazilchist R/A, Subidbazar., Sylhet Biman Bondar, Sylhet Sadar, Sylhet 3102
 Primary Mobile No: 01861615061
 Emergency Contact No : 01727329494
 Primary Email : shohankhan@gmail.com
 Alternate Email : st5consourtium@gmail.com



Career Objective:

To obtain a responsible and challenging position in a local or multi-national organization will take advantage of my knowledge education and offer the opportunity for advancement. Establishing a suitable position by using earlier experience.

Career Summary:

Worked & learning in software development arena with 3+ year`s experience developing scalable, high-performance networking, desktop software and working on enterprise software solutions. I worked at Bangladesh Job Market Since 12 Year`s. I have 2000+ Bike & Bicycle Riders, 500+ Restaurant & Partners. 4000+ Corporate Clients in Sylhet & Dhaka Market. I Worked Food Delivery, Ride Sharing & E-Commerce Platform as a City Manager. Also I working with Electronics, Home Appliances & Furniture Market.

Special Qualification:

CRM, VICI, Ecommerce. Language: C#, C++, PHP. Scripting Languages: JavaScript. Software Architectures: MVC, SOA, N-Tier (Enterprise), Open Multi Tier. Software Practices: Design Pattern, Object Oriented Analysis and Design.

Employment History:

Total Year of Experience : 14.9 yrs

1. Regional Sales Incharge (0.7 yr)

(July, 2022 - March, 2023)

Aamra Networks Ltd

Kamal Atatürk Avenue, Banani-1213, Dhaka, Bangladesh.

Area of Expertise

Internet Service Provider (0.7 yr)

Duties/Responsibilities

Sales & Marketing, Corporate Sales, Tender Sales, Credit Control, Key Accounts Management, Monitoring All Sales & Marketing Related Task & Report to management from Time to Time. Market Development, Sales & Costing Execution. VAS Sales.

2. Zonal Operations Lead (0.2 yr)

(March, 2022 - June, 2022)

Sheba.Xyz

Dhaka 1212.

Area of Expertise

Business Development (0.2 yr), Key Account Management (0 yr), Operations (0 yr)

Duties/Responsibilities

Monitor and ensure 100% delivery success. Ensure proper hub management and operations by closely working with Hub In Charge. Manage team to ensure sustainable growth. Keep close communication with Hub In Charge in mitigating day to day crisis. Timely update on zonal reporting to the concerned management. Analyze trend and partner management to take sustainable growth decision. Ensure business development target of the Zone. Connect with concerned stakeholders in managing issues and further resolution. Time to time develop people in bringing operational excellence. Meet up SLA at regular basis. Ensure Hub compliance at all segment. Generate and communicate dynamic reporting as per business requirement.

3. Manager, Admin & Club Operations. (0.9 yr)

(April, 2021 - March, 2022)

Sylhet Club Ltd

Borshala, Airport Bypass Road, Sylhet 3100.

Area of Expertise

Compliance (0.2 yr), Finance/ Accounts (0.2 yr), Social Clubs (0.2 yr)

Duties/Responsibilities

Club, Hospitality, Sports, Restaurants, Bar, Accommodations, Recreations, Swimming Pool, Gym, Foods & Beverages Operations. Working with Administrative Task, Maintaining All of Accounts Related Works, Vat, Tax, AIT. Working with Narcotics. Inventory, Warehouse Management. Safety, Security, Members Demands & EC Demands Maintaining. Hospitality Managements, Requisition, Sports, Restaurants, Foods & Beverages, Room Services, Guest Houses, Partys, AGM, EGM, Staffing, Duty Roosting, Recruitments, Etc Maintaining & Report to Authorities Time to Time. Managed PiHR Software for Staffing, Working with Tally ERP, Worked with Zetkotec FP Machin & Software. Monthly, Yearly Audit Etc.

4. Asst Operation Manager-New Zealand Dairy Products Bangladesh Ltd & Transcom Beverages Ltd. (0.5 yr)

(September, 2020 - March, 2021)

ShopUp

Mohakhali DOHS, Dhaka-1206, Bangladesh.

Area of Expertise

Business/ Product Development (0.2 yr), Distribution Supply Chain Management (0.2 yr), Operations (0.2 yr)

Duties/Responsibilities

Maintain All Kinds of Responsibility of Distributions Houses, Maintain Operational Task, DSR Maintain, Wear House Management, Inventory Management, Reporting & Report All Kinds of Reports to Management.

B2B and B2C Sales and Marketing, FMCG Sales, Consumer Durables - Sales & Marketing, Dealer Development, Dealer Sales, Dealer Sales and Marketing.

5. Area Operations Manager (1.9 yrs)

(July, 2018 - June, 2020)

Food Panda Bangladesh Ltd

Plot#11, Road#11, Level#07, Banani, Dhaka.

Area of Expertise

Accounts (1.9 yrs), Administration (0.3 yr)

Duties/Responsibilities

Being responsible for the overall performance of the company in the city and achieving SLAs and growing revenue and users. Working closely with the central team. Driving efficiency in the delivery operations and maintaining rapport with all key partners and vendors. Being responsible for the overall performance of food pandas in the assigned city and rolling out different projects to improve the revenue and delivery KPI in a set city. Working with the Business Intelligence Analyst to plan the capacity required for the designated city and ensure that your area is working at optimal capacity during most times. Take responsibility for the overall P&L of your assigned city. Initiating creative local marketing strategies and user growth campaigns targeted both to the consumer and the restaurant partners. Become the subject matter expert in food logistics and all conditions related to food delivery and quality. Managing local regulatory issues and local politics within the food delivery ecosystem. Being on-site at different restaurants overseeing the handling and transport, helping restaurants optimize their supply chain, and connecting their business with food panda. Continuing to grow revenues and users. Plan and manage capacity to ensure there is sufficient capacity at all times in my area. Ensure all orders are delivered on time in my area. Ensure all delivery riders maintain their schedule and are available for their shifts. Perform daily cash

6. Area Manager (2.9 yrs)

(August, 2015 - July, 2018)

Samsung Electronics Ltd.

Gulshan Avenue, Dhaka 1212.

Area of Expertise

Administration (0.9 yr), Finance/ Accounts (0.9 yr), outlet management (0.9 yr)

Duties/Responsibilities

Prepare annual budget for the electronics retail outlet. Formulate, implement and monitor action plans to ensure achievement of sales budget. Dealer Channel Development. Monitor and guide the team to achieve sales budget. Plan & facilitate retail sales promotion for retail electronics. Work With Product Research & Development Team, Product Management Team.

7. Divisional Sales Manager (Dealer Sales). Rangpur Division. (1.1 yrs)

(December, 2013 - January, 2015)

JAMUNA GROUP

Jamuna Future Park, Proati Soroni, Baridhara, Dhaka-1212.

Area of Expertise

Accounts (1.1 yrs)

Duties/Responsibilities

Dealer Development, Dealer Management, Business Development, Branding & Corporate Sales Of Motorcycle, LED TV, Refrigerator, Air Condition Etc.

8. Z.S.M Dhaka#02. (6 yrs)

(November, 2007 - November, 2013)

Banglalink

Land View Tower, Gulshan 2, Dhaka Dhaka 1212.

Area of Expertise

customer care management (2 yrs), Dealer or Corporate client development and Management (2 yrs), Distribution Service Management (2 yrs)

Duties/Responsibilities

Office Management, Dealer Management System. (DMS) Operate, SR Management, Product Promotion (Market Campaign). Daily, Weekly, Monthly sales Report. Reporting customer feedback. Monthly inventory report. Daily activation Report. Weekly merchandising reports Replacement. Provide product information. Market research. Daily Sim Activation Report. Post Paid Activation.

Academic Qualification:

Exam Title	Concentration/Major	Institute	Result	Pas.Year	Duration	Achievement
Executive Master of Business Administration (EMBA)	Marketing	Asian University of Bangladesh	CGPA:2.7 out of 4	2012	02 Years	Good
B.S.C in Computer Science & Engineering. [2010]	Computer Science & Engineering	Bangladesh University	CGPA:3.76 out of 4	2010	03 Years	Very Good
Diploma Engineering in Computer Science.	Computer Science.	Institute Of Information Technology Dhaka.	CGPA:3.1 out of 4	2007	04 Years	Good
SSC	Business Studies	Basiruddin Higher Secondary School.	CGPA:4.38 out of 5	2002	10Years	Good.

Training Summary:

Training Title	Topic	Institute	Country	Location	Year	Duration
BD Jobs	BD Jobs Training.	A2i	Bangladesh	Online	2020	3
UNDP	Basic Teacher Training Course	Govt Education Board	Bangladesh	Dhaka	2020	15
You tubing	Robi 10 Mint School	A2i	Bangladesh	Dhaka	2020	3
Covid-19 Awareness & Prevention	Covid-19 Awareness & Prevention	Brac	Bangladesh	Dhaka	2020	3
Fish Poly culture In Pond	Fish Poly culture-3rd Batch	ICT Division	Bangladesh	Dhaka	2020	3
COVID-19	Corona Virus Diseases	Bangladesh Health Service	Bangladesh	Dhaka	2020	3
System Analysis, Design.	It is an academic project based on ASP.NET & SQL Server2005.	Integrated Software Solution, Chittagong.	Bangladesh	Chittagong	2010	02 Month
Huawei-Teletalk Internship Program	Telecom Billing, CRM, Mediation, Intelligent Networks & GSM Architecture	Dept of CSE, CUET	Bangladesh	Chittagong	2010	15 Days.
Web Development Training	Web Development and Project	Chittagong Port system and surveillance.	Bangladesh	Chittagong	2010	04 months
CCNA COURSE	CISCO Certificate of Networking	Dept of CSE, CUET	Bangladesh	Chittagong	2010	04 months

Professional Qualification:

Certification	Institute	Location	From	To
Bd Jobs Training	Bd Jobj.Com	Dhaka	January 10, 2011	February 10, 2011

Career and Application Information:

Looking For	: Mid Level Job
Available For	: Full Time
Present Salary	: Tk. 32000
Expected Salary	: Tk. 35000
Preferred Job Category	: IT/Telecommunication, Marketing/Sales, Production/Operation
Preferred District	: Cox's Bazar, Jashore, Manikganj, Sylhet, Tangail
Preferred Country	: Australia, Canada, Swaziland, Sweden, Switzerland, United Arab Emirates, United Kingdom, United States
Preferred Organization Types	: Banks, Telecommunication, Advertising Agency, Event Management, Computer Hardware/Network Companies, Buying House, Hotel, Airline, Food (Packaged)/Beverage, Direct Selling/Marketing Service Company, Electronic Equipment/Home Appliances, Cement Industry

Specialization:

Fields of Specialization	Description
<ul style="list-style-type: none"> Hotel & Restaurant IT Support Service Telecommunication Service Transport/ Airline/ Travel Finance/ Accounts Driving Human Resource Management Administration Event/ Campaign Coordination Brand Planning/ Development 	Enterprise Recourse Planning For Lokpur Group Khulna.

Extra Curricular Activities:

- Ex-Assistant Director of Television Media@ Inner Sprit Production.
- Interests include Recitation
- Reading News Paper, Magazine.
- Traveling, Shopping & Motor Driving.
- Listening Music Web Browsing, Chatting & Play Games.

Language Proficiency:

Language	Reading	Writing	Speaking
English	Medium	Medium	Medium
Bengali	High	High	High
Hindi	Low	Low	Medium

Personal Details :

Father's Name : Late Md Abdus Sabur Khan
Mother's Name : Mrs.Salma khan
Date of Birth : November 19, 1985
Gender : Male
Height (Meter) : 1.7678
Weight (Kg) : 120
Marital Status : Married
Nationality : Bangladeshi
National Id No. : 1985624606132372
Religion : Islam
Passport No : A02239897
Passport Issue Date : 11/10/2021
Permanent Address : 61, Shohid, Rofiq Road, Sadar,-1800., Manikganj Sadar, Manikganj Sadar, Manikganj 1800
Current Location : Sylhet
Blood Group : B+

Reference (s):

	<u>Reference: 01</u>	<u>Reference: 02</u>
Name	: Md.Kudrat E Khuda	Md. Mahmud Hossain
Organization	: AB Bank LTD	Shohoz Food
Designation	: Assistant Vice President	Head of Logistics
Address	: BCIC Bhaban, 30-31 Dilkusha C/A, Dhaka 1000	Sohoz Head Quarter, Banani, Dhaka, Bangladesh
Phone (Off.)	: +880-2-9560312	
Phone (Res.)	:	
Mobile	: 01199808816	+8801709633960
E-Mail	: dolon@abbank.com	mahmud@sohoz.com.bd
Relation	: Relative	Professional