



Communication Innovators RFP Response Quote(s) (#48049)



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Communication Innovators	Quote
PO Box 57037	No.: 48049
Pleasant Hill, IA 50317	Date: 1/28/2026

Prepared for:
 Steven Hopper
 Dallas Center-Grimes Community Schools
 2405 W 1st St
 PO Box 680
 Grimes, IA 50111 U.S.A.

Prepared by: Jennifer Holliday
 Account No.: 4049
 Phone: (515) 992-3866
 Job: FY26 Cat 2 Network Equipment and Licensing - 5'

Quantity	Item ID	Description	UOM	Sell	Total
Network Hardware and 5Y Licenses					
3	5420F-8W-16P-4XE	Extreme Switch 5420F 6 10/100/1000BaseT	EA	\$2,315.00	\$6,945.00
3	10138	Power Cord NEMA 13A 5-15P C13 ST	EA	\$11.00	\$33.00
6	20G-DACP-SFPDD1M	Extreme 20G 1M Passive Dac Sfpdd	EA	\$185.00	\$1,110.00
3	USK12-STD-B-S-C-EW-5Y	Extreme Platform One Standard Networking for Tier B includes ExtremeWorks Right-to-Use Subscription	EA	\$1,080.00	\$3,240.00
1	AP5020-WW	Indoor Tri Radio WiFi 7 AP 2.4 GHz 5GHz 6 GHz & Multirate Port Internal Antennas. T-Bar incl Mount (AH-ACC-BKT-AX-TB)	EA	\$722.00	\$722.00
1	USK12-STD-A-S-C-EW-5Y	ExtremeCloud IQ Pilot With AI Expert;ExtremeWorks Right-to-Use Subscription and TAC OS for One Tier A Device for 5 Years (US K-12)	EA	\$242.00	\$242.00
Network Hardware and 5Y Licenses					\$12,292.00
Renewal Licenses - 5Y					
40	USK12-STD-B-S-C-EW-5Y	Extreme Platform One Standard Networking for Tier B includes ExtremeWorks Right-to-Use Subscription	EA	\$772.00	\$30,880.00
375	USK12-STD-A-S-C-EW-5Y	ExtremeCloud IQ Pilot With AI Expert;ExtremeWorks Right-to-Use Subscription and TAC OS for One Tier A Device for 5 Years (US K-12)	EA	\$242.00	\$90,750.00
Renewal Licenses - 5Y					\$121,630.00

Your Price: **\$133,922.00**

Total: **\$133,922.00**

Prices are firm until 2/7/2026

Terms: Net 20

Prepared by: Jennifer Holliday, jholliday@gotoci.com

Date: 1/28/2026

Communication Innovators bid response to FY26 Category 2 Network Equipment and Licensing Form 470 Application Number: 260011791

Proposal includes 5 year licensing and support on wireless access points and network switches.

Proposal does not include any installation labor. Optional configuration and installation labor pricing is available upon request.



Quote

No.: **48049**

Date: 1/28/2026

Accepted by: _____ **Date:** _____

Disclaimer

Duration of Quote and Agreement

This quote is valid until the expiration date noted above. If written acceptance of the terms hereof is not emailed to Communication Innovators, Inc. on or before said date, this Quote is void and Communication Innovators, Inc. shall not be bound by the terms hereof. Communication Innovators, Inc. will start the project on or about _____. Communication Innovators, Inc. reasonably expects to complete the project on or about _____.

By signing below, Communication Innovators, Inc. agrees to faithfully perform and be fully bound by the terms hereof if Owner timely accepts same.

Communication Innovators' Inc.
By _____
Authorized Corporate Representative Date

By signing below, Owner acknowledges he/she/it has read and understands the terms of this Quote, and further expressly agrees to timely pay the quoted price set forth above in accordance with the terms hereof and to otherwise be fully bound by all terms of this Quote and Agreement and Owner acknowledges that he/she/it freely and voluntarily enters into this Quote and Agreement.

(Corporate Name of Owner)
By _____

Thank you for the opportunity to quote this project.

Offices in: PLEASANT HILL, IA

FAX #: Pleasant Hill, IA - 515-262-7896, Fax: 515-262-7896

If you choose to pay by Credit Card, there will be a 3% processing/handling fee.

The information provided in this document is proprietary and cannot be shared without prior approval from Communication Innovators and the customer listed above.