



ANKENY SANITATION INC.

DCG Community School District RFP-Trash and Recycling Services

Date	Service Address	Attention
November 13th, 2025	Various Locations	Travis Donahue Travis.donahue@dcgschools.com

Introduction

Ankeny Sanitation, Inc. is a locally owned and operated waste collection provider since 1986. We service residential, commercial, and industrial customers for trash, recycling, yard waste, special waste, and construction. Over the years, our experience and reputation have allowed us to grow beyond just servicing the greater Des Moines Metro area. We take pride in providing collection services to many surrounding municipalities; local and national corporations; and small and large contractors. We have an amazing team with decades of experience in the industry. All of our Operations, including Customer Service, Billing, Dispatch, Management, Account Management, and Owners are located out of our main office in Ankeny, Iowa. We take great pride in being able to provide a live person right here in Ankeny, Iowa, on the other end of every phone call. There are no phone menu prompts; no 800 numbers to outside the area/state; and everyone works side-by-side to ensure a prompt response. We are committed to our community and dedicated to keeping a clean and safe environment for our neighbors.

Service Qualifications

Ankeny Sanitation, Inc. (ASI) is proposing the attached rates for the Dallas Center-Grimes Community School District locations. ASI's experience and qualifications meet and exceed the bid specifications for a responsible provider. ASI has read and agrees to the **Scope of Work** with no exceptions.

ASI proposes to exceed service expectations, as well as ensure the following service details:

- Response to service requests within 24 hours of notice.
- Detailed billing for all services provided.
- Compliance with all Iowa DNR Solid Waste disposal by Planning Area.
- Compliance with all Local and State regulations.
- Contacts available 24/7 for emergencies.
- Qualified personnel with years of experience in the industry to provide solutions.
- Safety training and accountability.
- ASI Operates 7 days a week. Sunday services available for Trash collection.
- Single point of contact for service requests and changes.

Current Customer References

References below demonstrate a history of strong partnerships with customers of similar size and scopes of work:

City of Waukeec	July 1, 2016 to Present
Contact	Rudy Koester, Public Works Director (515) 978-7920 rkoester@waukeec.org
Services	Provide collection of trash, recycling, and yard waste to over 9,500 City Residents for the one of the Nation's fastest growing communities

Saydel Schools	April 2023 to Present
Contact	Thomas Lust, Director of Operations/Building and Grounds. 515-729-2180
Services	Provide collection of trash and recycling to entire school district. Provide temporary roll off services as well.

North Polk Schools	2013 to Present
Contact	June Carstensen, Director of Operations (515) 370-0900
Services	Provide collection of trash and recycling to entire school district. Provide temporary roll off services as well.

Contacts

Ankeny Sanitation, Inc has a dedicated Call Center available Monday – Friday 7:00 am – 5:00 pm:

- Phone: 515-964-5229
- Email: custserv@ankenysanitation.com

Assistant General Manager: Brandon Dindorf
641-450-1077 Office
515-499-1153 Mobile
brandondindorf@ankenysanitation.com

Dispatch/Services: Rick Parrish, Route Manager
515-964-9319 Dispatch Line
515-400-2883 Office
515-943-0561 Mobile
rick@ankenysanitation.com
dispatch@ankenysanitation.com

Juli Accola, Account Manager
515-313-5946 Mobile
juli@ankenysanitation.com

Office Manager/Billing Theresa Geelan
515-305-2975 Office
515-661-7175 Mobile
theresa@ankenysanitation.com

Bid Response Details

Breakdown of monthly costs per location for both trash and recycling services.

Details on pickup frequency.

Details on overage charges, contamination charges, and how they are assigned and billed.

Additional services rates for a larger dumpster for construction projects and additional container for temporary needs.

Insurance Requirements: Certificate of Insurance with WCSD as Additional Insured

Sample Contract: Standard Ankeny Sanitation Agreement

Overage/Contamination Pricing Details

Overages are only charged if the dumpster is heaping and falling over onto the ground. There is no charge for elevated lids. If there are overages, cost would be \$15/yard. Driver must take pictures of any overages that are charged to the customer. If the recycle is contaminated, the container will need to be emptied as trash-this will be treated an extra pick up-extra pickup pricing is attached in the pricing spreadsheet. Driver will need take a photo of the contaminated dumpster.

Bid

Attached

Question/Answer Acknowledgement

Ankeny Sanitation, Inc has reviewed and understands the Questions and Answers provided under this RFP.

Certificate of Insurance

ACORD®		CERTIFICATE OF LIABILITY INSURANCE		DATE (MM/DD/YYYY) 11/10/2025	
<p>THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.</p> <p>IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).</p>					
PRODUCER Denavare Insurance Strategies, Inc. 85 Paine Street SE, Ste. G Decatur, GA 30034		CONTACT Name: Erica Clifford Phone: (515) 967-1300 Email: erica@denavare.com Address:		TAX (ATC No.): (515) 468-2152	
INSURED Ankeny Sanitation Inc., Midwest Solid Waste, Inc., Absolute Waste Removal, LLC, RAN Waste Disposal, LLC, A&N Properties, LLC, PO Box 487 Ankeny, IA 50021		INSURER(S) AFFORDING COVERAGE INSURER A: PIONEER SPECIALTY INS CO INSURER B: WESTERN NATL MUT INS CO INSURER C: INSURER D: INSURER E: INSURER F:		NAIC # 40112 15377	
COVERAGES CERTIFICATE NUMBER: REVISION NUMBER:					
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.					
POST LTR	TYPE OF INSURANCE	POLICY NO./NO.	POLICY PERIOD (MM/DD/YYYY)	POLICY EXPIRATION (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> GEN'L AGGREGATE LIMIT APPLICABLE PER <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO <input type="checkbox"/> ADJ <input checked="" type="checkbox"/> EXC <input type="checkbox"/> OTHER:	CTP 1017220	01/01/2025	01/01/2026	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (EA occurrence) MED EXP (any one person) PERSONAL & ADV INJURY GENERAL AGGREGATE PRODUCTS - COMBOP AGG \$ 1,000,000 \$ 500,000 \$ 10,000 \$ 1,000,000 \$ 2,000,000 \$ 2,000,000
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> BODY AUTO <input type="checkbox"/> UNINSURED AUTO ONLY <input checked="" type="checkbox"/> UNINSURED AUTO ONLY <input type="checkbox"/> UNINSURED AUTO ONLY	CTP 1017231	01/01/2025	01/01/2026	COMBINED SINGLE LIMIT (EA accident) MED EXP (any one person) PERSONAL & ADV INJURY PROPERTY DAMAGE (EA occurrence) \$ 1,000,000 \$ 500,000 \$ 500,000 \$ 500,000
A	<input checked="" type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> GEN'L AGGREGATE LIMIT APPLICABLE PER <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO <input type="checkbox"/> ADJ <input checked="" type="checkbox"/> EXC <input type="checkbox"/> OTHER:	UMR 1002561	01/01/2025	01/01/2026	EACH OCCURRENCE AGGREGATE \$ 5,000,000 \$ 5,000,000
B	<input checked="" type="checkbox"/> HOMEOWNERS COMPENSATION <input type="checkbox"/> EMPLOYER'S LIABILITY <input type="checkbox"/> ANY EMPLOYEE OR PARTNER, EXECUTIVE <input type="checkbox"/> OFFICER, DIRECTOR, OR OWNER <input type="checkbox"/> (Mandatory in IA) If yes, describe in detail DESCRIPTION OF OPERATIONS below	WCV 1002058	01/01/2025	01/01/2026	<input checked="" type="checkbox"/> NEW STATUTE <input type="checkbox"/> OLD E.1. EACH ACCIDENT E.2. DISABILITY - PARTIAL/WHOLE E.3. DISABILITY - POLICY LIMIT \$ 500,000 \$ 500,000 \$ 500,000
A	INLAND MARINE	CTP 1254022	01/01/2025	01/01/2026	Leased/Rented Equip \$25,000
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Attached Remarks Schedule, may be attached if more space is required) (To have one version of this certificate on file, with producer of your record address. Please contact us at the agency to assist you in any updates to your contract information.)					
CERTIFICATE HOLDER Dallas Center Graces Community School District 2405 W 1st St PO Box 680 Graces, IA 50117			CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE Mark Demaree		

ACORD 25 (2016/03)

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Ankeny Sanitation Agreement

ANKENY SANITATION - ASI
 PO Box 487
 Ankeny, IA 50021

Phone: 515-964-5229 Fax: 515-964-7021
www.ankenysanitation.com

NAME:		NAME Dallas Center Grimes School District	
ADDRESS:		ADDRESS:	
ADDRESS:		ADDRESS:	
CITY:	STATE:	CITY:	STATE:
ZIP CODE:		ZIP CODE:	
PHONE:	CELL:	PHONE:	CELL:
CONTACT:		CONTACT:	
E-MAIL:		E-MAIL:	

WASTE TYPE AND EQUIPMENT	QTY	SIZE IN YDS	WGT/ CU YD	LIDS/WHEELS/ LOCKS	FREQUENCY	RATE/MONT
Attached Spreadsheet						\$
						\$
				/ /		\$
				/ /		\$
				/ /		\$
				/ /		\$
				/ /		\$
				/ /	Subtotal	\$

Effective Date:	TBD	County Tax Fee	NA
County:	Dallas	Fuel Surcharge (fluctuating)	NA
Equipment Delivery Date:	TBD	Recycle Charge	NA
Garbage First Pick-up Date:		TOTAL Monthly Costs	\$

Special Instructions: pricing will be reduced during the summer season.

respective heirs, successors and assigns in accordance with the terms and conditions on the reverse side. Above rates do not include special pick-ups, appliances, electronics, tires or additional trash volume over and above the volume specified herein. Commodity adjustments will fluctuate based on the market values of paper, fiber and rigids. **PAYMENT TERMS: NET 30 DAYS.** By signing this agreement, I acknowledge and agree that Ankeny Sanitation - ASI is not responsible for any damage to pavement, asphalt, dirt/gravel or subsurface thereof; and hereby release, discharge and waive any and all actions, and causes of actions, and claims for property damage to driveways, sidewalks, parking areas, and associated structures and sub-grade that may be caused by Ankeny Sanitation - ASI's equipment when utilizing a route necessary to perform the services requested.

Ankeny Sanitation - ASI	Customer Name-Dallas Center Grimes Community School District
Juli Accola	X
Senior Commercial Sales Rep	Customer Authorized Signature
Account Manager-Juli Accola	Title:
Date: 11-13-2025	Date: / /

One (1) YEAR INITIAL TERM. TWO (1) ONE-YEAR RENEWALS. CONTRACTOR'S DUTIES: Contractor agrees to furnish the disposal, solid waste and recycling collection services and equipment as specified herein. Customer agrees that the Contractor shall have the exclusive right to collection and disposal of the Customer's solid waste and recyclable materials as defined in the Service Agreement. The initial term of this Agreement will be for the term defined above from the Effective Date. This Agreement shall automatically renew unless either party gives written notice of cancellation by Certified Mail to the other at least sixty (60) days but not more than one hundred and twenty (120) days prior to the cancellation of the initial term or any renewal term then in effect. In the event the Customer has an existing agreement with a different service provider, the effective date of this Agreement shall be the first renewal date of the Customer's existing provider's agreement. At the end of the initial term or a renewal term, Customer agrees to give Contractor written notice of any offer received from other service providers for like services and grants Contractor the right to provide a competitive rate for like services.

EARLY TERMINATION: In the event that the Customer terminates this Agreement other than as provided above, the Customer shall pay the Contractor, as liquidated damages, an amount equal to fifty percent (50%) of the Average Monthly Charge multiplied by the number of months remaining in the term of this

Agreement. In the event that the Contractor has purchased any compactor, baler or specialized equipment to service the Customer, the Customer will pay any balance of equipment including interest, installation charges and/or other fees associated with the equipment as well as the cost to remove any equipment on site.

COLLECTIONS: If the Contractor fails to make a scheduled collection on the appropriate scheduled day, for any reason other than inaccessibility or causes beyond Contractor's control, Customer shall notify the Contractor by fax/phone/e-mail that the collection has not been made. Unless otherwise excused, Contractor shall perform said collection within twenty four (24) hours of communication. In addition, on collection day(s) the Customer shall provide unobstructed access to the equipment. If the equipment is blocked or not accessible during normal business hours, the Contractor will attempt to notify the Customer. The Contractor shall be excused from completing said collection and any additional collection or rescheduled attempts to provide such collection shall be charged as an "additional pick-up subject to the Contractor's inability to service the Customer because of parked vehicles and/or other hazardous which may impede collection."

EQUIPMENT AND OPERATION USAGE: The Customer shall be responsible for the safe keeping and cleanliness of all equipment. The Customer shall be liable to the Contractor for loss or damage to the equipment in excess of reasonable wear. The Customer shall use the equipment only for its intended purpose and shall not overload or make alterations or improvements to the equipment. All equipment provided by the Contractor for use by the Customer (that has not been purchased by the Contractor) shall be in the possession of the Customer but shall remain the property of the Contractor and the Customer shall have no rights of ownership of equipment herein. The Customer agrees to indemnify, defend and hold harmless the Contractor against all claims, fines, suits, damages and penalties and any other liability for injury or death to persons or loss or damage to property due to the Customer's operation or possession of equipment.

RATE CHANGES: Contractor rate increases include, but are not limited to, increases annually to reflect the Metropolitan Consumer Price Index Percentage as set forth by the State of Iowa and U.S. Department of labor, increases in landfill tipping fees and/or increased costs of any additional taxes, host fees and environmental fees passed on by landfills, operational and transportation increases. Changes in rates, frequency, size of and/or quantity of equipment may be agreed upon orally or in writing by the parties without changing the original terms of this agreement as set forth. This Agreement shall remain in effect for the term provided herein and shall apply to changes in service address location (s) or additional service location (s) of the Customer within the service area in which the Contractor provides such service which may include subcontracting of service herein.

SOLID WASTE & RECYCLING MATERIALS: Customer represents and acknowledges that the waste material produced, collected and transported by Contractor pursuant to this Agreement is solid waste generated by Customer, and will not contain any hazardous, industrial waste, sludge or liquids, batteries, appliances, electronics, tires, fluorescent or incandescent lamps, yard waste, radio-active waste, medical, flammable, explosive and/or "hazardous waste". The term "hazardous waste" as used in this Agreement shall include any waste listed or characterized as hazardous or toxic by state, federal and local laws and regulations and may change at any time based on the changes in these laws. Contractor may reject and return to the Customer any waste material which the Contractor has not agreed to collect under this Agreement at the Customer's expense. At Contractor's request Customer shall provide, at Customer's expense, an industrial waste profile including TCLP testing, Materials Safety Data Sheets and/or chemical characterization of waste to be collected and transported by Contractor. Overweight containers that could cause damage to equipment or personnel will not be serviced and Customer will be notified of such.

CHARGES AND PAYMENT TERMS: The Customer shall pay the Contractor on a monthly basis for the services provided by the Contractor including all fees for collection, disposal, and for equipment used including any repairs. The Customer agrees to pay the Contractor for all extra fees for additional yardage, bulk items, appliances, tires, electronics and any other special services. Customer shall pay for any contaminated recycling loads in containers, roll-offs, compactor boxes and/or carts at an extra per cubic yardage rate. Payments shall be made by the Customer within fifteen (15) days after receipt of an invoice from the Contractor. A late charge will be assessed on any past due balances. Reactivation fee of \$25.00 to restart collection services due to a stop in service for non-payment may be applied. The Customer will be liable for all taxes, fees or other charges assessed for the collection and/or disposal of the Customer's waste materials by federal, state, or local laws and regulations. The Customer shall pay all attorney's fees incurred by the Contractor upon enforcement of this Agreement. The Contractor may suspend service or remove equipment from the Customer's property if payment terms are not fulfilled, without prejudice to any Contractor's other rights. Suspension of service ("placed on-stop") or removal of equipment due to non-payment shall not void the terms, conditions or obligations of this agreement by Contractor.

FORCE MAJEURE & ASSIGNMENT: If, and to the extent that either the Contractor or the Customer is precluded from performing its duties and/or obligations under this Agreement as the result of acts of God, strikes, lockouts, authority of laws, riots or labor disputes, or other causes beyond its control, such non-performing party shall be excused to the extent that its performance continues to be precluded by such acts. The Customer may not assign its rights and/or obligations under this Agreement without the prior written consent of the Contractor.

DAMAGE TO PAVEMENT: The Customer acknowledges that any right of way by the Customer from the Customer's equipment location to be serviced to the most convenient access that is sufficient to bear the weight of the Contractor's equipment reasonably required to perform the services herein. The Contractor shall not be responsible for damage to any private pavement or accompanying property of any route to provide the services herein.

BINDING AGREEMENT: This Agreement is a legally binding contract on the part of the Contractor and the Customer and their respective heirs, successors and assigns in accordance with the terms and conditions set out herein.

Dallas Center Grimes Community School District

Location Name	Address	Qty	Equipment Type & Size	Frequency	Yards Per Week	Yards Per Month	Price per month	Service Type
Admin Bld	2405 W 1st Street	1	3	1	3	12.99	\$61.70	Trash
Bus/Maintenance	24080 X Ave	1	4	1	4	17.32	\$82.27	Trash
High School	2555 W 1st Street	3	8	5	120	519.6	\$2,468.10	Trash
High School	2555 W 1st Street	2	6	1	12	51.96	\$207.84	Recycle
Oak View	1300 SW County Line Rd	1	3	5	15	64.95	\$308.51	Trash
Oak View	1300 SW County Line Rd	1	2	5	10	43.3	\$205.68	Trash
Oak View	1300 SW County Line Rd	1	3	3	9	38.97	\$155.88	Recycle
North Ridge Elem.	400 NW 27th Street	1	6	5	30	129.9	\$617.03	Trash
North Ridge Elem.	400 NW 27th Street	1	6	1	6	25.98	\$103.92	Recycle
Heritage Elem.	500 NE Beaverbrook Blvd	1	6	5	30	129.9	\$617.03	Trash
Heritage Elem.	500 NE Beaverbrook Blvd	1	6	1	6	25.98	\$103.92	Recycle
South Prairie	500 S James Street	1	6	5	30	129.9	\$617.03	Trash
South Prairie	500 S James Street	1	6	1	6	25.98	\$103.92	Recycle
Roll off Service	15/20/30/40 YD							
Flat Rate	\$362.00 (up to 3 tons)							
Per ton overage	\$54.00/ton							
Rental Period	N/A							
Pull Rate/tonnage	\$200.00/pull \$54/ton							

\$ 5,652.82 Total Monthly

Extras Pickup Cost

2 YD	\$30.00
3 YD	\$45.00
4 YD	\$60.00
6 YD	\$75.00
8 YD	\$90.00