



## Athletic Training Services Statement of Work

This ATHLETIC TRAINING SERVICES STATEMENT OF WORK (together with all exhibits incorporated herein, this "SOW") is made and entered into as of May 6th, 2025 by and between Athletico Management, LLC, a Delaware limited liability company (herein referenced as "Athletico") and Dallas Center Grimes Community School District ("Client" and, together with Athletico, each a "Party" and, collectively, the "Parties").

### SCHEDULE AND COMPENSATION:

Client hereby engages Athletico to provide the athletic training services set forth on Exhibit A (the "Services") on behalf of Client. In consideration for the Services, Client shall (a) perform each obligation set forth under the heading "Client Responsibilities" on Exhibit A and (b) pay Athletico the fees set forth on Exhibit B. This SOW is governed by Athletico's Standard Terms and Conditions set forth at [www.athletico.com/ATServicesAgreement/](http://www.athletico.com/ATServicesAgreement/), which Terms and Conditions are hereby incorporated into this SOW on Exhibit C. The Parties expressly agree that this SOW may be executed in multiple counterparts, and by facsimile, portable document format (.pdf) or other electronic means, each of which shall be deemed to be an original and all of which together shall constitute one and the same agreement.

### MISCELLANEOUS:

1. **Term of SOW.** The term of this SOW (the "Term") shall be from August 1st, 2025 to July 31st, 2028 unless otherwise terminated in accordance with the terms of this SOW.
2. **Notices.** Any and all notices, demands, requests, and any other communication required or permitted to be served on or given by either party to the other shall be in writing and delivered personally, by nationally-recognized overnight courier or by deposit in the United States Mail, first class postage prepaid, certified or registered mail, return receipt requested, addressed to the party to whom it is to be given at the address set forth below or at such other or additional address as the other party may designate by notice to the other:  
  
If to Client: Dallas Center Grimes Community School District  
2555 W 1st Street Grimes, Iowa 50111  
  
And  
  
If to Athletico: Athletico Management, LLC. c/o Payten Gerjerts, Jason Bannack, and Legal Department  
2122 York Road, Suite 300, Oak Brook, IL 60523
3. **Governing Law/Arbitration.** This SOW shall be governed by the laws of the State of Illinois (excluding its choice of law principles). The parties agree that any disputes arising hereunder that the Parties cannot resolve themselves shall be settled by binding arbitration with a single arbitrator agreed to by the Parties, or if the Parties cannot agree, by a single arbitrator selected by the American Arbitration Association, in accordance with the Commercial Arbitration Rules of the American Arbitration Association, and judgment upon the award rendered by the arbitrator(s) may be entered in any court having jurisdiction thereof. Any arbitration proceeding shall be conducted using the Federal Rules of Evidence and the Federal Rules of Civil Procedure, to the extent applicable. Unless the parties agree otherwise in writing, the arbitration hearing shall be held in DuPage County, Illinois.
4. **Captions.** The captions used in this SOW as headings of the various sections are for convenience only and are not and shall not be used to construe any part of this SOW.
5. **Entire Agreement; Amendment.** This SOW contains the entire agreement between the Parties and supersedes any and all other agreements between the Parties, either oral or in writing, including any terms contained in a request for proposal or other bid, with respect to the subject matter of this SOW. This SOW may only be amended in a writing that is duly executed by both Parties.

*[Remainder of page intentionally left blank. Signature page to follow.]*

IN WITNESS WHEREOF, the parties hereto have caused this SOW to be executed on the day and year first above written.

Athletico Management, LLC  
By

\_\_\_\_\_

Dallas Center Grimes Community School District

By:

\_\_\_\_\_

## EXHIBIT A

### ATHLETICO RESPONSIBILITIES:

Athletico will be the Official provider of athletic training coverage for Client and will provide the following athletic training services:

- a. 1 certified athletic trainer(s), or other providers legally authorized by applicable state law to provide Services (collectively, "Athletic Trainers"), will be available after school Monday-Friday for pre-event taping, home event coverage for applicable state high school athletic association sanctioned events and away Varsity football contests, injury assessment, post-game follow-up, and rehabilitation for the Term. Coverage will also be made available on Saturdays per practice and home event schedule. 1 Athletic Trainer(s) will be assigned for coverage at 40 hours per week per season. Season is defined by the applicable state high school athletic association or as otherwise agreed upon by the Parties. The foregoing services shall be considered "Regular Services" for purposes of this SOW; provided that any hours in excess of the 40 hours per week shall be considered "Additional Services."
- b. Coverage of State Tournaments will be mutually agreed upon between the client and Athletico. If the client requests coverage of events at the school while the athletic trainer is attending the State Tournament, these will be considered "Additional Services."
- c. Services for middle school shall be considered "Regular Services" for purposes of this Agreement; provided that any hours in excess of 40 hours per week shall be considered "Additional Services."
- d. Any Services provided on Memorial Day, Independence Day, Labor Day, Thanksgiving Day, Christmas Day, or New Year's Day (or, to the extent any such holiday falls on a weekend, the weekday on which such holiday is observed) shall also be considered "Additional Services."
- e. Upon request, and if available, Athletico will provide additional Athletic Trainers; however, any Athletic Trainers in excess of 1 shall be considered "Additional Services" for purposes of this Agreement.
- f. Upon request, and if available, an Athletic Trainer will be provided for both home and away state competitions; provided that any such services (other than coverage for away football contests as provided above) shall be considered "Additional Services" for purposes of this SOW. Client should make such request to Athletico's Manager of Athletic Training Services within twenty-four (24) hours of notification of contest date. Parameters of travel include:
  - i. Travel days to be inclusive of the 40 hours weekly allotment per Athletic Trainer. Start time is defined as departure for travel and end time is defined as return.
  - ii. Travel accommodation including transportation, lodging and food will be paid for by Client.
- g. As needed and upon reasonable advance notice, Athletico shall use reasonable efforts to make an Athletic Trainer available at times other than those listed below in response to the special needs of the Client as needed and shall provide those services as outlined above. Such instances could include unscheduled events, acute injury circumstances, school affiliated functions, training sessions for coaches and staff and other situations which may arise. In all instances, the Client agrees to use reasonable efforts to provide Athletico with advance notice of all such additional requirements, as well as any schedule changes. The foregoing services shall be considered "Additional Services" for purposes of this SOW.
- h. Coverage shall include on-site injury care and evaluation as well as assistance on matters pertaining to the health and well-being of the athletes, as permitted by the applicable athletic training practice act, including, the coordination of follow-up treatment and rehabilitation as necessary.
- i. Coverage shall include the use of modalities as indicated by the applicable state athletic training practice act.
- j. Documentation of complete and accurate records of all athletic injuries and treatment rendered.
- k. Athletico shall provide education to the board members, coaches, players, and parents of Client on the importance of medical care and follow-up necessity with an Athletico facility after injury.
- l. Student-athletes, families, coaching and administration staff of the Client may have access to all Athletico centers for complimentary injury assessments and virtual free injury assessments via its telehealth application to the extent permitted by applicable law.
- m. Athletico shall provide a 10-15 minute lecture introducing services available to Client at the Client's athletics introduction meeting.
- n. Athletico will provide marketing handouts and free injury assessment (to the extent permitted by law), upon request.
- o. Assistance with body fat testing for wrestlers.
- p. If requested, implementation of educational in-services or onsite screening days utilizing Athletico Physical Therapists and/or Athletic Trainers to address such areas such as program service lines. Dates and times to be mutually agreed upon between Client and Athletico.
- q. Preferred pricing through current vendor relationships for athletic training supplies and concussion baseline testing purchased by Client.

### CLIENT RESPONSIBILITIES:

- a. Client must submit schedule changes within fourteen (14) business days prior to event in question. Failure to do so will mean possible forfeiture of coverage, depending on available personnel.
- b. Client shall design and implement its concussion management plan and, if applicable, its emergency action plan, in compliance with applicable state and federal laws, and Athletico shall not have any responsibility or liability for the design or implementation for such plan(s).
- c. Name Athletico, under its current trade name in the region (including but not limited to "Athletico Physical Therapy," "Pivot Physical Therapy," or "Endurance Physical Therapy."), as "The Official Provider of Physical Therapy and Athletic Training for Dallas Center Grimes Community School District" in applicable press releases, radio spots, newsletters, related materials and website. Athletico will be designated as the exclusive sponsor in the Physical Therapy, Occupational Therapy, Athletic Training, Work Rehab and Sports Medicine category.
- d. Client shall cause each athlete to obtain all equipment required by any applicable laws, rules or industry and/or governing body standards or policies or as needed to protect against all foreseeable or unforeseeable injuries. Neither Athletico nor any of its Athletic Trainers, employees, or other agents makes any representations or warranties regarding any equipment not specifically provided by Athletico and none of the foregoing shall be liable for any failure of any equipment to function properly.
- e. Client will grant opportunity for Athletico to provide content for PA announcements during the halftimes of each applicable home contest as well as all hosted state high school athletic association sponsored playoff events.
- f. Client shall establish a link, logo and information pertaining to Athletico's assigned Athletic Trainer and all Athletico services to Client website.
- g. Client shall provide a link and logo to Athletico, and by doing so, grants unconditional use of all such images for use on the [www.athletico.com](http://www.athletico.com) website affiliation section, or any other website maintained by Athletico for purposes of promoting its athletic training services to others.
- h. Client shall educate the players and parents of their teams on the importance of medical care and follow-up if necessary with an Athletico facility after injury.
- i. Client shall place one Athletico banner in the main gymnasium and football field for the Term. Such banner may contain any of Athletico's current trade names used in the region.
- j. Client shall provide a full-page ad in team program. Athletico will provide the artwork.

- k. Client to provide Athletico opportunity to present at seasonal/team parent meetings.
- l. Client shall provide Athletico with access to facilities, at no cost, as necessary to carry out its responsibilities under this SOW.
- m. Client shall provide Athletico Athletic Trainer(s) reasonable access to a telephone and computer/laptop in, or in close proximity to, the location where services are being provided.
- n. Client shall provide Athletico with a dedicated area, at no cost, to perform the Services.
- o. Client shall provide Athletico with all reasonably necessary and required supplies and equipment, at no cost, in connection with the performance of the Services upon written request from Athletico.
- p. Client shall provide for the transportation of injured athlete to an on-site or off-site treatment location in non-emergency situations. Client shall take all necessary steps for the transportation of injured athlete, including, but not limited to, calling 911, in emergency situations.
- q. Client shall provide Athletico with a list of locations of emergency telephones, emergency contacts, and emergency procedures. Athletico shall assist with the creation and maintenance of this list as necessary.
- r. Client shall take necessary steps and adopt any required policies needed to facilitate the communication between Client, including its Athletic Department and coaches, and Athletico.
- s. Client shall cooperate with Athletico in all other respects to achieve the objectives of this SOW.

OF ANY EQUIPMENT THAT IS NOT SUPPLIED BY ATHLETICO OR (IV) ANY EVENT AT WHICH THE SERVICES ARE BEING PROVIDED, EXCEPT TO THE EXTENT RESULTING FROM THE PROVISION OF THE SERVICES BY ATHLETICO. IN NO EVENT SHALL EITHER PARTY BE LIABLE HEREUNDER (WHETHER IN ACTION IN NEGLIGENCE, CONTRACT, TORT OR OTHERWISE) FOR ANY INDIRECT, INCIDENTAL, SPECIAL, CONSEQUENTIAL OR PUNITIVE DAMAGES. ATHLETICO'S AGGREGATE LIABILITY RELATED TO THIS SOW SHALL NOT EXCEED TWO TIMES THE AGGREGATE FEES PAID TO ATHLETICO BY CLIENT OVER THE PRIOR TWELVE (12) MONTHS, EXCEPT TO THE EXTENT SUCH LIABILITY IS CAUSED BY, OR RESULTS FROM, ATHLETICO'S RECKLESS ACT OR OMISSION OR INTENTIONAL MISCONDUCT.

10. **Participant Waiver of Liability.** Client shall create, collect and maintain executed liability waivers from each participant which include an express consent to have Athletico's athletic trainers, physical therapists, massage therapists or other personnel provide participant with medical assistance and/or treatment and agreement by the applicable participant to hold harmless and indemnify all such Athletico personnel from all liability, loss, cost or other claim of damage whatsoever, including, injury, death or damage to property. If any participant is under the age of 18, such participant's waiver must also be executed by such participant's parent or legal guardian. Client shall provide Athletico with copies of such waivers or access to such waivers upon Athletico's written request. The failure to secure or maintain such waivers shall constitute a material breach of this SOW.
11. **HIPAA Waivers.** If Client desires to receive any protected health information of a participant from Athletico, Client shall cause such participant (or such participant's parent or guardian if such participant is under the age of 18) to execute and deliver to Athletico an acceptable Authorization for Release of Health Information.
12. **Student Records.** To the extent Athletico generates or maintains records related to a student, Athletico agrees to comply with the Family Educational Rights and Privacy Act (FERPA) to the same extent as such laws and regulations apply to the Client and shall limit access to only those employees or agents with a need to know. In the event of a complaint, investigation, or litigation related to the Services provided by Athletico on behalf of the Client, either during or after the termination of this SOW, Client shall provide Athletico reasonable access to records and documentation needed to adequately investigate and respond to any complaint, investigation or litigation. Records and documentation (collectively, "Records") may include, but are not limited to, athletic training treatment records, Client policies and procedures, incident reports, treatment protocols and relevant correspondence. Client shall maintain Records for a minimum of either: a) ten years, or b) if the Records relate to a minor, until the minor reaches the age of majority plus five years, whichever period is longer.
13. **No Partnership.** Nothing in this SOW is intended to, or shall be construed to, constitute or establish an agency, partnership, joint venture, franchise or fiduciary relationship between the Parties. Neither Party shall have the right, or shall hold themselves out to have the right, to bind the other Party, nor shall either Party be responsible for the acts or omissions of the other except as expressly provided herein.
14. **Non-Discrimination.** Neither party shall discriminate against any person on the grounds of race, color, national origin, religion, age, disability or any other classification protected by applicable law in discharging its respective duties and responsibilities under this Agreement. It is the policy of Athletico to provide equal employment opportunities for all qualified applicants and employees, without regard to race, color, creed, religion, sex, national origin, nationality, ancestry, citizenship status, age, pregnancy, childbirth, marital status, sexual orientation (including gender-related identity), physical or mental disability, genetic information, H.I.V. status, status as a victim of domestic violence, order of protection status, military status, unfavorable discharge from military service, veteran status, liability for service in the Armed Forces of the United States or any other classification protected by applicable law.
15. **Uncontrollable Event.** The occurrence of an event which prevents a Party from performing its obligations or duties hereunder which is beyond the reasonable control of the Party affected, and which could not reasonably have been foreseen or provided against, including, acts of God, labor difficulties, riots, strikes, war, and acts of state or governmental action prohibiting any party from performing its respective obligations under the Agreement ("Uncontrollable Event") shall not excuse such Party from the performance of its obligations or duties under this Agreement, but shall merely suspend such performance during the Uncontrollable Event. Such obligations shall resume when such Party is no longer prevented from performing. If an Uncontrollable Event occurs, the Party prevented from performing its obligations must immediately send notice to the other Party giving full particulars of the event and the reason(s) that Party is prevented from performing its obligations under this Agreement and that Party must use its reasonable efforts to mitigate the effect of the Uncontrollable Event upon its or their performance of the Agreement and to fulfill its or their obligations under the Agreement. An Uncontrollable Event does not relieve a party from liability for obligations which arose before the occurrence of an Uncontrollable Event, nor does it excuse payment obligations. If an Uncontrollable event prevents a Party from performing its obligations for more than thirty (30) days, the other Party may immediately terminate this Agreement upon notice to the affected Party. If this Agreement is terminated due to an Uncontrollable Event, the affected Party shall pay any fees and expenses owed to the other Party as of the effective date of termination. If a Sponsorship Fee was provided, the Parties agree to negotiate in good faith to determine a future benefit ("make good") or refund. THE PARTIES ACKNOWLEDGE THAT THEY ARE ENTERING INTO THIS SOW DURING A PERIOD OF NATIONWIDE LABOR DIFFICULTIES THAT MAKE IT IMPOSSIBLE FOR ATHLETICO TO GUARANTEE THAT IT CAN PROVIDE ALL REGULAR OR ADDITIONAL SERVICES (AS DEFINED IN EXHIBIT A). If Athletico cannot provide a Service under this SOW, Athletico will notify Client as soon as practicable and its obligations under this Agreement shall immediately be suspended until such time that the labor difficulties are remedied. Notice required under this section shall be sent in accordance with the Notice section outlined in this SOW.
16. **Confidentiality.** Each party will keep the terms of this Agreement confidential, except as required by applicable law, including but not limited to FOIA requests, or legal process.
17. **Compliance with Laws.** Each Party shall comply with all applicable laws and regulations, including, without limitation, those governing the release and handling of patient medical records. Client shall not request any Service, the performance of which would require Athletico to violate any applicable wage and hour law or other law related to working conditions. Client represents that it has informed Athletico of all job requirements, trainings, and background checks, prior to the execution of this SOW, that are reasonably necessary for Athletico's certified athletic trainers to provide the Services.
18. **Severability.** If any provision of this SOW is held to be invalid as applied to any fact or circumstance, it shall not affect the remaining provisions or the same provision as applied to any other fact or circumstance.
19. **Change in Law.** If either Party determines that this SOW would violate any applicable law, rule or regulation, or that there is a change in the law, whether or not that change has gone into effect, and such change has had, or is reasonably likely to have, a material adverse effect on such Party's rights or obligations under this SOW or the cost to provide the Services under this SOW, this SOW shall be immediately suspended upon written notice to the other Party to the extent necessary

to resolve the issue, and the Parties shall negotiate in good faith in an effort to agree on appropriate revisions to this SOW to reach a resolution to the issue, including renegotiating the terms of Exhibit A or Exhibit B of this SOW. If the Parties are unable to agree upon appropriate revisions within thirty (30) days after commencing such negotiation, either Party may terminate this Agreement upon notice to the other Party.

20. **Assignment.** Neither Party may assign this SOW without the other Party's prior written consent; provided that Athletico may freely assign this SOW to any affiliate or to any entity who acquires a majority of its ownership interests or a majority of its assets or the assets of any business unit of Athletico. This SOW shall inure to the benefit of and be legally binding on the Parties hereto, their successors and assigns.
21. **Waiver.** No waiver of any provision hereof shall be effective unless expressly made in writing and executed by the Party making the waiver. The failure of any Party to insist on performance of any term or condition of this Agreement shall not be construed as a waiver or relinquishment of any rights granted hereunder or of the further performance of any such term or condition, and the obligations of the Parties with respect thereto shall continue in full force and effect.
22. **Miscellaneous.** Any reference to the term "days" in this Agreement shall be counted as calendar days, unless otherwise specified in this Agreement. Except for these governing terms located at [www.athletico.com/ATServicesAgreement/](http://www.athletico.com/ATServicesAgreement/), this Agreement may not be supplemented, modified, or governed by any shrink-wrap, browserwrap or click-wrap agreement, any online terms of use or any confirmation, acknowledgement, any other sales, invoice or shipping form of Client, Client's purchase order or Client's vendor code of conduct that is not explicitly referenced by this Agreement and any such terms shall be void and of no effect.

## **Exhibit C**

### **STANDARD TERMS AND CONDITIONS**

1. **Engagement.** Client hereby acknowledges and agrees that (a) the Services shall in no way be considered a substitute for the services of a physician, (b) the Services shall not involve the practice of medicine as regulated by the applicable state medical licensing authority, (c) the Services are regulated by law under the applicable state athletic training practice act and applicable state licensing authority, and (d) Athletico shall perform the Services solely under the direction and control of Client and its athletic trainers, physicians, employees and agents. CLIENT IS RESPONSIBLE FOR OBTAINING AND MAINTAINING A TEAM PHYSICIAN, OR CONSULTING PHYSICIAN, WHO HOLDS A VALID AND UNRESTRICTED LICENSE IN THE APPLICABLE STATE(S), TO SUPERVISE THE SERVICES. If Client's team physician or consulting physician charges a fee related to such supervision, or related activity, then Client shall be responsible for paying such fee, or reimbursing Athletico for payment of such fee. Athletico, in its sole discretion, will assign athletic trainers to provide the Services. Athletico reserves the right to substitute an assigned athletic trainer with an equally qualified athletic trainer as necessary. Athletico maintains final decision for athletic trainer assignment.
2. **Compensation.** Client shall provide payment to Athletico thirty (30) days from the Client's receipt of the invoice. Any amounts not paid within such time frame shall bear interest at a rate of 1% per month (or the highest rate permitted by applicable law, if lower) until final payment is made. Client shall be responsible for all costs of collection incurred by Athletico, including court costs and reasonable attorneys' fees. Additionally, in any instance that Client fails to provide payment to Athletico within sixty (60) days after the date of invoice, Athletico may pause any or all Services until it receives all late payments from Client.
3. **Schedule Changes and Cancellations.** Client must notify Athletico of any change to the event schedule set forth on Exhibit A of this SOW no later than fourteen (14) days prior to the applicable event. If Client fails to provide such notice for any event, Athletico, at its option, may decline to provide the Services at such event.
4. **Termination.** Notwithstanding any other term of this SOW, (a) either Party may terminate this SOW immediately by notice upon the institution by or against the other Party of insolvency, receivership or bankruptcy proceedings, upon the other Party making an assignment for the benefit of creditors or admitting in writing its inability to pay its bills, upon the other Party's insolvency or upon the other Party ceasing to do business; (b) either Party may terminate this SOW upon notice in the event of a breach of this SOW by the other Party that is not cured within thirty (30) days after written notice thereof; (c) Athletico may terminate this SOW upon notice if Client fails to pay any amount owed hereunder within sixty (60) days after the date on which such amount was due; and (d) either Party may terminate without cause on thirty (30) days prior written notice to the other Party. In the event of termination, Client shall pay any fees and expenses owed to Athletico as of the effective date of termination. Any obligations set forth in the sections related to Compensation, Opportunities, Indemnification and Limitations of Liability, Compliance with Laws, Confidentiality, Student Records, Non-Interference, or Finders Fee, or any other terms that by their nature are intended to survive the termination of this SOW, shall survive the termination of this SOW.
5. **Opportunities.** During the Term, before Client may enter into any agreement with a third party for physical therapy, occupational therapy, or athletic training services, or for sponsorship in the designated category described in this SOW, Client shall first offer the opportunity to Athletico on the same terms and conditions as offered to or by the third party. Athletico shall have thirty (30) days during which to accept said offer. If Athletico does not accept said offer within thirty (30) days, Client may accept the third-party offer.
6. **Non-Interference.** During the Term, including any initial and renewal terms, and for a twelve (12)-month period after the expiration of the Term or earlier termination of this SOW, the Client agrees that it will not, directly or indirectly (e.g., by hiring or contracting with or using another company that hires or contracts with Athletico's employees), through any director, officer, employee, agent, staffing agency, or affiliate, without the express written consent of Athletico (which consent may be withheld in Athletico's sole discretion for any reason), solicit, take any action that constitutes, results or may reasonably be expected to result in soliciting, contract, engage, hire or employ any person who is, or at any time was, an employee of Athletico. Further, Client shall not encourage, induce or attempt to induce any employee of Athletico or its affiliates to terminate his or her employment with Athletico, or otherwise recommend that any third party hire any employees of Athletico or its affiliates, or otherwise assist any third party in connection with any of the foregoing actions, without the written approval of Athletico.
7. **Finders Fee.** During the Term, including any initial and renewal terms, and for a twelve (12)-month period after the expiration of the Term or earlier termination of this SOW, if Client wants to hire an individual that provided services under this Agreement, and was employed by Athletico at any time during the prior twelve (12) months (an "Employee"), then Athletico may, in its sole discretion, agree to allow Client to hire such employee, or waive its right to enforce the Non-Interference terms of this SOW, for the consideration of a \$10,000.00 finder's fee (the "Finder's Fee") per Employee. Client shall pay such Finder's Fee within ten (10) days following such permitted hire, or Athletico's written notice of its waiver of enforcement of its Non-Interference rights under this SOW.
8. **Insurance.** During the term of this SOW, each Party shall procure and maintain adequate and commercially reasonable insurance coverage (including, in the case of Athletico, professional liability coverage) from financially responsible insurance companies duly authorized to provide such insurance in the state of such Party's organization, which insurance shall be in full compliance with all applicable statutory requirements. The Parties represent that Athletico's insurance policies may be written on a Claims-Made basis. Athletico warrants that continuous coverage will be maintained or an extended discovery period endorsement will be purchased for a period of three (3) years beginning from the time that work under the Agreement is completed for any policy that is written on a "Claims-Made" basis. Client shall add Athletico as an additional insured under its liability insurance policy and provide evidence thereof upon Athletico's written request. Athletico shall add Client as an additional insured under its liability policy and provide evidence hereto upon Client's written request.
9. **Indemnification and Limitations of Liability.** ATHLETICO SHALL INDEMNIFY, DEFEND, AND HOLD HARMLESS CLIENT, ITS DIRECTORS, OFFICERS, AND AGENTS FROM AND AGAINST ANY AND ALL LIABILITY, SUITS, CLAIMS, LOSSES, DAMAGES, COSTS AND EXPENSES, INCLUDING, WITHOUT LIMITATION, REASONABLE ATTORNEY'S FEES AND COURT COSTS, TO THE EXTENT CAUSED BY, RESULTING FROM OR RELATED TO (I) ANY GROSSLY NEGLIGENT OR RECKLESS ACT OR OMISSION, OR INTENTIONAL MISCONDUCT, OF ATHLETICO, OR ANY OF ITS EMPLOYEES OR AGENTS, IN PERFORMING THIS SOW, (II) ANY BREACH OF THIS SOW BY ATHLETICO OR (III) THE FAILURE OF ANY EQUIPMENT SUPPLIED BY ATHLETICO. TO THE EXTENT PERMITTED BY LAW, CLIENT SHALL INDEMNIFY, DEFEND AND HOLD HARMLESS, ATHLETICO, ITS AFFILIATES, OFFICERS, AGENTS AND EMPLOYEES, FROM AND AGAINST ANY AND ALL LIABILITY, SUITS, LOSSES, DAMAGES, COSTS AND EXPENSES WHATSOEVER, INCLUDING, WITHOUT LIMITATION, REASONABLE ATTORNEY'S FEES AND COURT COSTS, TO THE EXTENT CAUSED BY, RESULTING FROM OR RELATED TO (I) ANY ACT OR OMISSION, OR INTENTIONAL MISCONDUCT, OF CLIENT, OR ANY OF ITS EMPLOYEES OR AGENTS, IN PERFORMING THIS SOW, (II) ANY BREACH OF THIS SOW BY CLIENT, (III) THE FAILURE

## EXHIBIT B

### COMPENSATION:

As compensation for all Regular Services, Client shall pay Athletico the sum of \$25000 for the 2025-2026 school year. The \$25000 amount shall be invoiced and payable in installments as follows:

First Installment:	Due September 1st, 2025 =	\$8333.34
Second Installment:	Due December 1st, 2025 =	\$8333.33
Third Installment:	Due March 1st, 2026 =	\$8333.33

As compensation for all Regular Services, Client shall pay Athletico the sum of \$27500 for the 2026-2027 school year. The \$27500 amount shall be invoiced and payable in installments as follows:

First Installment:	Due September 1st, 2026 =	\$9166.67
Second Installment:	Due December 1st, 2026 =	\$9166.67
Third Installment:	Due March 1st, 2027 =	\$9166.66

As compensation for all Regular Services, Client shall pay Athletico the sum of \$30000 for the 2027-2028 school year. The \$30000 amount shall be invoiced and payable in installments as follows:

First Installment:	Due September 1st, 2027 =	\$10000
Second Installment:	Due December 1st, 2027 =	\$10000
Third Installment:	Due March 1st, 2028 =	\$10000

Compensation is calculated based on the average number of hours over forty-four (44) weeks. The Parties agree that the compensation will be prorated for any year in which Athletico is unable to provide all of the Regular Services under this SOW.

All invoices submitted by Athletico hereunder shall be sent to the following address or, if no address is set forth on this Exhibit B:

Dallas Center Grimes Community School District  
2555 W 1st Street Grimes, Iowa 50111  
madison.melchert@dcgschools.com.

Any Additional Services performed by Athletico shall be billed to Client at a rate equal to \$60 per hour. Client shall pay each invoice in full within 2 weeks after invoice date.

Athletico will provide CPR training to Client's athletic staff at a rate of \$50 per coach. Dates and times to be mutually agreed upon between Client and Athletico.