

January 13, 2025

Page 1 of 3

TO: Dallas Center Grimes  
RE: HS Heat Pump Loop  
Grimes, IA

**QUOTATION**  
**WOODMAN BUILDING AUTOMATION SYSTEM**

PRICING IS GOOD FOR 30-DAYS FROM DATE OF BID

**BASE BID**

**\$20,418 (Twenty Thousand Four Hundred Eighteen Dollars)**

**Base Bid Included items:**

- Heat Pump Loop Controls
  - Remove existing controller
  - Trace wiring for termination
  - Terminate existing wiring back to new controller
  - Point to point checkout of controller
  - Distech controller in enclosure
  - Graphics for Heat Pump Loop
  - Control accessories/sensors:
    - (3) Discharge temperature probes
    - (1) Duct temp/humidity sensor
    - (1) Flat plate temperature sensor

---

**Standard Control System Provided Items:**

- Removal of existing controllers, sensors and actuators that are to be replaced
- Controller programming
- Communication wiring between controllers
- Full system graphics – latest version
- Remote login – on or off-site – with availability and required owner IT assistance
- Trending of all desired points
- Email and text alarms – with availability and required owner IT assistance
- Owner training
- Attend construction meetings as necessary
- Unlimited usernames and passwords
- A fully unlocked and open controls system
- Ongoing free future owner training in our office
- Woodman Controls Labor Including:
  - Engineering hours for control drawings
  - Software programming of new controllers and sensors
  - Installation of new controllers and sensors including wiring
  - Commissioning assistance at current hourly rate (not figured in quote)
  - Technician start-up

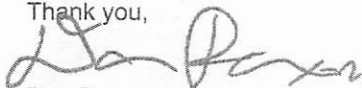
---

**Items Not Included (unless specifically noted above):**

- Sales tax is not included
- Credit card fees - a 4% surcharge will be added to all credit card purchases
- Integration/control of any other equipment including stand-alone control devices
- Lighting controls
- Installation of pipe mounted sensors, meters and valves
- VFD's or installation of VFD's
- Installation of dampers
- Dampers or damper actuators
- DX safeties and control
- Changes to existing control system
- Graphics changes
- Rigid conduit
- Replacement of controllers/sensors/valves/actuators in the building
- IP address for outside access
- Internal network troubleshooting
- Computer
- Overtime and/or after-hours work

---

Thank you,



Dan Ponxs  
515-689-2540 (m)  
515-964-0904 (o)  
[Dan@woodmaninc.com](mailto:Dan@woodmaninc.com)

We look forward to providing service to you!



January 13, 2025  
Dallas Center Grimes  
HS Heat Pump Loop  
Grimes, IA  
Page 3 of 3

---

**Summary:** A selection and signature below by an authorized representative will authorize the work outlined above.

Accepted: ☐ HS Heat Pump Loop ..... **\$20,418**

---

**PRICING IS GOOD FOR 30-DAYS FROM DATE OF BID**

---

**DALLAS CENTER GRIMES**

or

\_\_\_\_\_ (Company)

By: \_\_\_\_\_

Title: \_\_\_\_\_

Sign: \_\_\_\_\_

Date: \_\_\_\_\_

**Woodman Controls Company**

By: Dan Ponxs

Title: Business Development

Sign: 

Date: January 13, 2025