

All Received Bids for E-Rate Projects (FY 2026)

Network Equipment & Licensing - FCC 470: 260011791

Vendor	Total Bid	E-Rate Discount 60%	Anticipated Final Cost	Terms/Notes
Communication Innovators	\$133,922.00	\$80,353.20	\$53,568.80	Includes all equipment identified in the RFP as well as accurate license renewal count. *Previous Supplier*
SCI Communications	\$162,152.76	\$97,291.66	\$64,861.10	Equipment license SKUs appear to be 1-year only.
SHI	\$150,055.71	\$90,033.43	\$60,022.28	***Amended bid*** Initial proposal failed to include equipment, only licensing. License count differs from what was included in the RFP.
Optimus Technology Company	\$248,389.79	\$149,033.87	\$99,355.92	Potentially missing hardware (power cords).
Questivity	***			Incomplete robo-bid. Did not include line-item pricing for all bid components. Single license count.

UPS Replacements - FCC 470: 260011810

Vendor	Total Bid	E-Rate Discount 60%	Anticipated Final Cost	Model Quoted/Notes
Howard	\$42,284.00	\$25,370.40	\$16,913.60	N1C.L1500 (10-Year Warranty)
SHI	\$45,547.70	\$27,328.62	\$18,219.08	PRL1500RT2UC
Sterling	\$60,548.84	\$36,329.30	\$24,219.54	GXT5LI-1500LVRT2UX-LN
Graybar	\$63,578.02	\$38,146.81	\$25,431.21	GXT5LI-1500LVRT2UX-LN
ByteSpeed	\$64,350.00	\$38,610.00	\$25,740.00	9PX1500RTN-L
Communication Innovators	\$67,738.00	\$40,642.80	\$27,095.20	GXT5LI-1500LVRT2UX-LN
Aercor	\$68,368.30	\$41,020.98	\$27,347.32	GXT5LI-1500LVRT2UX-LN
Rowan	\$87,098.60	\$52,259.16	\$34,839.44	GXT5LI-1500LVRT2UX-LN
Optimus	\$104,504.00	\$62,702.40	\$41,801.60	GXT5LI-1500LVRT2UX-LN
Electronaca	\$104,643.06	\$62,785.84	\$41,857.22	GXT5LI-1500LVRT2UX-LN