



Iowa's Intelligent Building Solution

January 13, 2025

Urbandale: Phone: 515-964-0904

Fax: 515-964-1243

Fort Dodge: Phone: 515-955-1800

Fax: 515-964-1243

TO: Dallas Center Grimes
RE: HS Heat Pump Loop
Grimes, IA

Page 1 of 3

QUOTATION WOODMAN BUILDING AUTOMATION SYSTEM

PRICING IS GOOD FOR 30-DAYS FROM DATE OF BID

BASE BID

\$20,418 (Twenty Thousand Four Hundred Eighteen Dollars)

Base Bid Included items:

- Heat Pump Loop Controls
 - Remove existing controller
 - Trace wiring for termination
 - Terminate existing wiring back to new controller
 - Point to point checkout of controller
 - Ditech controller in enclosure
 - Graphics for Heat Pump Loop
 - Control accessories/sensors:
 - (3) Discharge temperature probes
 - (1) Duct temp/humidity sensor
 - (1) Flat plate temperature sensor



January 13, 2025
Dallas Center Grimes
HS Heat Pump Loop
Grimes, IA
Page 2 of 3

Standard Control System Provided Items:

- Removal of existing controllers, sensors and actuators that are to be replaced
- Controller programming
- Communication wiring between controllers
- Full system graphics – latest version
- Remote login – on or off-site – with availability and required owner IT assistance
- Trending of all desired points
- Email and text alarms – with availability and required owner IT assistance
- Owner training
- Attend construction meetings as necessary
- Unlimited usernames and passwords
- A fully unlocked and open controls system
- Ongoing free future owner training in our office
- Woodman Controls Labor Including:
 - Engineering hours for control drawings
 - Software programming of new controllers and sensors
 - Installation of new controllers and sensors including wiring
 - Commissioning assistance at current hourly rate (not figured in quote)
 - Technician start-up

Items Not Included (unless specifically noted above):

- Sales tax is not included
- Credit card fees - a 4% surcharge will be added to all credit card purchases
- Integration/control of any other equipment including stand-alone control devices
- Lighting controls
- Installation of pipe mounted sensors, meters and valves
- VFD's or installation of VFD's
- Installation of dampers
- Dampers or damper actuators
- DX safeties and control
- Changes to existing control system
- Graphics changes
- Rigid conduit
- Replacement of controllers/sensors/valves/actuators in the building
- IP address for outside access
- Internal network troubleshooting
- Computer
- Overtime and/or after-hours work

Thank you,

Dan Ponxs
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515-964-0904 (o)
Dan@woodmaninc.com

We look forward to providing service to you!



January 13, 2025
Dallas Center Grimes
HS Heat Pump Loop
Grimes, IA
Page 3 of 3

Summary: A selection and signature below by an authorized representative will authorize the work outlined above.

Accepted: HS Heat Pump Loop **\$20,418**

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DALLAS CENTER GRIMES

or

_____ (Company)

By: _____

Title: _____

Sign: _____

Date: _____

Woodman Controls Company

By: Dan Ponxs

Title: Business Development

Sign: 

Date: January 13, 2025