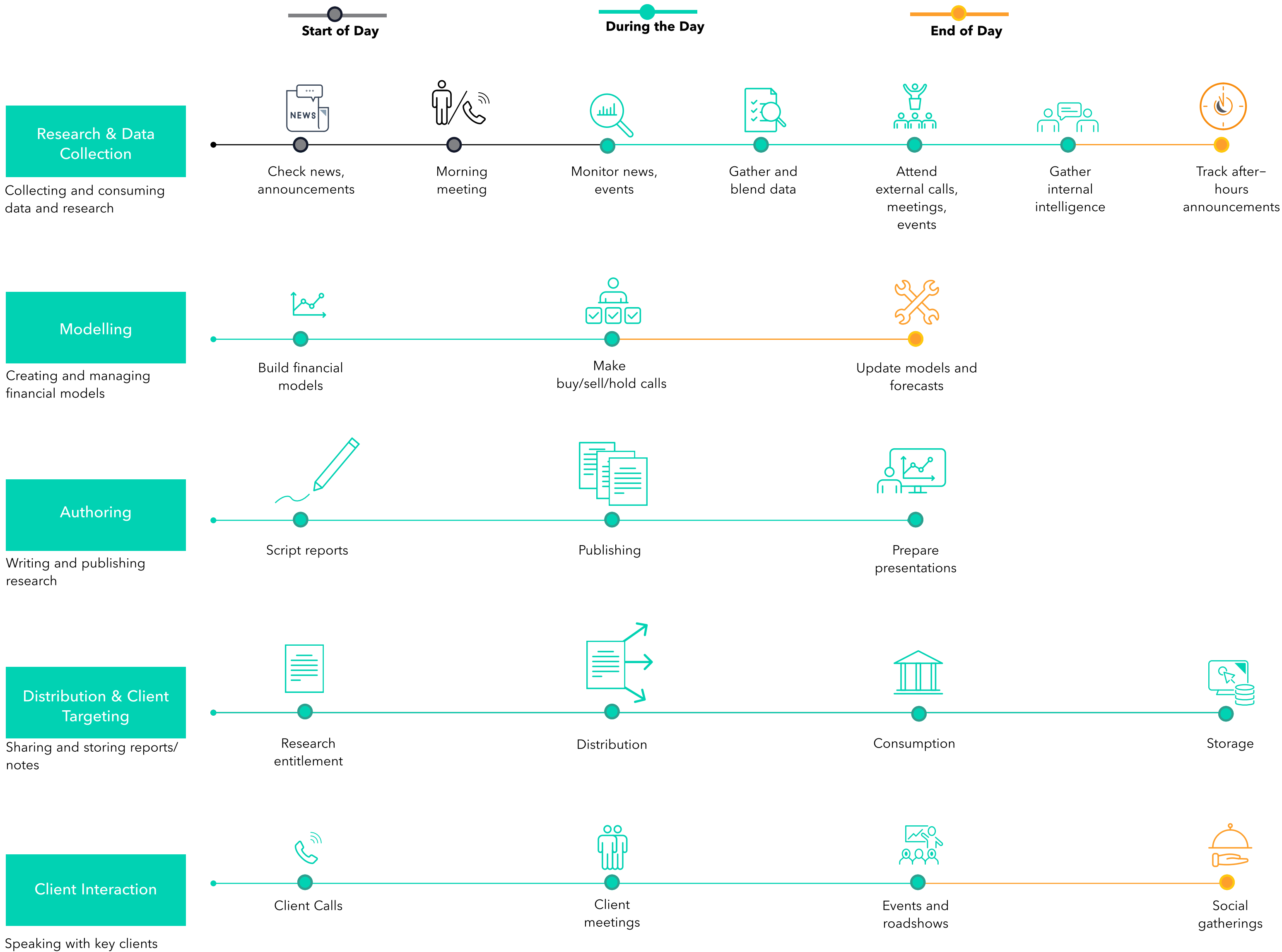


Sell-Side Research Analyst



Sell-Side Research Analyst

Subject matter experts who analyze fundamentals of companies, sectors and markets. Produce research reports and notes with investment recommendations that are often classified as buy, sell or hold. Create valuation models and produce estimates. A go-to resource for clients, providing insight, opinion investment ideas. Success or talent gauged by number of unique and profitable recommendations made. Sometimes seconded to investment banking to support in corporate actions by providing intelligence and expertise.

Who I Work With

Sell-Side Trader

A market maker who shows prices to buy or sell securities, executes trades with the bank's clients, and manages a book of deals

Sell-Side Salesperson

Generates revenue by facilitating trading between sell-side traders and buy-side clients

Portfolio Manager

Manages a buy-side fund and makes investment decisions based on risk tolerances and expected returns.

Buy-Side Research Analyst

Sector specialist who produces in-house research, analyzes markets and generates investment recommendations for fund

Strategists/Economists

Provide macro-market commentary, forecasts and advice on strategic and tactical asset allocation. Analyze economic indicators.

ESG Research Analyst

Conducts research and analysis on companies' exposure to various environmental, social and governance risks to support investment decision-making

Data Management

Gather, cleanse and manage a broad range of data sources and distribute across the firm

Quants/Data Scientist

Analyze a broad range of data sources to understand patterns that can be turned into actionable insight.

Corporate Access Team

Plans and executes meetings and events between the firm's investor clients (PMs and analysts) and its borrower clients (corporates, banks, governments etc)

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