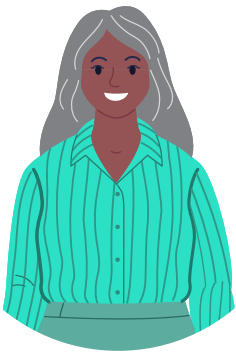
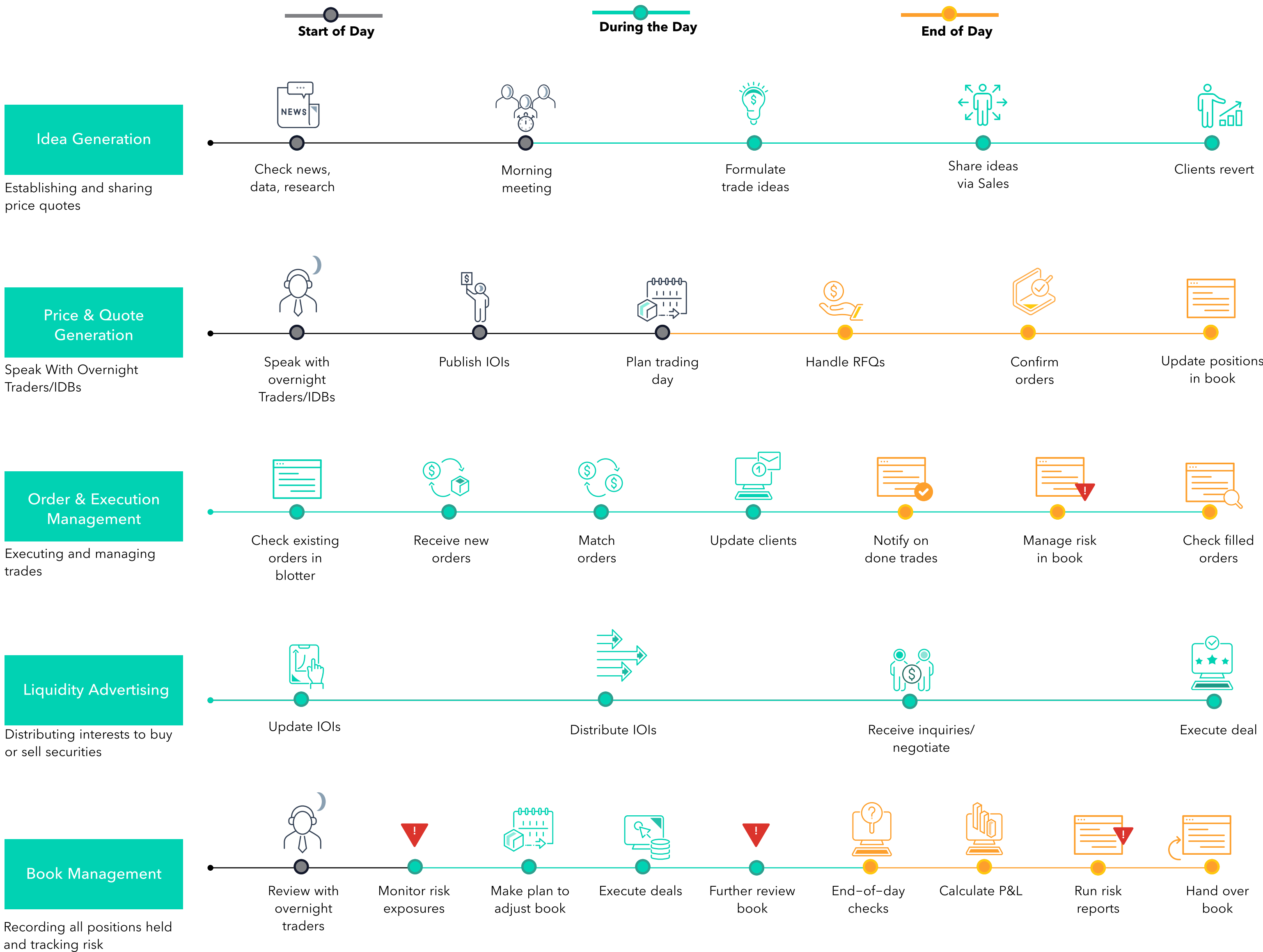


Sell-Side Equity Trader



Sell-Side Equity Trader

May be a market maker or agency-only execution trader who acts only as an agency broker to execute client trades. Market makers show prices to buy or sell securities, and manage a book of deals. Invest firm's own capital within a mandate. Goal is to maximize revenue within pre-established risk parameters. Seen as risk takers of the banking world. Also instrumental in helping ensure the success from a market perspective of equity capital market deals.

Who I Work With

Sell-Side Sales Trader

Generates trading revenue by pitching ideas to clients, providing market access and some sometimes committing liquidity

Buy-Side Client

Investment firms aim to maximize risk-adjusted returns on money invested. Corporations deal in financial markets to borrow, invest cash and hedge financial risks.

Risk Manager

Actively monitors positions, works with traders to minimize their risk exposure. Typically focused on credit and market risk.

Bloomberg