

EnpRisk - Lecture Notes Week 4

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March 30, 2022

0.0.1 Relative Valuation

In **relative valuation**, the valuation of an asset is deduced from the market value of a set of similar assets. To do relative valuation:

- We need to identify comparable assets and obtain their market value
- Standardize these market values, because absolute prices cannot be compared

This process of standardization creates **valuation multiples** (price multiples):

- **P/E ratio:** Calculate a company's share price (Equity) from its earnings (net profit)
- **EV/EBITDA ratio:** Calculate a company's enterprise value from its EBITDA
- **EV/EBIT ratio:** Calculate a company's enterprise value from its EBIT

0.0.2 Cash Flow Statement

The components of the **cash flow statement** can be categorized into three different groups:

- Operating Activities = Net Income - Non Cash Expenses - Increase in Working Capital
- Investing Activities = Purchases/Sale of long term assets (*Capex*) + Purchase/Sale of other business (*M&A*) + Purchase/Sale of marketable securities
- Financing Activities = Issue/Repurchase equity + Issue/Reprurchase debt + Dividend payments and other items

The *change in working capital* δWC = Change in accounts receivable + change in inventory - change in accounts payable, where the *accounts receivable* is the sum of all invoices sent out to customers that have not been paid yet, and *accounts payable* is the sum of all invoices received from vendors that you have not paid yet.

Example: Consider the following table displaying the cash and cash flow from our taxi business:

	Operating Cash Flow			Cash Flow from Investing Activities	Cash Flow from Financing Activities		Cash Flow	
Year	Net Income	Non Cash Expenses	Increase in Working Capital	CAPEX	Equity	Debt	Total Change in Cash	Cash
0	0	0	0	-200 000	20 000	200 000	20 000	20 000
1	121 893	40 000	-15 000	0	0	-40 000	106 893	126 893
2	35 695	40 000	-10 000	0	0	-40 000	25 695	152 588
3	-9 030	40 000	-5 000	0	0	-40 000	-14 030	138 558
4	57 244	40 000	10 000	0	0	-40 000	67 244	205 802
5	100 343	40 000	5 000	0	0	-40 000	105 343	311 145

Discounted Cash Flow Valuation One might also value a company with the **time value of money**. It is given by the following formula:

$$FV = PV \times (1 + r)^n,$$

where FV is the future value, PV is the present value, r is the rate of return (or discount rate), and n is the number of periods.

The principle of time value of money is used to calculate the **price of a bond**. The formula is as follows:

$$\text{Bond Price} = \frac{C}{(1+i)} + \frac{C}{(1+i)^2} + \dots + \frac{C}{(1+i)^n} + \frac{M}{(1+i)^n},$$

where C is the coupon payment, n is the number of payments, i is the interest rate, and M is the value at maturity (or par value).

We may also use this formula to value a mature business with cash flow growing steadily at g :

$$PV = \sum_{i=1}^{\infty} \frac{CF_i}{(1+r)^i} \Rightarrow PV = \sum_{i=1}^{\infty} \frac{CF_0[1+g]^i}{(1+r)^i}$$

$$PV = CF_0 r' \sum_{i=0}^{\infty} r'^i \Rightarrow PV = CF_0 \frac{r'}{1-r'}$$

$$PV = CF_0 \frac{1+g}{r-g} \Rightarrow PV = \frac{CF_1}{r-g}$$

$$\frac{PV}{CF_1} = \frac{1}{r-g} \Rightarrow r = \frac{CF_1}{P} + g$$

where $r' = \frac{1+g}{1+r}$. This is called the **dividend discount model** or the *Gordon-Shapiro formula*: The total return is dividend yield plus the growth rate.

0.0.3 Summary: Three Ways of Valuation

The *balance sheet evaluation* gives you the company's **book value**, that is its shareholders' equity (capital and reserves), or the difference between its assets and liabilities. This doesn't take into consideration the fact that a company is a *little machine* or a *process* that generates profit based on people, processes, and stuff.

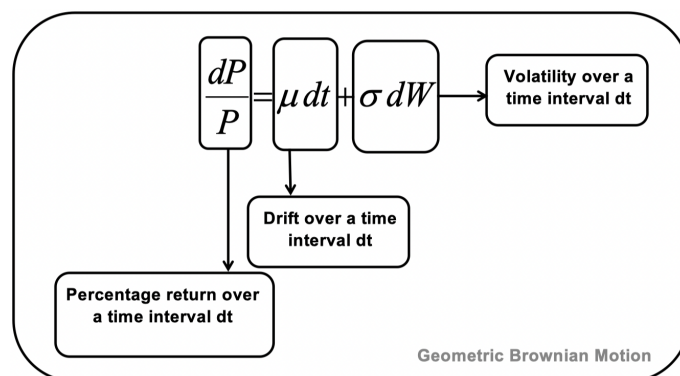
If you buy a company, you buy a little profit-making machine. So it makes sense to use profit generation as a basis in the valuation. That is when you do **relative valuation** based on market-calibrated multiples and different metrics in the *P&L*, e.g. EBITDA, EBIT, net profit etc.

However, this supposes that the company is in a sort of steady state or dynamic equilibrium. For a growth company, earnings will increase in the future and so will its valuation.

For companies that are structured for growth, the **discounted cash flow** approach is needed.

0.0.4 Bubble Model

The standard model for bubbles is given by the **Geometric Brownian Motion**:



The standard GBM, without noise, is basically given by an exponential function:

$$\frac{dP}{P} = \mu dt \Rightarrow \frac{d \log P}{dt} = \mu.$$

When we add feedback, the growth rate is no longer constant but increases with the price, for example:

$$\frac{d \log P}{dt} = \mu[P] \simeq P^\delta.$$

During such phases, the market is in a **bubble** - the growth rate increases with the price, there is positive feedback.

We can describe a bubble as follows:

- A bubble starts with a new opportunity or expectation
- Smart money flows in, which leads to a first price appreciation
- Attracted by the prospect of higher returns, less sophisticated investors follow
- Demand goes up as the price increases, and the price goes up as the demand increases. This creates a positive feedback mechanism. The market is fully driven by behavior and sentiment and no longer reflects any real underlying value.

The crash can be described in the following way:

- At some point, investors start realizing that the process is no longer sustainable and the market collapses.
- The crash occurs because the market has entered an unstable phase.
- This mechanism is often not well understood, and a great controversy rises about the cause of the crash.

0.0.5 Intuition behind Complex Systems

Complex does not mean complicated, it has a very specific meaning! A **complex system**:

- Consists of a large ensemble of agents, like molecules, stars, insects, etc.
- These interact, e.g. they may repel, attract or imitate each other

However, having a large set of interacting agents is not enough. A system is said to be "complex", when there is **emergence**, that is, when local interactions lead to global cooperation, in absence of any global orchestration.

Without any external coordination, an audience can applaud synchronously. This is the result of interaction of people, they start imitating until finally a global synchronization sets in.

It can be surprising, but synchronous applause has much in common with financial bubbles and crashes.