Lied Institute Report on Apartment Market Trends

featuring data from the Center for Business and Economic Research

Apartment Market Trends in 4th Quarter 2013

According to data from the apartment survey administered by the Center of Business and Economic Research (CBER), vacancy rates in the Las Vegas Valley fell to 8.72 percent. This is an 11.22 percent drop year-over-year. It is also a level not seen since early 2008. The Valley now holds an estimated 14,786 vacant apartment units. That is the number of units property managers reported vacant at the end of the quarter. Across the Valley, the greatest drops in vacancies quarter-to-quarter were in the Northern area. The Southwest area, on the other hand, kept similar to the previous quarter with vacancy rates ranging between 6 percent and 14 percent from one zip code to another.

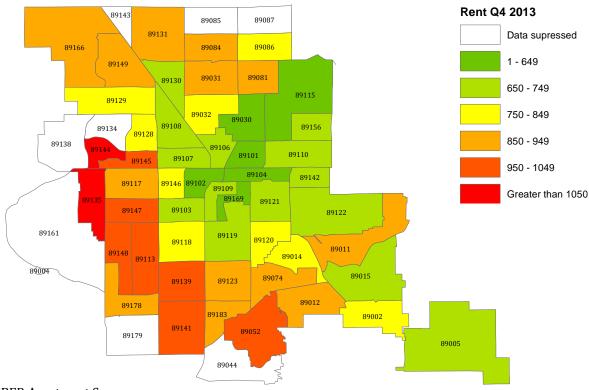


Figure 1: Apartment Rental Rates in Las Vegas*

The average rental rate this quarter \$758.29 did not change meaningfully since last quarter. By keeping constant as vacancies declined, the expected rental returns for the average stakeholder increased. This sets a positive pace for these stakeholders and could encourage further investment in the apartment market. The highest rental rates circumscribe the Southwest edges with rental rates exceeding an average of \$850. The lowest rental rates describe the older region of the Valley with average rental rates between \$600 and \$749.

^{*}Figure based on CBER Apartment Survey

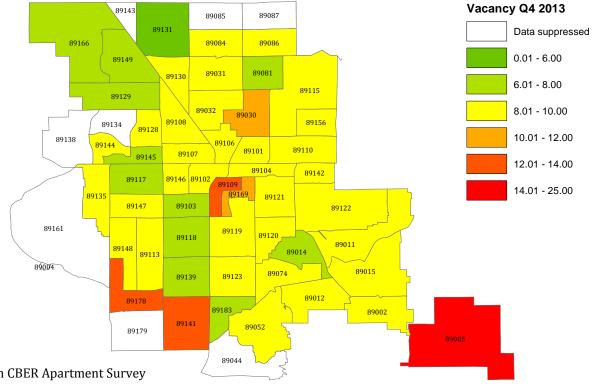
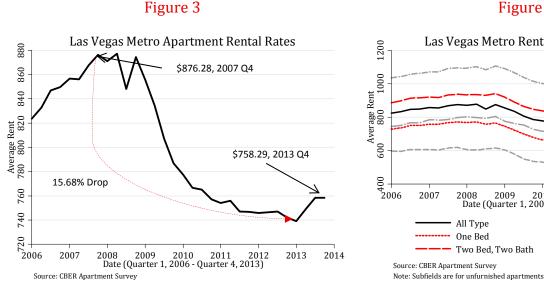


Figure 2: Apartment Vacancy Rates in Las Vegas*

*Figure based on CBER Apartment Survey

However, by apartment type (units with one, two, or three bedrooms) rental rates appear to have fallen, but only slightly. Units with two bedrooms, for example, experienced marginal drops in asking rent. Last quarter an unfurnished unit with two bedrooms and two baths on average would rent for \$817 per month. For the fourth quarter of 2013, this same unit rents for \$807 per month on average – representing a drop of 1.24 percent. Other unit types held larger drops, but they can be attributed to sampling error from small sample sizes.



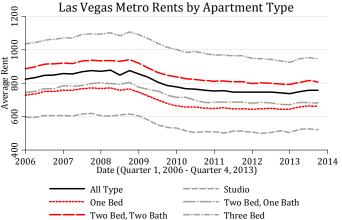
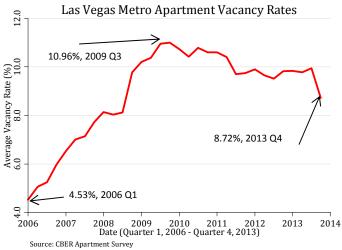


Figure 4

Figure 5



Figure 6



While owners of apartment complexes often hire onsite property managers, individual investors can be found competing for tenants with the help of real estate agents. They use a multiple listing service (MLS) that advertises homes for rent or sale on an efficient agent-client network. Notably, leasing activity through the MLS decreased for a second consecutive quarter to 2,073 leases. This decline correlates with the winter seasonality, which needs to be accounted for when determining the trend. In any given year, most leases often realize during the summer. Thus, compared to last year, the decline is 3.72 percent.

-Luis A. Lopez, Data Analyst

Table 1: Apartment Rental and Vacancy Rates by Zip Code Area

ZIP CODE	UNIT RATES											AVERAGE RATES UNITS			
ZII GODE	Studio		1 Bed		2 Bed/1 Bath		2 Bed/2 Bath		3 Bed		TY LIVIUE IVALES		UNITS		
	F	U	F	U	F	U	F	U	F	U	Rent	Vacancy	Total Units	Vacant Units	
89002				704		760		975		1057	813	8.8%	785	69	
89005				650				750	١.		700	17.6%	282	50	
89011				771		979		912		992	884	8.9%	1061	94	
89012				774		898		935		1103	908	9.2%	2421	223	
89014		573		692		773		828		952	811	8.0%	5789	463	
89015	i i			613		659		738		840	721	8.6%	2480	213	
89027	349			520		511		700			543	19.3%	312	60	
89029				461		482		508		583	512	7.1%	2202	155	
89030		534		538		562		646		741	626	10.5%	2197	231	
89031								838		999	918	8.1%	321	26	
89032		632	•	748		•		849		839	805	9.2%	2644	243	
89052				812		1036		1016		1210	967	9.0%	2686	243	
89074				819				985		1127	937	9.0%	2689	242	
89081		•		702		795	780	864		993	869	7.6%	1573	119	
89084				768		795		1006		1031	926	8.4%	1008	85	
89086				692		780	:	848		979	833	10.0%	1005	109	
89101	552	495	656	475		601	810	636		707	575	9.6%	6492	620	
89102	480	507	495	569		634		720		814	648	9.2%	7958	733	
89103		559		629		693		767		899	712	7.6%	8906	677	
89104	431	442	653	524		604		686		754	592	9.5%	5532	525	
89104				494	•		•	593			544	0.0%	80	0	
	659	425	759	539		600	•	633		774	649	9.3%	2749	256	
89106 89107		601		578		621		697		898	661	8.2%	2537	208	
		465		626		631		759		885	718	8.8%	7949	700	
89108	499	546	625	637	•	568	•	830		750	696	13.4%	2484	333	
89109				559	•	605		694		803	665	9.8%	3597	354	
89110			•	834				947		1234	959	8.8%	585	51	
89113	520	445	699	538	•	557		658		768	640	8.7%	5526	480	
89115				763		859		863		1029	869	7.9%	7796	619	
89117	•	555		706		728		851		1029	797	7.9%	1815	144	
89118	402	532	613	640	725	611		794		891	797	9.4%	22081	2067	
89119	493	569		665		665		794 762		962	761	9.4% 8.3%	2123	175	
89120	•	511	860	599		678		762 714		798	688	9.1%	6393	585	
89121	529	400	612	647	956	667		724		851	716	8.5%	4050	344	
89122		555		750		1160		905		1081	868	8.7%	4684	407	
89123		333				1100									
89128			•	681				790		938	797	8.4%	2582	216	
89129		687		710		925	899	830		1035	819	6.5%	2548	167 or	
89130		•		609		•		708		883	733	8.2%	1040	85 20	
89131		•		703 907		•		898		1080	893	5.9%	348 1459	20 126	
89135		•				. 025		1226		1313 1207	1132	8.7%		126 99	
89139		•		861		935		1013			1015	7.1%	1386		
89141		•		825 575		920 575		1003 690		1185	983	13.2%	340 1454	45 120	
89142		•								801	655	8.2%	1454	120	
89144		•		903		. 010		1089		1250	1111	8.8%	732	65 41	
89145				814		810		987		1178	985 750	6.7%	614	41	
89146		360		647		585		768		931	758	8.3%	3337	277	
89147		•		820		875		955		1145	960	8.1%	3216	260	
89148		•		869		750		990		1077	966	9.3%	1788	166	
89149		•		760		750		975		1190	902	6.9%	1306	90	
89156		•		598				697		934	687	9.1%	728	66	
89166			_ ·	817		885		996		1005	925	7.5%	1484	112	
89169	641	488	750	543		591	895	670		883	635	10.1%	7575	764	
89178		•		845		909		977			910	13.0%	539	70	
89183	-			802		895		940		1098	937	7.6%	4170	318	
METRO LV	551	522	674	662	867	682	824	807		945	758	8.7%	169528	14786	

[&]quot;·" Number of observations insufficient for statistical purposes. "F" stands for Furnished and "U" stands for Unfurnished. Source: CBER Apartment Survey

About the Institute

The Lied Institute for Real Estate Studies was established in 1989 by the Lee Business School at the University of Nevada, Las Vegas to foster excellence in real estate education and research. Through partnerships with business and community leaders, the Lied Institute strives to improve real estate business and effective public-policy practices in Southern Nevada. The institute produces relevant and timely real estate research, supports educational programs in real estate economics and finance for students and professionals, and provides community outreach and continuing education.



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