Nike E-Commerce _

The Ultimate Sportswear Destination

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Revolutionizing the Way You Shop for Nike Products

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Introduction

Introduction

Marketplace Type: General E-Commerce



Our marketplace focuses on delivering premium Nike products, including shoes, apparel, and
accessories, directly to customers. It aims to provide an innovative and authentic shopping
experience, bridging the gap between quality-conscious customers and genuine Nike
merchandise.

Problem Statement

Problem Statement

X Market Gaps:

- Limited stock availability in physical stores. Customers often struggle to find their desired Nike products in one place.
- Fake & unauthorized Nike products in the market.
- Lack of personalized shopping recommendations.

Our Solution

Our Solution

- **✓** Nike-Certified E-Commerce Platform
- One-stop online store with 100% authentic Nike products.
- AI-powered personalized recommendations.
- Fast delivery & hassle-free returns.



Market Opportunity

Market Opportunity

Industry Stats:

- Global sportswear market: \$400+ billion (by 2025)
- E-commerce in sportswear: 20% annual growth

Target Audience:

- Fitness Enthusiasts (18-35 years old) Sports, running & gym lovers.
- Fashion-Conscious Shoppers Branded& stylish apparel buyers.
- Professionals & Casual Wear Users Quality & design-focused customers.

Business Model

Business Model

✓ Revenue Streams

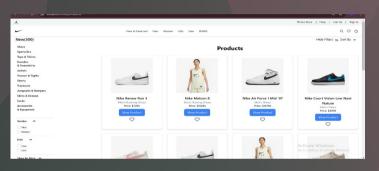
- **Product Sales** Direct online sales of Nike shoes & apparel.
- **Memberships** Exclusive discounts & early access for members.

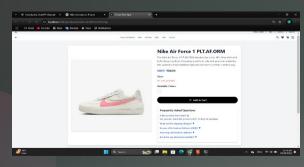
Customer Acquisition

- Social Media Marketing Instagram, YouTube ads.
- Influencer Collaborations Athletes & sneakerheads promotions.

Deliver authentic Nike products with a smooth online shopping experience!

6 Product Overview







Product Overview

✓ Wide Range of Products – Nike shoes, apparel, and accessories

✓ Seamless Shopping Experience – Easy navigation and quick checkout

✓ Authenticity Guaranteed – 100% original Nike products

✓ Smart Recommendations – AI-powered suggestions based on preferences

Marketing Strategy

Marketing Strategy

- **Customer Reach Tactics:**
- ✓ Targeted Ads Instagram, TikTok, YouTube
- ✓ Influencer Collaborations Athletes & sneakerheads
- ✓ SEO & Content Blogs, reviews, and rankings
- ✓ Loyalty & Referrals Rewarding repeat customers

Thanks

"Grateful for your time and consideration.

Let's create a future we can all be proud of!"