

CRAZY WINDOW

Vol. 36



All about
freelancing

High Five with
Hari KT

Quick
Money tricks

EDITOR'S DESK



Warm Greetings Dear Friend,

Welcome to yet another edition of Crazy Window and another interesting chat with a lifestyle entrepreneur - Hari KT.

Hari KT is a freelance PHP developer. He is an open-source lover and contributor to many of the popular projects like Symfony, Zend, Aura etc.

He has been preaching about PHP at various events like Barcamp kerala, osidays 2012. He is one of the Technical Reviewer of PHP 5 CMS Framework Development , Wordpress 3 Ultimate Security by Packt publishers.

Occasionally he writes articles for Sitepoint and is also an author of Aura framework v2 book available [here](#).

Enjoy this edition and let me know your feedback.

Love,
Ruby Shiv

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HIGH FIVE WITH HARI KT

When and why did you decide to quit your job and start freelancing?



Long story short, I was a bit stressed at work and in July 2013 while traveling from my home town (Calicut) to work place (Cochin), I fell down and became unconscious. I was advised to take rest and took a much needed break. So I quit the job. Freelancing happened later.





How did your family react to you quitting job?



It was not easy to take the decision. I got married a few months back and had lot of responsibilities on my shoulder, like paying loans and taking care of parents. My family was supportive. They would have been worried but never expressed it and were happy with all the decisions I took.



If you ever had to start coaching business to help people start their freelancing career, what subjects would you like to cover?

Few things I would like to cover are

1. You need a passion for what you do and should excel in what you are doing.
- 2 . Build your community (meet different people), so people know you and you should be the first person to cross their mind when they hear anything related to your subject(niche).
3. As Dr A.P.J Abdul Kalam says Dream Dream Dream ... and thrive to achieve it.



Freelancers face difficulty finding clients especially when they are just starting out, how did you overcome this challenge?



That is a truth.I have been working in PHP, and love the spirit of open-source. Being an open-source lover I have been contributing to the community with what I know. I may be wrong, but discussing with different people gave different solutions. I was having a network of people who were ready to support me and they helped me start my freelancing career.





One thing that you truly love about freelancing lifestyle?



Work is very flexible. I can play with my kid, take care of my parents. You are always with the family than being away at a different city working hard.



Thanks Hari!!

HOW TO START FREELANCING CAREER?



1. Find your Interest & Strength (Coding, Writing, Craft etc)
2. Try to be as specific as possible (HTML, Java, Copywriting, Sewing, Cloth painting, ghost writing etc)
3. Find people in similar business through meetup or facebook groups
4. Start freelancing by charging low rates or offer special discounts (you may even offer your skills for free and get testimonial in return)
5. Make your clients happy and try to retain clients for repeat business.

BEST ADVICE HARI GOT FROM OTHER FREELANCERS

*Gain your knowledge,
people will come
behind you.*

A BIG SHOUTOUT TO...

1. JENNIFER KUMAR OF AUTHENTIC JOURNEYS
2. PAUL M JONES
3. BEAU SIMENSEN
4. CAL EVANS
5. JOB SMULDERS

Feel free to check there websites by clicking on the names

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QUICK MONEY



Try renting a room or a complete floor at home for a month or two. Register in Airbnb or contact a local broker.