Ruby (Sattar) Romeu – Solutions Architect / Educator

Known for organizing events that bring local tech enthusiasts together (Rhode Island Codes and Oviedo Codes), I use my background in software development and education to help others achieve their technical goals..

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TECHNICAL EXPERIENCE

Postman, Remote -

Solutions Architect <- Senior Developer Advocate <- Technical Enablement Architect AUG 2021 - Present

On the Solutions Architecture team as a **Hybrid Solutions Architect**, I was responsible for:

- *Driving value and adoption of Postman by assisting customers to understand how collaborating in Postman can solve their business and API-related needs.*
- *Collaborating with Sales and Customer Success to identify outreach targets to drive expansion opportunities.*
- *Guiding customers along their API journey via education, technical consultation, and general enablement to help them achieve their development and business goals.*

After transitioning into the Student Programs team at Postman as a **Sr Dev Advocate**, I was responsible for:

- *Scaling student programs in the AEMEA region by nearly doubling the number of program ambassadors in a single fiscal quarter.*
- *Creating efficient end-to-end internal processes by using a technical admin tool (ReTool) to create shared dashboards which automated operations like sending external emails and updating data sources.*
- *Creating views into external issue handling data to help my team meet and improve Service Level Agreements (ZenDesk).*
- *Managing social media presence for Student Programs by hosting livestreams on Youtube, Twitch, and LinkedIn, targeting students and educators with over 15k impressions in the first 6 months of launch.*
- *Leading in-person and online workshops + sponsoring hackathons, converting over 2k student viewers per quarter into campus product advocates..*
- *Preparing student ambassadors in the AEMEA region to lead their own product-led workshops. Supporting the initiatives of over 30 students in the AEMEA region in less than 6 months.*
- *Developing project-based learning courses to promote the company's vision of API literacy through an LMS (SkillJar).*
- *Producing written internal and external educational content through Confluence and blog articles.*
- *Engaging with developer communities at in-person events, in online forums, through Zendesk, and on Discord.*

I started in the Solutions Engineering team at Postman as a TEA and worked

TECHNOLOGIES

JSON	MongoDB
React	AWS
jQuery	Node.js
SQL	Express.js
CSS/Scss	Jenkins
Git	Postman
NoSQL	Jira
RESTful API's	

SKILLS

Cross-industry technology

Teamwork

Leadership

Technical Education Delivery

Product Demonstration

Coaching

Live-streaming

Project Management

EDUCATION

Online Certifications –

NOV 2019 - Present

Data Analytics (Google), AWS Cloud Practitioner (Amazon), Technical Writing (LinkedIn), Test-Driven Development (LinkedIn)

Florida International University, Miami — *Bachelor's in Elementary Education*

cross-functionally on multiple product squads. As a **TEA**, I was responsible for:

- *Developing demo environments in our product, using multiple API architectural styles to use during sessions with enterprise customers.*
- *Producing content for our Learning Management System.*
- *Designing & Creating self-serve internal and external product learning content through an educational course.*
- *Implementing technical integrations within demo environments to ensure the latest product features were always ready to demonstrate to customers.*

TrueMotion/CMT, Boston - *Technical Support Engineer* FEB 2021 - AUG 2021

TrueMotion/CMTelematics is a leading smartphone telematics platform. As a TS Engineer, I was responsible for:

- *Training and onboarding customers onto the company's program management systems.*
- *Producing/Maintaining a customer support knowledge base and educational videos.*
- *Debugging customers' technical issues and documenting the process for internal teams.*
- *Providing escalated technical and triage support, using an incident response protocol.*
- *Sustaining Engineering through ongoing releases of configuration changes to the company code base.*

STEM ENRG, Boston - *Project Manager* SEP 2020 - APR 2021

STEM ENRG is a non-profit program for women of color. It provides opportunities to build technical projects for local community organizations. I started as a Mentee and was quickly promoted to Project manager, offering technical support, education, and leadership to a team through an Agile workflow.

General Assembly, Boston - *Engineering Fellow* JUNE 2020 - SEP 2020

At GA's Software Engineering Immersive program, I received a holistic technical foundation essential for full-stack development.

- *Built full-stack applications for teachers and conducted user research for continued iteration.*
- *Incorporated functionality from 3rd-party APIs to add complexity and nuance.*
- *Collaborated on teams to build and demo applications in an Agile workflow.*
- *Problem-solved using industry standard development tools and documentation.*

PROJECTS

Postman Student Programs Livestreams — *A regular livestream hosted on LinkedIn, Youtube, and Twitch to teach API fundamentals and demonstrate technical solutions to common junior developer challenges.*
Enterprise Enablement "Cosmic Courses" — *Multiple Reveal.js self-serve learning modules for enterprise customers seeking to understand how to use the Postman API platform.*
Apple HIG Updates Video Content — *An educational video sponsored by TrueMotion to inform customers about Human Interface Guidelines changes* [post-production video editing software used by TrueMotion's Creative Director]

OTHER PROFESSIONAL EXPERIENCE

KIPP Academy, Boston - *Kindergarten Lead Teacher* FEB 2018 - JUNE 2020

KIPP is a mission-driven school where teachers regularly collaborate to ensure students' academic success.
- *Led a DEI workshop for a team of 30+ educators and school leaders, resulting in actionable commitments for the school environment*

- *Designed a K-8 Women's History curriculum with G-Suite tech resources.*
- *Utilized Tableau to analyze data and inform instruction*
- *Implemented differentiated intervention instruction to a top-performing class of 25 families during a global pandemic.*

The Mildred (Boston Public Schools), Boston - *Lead Teacher* OCT 2017 - FEB 2018

SFPCC of Harvard, Boston - *Lead Teacher* AUG 2015 - MAY 2017