Sales \$

3.50bn

Sale_Dollars

Sales volume (bottles)

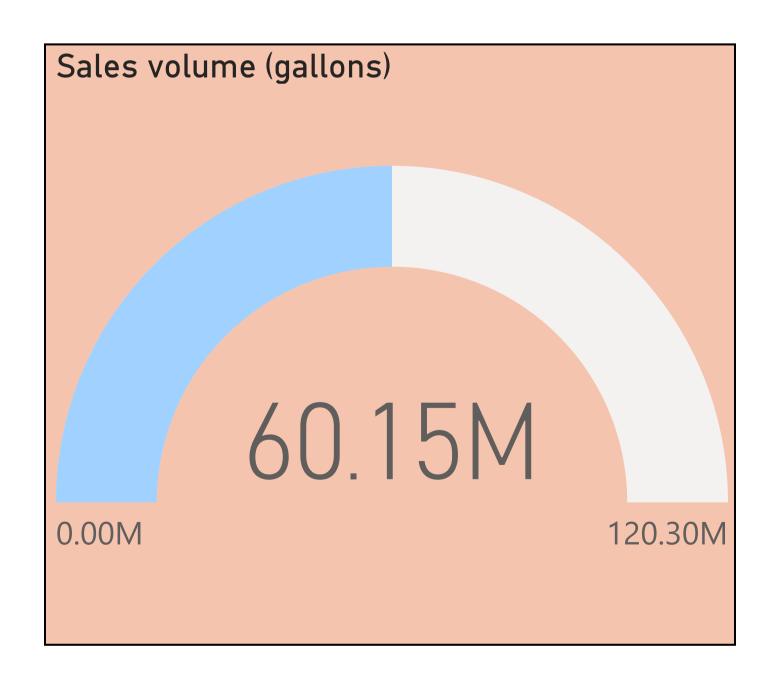
22bn

Sales volume (bottles)

Sales per capita (city)

48.45

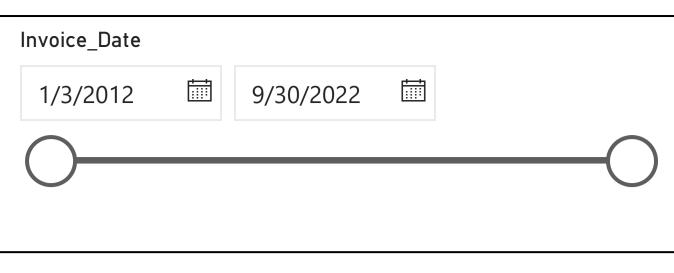
Salespercapita

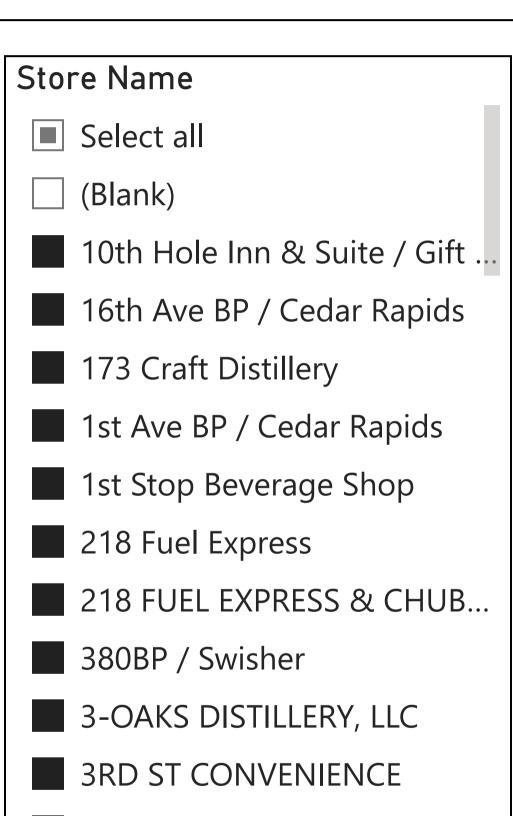


Sales per capita - county

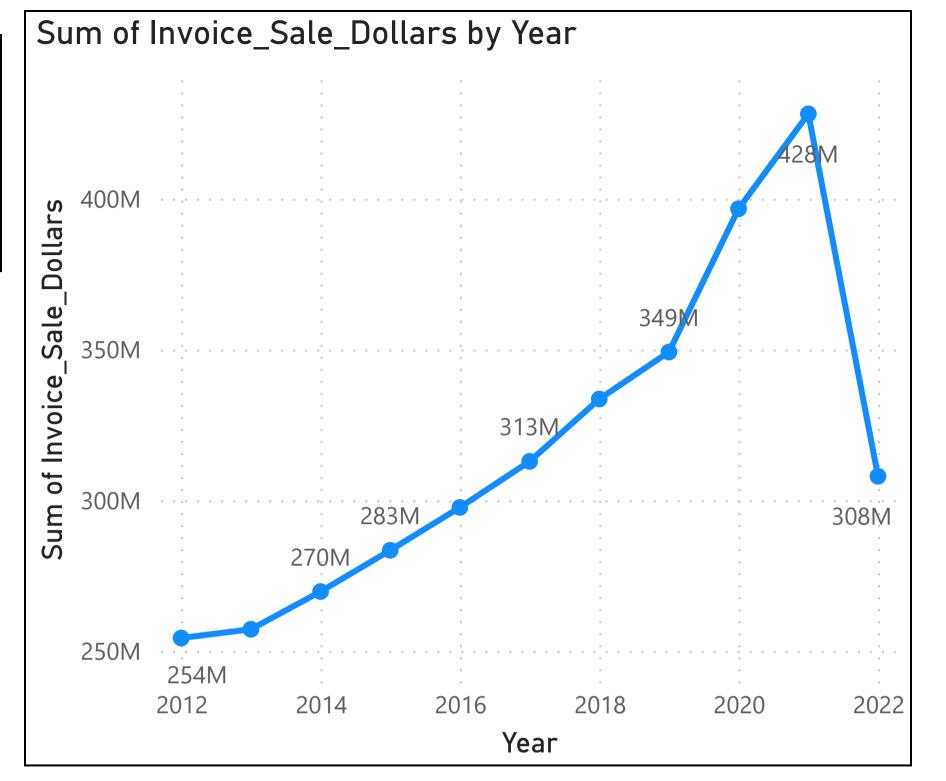
37.93

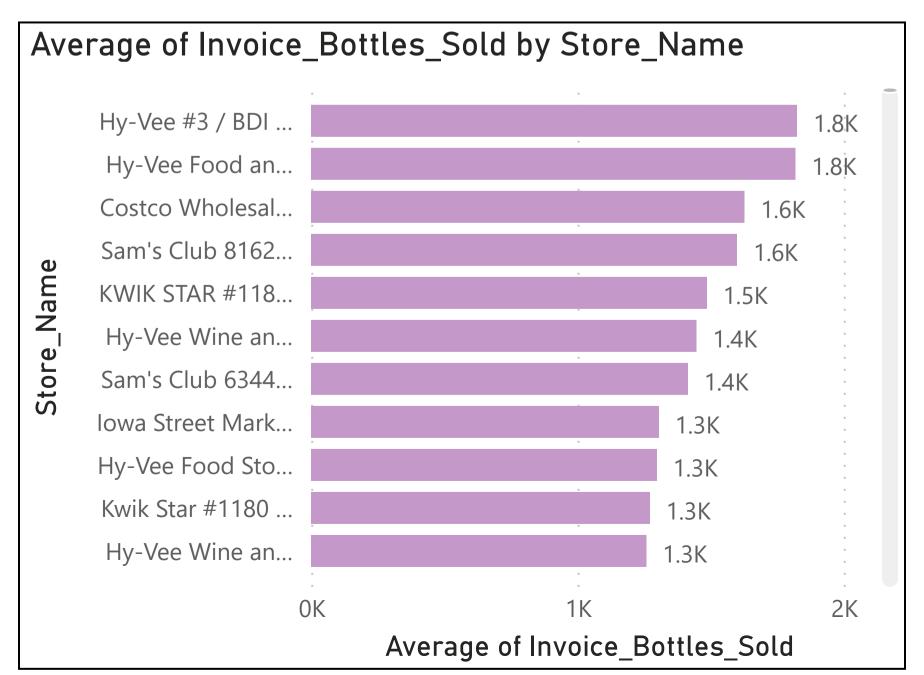
SalespercapitaCounty

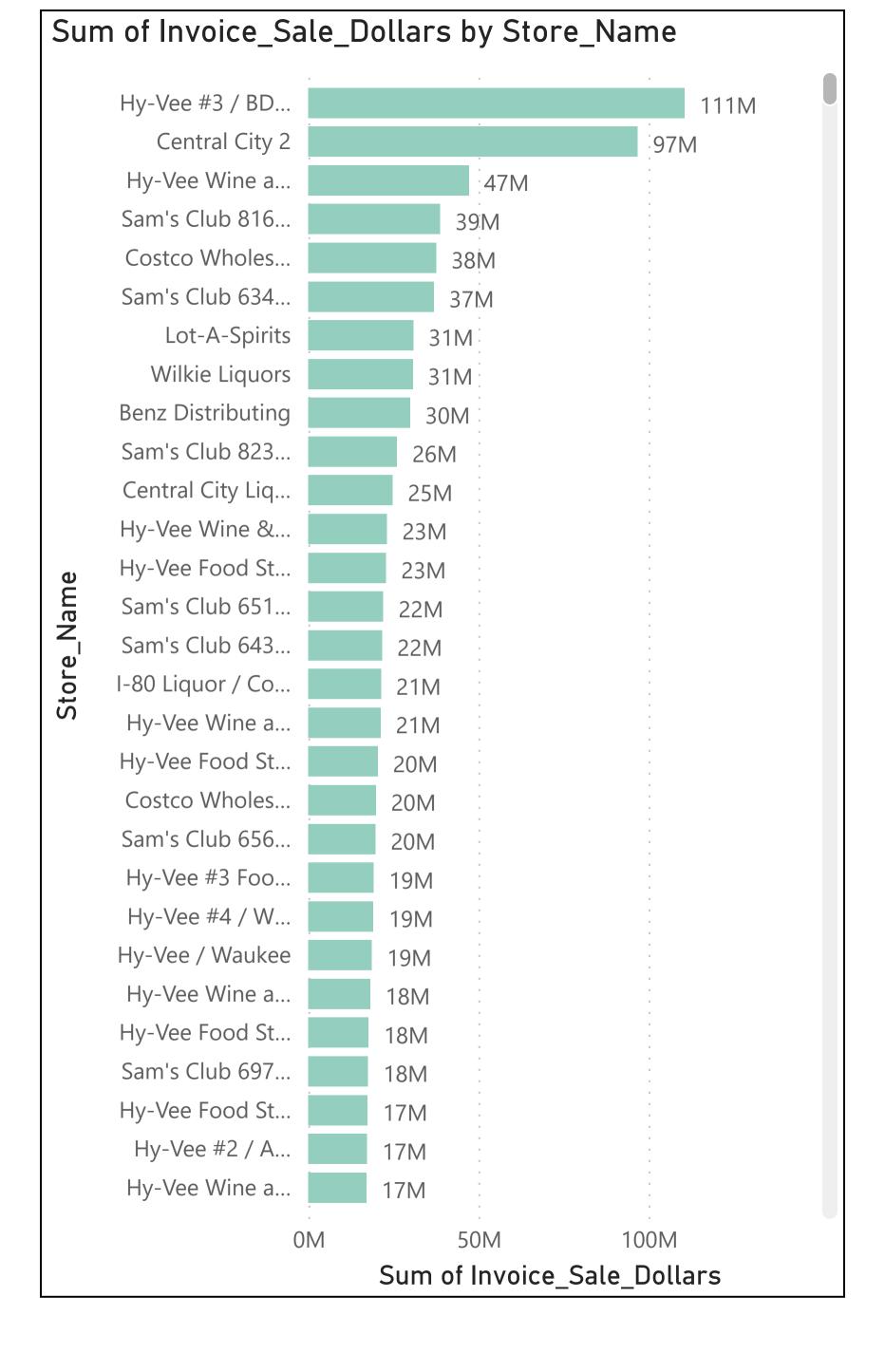




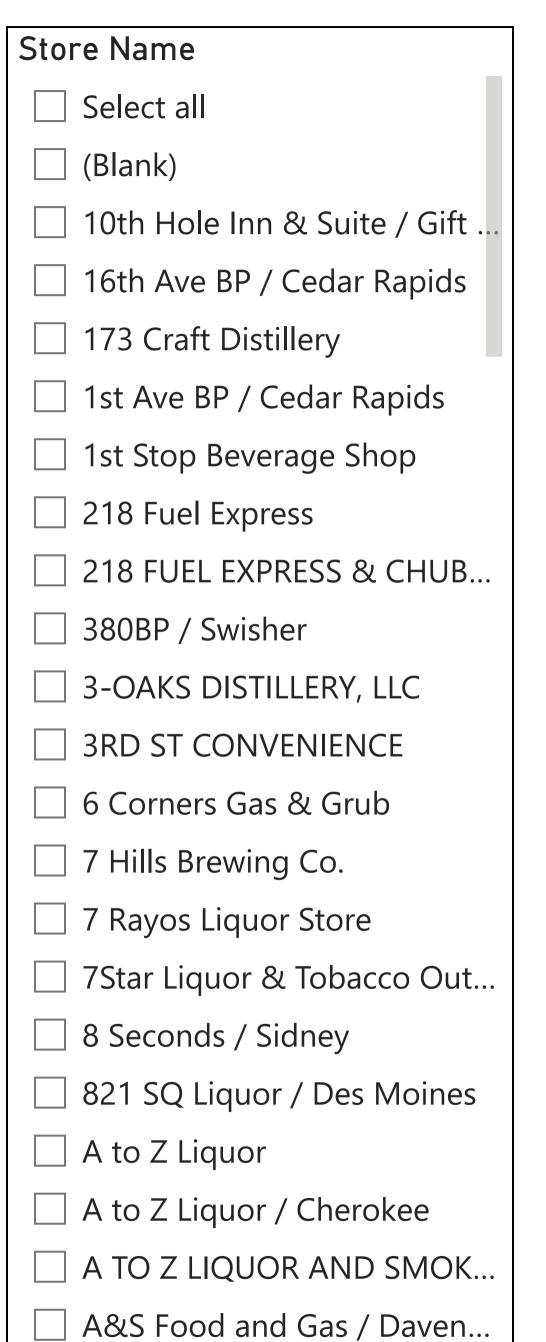


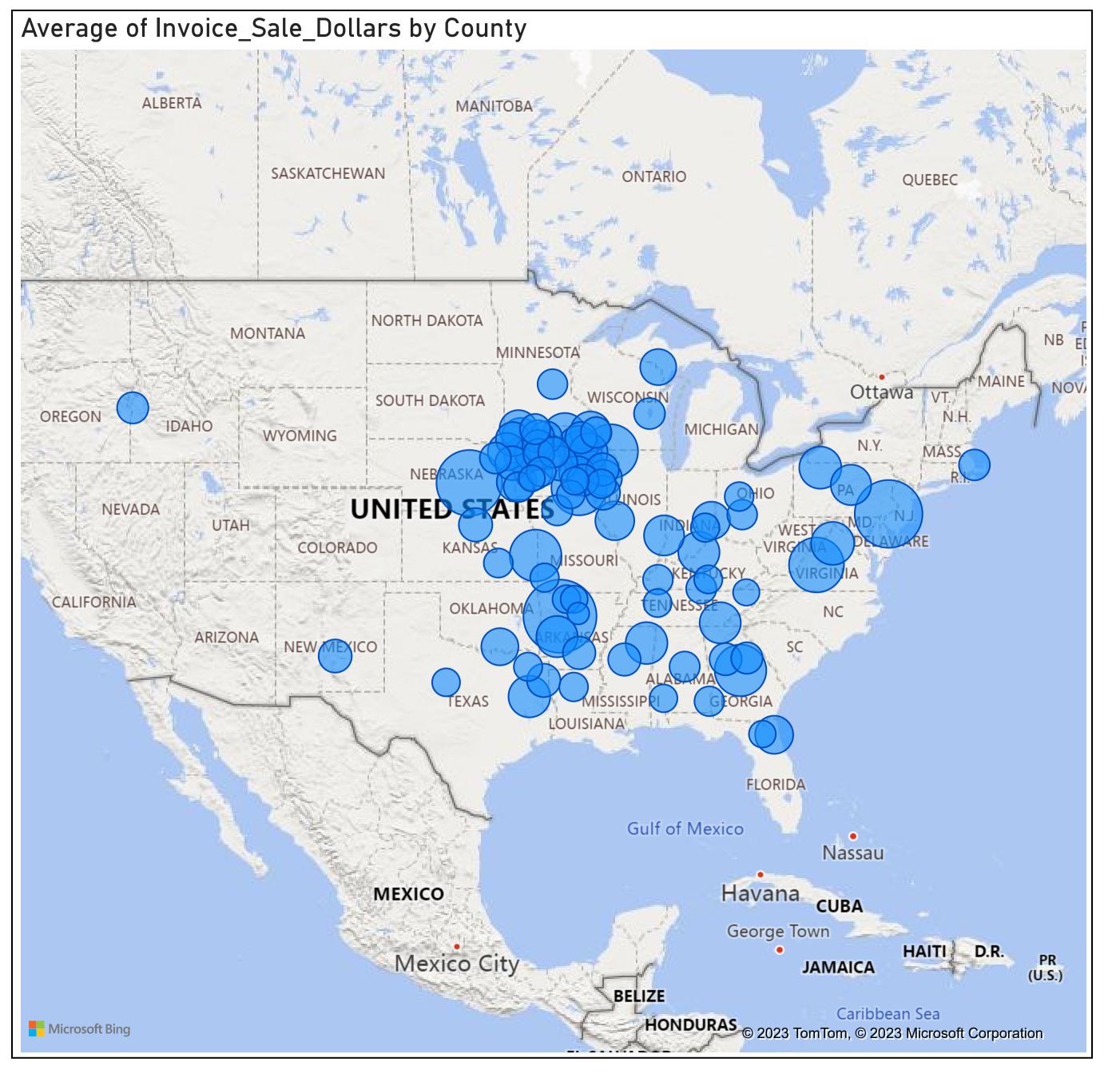






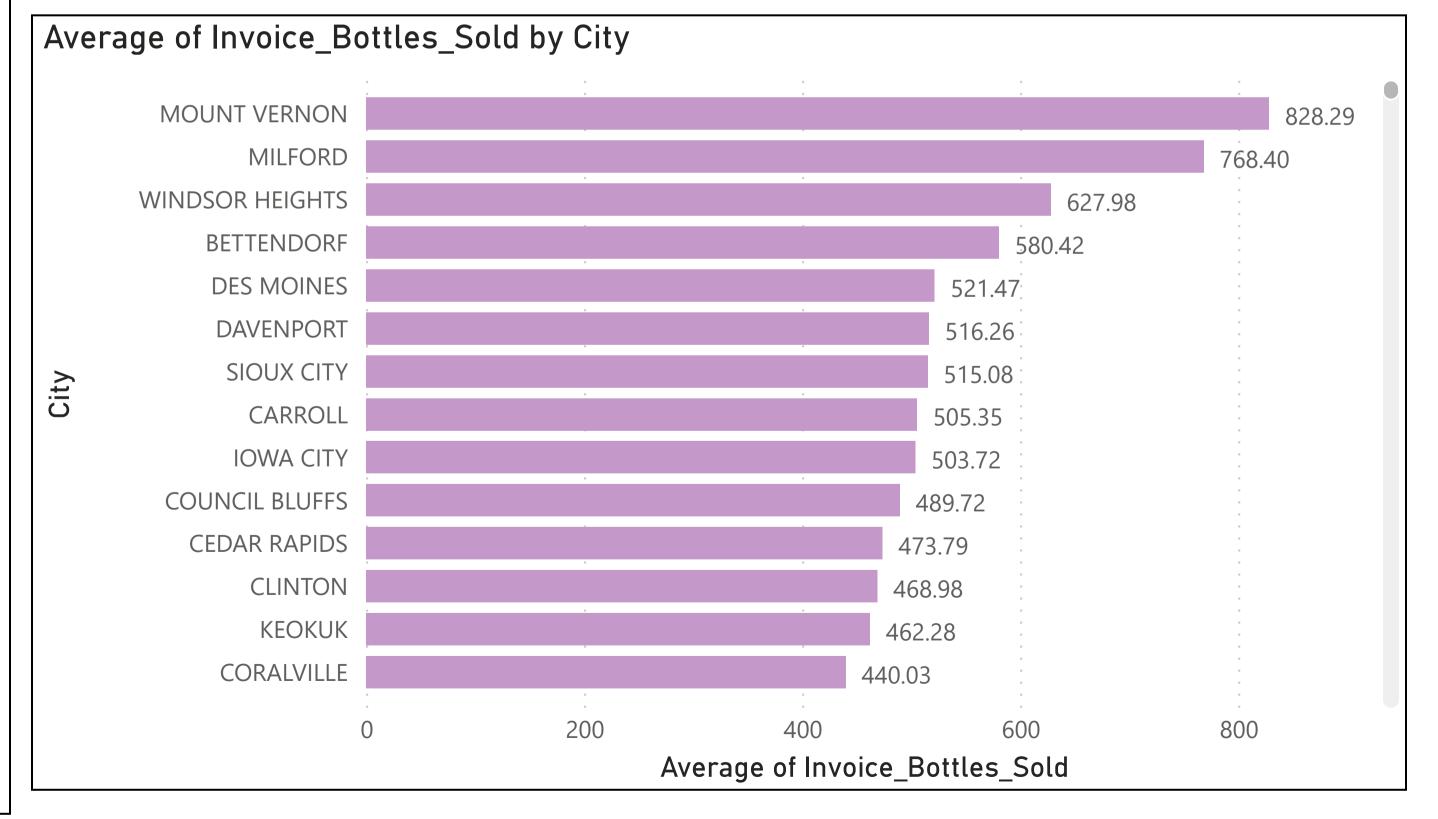
County	S
Select all	
☐ (Blank)	
☐ ADAIR	
☐ ADAMS	
ALLAMAKEE	
☐ APPANOOSE	
AUDUBON	
BENTON	
☐ BLACK HAWK	
BOONE	
BREMER	
BUCHANAN	
☐ BUENA VISTA	
BUTLER	
☐ CALHOUN	
☐ CARROLL	
☐ CASS	
☐ CEDAR	
CERRO GORDO	
CHEROKEE	
☐ CHICKASAW	
☐ CLARKE	





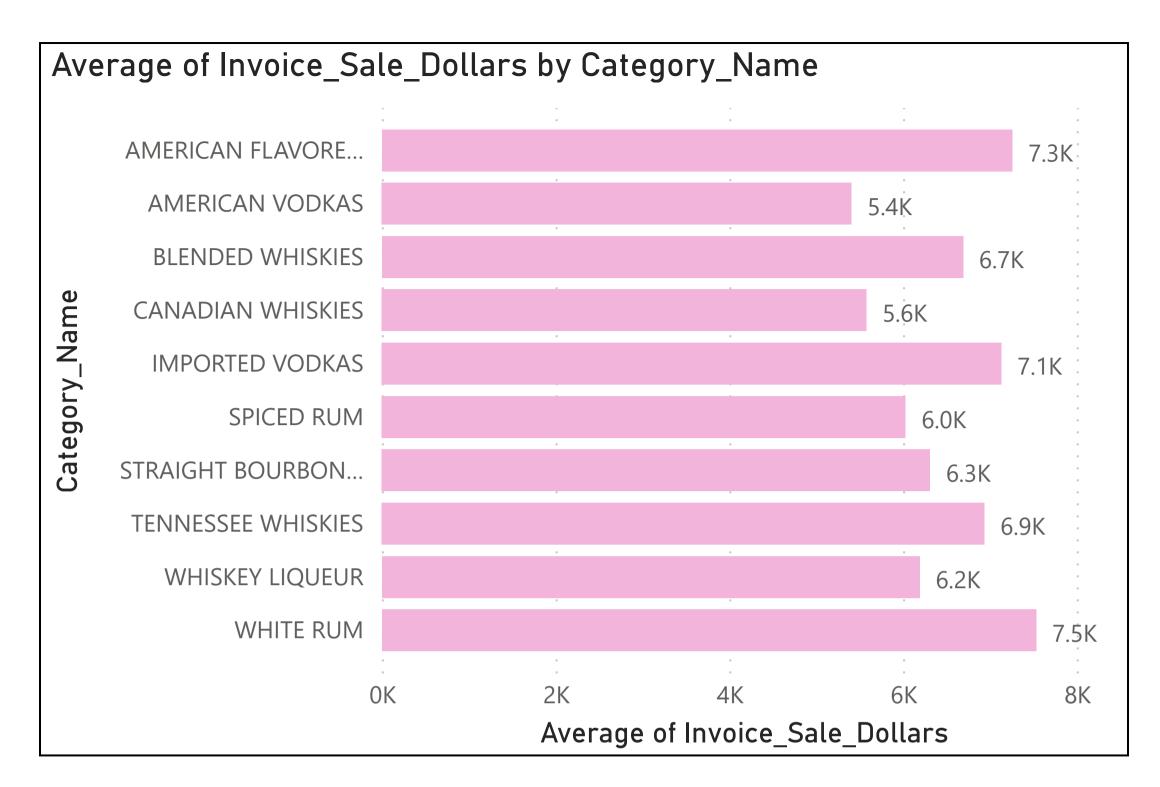
Store Name
☐ Select all
(Blank)
☐ 10th Hole Inn & Suite / Gift
☐ 16th Ave BP / Cedar Rapids
☐ 173 Craft Distillery
☐ 1st Ave BP / Cedar Rapids
☐ 1st Stop Beverage Shop
218 Fuel Express
☐ 218 FUEL EXPRESS & CHUB
☐ 380BP / Swisher
3-OAKS DISTILLERY, LLC
☐ 3RD ST CONVENIENCE
☐ 6 Corners Gas & Grub
7 Hills Brewing Co.
☐ 7 Rayos Liquor Store
☐ 7Star Liquor & Tobacco Out
☐ 8 Seconds / Sidney
☐ 821 SQ Liquor / Des Moines
☐ A to Z Liquor
☐ A to Z Liquor / Cherokee
☐ A TO Z LIQUOR AND SMOK
☐ A&S Food and Gas / Daven



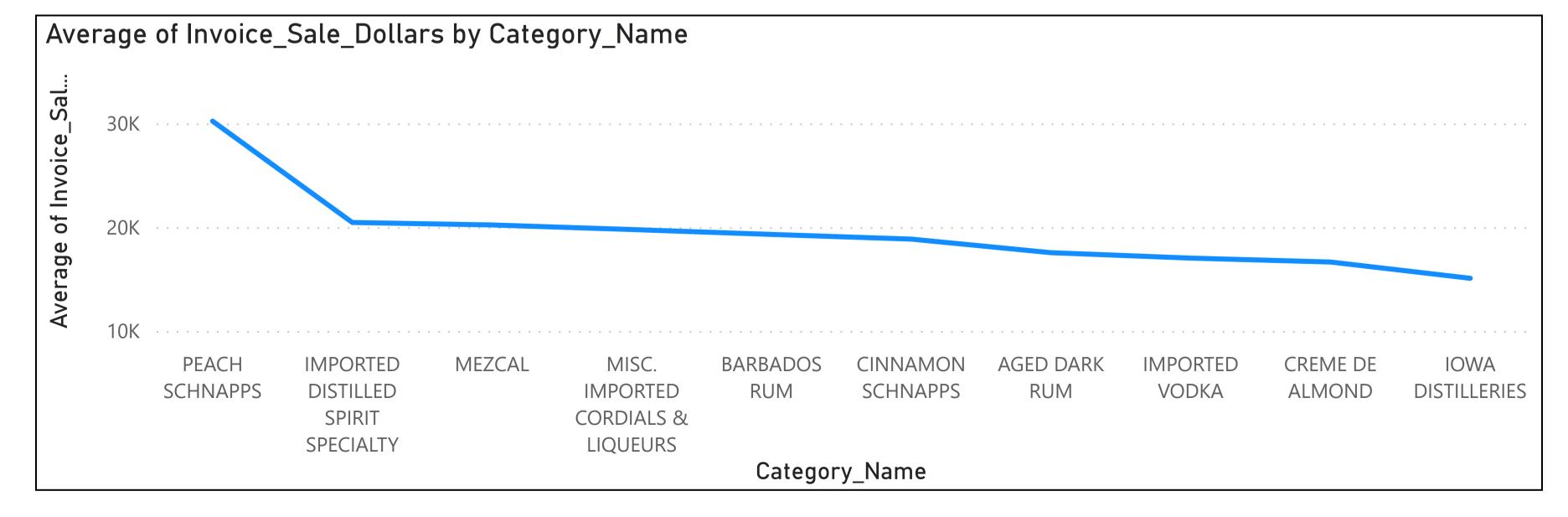


Category_Name

- Select all
- (Blank)
- 100% AGAVE TEQUILA
- AGED DARK RUM
- AMARETTO IMPORTED
- AMERICAN ALCOHOL
- AMERICAN AMARETTO
- AMERICAN BRANDIES
- AMERICAN CORDIALS & LIQU...
- AMERICAN CORDIALS & LIQU...
- AMERICAN DISTILLED SPIRIT S...
- AMERICAN DISTILLED SPIRITS ...
- AMERICAN DRY GINS
- AMERICAN FLAVORED VODKA
- AMERICAN GRAPE BRANDIES
- AMERICAN SCHNAPPS
- AMERICAN SLOE GINS
- AMERICAN VODKA
- AMERICAN VODKAS
- AMERICAN WHISKIES
- ANISETTE
- APPLE SCHNAPPS

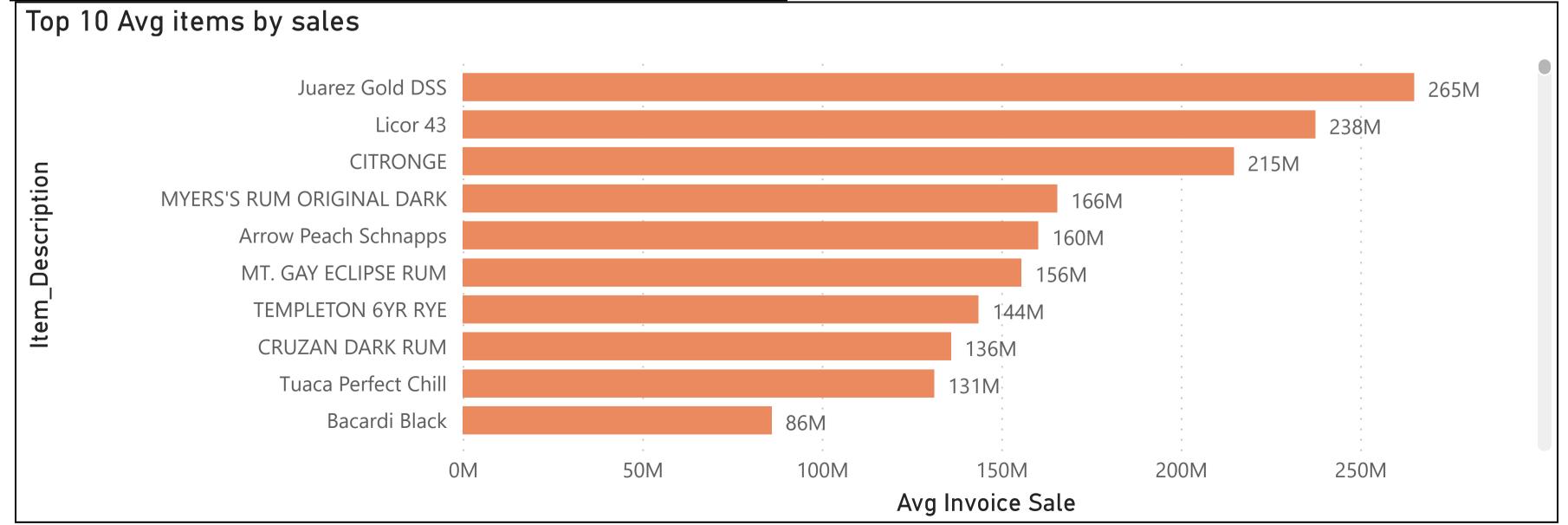


Top 10 Avg Category name by sales		
Category_Name	Avg Invoice Sale	
AGED DARK RUM	17,541.72	
BARBADOS RUM	19,302.15	
CINNAMON SCHNAPPS	18,851.22	
CREME DE ALMOND	16,641.70	
IMPORTED DISTILLED SPIRIT SPECIALTY	20,453.75	
IMPORTED VODKA	17,019.17	
IOWA DISTILLERIES	15,073.51	
MEZCAL	20,215.98	
MISC. IMPORTED CORDIALS & LIQUEURS	19,774.00	
PEACH SCHNAPPS	30,226.13	
Total	15,074.28	



Item_Description
☐ Select all
☐ (Blank)
☐ """RUMCHATA """"MINICHATA
☐ "MAGGIE'S FARM ""50/50"" D
☐ 135 East Hyogo Japanese Dry
☐ 135? EAST HYOGO JAPANESE
☐ 173 Craft Distillery Bourbon W
☐ 173 Craft Distillery Broken Bea
☐ 173 Craft Distillery Broken Bea
☐ 173 Craft Distillery Volumetric
☐ 173 Craft Distillery Volumetric
☐ 1792 12YR Old Bourbon
☐ 1792 BOTTLE IN BOND BOUR
☐ 1792 Bottled in Bond Bourbon
☐ 1792 Bottled in Bond Bourbon
☐ 1792 Full Proof
☐ 1792 Full Proof Buy the Barrel
☐ 1792 Single Barrel Bourbon
☐ 1792 Sweet Wheat Bourbon
☐ 1800 Anejo
☐ 1800 ANEJO TEQUILA
☐ 1800 Coconut
☐ 1800 Cristalino

Top 10 Avg items by sales		
Item_Description	Avg Invoice Sale	^
"MAGGIE'S FARM ""50/50"" DARK RUM"	1,123.08	
400 CONEJOS MEZCAL	11,867.84	
Amor Mio Blanco	3,114.78	
Amrut Old Port Rum	2,920.41	
Angostura 7YR Dark Caribbean Rum	5,751.14	
Angostura Rum 1919	5,203.84	
Appleton 8YR Reserve	16,612.58	
Appleton Estate 15yr Black River Casks	3,567.71	
APPLETON ESTATE RARE CASKS 12 YEAR	2,843.63	
Appleton Estate Signature Blend	18,524.60	
Arrow Creme de Almond	16,641.70	
Arrow Peach Schnapps	30,226.13	
Avua Amburana Cachaca	1,764.81	
Avua Prata Cachaca	3,724.80	
BACARDI 8 RUM	22,679.63	
Total	15,074.28	•

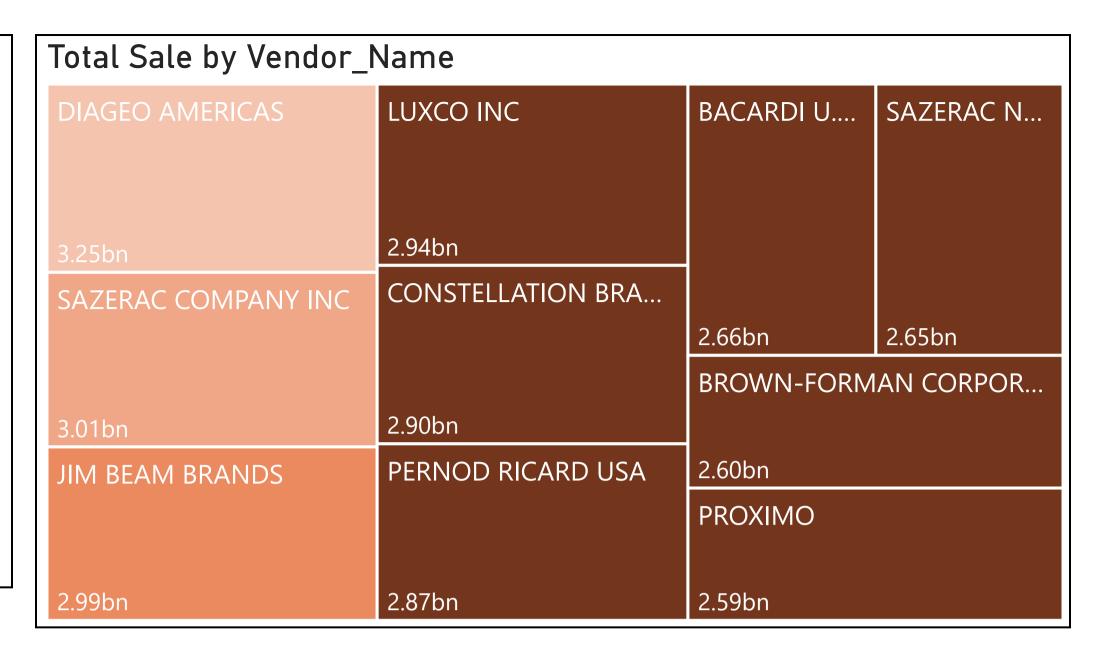


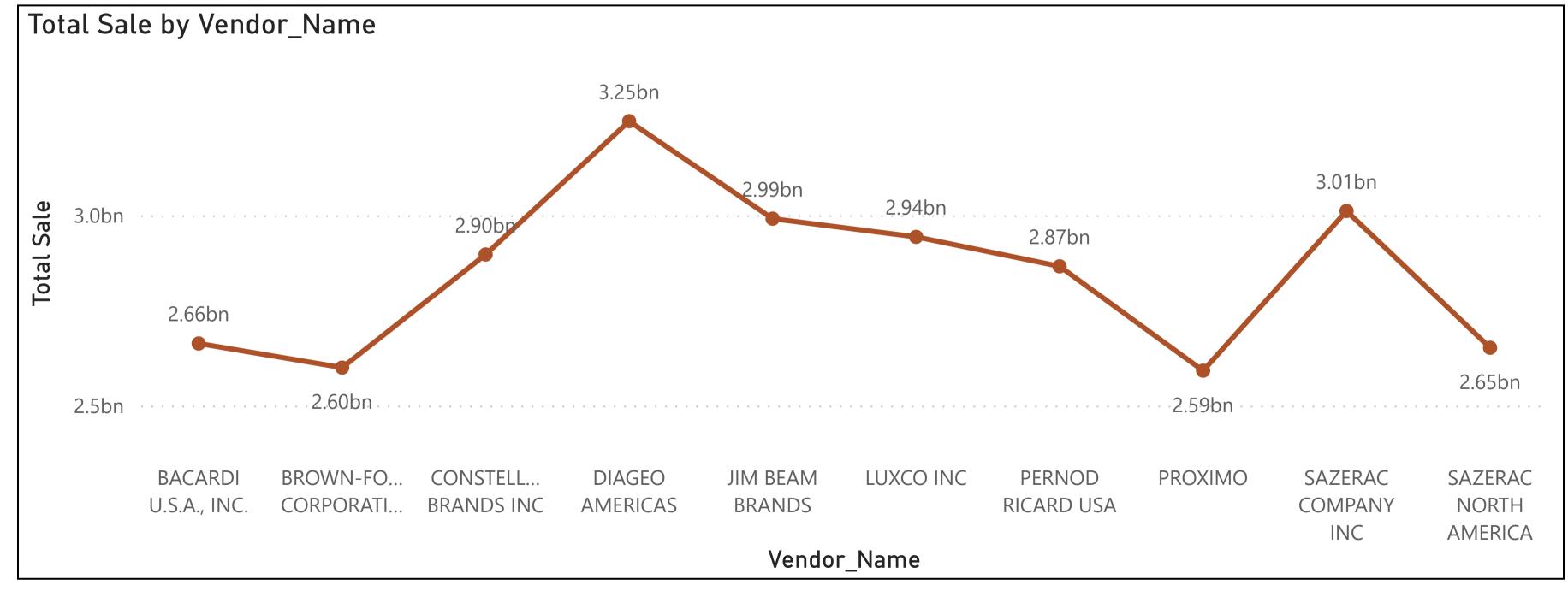


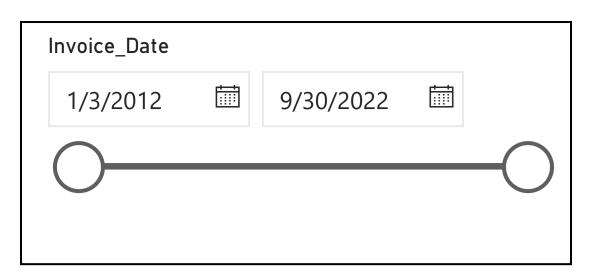
Vendor Name

- Select all
- (Blank)
- 10TH MOUNTAIN WHISKEY & SPIRIT C...
- 173 CRAFT DISTILLERY
- 3 BADGE CORPORATION
- 3-OAKS DISTILLERY, LLC
- 45TH PARALLEL SPIRITS
- A HARDY / U.S.A., LTD.
- A V BRANDS INC
- ADAMBA IMPORTS INT'L, INC.
- AHA TORO SPIRITS INC / AHA YETO TE...
- AIKO IMPORTERS INC
- ALLEGHENY DISTILLING LLC
- ALTAMAR BRANDS LLC
- Altos Planos Inc.
- AMERICAN HERITAGE DISTILLERS, LLC ...
- AMERICAN SPIRITS EXCHANGE

Vendor_Name	Total Sale	
BACARDI U.S.A., INC.	2,663,404,006.57	
BROWN-FORMAN CORPORATION	2,600,120,823.16	
CONSTELLATION BRANDS INC	2,896,797,575.11	
DIAGEO AMERICAS	3,246,678,176.03	
JIM BEAM BRANDS	2,990,901,335.87	
LUXCO INC	2,943,087,898.95	
PERNOD RICARD USA	2,865,855,307.65	
PROXIMO	2,591,965,498.75	
SAZERAC COMPANY INC	3,011,031,703.25	
SAZERAC NORTH AMERICA	2,652,226,742.98	
Total	3,440,484,566.95	

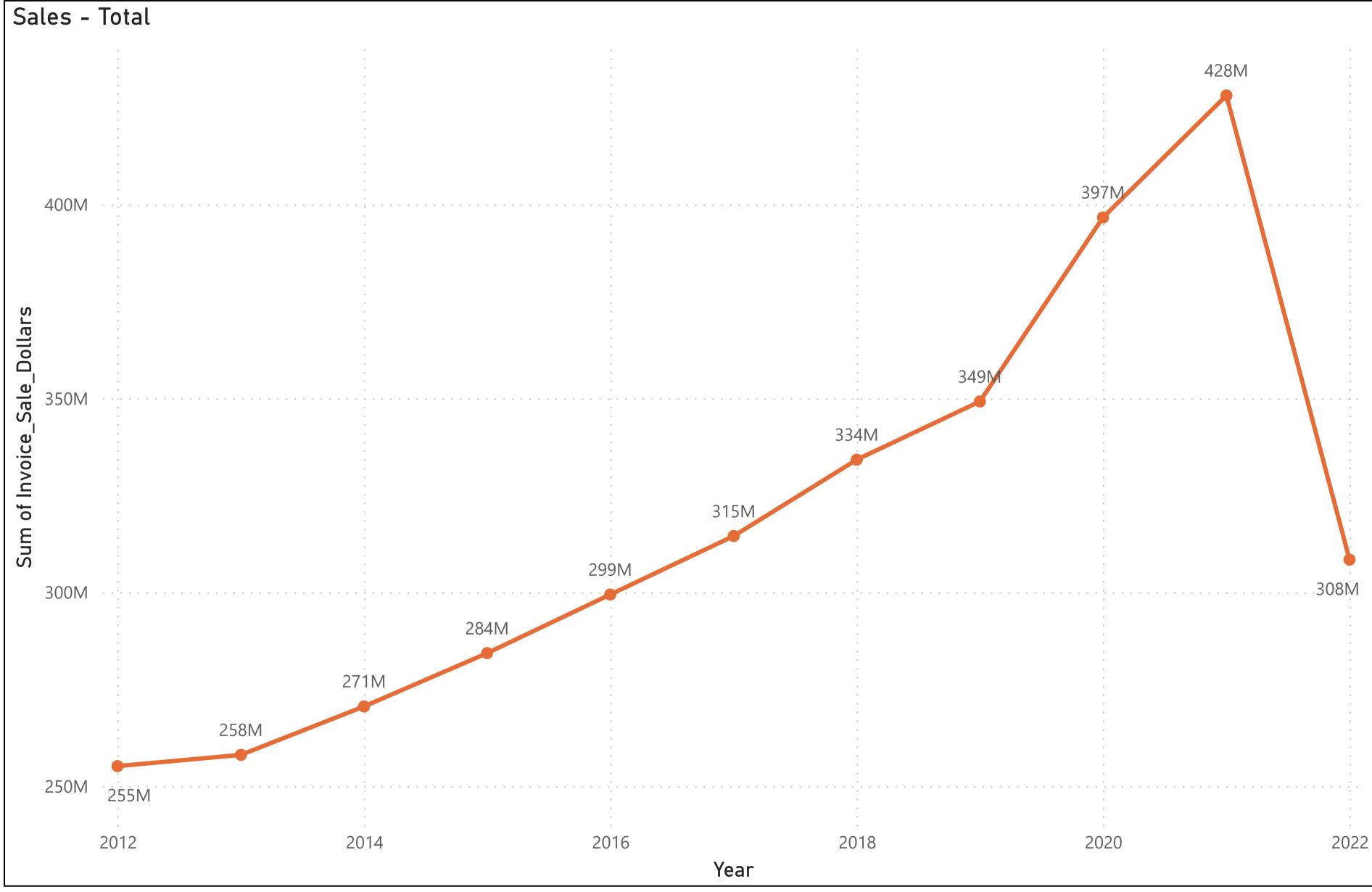




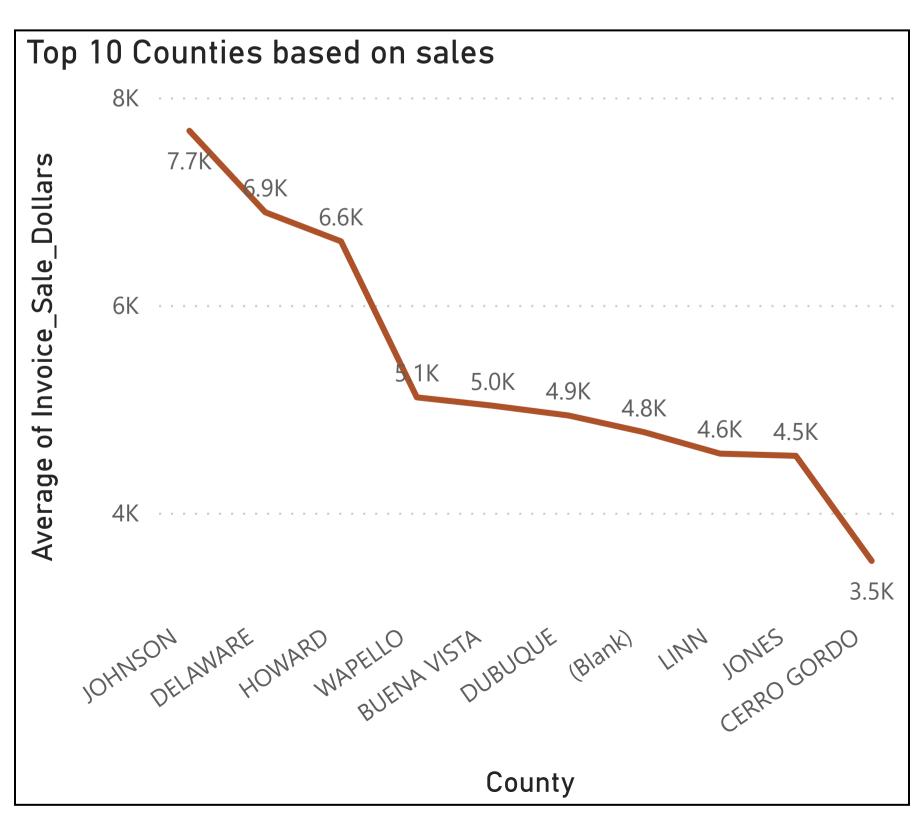


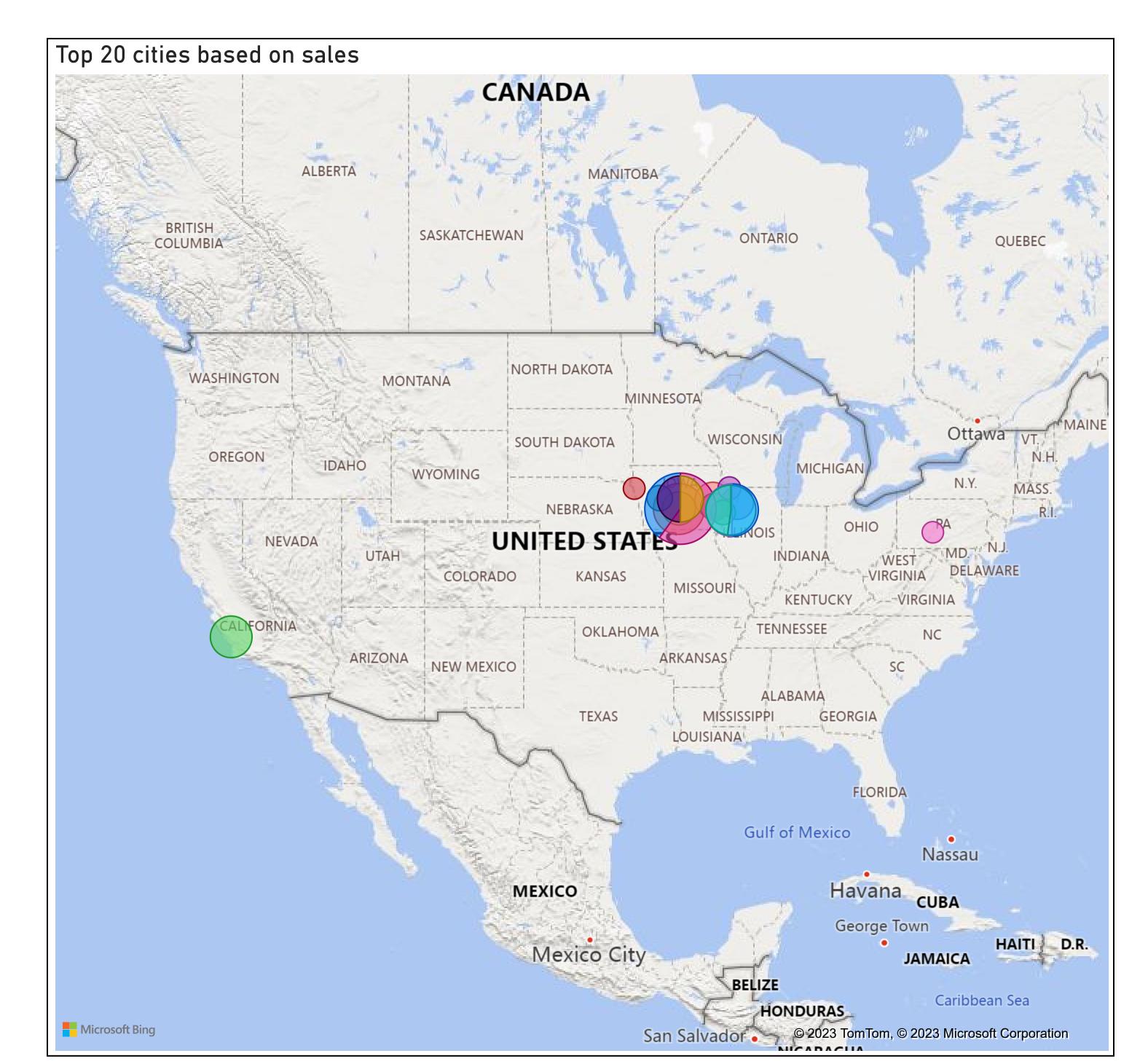
Sales \$ 3.50bn Sale_Dollars

Year	Sum of Invoice_Sale_Dollars ▼
2021	428,123,535.40
2020	396,663,131.65
2019	349,220,341.63
2018	334,216,843.07
2017	314,530,044.81
2022	308,431,420.11
2016	299,447,564.85
2015	284,328,572.11
2014	270,587,738.09
2013	258,103,792.82
2012	255,203,313.57
Total	3,498,856,298.11









Top 20 sales based on Vendors	
Vendor_Name	Total Sale ▼
STOLI GROUP	754,389,011.21
DAVOS BRANDS LLC	155,095,807.62
RUSSIAN STANDARD VODKA	110,317,694.67
MARUSSIA BEVERAGES USA, INC / NICHE IMPORT	94,479,841.35
CASTLE BRANDS	74,995,925.47
VIN DIVINO LTD / GONZALEZ BYASS USA	67,815,303.35
HOOD RIVER DISTILLERS	52,760,758.59
JACOB RIEGER & COMPANY LLC	27,025,642.94
RUMCOQUI AND CO	26,553,847.94
JOHN ERNEST DISTILLERY, INC.	19,858,327.99
LEVECKE CORPORATION	16,118,554.33
CARRIAGE HOUSE IMPORTS, LTD.	12,385,708.74
CH DISTILLERY / 773 LLC	12,134,163.02
MISA IMPORTS INC	7,268,378.88
KLIN SPIRITS	5,942,756.88
MPL BRANDS NV INC/ PATCO BRANDS	2,775,798.27
MACH FLYNT INC.	2,694,919.38
MACCHU PISCO LLC	1,258,009.37
TEMPLETON DISTILLING LLC	746,779.32
MODERN SPIRIT LLC / GREENBAR DISTILLERY	538,856.80
Total	1,014,795,731.95

