

# TalkSense AI

## Analysis Report

Mode: Sales Call

Date: 1/4/2026

Duration: 01:18

Sentiment: positive

Meeting Quality: Medium

### Executive Summary

Strong progress made with proposal agreed and review scheduled. Clear buying signals detected with confirmed next steps.

### Key Insights

1. [Decision Ambiguity] Shared decision-making process identified. Stakeholder alignment may be needed.
2. [Positive Momentum] Hard commitment secured with confirmed next steps. Strong buying signal detected.
3. [Positive Momentum] Budget alignment confirmed. Pricing fit established.

### Action Plan

1. Recommendation: Send proposal
2. Recommendation: Follow up on agreed deadline

### Transcript

[00:00]

Good afternoon.

[00:02]

Thanks for taking the time today.

[00:04]

Just to confirm, you wanted to understand how our platform could help streamline your reporting workflow, right?

[00:11]

Yes, exactly.

[00:12]

We're spending a lot of manual time consolidating data from different teams and it's becoming a bottleneck. That makes sense.

[00:20]

What most of our customers do is centralize those inputs into one dashboard. So instead of chasing updates, everything is visible in real time. That sounds useful.

[00:33]

How long does the setup usually take?

[00:35]

Typically around one week for an insure setup and another week for team onboarding.

[00:41]

No heavy technical work from your side.

[00:43]

OK. And pricing wise, how does it work?

[00:46]

It's a subscription model based on the number of users.

[00:51]

For a team of your size, it would be around 35,000 rupees per month. That's within our budget.

[00:58]

I'll need to check internally, but it seems reasonable.

[01:01]

Great.

[01:02]

What I can do is send you a proposal and a short demo recording today.

[01:08]

If it looks good, we can end to start next week.

[01:11]

Yes, please do that.

[01:12]

I'll review it by Friday.

[01:13]

Perfect.

[01:15]

I'll follow up on Friday afternoon then.