

# TalkSense AI

## Analysis Report

Mode: Sales Call

Date: 1/4/2026

Duration: 00:42

Sentiment: negative

Meeting Quality: Medium

### Executive Summary

The prospect indicated no plans to switch or lack of interest. The opportunity is currently not active.

### Key Insights

1. [Execution Risk] Prospect indicated no immediate intent or deferred timeline. Opportunity may require re-qualification.

### Action Plan

1. Objection: We're not planning to switch this quarter. (Competition)
2. Recommendation: Re-engage later in the year

### Transcript

[00:00]

Thanks for joining the call.

[00:02]

I wanted to walk you through how our tool can improve your sales operations.

[00:06]

Before that, can you just tell me the price?

[00:09]

Sure.

[00:10]

It depends on usage, but typically it starts around 40,000 rupees per month. That's expensive.

[00:16]

We're already using something cheaper.

[00:18]

I understand.

[00:20]

Can I ask what you're currently using and what's missing?

[00:23]

Honestly, it does the job.

[00:25]

We just wanted to see alternatives.

[00:27]

Okay.

[00:28]

Would it help if I showed a quick example?

[00:30]

Not really.

[00:32]

We're not planning to switch this quarter.

[00:34]

Understood.

[00:35]

Should I check back in a few months?

[00:37]

Yeah, maybe later this year.

[00:39]

All right.

[00:40]

I'll make a note and follow up later.